# FINANCIAL TIMES

Truth hurts: why Biden was right to sound the alarm over democracy in America – Janan Ganesh, page 17

◆ Cost of living package leads agenda ◆ Pledge to spearhead growth ◆ Push for 'aspiration nation'

# Truss assumes office with vow to steer Britain out of energy storm

JASHINE CAMERON-CHILESHE — LONDON
LIZ Truss vowed that Britain would
"ride out the storm", as the new prime
minister began confronting an economic crisis with a package of energy
support for families and businesses.
Truss dodged torrential downpours
outside Downing Street to tell the country that she would create an "aspiration
nation", adding: "As strong as the storm
may be, I know that the British people
are stronger."
Within minutes of enterine Number

Within minutes of entering Number 10, Truss set about forming a cabinet and finalising an energy relief package that could cost more than £100bn and

will set the tone for her premiership.
Earlier, Truss met Queen Elizabeth at
Balmoral, Scotland, to formalise the

transfer of power from Boris Johnson.

Truss, in front of supporters in Downing Street, said she would take action "this week" to "deal with energy bills and secure this country's energy sup-ply". She also vowed to pursue growthrelated policies, including cuts to per-sonal and business taxes, and to address the National Health Service crisis.

Sterling has fallen 8 per cent against the dollar over the past three months, reflecting concerns about the UK economy and broad strength in the US cur-rency. The pound fell earlier this week to as low as \$1.1444, just above the trough during the 2020 coronavirus crisis and a level where it has not regularly traded since the mid-1980s. UK sover eign bonds have also sustained intense selling, with the government's 10-year borrowing costs in the gilt market surging to 3.1 per cent yesterday from about 1 per cent at the start of the year

Overall, UK government and corpo-rate bonds have fallen about 16 per cent in 2022, the steepest drop in at least 22 years, according the Bloomberg Global Aggregate index.

Aggregate index.

Truss was due to appoint a number of supporters to fill top cabinet posts, but her first major act as prime minister will be to oversee a massive debt-funded state intervention in the energy market.

The self medicined was little form.

The self-proclaimed small-state Con-servative is drawing up plans for a two-



ear energy relief package that could ost more than £100bn. The measures re intended to shield households and

are intended to shield households and business from soaring bills Truss intends to cap household energy bills at about £2,500, compared to the current cap of £1,971, with the estimated cost of about £90bn funded estimated cost of about £90bn funded through government borrowing. The cap had previously been scheduled to leap to £3,549 next month with a pro-jected increase to above £6,000 in 2023. Consumers will receive a previously announced one-off payment of £400 to help offset rises.

announced one-off payment of £400 to help offset rises.

A separate energy package to stop businesses going to the wall will add ten of billions to the total, with the taxpayer exposed to the risk of much bigger costs if wholesale asp rices remain high.

Truss will link the energy package, expected to be announced this week, to long-term market reforms and a committee of the state of the day and the state of the state

nitment to raise oil and gas production. Earlier Boris Johnson made a defian

Earlier Boris Johnson made a deliminate a deliminate a deliminate and delivered Brexit, a successful Covid-19 vaccine rollout and infrastructure projects although few have been built

The outgoing prime minister also dropped a classical hint that he might yet make a comeback. "Like Cincini tus, I am returning to my plough and will be offering this government nothing but the most fervent support," he said Historians pointed out that Cincinnatus later returned to Rome as ruler.

The UK energy plans come as the EU also grapples with how to shield con-sumers and businesses.

The bloc is pushing for its member

states to impose windfall taxes on energy companies to counter what European Commission president Ursula von der Leyen described as "astro-nomic" electricity bills. The planned levies, which will be debated by EU energy ministers on Friday, would tar-get both fossil fuel producers and low-carbon power generators, according to people familiar with the plan.

EU windfall tax page 2 New UK leader page 3 Anjana Ahuja page 16 Lex page 18

### Briefing

- ► Global distrust in Big Four A 138-country study has found that most tax officials believe the big accounting firms try to exploit loopholes in laws to help clients at least some of the time. PAGE 6
- ▶ UN urges nuclear safe zone The UN watchdog has called for a cordon at the Zaporizhzhia power station in Ukraine, as it detailed damage found during a visit to the plant occupied by Russia.— PAGE 2
- California blackout alert A blistering heatwave has put record strain on the electricity grid, with residents urged to turn up thermostats and turn off appliances to avoid blackouts.— PAGE 4
- VW defends Porsche listing to reassure investors on the timing and structure of the IPO unveiled
- Equinor backs taxes Chief executive Anders Opedal has said that higher taxation of energy companies is justified if it gives governments the means to ease

### Datawatch

Insulating the UK
Projects via government schemes



The number of loft-insulation projects delivered through government schemes the UK fell off a cliff after 2013, from 1.3n



### Bolsonaro's wife works to have husband re-elected

Australia	A\$7.00(inc GST)
China	RMB30
Hong Kong	HK\$33
India	Rup220
Indonesia	Rp45,000
Japan	¥650GncJCT
Korea	W4,500
Malaysia	RM11.50
Pakistan	Rupee 350
Philippines	Peso 140
Singapore	S\$5.80(inc GST)
Taiwan	NT\$140
Thailand	Bht140
Vietnam	US\$4.50

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# Bank of Japan's low interest rate habit drives yen to 24-year low against dollar

LEO LEWIS - TOKYO

The yen plunged to its lowest level against the dollar since August 1998 yesterday as hedge funds in Europe and the US resumed bets that the Bank of Japan's ultra-loose monetary policy

would continue.

Japan's currency dropped as much as

1.7 per cent to a low of ¥142.97 against
the dollar in a ferocious sell-off that
began late in the Tokyo day and accelerated in the New York trading session.

The Boj has defied the tightening
trend among global central banks, keepinglong-term borrowing costs pinned at
ultra-low levels even as yields surge in
other markets. The widening gulf has
severely dented the allure of holding the
yen relative to other currencies.

Yen selling gathered steam after a survey showed that activity in the US serv-

ices sector had picked up unexpectedly in August. The data prompted a jump in US and European bond yields as traders bet the Federal Reserve would continue this month with big rate rises.

Wall Street banks have also said they expect the European Central Bank to lift interest rates this week by the most since 1999, something that could place more pressure on Japan's currency. The Boj, unlike its counterparts, is determined to keep a lid on borrowing costs, employing "yield curve control" in which it pledges to buy an unlimited quantity of bonds to keep the 10-year yield from rising above 0.25 per cent. In comparison, the US 10-year yield traded at 3.55 per cent yesterday. Funds often shift into countries whose debt offers higher returns.

Traders said that in August, leveraged funds, which had wagered heavily on

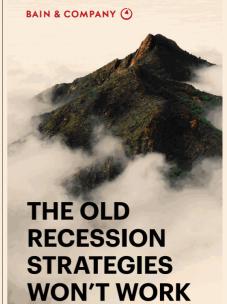
the yen's decline, helping drive its long descent since March, began to reduce those positions on concerns that the rising risk of recession would cause central banks to turn more dovish. However, the Fed signalled last month the US rate cycle was not finished and this appears to have revived the flow of speculative money into the 'short yen' bet.

IPMOTGAN analyst Benjamin Shatis aid there were no trading barriers for the yen. "We do not rule out an eventual extension in yen toward the 1998 high of around 147, particularly now that the market is comfortable with the idea that 140 is not a line in the sand."

Shunichi Stuzuki, Japan's finance minister, said the yen's sharp moves were undesirable and he was watching the plunge with a "great sense of urgency". The remarks closely echoed comments he made last week.

### World Markets

	CURREN	CIES					GOVERNMENT	BONDS		
%chg	Pair	Sep 6	Prev	Pair	Sep 6	Prev	Yield (%)	Sep 6	Prev	
0.31	\$/€	0.991	0.992	€/\$	1.010	1.008	US 2 yr	3.51	3.40	(
0.10	\$/£	1.153	1.151	£/\$	0.867	0.869	US 10 yr	3.34	3.20	(
0.18	£/€	0.859	0.862	€/£	1.164	1.160	US 30 yr	3.48	3.35	(
0.13	¥/\$	142.715	140.545	¥/€	141.352	139.428	UK 2 yr	3.24	3.30	-4
0.19	¥/£	164.536	161.724	£ index	77.300	77.309	UK 10 yr	3.10	2.94	(
0.18	SFr/€	0.975	0.974	SFr/£	1.134	1.129	UK 30 yr	3.41	3.20	(
0.30	CRYPTO						JPN 2 yr	-0.09	-0.09	(
0.19	CRIFIC		Sec	- 0	Prev	%chg	JPN 10 yr	0.24	0.23	-
0.87	Dittorio (\$1		10720		702 20	-0.22	JPN 30 yr	1.25	1.24	- (



A Nikkei Compai



Nikkei	27626.51	27619.61	0.02
Hang Seng	19202.73	19225.70	-0.12
MSCI World \$	2596.70	2605.21	-0.33
MSCI EM \$	967.80	972.02	-0.43
MSCI ACWI \$	604.93	606.98	-0.34
FT Wilshire 2500	5111.53	5164.47	-1.03
FT Wilshire 5000	39931.75	40342.03	-1.02

Oil Oil Go

www.let	10100.10	10700.00	V.V.	GER 2 vr	1.09	- 1
nereum	1657.48	1617.04	2.50			
				GER 10 yr	1.64	1
OMMODITIES				GER 30 yr	1.75	1.
	Sep 6	Prev	%chg			
WTI\$	87.83	89.24	-1.58			
Brent \$	93.83	95.74	-1.99			Prices a
ild \$	1710.95	1712.50	-0.09		1	Data prov

Bain.com/Recession

FINANCIAL TIMES

### INTERNATIONAL

# EU plans windfall tax over 'astronomic' bills

Energy companies' record profits targeted to help vulnerable households

SAM FLEMING AND ALICE HANCOCK

The EU is pushing for national windfall taxes on energy companies' inflated earnings to counter what European Commission president Ursula von der Leyen described as "astronomic" elec-

tricity bills.
The planned levies, which will be discussed by EU energy ministers on Friday, would target both fossil fuel producers and low-carbon power generators that have reaped windfall profits tors that have reaped windfall profits thanks to artificially inflated electricity prices, according to people familiar with the plan. They would seek to funnel pro-ceeds to vulnerable consumers and

Wholesale electricity prices have sky rocketed because they are linked to the price of gas, whether or not the electric power is produced with gas or other means. Gas prices are about 10 times higher than a year ago.

Von der Leyen said in prepared remarks that the national levies would come alongside measures to reduce electricity use by shifting demand away from peak periods. Brussels would also work with member states to ensure electricity producers had sufficient liquidity, she said. Officials said the commission's tem-

porary state aid framework could be

amended to speed through decisions and that Brussels was talking to govern-ments about state aid requirements. A number of EU utilities are looking

to governments to help them raise col-lateral as the volatility of energy prices

'This is a cynical game by Putin and for us a test of unity and solidarity'

Ursula von der Leyen

increases. The commission plans come alongside proposals for a price cap on Russian pipeline gas to limit President Vladimir Putin's profits from his "atrovon der Leyen's remarks.

gas supplier Gazprom would cut sup-plies via the Nord Stream 1 pipeline until western sanctions were lifted. "This is a cynical game by Putin and for us a test of unity and solidarity," von der

The commission plan seeks to reduce electricity consumption during peak times with measures that include shifting industrial processes to low-usage times such as weekends and nights. This would come on top of a voluntary scheme to curb gas demand by 15 per cent, which member states have agreed to. The national windfall taxes would be applied to the profits racked up by low-carbon energy producers such as wind

rms and nuclear power stations. Alongside this would be national lev-

been enjoying record profits.

Von der Leyen called for the EU to help utilities that were grappling with the "volatility of the market manipulated by Putin", adding that Brussels would work closely with member states

to ensure liquidity in the sector.

Kristian Ruby, secretary-general of
Eurelectric, the trade body for the European electricity industry, said regula-tors needed "to extend the list of assets that would eligible as collateral" to assets other than cash and extend credit lines to companies in crisis. Additional reporting by Javier Espinoza in

Nuclear facility

# Safety level at Ukrainian reactor not sustainable. warns IAEA

ROMAN OLEARCHYK AND JOHN PAUL

The UN's nuclear watchdog has called for a security and safety zone around the Zaporizhzhia atomic power station, as it detailed extensive damage its inspectors found during their visit to the plant occupied by Russian forces.

The International Atomic Energy Agency said yesterday it was "gravely concerned" about the situation at the facility, which has been shelled and

fought over since it was taken early in the invasion, calling it "not sustainable". "There is an urgent need for interim measures to prevent a nuclear accident

measures to prevent a nuclear accident arising from physical damage caused by military means," it said in a report. "This can be achieved by the immediate establishment of a nuclear safety and security protectionzone."

But the document, written by IAEA experts who visited Zaportizhzhia last week, stopped short of apportioning lame for the damage. Ukraine and Russia blame each other.

The warning came as Petro Kotin, head of the Ukrainian company that operates Europe's biggest nuclear facility, warned that on a scale of one to 10, the danger level was "between seven and eight, but that is optimistic and anything could happen at any time". "In one minute, we could be at 10," he said.

Shelling continued around the facility.

said.
Shelling continued around the facility yesterday, a day after it was cut off the Ukrainian grid, leaving it relying on its own power to run safety systems.
Although the reactors are designed to withstand the impact of an aircraft, the fighting has risked the operation of its water cooling systems. "This situation could bring us to nuclear catastrophe," Kotin said.

Could oring us to nuclear catastropne, Kotin said.

The report noted how the IAEA mission had "witnessed shelling in the vicinity of the [plant]. . . in particular on September 5 when the team was instructed to evacuate" to the ground floor of a building.
They "observed damage at different locations caused by reported events with some of the damage being close to the reactor buildings", including stores for fresh fuel and radioactive waste.
Zaporizhzhia, near the southern Ukrainian town of Energodar, is run by local staff overseen by Russian troops and representatives from Russian state-owned nuclear company Rosstom.

local staff overseen by Kussian state-owned nuclear company Rosatom. Kotin said the cooling system was being powered by a back-up turbine that should run for only two hours but had been going all day. Another back-up system of diesel generators had enough fresh fuel for only 10 days. Supplying them with fresh fuel to keep the pumps going was "very difficult as they require 200 tonnes of diesel a day" and "there are no logistics for that", he said. The

are no logistics for that", he said. The IAEA report noted similar concerns. If the coolers stopped, Kotin added, the reactor would melt down in "about 90 minutes", risking an event similar to the 2011 Fukushima disaster in Japan. He said shelling of the plant began

about a month ago, soon after its Russian occupiers presented a detailed 10-page plan to the plant's managers to disconnect it from the Ukrainian grid and feed its power instead to Russian occupied Crimea

Europe. Politics

# Far-right Meloni on cusp of power in Italy Long shunned by voters and mainstream parties, the Italian Social Movement was relatively unscathed by the scandal. Its leaders sought to distance it from its fascist origins, dissolving the party to create the arch-conservative National Alliance, which joined Berlusconi's ruling coalition in 1994. Meloni was elected to parliament in 2006 and two years later, aged 31, was appointed by Berlusconi to run the youth portfolio, becoming the youngest minister in Italian history. When the tycon's coalition collapsed in 2011, Meloni teamed up with two dider politicians, including Forza Italia's Guido Crosetto, then under-secretary of defence, to create Brothers of Italy as a new pole for Italian conservatism. Today, Meloni ralis at what he sees as threats to national sovereignty and traditional values. Recent targets include "wock eldeology destroying the foundations of the natural family" and illegal immigrants "undercutting the salaries of our own workers and in many instances engaging incrimes". She is president of the European Parliament. She has changed her tone on some issues. In 2019, she declared Brussels was engineering an "anti-democratic drift". Its bureacurats were agents of inhibitist global elites drive by international finance". But with Italy the intended beneficary of £200bin in EU

Tough-talking firebrand made her name the hard way but

has had to change her tone

AMY KAZMIN AND GIULIANA RICOZZI

ROME

Rome's blue-collar Garbatella district was founded in 1920 for industrial workers, then expanded to house Romans displaced by Benito Mussolini's demolition of their homes to remake the ancient city centre. The district has been abastion of the hardleft ever since. It was here in 1992 that Giorgia Meloni, then 15, became an activist for the Youth Front of the Italian Social Movement, founded after the 1939-45 war by followers of the fascist dictator. She entered a world of rivalry between leftwing and rightwing students that at times crupted into brawls. "She had the courage of a lion and would not let the microphone be snatched out of her hand," said Marco Marsillo, a firend who met her the day

would not let the Introphone or snatched out of her hand," said Marco Marsilio, a friend who met her the day she joined the party. "The vlolence and assaults did not scare her. They became one more reason to stand up." Meloni, 45, now aims to become lally's first female prime minister, buoyed by disenchanted voters willing to bet on a tough-talking firebrand with limited administrative experience. When Italians vote on September 25, Meloni's 10-year-old Brothers of Italy is expected to emerge as the largest party in parliament, propelling its rightwing coalition, which includes Matteo Sai-vin's League and Silvio Berlusconi's vini's League and Silvio Berlusconi's Forza Italia, to a comfortable majority.

Yet on the cusp of power, Meloni is still dogged by concerns about her youthful far-right activism and what she stands for now as crises surrounding energy, the cost of living and Rome's debts dominate the political debate. Rivals say she is a dangerous, polaris-ing extremist who will roll back civil lib-

erties, embolden the radical right and sour relations with Brussels while allying Italy with Eurosceptic and national-ist powers such as Viktor Orbán's Fidesz in Hungary. The emergence of footage in which a teenage Meloni praises Mus-solini added to those concerns. "Everything he did, he did for Italy and there have been no politicians like him for 50 years," she told a French news crew.



Appeal of the unknown: unknown: Giorgia Meloni, in Rome last month, kept her party outside Mario Draghi's recently collapsed unity

Meloni contends that Italian conservatives "handed fascism over to history decades ago, and assertions that she was a threat to democracy and international stability were simply leftist slander. "We can no longer allow the image of Italian conservatives, a bastion of free-

dom and defence of western values, to continue to be defiled," Meloni said.

continue to be defiled," Meloni said.

What is indisputable is that Meloni's public persona, hard work and novelty value have turned Brothers of Italy from a party that took 4.3 per cent of the vote in 2018 parliamentary elections to one now favoured by about a quarter of the electorate. Meloni also kept her party outside Mario Draghi's recently col-lapsed unity government, allowing it to monopolise the opposition space.

"She appears to many voters as being the only leader left to be tested," said

Lorenzo Pregliasco, founding partner of YouTrend, a polling agency. "It's not so much of an ideological appeal. It's the appeal of the unknown, the outsider — somebody who didn't rule the country and so still has some credibility."

Meloni was born in an affluent area of Rome but after her accountant father abandoned the family, her mother moved with her two young daughters to Garbatella, where Meloni's grandfather had a government flat through his job in the naval ministry.

In her autobiography I Am Giorgia Meloni said she was inspired to join the Youth Front after the 1992 murder of Paolo Borsellino, the anti-mafia judge and the implosion of Italy's postwar establishment in the Tangentopoli corruption scandal that embroiled thousands of politicians and officials.

'Everything [Mussolini] did, he did for Italy and there have been no politicians like him for

50 years'

"nihilistic global elites driven by inter-national finance". But with Italy the intended beneficiary of €200bn in EU coronavirus recovery funds, Meloni has expressed staunch support for Ukraine and a wider role in Nato. Meloni is said to be searching for Meloni is said to be searching for experienced technocrats to run key ministries and navigate economic and strategic challenges. "She will have to create the strongest and most credible government Italy has ever had if she wants to govern, 'Crosetto said. For all its disappointment at the early collapse of Draghi's government, the business community is betting that Mel-cul will want to prove the can deliver out will want to prove the can deliver.

business community is betting that Mel-oni will want to prove she can deliver economically, lest she fall from favour, as other populists have before her. "She will have to govern a complex country like Italy at a complex moment," said Emma Marceagdia, former president of business associa-tion Confindustria. "She understands the difficulty of this moment, and that this is her birchance." this is her big chance.



FINANCIAL TIMES

Arms supply

# Russia to buy millions of rockets and shells from North Korea

Russia is purchasing millions of rockets and artillery shells from North Korea to re-energise its offensive in Ukraine, according to recently declassified US to choke Moscow's supply of weapon

The Russian ministry of defence is "in

itary equipment. Us officials said some of the drones purchased by Russia from Iran had had mechanical failures.

Those officials pointed to Russia's decision to purchase weapons from the two countries as evidence that export controls and sanctions are significantly hindering Moscow's ability to meet its weapons supply needs. Russia is one of

orld's top arms manufacturers but

the word's top arms manufacturers but it relies on components imported from other countries in order to build them. Russia's military purchases from North Korea were first reported by The New York Times. Washington believes Russia could try to purchase more equipment from North Korea as the war grinds on

military analyst, has estimated that if inimitary analyss, has estimated that the war continues at its current level of intensity, Russia will face a "tangible shell shortage" by the end of 2022 and will have to reduce artillery use to save munitions. Russia's purchases from North Korea might hamper global efforts to enforce existing UN sanctions on Promovang analysts said.

on Pyongyang, analysts said.

"Russia's import of weapons from

rockets and artillery shells from North Korea for use on the battlefield in Ukraine", a US official said, citing intelli-gence recently cleared for public dis-

semination.

"This purchase indicates that the Russian military continues to suffer from severe supply shortages in Ukraine, due

severe supply shortages in Ukraine, due in part to export controls and sanctions," the official added.
Moscow's military dealings with North Korea come after recent disclosures that it is also relying on another pariah nation, Iran, to supply its war in Ukraine. Russia received its first shipment of Iranian combat drones laweek and is likely to receive more, US officials said.
Iran and North Korea are widely seen.

Iran and North Korea are widely seen



tion of UN sanctions, which seriously jeopardises the integrity of the sanc-tions regime," said Aaron Arnold, a counter-proliferation expert who has served in the US government and on a UN panel monitoring North Korean sanctions violations.

"Why should other member states, for example, implement UN sanctions if the North Core of the North

Russia, a permanent member of the Russia, a permanent member of the Security Council, fails to do so?" Arnold added. "Russia's actions will also likely hamstring the ability of the UN sanc-tions committee to conduct its work, as Russia will use its veto to block any recenturful reconsor." meaningful response." Additional reporting by Max Seddon in

Wednesday 7 September 2022 FINANCIAL TIMES

#### INTERNATIONAL

# New UK leader on collision course with central bank

### Generous energy subsidies to help households risk clash over policy

CHRIS GILES — LONDON

Britain's new prime minister is setting up a policy clash with the Bank of Eng-land that economists think will lead to a

jump in interest rates before Christmas.

Liz Truss's plans for generous energy subsidies will boost the economy, lowering measured inflation and helping households maintain their spending levels, but this is likely to force the cen tral bank to raise rates faster to keep inflation under control.

Financial markets are betting the central bank's official interest rate will rise from the current level of 1.75 per cent to over 3 per cent in December in a jump designed to shock households and com-

panies.
There are three Monetary Policy
Committee meetings before Christmas,
the first on September 15. Allan Monks,
UK economist at JPMorgan, said: "It
looks increasingly likely that the BoE will deliver a 0.75 percentage point rate

hike next week." Allies of Truss have indicated she will announce a plan to address soaring energy costs tomorrow based around a freeze in bills at a level of £2,500 a year, which is larger than economists had expected. The BoE did not factor any

expected. The Board not factor any new support into its August forecasts. Freezing energy bills would stop infla-tion rising far above the 10.1 per cent level it reached in July, but the BoE thinks the economy needs to go into recession to bring it down sustainably.

A large fiscal stimulus would moderate the chances of recession, Monks added, but that "would likely leave the economy and labour market more resilient than the Boë expected in August, and place a greater burden on the bank to bring inflation down by taking rates higher." He said monetary and fiscal policy were likely to "collide".

