FINANCIAL TIMES

Royal family escorts Queen Elizabeth to lying-in-state

Thousands of mourners lined the streets of central London yesterday to watch the procession of Queen Elizabeth's coffin from Buckingham Palace to the Palace of Westminster, where it will lie in state until her funeral on Monday. Mounted on a gun carriage pulled by four black horses, the coffin was escorted by a millitary band playing funeral marches and soldiers in the scarlet tunics and bearskin helmets of the Foot Guards. King Charles, flanked to his left by his siblings Princess Anney Prince Andrew and Prince Edward, walked behind. His two sons, princes William and Harry, followed next. After marching along the Mall, across Horse Guards Parade and Into Whitehall the procession reached Westminster Hall where the coffin was placed on a high catafalque, Justin Welby, the Archbishop of Canterbury, delivered an opening prayer at the short service. At 5pm the main doors were opened to allow members of the public to pay their respects. Hundreds of thousands are expected to join the queue. The hall will remain open day and night until the Queen's Coffin is processed across Parliament Square to Westminster Abbey for the funeral on Monday. Us president joe Biden, who will join many heads of state for the final rites.

US president Joe Biden, who will join many heads of state for the final rites, poke to the King yesterday to offer his condolences, the White House said. Final Journey page 3 Robert Shrimsley page 19



Shale bosses warn US cannot 'bail out' EU

Russian exports set to plunge ◆ West's oil embargo will push up prices ◆ Crude production 'close to maximum'

The US shale industry has warned it cannot rescue Europe with increased oil and gas supplies this winter amid fears that a plunge in Russian exports will send crude prices soaring back above

Although oil markets have softened in recent weeks, fears are growing that the respite will end when an EU embargo on Russian sales comes into full effect later this year. US Treasury secretary Janet Yellen this week warned the embargo

"could cause a spike in oil prices". How-ever, US shale executives sitting on vast oil and natural gas reserves that could be used to alleviate a European energy crunch say they will be unable to step up supplies quickly enough to prevent win-ter shortases.

suppressions y acceptance of the reshortages.

"It's not like the US can pump a bunch more. Our production is what it is," said wil VanLoh, head of private equity group Quantum Energy Partners, one of the shale patch's biggest investors.

"There's no bailout coming, Not on the sailed and rothoroastide."

oil side, not on the gas side." Oil and liquefied gas exports from the

US have risen to take advantage of higher prices in Europe but are now near a maximum, executives said, warning that crude output growth

warning that crude output growin would fall short of government forecasts for around 1mn barrels a day this year. Asked about the prospect of a big pro-duction increase from the US shale industry, Scott Sheffield, chief executive of Pioneer Natural resources, said: "No, John't cost the comben"

of Pioneer Natura at Bouleces, and a following in Idon't see in Coming."

"We're not adding [drilling] rigs, and I don't see anyone else adding rigs," said Sheffield, who runs one of the biggest oil producers in the US. Crude prices could

rise above \$120 a barrel this winter as

supplies tighten, Sheffield added.
The International Energy Agency said
yesterday that oil sales from Russia, the world's biggest petroleum exporter, could fall by almost 20 per cent when the EU embargo takes full effect. Brent

the EU embargo taxes that effect. Brefit crude prices rose 3 per cent to \$94 a bar-rel following the report. Soaring shale production in the past decade made the US the world's biggest oll producer, with pre-pandemic output hitting 15mm b/d, or more than 10 per

its own met the rise in global demand,

helping to keep a lid on crude prices.

But US output last week had recovered to just 12.1mn b/d. New concerns about shale's sluggish supply growth come as traders also grow anxious about the Opec producer group's ability to raise supply. Last week, the cartel saidit planned to begin trimming its output. While Chevron and ExxonMobil, as

well as some private companies, are ramping up US drilling, the overall number of operating rigs has stalled recently and productivity per well has plunged. Ben Dell, chief executive of private equity group Kimmeridge Energy, said the shale industry's investors on Wall Street would not give their blessing to a big production increase, preferring

to a big production increase, preferring alow-production, high-profit model. "Investors generally don't want shale companies to pursue a growth model," he said. "The capital availability is extremely limited." Modest supply rises from the US in coming months would "not move things at a world scale," said Matt Callagher, head of Greenlake Energy Ventures. EU battles energy virtures. EU battles energy virtures. EU battles energy crisis page 2 Lex page 20



Citi attracts young talent with Jobs in Spanish resort

Australia	A\$7.00(inc GST)
China	RMB30
Hong Kong	HK\$33
India	Rup220
Indonesia	Rp45,000
Japan	¥650Gnc.JCT.
Korea	W4,500
Malaysia	RM11.50
Pakistan	Rupee 350
Philippines	Peso 140
Singapore	S\$5.80(inc GST)
Taiwan	NT\$140
Thailand	Bht140
Vietnam	US\$4.50

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UK chancellor Kwarteng set to end post-crisis cap on bankers' bonuses

GEORGE PARKER, STEPHEN MORRIS AND DANIEL THOMAS — LONDON

Kwasi Kwarteng, chancellor of the exchequer, is seeking to scrap Britain's cap on bankers' bonuses, introduced after the 2008 financial crash, in a move aimed at boosting the City of London's global competitiveness.

London's global competitiveness.

Kwarteng argues the step would make
London a more attractive destination
for top global talent and would be a clear
signal of his new "Big Bang 2.0"
approach to post-Brexit City regulation,
according to colleagues.
Former prime minister Borls Johnson
shied away from litting the cap, fearing a
political backlash. But Kwarteng told
City executives last week: "We need to
be decisive and do things differently."
Although no final decisions have been
taken, people close to the thinking of

STOCK MARKETS

Britain's finance minister said he wanted to scrap the cap, introduced by EU legislation in 2014, as part of a package of City reforms.

The UK has long opposed the EU bonus cap, which limits year-end payouts to twice a banker's salary. For example, if a bank wants to pay someone £5mn in London, it would need to pay the person a salary of at least £1mn When the idea was mooted in June, Labour leader Sir Keir Starmer described it as "pay rises for bankers, pay cuts for district nurses", but senior Tories say Kwarteng was "unashamedly" looking for ways to boost growth. To alleviate criticism that he was helping rich bankers, the chancellor would set the move in the context of Britain's recently announced £150bn state intervention to help families and business through the energy crisis.

Kwarteng is delivering a mini-Budget next week and the Treasury said it would not comment on speculation ahead of a fixed event. Some in the Treasury believe the chancellor could make a separate announcement on City reforms at a later date.

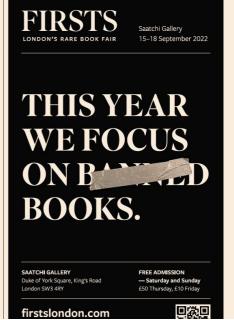
almountenenen in City Fetorinis at a later date.

Those briefed on the discussions say Kwarteng is anxious to boost London's competitiveness against New York, Frankfurt, Hong Kong and Paris. One financial executive said scrapping the cap would be a "clear Brexit dividend. Something you can present as a win."

The cap has been a particular annoyance for US investment banks that employ tens of thousands of staff in London. Wall Street typically includes large elements of performance-related bonuses and lower fixed salaries in its pay packages.

World Markets

S				CURRENC	CIES					GOVERNMENT	BONDS		
	Sep 14	Prev	%chg	Pair	Sep 14	Prev	Pair	Sep 14	Prev	Yield (%)	Sep 14	Prev	(
	3947.24	3932.69	0.37	\$/€	1.000	1.002	€/\$	1.000	0.998	US 2 yr	3.76	3.75	0
е	11714.00	11633.57	0.69	\$/£	1.158	1.154	£/\$	0.864	0.866	US 10 yr	3.40	3.44	-0
	31184.07	31104.97	0.25	£/€	0.863	0.868	€/£	1.158	1.153	US 30 yr	3.48	3.55	-0
	1649.08	1662.44	-0.80	¥/\$	142.625	144.235	¥/€	142.589	144.459	UK 2 yr	3.12	3.17	-0
	3567.86	3586.18	-0.51	¥/£	165.152	166.505	£ index	77.166	77.677	UK 10 yr	3.13	3.16	-0
	7277.30	7385.86	-1.47	SFr/€	0.960	0.962	SFr/£	1.112	1.109	UK 30 yr	3.43	3.49	-0
	3996.83	4056.12	-1.46	CRYPTO						JPN 2 yr	-0.08	-0.08	0
	6222.41	6245.69	-0.37	CRIPIO		Sep	14	Prev	%chg	JPN 10 yr	0.25	0.24	0
	13028.00	13188.95	-1.22	Ritroin (\$)		20121		172 65	-0.25	JPN 30 yr	1.18	1.22	-0