In a tough speech on Monday, Cather-ine Mann, an external members of the MPC, said interest rate rises needed to be "fast and forceful" in order to sho the BoE was serious about meeting its inflation target. That was better, she said, than relying on economic weak-ness alone to bring inflation down. Writing in the Financial Times this

Writing in the Financial Times this week, Kwasi Kwarteng, set to become finance minister, said that "co-ordination across monetary policy and fiscal policy is crucial". But economists think this will be almost impossible to achieve if the government is seeking to boost spending while the BoE is trying to dampdemand.

James Searle, European Interest rate strategist at Citi warmed that "fiscal and strategist at

strategist at Citi, warned that "fiscal and monetary policy in the UK are now set to pull in different directions". He added the developments were

"concerning" because Treasury policy would contradict that of the central bank and "it also suggests a fundamen-tal incongruity in the analytical frame-work used by the central bank and fiscal

authority". With the BoE having the final word,



Truss to step back from early tussle

CR-2021-002127

Liz Truss is to pull back from an early confrontation with the EU over post-Brexit trading rules with Northern Ireland, with Brussels and Dublin hoping for a narrow "opportunity" to reset relations with the new prime

Truss's allies say the new premier will not activate the emergency Article 16 override provisions in the Northern Ireland protocol in the coming weeks, a move EU diplomats say would have een seen as "a provocative act". The new prime minister's team had

the new prime minister's team ridu considered using Article 16 because the so-called "grace periods" which the EU and UK agreed in 2020 to allow lighter touch controls on trade between Great Britain and Northern Iroland are due to expire on reland are due to expire on

September 15.

But EU officials now expect Truss to request an extension to the grace periods and with both sides agreeing

to "muddle through" to buy time and open the door for talks to try to end the bitter stand-off.

One ally of Truss said: "I'd be surprised if we go down the Article 16 route, although we're not ruling anything out."

Truss is committed to passing

legislation to rewrite the Northern Ireland Protocol, part of Boris Johnson's Brexit deal, a move which EU diplomats have equated to "putting a loaded gun on the table" Talks have been on hold since

February.
Ireland's prime minister, Micheál
Martin, said Truss's election opened an
"opportunity" to reset relations.
"I hope we can use the period ahead
to prioritise EU-UK engagement," he

said in a statement. George Parker and Peter Foster in London, Jude Webber in Dublin and Andy Bounds in Brussels

Top job: Queen Elizabeth II greets new British prime minister Liz Truss at Balmoral Castle in Scotland

yesterday - Jane Barlow/AFP/Getty Images

Searle predicted "the MPC will react with growing degrees of aggression to further fiscal easing".

Jonathan Portes, professor of eco-nomics at King's College London, believes this conflict is inevitable.
"Trussonomics means more borrowing," he said, cautioning that while increasing government debt was not a problem for the BoE when interest rates pronein or the side when interest rate in apply now. "UK interest rates are well off their floor and are headed up. Inflation, of course, is running at about 10 per cent," he added.

Truss, meanwhile, has become less aggressive towards the BoE as she has come closer to nower.

come closer to power.

In July, she wanted to review the BoE's mandate and called for ministers to give the bank "a very clear direction of travel on monetary policy". But this week, she has pledged her support for the bank's independence, saying "it is the Bank of England's job to bring inflation down".

IN THE HIGH COURT OF JUSTICE BUSINESS AND PROPERTY COURTS OF ENGLAND AND WALES INSOLVENCY AND COMPANIES COURT (ChD)

> IN THE MATTER OF REASSURE LIFE LIMITED

and IN THE MATTER OF PHOENIX LIFE LIMITED

IN THE MATTER OF

PHOENIX LIFE ASSURANCE EUROPE DESIGNATED ACTIVITY COMPANY

IN THE MATTER OF

THE FINANCIAL SERVICES AND MARKETS ACT 2000

### NOTICE

NOTICE IS HEREBY GIVEN that, on 10 June 2022, ReAssure Life Limited ("ReAssure Life") and Phoenix Life Limited ("Phoenix Life" and together with ReAssure Life, the "Transferors") and Phoenix Life Assurance Europe Designated Activity Company ("PLAE") made an application (the "Application") to the High Court of Justice, Business and Property Courts of England and Wales, Insolvency and Companies Court in London (the "High Court") pursuant to section 107(1) of the Financial Services 10 June 2022, ReAssure Life Limited

the Irish High Court is needed, and the Capitalisation Requirement (as defined in the Scheme) must be satisfied before the proposed transfer proceeds.

Policies transferring under the Scheme and the Irish Scheme may have been issued under brands that have been acquired by the Transferors over time. Previous brand names associated with the Transferors are as follows:

• ReAssure Life: The Transferring Business of ReAssure Life includes

section 109 of FSMA and the Irish Scheme in accordance with section 13(3)(b) of the 1909 Act (the "IP Report"), by the Independent Person, Philip Simpson of Milliman LLP, whose appointment has been approved by the Prudential Regulation Authority, in consultation with the Financial Conduct Authority and has also been notified to the Central Bank of Ireland;

copies of the Scheme and the Irish Scheme; and

 a copy of the communication pack that will be mailed to the transferring policyholders (which contains a summary of the terms of the Scheme and the Irish Scheme (as applicable), a summary of the IP Report, a question and answer booklet about the Scheme and the Irish Scheme (as applicable), and a leaflet containing information specific to with-profits policies).

The above documents can also be downloaded from the Transferors' and PLAE's respective websites:

- Phoenix Life: www.phoenixlife.co.uk/transfer22:
- Phoenix Ireland: www.phoenixireland.com/transfer22;
- ReAssure Life:
- www.reassure.co.uk/transfer22; and PLAE www.PLAE.thephoenixgroup.com

Supporting documents and any further news about the Scheme and the Irish

Any person who claims that they may be adversely affected by the carrying out of the transfer under the Scheme has a right to attend the hearing and express their views either in person or by nominating a representative. To the extent any such representative is not a legal representative, the permission of the High Court will be required for them to speak on your behalf.

Any person who claims that they may be adversely affected by the Scheme but does not intend to attend the hearing may make representations about the Scheme by (a) telephone, (b) via an online form which can be found via the website detailed below, or in writing to the Transferors or (c) in writing to the solicitors named below, using the contact details set out below.

Any person who intends to appear at the hearing or make representations by telephone or in writing is requested (but is not obliged) to notify his or her objections as soon as possible and preferably at least five days before the hearing of the Application on 18 October 2022 to the Transferors or to the solicitors named below using the contact details set out below.

If you took out a policy in Ireland:

 Documents specifically in relation to the Irish Scheme: These documents will be made available to you as part mailing pack and through Phoenix Life's Irish branch website at England and Wales. We will also share any objections relating to Irish policies with the High Court of Ireland.

If the Scheme and the Irish Scheme are sanctioned by the relevant court, it will result in the transfer to PLAE of all the contracts, property, assets, and liabilities relating to the Transferring Business (in accordance with the Scheme and the Irish Scheme); notwithstanding that a person would otherwise be entitled to terminate, modify, acquire, or claim an interest or right or to treat an interest or right as terminated or modified in respect thereof. Any such right will only be enforceable to the extent reflected in the Orders of the High Court and the Irish High Court.

### Transferor and PLAE contact

Helpline numbers English language:

(or +44 (0) 1952 522 053 from overseas) Phoenix Ireland: 1800 856 078 (or +44 (0) 1952 523 512 from overseas)

German language: 0800 724 0450 (or +44 (0) 1952 524 470 from overseas) Swedish language: 0200 880 017 (or +44 (0) 1952 523 510 from overseas) Norwegian language: 2315 9800 (or +44 (0) 1952 524 472 from overseas)

The above helplines will be open from

and Markets Act 2000 (as amended) ("FSMA") for an Order under section 111 of FSMA sanctioning an insurance business transfer scheme for the transfer to PLAE of certain insurance business written by the Transferors and related assets and liabilities (the "Transferring Business") in accordance with the Order Business") in accordance with the Orde and without any further act or instrument (the "Scheme").

Phoenix Life and PLAE will also make an application (the "Irish Application") to the High Court of Ireland (the "Irish High Court") pursuant to the Assurance mpanies Act 1909 (as amended) (the Companies Act 1909 (as amended) (the "1909 Act"), the Insurance Act 1989 (as amended) and the European Union (Insurance and Reinsurance Regulations 2015 (as amended) for an Order under section 13 of the 1909 Act sanctioning an insurance business transfer scheme for the transfer of the insurance business of Phoenix Life's Irish branch to PLAE (the "Irish Scheme").

The approval of both the High Court and

policies which were branded Skandia Life Assurance Company Limited and Old Mutual Wealth Life Assurance

Phoenix Life: The Transferring Business of Phoenix Life includes policies which may have been branded Britannia Life Limited, Life Association of Scotland Limited, Alba Life Limited, or scotland Limited, Alba Life Limited, Sun Alliance and London Assurance Company Limited, Royal & Sun Alliance Life & Pensions Limited, Phoenix London Assurance Limited, Phoenix Life and Pensions Limited, Swiss Life (UK) plc, Blackburn Assurance Limited, Pioneer Mutual Insurance Company Limited, Stamford Mutual Insurance Company Limited, Scottish Provident Limited, Scottish Provident Institution and Scottish Mutual Assurance Limited as well as Phoenix Life.

The following documents are available

a copy of a report on the terms of the Scheme prepared in accordance with

indicated above so you may wish to check for updates. You can also request free copies of any of the documents listed above by writing to or telephoning the Transferors using the contact details

The Application is due to be heard or 18 October 2022 by a Judge of the Chancery Division of the High Court at the Rolls Building, Fetter Lane, London EC4A 1NL. The Irish Application is due to be heard before the Irish High Court at the Four Courts, Inns Quay, Dublin 7 on 1 November 2022. If both the High Court and Irish High Court approve the proposals and the Capitalisation Requirement (as defined in the Scheme) is satisfied, the Scheme and Irish Scheme will both take effect at 00:01 Dublin time and London time on 1 January 2023. If this date changes, we will notify you by placing a notice on the Transferors' and PLAE's websites and will add a recorded ge to our helplines (see helpline

ww.phoenixireland.com/transfer22.

**Right to object**: You have the right to object both at the High Court in London (as detailed above) in relation to this Scheme and at the High Court of Ireland (as detailed in the separate notice of the Irish transfer process) in relation to the Irish Scheme, You will see the Irish Scheme notice being published separately in due course.

light to attend and speak at the Irish Scheme hearing: Your rights to attend and speak at the Irish Scheme hearing will be set out in the notice to be published separately in relation to the Irish Scheme.

If you have recently moved or changed your contact details: please contact the Transferors using the contact details below in order to update your records and, if your policy is part of the Transferring Business, to receive information regarding the transfer.

We will share all objections relating to the Scheme with the High Court of

9 a.m. to 5 p.m. (local time), Monday to Friday (excluding UK public holidays only).

00 354 553 6688

The Icelandic language helpline will be open from 10 a.m. to 4 p.m. (local time), Monday to Friday (excluding local public holidays only).

#### Postal address:

To the PLAE Transfer team at: PO Box 456, Windsor House, Ironmasters Way, Telford, TF7 9GH, United Kingdom

To the Phoenix Life Iceland team at:

Phoenix Life Þjónustudeild, Tryggingamiðlun Íslands, Hlíðasmári 12, 201 Kópavogur, Iceland

#### Linklaters LLP

Postal address: One Silk Street, London, EC2Y 8HQ Ref: L-307078

Solicitors for the Transferors and PLAF

### INTERNATIONAL

# California heatwave stirs blackout fears

Electricity grid comes under strain as record power use forecast

WILES MCCORNICK - NEW YORK
CHRISTOPHER GRIMES — LOS ANGELES
AND JUSTIN JACOBS - HOUSTON
A Dilstering heatwave in California
is putting record strain on its electricity
grid, with power managers urging
residents to turn up thermostats and
turn off appliances to avoid rolling
blackouts.

The California Independent System
Operator, which co-ordinates the flow
of electricity across most of the state,
forecast power use of more than \$1,000
megawatts at \$5.30pm yesterday, a level
that would surpass a previous high set in
2006. As of Monday, the agency had
identified "supply deficiencies" of up to
\$4,000MW at the peak hour.
The warning comes days into a heat-

seen a positive impact on lowering demand because of everyone's help, but now we need a reduction in energy use that is two or three times greater than what we've seen so far as this historic heatwave continues to intensify," said Elliot Mainzer, Caiso chief executive.

The situation shows how the increasing frequency of extreme temperatures is affecting even the richest parts of the world. At \$5.4 tn in 2012, California's economy is the largest in the US and outstips those of countries including the UK, India and France.

California is also at the forefront of a transition to a lower-carbon energy system that leans heavily on electricity. Last month it enacted rules to phase out sales of new petrol-powered vehicles by 2055. The state legislature also passed a law to extend the life of California's last nuclear plant, the 2,240 MW Diablo Canyon, as a steady source of zerocarbon power.

Extreme heat last led to rolling black-outs in the state in August 2020 – the first time in 20 years – after the grid as pushed to the brink by what officials dubbed a "one in 30-year weather The heat forecast to reach above 110F (43C) in the

interior of

the state vesterday. breaking

A report later blamed those blackouts

Areport later blamed those blackouts on a combination of climate change, inadequate planning in the state stransition to intermittent wind and solar power and issues in the energy trading market.

Gavin Newsom, California governor, said that while the state had since taken steps to address the problems, including adding 4,000MW of supply to the grid and developing emergency measures, this year's crisis was exacerbated by drought conditions limiting the availability of hydroelectric power, as well as the length of the heatwave.

Last week he declared a state of emergency in an effort to free up extra power resources during the heatwave.

# Michael Stott Chile's rejection of populism sets an

example for the world

opulism has cast a particularly long shadow in Latin America. Crowd-pleasing orators proclaiming an ewatopla pepper its recent history. General Juan Domingo Perón spawned a movement in the 1940s so powerful it has dominated Argentine politics ever since. More recently, Hugo Chávez's "Bolivarian revolution" in Venezuela and Andrés Manuel López obrador's "Fourth Transformation" in Mexico have seduced voters with promises that belied the authoritarianism of their respective leaders.

In this unpromising political landscape, Chile's decision in a referendum on Sunday to reject an impossibly utopian constitution stands out as a remarkable example of civic maturity. This is a setback for leftwing president Gabriel Boric, the former student protest leader who had staked much political capital on the now-rejected radical draft. Voters were promised the earth (the draft would have granted constitutional rights to nature). Attractive-look-ing carrots abounded among the 388 articles drawn up by a special assembly after a year of sometimes raucous debate. The draft constitution obliged the state not only to provide health, education and housing but also to ensure the production of healthy food and the promotion of Chilean national cuisine. Bizarrely, in a country where millions still lack broadband internet services, it would have guaranteed a right to "digital disconnection".

Yet Chileans saw through the utopian vision amid an altogether more prosaic reality of rising inflation, a slowing economy and myriad economic challenges. Nearly 86 per cent turned out to vote, and almost 62 per cent of them voted against the new constitution. Chileans SaW

86 per cent turned out to them voted against the

Such electoral maturity unusual anywhere, let alone in a middle-incor country. According to a global study by two American academics, Zachary Elkins and Alexander Hudson, voters

Chileans saw through the utopian vision amid a more

have approved 94 per cent of the 179 new constitutions put to them since the French Revolution of 1789. But Chileans did not abandon a desire to shed the consti-

tution, drawn up under Augusto Pinochet's military dicta-torship from 1973-90. Colombia's leftwing president, Gus-tavo Petro, tweeted after Sunday's result that "Pinochet has come back to life". He could not be more wrong

"Some thresholds have been crossed and there is no going back," said Andrés Velasco, a Chilean ex-politician w dean of the School of Public Policy at the London School of Economics. "There will be a new constitution The representation of women and ethnic minorities is now ensconced in politics, access to abortion will be broadened and gay marriage will remain legal. On values and inclusiv-ity, Chile has moved forward and this will not change."

What is likely to come next is a fresh attempt to rewrite the constitution. This will correct past mistakes by ensuring delegates to a new constituent assembly are more representative of a country that is broadly divided between

left and right.

It will still ensure that long-marginalised indigenous communities have representation but ensure that this is proportionate. It will not give single-issue activists an unfair advantage.

unifair advantage.

Out of that process will probably emerge a new charter that gives stronger individual rights to Chileans and a bigger role to the state in guaranteeing essential public services. In short, something more like a European-style welfare state and less like a Friedmanite free market. It will be an evolution rather than a revolution. That process promises to be peaceful and democratic. Within hours of the referendum result, Chileans across most of the political spectrum accepted the result as fair, made conciliatory statements and began to build consensus for a more moderate new charter. Even Boric accepted the need for a document "that unites us as a country".

In their desire to reject populism and embrace consensus, expressed peacefully and democratically, Chileans

### Zambia seeks \$8bn relief on debts, says IMF

JOSEPH COTTERILL - JOHANNESBURG

Zambia is asking for more than \$8bn of Zambia is asking for more than \$80n of relief on its debts to Chinese lenders, private bondholders and other credi-tors, according to an IMF analysis, in a restructuring widely seen as a test of Beijing's willingness to absorb losses on loans it has extended to developing

After securing an IMF bailout last week Zambia plans to reduce its debt payments by \$8.4bn over the next three years, according to a fund analysis that was published yesterday. Further debl adjustment was likely later on, it added. President Hakainde Hichilema's gov

ernment secured the \$1.3bn IMF loan two years after Zambia became the first African country to default in the pan demic following what the fund called

"years of fiscal profligacy".

The country's debts quadrupled between 2014 and 2019 amid a surge in infrastructure borrowing under Edgar Lungu, the former president, who lost

elections last year to Hichilema.
With Lusaka owing about \$6bn of its
\$17bn in external debt to Chinese lenders, China is its biggest creditor. Beijing's handling of Zambia's bailout is seen as a litmus test for how it deals with defaults by other developing economies, such as Sri Lanka and Bangladesh.

i Lanka and Bangladesh. The IMF offered the bailout after The IMF offered the bailout after bilateral creditors, including chinese lenders, agreed in principle to debt relief. But Zambia must negotiate the details of how to restructure those loans, which include \$30n dollar eurobonds. Zambia has to cut down the amount that it spends on servicing debts from nearly two-thirds of revenues to about 14 per cent in 2025, and it should maintain this ratio for most of the next decidence.

14 per cent in 2025, and it should main-tain this ratio for most of the next dec-ade, the IMF said.

Lusaka hopes to finish talks with offi-cial lenders by the end of the year and will then start talks with private credi-tors. Zambia will ask creditors to agree to either outright writedowns of debt or to accept an extension of the term of



# Bangalore Floods submerge India's Silicon Valley

Intense flooding has submerged parts of Bangalore, India's technology capital overwhelming multimillion-dollar homes, wrecking slum housing and cutting off transport links to offices

The downpours in eastern areas of the city in the south-western state of Karnataka follow worse flooding across Pakistan, which has killed at least 1,300 and damaged nearly Imn homes. Events in Bangalore highlighted the

vulnerability of even relatively prosperous cities in the region to ne weather, exposing chroni infrastructure deficiencies in a city known as India's Silicon Valley. Heavy rainfall this week turned a

Heavy rainfail this week turned a critical ring road that connects the city with nearby business parks into a river. Local media reported power outages and loss of water supplies in some areas. One woman was reportedly killed by electrocution. Rangalore is India's most important

global groups such as Microsoft, Cisco and Visa. "This is the result of bad governance and corruption," Mohandas Pai, a former Infosys

Monandas Pat, a former miosys executive and chair of venture fund Aarin Capital, said of the flooding. He said it was "a wake-up call for the city government and state that we have to invest more in infrastructure" and that officials of the state government who had been negligent should be scieded "The newarment has to show sacked. "The government has to show it cares." Karnataka infrastructure officials did not immediately respond

to a request for comment.

Basavaraj S Bommai, the state's chief minister, said the recent rainfall was

minister, said the recent rainfall was the worst in "90 years" and said local authorities were working around the clock to help those stranded. Bangalore usually experiences heavy rainfall at this time of year. But as the city has grown in the past 20 years, property developers have built eastward, encroaching on nearby lakes

vehicles struggle to road in

Bharatiya Janata party, blamed "totally unplanned administration" of the previous Congress government for unchecked construction.

Several gated communities were submerged, with residents evacuated in tractors and inflatable boats. Gaurav Munjal, chief executive of

Unacademy, tweeted a video of his family and pet dog riding in a rescue tractor. "Things are bad," he wrote. 'Please take care." Residents said Bangalore had been a

victim of its own success, with construction needed to cope with a huge influx of migrants transforming a city once famed for its lush greenery.

"There has been unmatched growth in this part of the country in the last 20

years," said Sanjay Swamy, a venture capitalist. "With that comes a combination of greed and shortcuts

Indian outsourcing groups Infosys and Tata Consultancy Services as well as

and compromising drainage systems.

Bommai, who belongs to the ruling

private sector or in the government."

have set an example to the world.

michael.stott@ft.com

Latin America. Campaign trail

# Wives of rivals in Brazil's presidential election take centre stage

Bolsonaro's camp focuses on women and evangelicals while Lula's embraces family values

BRYAN HARRIS AND MICHAEL POOLER SÃO PAULO

At campaign rallies for her president husband, Michelle Bolsonaro paces the stage, invokes the power of God and embraces the crowd with hugs and handshakes.

embraces the crowd with hugs and handshakes.

Jair Bolsonaro's 40-year-old third wife has emerged as an asset in his reelection campaign as he attempts to galvanise evangelicals and appeal to women. The president, who is lagging behind in polls ahead of the first round tote on October 2, was "the one chosen by God", she told a cheering crowd at his campaign launch in Rio de Janeiro. "This man has a pure heart, a clean heart, in addition to being beautiful."

Michelle Bolsonaro is not the only spouse to take an active role ahead of what is expected to be a highly polarised

election. Rosângela da Silva, the wife of race frontrunner, former leader Luiz Inácio Lula da Silva, is also increasingly

Inácio Lula da Silva, is also increasingly prominent.

"Campaigns were not always like this," sald Vera Chaia, a professor of politics at the Pontifical Catholic University of São Paulo. "Today the role of the wives is becoming more prominent." of Michelle Bolsonaro, she said "she uses a sator' sstyle".

Born in Brasilia, Michelle Bolsonaro met her then lawmaker husband while working as a secretary in Congress and later joined his office. Although she barely appeared in his 2018 presidential campaign, Jair Bolsonaro regularly invoked her father, a bus driver from the north-east of Brazil, to burnish his credentials with voters from the populous and poor region. This year, he has put her to the fore. "The most important person at this moment is not the president of the republic. It is not the candidate for the presidency. It is Mrs Michelle Bolsonaro," he told supporters last month, the first lady by his side.

Political analysts say her objective in the campaign is to help reduce his rejec-tion rate among women, who dislike his overt machismo and his history of

Among female voters, Bolsonaro trails Lula by as many as 18 percentage points, compared with a 15-point deficit among all categories of voters, according to a Defable point of Defable point.



Bolsonaro did little to dispel the per-ception of sexism when he berated a female journalist who posed a question at a recent presidential debate. He also sulted another candidate, Senator mone Tebet, who asked: "Why so

sonaro's support among evangelical voters, who account for about 30 per

cent of the electorate. Although these voters tend to sympathise with the pres-ident's rhetoric about traditional family values, Lula is increasingly vying for

Malu Gatto, a professor of Latin American politics at University College London, said: "As an evangelical herself, Michelle speaks the language of evan-gelicals. She knows how to convey what is at stake in a way that comes across as more genuine than Bolsonaro, who doesn't know how to naturally employ the language used among evangelical circles."

Posângela da Silva a 55-year-old

circles."

Rosângela da Silva, a 56-year-old sociologist known widely as Janja, has been an activist in Lula's Workers' party for decades. They began dating after the former president was widowed in 2017 and married shortly after Lula launched his election campaign in Mas.