Nikkei	27818.62	28614.63	-2.78
Hang Seng	18847.10	19326.86	-2.48
MSCI World \$	2619.50	2719.01	-3.66
MSCI EM \$	979.91	979.05	0.09
MSCI ACWI \$	610.49	631.00	-3.25
FT Wilshire 2500	5131.76	5362.76	-4.31
FT Wilshire 5000	40089.18	41886.59	-4.29

Oil Oil Go

ld \$	1704.85	1726.40	-1.25		Da	ita provided by N	Mornin
Brent \$	95.23	93.17	2.21	-		Prices are latest	for ea
WTI\$	89.46	87.31	2.46				
	Sep 14	Prev	%chg				
OMMODITIES				GER 30 yr	1.75	1.79	-
iorouni	1000.12	10/0./0	0.00	GER 10 yr	1.71	1.73	
hereum	1583.12	1573.79	0.59	GER 2 yr	1.41	1.38	- 1



FINANCIAL TIMES Thursday 15 September 2022

INTERNATIONAL

'Excess profits'

EU targets €140bn in energy windfall tax

Von der Leven outlines scheme to ease impact on families and businesses

SAM FLEMING AND ALICE HANCOCK

The EU plans to raise €140bn from energy companies' profits to soften the blow of record high prices this winter, in what would amount to a levy in

what would amount to a levy in response to the crisis over Ukraine. A proposed windfall tax on power companies that do not burn gas, which has soared in price, would be accompa-nied by measures on fossil fuel groups. "In these times it is wrong to receive with odd in the control of the crisis of the control of the crisis of the control of the contr

extraordinary record profits benefiting from war and on the back of consum

pean Commission president, as she out-lined plans to funnel windfall profits eholds and busines

"Profits must be shared and chan nelled to those who need it the most . . . Our proposal will raise more than £140bn for member states to cushion the blow directly," she said in a State of the Union address yesterday.

The proposal would set a mandatory hreshold for prices charged by companies that produce low-cost, non energy, such as nuclear and renewal duce low-cost, non-gas

Companies would have to give EU states the "excess profits" generated beyond this level, which the commission seeks to set at €180/MWh. But member states would be free to put in place lower thresholds of their own.

said the commission's level would cover the operating costs of lignite, a type of coal that is the costliest non-gas fuel.

The proposals need the approval of member states, which are at odds over

'It is wrong to receive extraordinary profits benefiting from war and on the back of consumers'

the issue and will discuss it on September 30. But in the wake of the Ukraine invasion and fears of winter energy shortages, many states are under pres-sure to act on concerns Russia will halt any remaining gas supplies to the EU.

member states have their own schemes for limiting price rises, and that they are able to in roduce "more ambiti measures" limiting electricity produc ers' revenues as long as they don't dis tort markets and are in line with EU law.

Von der Leyen said the EU also sought a "crisis contribution" levy from "major oil, gas and coal companies [that] are also making huge profits". This would also make up part of the €140bn Brus-

sels wants members to raise.

Both such payments and the windfall tax would be "emergency and temporary measures", she said, and the bloc led to cut electricity demand, lower

gas prices and ensure security of supply.
Brussels would work to reform energy
markets to break the "dominant influ-

ence" of the price of gas on electricity costs. The markets needed to be redesigned so consumers could benefit more from low-cost renewables, she said. An alternative should be found to the

Dutch TTF, the widely used European benchmark for gas prices that is dic-

tated largely by pipeline gas.

However, one gas and power trader said the proposal smacked of "political

Energy ministers discussed a gas price cap last week and Brussels would now start talks with specific suppliers, the president said. The EU and Norway would set up a task force to reduce the

price of gas, von der Leyen said. Additional reporting by David Sheppard

Military briefing. Counteroffensive

Ukrainians set sights on occupied Donbas

Military and territorial losses

put conquest of eastern region further beyond Russia's reach

Ukraine's surprise counteroffensive has achieved much more than the recapture of 3,800 sq km in the north-east. It has, say Ukrainian officials, flipped the battlefield dynamic in the Donbas region, a focal point of Russia's full-scale invasion.

sion. Moscow's stated aim, after losing the battle to seize Kyivin March, was to "liberate" the eastern Donbas region by encircling the cities of Kramatorsk, Slovyansk and Bakhmut. The plan was to close in on Ukrainian positions from the north, south and east. But progress all but ground to a halt after Russia made costly territorial gains in July.

The lightning counteroffensive has enabled Ukrainian forces to cut off Russia's attack from the north, the most threatening direction. As they mush furrestening direction.

sia's attack from the north, the most threatening direction. As they push further east, Ukraine's forces will focus on trying to outflank Russian positions and sever more of their supply lines.

Slince early last week, Kyjv's troops have swept eastward, retaking Izyum, a strategically important city in Kharkiv province used as a staging ground for President Vladimir Putin's forces.

"Bearshing this greater from Kharkiv."

"Regaining this region, from Kharkiv to Izyum, has wiped out the risk of our troops in Donbas getting encircled. We have flattened out the frontline," said Serhiy Kuzan, an adviser at Ukraine's

eference ministry.

"Establishing control of tzyum also opens the door to de facto control of the northern Donetsk region," said Kuzan.

"The loss of Izyum dooms the initial Russian campaign plan for this phase of the war," said analysts at the Institute for the Study of War think-tank. Advancing in the south and south-east would no longer be enough for Russia to seize the last pocket of Donbas under Ukrainian control, they said. Ukraine officials say they are target-

ing a string of Donbas towns east of Izyum along the Siversky Donets river towards the twin cities of Severodonetsk and Lysychansk. The Donbas comprises the Luhansk and Donetsk regions, large swaths of which have been held by



Liberators Ukraine president Volodymyr Zelenskyy centre, yesterday meets troops who retook Izyum The capture in early July of what wer then the last Ukrainian-controlled citie in Luhansk was a symbolic victory for Moscow after months of grinding and costly artillery battles.

Serhiy Hayday, the exiled Ukrainian head of the Luhansk region, said Ukrainian forces were trying to regain the Donetsk town of Lyman, 50km south-east of Izyum. "There are fierce battles in Lyman now, which I think will last a few more days," Hayday said.

Ukrainian soldiers on Monday posted photographs of themselves in Svyato-hirsk, claiming they had fully recap-

tured the nearby town.

Hayday said Russian troops had fled
the town of Kreminna, farther east from Lyman and 25km north of Severo-donetsk but cautioned they had returned to Svatove in Luhansk.

After capturing Izyum and Kupyansk, the railway hub to its north, said Kuzan, Ukrainian forces could cut another major Russian supply line. This, along with the capture of towns east of Izyum, "means that Russian-occupied Lysy-chansk and Severodonetsk are in jeop-

ardy. We can now hit them from their flank," he said.

"If they see there is a risk of being

"If they see there is a risk of being encircled they will 100 per cent flee. They won't fight. They are demoralised and exhausted," Hayday said, though the Russians have continued to wage "really hor' battlets to apture Bakhmut. Russian supply lines passing Svatove and Staroblisk are now within range of artillery and multiple-launch rocket systems provided by the west. Ukraine's forces have used them effectively in recent months to hit Russian ammunition depots and command centres deep tion depots and command centres deep in occupied territory. In the southern Kherson region, where it recently launched an offensive, Ukraine will also

maintain pressure on Russia's military. "We destroyed all three bridges in "We destroyed all three bruges in Kherson region and keep all crossings under fire control," said Taras Bere-zovets of the special forces Bohun Bri-gade. Thousands of Russian troops on the west side of the Dnipro river are cut off from supply lines stretching south to the Russian-held Crimean peninsula. "It looks like Russian troops will soon face

munition and food shortages," said rezovets. The southern offensive would be stepped up "as in Kharkiv, at the right time and the right place". Ukrainian officials say 500 sq km of

Ukrainian officials say 500 sq km of territory has been regained around Kherson, though at a slower pace than in Donbas, from where Russian troops were repositioned after weeks of rumours that Kyiv's big counteroffen-sive would begin in the southern region.

As winter approaches, Kyiv's military gains put it in a good place to continue to recapture territory from weakened Rus-

"The current situation is the result of a combination of thorough planning and preparation, disciplined execution deception, skilful employment of west ern-provided weapons and a Russian force that is exhausted and which has lost the will to fight," said retired Lieu-tenant General Ben Hodges, former

commander of the US army in Europe.

"It's too early to plan a victory parade
but it seems that Ukraine now has irreversible momentum," he added.

Sanctions

Bloc embargo to cut Russian oil production by 17%, says **IEA report**

Russian oil production is forecast to fall by 17 per cent by February compared with prewar production once an EU embargo on Moscow's exports comes into full force, according to the International Energy Agency.

into full force, according to the International Energy Agency.

Although the drop of 1.9mn barrels a day is smaller than the 5mn b/d losses the IEA predicted in March, the forcast points to the impact the EU ban on Russian crude and refined petroleum products could have even if significant volumes are rerouted to other markets.

Russia, which is one of the world's biggest oil producers, pumped almost 1mn b/d of crude and products in August, only marginally down on its output before it invaded Ukraine in February, the Paris-based IEA said. It expects that to fall to 10.2mn b/d in December and to 9.5mn b/d by February 2023. Last month, the IEA warned that western sanctions had so far had "limited impact" on Russian oil output since the start of the war.

Despite a 2mn b/d drop in exports to India, china and Turkey had "initigated upstream losses" for the Kremlin, it added yesterday. But once the EU embargo comes into full force, the IEA expects a further 1.4mn b/d of crude malor mb b/d of products will need to find anewhome.

Although total Russian oil exports actually rose in August by 220,000 b/d, Moscow's estimated export revenues of lower crude prices worldwide, the IEA said.

The ultimate impact of the EU sanctions will depend on the effect of a price town on the feet of a price worldwide, the IEA said.

said.
The ultimate impact of the EU sanctions will depend on the effect of a price cap proposed by G7 members to limit the price countries outside the embargo can pay for Russian oil. The G7, led by the US, wants to reduce the revenue Moscow earns from oil sales but avoid pushing up prices further by removing millions of Russian barrels from the

The initiative backed by G7 finance The initiative, backed by G7 finance ministers, will hinge on an incentive system whereby importers of Russian oil seeking insurance cover and shipping services from companies based in G7 and EU countries would need to observe the price ceiling.

The IEA said some third countries

were unlikely to agree to the price cap, which would result in a further rerouting of some Russian oil exports. The IEA's latest Russian forecast came

as the group, which advises OECD mem-bers on energy policy, lowered its fore-cast for 2022 global oil demand by about 110,000 b/d. "Growth in global oil demand contin

ues to decelerate" due to a slowdown in developed economies and the contin-ued impact of Covid-19 lockdowns in China, it said.

China, it said.

However, "large-scale" gas to oil switching for power generation, because of record prices for natural gas,

because of record prices for natural gas, meant total demand growth had slowed only "marginally", the IEA added. World oil demand is forecast to rise by 2mn b/d in 2022 to 99.7mn b/d, it said. Next year, it expects demand to increase by another 2.1mn b/d and exceed pre-pandemic levels at 101.8mn b/d.



FINANCIAL TIMES

Energy group Uniper in nationalisation talks with Berlin

'If they see

there is a

encircled

they will

100% flee.

They won't

risk of

being

fight

Uniper is discussing an equity increase with the German government that would leave Berlin owning more than 50 per cent of the struggling energy

The company, which has received about €19bn in state support, said yesterday that talks with Fortum, the Finnish util-

was signed, Europe's energy crisis had "escalated further" thanks to the Sep-tember 3 indefinite suspension of gas shipments through the Nord Stream 1 pipeline between Russia and Germany, Gas and power prices had been "ex-tremely high and volatile" and "finan-cial losses due to the higher gas procure-ment cost have significantly increased". "The deteriorating operating envi-

France yesterday said it would cap electricity and gas price rises for con-sumers at 15 per cent in 2023, as it seeks to protect households from spiralling energy market prices. The government said it would also extend energy cheques of £100 to £200 to vulnerable households. Uniper said the parties involved in the talks on its future were checking "alter-ratine scalations including a direct

vernment owning a significant major

government owning a sagaran-ity stake.

It said financial losses from higher gas procurement costs had significantly increased. But so far, no decision beyond what was agreed in the July sta-bilisation package had been made.

The news the government may raise its stake to more than 50 per cent was reported by Bloomberg, which said Ber-lin was onen to fully nationalising the

ny ann 18 major statement, and une government were continuing over a "long-term solution". Uniper shares were down about 17 per cent at €4.02 yesterday aftermoon. The company has been driven to the brink of insolvency by Russis's decision to choke off gas to Germany, forcing it to buy more expensive gas on the spot market to meet its supply contracts. In tuly, Berlin spreed on a 15bn res-

market to meet its supply contracts. In July, Berlin agreed on a C15bn rescue package and took a 30 per cent stake in the company. Even so, Uniper requested more help in August, raising the bill for its bailout to C15bn. Berlin has been desperate to prevent a collapse, fearing it might trigger a Leh-man Brothers-style meltdown across the German energy sector. Uniper said that since the July deal

tion have to be taken into account while Fortum, the German government and Uniper continue their discussions on a long-term solution for Uniper," it said.

long-term solution for Umper; it said.
Since the start of the year, European
gas prices have tripled to trade at €211 a
megawatt hour. The rally has accelerated since supplies via Nord Stream 1
were first reduced in June, more than
doubling as traders searched for alternative supplies: Electricity prices have
also soared, tracking gas, owing to its
use in nower openartion.

use in power generation.

RTE, the French electricity operator, has urged its consumers to cut energy use. While ruling out total blackouts, RTE said some localised, temporary power cuts could be needed in extreme

equity increase" that would lead to the



company. The government declined to comment on the report, saying only that talks were continuing. Klaus-Dieter Maubach, chief execu-

tive, warned last week that losses sus-tained in replacing Russian supplies might reach a €7bn limit this month, which would oblige the government to

Under the bailout agreed in July, the Under the bailout agreed in July, the company was given access to as much as €7.7bn in government support, as erquired, while a credit line from German state-owned development bank KfW was increased from e2bn to e9bn. In late August, Uniper said it had utilised the e9bn KfW credit facility in full. Additional reporting by Sarah White and Leila Abboud in Paris

Thursday 15 September 2022 FINANCIAL TIMES

INTERNATIONAL

UN human rights agency wracked by internal conflict over Uyghur report

OHCHR staff are believed to have clashed with high-level officials before release of anti-Beijing findings

YUAN YANG — LONDON HENRY FOY — BRUSSELS

HENRY FOY — BRUSSELS

It was 12 minutes to midnight in Geneva on the last day of UN human rights chief Michelle Bachelet's tenure when her office released a landmark report concluding that the Chinese government had committed "serious human rights violations" in Xinjiang.

The August 51 report described "large-scale" arbitrary detention of Uyghurs and other Muslims in the north-western region of china and said Beijing's actions could constitute "crimes against humanity". It set the stage for probably intense debate on China's conduct at the autumn session of the UN's Human Rights Council,

China's conduct at the autumn session of the UN's Human Rights Council, which opened on Monday.

But human rights experts and activists who engaged with the Office of the High Commissioner for Human Rights said its working-level staff had to overcome resistance to publishing the report from Bachelet herself, who did not want to alienate China, believing engagement was more likely to improve conditions in Xinjiang, the experts said. Bachelet, a former Chilean president,

was under pressure from Beijing to block publication of the report, which it denounced as "disinformation and lies fabricated by anti-China forces".

"The office staff were the ones trying to get [the report] out despite all the barriers. Without them, it would not have been released. Bachelet was the gatekeeper, delaying it," said Rushan

barriers. Without them, it would not have been released. Bachelet was the gatekeeper, delaying it," said Rushan Abbas of the Campaign for Uyghurs, who gave evidence to the UN on her sister's disappearance.

Another activist who spoke to Bachelet's office said some OHCHR staff wanted the report to be published sooner. "There was a lot of willingness from the team to actually do something right, but the delay was coming from a higher level," said the activist.

The activist's accounts highlight Beijing's growing influence in multilateral organisations, as well as the UN's diright, but her delay was to be used t

As early as May 2019, Beijing invited Bachelet to visit China, including Xin-jiang. No UN human rights chief had



Captive
audience:
a group of
Xinjiang
detainees watch
a speech by a
senior official in
May. Below, UN
human rights
chief Michelle
Bachelet

uccessfully negotiated a visit since

successfully negotiated a visit since 2005. But one human rights worker who engages with the OHCHB believes this and later invitations were in bad faith. "The Chinese government would provide the invite, staff would respond then the government would say, fax gous ure you want to visit after all?" the worker said, adding that this delayed the report. The Chinese said Beijing had "engaged and co-operated with the UHCHR with the utmost sincerity". By the end of 2019, OHCHR working-level staff were stepping up research on Xinjiang, according to a human rights expert. In March 2021, Bachelet announced that an independent assessment relating to Xinjiang was needed.



In the UN. China's influence is massive. They are so powerful there. They

know how to work the system

In September 2021, she said the report was being finalised and in December her office announced it would be published within weeks. But in March this year, with work on the report "well advanced". Bachelet finally reached agreement with Beijing for a visit. "The visit was crucial for me that we engage with the government and work constructively to try to help effect real change on the ground," said Bachelet. She finally visited China in May. "There was general frustration within the OHCHR about the trip, dismay that it even happened and that it was undertaken without guarantees of unimpeded access or improved conditions," said a person with knowledge of internal conversations.

After her return, Bachelet's office con-

person with knowledge of internal con-versations.