Lula framed the marriage as a symbol of his commitment to "love", which he wants to restore to Brazil after the years of what he calls the "hat?" of Bolsonaro. But political analysts viewed the move as a way to deal with mounting

conservative attacks that the former president, who is supportive of LGBT+ rights, does not believe in traditional

families.
"[The wedding shows] Lula is also part of a family, he has a traditional marriage. It is to reinforce this idea of Lula as a person who values the family,"

Lula as a person who values the family," said Gatto.
Rosângela da Silva is a visible presence on the campaign trail, often singing at events and caring for Lula, who is prone to losing his voice after suffering throat cancer a decade ago. She is also seen as influencing Lula's thinking on the environment and social causes, such as women's rights.
"For me, Janja is the opposite of Michelle. She has another way of looking at the world, at issues like machismo and the patriarchy, which Michelle doesn't have," said Fernanda Barcelos, a 29-year-old artist from \$50 Paulo and supporter of the Workers' party. "Is see Michelle as a pawn and Janja as an activist. For me they are the complete opposites."

FINANCIAL TIMES

Fast foodtech Uber founder rapidly expands CloudKitchens start-up, buying and building sites across Latin America o COMPANIES

# Companies & Markets

# Directors with multiple board seats squeezed by BlackRock

- Rebukes issued in dissenting votes
- Fink steps up governance scrutiny

PATRICK TEMPLE-WEST - NEW YORK

BlackRock is clamping down on com-pany directors in the US technology industry who sit on too many boards, as chief executive Larry Fink intensifies the fund group's scrutiny of corporate

governance.

The largest asset manager said in regulatory filings at the end of August that it had voted against the reappointment of Sanford Robertson to the board of Salesforce, where he is chair of the Us software company's governance committee.

committee.

BlackRock claimed Robertson, who is also a founding partner of Francisco

Robertson was said to be 'responsible for lack of independence' on the board of Salesforce

Partners, a technology-focused private equity firm, was "responsible for [a] lack of independence" on Salesforce's board. It was the first time BlackRock voted against Robertson in the past three years.

voted against Koueuson to the three years.

It also voted against Egon Durban, board director at Twitter, who sat on seven public company boards. Durban, who is co-chief executive at venture investor Silver Lake, lost the vote to stay at Twitter in May, but the company said he could remain on the board if he dropped two of his other positions.

The crackdown on "overboarding" is

The crackdown on "overboarding" is a part of a broader push under Fink to improve the corporate governance of companies in which BlackRock invests. However, the company's stance diverges from rival asset manager Vanguard, which voted in favour of Robert-

son and Durban, underscoring the dif-ferent approaches investors are taking to board compositions.

Luigi Zingales, a professor at the University of Chicago Booth business school, said BlackRock had positioned itself as "changing the world for the better", whereas Vanguard "has always sold itself as the bow-cost guy".

For three consecutive years, Black-Rock has voted against Alphabet board member Ann Mather, a former chief financial officer at animation studio Pixar, because she sits on an "excessive"

Pixar, because she sits on an "excessive" number of boards, the asset manager has said. Under fire from BlackRock, Alphabet

number of boards, the asset manager has said.

Under fire from BlackRock, Alphabet changed its board rules this year to prevent members from serving on more than five boards, including its own. Mather left the board of rental company Airbah band computer networking company Airsha Networks, but BlackRock still opposed her appointment at Alphabet's june annual meeting.

Alphabet declined to comment. Amazon has come under scrutiny. BlackRock voted against Judith McGrath on Amazon's board, saying she "has not demonstrated [an] ability to effectively represent shareholders' best Interests".

Interests".

It was the first time in three years that BlackRock had opposed McGrath, former chair and chief executive of

MTV.
The dissenting votes represented rare rebukes from BlackRock, which supported more than 92 per cent of board members in the Americas from July 2021 to the end of June this year. The fund group has previously said it wants people to serve on no more than four company boards.
BlackRock declined to comment.

BlackRock declined to comment. Vanguard said it would generally vote against people who served on more than four public company boards, although there could be exceptions. It said: "We take a case-by-case approach to evaluating potential over-boarding situations."

Final touches VW backs Porsche listing amid concern over governance and thin size of IPO



wagen sought to reassure investors wary over the details of Porche's flotation

JOE MILLER — FRANKFURT

Volkswagen has defended the timing and structure of the long-awaited listing of its Porsche brand, as it seeks to reassure investors with concerns about corporate governance and the gloomy economic environment.

gloomy economic environment.

"There's a lot of capital in the market and we think that the Porsche IPO could be an icebreaker . . . and show what's possible," said Porsche chilef executive Oliver Blume, who also took over as VW boss this month.

Blume's comments came after VW confirmed late on Monday that it intended to float a small portion of Porsche's shares, with retail investors being offered only non-voting stock.

The group said it aimed to take its most profitable subsidiary public in Frankfurt at the end of this month or at the start of Cotober, barring a signature of the start of the s

at the start of October, barring a sig-nificant shift in market conditions. It prompted VW's shares to finish

3.7 per cent higher yesterday in Frankfurt.
Bankers involved in the transaction said investor interest so far pointed to a valuation close to €800m, the upper end of analyst's estimates. Hachieved, that would value Porsche's initial public offering at about €100m, just behind Deutsche Telekom's \$150m public debut in 1996 in the list of largest German flotations.
But the thin size of the float, which

est German flotations.
But the thin size of the float, which
involves the sale of just 12.5 per cent of
the sports-car maker as well as gov-ernance fears after the appointment
of Blume as VW boss, were not well
received by investors, two people
familiar with the discussions said.

Porsche had first pitched the partial IPO as a route to "increased corporate independence" for the Stuttgart-based marque and said it would have e autonomy as profits would no ter be handed to VW. Months later, ex-VW chief Herbert Diess was

defenestrated by shareholders and unions, leading to the appointment of Blume who will maintain both roles even once the IPO is completed.

"In my role as Volkswagen Group chief executive, I will at the same time work on ensuring that synergies continue to exist in both directions in terms of sales volume, components, technologies or plans," Blume said yesterday. "If conflicts of interests nevertheless arise, we will strictly separate matters," he added, emphasising that while VW and Porsche "have the same interests", the Porsche board would always make "independent decisions".

VW's chief financial officer Arno VW's chief financial officer Arno Antlitz defended the structure of the planned flotation, which will involve only 10 per cent of Porsche shares of offer after VW shareholder Qatar ear-marked 2.5 per cent, with almost half of the IPO proceeds paid out as a spe-cial dividend.

# Equinor chief favours higher taxation for energy sector

Higher taxation of energy companies righter taxation to therefy companies is justified if it gives governments the means to ease costs for consumers and other businesses, Equinor's chief executive has said, in a rare message of support from a corporate leader for higher levies.

The Norwegian state-controlled group, the largest supplier of piped gas to Europe after Russia, has been among the biggest beneficiaries of Moscow's decision to choke supply to the continent, which has sent prices rising to records. Pre-tax earnings hit \$17.6bn in the second quarter, triple the level of a

the second quarter, triple the level of a year earlier.

"We are fully aware that there are people on the other side of the gas bill," Anders Opedal said. "Of course we would like a very stable framework around our business, but we do see the need for government to intervene." European gas prices thit a render at a thought a thought and are trading at about €240 per megawatt hour, more than 20 times higher than two years ago. The rally has supercharged profits for European gas producers, leading to calls on companies such as Equinor, BP and Shell to help ease the cost for customers.

But Opedal argued that governments were better placed than oil and gas companies to take the action needed to support businesses and households through the energy crisis.

"It is much better that government distribute wealth than commercial companies start to do something on their own, which would not be evenly distributed and might not hit the right group of people," he said.

Opedal's message of support for higher taxes comes as Brussels weighs measures to tack the widening crisis, including possible blocwide levies on fossil fuel producers and electricity generators. The UK imposed an "energy profits levy" on oil and gas producers in the North Sea in May.

Equinor pays amarginal tax rate of 78 per cent in Norway, where it generates the majority of its earnings and which is not a member of the EU. It is possible that Equinor's tax rate will not rise.

Opedal said he viewed Equinor's principal responsibility to be increasing the flow of gas into Europe to ease the supply crunch. Between April and June it increased gas output 18 per cent against the same period a year earlier.

### Japan's late 'god of management' offers practical lessons for today



s a messy succession crisis unfolded at Apple supplier Nidec, Shigenobu Naga-mori, Its 78-year-old Over the past decade, he had poached unmber of high-profile executives rom carmaker Nissan and electronics

from carmaker Nissan and electronics maker Sharp as potential heirs. But none of his outside picks met his towering expectations. They left the company, leaving an exasperated Nagamori to last week tap one of Nidec's founding members as a temporary president.

"When Mr Kazuo Inamori was alive, be the the whole the state of the s

"When Mr Kazuo Inamori was alive, he told me that a company insider is best as president. His warning turned out to be true," Nagamori said, acknowl-edging with guilt that he had finally real-ised how talented his employees were. Inamori, the renowned founder of

ceramics company Kyocera and tele ceramics company Kyocera and tele-coms group KDDI, died at the age of 90 in Kyoto last month. Known in Japana se the "god of management", he was one of the country's great industrialists. Along with Sony's Akio Morita and Soichiro Honda, founder of the carmaker, Inamori helped drive the country's eco-ponic mircaling the novetwer paried. He nomic miracle in the postwar period. He also helped rebuild Japan Airlines from the ashes of bankruptcy in 2010 without receiving a dime for his role as chair. Long before stakeholder capitalism

and the need to serve employees along

with investors became vogue in the west, Inamori's management philosophy had centred on his belief that companies should focus on the livelihood and wellbeing of employees instead of simply pursuing profits. In his first interview with the Financial Times in 1978, Inamori explained that what tied his company and workers was not simply a financial contract but "a human relationship" based on trust and partnership. His motivation, he claimed, had nothing to do with accumulating personal

His motivation, he claimed, had noth-ing to do with accumulating personal wealth. "We have a saying: money has legs and if you try to catch it, it will run away from you," he said. At the same time, he was a ruthless cost-cutter, who time, he was a ruthless cost-cutter, who had forced the proud employees of JAL to save expenses on everything from lunch boxes to corporate pamphlets.

The teachings of Inamori was a warrior prisingly simple: don't be greedy or selfish, be honest and, most importantly, do what is right as a human glabal teach participators.

tanthy, do what is KYOCCTA and RDDI IMO right as a human global tech participants being. His principles resonated beyond Japan to China and attracted 15,000 students to his leadershipschools wordwide, including SoftBank founder Masayoshi Son.

How do these teachings resonate today'In his book A Compast to Pulfilment, Inamori himself questioned and then anickly reacted the idea that his

ment, Inamori himselt questioned and then quickly rejected the idea that his philosophy was too outdated for the complex modern world. He argued that a sincere attitude and a focus on the uni-versal good as opposed to national inter-ests were needed to settle international

trade and history disputes.

In an era where nationalism is on the rise following the supply chain disruptions of Covid-19 and the energy crisis

sparked by Russia's invasion of Ukraine, there are practical lessons to take away. One is the need for entrepreneurial spirit at a time when the start-up scene in Japan is so dormant that the govern-ment has promised heavy state invest-ment. Like the Honda founder, Inamori ment. Like the Honda founder, inamon was a warrior and a rebel who resisted meddling from the government and banks as he transformed Kyocera and KDDI into global technology partici-

pants.
By setting up KDDI, Japan's second-largest carrier, he brought competition to a market that was controlled by for-merly state-owned NTT.

menty state-owned NTT.
When Japanese manufacturers
proved too conservative to try out what
is now Kyocera's technology, Inamort
ventured into the US, eventually clinching a contract with Texas Instruments to
supply electrical resister roofs for the
Apollo space programme.
Inamort's best-known concept of
"amoeba management", which involves
dividing un large considerates, into

"amoeba management", which involves dividing up large organisations into small units that draw up their own goals and strategic plans, is also pertinent. Companies will need independent thinkers to come up with innovative ways to navigate an environment where governments will feel compelled to intervene in the name of ensuring eco-ponie security. nomic security.

nomic security.

His bottom-up management style and his investment in training employees have allowed Kyocera and KDDI to avoid the succession challenge plaguing corporate Japan. Inamori, who decided to retire at the age of 65 to study Buddhism, never clung to his leadership position: "It did not have to be me who founded Kyocera or KDDI. By chance, heaven provided me with the rale and I heaven provided me with that role and I was merely acting it."

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n for participation in the auction for the sale of movable property-79,739.52 tons on the official website of the Company (www.luka



Businesses For Sale

FINANCIAL TIMES

#### **COMPANIES & MARKETS**

# Tax officials show distrust of Big Four

Only a quarter in OECD study believe firms follow spirit of law consistently

A majority of tax officials believe the Big Four accounting firms try to exploit loopholes in laws to help clients at least some of the time, with only a quarter believing they consistently follow the spirit of the law, an DECD study finds. Tax authority employees also believe Deloitte, EY, KPMG and PwC are more likely than local accounting firms to advise clients to use aggressive tax strat-

egies, underlining a lack of trust between the firms and officials. The study found a widespread belief in tax bodies that the Big Four promote artificial planning structures. A significant minority of officials said the firms used lobbying power illegitimately. The Big Four's tax departments, some of which include income from their smaller legal services functions, reported combined revenues of \$37bn in their most recent annual results. Much of the public scrutiny of the Big Four in recent years has focused on oligopoly power and the quality of audits after scandals such as Wirecard, IMDB and Carillion. But some partners believe their tax advisory and lobbying activities. and Carillion. But some partners believe their tax advisory and lobbying activi-

ties have a far greater impact on the global economy than their audit functions. The Big Four were generally seen as formally co-perative but the findings suggest a large proportion believe the firms try to exploit loopholes.

The OECD report is based on a survey of more than 1,200 tax officials from 138 countries.

About a quarter of those surveyed said the Big Four followed the spirit of the law in the majority of cases.

In Latin America and the Caribbean, 45 per cent said the firms never did so, or did so in only a few cases. The figures in Africa, Asia and the OECD countries were 40 per cent, 29 per cent and 30 per cent respectively. The number of

respondents who said that the firms were transparent in the majority of cases, providing all relevant information when requested, ranged from 18 per cent in Latin America and the Caribbeanto 31 per cent in the OECD.

The proportion who believe that the four sometimes or often use power illeditimately to lobby on behalf of clients to influence tax policy and laws varied from 26 per cent in Asia to 37 per cent in Latin America and the Caribbean.

While many of the findings exposed mistrust of the Big Four among public sector employees, in most regions the number of respondents who believed the firms encouraged clients to be less compliant and to pay less tax was heav-

ily outweighed by those who said they encouraged increased compliance. PwC did not agree with all the views in the report but agreed that "trust is a key component to the effective operation of ax systems". Its code "clearly acknowledges the importance of the public interest in any decisions". EY welcomed the OECD's work "as well as . . . work to remove misconceptions and strengthen the constructive dialogue between taxpayer and tax authority". It was "committed to complying with all laws and regulations in all jurisdictions, and abides by the lighest standards of professional conduct". Deloitte and KPMG declined to comment.

Financial services

# EY chiefs set to give green light on break-up of consulting and audit divisions

MICHAEL O'DWYER ACCOUNTANCY CORRESPONDENT

EY's global leaders are preparing to give the go-ahead for a plan to break up its audit and consulting businesses, taking partners at the Big Four group closer to multimillion-dollar payouts as part of its most radical overh

The firm's global executive committee met on Monday to discuss the deal, according to people with knowledge of the arrangements, with a decision to proceed with the split expected this week.

EY said on Monday that discussions

were continuing and "no decision has been made on moving to the next phase".

However, planning has begun for an announcement as soon as this week, as well as for calls to brief clients on the next stages of the process once a deci-sion has been confirmed, according to people at the firm.

people at the irm.
A decision to proceed with the split
would pave the way for the firm to seek
approvals at the regional and national
level, including country-by-country
votes by the roughly 13,000 partners
who own and run the business.

Carmine Di Sibio, EY's global chair, had hoped the firm's global leadership

### A decision to proceed would pave the way for approvals to be sought at regional and national level

would have reached an agreement to proceed with the break-up several weeks ago, saying in July that he hoped to win approval within a "couple of

weeks.

But the timeline slipped repeatedly as partners disagreed over how billions of dollars of liabilities should be split and the firm's advisers struggled to resolve regulatory issues in different jurisdic-tions, including China.

If approved, the plan would result in EY spinning off, and most likely publicly listing, its advisory business, which offers consultancy, deals advice and managed services.

The move is intended to free the advi-sory business from conflicts of interest

Media. Sector disruption

# Battle breaks out for India's independent news

TV broadcaster Roy - a fierce critic of Modi – fights corporate raid from rival magnate Adani

At a private dinner in 2007, a television anchor was not about to let a politician go unchallenged. Prannoy Roy, a broad-caster and co-founder of media group New Delhi Television, confronted then Gujarat chief minister Narendra Modi over rioting in the state five years earlier

that led to nearly 2,000 deaths. Roy's ambush set the tone for combat-ive relations with Modi, prime minister since 2014. At the gathering, Modi stuck by his denials of involvement in riots, but left before food was served, according to investor and Financial Times contributor Ruchir Sharma in his book Democracy on the Road.

Now the media mogul is the one being cornered. Gautam Adani, a magnate seen as close to Modi, launched a corpo-

world's third wealthiest person, for con-trol of a group that supporters say is a bastion of media independence. Defeat for the Roys would leave India's biggest TV news channels con-trolled by billionaires, with what some analysts have argued would be pro-



rateraid on NDTV last week.

Roy and his wife and co-founder
Radhika Roy are fighting Adani, the

Moguls melee: Gautam Adani, above left, has

shell group bought by Adani late last

stakes. NDTV was already facing fierce rivalry for advertising revenue when the financial crisis struck in 2008. The Roys had been determined to buy back

democracy,

brought down borrowings from RRPR, owned by the Roys, which holds the 29 per cent stake, has refused

with this

vou lose

diversity'

toung impurations for media piuranty.

Mukesh Ambani, chair of Reliance
Industries and India's second-richest
man, controls the expansive Network18
media group and is building a new
streaming service in collaboration with

Between Ambani and Adani, they will now control the two largest net works," said Indrajit Gupta, former edi-tor of Forbes India and co-founder of online platform Founding Fuel.

"In a noisy democracy, you need to listen to a few different voices, but with

this you lose diversity."

Adani, like Modi, comes from Gujarat. The first-generation entrepre-neur supported the then chief minister when he was criticised over handling of the riots, and his rise since has tracked Modi's. Adani has backed the prime minister's vision for nation-building and is the dominant participant in

and is the dominant participant in Indian infrastructure.

Adani has denied any improper relationship to the prime minister.

The Roys opened the way for their loss of control when they borrowed Indicately from Ambani's Reliance Industries over a decade ago.

That loan paid no interest, but came withwarrants convertible to ownership of a company set up by the Roys that holds 29 per cent of NDTY's stock — a time bomb that was contained inside a

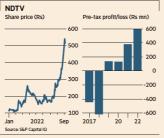
Deini Televis founded by Prannoy Roy, above right, right, is building

James Murdoch

snow in 1988. Originally appearing on the state broadcaster, NDTV tied up with Rupert Murdoch's Star network amid economic liberalisation in the 1990s. NDTV later launched channels for news in Hindi and English as well as for business and lifestyle content. "There is an entire generation of

Indian TV journalists who grew up under the NDTV umbrella and owe a huge debt to the Roys," said Rajdeep Sardesai, a news anchor and editor with TV channel India Today, who spent 11 years at NDTV.

The company went public in 2004, although the Roys retained controlling



needed to borrow to do so. Their bor rowing eventually led to the ill-fated loan from Ambani, according to a securities regulator tribunal

Once considered by politicians the go-to station for appearances, NDTV's testy relationship with Modi's Bharatiya Janata party administration has hurt its bottom line. Before the BJP came to power, NDTV

in 2013 demonstrated its political con-nections with a 25th anniversary party in the presidential palace.

in the presidential palace.
But one Indian executive said the
Roys were part of the old establishment.
"The system has turned, and they
have turned victim of the system," the

Government agencies pulled adver tising, while BJP spokespeople did not participate in its programmes. Authori-ties including the Income Tax Depart-ment and Central Bureau of Investigation brought cases against NDTV and the Roys. One such probe prevented their travelling abroad in August 2019. The Roys have always denied

wrongdoing.

NDTV's finances have been improving. Revenue from operations for the
financial year ending in March was
Rs2.3bn (\$29mn), up from Rs2bn the
previous year. Annual profits rose to
Rs600mn from Rs380mn. NDTV

to transfer the snares to an Adam Group subsidiary without approval from the to listen to a few different voices, but

subsidiary without approval from the regulator.

But analysts said the Roys would struggle to fend off the deep-pocketed Adani, who has offered to buy a further 26 per cent of NDITV's stock from shareholders. NDITV's biggest public investor, with a nearly 10 per cent stake, is Mauritus-registered LTS Investment Fund, whose portfolio is 98 per cent invested in Adan (Econocompanies, NDITV's in Adani Group companies. NDTV's stock began climbing this spring on deal

Some observers projected that a suc-

Some observers projected that a suc-cessful takeover by Adanis' media arm would lead to the watering-down of NDTV's editorial independence. The Adani Group did not respond to a request for comment. Sanjay Pugalia, chief executive of the group's AMG Media Networks, said the company sought to "empower Indian citizens, consumers and those inter-ested in India with information and lamouledow."

ested in Huna was a Menakhi Ganguly, south Asia director at Human Rights Watch, said Modi's government had few remaining critics such as NDTV. "This is an administration that larvely enioys a loyal media,

whether by choice or fear," she said.

India's information and broadcasting ministry did not respond to a request for

that restrict it from winning work with EY's audit clients.

A split would result in seven-figure cash payments to audit partners and multimillion-dollar share awards for

the thousands of partners who would move to the new advisory business. Job offers made to prospective advi-sory partners, which were dependent on the new arrivals receiving as much as £7mn-£10mn worth of shares in the newly spun-out business, had been effectively put on hold pending a deci-sion, said a person with knowledge of the process. But external candidates the process. But external candidates have been given an indication that the break-up was likely to proceed, mean-ing they would receive their share awards if they joined, the person said. Ratification by the global executive

Ratification by the global executive committee this week would not guaran-tee that the separation would go ahead. The proposed split would need the approval of partners in each country, with those countries that rejected the split excluded from the separation. The break-up plan would collapse if partners in a critical purisdiction, such as the US or UK, were to reject it. Part-ner yotes are expected to take place

as the OS of OK, were to reject. Part-ner votes are expected to take place between November and January, later than initially intended. "There is a long, long way to go," said one person briefed on the planning. "It's very, very complex."

# Illumina prepares to take on EU over Grail

US biotech giant illumina is set to appeal against a forthcoming decision from regulators in Brussels blocking its Sebn acquisition of cancer-screening start-up Grall, a rulling that would put the EU at odds with a favourable decision in the US.

Illumina plans to take the EU to court on illumina plans to take the EU to court on the grounds that the bloc's regulators have no jurisdiction over a merger that involves two US companies, and in which where the target has no revenues in Europe, two people with direct knowledge of the move said.

An administrative law judge ruled in favour of the deal in the US last week,

a blow to the US Federal Trade Commis

The US group will argue that Brussels will prevent the saving of lives by blocking the merger

than 5 per cent of scrutinised deals fac-

than 5 per cens of a continuation in a negative outcome.

Brussels was set to block the deal as early as yesterday despite attempts from Illumina to pause the process so that regulators could analyse the judg-

pean Commission declined to comment.

As part of its appeal, Illumina will also argue that it does not really have competitors and that the EU will effectively prevent the saving of lives by blocking a deal that aims to bring tests to detect early-stage cancer up to scale.

It will point to the US rulling, which the FTC has appealed against, as evidence that Brussels is making a mistake in opposing the transaction.

Regulators in Brussels are keen to use this merger as an example of the expanding reach of the EU's power. A court in Luxembourg recently ruled the EU had jurisdiction to scrutinise the deal despite opposition from Illumina. ite opposition from Illumi

### Bed Bath & Beyond appoints interim CFO

Struggling home goods retailer Bed Bath & Beyond named an interim chief financial officer yesterday after Gus-tavo Arnal, who held the post for two years, fell to his death from a New York City high rise apartment building on Friday.