After her return, Bachelet's office con-tinued to review the report and Beijing heightened its campaign to bury it. In a joint statement to the Human Rights council, China and 68 other countries urged Bachelet not to interfere with "Xinjiang, Hong Kong and Tibet-related issues". Bachelet later confirmed that china and other member states had also directly asked her to drop the report. In her final press conference six days before her term ended, Bachelet sald she had "been under tremendous pres-sure to publish or not to publish", but her office was "trying very hard" to release the report. European officials also stepped up a push for her to pub-lish, people involved in the talks said.

European nations saw the report as key leverage in efforts to respond to the human rights violations.

"In the UN, China's influence is massive. They are so powerful there and more sophisticated than, say, the Russians, who are only really able to spoil chings. They know how to work the system," said a senior European diplomat.

The OHCHR mandate is conflicted. Some obligations, such as diplomacy, require working with member states. Onchers require the high commissioner to speak out on serious rights violations. After the report was released, Bachelet said dialogue and engagement were about trying bould trust. "The politicisation of these serious human rights issues by some states did not help," she said. "I appeal to the international community not to instrumentalise serious human rights issues by some states did not help," she said. "I appeal to the international community not to instrumentalise serious human rights issues for political ends."

Marc Limon, executive director of the Inviersal Rights Group think tank, said Bachelet had struggled to shift the CHCHR from the "campaigning and condemning" approach of her predecessor, Zeid Ra'd Al Hussein, towards "engagement and diplomacy".

China's envoy to the UN said last Friday the report meant Beijing would not co-operate with the OHCHR. Incoming high commissioner Volker Tark inherits the rift and many in the Uyghur diaspora fear for the families still three. Additional reporting by Edward White in Seoul

Lancet Commission

Slow reaction on Covid led to 'millions of preventable deaths'

DONATO PAOLO MANCINI — LONDON

Governments and the World Health Organization acted too slowly to stem coronavirus pandemic infections which led to millions of preventable deaths, according to a report in the Lancet medical journal.

widespread failures in prevention, basic public health practice and international solidarity resulted in 17.7mm deaths, including those not officially counted, the Lancet Commission said yesterday after releasing its two-year study into the pandemic.

The report concluded that the WHO "acted too cautiously and too slowly on several important matters," including

several important matters", including the human transmissibility of the virus and giving the outbreak the highest international health emergency status. The WHO started calling the outbreak a "pandemic" in March 2020 to raise awareness of the issue, about three months after the first recorded infection in China, though the term has no legal

implication.

The global health body was also slow The goods headin tooly was also support transmission, endorse the public use of face masks, and to recognise the air-borne transmission of the virus, the report said. Its authors also concluded that co-ordination among governments was slow. "The result was millions of preventable deaths and a reversal in progress towards sustainable development for many countries," its sid.

The WHO said it welcomed the reports "overarching recommendations" but said there were "several key omissions and misinterpretations", including on the speed of its actions.

"Many of the commission's recommendations align with those received over the past two years from review bodies set up by WHO itself," its said.

Columbia University professor Jeffrey. to support travel restrictions to curb

bodies set up by WHO itself," its aid.
Columbla University professor Jeffrey
Sachs, who chaired the commission,
said it was time to "face hard truths."
"Too many governments have failed
to adhere to basic norms of institutional
rationality and transparency," Sachs
said. "Too many people have protested
basic public health precautions . . . and
too many nations have failed to promote global collaboration to control the
pandemic."

mote global collaboration to control the pandemic."
The pandemic has exposed "major weaknesses in the UN-based multilateral system", according to the report. It said those failings stemmed from issues including excessive nationalism, a lack of flexibility around intellectual property regimes and "the erosion of political support for multilateral solutions by the major powers".
Vaccine nationalism was a major theme in the early stages of the pandemic, with poorer nations accusing wealthier ones of hoarding doses amid a supply squeeze. Though supply began to exceed demand earlier this year, access to drugs and vaccination rates remain unequal.

"Our most basic recommendation is the strengthening of multilateralism in all crucial dimensions: political, cul-tural, institutional, and financial," the authors said in the report. "We call for all countries, especially the richest and most powerful, to support, sustain, and bolster the work of the UN system."

Monarch's death. Coffin procession

Queen Elizabeth makes final journey from Buckingham Palace

Route to Westminster Hall flanked by tens of thousands who had queued for hours

PETER FOSTER, JASMINE CAMERON CHILESHE AND MILES ELLINGHAM

LONDON
After five days of mourning for Queen
Elizabeth II, in which King Charles III
travelled the length and breadth of the
UK, the procession of the late monarch's
coffin down the Mall yesterday was a

moment to stop the clocks.

The usually busy streets of central
London came to a standstill at 2.22pm as the Queen began her final journey from Buckingham Palace, the route flanked by tens of thousands of members of the

by tens of thousands of members of the public who had queued for hours for a glimpse of the cortege.

After days of making speeches and signing documents, the new King appeared lost in thought as he followed his mother's coffin, marching steadily to the beat of a funeral drum. His two so William, Prince of Wales, and Harry, Duke of Sussex, followed.

For 38 minutes the procession wound

its way past London's landmarks, turn-ing from the Mall through Horse Guards Parade and then into Whitehall, past the Cenotaph before reaching Westminster Hall, where the late Queen will lie in state for four days.

Hall, where the late Queen will lie in state for four days.

On Monday, the 73-year-old King had joined a procession for the Queen along the narrow street of Edihburgh's Royal Mile, but yesterday's display of pageantry was of an entirely different order of magnitude, returning the focus of the final period of mourning back to the UK maltal.

capital. More than 1,000 soldiers, their weap ons reversed and pointing to the ground out of respect for the Queen, marched alongside the coffin, which was placed on a gun carriage drawn by seven black

For those unable to see the proces sion, its progress was marked once a minute by the firing of a ceremonial artillery gun in neighbouring Hyde Park, and the tolling of Big Ben at West-

Along the Mall, which only three months ago had been filled with jubilant crowds celebrating the Queen's plati-num jubilee, people watched mostly in

silence. Some shed tears. Others broke into spontaneous applause.
At a souvenir klosk off Trafalgar Square, Dave choo had done brisk business selling white flags bearing an image of the Queen for 210, but he said it was nothing like the platinum jubilee. "It's not the same," he added. "People were so happy then. They bought flags with a big smile. Today the faces are sad."

faces are sad."

Those with a good vantage point on the Mall had queued for long hours, many catching dawn trains as they came from all corners of the UK for a chance to be physically present at the procession.

Asked why she had been moved to make such an effort, Paulette Worsey, a retired school counsellor from Dudley in the West Midlands, said the Queen in the west Midlands, said the Queen had always treated her responsibilities seriously and her public with immense respect. "It's our way of giving a little bit of that respect back," she added. Since his mother's death, the new

King has undergone a transformation in the British public's imagination, starting with a pitch-perfect address to the last Friday that blended the

political and the personal, including a touching encomium to his "darling

touching encomum to mama".

Polling by YouGov last weekend found the proportion of the British public that think charles will make a "good king" has doubled, from less than a hird in May, to almost two-thirds today.

Pasnite social media zooming in on

Despite social media zooming in on the King losing his temper with mis-placed blotters and leaky fountain pens when signing official documents over the past week, the self-selecting sample



Sombre: King Charles and his son Prince William at the Mall vesterday

of the public on the Mall were quick to defend the new monarch. "There's always some that want to nitpick, but he's only human. He'll be a good king," said Catherine Dixon, a 67-year-old retired shopkeeper from Warrington, north-west England, who last attended such an event in 1977, when she came to London for the Queen's silver jubilee. It was just after 5pm when the Queen's Giffin, topped with her crown and a wreath composed of lavender, rosemary and pine taken from her castles at Windsor and Balmoral, was laid on the catafalque at Westminster Hall inside

atafalque at Westminster Hall inside he Houses of Parliament.

The King and his wife, Camilla, the Queen Consort, stood with heads bowed as Justin Welby, the Archbishop of Can-terbury, held a short service to receive teroury, field a short service to receive the coffin, reading a passage from the Gospel of St John. "Let not your heart be troubled," he began. The King and Queen Consort left shortly after to shouts of "God save the

King" from some of the assembled d: the final formality before four days of lying in state that will culminate in a state funeral on Monday to be attended by political leaders and other

dignitaries from around the world.

Before then, some 350,000 members of the public are expected to file through westminster Hall to pay their respects to the Queen, or nearly double the number that queued to do the same with the late Queen Mother in 2002. The government said it was prepared for the queue for Westminster Hall to stretch up to 10 miles, from Albert Embankment near the London Eye to Southwark park near Bermondsey. More than 1,000 officials are on hand to assist people struggling with waiting times of up to 30 hours as they seek to say goodbye to the Queen.

When Westminster Hall opened to the public at 5pm, the queue was 2.3.

when westminster Haii opened to the public at 5pm, the queue was 2.8 miles long but spirits were high, with people often stopping to applaud and show their appreciation for police offic-ers and members of the army involved

in the massive security operation.

People spoke of a sense of community spirit, with groups of strangers forming friendly bonds, and keeping an eye on each other's belongings as they per-formed coffee runs or visited one of the 500 toilets laid on for the occasion.

INTERNATIONAL

Fed watchers predict run of big rate rises

Market fears demand for higher wages would force companies to lift prices

COLBY SMITH - WASHINGTON

COLBY SMITH — WASHINGTON

Economists and investors are braced for aggressive Pederal Reserve interest rate increases to continue beyond September after an unexpected jump in monthly inflation reignited fears over the US central bank's grip on persistent price pressures.

US consumer price growth accelerated once again in August, defying expectations for a 0.1 per cent monthly decline, as a steep slide in energy prices failed to offset rising costs elsewhere. Meanwhile, "core" inflation, which strips out volatile items such as energy and food, registered a 0.6 per cent increase for the month.

"To call this a disappointment would be an understatement," said David Rosenberg, chief economist and president of Rosenberg Research. "All we're left with is the view that the [Federal

Open Market Committee | hawks so far continue to have the story right and they are in charge." He added: "Whatever the recession odds were before CPI, even if that's not your base-case scenario, those probabilities have taken a significant leapforward."

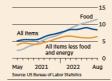
leap forward."

Most economists expect the FOMC to implement a third consecutive 0.75 percentage point rate rise at the very least at its meeting later this month, in a move that would lift the federal funds rate to a target range of 3 per cent to 3.25 percent.

rate to a target range of 5 per cent to 3.25 per cent.
But on Tuesday, traders in fed funds futures contracts also raised the odds of a full percentage point increase in September to roughly 50 per cent, according to CME Group.
Stocks plummeted as a result, with the S&P 500 down 4.3 per cent in its worst trading day of the year. The Nasdaq Composite dropped by more than 5 per cent. Yields on short-dated US government bonds, which rise as prices fall and are highly sensitive to changes in the policy outlook, also surged.
More likely, however, is that the Fed

chooses instead to extend its series of 0.75 percentage point rate rises beyond this month and maintain interest rates at a level that restrains economic activ-ity for longer. "This [CPI] number is more about December than it is about anything else," said Tim Duy, chief US economist at SGH Macro Advisors. "We're not seeing enough of the results

Unexpected jump in consumer price growth pressures Fed



of monetary tightening showing up in the economy to think that the Fed's job

is anywhere near done." Futures markets point to the bench

is anywhere near done."
Futures markets point to the benchmark policy rate rising to above 4 per cent by year-end, before peaking at about 4.5 per cent in March 2023.
"The more likely outcome here is that we get big hikes for longer," said jonathan Millar, a former Fed economist now at Barclays.
However, economist's primary cornis that expectations of future inflation could spiral out of control, setting off a feedback loop whereby workers demand higher wages and businesses are forced to continue raising prices, leading to higher overall inflation. Diana Amoa, chief investment officer at Kirkoswald, warned that outcome was becoming more plausible the longer inflation remained elevated.
While the jump in inflation figures comes as a blow to the Fed, it vindicates officials' decision to set a high bar for reconsidering their approach to monetary policy, not least because they have been wrongfooted by price rises in the

owed last week not to repeat previou

vowed last week not to repeat previous mistakes, pointing to a temporary dip in inflation last summer that went on to become the worst problem the central bank has seen in four decades. "The consequences of being fooled by a temporary softening in inflation could be even greater now if another misjudgment damages the Fed's credibility." he said. "So, until I see a meaningful and persistent moderation of the rise in core prices, I will support taking significant further steps to tighten monetary policy."

More specifically, Roberto Perii, a former Fed staffer who is head of public

More specifically, Roberto Perli, a former Fed staffer who is head of public policy at Piper Sandler, said monthly inflation figures would need to fall to a level that amounts to a less than 5 per cent annualised pace on a sustained basis. Monthly orce CPi is annualising at 6.4 per cent. "We're just not even remotely close to what the Fed wants to see," said Perli. "The more reports like this we get, the farther out the possible pause or pivot is going togo." See Markets Insight

War cleric Pope criticises Russia's Kirill

Pope Francis arrives for a Mass in Nur-Sultan yesterday on the second day of a three-day trip to Kazakhstan. Earlier, addressing the Seventh Congress of Leaders of World and Traditional Religions, Francis made an implicit criticism of Russian Orthodox Patriarch Kirill, who backs Russia's invasion of Ukraine, saying God does not guide religions towards God does not guide religions toward war. Kirill was to have attended the conference but pulled out. "God is peace. He guides us always

in the way of peace, never that of war," Francis said.

war," Francis said.

The Pope, who this year said Kirill could not be Russian president
Vladimir Putin's "altar boy", told the onference: "The sacred must never be a prop for power, nor power a prop for the sacred." Reuters, Nur-Sultan



US fund set to disburse some of \$3.5bn frozen Afghan reserves

The US has set up a fund in Switzerland The US has set up a fund in Switzerland to disburse some of the \$3.5bn of Afghan central bank reserves it froze after its military withdrawal and Taliban takeover, amid fears about economic conditions in the country.

The Treasury announced the creation of the "Afghan fund" yesterday, saying it would have an account at the Bank for International Settlements in Switzer-land. Decisions about possible disburse-ments would have to be made by con-

ment, one representative of the Swiss government and two Afghan economic

experts.
US officials said any release of that money would be directed towards bol stering Afghanistan's macroeconomic stability, including paying for electricity

stability, including paying for electricity imports and covering arrears at international financial institutions, rather than for humanitarian aid.

The move follows months of uncertainty and controversy over the fate of 87bn in Afghan central bank reserves that were blocked by the US after the Taliban took control of the country in August 2021. In February, US president

families of the victims of the 9/11 terrorist attacks, while continuing to withhold the remaining \$3.5bn, provoking out-

the remaining \$5.5hn, provoking out-rage within Afghanistan.
The UN Development Programme estimates that the Afghan economy contracted 20 per cent last year and will shrink a further 5 per cent this year. About half the population, or nearly 20mm people, are experiencing acut food insecurity. Efforts to improve ties between the Taliban and the interna-tional community have had limited suc-cess. No country has recognised Afghan-istan's new rulers.

sis. "The private sector cannot move money. This is why unemployment is up," an official from Afghanistan's cen-tral bank said, speaking before the announcement. "Why is the international community punishing the public? The private sector? Small businesses?"

The private sector? small businesser; Wally Adeyemo, US deputly treasury secretary, blamed the Tallban for the country's economic woes, saying its "repression and economic mismanagement" had made the return of the reserves "untenable" and saying the creation of an Afghan fund would allow the use of its assets "to improve lives of

m a letter to the central ann tims week, Adeyemo laid out the conditions it would have to meet for its reserves to be returned. Those included "demon-strating independence from Taliban political influence and interference" and a return to anti-money laundering and anti-terror financing standards that

and anti-terror financing standards that were in place before the US exit. The two Afghan economic experts selected to sit on the board of the fund are Anwar Ahady, a former finance min-ister and former governor of the central bank, and Shah Mehrabi, a professor at Montgomery College in Maryland. An external auditor is expected to monitor

Growth data

Eurozone factories post biggest output fall since **April 2020**

Industrial groups in the euro area suf-fered their biggest monthly fall in pro-duction for more than two years in July, underlining the impact of surging energy prices and supply chain bottle-necks on the region's growth prospects.

energy prices and supply chain outnenecks on the region's growth prospects.

Factory output in the 19 countries that
share the euro dropped 2.3 per cent
from the previous month, tis liggest fall
since April 2020, Eurostat, the European Commission's statistics office, said
yesterday. It was a larger decline than
the 1 per cent expected by economists
polled by Reuters, and was partly
explained by asharp drop in Ireland.
Economists expect the higher cost of
ower to continue to hit manufacturing
and consumer spending in the coming
months. Further contractions in industry are on the horizon, "said Kory Fennessy, an economist at Oxford Economics, adding that companies would be
"forced to cut back production even if
hard rationing is to be avoided."

Many economists, including Fenmessy, believe the region's economy will
shrink in the third quarter and not grow
again until the opening months of 2023.

While monthly production fell in Germany, France and Spain, the decline for
the eurozone figures was exacerbated
by a plunge in Irish output. Excluding
leada, industrial output in the blos fell
about 0.6 per cent.
"There's a trend here, Irish data is

about 0.6 per cent. "There's a trend here, Irish data is becoming so volatile, it's increasingly affecting eurozone aggregate numbers," said Conall Mac Coille, chief economist said Conall Mac Coille, chief economist at stockbrokers Davy in Dublin. "We're seeing moves of this order all the time and they seem to be getting worse." The biggest drop for the eurozone was in the production of capital goods, such as buildings, machinery and vehicles.