Friday.

Laura Crossen, Bed Bath & Beyond's senior vice-president of finance and chief accounting officer, will become interim CFO, the US company said in a filing yesterday.

The latest leadership change follows several tough months for Bed Bath & Beyond, including the departure of its chief executive, declining sales, heightened share price volatility as well as

The retailer ousted CEO Mark Trit-ton, a former Target executive who was appointed in 2019 to turn round the company, following dismal first-quarter earnings in June that also revealed a pile-up in excess inventory. Sue Gove, an independent director on the com-pany's board, replaced Tritton as interim CEO.

Bed Bath & Beyond last week laid out

plans for a new turnround, promising to cut 20 per cent of its workforce and close about 150 stores. It also announced it had raised more than \$500mn in new

had raised has a financing. Shares of the company have been volatile since reporting first-quarter earn-

ings in June and are down about 50 per cent this year. The stock rallied in the first half of August after it became popu-lar with mem estock investors, but tum-bled after activist investor, Ryan Cohen, owned almost 12 per cent of the company, sold his entire stake. Cohen and Arnal have been named a defendants in a recent class-action law-suit that accused the individuals, as well

suit that accused the individuals, as well as JPMorgan Securities, of creating a "share-dumping crash".

Arnal sold about 55,000 Bed Bath & Beyond shares on August 16, according to a filing with the SEC, although the discoustre states this was part of a sale plan announced in April.

Additional reporting by Madison Darbroshire

**COMPANIES & MARKETS** 

# Growth-hungry Uber founder builds 'dark kitchens' across Latin America

Kalanick pushes food and convenience-goods group amid aim to create global delivery-hub network

DAVE LEE — SAN FRANCISCO MICHAEL POOLER — SÃO PAULO

Travis Kalanick has quietly built a large food and convenience-goods business across Latin America as he seeks to capitalise on the region's fast-growing eco

merce market.

The Uber founder has rapidly expanded his US-based CloudKitchens start-up, buying and building "dark kitchens" lataln America over the past three years as part of an effort to build a worldwide network of food-delivery centres, leveraging his Uber Eats experience while chief executive.

Alongside the dark kitchen business, which buys property to use as space to prepare delivery or pick up takeaway food, he has launched Pik N" Pak.
This stores convenience goods, such as pet foods and medicine, from almost Oc CloudKitchens sits across 1 cities in Brazil, Mexico and Colombia.

As with the kitchen operations, Pik N" Pak goods are sent to customers by delivery-app companies.

The link between Pik N" Pak and CloudKitchens, previously undisclosed, came as part of a push to expand secretively, with entities kept distant from the parent to avoid being linked to Kalanick, according to three formation and controversial as Travis, he does not want to associate the brand to him," said a former manager who worked on CloudKitchens [atin America business. It comes as Kalanick has quickly expanded CloudKitchens since taking over the business in 2018, after being ousted from Uber following scandals in 2017. CloudKitchens has more than 4,000 CloudK merce market. The Uber founder has rapidly

a \$850mn funding round. CloudKitchens has more than 4,000

Dark Kitchen operations buy property to use as space to prepare delivery or to pick up takeaway food. Travis Kalanick, below, is seeking to capitalise on the region's fast-growing ecommerce

employees, according to two people familiar with the business.

CloudKitchens declined to comment.
The culture reflects Kalanick's



N' Pak says that it offers retailers access

N' Pak says that it offers retailers according to "millions of customers".

Retail brands can rent shelf space and list their goods on Latin American food delivery apps such as Rappi or Cornershop, which handle the customer payment and delivery.

CloudKitchens' growth in the region was spurred by at least two acquisitions. In 2020, the company bought Mexicobased kitchen group Nano for a reported \$20mn, according to data from

'He didn't want to attract

attention. He wanted to dominate the sector'

woman.
She said that the company had been in contact before the controversy erupted but questioned its willingness to reach a compromise.
She said: "I understand the position

of the entrepreneur. They say that they are legally established. For me, this answer doesn't show a desire to

endure.

"The only thing that Travis learnt about his time with Uber is not to trust the press, and not to trust venture capitalists," one ex-figure at the group said.

### **Credit Suisse** agrees to sell offshore trust businesses

Credit Susse has agreed to sell its businesses offering offshore trusts to wealthy clients in the first deals announced since new chief executive Ulrich Körner took over with a mandate to strip back the Swiss bank.

a division at the centre of an \$800mn lawsuit the bank is facing in Singapore over its historic relationship with Georgia's former prime minister Bidzina

Ivanishvili. Credit Suisse said it had agreed to sell Credit Suisse said it had agreed to sell its trust businesses in Guerney, Singapore and the Bahamas to the Bermuda-based Bank of NT Butterfield & Son. It also plans to sell its Licchtenstein trust business to local lender Gasser Partner. It did not discose the values of the deals. Körner took over from Thomas Gottstein as chief executive of Credit Suisse at the start of August and the lender is devising a strategy to cut back

Gottstein as chief executive of Credit suisse at the start of August and the lender is devising a strategy to cut back its investment bank. The trust business is a part of the group's private bank and allows wealthy ustomers to part their assets in low-tax jurisdictions. European banks have faced political and regulatory criticism for helping rich clients set up offshore trusts to avoid paying tax, prompting some lenders such as HSBC and Deutsche Bank to exit the market. Credit Suisses' historic role in offering clients tax avoidance schemes was laid bare this year by the leak of documents detailing the accounts of 30,000 ultra-rich customers, known as Suisse Leaks. The trust businesses Credit Suisse is selling employ about 250 people and no redundancies are expected, according to a person familiar with the matter. The deal with Butterfield is expected to close in the first half of 2023, while Leichtenstein clients will transfer to Gasser on a rolling basis planned to be completed by the middle of next year.

approach to business following his acrimonious departure from Uber. Employees are forbidden on Linkeln from mentioning that they work at the company, instead listing 'stealth start-up' – a term typically reserved for companies yet tolaunch. "It's attached to how he got attacked in the past," one former senior employee at CloudKitchens said. "The Uber situation was not nice to him. He wanted to grow [CloudKitchens in Linkel America]. He didn't want to attract too much attention. He wanted to dominate the sector."

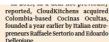
the sector."

But people close to the entrepreneur said that his approach risked hindering the company's growth and that it bore the hallmarks of his time at Uber. Uber principles such as "Always Be Hustlin" have been codified at CloudKitchens.

have been codified at Cloudkitchens.
Ex-employees said divisions of the
company were kept in the dark about
related parts of the business, contributing to extremely high tenant turnover.
"For me to grow, Ineed to understand
how operations is growing," or how
finance is growing," one person said. "It
was very siloed."

Cloudkitchens employs about
500 people in Latin America, running approximately 70 sites containing 1,800 individual kitchens
across eight countries according to across eight countries, according to two ex-employees with direct knowl-edge of the company's operations. Pik N' Pak uses surplus space

in the company's kitcher facilities – such as in the basement or along corridors - to store convenience goods such as over the-counter medicines, pet food and sex toys. In promotional material, Pik



**Travis** learnt not to trust the press, and not to trust venture capitalists'

reported, CloudKitchens acquired Colombia-based Cocinas Ocultas Coultas Coulta

ice Institute.
"Dark kitchens operations are

expected to account for around 15 per cent of this total," Avó said. But the growth of dark kitchens across Latin America has caused controacross Latin America has caused contro-versy in certain cities. The proliferation in São Paulo, the largest city in the Americas, sparked objections from resi-dents living nearby, with banners against new facilities appearing in well-heeled neighbourhoods.

The town hall has proposed local reg-ulation of dark kitchens, and earlier this year placed a temporary ban on the

People have complained about noise, smells, smoke and motorcycle drivers – known colloquially as motoboys – waiting outside to collect orders.

One unhappy local said his that son had been nicknamed "bacon" and bullied at school



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Banks

# Citi close to deal for site of new European HQ

Citigroup is close to signing a CIOOmn deal to buy a new office site in the heart of Dublin in a boost to the scale of its European headquarters as banks beef up their presence across the EU following Brexit.

The US bank, which this year announced it would hire 300 additional staff in Ireland for roles in risk, audit, finance, technology and operations, has been shopping for a suitable site after it outgrew its current Dublin office and

put it up for sale six months ago.

It is in the last stages of finalising the deal for a 300,000 sq ft office space in the Dublin Docklands — home to the

headquarters of tech groups including Google, Amazon and Meta — according to several people familiar with the matter. The new office is expected to cost another €200mn on top of the purchase price of the land, real estate sources say.

price of the land, real estate sources say. The deal could close as soon as thomonth, said the sources. The site is almost a third larger than Citi's current 250,000 sq ft publin site. "This process is still ongoing and we have no updates at this time," Citi said in a statement.

Two people with knowledge of the bank's plans for the Irish business said that the need for a larger office in Dublin was due to plans for organic growth of the business, not relocations from London. Ireland's commercial property market is recovering strongly.

stered their operations in Paris, Frank-furt, Amsterdam and Dublin, shifting hundreds of billions of dollars in assets from London. About 7,000 jobs have been relocated from London to the EU, despite initial predictions of tens of

thousands of moves. However, the longer-term hit to London will be the hires made in locations

other than the UK capital. Citi, which has had a presence in Ire land since 1965, employs more than 2,500 people in the country. Citi recently narrowed its search to

the last big undeveloped Docklands site, jointly owned by Ireland's Ronan Group and Fortress Investment Group of the US. Ronan Group declined to comment.

Prepared by China Daily

FINANCIAL TIMES

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# Ray of hope on global economic horizon

to be buttressed by reviving domestic demand, moderate stimulus measures and drive for high-quality development

By ZHOU LANXU

s the world grapples with inflation and weak growth, steady economic recovery of China's economy is proving to be a silver lining, experts say. The Chinese economy grew 2.5 per cent year-on-year in the first half despite unexpected shocks from Omicron outbreaks and geopoliti-

cal tensions.

In July the country's industrial output expanded 3.8 per cent year-on-year, generally stable compared with 3.9 per cent in June, pointing to momentum in economic recovery, the National Bureau of Statistics said.

International investment banks and asset managers said they expect China's economic growth to accelerate to about 4 per cent in the second half and above 3 per cent for the whole year.

year.

Notably, such growth would not be a co
quence of aggressive stimulus campaigns
could turn out to be heavy debt burdens in
long term.

Instead, Chinal

long term.

Instead, China's growth in the second half, experts said, will be underpinned by reviving demand in its strong domestic market, moderate stimulus measures and efforts to promote high-quality development, including innovation and green development.

country's cautiousness in adopting ag-e stimulus measures and its commitment



vestments, urge local governments to expedite ing number of cities, including Beijing, Shang-

# In US-China ties, a black and white bright spot

A party billed as Pandaversary Night was thrown at the Chinese embassy in Washing-ton on August 24 to mark the 50th anniver-sary of the giant panda's arrival in the US capital, and the Smithsonian's National Zoo expects the excitement to extend for several

capital, and the Smithsonian's National Zoo expects the excitement to extend for several more years.

"Giant pandas are worthy ambassadors," China's Ambassador to the United States Qin Gang, said at the reception, attended by about 300 guests from both countries.

"They have much longer tenures than each of the Chinese ambassadors here, and they have many more fans than us."

The guests watched The Miracle Cub, a documentary that celebrates not only the second birthday of Xiao Qi Ji, or Little Miracle, the Smithsonian National Zoo's newest giant panda cub, but also 50 years of China-US collaboration in protecting and conserving giant pandas.

The first pair, Ling Ling and Hsing Hsing, appeared at the 200 on April 20, 1972, weeks after then-US president Richard Nixon's historic visit to China.
"Year by year giant pandas have become an icon of mutual appreciation and friendship between the two peoples," Qin said. "In particular, the arrival of Xiao Qi Ji two years ago has brought us a happy surprise."

Qin mentioned that in addition to Xiao Qi Ji a anada born in the US. Kung Pa Panda.

Ji, a panda born in the US, Kung Fu Panda

to high-quality development even amid dif-ficulties will set the stage for steady economic

ficulties will set the stage for steady economic growth in the coming two years, injecting robust momentum into the world economy, they said.
"The Chinese economy has started to recover from the Covid-19-related restrictions," said Wang Qian, Asia-Pacific chief economist for the US investment company Vanguard. "This may be one of the very few bright spots in the global economy right now."

china's economic growth should accelerate to about 4 per cent year-on-year in the second half,

about 4 per cent year on.
Wang said.
The country's full-year economic growth may stand between 3 per cent and 4 per cent, she said, thanks to accelerated infrastructure investigation of the comment of the comment of the said. ment, recovering consumer activity and accom-modative macroeconomic policies.

nent, recovering consumers.

However, China's economic recovery is not without risks amid a global economic slow-lown, which could mean weaker demand for he country's manufactured goods exports, she said. The economy also faces the challenges of the country's mall estate down-

Nevertheless, the growth could fall to single ugit numbers in the coming monits because of a higher comparison basis, souring global demand and fading high export prices, meaning the coun-try should avoid counting exports as the main driver of economic recovery, experts said. Efforts to boost domestic demand, especially

Chuanxindian, a village in Hubei province, was the first participant when Zigui county established a new energy project that aims to put solar panels on top of local buildings.

For example, photovoltaic panels "have been installed on the 560-square-metre (6,028 square feet) top of a large cold storage warehouse in the village, with a total installed capacity of 250 kilomatis," said Wang Wei, who is in charge of photovoltaics management at Zigui's rural vitalisation bureau.

ureau.

Before the project, the villages relied on other
neans of getting electricity, such as hydropower
r power brought in from other areas by State

or power brought in from other areas by State Grid Corp of China. Now the panels provide elec-tricity for the villages, and surplus electricity can be sold to the grid. By February the county's photovoltaic power system had installed capacity of 52m kW since July 2016, when the first solar power project was

Huge gains have resulted, said Zhai Bingshan, an official of the city of Yichang's water conserv-

an official of the city of Yichang's water conservancy bureau.

"Companies used to pay 0.7 yuan (10 US cents) for one kW. Now the electricity price is 0.4 yuan for them, thanks to the local solar energy projects. In other words, the firms can save 39,000 yuan to 40,000 yuan on their electricity bills."

The 49 villages that have photovoltaic power systems also benefit. They sell their surplus electricity from the solar panels for about 50,000 yuan a year. State Grid Corp buys the electricity they generate, integrating it into the power grid for use in other areas of Hubei. Solar power systems also offer villagers job opportunities, for example as cleaners and maintenance workers. Cardening jobs are also available, because in rural areas some newly built facilities recruit local farmers to prune trees, remove

put into production.

By ZHOU LIHUA and LIU KUN



Consumers choose products at a shopping mall in Yantai, Shandong province, on July 9. sures to boost consumption.

### 9 per cent

fixed-asset investment, are likely to bring the advantage of China's vast domestic market into further play and act as the key for the economy to register stable growth amid intensified external uncertainties, they said.

uncertainties, they said.

An executive meeting of the State Council said the key role of effective investment in boosting economic recovery will be brought into play.

The State Council has also said it will try to accelerate central government budgetary in-

trom Financial IImes (Asla), the use of special bonds and make good use of policy-based and development-oriented financial instruments to support infrastructure projects in several fields, including transportation, energy, logistics, agriculture and rural areas.

China's fixed-asset investment growth stood at 5.7 per cent year-on-year in the first seven months of the year, led by infrastructure investment growth of 7.9 per cent, the National Bureau of Statistics say.

Zhu Haibin, JPMorgan's chief China economist, said the country's fixed-asset investment may grow by about 6 per cent this year as a key driving force of China's economic growth, which, he said, is expected to come in at 3.2 per cent for the whole year and 3.8 per cent in the second half.

second half.

As a strong foothold for growth stabilisation, China's infrastructure investment is likely to register high single-digit growth of between 8 per ent and 10 per cent this year, Zhu said, a notable acceleration from 0.4 per cent last year.

Manufacturing investment may also sustain expansion of about 10 per cent this year, which will combine with buoyed growth in infrastructure investment to offset weak real estate development investment that may shrink over the year.

China's consumption growth is expected to gradually recover in the second half, thanks to reviving services sector activity amid better con-

gradually recover in the second haif, thanks to reviving services sector activity amid better con-tainment of Covid-19 and policy measures to boost consumer spending, said Hu Yifan, head of macroeconomics for Asia-Pacific at UBS Global Wealth Management. Local governments in China have recently rein-forced measures to boost consumption. A grow-

nai and Snenznen, Guangdong province, nave unveiled shopping events or offered coupons to boost consumption in sectors such as catering

ment, experts saud.

Notably, high-tech sectors and green industries have acted as an emerging driving force for growth. During the January-July period the added value of high-tech manufacturing rose 9 per cent year-on-year, compared with 3.5 per cent of total industrial output. In July the production of new energy vehicles rose 112.7 per cent year-on-year and of solar cells 33.9 per cent year-on-year, the bureau of statistics said.

David Wang, chief China economist at Credit suises, said he expects China to continue making progress towards green transition and technological innovation in the coming years, elevating the country's efficiency of leveraging productive factors to generate economic growth.

China's growth in total factor productivity, or TFP, per year may stand at around 2.2 per cent over the next five years, helping offset the decelerating forces, including shrinking working-age labour, he said.

The TFP is a measure of productive efficiency—it measures how much output can be produced. Notably, high-tech sectors and green indus

-it measures how much output can be produced from a certain amount of aggregate inputs, reflecting the driving force of technological progress in economic growth.

Zhuang Qiange and Ouyang Shijia contributed to this story

to Human province, President Xi Jinping visited Shibadong, an ethnic Miao village labelled poor at the time.

It was during this visit that he proposed a targeted approach to tackling poverty.

Reviewing the overall situation, Xi determined that China had entered the most difficult stage of relieving poverty, and the root cause of every household's destitution needed to be identified before targeted approaches could be formulated.

"We should seek facts from truth; guidance and development must reflect the local conditions," Xi said. "This is what I mean by targeted poverty alleviation."

leviation."

Starting in 2014 China's rural poverty alleviation and development shifted to a model of comprehensive, targeted poverty alleviation that was implemented throughout the entire process of identifying the impoverished, arranging targeted programmes, using capital, offering assistance, contacting officials in charge of poverty claimatotic and conductive regions of poverty elimination, and conducting reviews of poverty

implemented by companies.

The photovoltaic power programme has contributed greatly to the country's poverty reduction efforts, said a white paper issued by the State Council Information Office in April last year.

In rural areas with the appropriate resources and suitable conditions, the Chinese government has funded the construction of power stations, which are owned collectively by local villages.

The income created by the power stations used entirely for powerty alleviation purposes.

As of the end of 2020, 100,000 villages had photovoltale power stations, generating a total of 18.65m kW of electricity and giving average annual income of 200,000 vuan to each village, the white paper said. white paper said.

The earnings have been used to create public velfare jobs, fund small public welfare programs and offer small bonuses and subsidies, the paper aid

in the US.

The number of giant pandas in the wild in China has risen from several hundred 50 years ago to more than 1,800, Qin said, which means the species is no longer endangered, thanks to protection and conservation offers the offers.

Over 50 years giant pandas have brought US and Chinese scientists and animal care experts together to work on saving the spe-

experts together to work on serving the op-cies from extinction.

In April 1972 Nixon's wife Pat said "panda-monium is going to break out right here at the zoo" when the Smithsonian's National Zoo and Conservation Biology Institute re-

and Conservation Biology Institute re-received the gifts from China.

In February that year while visiting China with President Nixon, his wife was captured admiring a panda at the Beijing Zoo on a cold winter day.

Seated next to Chinese Premier Zhou Enlai at a dinner, she talked about her trip to the zoo and of her fondness for the pandas, ac-cording to a video posted by the White House Historical Association.

Pat Nixon "screamed with joy" when she heard from Zhou that China would send two pandas to the US, according to the book Mao and Nixon: The Week that Changed the World, by Margaret MacMillar.

Mao and Nixon: The Week that Changed the World, by Margaret MacMillan.

The first pair of giant pandas produced five cubs in the first 20 years, but none survived more than a few days.

Xiao Qi Ji, now the superstar at the Smithsonian Zoo, is the fourth surviving cub born at the zoo over the past 50 years.

the zoo over the past 50 years.

The arrival of Mei Xiang and Tian Tian in 2000 ushered in a new era of giant panda breeding at the zoo. Since 2005 Mei Xiang has given birth to four cubs that have sur-vived: Tai Shan, Bao Bao, Bei Bei, and Xiao

Three of the cubs have left for China to join the larger giant panda breeding pro-gramme. Only Xiao Qi Ji lives with his par-

ents at the 200.
Under an extension agreement signed between the zoo and the China Wildlife and
Conservation Association, the giant panda
pair Mei Xiang and Tian Tian and their son
Xiao Qi Ji will stay at the zoo until Decem-

ber next year. "We do know that at the end of that agree-

"We do know that at the end of that agreement that our pandas are expected to go back to China," said Brandie Smith, director of the National Zoo.

"We have had such an incredibly successful partnership, I'm absolutely committed to 50 more years of giant panda care and success and celebration for all of our visitors, so I look forward to working with our colleagues in China, as we are determined about the future for our giant panda programme."



weeds and do landscaping. Such public service jobs are encouraged by the government to create jobs in poverty-stricken areas.

In 2016 State Crid Corp built the first photovoltaic power station in Jiandong, a village in Zigui county, aiming to promote local development.

"When the weather is fine, the village can produce electricity of more than 2,000 kW a day, said Cai Xianmeng, an employee at the Zigui office of State Grid Corp.

Between January 1, 2011 and August 1 this year Zigui had 378 sunny days, more than 2,000 cloudy days and about 1,500 days of rain or snow. Solar panels are most productive when they absorb direct sunlight, but they still work in cloudy conditions, said Zhang Long of Ziguis bureau of rural vitalisation.

Part of Jiandong is on a low-lying riverbank

Part of Jiandong is on a low-lying riverbank that is not fertile for growing crops, so the land was long unused. State Grid Corp signed a lease for the riverbank land when it was assigned by the Chinese government to help the poverty-stricken village.

Power from above benefits rural villages

install photovoltaic

Hubei

elminiation, and contacting alleviation.

The government has strengthened power grid building and operation services, and has promoted various photovoltaic poverty alleviation projects, which are funded by the government and aplemented by companies

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coverage for its entire population.

Poverty alleviation through solar photovoltaic power generation is one of the top 10 targeted poverty alleviation projects in China.

In November 2013, during an inspection tour

The company had the land filled in and let and then built a photovoltaic power station Rows of solar panels were installed, and be

them villagers grow crops and raise livestock.
From July 2016 to June this year the stati

From July 2016 to June this year the station generated 3.19m Wo effectricity, which has generated profits of more than 3m yuan to the village. "The villagers are growing morels and other plants such as Distylium racemosum (an evergreen shrub or tree)" said Cai, the State Grid Corp employee. "The previous low riverbank has been turned into a 'gold mine". From 2013 to 2015 China allocated 24.78bn yuan to extend power grids to areas without electricity, benefiting about 1.58m people. It set up an independent solar photovoltaic power supply project, providing electricity to 1.19m people. By the end of 2015 China had achieved electricity coverage for its entire population.

Page 2

**CHINAWATCH ADVERTISEMENT** 

# Consumption, infrastructure gain green tinge

Multinationals formulate plans to invest heavily in low-carbon innovation

iven a choice between buying a laptop complete with attractive packaging and buying one that comes in simple means on a consumers may wonder. But not those at the China International Consumer Products Expoheld in July in Haikou, Hainan province, where the US technology company Dell Technologies displayed a laptop encased in 100 per cent environmentally friendly packaging materials. Expo visitors threw curious glances at the novelty, with some even making, inquiries. Besides the green laptop, many green and low-carbon consumer goods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed at the exponent of the consumer spoods were displayed as the consumer spoods were display

worlds has recruate based on environmentary friendly synthetic materials, beer made using an energy-saving process that also cut its carbon emissions, coffee cups made with carbon capture technology, pure plant-based cosmetics and biodegradable pens.

gradable pens. Visitors and those behind these inno Visitors and those behind these innovations said the dazzing array of green products bears testimony to China's green transformation of products, services and industrial chains. Many businesses from both home and abroad drew a lesson on how to launch environmentally friendly products and services that meet the aspirations of local consumers.



Livestreamers sell utensils made of bamboo in Congjiang county, Guizhou province, on May 21, LONG MENGGIAN / FOR CHINA DAILY

...we are delighted to see consumers opting for more frugal alternative brands and alternatives to achieve sustainable behaviour, or looking for a more efficient and sustainable lifestyle."

Zheng Mingju, managing partner of ret and consumer products at EY Greater

ing, waterless dyeing has the advantages of using no water and saving steam, fuel and auxiliary agents, which can halve energy consumption and chemical emissions.

chemical emissions.

At the beginning of this year Chinese authorities unveiled a master plan to boost the green transformation of consumption in key areas ranging from food, clothing and housing to transport, tourism and electricity.

"China's green consumption is yet to be stimulated", said Chang Tiewei, an official with the National Development and Reform Commission, at an earlier news conference.

He noted the importance of green consumption is puring the low-carbon transition on the sup-

global consumer confidence, 62 per cent of Chinese consumers believe their lives will be better

nese consumers believe their lives will be better in three years. Notably, 38 per cent of Chinese consumers surveyed put "sustainability" at the top of their consumption decisions. In contrast, only 10 per cent of the consumers surveyed gave value cost-effectiveness a top weighting. Globally, cost-effectiveness are praised earing for the planet and emerged as the factor with the biggest consumer consideration.

consideration.

Zheng Mingiu, managing partner of retail and consumer products at EV Greater China, said:

"While inflation and the rising cost of living discourage consumers from paying a premium for sustainable products, we are delighted to see consumers opting for more frugal alternative brands

estyle."
Yu Huanhuan, marketing director of Tmall lobal, the global e-commerce arm of Alibaba roup, said an interesting phenomenon is that



An attendee tries zero carbon conservition an eye to minimising carbon e at the Boao Forum for Asia Annual in Boao, Hainan province, on April 21

cept is likely to impress younger consumers, who would like to support eco-friendly products. In the cosmetics sector, in particular, 70.5 per cent of Chinese consumers said they are willing to buy nature-based beauty products, while as many

as 81.1 per cent would like to buy skincare products that emphasise the natural environment, Yu said.

"Notably, young consumers on our platform are willing to pay an extra 10 per cent to 20 per cent for brands that pursue environmentally friendly and sustainable development."

That's because young consumers in particular have a special view of the future. From caring about themselves to caring a

Ecology and Environment, said many challenges

Ecology and Environment, said many challenges remain in driving green consumption. "Carbon neutrality is relevant for everyone and requires the mobilisation of hundreds of millions of people and stakeholders to work together to change laggard behaviour," Hu said. "More innovative methods are still needed to stimulate the enthusiasm of society as a whole, to advocate green consumption and establish a repen consumption connects to as to hoose trees.

to advocate green consumption and estantism a green consumption concept, so as to boost green consumption awareness and a simple and low-carbon consumption culture. He suggested establishing personal carbon accounts through big data in which individual consumers can record their carbon emissions and

even open carbon bank accounts.

even open carbon bank accounts.

Hu said technology is also a key to driving the
country's green development.

"More efforts must be made to actively drive
the research and development of carbon replacement, carbon emission reduction, carbon eyele,
carbon recovery, and carbon sequestration technologies, and furthermore put them into applications" he said.

# Guian boasts years of success in developing digital economy

Guian New Area in Southwest China's Guizhou province has achieved fruitful results in developing the digital economy over the past 10 years. It has also made solid achievements in

10 years. It has also made solid achievements in building a "digital valley" for the nation. Hu Zhongxiong, secretary of the Guiyang committee of the Communist Party of China and Party chief of Guian New Area, shared the results at a news conference on August 16 for introducing the development of the new area from 2012 to 2021 from 2012 to 2021.

from 2012 to 2021.

Guian New Area, located at the junction of the provincial capital of Guiyang and its neighbouring city of Anshun, obtained approval from the State Council in 2014 to be a national-level new area. With a planned area of 1,795 square miles, the new area has been known to investors for its outstanding go-graphical conditions and low operational costs among other cities in Guizhou province, according to Hu.

among other cities in Guizhou province, according to Hu.

The new area has become one of the driving forces in developing Guizhou's digital economy, since it identified the big data industry as its core sector when established in 2014.

During the first seven months of this year, the combined business revenue of Guian New Area's software development and information technology service industries reached 22.79bn yana (\$3.39bn), increasing 591 per cent from the same period last year, according to local statistics.

tistics. The area has seen more than 10 large-scaled big data centres established by IT companies, including China Mobile, China Telecom, China Unicom, Huawei, Apple, Tencent and Poxconn. These have laid a solid foundation for Guian to become an international data production and distribution hub

When talking about why China Mobile identified the new area as the venue for its big data unit, Gui Zhibiao, an executive at China Mobile's data centre, said "Guian has a unique natural ecosystem to support industrial devel-

opment."
According to Gui, the new area has a cool climate in summer, which can help big data centres lower their power consumption by 5 to 8 per cent compared with other regions in China. "The abundant wind and hydraulic power resources in Guian also help companies lower electricity costs," Gui said.
Guian is a suitable location for enterprises to set up facilities because of its good environment, incentive policies, energy abundance and

well-established road network, Gui said. Guian, adjacent to Guiyang, has a convenier traffic network to connect the area with othe parts of country by railway, airport and expres way.

parts of country by railway, airport and express-way.

It takes only a half hour for people to travel from Guian to Guiyang Longdongbao Interna-tional Airport, Anshun Huangguoshu Airport, Guiyang North Railway Station and Guiyang East Railway Station. The high-speed railway network connects Guian with major cities in neighbouring provinces, which allows travels between two and four hours. It is also connect-ed to seaports in neighbouring regions conveniently through expressways and railways. The new area is also offering more preferen-ial policies to bolster industries such as manu-facturing, software and IT services, e-commerce, new materials and new energy vehicles, accord-ing to Zhang Mingquan, director of Guian New Area's investment promotion bureau.

interest and such expery veincles, according to Zhang Mingquan, director of Guian New Area's investment promotion bureau. Due to its improved business environment, Guian has been favoured by an increasing number of world-class enterprises, Zhang said. Companies such as battery maker Contemporary Amperer Technology and new energy vehicle and battery producer BYD have established industrial bases in Guian. The construction of Guian BYD Battery Industrial Park is in full swing and progressing smoothly. The industrial park, with total investment of 2.5bn yuan, is expected to achieve 4bn yuan in annual industrial output value upon its completion.

Xu Jiayi, director of the industrial develop-

ompletion.

Xu Jiayi, director of the industrial develop-Au Jay, director of the industrial development office at Guian Industrial Development Group, which is providing support to BYD, said the new area will continue its efforts to lure investors, cultivate businesses and invest in new projects to expand the industrial chain of NEVs. The group also plans to establish an NEV fund to provide financial support to companie.

panies.

The construction of Guiyang Big Data Science and Innovation City began in the new area in December last year. The platform is expected to be a hub for enterprises and talents to com-

Guizhou.

To assist the development of big data and re-lated companies in the science and innovation city, Guian New Area has introduced preferen-tial policies in eight areas including financial and information infrastructure service support. Guian will give subsidies for property purchase and rental to individuals settling there.

Wang Pinefi, a project manager, at Guizhou.







Yunshi Technology, a company specialising in digital map, smart internet network, location data and chips for automobiles, said the company chose to land in Guian because of the regions outstanding geographical location, strong government support and rich talent resources. Yunshi Technology plans to launch two new projects in the science and innovation city, focusing on re-

in 2023.

To attract and retain enterprises in the science and innovation city, the local government has set up a service centre to provide policy consulting, business registration and property management services.

management services.

Mao Yinqiang, deputy director of the adminis-

mote-sensing satellites and autonomous driving trative committee of Guian New Area, said that in 2023.

This section is sponsored by the administrative committee of Guian New Area.

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**COMPANIES & MARKETS** 

Commodities. Rally reversal

# Industrial metal prices melt as global recession fears flare up



Commodities

# European energy groups secure state aid packages

Energy companies across Europe are turning to governments to bolster their liquidity and secure supplies as the gas crisis stoked by Russia's war against Ukraine tests their ability to stay afloat.

Switzerland's largest renewable electricity producer Axpo and Finnish utility Fortum both said yesterday they had secured big new state-backed credit

Power producers across Europe are facing an acute cash crunch as sharply rising energy prices lead to ballooning collateral requirements on the futures



Energy cost worries and China strains raise pressure

on copper and iron ore

A brief summer rally in the prices of industrial metals has sharply reversed as the worsening energy crisis in Europe and signs of a slowdown in manufacturing behemoth china spook traders. The SAP GSCI index of industrial metals has dropped more than 9 per cent since mid-August, leaving it back near its lows in July when fears of a global recession were swirling across trading desks.

The gauge, which tracks the spot price of metals including copper, nickel and aluminium, is down 17 per cent in 2022, having been up by more than a quarter at its peak in the wake of Russia's full-scale invasion of Ukraine.

The renewed selling in metals that used to make a wide range of products such as car parts, steel and electric wires highlights how concerns shout global demand are again coming to the fore as economists worry that a surge in energy prices will weigh heavily on industry.

"This is all about recession and recession fear," said clive Burstow, head of natural resources at Barings, an investment management group. "The fear is we are in an energy crisis driving us to a recession. Where we get the tussle in the market is how deep is that recession going to be."

European gas prices jumped 17 per cent on Monday, pushing them back towards the record highs that they

Industrial metals back near July lows



source kennik

reached late last month, after Russia said it would indefinitely suspend flows of gas through a key pipeline to Europe.

Higher gas prices are sparking fears that both big businesses and consumers will need to cut back on their usage to lower their bills.

"Demand destruction is happening on the consumers side so it's filtering through to metals markets," said Peter ofhichith, head of multi commodity analysis at consultancy CRU.

Copper, a barometer for global economic health, has fallen about 5 per cent to above \$5.650 a tonne in just over a week, snuffing out most of the widely used industrial metal's rebound after it crashed from its record high in March above \$51.0600 a tonne.

Steelmaking ingredient iron ore has dropped below \$100 a tonne, from a high of more than \$160 per tonne earlier this year.

Adding to the gloomy outlook has

Adding to the gloomy outlook has eeen a string of disappointing economic

consumer of raw materials continues to put areas under Covid-19 lockdowns, extending curbs covering tens of millions of people in Chengdu and Shenzhen.

Shenzhen.
The closely watched Caixin busins survey released last week show activity in China's vast factory sect slipped into contraction territory August as new orders fell for the fit time in three months.

time in three months.
In the US, the Federal Reserve sent: strong message last month on it determination to tame surging inflation by boosting interest rates, which hahelped to power the US dollar to a 20-year-high against a basket of major currencies.

20-year-high against a Disaset or Importurencies.
Commodity prices, mostly traded in the US dollar, tend to fall as a strengthening US currency makes them more expensive.
Colin Hamilton, managing director of commodities research at BMO, said a

Smoke signals: China is the

largest materials, but disappointing economic data have added to

steady weakening of China's renminbi against the dollar had further fuelled the commodity slump since it made raw material imports more expensive for China.

China.

Concerns over the economy in Europe, the US and China prompted German bank Commerzbank to downgrade prices for the most important base metals for the next two quarters.

important base metals for the next two quarters.

Nevertheless, concerns over supplies are helping to limit the falls in industrial metals prices, analysts said. The sector has already been hit by the shutdown in manufacturing facilities due to skyrocketing gas and energy prices in Europe.

At the end of last week, Dutch aluminium producer Aldel announced that it would halt production at one of its plants and Arcelor Mittal said it would switch off one of the blast furnaces at a steelworks in Bremen, Germany.

Germany.
Ghilchik said the bulk of the sell-off for metals was done but he expected a bumpy ride in the weeks ahead as traders gauge the depth of recession against the tightness of supply.
"It books like prices have hit or are near to a cyclical low and in general commodity prices should remain supported by supply concerns and other factors," hesaid.
Goldman Sachs said commodities

factors," he said.

Goldman Sachs said commodities
were pricing a recession more than any
other asset class.

"Excessive recession fears continue
to grip commodity markets," its
analysts wrote in a note, adding that
"physical fundamentals signal some of
the tightest markets in decades".

'We want to prevent a wildfire . . . There have never been such high jumps in prices in Europe'

exchanges where they neage their supply contracts.
Centrica, owner of British Gas, is in talks with banks to secure billions of pounds in extra credit, the Financial Times reported on Monday.
The Swiss government activated legislation to stabilise the finances of its nearest companies at an engreency.

energy companies at an emergency meeting of the governing federal council on Monday evening, following an urgent

on Monday evening, following an urgent appeal by Appo over the weekend. Axpo has been granted immediate access to a SFr4bn (\$4.1bn) credit line, Bern said, to help it cover trading and collateral costs in the face of soaring prices. Funding will also be available for Switzerland's two other big energy

panies, Alpiq and BKW, although

companies, Alpiq and BKW, although neither has yet applied for liquidity.

"We cannot afford for a large electricity company to become insolvent and take other companies with it," energy minister Simonetta Somartuga said yesterday. "We want to prevent a wildfire by all means possible ... There have never been such high jumps in prices in Europe as there are now."

The bailout comes with a high financial cost: the finance ministry said it would charge companies interest of 6-11 per cent on emergency funding — a punitive rate that could wipe out annual profits for the companies should they inlly utilise that available finads. "This credit line ensures that, should the situation intensify further, Axpo is in a position to cover the collateral requirements of long-term power supply contracts concluded with its customers, and continue contributing to Switzerland's security of energy supply," Axpo said. The company has noty et drawn down on the funds.

Fortum, which is majority-owned by the Finnish state, yesterday agreed to a e2.35bn liquidity facility with a state-owned holding company at an annual interest rate of 14.2 per cent.

If Fortum uses the facility — which it described as a "last resort" — it would be unable to raise management salaries or pay bonuses and would have to issue extra shares to the state-holding company, Solidium. However, it would be able to pay dividends.

### Solvay declares truce with activist Bluebell over Mediterranean waste

PEGGY HOLLINGER

Solvay and activist investor Bluebell Capital have declared the end of a long-running battle over waste discharged into the Mediterranean after the European chemicals group pledged to radically reduce the limestone residue from a flagship soda ash plant on Italy's Tuscan coast.

Solvay also revealed that it had made a breakthrough in soda ash technology that could eliminate the limesto waste, while also cutting the division's

carbon emissions by 50 per cent.

Bluebell co-founder Giuseppe Bivona
said the news was proof of what financial investors could achieve if they lobbied management for greater commitment to environmental and social improvements.

"It's a great outcome in the best interests of shareholders because I am convinced that if a business is not sustainable, at some point the business

Bluebell conducted its campaign after buying just a single Solvay share. Ilham Kadri, Solvay chief executive, told the Financial Times in an interview

that the company had been working on the waste elimination technology long before Bluebell emerged as a After making the breakthrough

which would electrify the soda ash process, the company had been able to share its plans with Bluebell and now more publicly. "We were ready becaus the science was ready, not me," she said.

Solvay and Bluebell have been engaged in a public battle for almost two s over the environmental impact of years over the environmental impact of the group's plant at Rosignano, a Tuscan



m Kadri said Solvay had 'the

tourist destination famous for its white beaches.

However, the beaches owe their colour to the limestone silt, which is a byproduct of soda ash that contains cury, lead and other metals

Soda ash, which accounts for 15 per cent of Solvay annual revenues, is a key component of the glassmaking process. Solvay has come under public attack

by environmental campaigners, as well as Bluebell, for discharging this untreated limestone waste into the sea. It insists the discharge contains only

non-harmful levels of metals and is in line with regulatory and environmental requirements, although the renewal of its permit to operate in January was contentious as environmental activists disputed the claims

disputed the claims.

But yesterday Kadri said the group had discovered "the holy grail" of soda ash processing that would result in "zero

A pilot line to test the process would be launched in France. If successful, the technology would be rolled out across all of Solvay's soda ash production as part of the division's £1bn net zero carbon pledge by 2050.

'Demand

consumer

side so it's filtering through

to metals markets'

destruction is happening on the

### Hippo chief says critics are overlooking insurtech sector's potential after sell-off

IAN SMITH

The head of Hippo has taken aim at sceptics of the home insurer and the sector's fellow start-ups, saying they have "buried their heads in the sand" after a market sell-off fed doubts over the future of the companies.

Insurtechs, as the start-ups are commonly known, have been some of the biggest losers in the broader stock market downturn as their underwriting ses have mounted.

The companies, which listed during the final leg of the bull market, have responded with job cuts and a greater emphasis on minimising claims and achieving profitability. Last week, Palo Alto-based Hippo

said it was making about 70 employees redundant, a tenth of its workforce. That knocked its shares further, leaving them down more than 90 per cent since the group listed in New York last year. Chief executive Richard McCathron

told the Financial Times that the job cuts were a "prudent and responsible" ve as Hippo enters a more mature se of growth and adjusts to "not taking as many bets" on certain product

Hippo, he said, had the insurance expertise, underwriting discipline and strategy to be one of the winners from the shake-out among insurtechs.
"I fear that some of my colleagues in

the insurance industry are hopeful that insurtechs will not ultimately be successful and some of them, I fear, have

'Some of my colleagues in the insurance industry are hopeful insurtechs will not ultimately be successful'

buried their heads in the sand, McCathron added. "Every company in every industry has modernised over time. Those that modernise are successful, those that don't find

themselves obsolete." Analysts have pushed Hippo for an update on its progress towards profit

At an investor day yesterday, the surtech revealed new targets, including a plan to generate positive earnings before interest, tax, depreciation and amortisation by the final quarter of 2024.

final quarter of 2024.

That is two quarters earlier than it projected when it went public, although revenue expectations have been trimmed since then.

Hippo is expecting adjusted ebitda of \$200 to \$350 to \$100 to

At the end of 2024, Hippo expects to ave cash and short-term investments of \$400mn on its balance sheet, having

started to generate positive cash flow.

The cut in its workforce has helped accelerate the shift towards profitability, said McCathron.

Actuarial and risk teams were spared in a broad-based programme of

redundancies, he added, given the "considerable strides" they had made to nprove its underwriting performance. The investor day was "not to try to

make people feel good about Hippo as an investment vehicle", he said, but to showcase its "next challenge" — doubling down on its proactive approach to home insurance.

Hippo is expanding its repair and maintenance services — including home check-ups — as it seeks to offer a full suite of home protection options.

FINANCIAL TIMES 11

### **COMPANIES & MARKETS**

### The day in the markets

# What you need to know

Japanese yen tumbles to 24-year lo strict yield curve controls

US government bonds dropped yesterday after an upbeat survey on the country's vast services industry fuelled expectations of further big interest rate rises by the Fedoral Reserve.

The yield on the 10-year Treasury note, seen as a proxy for borrowing costs around the world added 15 kests onints.



# Trading risks lie in wait for aggressive ECB rate increase

Tony Barber

Markets Insight



rate-setting govern-ncil sit six executive members and the

among those affected. The 10-year Greek government bond yield has risen since late August above 4 per cent compared with about 1.5 per cent for

and Italy, with extremely high levels of public debt.

A second could be a political rupture, such as the expected victory in Italy's

to 3.34 per cent.

The yield on the two-year note, which is sensitive to changes in interest rate expectations, rose 10bp to 3.49 per cent. Those moves, which followed a public holiday in the US, became more emphatic after a closely watched institute for Supply Management survey showed that services activity had outpaced economists' expectations, registering a reading of 5.69 in August compared with forecasts of 551 and July's figure of 5.67. Any figure above 50 signals expansion. Growth in business activity and new orders both accelerated last month, the report said.

The data were released after a robust labour market report for the world's largest economy last week prompted investors to crank up their projections of how far and fast the Fed will! for browing costs to tame inflation.

Government body leids have climbed in recent weeks as hawkish Fed rhetoric and a deepening European energy crists sent shivers through financial markets.



Fed chair Jay Powell reiterated last month the US central bank's commitment to curbing rapid price growth, saying they must keep at it until the job is done." Wall Street's broad S&P 500 share index was down 0.2 per cent by the late morning while the tech-heavy Nasdaq Composite fell 0.1 per cent as indices struggled for firm direction in New York. Across the Atlantic, the pan-regional Stoxe Europe 600 share index closed 0.2 per cent higher.

The moves in US government bonds ricocheted into other debt markets. The UK's 10-year benchmark gilt yield added

17bp to 3.1 per cent, having touched 3 per cent on Monday for the first time since 2014, according to Refinitiv data. Ten-year UK, government borrowing costs in the gilt market had soared more than 90bp last month, the biggest rise since at least 1989. In currencies, Japan's yen tumbled as much as 17 per cent to ¥142,97 against the dollar, marking a 24-year low, as Tokyo's strict yield curve controls contrasted with soaring bond yields in other major economies — lessening the appeal of the nation's currency. Harrief Clarfelt and lan Johnston Clarfelt and Ian Johnston

19 governors of the eurozone's national central banks. 1 yould wager that most of them have read George Orwell's allegorical fable Animal Farm and its famous line: 'All animals are qual but some animals are more equal than others.'

At the risk of sounding impertinent, so it is with the ECB. Isabel Schnabel, a board member from Germany, is one of the farm's more influential voices. Yamis Stournaras, Greec's governor, though one of the council's most experienced members, having held office since 2014, has less sway.

So when Schnabel spoke out last month at a central bankers' get-together in Jackson Hole in favour of forceful action against inflation, markets sat up and listened. They noted similar comments by François Villeroy de Galhau, the powerful French governor. But they attached less weight to a more dovish speech made by Stournaras a few days later at the European Forum Alpbach.

For this reason, the widespread market expectation is that the ECB will raise its main policy rate tomorrow by 0.75 percentage points.

That would equal the highest increase in the ECB's 24-year life and would follow a fairly aggressive Os percentage point in Greec's national interest? Iris mure he in Greec's national interest? Iris mure he

ous way purely because that would be Greece's national interest? I'm sure he uld say no. Like all ECB council mem bers, he is required to look at the euro-zone's economic outlook as a whole.

Yet financing conditions are starting to vary across the region and Greece is

benchmark German bonds. The Italian benchmark German bonds. The Italian yield is close to 4 per cent. Neither Greece nor Italy is experiencing funding difficulties. We are far from the moment, if it ever comes, when the ECB council might consider activating its Transmission Protection Instrument, its new anti-crisis bond-buyingtool. Under the TPI, the ECB can potentially buy unlimited quantities of one-year to 10-year debt if it judges that financing conditions are becoming

Financing conditions are starting to vary across the region and Greece is among those affected

fragmented. From a monetary policy perspective, fragmentation means "a sudden break in the relationship between sovereign yields and fundamentals", Schnabel told a French university audience in June. Much uncertainty surrounds the legal basis for using TPI as well as the criteria the ECB would apply in deciding whether to act. At a minimum, a country would be eligible for TPI only if it complies with EU fiscal rules, has no severe macroeconomic imbalances and meets conditions attached to the EUS post-pandemic recovery fund.
Yet disruptive market conditions can arise from various sources. One is a

can arise from various sources. One is a perception that aggressive ECB interest rate rises will damage economic growth prospects in countries, such as Greece

September 25 elections for a rightwing bloc that is signalling it may try to rewrite the terms of access to the EU recovery fund — a break with the policies of Mario Draghi's national unity government, which collapsed in July. A third source of possible disruption is that some investors see high-risk, high-return opportunities in taking positions that gain from widening yield spreads between different curo are government bonds.