But production of durable consumer goods, such as laptops and jewellery, and intermediate goods including steel and wheat also fell.

nd wheat also fell. The decline would have been bigger without increases in the production of energy and non-durable consumer s, such as clothes and food. "Ener gy-intensive industries in particular are gy-intensive industries in particular are struggling more than most, with output almost 4 per cent lower than at the start of the year," said Jessica Hinds, an econ-omist at Capital Economics. Some of Europe's biggest energy users, from steel to chemical compa-nies, are cutting production, and busi-ness leaders warm soartine rices rick

ness leaders warn soaring prices risk eroding the region's competitiveness.

Yesterday, VCI, the German chemi-cals and pharmaceutical industry asso-ciation, forecast its production would fall 5.5 per cent this year due to the high cost of energy and raw materials. But it said revenues had so far proved resil-

said revenues had so far proved resilent, rising 21.5 per cent year on year in the second quarter thanks to a 24 per cent surge in factory gate prices.

The July fall in eurozone industrial output ended three consecutive months of growth and meant It was 24-per cent lower than 12 months earlier. Output is now below pre-pandemic levels. Ireland's 18.9 per cent drop was due to the often lumpy export activity of the

of one representative of the US govern- Joe Biden directed half of that amount to ics, western policy towards the country ordinary people" in the country.

the fund, which will be based in Geneva. | that base their EU operations there.

South America

Washington imposes sanctions after crime surge in Paraguay

Paraguay has long been a haven for smuggling anything from cigarettes to luxury goods. But US sanctions against two of its top politicians, alongside a surge in assassinations and narcotics-related violence, have sparked concern that organised criminal gangs have penetrated the top levels of power in one of Washington's regional allies.

penetrated the top seves of power.

with the South American nation preparing for presidential elections in
April, Washington last month blacklisted vice-president Hugo Velázquez
and former president Hugo Velázquez was
expected to run as a ruling party candidate in the polls and Cartes retains sigmificant influence over national politics
and business. The sanctions mean the
men, who have both denied the allegations, will be barred from the US.
The move reflects rising concern in
Washington that Paraguay could be
destablised if its institutions and elites
fall under the influence of organised
crime, observerssay.

By publicly naming the pair, who are
members of the governing conservative
Colorado party, Washington is sending a

message to the government that it needs to clean up public life ahead of the 2023 election, says Eduardo Nakayama, a

to clean up public life ahead of the 2023 clection, says Eduardo Nakayama, a Paraguayan opposition politician.

"Paraguay is a major supplier of cocaine to Latlin America and Europe... There are criminal gangs entering politics at a regional, municipal and judicial level," he said.

A landlocked soya and beef exporting nation strategically located in the centre of South America, Paraguay has long been a staging post for both legitimate trade and smuggling. But this year, it has suffered a surge in assassimations and gang violence that has alarmed US law enforcement.

Marcelo Pecci, a lead prosecutor in a high-profile investigation into cocaine trafficking and money laundering earlier this year, was shot dead by hitmen in May while honeymooning in Colombia. A week later, josé carlos Acevedo, mayor of the city of Pedro Juna Caballero, was killed outside a municipal building, months after his niece, Belén Acevedo, was assassinated. Local media attributed both killings to druggangs. Some of the biggest hauls of ocaine confiscated in Europe since 2019 have been traced to Paraguayanriver ports. A

record 16 tonnes worth up to \$4.2bn seized in Hamburg last year came from Villeta, near the capital Asunción.

/illeta, near the capital Asunción. Jimena Blanco, head of Ameri-as research at Verisk Maplecroft, a UK isk consultancy, said there had been "an expansion of gang operations from Brazil" to traffic cocaine through Para-guay as cartels extend their markets.



In a statement outlining the move against Veläzquez, the US state department accused the vice-president of offering a SIm bribe to a public official to obstruct an investigation. Cartes, who governed from 2013 to 2018, allegedly participated in "significant" corruption, including obstructing a cross-border criminal investigation, the state department said in July. The US gave no further details of the allegations.

René Fernández, Paraguay's anti-corruption inmisster, admitted that criminal organisations had "contaminated"

some levels of private enterprise and public institutions". He said his ministry was deepening its investigations into the links between them.

was deepening its investigations into the links between them. Cartes continues to wield influence in the ruling party. The US singled out a bank owned by Cartes as an alleged money-laundering centre in a 2009 state department cable published in 2010 by Wikli.eaks. In 2019, Brais sought his extradition in connection with a money-laundering probe. The request was later dropped. Cartes denied all allegations.

A spokesperson for Cartes, who is running to become Colorado party chair, blamed criticism on rivalry ahead of the 2023 policy. The vice-president is considered an ally of Cartes and is reportedly his preferred presidential candidate. Following Hu US move, Velázquez sald he would resign. But he has since backtracked, arguing the Washington designation had no-riminal consequences. However, Paraguay attorney-general Sandra Quinonez late in August announced that her office had opened criminal investigation into Velázquez to probe the US allegations.

Additional reporting by Michael Stott

Senate race

Super-Pac takes control of Republican advert spending

A super-political action committee linked to Senate minority leader Mitch linked to Senate minority leader Mitch McConnell has taken control of his party's advertising spending in crucial Senate races amid increasing concerns about the Republican Senate campaigr arm, which has already spent more than it has raised this year.

than it has raised this year.

Since the start of August, the McConnell-affiliated Pac Senate Leadership Fund has spent \$25.5mm in ads, nearly \$20mm of which has been disbursed since August \$1, according to Federal election Commission filings reviewed by the Financial Times. In addition to the latest FEC filings, the Pac has announced \$25.2mm in new ad spending targeting New Hampshire senator Maggie Hassan. The ads will run from Tuesday, the day of the state's primary, until November's general election day.

By contrast, the National Republican Senatorial Committee, which typically leads efforts to get Republicans elected to the Senate, has spent just \$7.5mm on

ads since the beginning of August, according to FEC filings of independent expenditures. The new figures highlight growing concerns about the financial state of the NRSC under the stewardship of chair Rick Scott, the Florida senator, whose fundraising strategy focused on small donors has put the committee in a precarious position. Despite raising nearly \$60mn this year, the NRSC has already spent \$86mn. It has just about \$25mn left to spend as of the end of July thanks to strong fundraising last November and December.

Chris Hartline, NRSC communications director, said the FEC numbers did not reflect a full spending picture of the organisation because it only included the independent expenditure arm of the NRSC and not any of the group's co-ordinated and hybrid ads with campaigns. Hartline said the NRSC's financial position was the result of a "strategic decision to spend heavily early, knowing that [the SLF] and the other outside groups always spend late".

The SLF declined to comment.

FINANCIAL TIMES Thursday 15 September 2022



NEVER STRAIGHT

It is said the shortest distance between two points is a straight line. But at sea, charting any course comes with a slew of uncontrollable factors. The winds, the currents, the swell... Only the strongest will, the keenest experience and a sharp intuition can overcome such overwhelming powers. Only by keeping the highest expectations and harnessing the deepest resources can one chart a course between where one is and where one aims to be. There is very little chance it will ever be a straight line. Yet more often than not, it will be the right one.

#Perpetual



OYSTER PERPETUAL YACHT-MASTER 42



FINANCIAL TIMES

Energy burst Bullish investors hope Ethereum's switch to a greener system will help ether tokens supplant bitcoin omarkets

Companies & Markets

Amazon sued by California for penalising other sellers

- Ecommerce giant accused of coercion
- State alleges its policy drives up prices

DAVE LEE - SAN FRANCISCO

California has sued Amazon over claims that it punishes third-party sellers who offer their products more cheaply on other websites, in the latest legal action against the tech giant by prosecutors and regulators in the US and Europe. Rob Bonta, the state's attorney-gen-

Rob Bonta, the state's attorney-gen-eral, accused the ecommerce group of violating the state's competition law by "severely penalising" sellers through reducing their prominence on product listing pages and search results if they offered lower prices on other platforms. The complaint, which follows an investigation lasting more than two years, alleges that Amazon is able to

strong-arm merchants into accepting

'Amazon coerces merchants into agreements that keep prices artificially high'

onerous terms and higher selling fees due to its dominance of US ecommerce. Bonta said the practice led to artifi-

Bonta said the practice led to artificially higher prices across the board, on stores such as Walmart and eBay, thereby protecting Amazon from the threat of increased competition.

The lawsuit is the latest in a number of complaints against Amazon, several of which focus on the alleged control it has over the millions of third party sellers that list products on its marketplace. It also faces scrutiny over recent acquisitions and the products of the products

European Commission official told the European Commission official told the Financial Times that Amazon's compli-ance with strict incoming competition laws was a "work in progress". In a statement accompanying Califor-nia's lawsuit, filed in San Francisco

Superior Court yesterday, Bonta said: "Amazon coerces merchants into agreements that keep prices artificially high, knowing full well that they can't afford to say no."