In an incomplete currency union such as the eurozone, which still lacks a full fiscal, banking and capital markets union, these opportunities exist just as they did when Greece and other nations fell into trouble more than a decade ago. At the ECB, the prevalent view seems to be that, for the moment, inflation rumps other concerns. The eurozone's headline annual rate rose to 9.1 per cent. With central bankers worldwide under fire for misjudging inflation risks, the ECB may feel a need to defend its reputation with vigorous action. Yet Stournaras made a fair point when he said there is little evidence so far that rising inflation is souring a fair point when he said there is little evidence so far that rising inflation is souring a

Yet Stournaras made a fair point when he said there is little evidence so far that rising inflation is spurring a wage-price spiral. For the second quarter, the growth of negotiated wage settlements came in at only 2.1 per cent. In that light, it may be wise for the

In that light, it may be wise for the ECB, if it raises rates by 0.75 percentage points, to make clear this is an unusual front-loading step aimed at lowering the level at which it finally stops increasing rates, presumably next year.

tonv.barber@ft.com

#### Markets update • XX **\*** 0 US UK Brazil Nikkei 225 7300 44 % change on day Currency Real per \$ change on day Basis point change on day 14.090 7.500 World Index, Commods FTSE All-World Oll - Brent Metals (LMEX) OII - WTI Gold Silver 1.76 0.82 O,O4 -1.56 -1.31 -0.09 rencies - 16:00 GMT; S&P, Bovespa, All World, Oil - 17:00 GMT; Gold, Silver - London pm fix. Bond data supplied by Tullett Pr

#### Main equity markets Eurofirst 300 Index FTSE 100 Index 1760 7360 7040 3840 Jul 2022 Sep 3520 1600 **Biggest movers** 6.11 Hargreaves Lansdown 5.12 4.64 Coloplast 4.46 3.34 Centrica Lloyds Banking Nextera Energy 3.2 4.10 S&p Global Akzo Nobel den Joinery 3.87 -3.33 -3.43 -2.44 -3.26 -3.14 -2.75 -2.48 -2.30 -1.73

### Wall Street

death from a New York high rise apartment.

Laura Crossen, BB&B's chief accounting officer, was appointed interim CFO. Digital World Acquisition, the blank cheque company due to merge with Donald Trump's social network, fell sharply following a report that it had failed to secure enough support for an extension to complete the deal. Citing people familiar with the matter, Reuters said the special purpose acquisition company was reportedly having problems gaining enough shareholder support for a one-year extension.

ADT lumped on news that insurer State ADT Jumped on news man insurer state Farm would invest \$1.2bn in the security systems maker at \$9 per share — a 25 per cent premium on Friday's closing price.

cent premium on Friday's closing price.
State Farm, the largest insurer of
homes in the US, bought 133.3mn shares,
which equated to a 15 per cent stake.
Biopharma group Allena tumbled after
filing for Chapter 11 bankruptcy and
terminating the employment of

"substantially all of its employees", it said.
Allena said it intended to continue
operating at a reduced level as a "debtor-in-possession". Ray Douglas

### Europe

Belgium's **D'ieteren** jumped after a solid set of half-year results and a boost to

set of half-year results and a boost to guidance. The auto distributor posted a 33.5 per cent year-on-year rise in adjusted pre-1ax profit of 62.5 mm, which was 14 per cent ahead of KBC Securities' estimate. Alded by a stronger than expected performance at its auto and parts specialist divisions, pre-1ax profit was expected to grow "by at least" 35 per cent hits year, up from an earlier 25 per cent forecast. Another bullish projection buoyed Finland's Martinekko with the fashion and home furnishings group expecting annual net sales to grow! 5 per cent — above a previous target of 10 per cent. The upgrade came as the group launched a long-term strategic plan that included a desire to broaden its target audience, particularly in Asia.

Included a desire to broaden its target audience, particularly in Asia.

German carmaker Volkswagen climbed after confirming its intention to float a portion of its Porsche sports car brand at the end of this month or the beginning of

Energy group Fortum rose as much as 8 per cent, only to close flat after signing a bridge financing arrangement for

€2.35bn with the Finnish state.

The facility was intended to provide sufficient liquidity if power prices rose further, said Fortum, Ray Douglas

### London

A possible injection of liquidity lifted Centrica, with the British Gas owner reportedly in discussions with banks to secure billions of pounds in extra credit to address highly volatile energy markets. People familiar with the talks described Centrica's request as "pre-emptive", a view that chimed with RBC Europe, which said the utility "was in better shape than many with net cash on the balance sheet and meaningful liquidity" already available.

available.

Builders' merchant Lords Group rallied after releasing a "strong set" of half-year results, said Berenberg.
Standing out was its merchanting division, which posted record revenue of EIOS.9mm, up from £611mn for the same period a year earlier.

The broker said Lords appeared "to be making progress in taking market share", although its overall margins fell, in part because of cost inflation.

Berkeley climbed following a messuring trading undate in which the

reassuring trading update in which the nousebuilder announced that the value underlying sales was running ahead of its previous financial year.

An increase to **Aviva's** target price by RBC Europe helped lift the insurer.

The broker said Aviva could return significant sums to shareholders through buybacks while maintaining growth with "strong capital generation". Ray Douglas





**5**×









# **A GUIDE TO GLOBAL CITIZENSHIP 2022**

enship by Investment (CBI) industry is changing, and its players must look to the next generation to see how it will evolve in the futur

The 2022 CBI Index provides analysis of the world's active CBI programmes based on research sourced and commissioned by CS Global Partners

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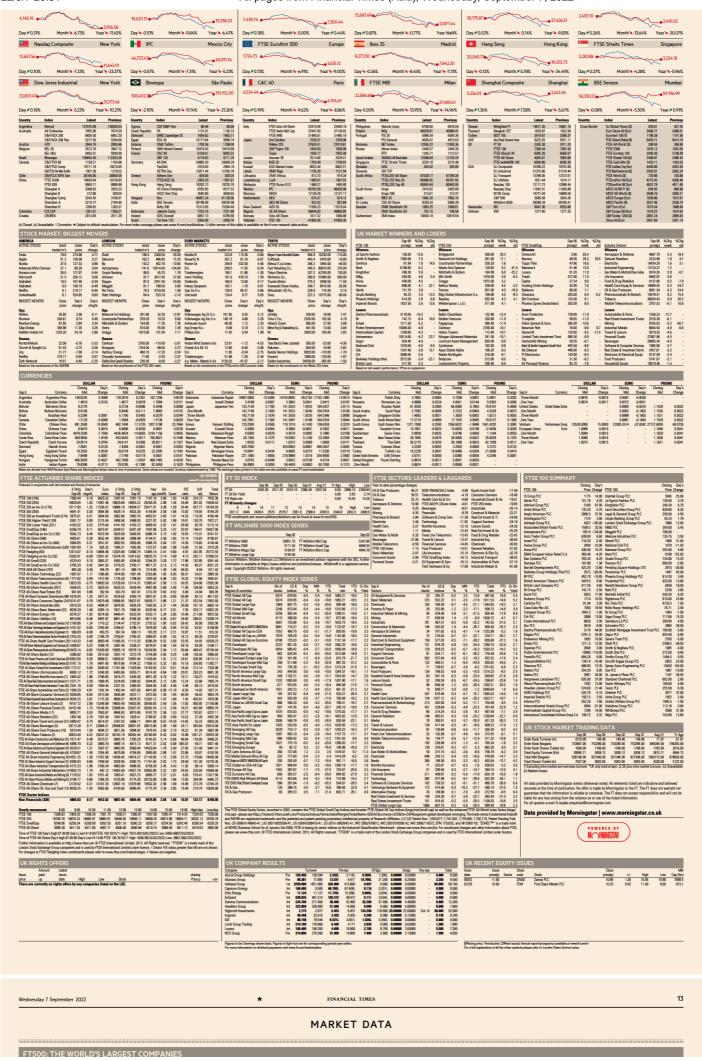
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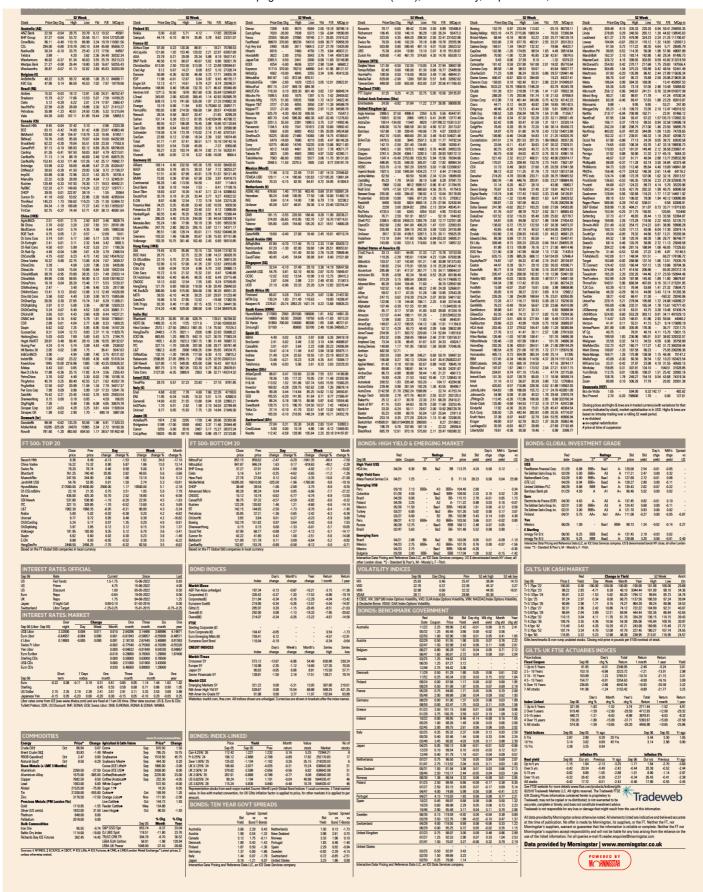


#### Wednesday 7 September 2022 FINANCIAL TIMES

### MARKET DATA







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#### ARTS

# In the footsteps of Nureyev

Nureyev: Legend and Legacy Theatre Royal Drury Lane, London

Louise Levene

Most of the male dancers at Monday Most of the male dancers at Monday inght's London gala were still in short trousers when Rudolf Nureyev died in 1993, but his influence on ballet — and the male roles in it — is still deeply felt. The two-act programme, chosen and directed by former Royal Ballet principal Nehemiah Kish, offered nine extracts from Nureyev's signature works danced by 20 international artists.

international artists.

Quality was, frankly, uneven but the material was well selected, production was slick and there were several out-standing performances. The only decor was a slideshow of Nureyev portraits,

standing performances. The only decor
was a slideshow of Nureyev portraits,
his wise, witty gaze blazing out at the
stalls. Birmingham's Royal Ballet Sinfonia, conducted upstage by David Briskin
and led by Robert Gibbs's superb first
violin, provided a living backcioth to
the dance.
Giselle and his other great roles from
The Sleeping Beauty, La Bayadare and Le
corsain\* were all in Monday's line-up,
together with less familiar works: Gayann; The Flower Festival in Genzano; Don
Junn. This Blavourful and varied menu
was introduced by the actor Ralph
Flennes, whose admiration of Nureyev's
"will to challenge himself" inspired his
Elons given admiration of Nureyev's
"will to challenge himself" inspired his
2019 film biography The White Crow, and
former director of the Royal Ballet Monica Mason — "He wanted to poison usia
with his passion."

The second half was prefaced by
a short film in which the gala's stars
talked of the Nureyev legacy, not least
the work of the Nureyev Composed to the
sublime entr'acte from Tchalkovsky's
The Sleeping Beauty. It was created as a
showcase for his gifts — the yearning



arabesque, the mercurial shifts of pace and direction — but Guillaume Côté, a last-minute replacement for Paris Opera Ballet's Germain Louvel, looked woefully out of sorts. Spirits revived when Oleg Ivenko, star of rite White Crow, gave a larky reading of the folky Gayane pas de deux. Xander Parish, Royal Ballet spear-carrier turned Marinsky principal, looked callow and underpowered partnering the neat but antiseptic lana Salenko in La Bayadère.

RONALD PHILLIPS

The fun really started with English National Ballet's Francesco Gabriele Frola on dazzling form in The Flower Festival In Genzano. Even Nurveyw as chalenged by August Bournonville's choregraphy: the seeming absence of preparation, the way every landing is merely the launch pad for another jump, the sheer stamina required. Frola's throwaway virtuosity was prettly matched by Danish-trained I da Fraetorius.

Natalia Osipova's supersonic jetés in

the Laurencia pas de six revived memories of her glorious Bolshoi Don Quixote, but the party atmosphere felt oddly forced. The long, sombre duet from John Neumeier's Don Juan was hardly gala fare but it offered a welcome sighting of Alina Cojocaru as the Angel of Death. Vadim Muntagirov, like Nureyev, has only to take up a pose to make you catch your breath. His solos from The Sleeping Beauty were easily the most elegant dancing of the night, but the audience prize probably went to Cesar Corrales in Le Corsaire: rough edges, raw ego and drill-bit pirouettes.

Further performances on September 12, lwtheatres.co.uk Streaming via Marquee

BBC Proms: Glass/Handel

Áine Kim Kennedy

A typical Printworks event pos-sesses the tranquillity and deco-rum of a budget airline check-in desk. When the newspaper presses fell silent, this cavernous space reinvented itself as London's premier rave destination; with redevelopment looming, a Prom with English National Opera

proved appropriately pensive. Interweaving Handel and Philip Glass arias with video installa-tions, haute couture and beatboxing, the "immersive experience" of Glass/Handel, led by counterof Glass/Handal, led by counter-tenor Anthony Roth Costanzo, deployed its resources to bizarre and touching effect. The baroque lament of "Lascia ch'io pianga" from Handel's Rinaldo choed over exposed concrete; projected above the audience, leather-harnessed waifs turned on a wheel like dole-ful rotisserie chickens. Even when its relentless edginess threatened to overshadow the music, ENO's maxi-minimalist spectacle under-scored a classic operatic theme: the translence of human excess. Polite applause as conductor Karen Kamensek took the stage marked the only nod to Proms convention, broken by a burst of metallic gurgling. Having collabo-rated on ENO's 2015 production of lass's Albhaden, Costanzo and Kamensek came prepared to maintain tight musical control, while their audience grew increas-ingly disoriented. As the gurgles gave way to the stately strains of Handel's Tolomeo, Costanzo presented himself, in the flesh and on film, as a conduit between worlds. Drawing on the tenor Anthony Roth Costanzo

repetitive, rigid structures common to Handel's baroque forms and Glass's minimalism, the programme deployed grand forces to an introspective end, with Costanzo appearing as both fashion

tanzo appearing as both fashion designer Raf Simons's clothes-horse and medieval knight in the timeless spirit of celebrity. Costanzo's steady, ethereal countertenor hung over three stages and a multilevel auditorium, Justin Peck's choreography was overshadowed by video instal-lations, which veered from Tilda Swinton's spaniels romping on a beach to a CGI hot dog blooming from a crotch. "Nature beatboxe Jason Singh was deployed to break the lull of Glass's pulsating sound-scapes. Gliding around the floor, Costanzo parted the throng with

scapes. Gliding around the floor, Costanzo parted the throng with the demeanour of a monarch visiting the lower orders. Whether drawn by the song, the haute couture or the tractor-beam light rods wielded by Costanzo's acolytes, linen-trousered elders and edgy young art-school types drifted after him in silent fascination. Processing through its roster of fallen heroes, from Handel's Amadigit to Glass's settings of Cymbeline, Glass's Itinadel conveyed both the technical luxury and the crushing, confusing dislocation of grand pageant. Artist Glenn Brown, painting in silhouette, eventually produced an image of a man in an ostrich-plumed helmet. Perhaps it was a condolence that this frest and icon of Handel's time: a celebrity castrato named Marchesi, who stipulated that his first appearance on stage had to binvolve a helmet topped with six-foot-tall plumage and the words "Where ann 17" A similar spirit of bombastic chaos governed costanzo's take on the Proms, with space, music and art bleeding into each other in baffling yet appropriate fashion.



# A love letter to cinema history

GAMING Tom Faber



actress starred in three films and seemed on a sure trajectory to suc sure trajectory to suc-cess. But none of these were ever released and, after her final picture, she vanished. Decades later, the footage from these cancelled projects has been handed over to you. Sitting in your edit-ing suite, scrolling through the celluloid, you are tasked with solving a mystery where each answer only brings with it more tantlaitne questions.

where each answer only orings with it more tantalising questions.

Marcel is the star of *Immortality*, the latest release by auteur indie developer Sam Barlow, who specialises in cinematic games in which players spool of through filmed footage — all with real

Sam Barlow, who specialises in cinematic games in which players spool through filmed footage – all with real actors, not CGI avatars – to piece together a story. But Barlow doesn't like to call his games "interactive movies." "These are very much about filmed performance," he tells me, "but they're not really movies. The magic of movies in the fact that there's an edit – you're fed images in a specific sequence." In contrast, his games are defined by non-linear storytelling. Players can uncover clips of footage in any order, following their instinct. In his brilliant breakout game, Her Story, this meant assembling fillmed police interviews with a murder suspect. The follow-up. Telling Lies, asked players to watch video calls between characters to untangle a twisty tale of undercover cops and sceret identities. Immortality is is most ambitious work to date, a love letter to cinema history which plays like a posimodern detective story – until it lurches boldly into cosmic horror.

Though Immortality is a game, you'll

exacting period detail from cinemato-graphy to sets, costumes to aspect ratio. The acting is brilliant — particularly Manon Gage as Marcel, in a layered performance where she plays a troubled actress in and out of various roles. It is a cinephile's dream, abounding in refer ences to Alfred Hitchcock and David Lynch and even featuring a cameo from

Andy Warhol The game's interface mimics an old Moviola editing machine, allowing you to scrub back and forth through miles of footage, looking for clues as to what happened to the vanished star. There's also additional material in the archive to help your hunt: behind-the-scenes foot-age, location scouting, rehearsals and appearances on a late-night talk show.

'The audience is extremely smart and hyper-educated about storytelling,' says Barlow

At the game's outset, only a handful of clips are available. It is your job to unlock more using the game's novel 'match cut' mechanic. Pause a scene at any moment and click on something — be it an actor's face, jewellery or some furniture in the background — and the game will teleport you to that same feature in another clip. So click the apple on a table in Ambrosio and you'll find you'll can go self at a fruit bow in Two of Everything, 20 years later. You'll add this new clip to

your expanding repertoire of sources.
"All my games have been about encouraging the player to be obsessive, and giving them a conceit and the tools to encourage that," says Barlow. Immortality beckons you down the rabbit hole to follow the rich visual language of cin-ema, tracing the story of a single actor, background crew member or symbolic object such as a rose, a key or a knife. The experience is technically dazzling and frequently inspires giddy moments of discovery, from shocking twists to an entire hidden mechanism which opens up an alternative storyline that veers

into supernatural territory.
With almost 10 hours of footage, Immortality is most impressive in its dedication to non-linear narrative. "To me the audience is extremely smart and hyper-educated about storytelling,"

says Barlow.
It is brave to allow the player to jump
through the clips however they like, telling the story in their own fashion. Yet
this approach also comes with pitfalls.
The game proves at times frustrating
and slow, while some themes are laid on
a little thick. But it succeeds far more
than it fails Watching these actors playa little thick. But it succeeds far more than it falls. Watching these actors playing actors, you might feel held at a distance, which makes it all the more powerful when you catch flashes of genuine human interaction between the scenes, a stray exchange of words between cast and directors which offer a brief, piercing glimpse into their heart and minds.



**ENGLISH, CIRCA 1690** 

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be doing a lot of watching, sometimes not touching the controls for minutes at a time. This is easy to enjoy because the footage is so compelling. Marcel's oeu-vre includes erotic thriller Ambrosio, detective some Markey detective noir Minsky and identity thriller Two of Everything. Each has a dis-



FINANCIAL TIMES

### FT BIG READ. ENERGY

At least €50bn of spending on gas and coal infrastructure threatens to put EU emissions targets at risk. Officials call it just a stop-gap measure but analysts fear the bloc will be tied to these projects long term. By Alice Hancock

# The 'unavoidable evil' of fossil fuels

n July last year, EU commissioners set out a range of green policies to put the continent on a path to becoming climate neutral by 2050. "The fossil fuel economy has reached its limits," said Ursula von der

Leyen, the commission president. Little more than a year later, those Little more tnan a year head commissioners are now overseeing tens of billions of euros of spending on fossil fuel infrastructure and supplies, amid severe cuts to gas supplies from Russia

and record high prices.

Data analysed by the energy thinktank Ember Climate for the Financial Times suggest European governments will spend at least €50bn this winter on new and expanded fossil fuel infrastruc ture and supplies, including gas shipped in from overseas and coal to fuel previ-ously mothballed power plants.

The EU, which previously relied on Russia for about 40 per cent of its gas and more than half of its coal, seems to have little choice. Industries from fertiliser manufacturers to zinc smelters have had to close, unable to pay the cost of fuel. Energy bills are pushing con-

sumers to near poverty.

The bloc is now preparing for a bailout to rival the response to the 2008 bank ing crisis. Figures from the economics think-tank Bruegel suggest EU govern-ments have allocated €280bn between September 2021 and July this year to energy prices, providing cuts to fuel tar-iffs, paying for shipped gas and giving handouts to vulnerable households.

The situation worsened on Monday, when the Kremlin said gas supplies through the Nord Stream 1 pipeline

uniough the Norta Stream I pipeline would be suspended until western sanctions are lifted, pushing Europe another step closer to recession. EU energy ministers are to gather for an emergency meeting in Brussels on Friday to discuss a co-ordinated response.

The EU's reaction to Moscow's "weap-onisation" of energy supplies has been to propose a levy on non-gas power generators, including renewables which are benefiting from the high prices, and to ramp up fossil fuel supplies to stop citizens freezing this winter.

Seven floating terminals to process liquefied natural gas from non-Russian sources are due to come online in Germany, the Netherlands and between Estonia and Finland in time for winter at a minimum total cost of €3.7bn between October and March. At least 19 more are planned across the EU with project costs reaching almost £100n not including outlay for necessary additional infrastructure such as pipelines and jetties. Together these will allow for an additional £300n in imported gas, based on current estimates.

At the same time, several countries, including Germany and the Netherlands, have permitted the restart of operations at coal power stations that had either gone into disuse or were due to close — allowing the burning of an additional 13mn tonnes of coal costing about £4.5bn, Ember estimates.

Officials in Brussels say these are only stop-gap measures, which will not dent the bloc's ambition to be climate neutral by 2050. Europe's climate targets "are not postponed or cancelled", says Virginijus Sinkevicius, European commissioner for the environment. "It is important to combine use of coal as a last possible alternative with a speeding up of energy efficiency projects and development of renewables."

demand, ranging from limits to heating to turning off public lights at night. And the European parliament is due to vote on proposals next week to increase its goal for renewable energy from 40 per cent of power generation to 45 per cent

But analysts fear some of the bloc's investments in coal and LNG could yoke it to fossil fuels for longer than planned,



countries, including

including
Germany and
the Netherlan
have allowed
the restart of
operations at
coal power
stations.
Below: a float
terminal to
process process liquefied natura gas from non-Russian sources arrives in the Netherlands

challenge

for officials

is to find a

balance to

deal with a

real short

term crisis

situation'

that risk and find a balance to deal with a real short-term crisis situation."

### Repowering the EU

areal short-term crisis situation."

Repowering the EU
Brussels may have underestimated how
much dirty energy will be needed for
more than just the short term.

The European Commission said in
its "RePowerEU" proposals in May that
e210bn was needed both in public and
private financing to wean the EU off
Russian energy supplies by 2027, much
of it for renewable energy, Only e12bn
was earmarked for gas and oil infrastructure and fuel to supply it.

Ember's analysis, however, suggests
that more than four times that will be
spent this winter.

The unusually hot and dry summer
has worsened the energy outlook.
Dried-up hydropower resources have
resulted in greater demand for gas. In
France, nuclear power plants, already
under pressure due to widespread
maintenance closures, have been forced
to lower capacity due to a lack of water
to cool the reactors. Plants elsewhere
have also been affected.

All the while, Gazprom has continued
to reduce natural gas exports to the bloc.
According to S&P Global estimates, gas
flows from Russia are now around a
quarter of what they were in the first
half of 2021, meeting only about one
12th of average European demand.

"The perfect storm is an understatement for what is going on," Brown says.
Ember's numbers rely on projections
of prices for gas and coal over the winter,
which have already risen to record
levels, and on estimates of project costs
based on publicly available information
and lease costs for gas terminals.

levels, and on estimates of project costs based on publicly available information

and lease costs for gas terminals.

Coal was not mentioned in the May announcement. But Germany, the announcement. But Germany, the Netherlands, Greece and the Czech Republic have either permitted coal plants to increase production or restarted mining operations. EPH, the Czech-based energy com-pany that has fired up mothballed coal

plants such as Mehrum in Germany says it was "pleased" to have its plants back up and running to help solve

"Germany's difficult energy situation"—
until the war, Germany was among the
EU countries most reliant on Russian
gas — but adds that "fix extremely difficult to make any kind of estimate" for
how long they would be needed.
Emmanuel Dubois-Pelerin, head of
utilities for Emea at S&P Global, says he
had expected more coal power stations
to restart given the demand.
The more popular replacement for
Russian piped gas has been liquefied
natural gas, a compound vapour cooled
natural gas, a compound vapour cooled
natural gas, a compound vapour cooled
ships. Between May and July, Brussels
announced LNG deals with the US,
Gata, Azerbaijan, Egypt and Israel to
increase supplies. The EU agreement
on imports of LNG from the US, for
example, targeted an extra 15bn cubic
metres this year and an increase to at
least 50 bcm each year by 2030. In total,
Russian natural gas supplies to the EU
were about 155 bcm in 2021.
Exporting countries are eager to look
in long term deals, so the EU could be
reliant on gas for longer than intended,
says Ana Maria Jaller-Makrawicz,
Europe energy analyst at the Institute
for Energy Economics and Financial
Analysis. "We are in a sellers' market
right now," she says. "The worry that
we see [is] that while the contract will
be in place for 20 years, what is going to
happen with the demand of gas."
Ember figures also show that 19 temporary regasification units known as

happen with the demand or gas?
Ember figures also show that 19 temporary regasification units known as FSRUs, which use seawater to reheat the liquid and convert it back into gas, are planned across Europe — coming online between October and 2028, as well as seven permanent onshore

Many policymakers and those invest ing in LNG assets argue that the infra-structure can be adapted to green hydrogen, a way of storing and transporting energy generated through renewables, and there are promising projects testing the possibility such as ne run by the German group Eon in

But several analysts and climate

leader has been put under threat. At the UN's COP27 climate summit in Sharm-el-Sheikh, Egypt, in eight weeks, leaders will again debate the question of how rich nations – typically the heaviest polluters – will support developing countries in the climate transition.

A pledge in 2009 for wealthier countries to raise \$1000 nevery year in climate financing for vulnerable countries to raise \$1000 nevery year in climate financing for vulnerable countries to raise \$1000 nevery year in climate financing for vulnerable countries to the support of the work of

The optics for Europe have improved this week. Only two i leaders attended a climate

summit in Rotterdam despite seven African presidents making the trip. Klaus Röhrig, EU climate and energy

Klaus Rohrig, EU climate and energy policy co-ordinator at Climate Action Network Europe, says that while there is positive news that Europe's long term climate goals are still intact and not yet under threat, the war has introduced "elements that could undermine the

Röhrig points to how the EU waived its "do no significant harm" principle,

EU's leadership on climate

'The EU has missed its chance to set a gold standard for sustainable finance.

Instead, it. has set a dangerous precedent'

parties were especially vexed by the European parliament allowing gas and nuclear, under certain constraints, to be labelled as green in the EU's so-called financial taxonomy, a classification system aimed at directing investment to climate-friendly projects.

Laurence Tubiana, an architect of the Paris climate agreement and chief executive of the European Climate Foundation, says: "With gas in the taxonomy, the EU has mitsed its chance to set a gold standard for sustainable finance. Instead, it has set a dangerous precedent. Politics and vested interests have won over science."

Turning crisis into opportunity

### Turning crisis into opportunity

Turning crisis into opportunity
Yet there is hope amid the smog.
Mohammed Chahim, a Dutch socialist member of the European parliament
involved in negotiations on the EU's climate proposals this autumn, says even
if burning more coal was an "unavoidable evil" in the short term, in general
the crisis had pushed European capitals
to increase targets for renewable power
production and energy efficiency targets. The politics was now a question of,
"We take one step back [but] we want to
take two very quick steps forward".
In July, European energy ministers
signed a hastily agreed deal to voluntcarily cut gas use by 15 per cent between
October and March. In France and
Spain, rules have been introduced
limiting air conditioning in businesses
and ordering that advertising signage
and shop lights be turned off at night.
Germany also enacted a plan, which
started last week that mevents corn-

and shop lights be turned off at night. Germany also enacted a plan, which started last week, that prevents corp-orate offices being warmed above 19°C. Ember's analysis suggests the decline in emissions resulting from cuts to gas usage should be enough to cancel out

the level of increased coal use suggested

in RePowerEU.

The wake-up call for better domestic energy security has also pushed countries such as Poland, which previously resisted emissions targets, to come of board. Eastern European countries that had opposed elements of the EU's cli-mate goals when they were first pre-

putting future emissions targets at risk. Sarah Brown, senior energy analyst at Ember, describes the number of LNG Ember, describes the number of LNG terminals coming online as "a knee-jerk reaction that could result in long term lock-in that is expensive and unneces-sary", particularly as supplies through existing terminals in the EU could have been increased.

"Once that infrastructure is in place, the companies owning those assets will the companies owning those assets will want to make sure they utilise them as long as possible to make sure they get a return on investment," says Jan Rosereturn on investment, says Jan Rose-now, director of European Programmes at the Regulatory Assistance Project, a non-governmental organisation focus-ing on the clean energy transition. "The challenge for policymakers is to manage Fossil fuels and renewables have both picked up as hydro and nuclear output fall

Year-on-year change in electricity generation in EU countries, by fuel type, Jan-Aug 2022 (TWh)



experts warn that it is distingentions to suggest that this is an easy solution. There is not enough renewable capacity to create the levels of green hydrogen required, and it is yet to be proven that gas infrastructure can be easily retrofitted for transport of pure hydrogen, which is highly volatile.

"The story that gas infrastructure can be converted to hydrogen or biomethane later is risky," says Rosenow.

### Not easy being green

In the rush to build up fossil fuel resources, climate lobbyists, think-tanks and NGOs fear that the credibility of Europe, the world's third-largest emitter of greenhouse gas emissions behind the US and China, as a climate

which sets out that no investment should harm any of the bloc's core envi-ronmental objectives, to allow more funding of fossil fuel projects in its May RePowerEU proposals.

tePowerEU proposals.

He also notes that to help finance He also notes that to help finance the programme, Brussels plans to sell £20hn of additional carbon permits normally bought by polluting companies to cover the cost of their emissions. "It would be using climate policy to generate [additional] income, which is a

dangerous precedent," Röhrig says. When the idea to use revenues from

the sale of the permits was first reported, the carbon price dropped almost 8 per cent, according to Ember's carbon price tracker.

Environmental groups and green

sented, passed its 2030 targets without opposition at a council in June, one sen-ior EU official notes. "This is where the

ior EU official notes. "This is where the energy crisis as helped us."
Whether the current energy crisis affects climate targets "all hinges on whether we can unleash the renewable revolution", says the EU official. "If we are talking about burning coal for five to six years it becomes more tricky."
Sinkevičius, the EU commissioner, the commissioner, when the commissioner looks the commissioner of the commissioner of the commissioner of the commissioner.

says that if European policymakers look beyond the current crisis they will real-ise they have "no choice but to make the green transition".

"EU leaders cannot afford to be complacent about climate change when citi-zens are being evacuated from their homes due to wildfires and floods."

### The FT View



FINANCIAL TIMES

# Kenya shows institutional strength but Ruto must deliver

The next president should prove doubters wrong by focusing on ordinary citizens

focusing on ordinary citizens
The glass-half-full version of Kenya's
latest election goes like this: the east
African country has just pulled off a
largely peaceful process with almost
one of the violence that scarred the
2007 presidential contest. Then, hundreds died after a disputed result. This
time, as in 2017 when the supreme court
and ehistory by annulling the vote, the
judiciary settled the matter.
The supreme court confirmed last
month's finding of the electoral commission that William Ruto won the presidential contest of August 9. Petitions
suggesting foul play were "hot air", it
said. Raila odlinga, the veteran politician and establishment candidate, had
grudgingly accept defeat. In a system
where winners can — and usually do—
take all, the fact that political heavy-

elebrate. The glass-half-empty case is no less easy to make. There are many reasons to be nervous about a Ruto presidency: easy to make. Inter air many reason to be nervous about a Ruto presidency. It was only a few years ago that he faced charges at the International Criminal Court in The Hague for his alleged role in orchestrating the violence that followed the 2007 election, charges he denied. The case subsequently collapsed, though not before a number of key witnesses changed their stories. Nor does Ruto's real story exactly match the "outsider, hustler" image he has so carefully curated. Over his long political career, he has found time to amass a fortune from business. As President Uhrur Kenyatta's deputy for a decade, he was part of an administration that was widely accused of allowing corruption to run rife. Ruto was also part of a government that spent lavishly on white elephant projects, most notably a \$4bn standard

gauge railway from Mombasa to Nai-robi. The line proved so expensive that a planned extension to the Ugandan bor-der was abandoned. Projected volumes

of cargo traffic have never materialised. Borrowing for that and other flights of Borrowing for that and other flights of fancy has put the government in hock, largely to china. Fiscal room to spendon grassroots services has been reduced. A possible debt crisis looms. Though Kenya is a middle-income country, it has not made a much progress as simi-larly placed nations, such as Ghana, in eradicating poverty. Too many hard-working Kenyans are looking for work – and even food. A worrying feature of this election was how few young people registered to vote. Still, Kenya has much going for it. It is

this election was how two young people registered to vote.
Still, Kenya has much going for it. It is one of Africa's most dynamic countries, an early adopter of mobile money and a flourishing hub for start-ups. It haplenty of renewable energy, including deep reserves of geothermal power, and could become a ploner of green transition if it can set the right incentives. Its

population is well educated, making it a plausible candidate for industrialisation governing class has never displayed the

joined-up thinking that

could translate

growth

Yet Kenya's governing class has never displayed the joined-up thinking that could translate this potential into transformative growth. Damagraphy must be could translate this potential into trans-formative growth. Democracy must be more than a modestly transparent con-test every five years. It is the scope for participation and accountability between elections that keeps politicians honest and focused on delivering for ordinary people.

On a continent with popular hunger for democratic government, Kenya is a

On a continent with popular hunger for democratic government, Kenya is a key standard bearer. There have been some steps forward in Africa, including last year's Zambia election where the incumbent president lost. But there have been more steps backward, notably in west Africa, where generals have seized power in several countries. Kenya's political system, imperfect though it is, has the chance to denostrate democracy's upsides. It must deliver—or risk losing legitimacy.

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### **Opinion Energy crisis**

# A health timebomb for Britain's most vulnerable



Aniana Ahuja



he constant swirl of cold and damp can make for an early grave. More peo ple expire in the winter than in warmer months due to an increase in heart attacks, stroke, respiratory disease (including Covid), flu, falls and hypothermia. The approaching change of season

oupled with the prospect of soaring energy costs prompted researchers to warn last week of an impending "public health and humanitarian crisis" as people struggle to heat their homes. Sir Michael Marmot, a health equity researcher at University College London together with paediatricians Ian don, together with paediatricians Iar Sinha and Alice Lee at Alder Hey Chil dren's Hospital in Liverpool, wrote in the British Medical Journal that the health consequences will be felt not just by the elderly but also by the

Rising costs place extra physical and mental burdens on those least able to cope

young, whose maturing respiratory systems may be impaired for life. Without immediate political inter-vention (new prime minister Liz Truss has promised action on energy bills this week) the crisis threatens be scelate just an avaidable health

raising heart rate and blood pressure es in the blood itself can increas the risk of clots. The elderly are also more vulnerable to flu. Excess deaths are not restricted to sub-zero snaps are not restricted to sub-zero snaps: most happen when the outdoor tem-perature is between 4C and 8C, with risk rising as temperature falls. Guid-ance from the UK's National Institute of Health and Care Excellence advises heating homes to at least 18C. For peo ple who live in the coldest 10 per cent of homes, it also notes, the death rate rises by about 3 per cent for every degree drop in outdoor temperature; in contrast, for those in the warmest 10 per cent of homes, it is closer to a 1 per cent rise per dropped degree. While the old show cardiovascular

per cent rise per dropped degree.
While the old show cardiovascular
stress, the young respond differently,
says Sinha, who co-authored the Buriticle: cold air irritates the airways,
causing wheezing and asthma attacks;
chilly homes also increase the spread
of viral infections that can progress to
pneumonia, with repeat infections
sometimes inflicting permanent respiratory damage. Worryingly, babies
in cold environments use their energy
to keep warm at the expense of developing healthy brain tissue, lungs and
other organs, he tells me. That setback
may not become apparent until later:
longitudinal studies suggest that children with compromised lungs and airways are more likely to develop
chronic disorders such as bronchila
ren with compromised lungs and airways are more likely to develop
chronic disorders such as bronchila
indow of development is not only
immoral but risks creating a timebomb of respiratory ill-health.
Rising energy costs also place additional physical and mental health burdens on those least able to shoulder

tham.

# Letters

# Politicians face no easy options trying to contain the gas price

There is widespread support for Professor Thomas Laudal's call for political intervention to set energy prices (Letters, September 1). In the case of electricity prices, changing a framework where

In the case of electricity prices, changing a framework where electricity prices in many countries are set by the gas price could result in significant reductions. It is gas prices which present the greatest challenge

The prospect of widespread suffering for a range of customer groups leads to agreement that "something has to be done". But what? The cost of support via government subsidies, requiring significant additional taxation over a

multiyear period, looks to be prohibitive. Windfall taxes are a popular solution but could drive gas and power investments to other parts of the world. Efficiency and renewable energy investments are obvious but longer-term solutions, although the level of any cap should continue to incentivise both.

An EU-imposed cap on the price of as on the Dutch Title Transfer gas on the Dutch Title Transfer Facility, a virtual trading point for natural gas in the Netherlands, would need to be matched by a similar cap on the UK's National Balancing Point to prevent flows between markets. However, a cap on Europe's main gas

trading markets would allow Asian buyers to attract supplies of LNG — the main substitute for diminishing Russian gas — away from Europe by offering slightly higher prices. All of this points to the need for diplomacy if there is to be any chance of a unified price position.

price position.

A UK-EU agreement looks difficult enough but might pale into insignificance compared with the task of an EU agreement with major Asian LNG importers, especially China.

Professor Laudal talks about putting

"the market mechanism to one side temporarily", but gas price controls may need to be in place for a minim

of two and possibly up to five years. When the market rebalances and prices fall to more normal levels, it is not likely that previous market mechanisms can be easily reinstated.

mechanisms can be easily reinstated.
This will not prevent governments
from taking action if energy prices
threaten their electoral prospects. But
such actions will have longer-term
consequences and could signal the end
of the liberalised and competitive
European gas market which took 30
years to create.

Professor foundhan stern

Professor Jonathan Stern
Distinguished Research Fellow
Oxford Institute for Energy Studies
Oxford, UK

### Those 1930s comparisons may prove too optimistic

Professor David Blanchflower and colleagues suggest that we may be in for a slump like the 1930s (Letters, August 31). Unfortunately, I would disagree. The coming slump could be worse than the 1930s.

worse than the 1930s.

Despite the poverty in places like
Jarrow, Britain still retained colossal
advantages before the war. We had self-sufficiency in energy from coal for steam power and electricity generation, and an empire to tap for food, raw materials and markets. The

food, raw materials and markets. The south of England and parts of the Midlands saw a long construction and economic boom, in the building of "Bypass Britain". The result was that total manufacturing output in the period 1924–75 rose faster than in the Victorian heyday.

To replicate this today we would need to release development in the south through positive planning, using development corporations; move much faster on insulation, green power and tidal energy storage (especially in the north); and restructure and power up the north and Midlands economics, bringing back well funded and organised regional development agencies.

agencies.
I'm not sure politicians yet appreciate the magnitude of the task, nor the weakness of our present state institutions. It is one thing to make speeches about the importance of economic growth, quite another to secure it.

Professor Ian Wray.

Heselinie institute for Public Policy, Practice and Place, University of Liverpool It homeon III.



### Swedish PM's Chinatowns quip at odds with the data

quip at odds with the data
If Sweden's prime minister Magdalena
Andersson were familiar with crime
statistics by immigrant groups, she
would not take the view that her
country would be better off without its
Chinatowns ("Sweden playground
shooting shapes voter concerns",
Report, september 3).
The Danes have collected (and
published) data on criminality by
immigrant groups. A 2016 study by the
Danish national statistical office shows
that first generation Chinese
immigrants have criminality rates
more than a quarter below the Danish
average. Based on patterns for other
East Asian immigrant groups and in
other geographies, criminality rates
will fall to lase than half the laued for

### Another myth-busting fact about share buybacks

Michael Mauboussin has written an admirable piece on the myths that surround share buybacks (Opinion, September 1).

September 1).

To his list, I would add one more: the myth that, in the US, buybacks were illegal or uncommon before 1982. In fact, while not as common as they are today, they were a frequent occurrence throughout the 1950s, 60s and 70s. They were also a common topic of academic research during that period; a search on Google Scholar for "share repurchase" from 1934-1982 returns hundreds of papers. Leo Guthart, then a doctoral

Leo Guthart, then a doctoral candidate and faculty member at Harvard Business School, appears to have been the first to notice the growing trend. In 1965, he wrote an article in the Harvard Business Review analysing stock buybacks on the New Veel Stock Evolution 1964, 1967, 1968.

article in the Harvard Business Review
analysing stock buybacks on the New
York Stock Exchange from 1954-1963,
noting that buybacks had risen from
roughly \$300mn in 1954 to \$1.5bn in
1963. In 1967, he followed up by
reporting that in 1965 repurchases had
actually exceeded new issues — the
total equity capital of American
companies had declined.
Other academic studies followed but
much of this was rather dry work on,
for example, optimal capital structures
and signalling effects. The Wall Street
Journal occasionally reported on the
trend, while frequently carrying share
repurchase announcements. A 1969
article noted that when companies had
locked in low borrowing rates, it was
better for the shareholders to buy back
shares than to repay debts.

The IS Securities and Exchange.

### The Greens go further than Labour or Lib Dems

Camilla Cavendish (Opinion, August 20) continues the FT's leading role in deconstructing the continuing disaster of under-investment, profiteering and financial engineering in England's

water companies. The problem, however, is not just in The problem, nowever, is not just in water, but the entire privatisation model that has seen large sectors of the economy turned into cash cows rather than providers of essential services — as the FT has also been a leader in pointing out in the care home sector.

pointing out in the cate home secure.

The Big Five energy companies

British Gas, E.on, EDF, Scottish Power
and Ovo – have paid out £23bn in

dividends over the past 10 years, and
now both Labour and the Liberal

Democrats are planning on injecting

massive sums into them to keep the

massive sums into them to keep the energy price cap at current levels. But that fails to address either the structural problems or the crushing financial problems facing households, businesses and public institutions such as schools and hospitals this winter, even with energy prices at current levels.

levels.

That's why the Green party is calling also for nationalisation of the Big Five, and for the price cap to be set back to October 2021 levels. Funding would come in part from ending, as other opposition parties also want, the massive, climate-busting investment relief loophole in the oil and gas profits levy.

levy. Natalie Bennett Green Party Peer House of Lords, London SW1, UK

When a country aspires to

emergency that will widen inequality and shorten lives. That would be unforgivable, given this comes on the heels of a pandemic which has already disproportionally hit the most vulnerable.

vulnerable.

The association between cold weather and an increased risk of death is captured in the Office for National Statistics' "excess winter mortality" is captured in the Office for National Statistics' excess winter mortality' figures. These compare the number of deaths over a winter period, from December to March, with those averaged over the two non-winter periods bookending it. In the 2020-2021 season, excess winter deaths numbered about 63,000 in England and Wales, a record high due to Covid. For the 10 years prior, the figure ranged between about 10,000 and 50,000.

Those may be undercounts: a recent climate analysis linking pre-pandemic death data between 2000 and 2019 to local temperature suggests that, in England and Wales, there was an average annual excess of 800 heat-related deaths and 65,000 linked to old. Most of these happen in the over-75s. The heart must work harder in the cold,

already more likely to live in cramped already more likely to live in cramped, poorly insulated housing in areas with high pollution. These factors, along with food poverty, collectively chip away at health: the children who attend Alder Hey's respiratory clilic live in some of England's most deprived postcodes. If evelling-up is a true Conservative aim, then the gov-ernment has a duty to minimise these stresses, rather than comounding.

erment has a duty to minimise these stresses, rather than compounding mem by allowing warmth to become an unaffordable luxury.

The researchers favour a lowered energy price cap, funded by a windfall tax instead of tax cuts. Sinha said he could envisage doctors prescribing extra heating, as has been suggested, "but it would be much better for people to be able to pay their bills."

Despite the scientific evidence that every degree matters, many families are now preparing to turn down the thermostat. If Truss wants to protect the health of the vulnerable, she must turn up her financial response without delay.

Is it time for a windfall tax on the big banks too?

tax on the big banks too?

Helen Thomas makes some points about the asset side of the blance sheets of big banks ("Living standards shock puts lenders to the test", Opinion, September 2). But the liability side also needs to be considered.

The Bank of England's higher interest rates approach to dealing with inflation forces both borrowers and depositors to suffer, yet allows the big banks to increase their margins.

The big banks offer very low deposit rates to individuals and small and medium-sized enterprise customers. Apparently this reflects the liquidity provided as a consequence of quantitative easing. If the big banks do not need to compete with National Savings and Investments, the state-owned savings bank, should their increasing margins be considered "windfall profits" and taxed accordingly? Charles Fathurst London W8, UK

win ian to less than han the level for the Danish population as a whole, for second generation Chinese immigrants. This phenomenon holds in Sweden as well. Not all immigration is equal.

A misreading of Beijing's south-east Asia ambitions

South-cast Asia ambitions
You devote a half page article to the US,
China and south-east Asia with east Asia with
once mentioning the issue of China's
execution of its claims over the South
China Sea, despite most of that sea
falling within the internationally
acknowledged exclusive economic
zones of Vietnam, indonesia, Malaysia
and the Philippines (Report,
September 5).
This Chinese expansion, starting in
the 1990s, long predates the rise of
US-China confrontation over Taiwan.
Your article shows a classic of
western media inability to see issues
other than through its own current
US vs China prism.
Philip Bowring
Hong Kong

Commission appears to have had few concerns about share repurchases. No one seems to have thought the practice was remotely lilegal or manipulative, although there were certainly calls for more disclosure. The SEC did complain, however, when companies were repurchasing shares at the same time as they were issuing shares. For example, in 1966 the SEC sued the pulp and paper company Georgia Pacific for

cample, in 1966 the SEC sued the pulp and paper company Georgia Pacific for repurchasing shares at the same time as it was using shares for acquisitions. This was deemed unfair to those selling their companies to Georgia-Pacific. From a certain perspective, the 1982 introduction of rule 10b-18 was a tightening, enacting a number of restrictions on companies, such as limiting the amount of volume they could buy every day and banning them from trading at the market open. In no way was the rule change a "legalisation" of stock buybacks, simply because buybacks were never illegal beforehand. They were already an everyday occurrence.

an everyday occurrence.