California's action follows a similar lawsuit from Washington DC attorney-general Karl Racine last year. In that case, a judge threw out the allegations, saying Racine had not done enough to

saying Racine had not done enough to prove anti-competitive effects of Ama-zon policies. Last month, supported by the Department of Justice, he filed an appeal in a bid to revive the action. Prosecutors in California told the FT they were confident that its 84-page fil-ing, using information gathered by more than a dozen investigators, would back un its claims anough. The tweetiback up its claims enough. The investi-gation involved interviews with current

gation involved interviews with current and former Amazon employees.

The suit calls for the court to impose an order that would prohibit Amazon from punishing sellers who offer lower prices elsewhere online. It asks for unspecified damages to be paid to compensate consumers affected by increased prices and for Amazon to return itsill "gotten gains and pay penalties" in order to deter other online retailers from pushing similar policies.

retailers from pushing similar policies. Amazon has previously pushed back against claims that its terms are unfair. Responding to the DC case, it said mer-

Swiss backlash Aston Martin faces £150mn lawsuit from dealers over Valkyrie hypercar



An Aston Martin Valkyrie rolls off a production line at the company's factory in Gaydon, England - P

Aston Martin is facing a lawsuit from two former dealers who claim they are owed about £150mn for underwriting the development of its Valkyriehypercar.

The luxury carmaker revealed that Nebula Project AG – a Swiss company owned by Andreas Baenziger and Florian Kamelger – had filed a case against Aston in London.

Details are not public because it is

private arbitration but the dispute centres on a deal to underwrite the development of the £2.5mn Valkyrie hypercar, according to two people the slightly cheaper Valhalla supercar and a third model.

The Valkyrie was designed to be a racing car that could be driven on the road, and Aston's chair Lawrence Stroll has described it as the "most complex vehicle ever made in the his-

complex vehicle ever made in the his-tory of cars." But production has been delayed, only beginning late last year. The dealers were guaranteed roy-alty payments of about 3 per cent, worth about £150mn, once the cars were on sale, according to three peo-ple with knowledge of the arrange-ment at the time. However, Last year Aston claimed

ment at the time.

However, last year Aston claimed the pair had withheld Valkyrie customer denosits and good to recover.

In the prospectus, it stated the suit from Nebula was "retaliatory and without merit". It said: "The arbitra-tion proceedings are at an early stage but the group is of the view that it can defend the claims brought by Nebula Project AG and assert valid counter-claims in the arbitration."

Stroll said in a statement: "Aston Martin is working with our affected customers to ensure they receive delivery of their vehicles. We are confident in our legal position."

Nebula declined to comment, citing confidentiality.

A liability, whether of £150mn or of layer amount, would be a significant of the comment.

Microsoft's Activision takeover faces deeper probes

JAVIER ESPINOZA — BRUSSELS KATE BEIOLEY — LONDON

Microsoft's \$75bn acquisition of video in-depth probes in Brussels and the UK following concerns the deal is anti-competitive and will exclude rivals from accessing the blockbuster game

It comes as the UK's Competition and Markets Authority is expected to launch an in-depth probe this week after Microsoft decided not to offer any remedies at this stage, according to two individuals with knowledge of the situation. This month, the CMA became the first global antiturs regulator to sound the alarm over the deal, giving Microsoff five days to come up with undertakings that would resolve its worries or face an extended "plasse?" probe.

that would resolve its worries or tace an extended "phase 2" probe.

The companies have been in talks with regulators in Brussels since the deal was announced eight months ago.

Regulators and others involved in the deal expect a prolonged EU investigation once Microsoft officially files the state of th case in the coming weeks. People famil-iar with the EU's thinking say regulators will take their time to examine this deal because of its size, the nature of the buyer and the rising concerns from

rivals, including Sony. "It is a big deal, a difficult deal," said a person in Brussels familiar with the transaction. "It needs an extensive investigation." It comes after Sony last week accused

Microsoft of misleading regulators about its commitments to keep Call of Duty on its PayStation consoles. It said Microsoft had only offered to keep releasing Activision's hit game on PlayStation for a limited number of years.

The US tech giant is hoping to close the deal but the end of next lune but

The US tech giant is hoping to close the deal by the end of next June but must clear regulatory hurdles in countries from New Zealand to America.

The Activision deal comes at a time when regulators around the world are concerned they have not been as interventionist as they should have been with regards to previous Big Fest deals.

Gaming rivals say they fear that Misseafe will affect membrate it.

tions, such as the \$5.90n purchase of healthcare company One Medical. In July, Amazon offered to stop using the huge troves of data it gathered from third-party sellers to benefit its own retail business as part of a deal with Brussels to end two of the most highprofile EU antitrust investigations. But a

cnams were tree to set their own prices, but that it reserved the right "not to highlight offers to customers that are not priced competitively". But Californian prosecutors argue that Amazon's market share "leaves

merchants with few options other than to accede to its demands".

iui knowledge of the matter. When the carmaker began develop-

When the carmaker began develop-ing the Valkyrie in 2016 it turned to Baenziger and Kamelger, who ran an Aston dealership in Switzerland and dealt with many of the company's top-end clients, to underwrite the project. The project covered the Valkyrie,

tomer ueposits, and sued to recoup the £15mn it said it was owed. At the same time, it cancelled the contract. Aston confirmed the existence of the London case by Nebula in its pro-spectus for its £576mn rights issue, published last week, but did not include the details.

cant outlay for the company that is already struggling with cash. The case is likely to run for several years. The group is raising £653mm by bringing in Saudi Arabia's Public Investment Fund as an investor, and through the right tissue to shore up its finances and pay down debt.

microsoit will offer commitments it could easily "wriggle out of".

Microsoft has said it will continue to make Call of Duty available on other companies' gaming consoles, such as the PlayStation, rather than turning it into an exclusive title on the group's

Socialist Republic of Vietnam

cîti

Businesses For Sale



hatever government emerges from the fractious coalition building likely after Italy's national elections, there will be two familiar tests for the business community of its credentials. Like a number of its predecessors, the government still has to resolve the future of lender Monte del Paschi di Siena and of ITA, the restructured antional carrier formerly known as Alitalia. Both will involve difficult political choices for the government, most likely a coalition led by the hard-right Brothers of Italy party if polls are accurate. How it deals with a dilemma that has bedevilled a series of Italian governments will be a sign of whether the likely coalition partners can keep their conmic dirigisms tendencies in check and resist the temptation of meddling in alling companies for narrow political reasons like most of their predecessors. "Alitalia and MPS haven't been profitable for decades yet they were kept alive with public funds and politically driven strategies," said a former member of government. "The risk here is that the nationalist rightwing or the populist left continues to implement these vote-catching strategies, which have done nothing but harm to these businesses and the country's reputation among investors."

If the issues were easy, they would have been resolved long ago, but jobs and strategic interests are at stake. And ITA and Monte dei Paschi have a partic-

New Italian leadership will face two familiar corporate dilemmas

IIA aim monite der assumave a particular hold on Italians.
"I'm sorry Alitalia will [rebrand], it's been like a family for all these years, an expensive family but, nevertheless, a family," prime minister Mario Draghi said last year as he amonunced privatisation plans for Italy's chronically loss-making airline.

tion pains for Italy schronically loss-making airline.
Chair Alfredo Altavilla said last year that the new, shrunken version of Alitalia would be on the hunt for a deal with a larger airline before the end of this year because it is too small to fly on its own wings. Rome has now entered exclusive talks with a consortium made up of US fund Certares, Delta Air Lines and Air France-KLM to sell the airline, despite political opposition during the general election campaign.

According to officials involved in the negotiations, the offer would give Rome two force the negotiations, the offer would give Rome two force and would therefore be easier to digest for political mst han a competing offer from Lufthansa. Both offers have valued the business at only ethn.

The nationalist rightwing parties have warned this is not a matter for a caretaker government to deal with. Economic development minister Giancario Giorgetti, a member of the populist League party who was not involved in the talks, said the private equity-led offer is "worrying because it lacks industrial partners".

Transport economist Andrea Giuricin added: "The problem with the Certares offer is that Air France and Delta Air making airline. Chair Alfredo Altavilla said last year

Lines would not immediately become shareholders and TTA is too small to remain alone on the market." A similarly politically charged busi-ness saga is Monte del Paschi, which cost investors and taxyayers more than c30bn since the 2008 financial crisis. After scandals and hidden losses, Siena's lareest emblover underwent a overnlargest employer underwent a govern-ment bailout in 2013 and a nationalisa-

largest employer underwent a government bailout in 2013 and a nationalisation four years later. It is now about to embark on its seventh cash call in 14 years. It hopes to raise €2.5bn. The Treasury has vowed to contribute at least €1.6bn.

Some politicians fear privatising the bank might lead to massive job losses. Lawmaker Maurizio Leo, a member of the Brothers of Italy, told Bloomberg this week "any decision must safeguard jobs and an asset that is strategic for Italy's economy".