Joseph von Zanten

King's College London, London WC2, UK

viicii a counti y aspires to greatness, a rebrand helps

greatness, a rebrand helps
Gideon Rachman considers "how do
you define a great country" with
reference to Donald Trump's promise
to make America great again, XI
Jipping's "great rejuvenation" of China
and Vladimir Putin's desire to restore
Russian greatness (Opinion,
September 6).
Well, they could steal a trick from
the marketing profession with a simple
rebranding — and not without
precedent. Witness Great Britain.
Paul Barrett
London SW4, UK

### Yes, we all recall that comic line from 'The Graduate'

A small error needs correcting in Bruce Fein's letter comparing the US and Chilean constitutions (September 2). Gladstone, the great British liberal statesman (1869-98), was never "Lord Gladstone". He remained plain "mister" until his death. Allen Bass

Wednesday 7 September 2022

# Opinion

# Biden was right to ring the alarm for democracy

Ianan Ganesh



ge impairs the body but frees the tongue. Joe Biden proves both points. The man who looks each one of the 80 years that he will clock up in November has acquired the cussed candour of the old.

cussed candour of the old.

The beliefs of Donald Trump add up
to "semi-fascism", says the US president. Much of the Republican party
is a menace to the "foundations of our
republic". "Whose side are you on?",
asks Biden, with the stark dualism
that he used to avoid in favour of crosspartisan bonhomie. Here — say the

scandalised, some of whom are liberals

scandalised, some of whom are liberals is a president in divisive mood. No, just a realistic one. True, the misen-scène of his Philadelphia speech last week, with its flanking US Marines, was weird. He too often conflated anti-bemocrats with anti-democrats. But the speech did not create a divide. It acknowledged one that already exists. The alternative — exhorting national unity—has been tested to destruction. "There is not a liberal America and a conservative America", said Barack conservative America", said Barack Obama in 2004. Yes, there is. "Let us listen to one another," said Biden him-self at his inauguration, as though no one had thought of that before. This stuff won't do anymore. A fact of Ameri-can life since the 1990s is that a large minority of voters struggles to accept the legitimacy of any Democratic pres-ident. Appealing to a phoney together-ness while this goes on is untenable. So is the notion that Biden's own party

has an equal and opposite extremism. This was the other line of attack against the Philadelphia speech: its supposed hypocrisy. Well, perhaps one day the Democrats will pose a Trump-sized risk to the US system. Their openness to the cultural hard left is troubling. Nothing in the hit of the work of the work of the property of the pr in the history of America (or Germany or France) suggests the right has a

Appealing to a phoney togetherness while acknowledging there is a divide is untenable

monopoly on political violence. For now, though, the Democrats are a party with some wild activists and cockamamie ideas. It is not one whose leaders are at odds with the rules of the political game. As such, no equivalence

that is drawn between them and the Republicans survives a moment's inspection. There is a point at which inspection. There is even-handedness cro es the line into ething more like nihilism

You can't persuade people by scolding nem, commentators have told Biden since Philadelphia. True. But then what does persuade them? It is sweet to think, as some do, that if he tacked right or as some us, that if he tacked right of talked up his Catholicism more, deep-Red America would meet him halfway in a "cultural truce". Certainly, he has governed too far to the left for swing voters. But the militant right? Is sub-stance what upsets them? The Capitol siege happened before he was even inaugurated. His legitimacy was ques-tioned before he took a single executive decision. And the president who felt the first modern blast of rightwing rage, Bill Clinton, was a budget-balancing south-erner and crime hawk.

People will go to heroic effort to

rationalise populism: to establish cause and effect, the better to find a fix. The and effect, the better to find a fix. The first winner of this intellectual wild goose chase was the theory of legitimate economic grievances. In the media, circa 2017, it launched a thousand vox pops of patrons in rustbelt diners. (Hadn't they endured enough?) But it could never explain why prosperous counties backed Trump, or why poor whites stuck with him after he blew so much besidative capital on tay cuts for nuch legislative capital on tax cuts for

high earners. The likelier answer is — isn't it? — that a third or more of the electorate is simply unreachable. If so, isn't there value in some presidential frankness about the scale of this problem? The newly truculent Biden sees things newly truculent Biden sees things more clearly than the damp-eyed back-slapper of yesteryear, who held every-one in Washington to be a decent cove and put mawkish trust in the essential oneness of the nation. If his speech

in Philadelphia was shocking, it was because it came from a man who was once so complacent. And still it wasn't stark enough. He exonerated the "majority" of Republi-cans of anti-democratic impulses. Well, a supermajority of GOP voters believes the 2020 election was a fix. Nor was it a fringe of Republicans in the House of Representatives who voted not to

What stands out about criticism of the speech is not its vehemence. It is its innocence. The implication is that manners and tone can still save the day: that a more emollient president can avert an acute civic crisis. But if that were true, the US would not be in this state. For decades, well-meaning leaders have appealed to national unity. All the while, the nation has splintered. Biden's crime was to stop preto

janan.ganesh@ft.com

# Europe can – and must – win the energy war

### Martin Wolf Economics

Victory will be costly, but adjustment and co-operation can free the continent from Russia's chokehold



urope will be forged in crisis and will be the sum of the solutions adopted for those crises. These words from the memoirs of Jean Monnet, one of the architects of European integration, echo today, as Russia closes its main gas pipeline. This is surely now a crisis. Whether Monnet's optimistic perspective prevails, we do not know. But Vladimir Putin has assaulted the principles on which postwar Europe was

But viadimir Putin has assauted the principles on which postwar Europe was built. Hesimply has to be resisted. Energy is a vital front in his war. It will be costly to win this battle. Yet Europe can and must free itself from Russia's

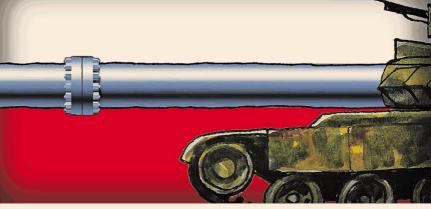
chokehold. This is not to underestimate the challenge. Capital Economics argues that at today's prices the worsening of the terms of trade would amount to as much as 5.3 per cent of Italy's gross domestic product over a year and 3.3 per cent of Germany's. These losses are r than either of the two oil shocks of the 1970s. Moreover, this ignores the disruption to industrial activity and the impact of soaring energy prices on poorer households.

It is inevitable, too, that sharply rising energy prices will lead to high inflation The experience of the 1970s indicates that the best response is to keep infla-

dative monetary policy means that a recession is inevitable.
Difficult hough the future looks, there is also hope. As Chris Giles has written: "frere is virtually no way to escape a Europe-wide recession, but it need be neither deep nor prolonged." The likelihood of a recession has probably risen further since then. But work by The likelihood of a recession has probably risen further since then. But work by IMF staff shows that substantial adjustment is feasible, even in the short run. In the long run, Europe can dispense with Russian gas. Putin will lose if Europe can only hold on.

A recent paper from the IMF points to the potential role of the global liquefied natural gas market in cushioning the shock to Europe. European integration within global LNG markets is imperfect but substantial, (See charts,)

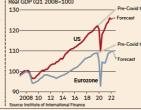
The paper concludes that a Russian shut-off would lead to a decline in EU gross national expenditure of only about 0.4 per cent a year after the shock once one takes the global LNG market into account. Without the latter, the into account. Without the latter, the decline would be between 1.4 and 2.5 per cent. But the former, while far better for Europe, would also mean higher prices elsewhere, especially in Asia. The estimated fall of 0.4 per cent also ignores demand-side effects and assumes full



The terms of trade shocks in Europe are



The eurozone is likely to be heading for



EU and Asian gas markets are already



cent in 2024. IMF work on individual any would not be the worst hit m ber state. Italy is still more vuln But the worst hit are going to be Hun-gary, the Slovak Republic and Czechia. The big lesson of the oil shocks of the

1970s was that by the mid-1980s there was a global glut. Market forces will surely deliver the same outcome in time. The short-term impact will also be manageable. The needed actions are to on the shock on the vulnerable and

encourage needed adjustments, which might include emergency reopening of

gastieus.
Ursula von der Leyen, European
Commission president, has asserted
that the aim of policy should now be to
reduce peak electricity demand, cap the price on pipeline gas, assist vulne ers and businesses with windfall revenue from the energy sector, and help electricity producers facing liquid-ity challenges caused by market volatility. All this is sensible, so far as it goes.

A crucial aspect of this crisis is that,

shared predicament. But it is also true that individual members not only face challenges that differ in severity, but also possess substantially different fiscal capacity. If the eurozone is to get through this challenge successfully, the question of sharing fiscal resources will again arise. It will ultimately be unsustainable to expect the European Central Bank to be the main fiscal backstop in such a crisis. Yet if weaker countries were to be abandoned, the political con equences would be dire.

At least two further big issues arise.

Europeans will rightly neither forget nor forgive if she choo this hour of need.

The second and far bigger issue is cli-mate change. As Fatih Birol of the International Energy Agency writes, this is not a "clean energy crisis", but the oppo-site. We need far more clean energy, both because of climate risks and to reduce reliance on unreliable suppliers of fossil fuels. We learnt this lesson in the 1970s. We are learning it again. The case for an energy revolution has

tion firmly under control, as the Bun-desbank then did, rather than allow des-perate attempts to prevent the inevita-ble reductions in real incomes to turn into a continuing wage-price spiral. Yet this combination of large losses in real incomes with less than fully accom

ation of global markets. For the and other reasons, the actual in will surely be far greater.

Another IMF paper suggests that ith uncertainty added, Germany's GDP could be 1.5 per cent below baseline in 2022, 2.7 per cent in 2023 and 0.4 per

If the eurozone is to get through this challenge, the question of sharing fiscal resources will again arise

like Covid, but unlike the financial crilike Covid, but unlike the financial crisis, almost all European countries are adversely affected, with Norway the big exception. In this case, above all, Germany is among the most vulnerable. This means that the shock, and so also the response, are in common: it is a

The narrower one is the role of the UK under its new prime minister, Liz Truss. She has an immediate choice: to mend the country's fences with its European allies in response to the shared threat of Putin, or to break the treaty he

How Europe responds to this crisis will shape its immediate and longer-term future. It must resist Putin's black-mail. It must adjust, co-operate and endure. That is the heart of the matter.

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### Ignoring China's disastrous 'three Ds' could be a global risk

Megan Greene

n a world beset by multiple crises officials may be looking past the biggest threat of all: China. The talk ng central bankers at the Jackson Hole Federal Reserve Confe

ence focused on inflation and rising interest rates. Absent was any mention that just 10 days beforehand, the People's Bank of China did exactly the oppo-site, unexpectedly cutting its key inter-

China is beset by three distressing Ds: debt, disease and drought. They belie a slowdown that is not raising sufficient alarm bells among investors and policy-

makers. China remains heavily integrated into the global supply chain and is a potential driver of global demand as one of the biggest markets for foreign But economic news from China has

ne from bad to worse. Manufacturing contracted in July, retail sales, indus trial output and investment all slowed and youth unemployment reached nearly 20 per cent. There has been a record outflow of portfolio investments via the Stock and Bond Connects. More than 20 per cent of American multinationals are pessimistic about the five-year business outlook, more than dou-ble the percentage last year, according to a US-China Business Council poll. The median 2022 GDP forecast was recently cut to 3.5 per cent, in a country that was

growing at 6 per cent two years ago.

The pessimism is warranted. The first
D hitting China — debt — is hardly a new on. But this time it's concen

trated in the real estate sector, which contributes roughly 20-30 per cent of GDP and accounts for 70 per cent of household wealth, 60 per cent of local government revenues and 40 per cent of bank lending, TS Lombard has calcu-

Disease, drought and debt belie a slowdown that is not being taken seriously enough by investors

lated. Home prices have fallen for 11 consecutive months, homebuyers are boycotting mortgage payments for unbuilt properties and more than 30 real estate companies have defaulted on international debt.

The policy response has been rate cuts and a fiscal stimulus focused on easing liquidity for property developers

and boosting funding for infrastructure. This won't do the trick. The money supply expanded but credit slowed sharply in July, suggesting China is stuck in a liquidity trap. Banks are being pushed to lend while demand for loans has plummeted. The fiscal measures to export infestructure, are unding to the proof infestructure.

to support infrastructure spending are unlikely to offset the property slump. The central government's balance sheet is relatively clean, with a debt-to-GDP ratio of roughly 20 per cent. It could insist state-backed institutions lend to property developers and then bail them out, reducing the risk of cas-cading defaults. But that only postpones the reckoning and creates the kind of moral hazard President Xi Jinping wants to avoid. So China must drive growth via consumption, rather than through real estate or investment. This will take time and require reducing national savings by establishing a social safety net with subsidies for healthcare,

housing, education and transport. At the same time, the property sector's drag on growth is intertwined with the other two D's: disease and drought. China continues to pursue a zero Covid policy even as exposure to the virus has expanded to all 31 mainland provinces Morgan Stanley notes that m per cent of GDP is currently under some form of lockdown, with Shenzhen and Chengdu affected in the latest wave That has weakened consumer and busi ness confidence, spending and borrow-ing — which won't be compensated by

mildly lower interest rates.

Property developments and infrastructure spending cannot be completed or bo eted or boosted when a city is shut own. A lack of herd immunity due to less effective Chinese vaccines and rela-tively low immunisation rates among the elderly mean a much harder transi-tion to living with Covid.

On top of everything, drought has

brought the Yangtze River to its lowest level since records began in 1865. Nearly 90 per cent of China's electricity supply requires extensive water resources and blackouts are causing temporary factory closures, further disrupting domes-tic and global supply chains. Since six of the areas struck by drought accounted for roughly half of China's rice output last year, the impact on food supply be significant.

The stimulus so far rests on credit expansion, delaying the inevitable adjustment and ultimately making it more painful. Covid is likely to surge this winter. Droughts may continue to reverberate through the economy as climate events become more common. All these factors point to the worrying pros-pect of a fourth D: China propelling us all into a new global downturn.

The writer is a senior fellow at Brown University and global chief economist at Kroll

CVS/Signify:

M&A fever is burning up the healthcare sector. US drugstore operator CVS is the latest to catch the dealmaking bug. It is splashing out \$8bn, including debt, to acquire homecare provider Signify Health. The move fits in with CVS's efforts to move away from its retail roots. But it is paying a hefty premium to do so. CVS beat Amazon, among others, in an auction by making a \$50.50 a share offer. That shows that for all Amazon's ballyhood eintention to disrupt the high-cost US healthcare industry, incumbents still have plenty of

incumbents still have plenty of spending power and fight left in them. The price represents a 106 per cent premium to Signify's undisturbed

premium to Signity's undisturbed three-month share price to August 1, when reports of deal talks first emerged. Previous CVS bets in the healthcare sector include pharmacy benefits manager Caremark Rx and

These have helped protect the business from the squeeze on brick and mortar retail. Last year, retail sales accounted for just over a third of CVS's

revenue. At Walgreens Boots Alliance

the figure is 85 per cent. CVS shares, up 25 per cent over the past five years, have outperformed those of rivals.

Walgreens and Rite Aid are off 56 per

urer Aetna

fever pitch

16

10

FINANCIAL TIMES dnesday 7 September 2022



#### Truss energy plan: hard cap, soft soap

Let us hope that Liz Truss savoured her honeymoon period as the UK's new prime minister; it lasted several seconds at least. Her urgent priority was to sketch out an emergency energy plan. It is intended to cap energy bills at about £2,500 per household for each of the next two years.

at about £2,500 per household for each of the next two years. This would be expensive — more than £100bn supposedly. Lex estimates the cost at £75bn for one winter alone, in a scenario of persistently high wholesale energy prices. It would be a worse error to underplay the threat to wellbeing from unaffordable household energy costs. Pandemic-era weapons are at hand: big state guarantees whose long-term cost will soften short-term shocks. The plan dispels calls for windfall taxes with a far more sweeping intervention in energy markets. Capping energy prices requires the government to recompense lost cash flow to energy suppliers that might otherwise collapse. Britain's largest energy distribution, Centrica, has been

energy distributor, Centrica, has be talking to its banks about billions in pre-emptive financing. Other suppliers in Europe have received state bailouts.

A starting point for estimating the cost of UK state support is the current price cap on domestic electricity and gas. This sets no hard ceiling on Instead it is set to leap 80 per cent next month to an average of £3,549 a year. Assume that the floating price cap

rose with wholesale energy costs over the next year. It would peak at an average of £6,616 by April then fall to about £5,900 in the next quarter, according to estimates from Cornwall Insight. Weighted by demand each quarter (60 per cent in the winter nes) the cost of the covering energy companies for their losses above th hard cap would reach £75bn.

ntial demand accounts fo less than 40 per cent of the total. If our estimate included equivalent price protection for business, it would soar to £188bn for one year. Business is thus ess state support.

Truss appears set on giving high-income, high-consumption households price protection alongside low-income, low-consumption peers. Political motives are doubtless at play alongside

practical ones. Nor has the government mentioned incentives for consumers to save energy. In national budgeting as in government, collective responsibility is generally a poor substitute for the individual kind.

### ADT/State Farm: to affinity and beyond

out of 10 satisfied custo

Nine out of 10 satisfied customers sounds like a good business. But success ultimately depends on how much it costs to reel in a customer. US home-security system titan ADT has forged a new partnership with State Farm that it hopes will help. The homeowner-insurance mainstay will invest \$1.2bn in ADT at a modest

will invest \$1.2bn in ADT at a modest premium to the current trading price. In exchange it will own 15 per cent of ADT. ADT says State Farm's millions in policyholders will expand its own customer base. This partnership comes just two years after Google made a similar deal, offering its Nest doorbells as another hook to snag new users

In the intervening 24 months, ADT's stock price has stayed flat. Superficially, home security appears to be a cash machine with monthly revenue producing nominal ebitda margins of more than 50 per cent. But each new customer costs an estimated \$1,500 in upfront investment by ADT

Annual attrition is a shade over 10 per cent — a figure that has dropped from more than 15 per cent a few year ago — implying an average custor life of just under a decade.

According to ADT's own calculations the annualised cash internal rate of return of a customer comes out to nearly 30 per cent. But cash flow growth, the true driver of a rising stock price, is elusive. In ADT's most recent quarter, its metric of recurring monthly revenue rose only 5 per cent.

Telecoms business, even Netflix have far less churn and better net growth prospects. That leaves ADT chasing new customers through blue-chip partners. ADT shares are down a wth prospects. That leaves ADT third since their 2018 listing when its controlling shareholder, Apollo Global, brought it to the market. The group's leverage is substantial at more th four times ebitda. Company cash fle has to be spread between debt

reduction and capital investments. Curiously, the State Farm infusion

### Sanctions: the grin and bear it market

Russian banks expect to return to profit after making large losses in the first half of the y books remain smaller as a result of foreign currency writedowns. Inflation is slowing and strengthened to five-year highs.



No financial battle plan survives first no mancian battle plan survives contact with enemy economies. is clear from western sanctions or Russia in the wake of its invasion Ukraine. Russia this week escala the arm's-length conflict by threatening to keep Europe's gas switched off until it lifts restricti

sia's latest broadside reflects both the strengths and weaknesses of its position. Sanctions are bitting less than western politicians hoped, judging from VTB. Russia's secondest bank said it had returned to profit in July after record losses in the first half. Its shares, and those of rival Sberbank, are at six-month highs.

Many pundits predicted a banking
crisis. It has not materialised. The
rouble is near five-year peaks and

inflation is reportedly falling. The caveat is that Russian financial data are caveat is that Russian financial data a suspect. A ban on ordinary financial reporting prevents normal analysis, Russian propaganda downplays the impact of sanctions, which evidently have the Kremlin rattled. However, Liam Peach at Capital Economics, a UK consultancy, says

data from independent private providers are consistent with official figures. A GDP contraction of 12 per cent at the onset of war was firs revised to a 7 per cent fall. Peach now thinks Russia's economy might be 4 per cent smaller this year.
Sanction exemptions for energy have helped hugely. So has enthusiastic

purchasing by the likes of India. Lower European and US imports are buoying

Russia to a record trade surplus this year. Liquidity support propped banks up through initial shocks. But these were hefty. Dmitry Tulin, the central bank's deputy chair, estimated system-wide losses of Rbs1.5tn (\$25bn) for the first half of the year, or 12 per cent of total bank capital. Total loans outstanding fell 9 per cent between April and July. Russia will now be hampered by Russia will now be hampered by its lack of access to high-tech capital goods of the sort produced in Germany. This is likely to disrupt energy extraction as the war of conomic attrition grinds on. Russia has shown it can bear the

pain of western sanctions. Western Europe must endure reprisals as robustly, or concede a historic defeat.

Precision Industry, which gets 93 per

cent of its operating revenues from overseas and computer maker Lenovo, which makes more than three quarters

Local energy companies, which sell oil in dollars, get a boost too. That more

than offsets the higher cost of offshore

borrowings and hydrocarbon imports. A low renminbi is bad news for

consumer businesses. Food and retail companies are shouldering rising prices for commodities. But Beijing

of sales outside China, will benefit.

cent and 86 per cent respectively.

CVS did not quantify the potential cost cuts. It expects savings for Aetna. Treating patients at home is cheaper ital stays. If CVS can get more than hospital stays. If CVS can get mor people that its insurance covers to use Signify, which has a network of 10,000 doctors who make home visits, this

should in theory help lower the

amount it pays out. Even so, including debt, CVS is paying the equivalent of 36 times Signify's estimated ebitda for this year. The market values CVS at just 9.5 times. After Amazon snatched clinic chain One Medical in July, CVS may

feel it has no choice but to stump up. But it will still need to show a return on this acquisition, regardless of how darkly the shadow of the ecommerce

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will be used to repurchase shares ADT's customers are clearly more satisfied than shareholders.

### Renminbi/exporters: manipulation stations

The US denounced China as a currency manipulator in 2019, accusing Beijing of devaluing the renminbi.

These days, a weakening outlook for growth is to blame for the downward growth is to blame for the downward trajectory of the Chinese currency. That represents a political challenge as well as a financial one. The renminbi fell to a two-year low yesterday. Beijing has decreed a

stronger than expected exchange-rate fixing for the 10th straight day, at a

reference rate at 6.9096 per dollar That will cut the required amount of foreign currencies banks must hold in increasing the supply of US dollars against the renminbi

The Chinese currency does not float freely. But yesterday's le key. The trading price of the currency and its reference rate have crossed the 6.9 threshold. That means that the next 6.9 threshold. That means that the next barrier is the psychologically crucial level of Rmb7 against the greenback. Previous jumps above that level have triggered further sharp drops. Exporters must be privately pleased. Every 10 per cent depreciation in the renminb is estimated to translate into 3.5 per cent increase in werease sales.

a 5 per cent increase in overseas sales. Computers and tech components are two of China's biggest exports by sales. Phone-component maker Luxshare

would resist attempts to pass these on to consumers in full. President Xi Jinping is preparing for a precedent-breaking third term. He will want to keep Chinese citizens sweet. That points to heavier

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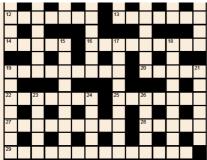
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- 10 Long poem that sounds like a coffee

ercial? (5) nal authority is about good





JOTTER PAD Solution 17,192

12 French physicist runs out of clubroom in a fizzy (7)
13 Observe what someone pulling pints does when told? (7)
14 Test out of ten given by doctor for vision (5).

14 Test out of ten given by doctor for vision (5).
16 Sort of characters to spurn dale? (9).
19 Carol meets professional beauty on the rebound, having no partner (9).
20 Music business divided by Simpson's yellow face, perhaps (5).
22 In retreat, some of foe's aeroplanes

slow down (4,3)
25 Noisy place for a carnival, as we call it
(7)

25 Notsy place for a carnival, as we call it (7)
27 Interior gutted immediately after mad decoration (4,5)
28 Glers big cheese left dairy unfinished and runny (5)
29 Cold feet while wearing support tights to the control of the cont

Leeds (7)
9 Caught entering booby-trapped ground (6)
15 Spanish chap punched by total monster (9)
17 Sparkling red coral starts to bleach making scientists upset at sea (9)
18 Eg Marx once made funny duck film (9)

(9)
19 Type that is wearing glasses (7)
21 Classfiled as bound by Darwin's ideas (6)
23 Stay in charge having lost power, unmoved (2)
24 Offer to sell stock in empty apartment? (5)
26 Pitson camp belonging to prisoner (5)

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