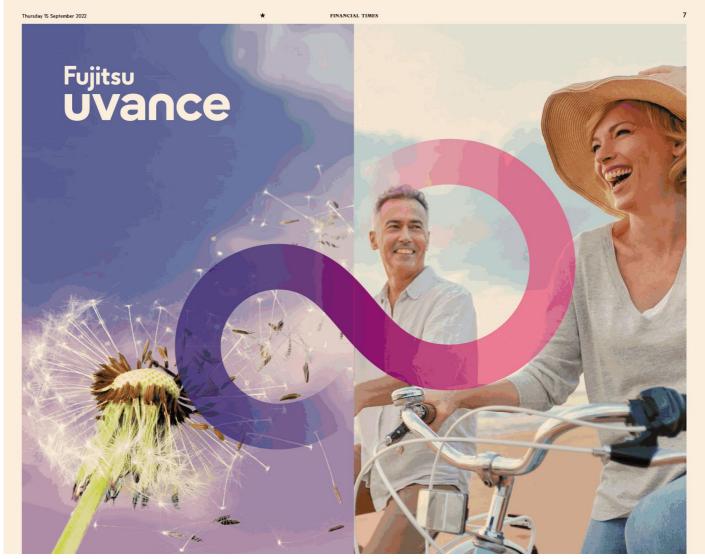
Chief executive Luigi Lovaglio — a turnround specialist appointed this year by Draghi's government— sald the week the bank has found several investors for the capital raising and that It has "enormous potential". Despite the challenging economic conditions, Lovaglio confirmed the bank's profit before tax in 2024 was expected to be €700mm, more than double 2021's result.

The Italian Treasury has indicated the planned paths for ITA and Monte del Pascht will avoid collisions with the European Commission over state aid policies for the EU. Reversing them would agitate the commission and investors at a time when the Italian economy needs support.

ITA and MPS should be set on a new, long-term, financially sustainable pank, which must be neutral for Italian taxpayers. Political compromises on that point could be costly.

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COMPANIES & MARKETS

EY split raises fears for audit expertise

Big Four accountant's plan for separate advisory arm is questioned by rivals

MICHAEL O'DWYER — LONDON STEPHEN FOLEY — NEW YORK

EY's radical plan to break itself up risks stripping its audit business of the expertise needed to vet the complex accounts of the world's largest multinationals, industry executives have warned.

Partners at the Big Four firm will start voting in November on EY's proposal to spin off and publicly list its advisory arm, a move designed to drive growth by eliminating conflicts of interest.

Part EX and its rivale. Budditte.

But EY and its rivals – Deloitte.

KPMG and PwC — rely on their advisory arms to provide the expertise in tax and asset valuation often needed to sign off on companies' accounts.

"The Jaudit and consulting Jskills are complementary," said Sandy Peters, senior head of global advocacy at the CFA Institute, the professional body for the investment industry and an opponent of splitting up the Big Four during deliberations by the UK competition regulator in 2019.

Resulators who will have to rubber

Regulators, who will have to rubber stamp the demerger, and companies should be asking how EY would replace the experts needed to carry out quality audits, said Peters, a former partner at KPMG. "There's \$5tn of goodwill on the books of US public cor

needs to be impairment tested. Are those skills all staying on the audit

A break-up by EY will mark the big est change to the accounting industry gest change to the accounting industry in two decades, but Deloitte, KPMG and PwC have so far stood by their model of combining audit and consulting opera-tions. KPMG has said that model "drives

tions. KPMG has said that model "drives innovation and the highest quality standards" across its entire business. Some of EY's competitors questioned whether a newly separated audit firm could attract the tax and valuation experts needed to check the books of large companies because the top earners would want to remain in the advisory. Incliness, where the financial business, where the financial rds are higher.

"Anyone who sits there saying 'you can have an audit-only firm with a few tax experts in it and that's brilliant for audit quality' [has] completely missed the point," said a senior partner at another Big Four firm.

There are few tax experts capable of working on the most complex corporate accounts and an audit-dominated firm

would struggle to pay enough to retain them, he added. EY's new audit-dominated business

ETS new audit-dominated business would include teams that generated rev-enues of \$20bn last year, a figure the firm predicts will grow by 7 to 8 per cent annually following the snlit

annually following the split.

But, like its competitors, EY is struggling to hire enough auditors to meet demand in several countries, with some

investment banks.

As a result, EY's newly independent audit business would have to rely on selling more advisory services to meet its growth targets, said a person familiar with the matter.

with the matter.
Under the planned split, the separate
advisory business would begin with revenues of \$25bn and earnings before
interest, tax, depreciation and amortisation of \$4.4bn, according to figures
shared with partners last week.
The firm's current audit business will

account for almost two-thirds of the standalone group, with the rest being advisers, some of whom would help or audits, EY told partners last week

Fosun's sliding

shares put debt levels of Guo's empire under scrutiny

CHENG LENG — HONG KONG EDWARD WHITE — SEOUL

Fosun International shares have lost nearly a fifth of their value this month since the announcement of the dives-ment of a core unit, putting the nearly \$40bn of debt amassed by Chinese bil-lionaire Guo Guangchang under increased scrutiny.

Fosun International's Hong Kong-listed shares closed at their lowest point since December 2012 yesterday after losing 18 per cent since September 2, the day the group announced the partial divestment of a core Chinese pharmaceutical unit.

The Shanghai-based tycoon had made aggressive acquisitions to build an expansive business empire that includes English football club Wolverhampton Wanderers, Portugal's biggest bank Millennium BCP and French resort group Club Med. But Fosun has been subject to increas

investors over its debt in the past few in July that Moody's estimated Fosun's total consolidated debt stood at Rmb260bn (\$38bn), though the com-pany maintained at the time it was in a ound and healthy" financial position. Market sentiment deteriorated ear-

rooted in China, and China will forever be

Financials. Battle for talent

Citi opens Málaga hub to woo junior analysts

US bank hopes prospect of sun and eight-hour workdays will help it stand out from rivals

Citigroup has opened its new hub for junior investment bankers in the beach-side Spanish city of Málaga, insisting the move is more than a gimmick as Wall Street lenders battle for young talent amid criticism of burnout in



'We are

eager to

if we can [churn] by

offering a better work-life balance'

understand

from more than 3,000 applicants for the two-year programme, which started yesterday. Promising eight-hour days and work-free weekends, it aims to distinguish itself from the punishing seven day working weeks common for young staff in London and New York.

By locating it in Málaga - a sunny, culture and food-orientated city or Spain's southern coast that is far Írom the world's biggest financial hubs — Citi is also seeking to offer a more alluring lifestyle and a different path into banking for those less keen to return to a city centre office in Canary Wharf or Man hattan after the pandemic.

However, some rivals have of the idea as a stunt that could ultimately hamper the careers of those who decide to spend their initial years working less than half the hours and earning about half the starting salary of their peers in

"This is not a gimmick, it is a reality: the incredible reaction internally and from our competition has confirmed that the project is off to a good start," said Manolo Falcó, global co-head of

said Manolo Falcó, global co-head of investment banking,

"We suffer from a lot of churn like the rest of the industry, we lose talent to private equity and tech, so we are eager to understand if we can stop that by offering a better work-life balance."

Falcó added: "We don't agree there will be any stigma at all. Cit has a presence in 95 countries with many different businesses and there are no second-class citizens.

"We want to open other ways to

class citizens.

"We want to open other ways to attract the best talent, and the quality of the CVs shows there is a trend from this generation that they want more free time."



Brighter future: Citigroup hopes the sunny climes of Málaga, above, will help it retain young recruits, below Jon Nazza/Resters

bated by the isolation of homeworking during the Covid-19 pandemic. Similar complaints have echoed from the legal

and consultancy sectors.

Banks responded by bumping firstyear salaries to \$100,000 or more —
with big bonuses on top — as well as
offering perks such as free Peloton exercise bikes. However, few pledged to

duce working hours. This year, the dealmaking surge



driven by booming stock markets and the era of cheap money has faded as inflation soars and recession fears deepen. Banks, including Goldman Sachs, are already planning job cuts as activity dwindles.

"Revenues in the industry are significantly down and that will obviously have an effect," said Fako.

"I am not surprised that some are starting to send those messages. We are monitoring the situation so far, but we have hired more juniors than ever and remain committed to offering them a long-term career."

The 27 banking, capital markets and advisory dankys in n/kilage. — most of them under 25, with one 32-year-old represent a small proportion of Cittle advisory dishion recruited 160 people in the Europe, Middle East and Africa region this year and about double that number in New York.

"In other crises the industry made the

the citadel of Fosun'

iiiia wiii ioievei be

lier this week after Bloomberg reported some large Chinese lenders and state owned companies to examine their

business exposure to Fosun. Fosun denied that banking regulators had made such an instruction

In a statement to the FT, the group played down the checks from the state owned Assets Supervision and Adminis-tration Commission as "routine infor-

mation collection work by the Beijing Sasac system, without any specificity". The scrutiny over Guo's business empire comes at a time the relationship between President Xi Jinping's govern-ment and China's business leaders is ment and timas sosmess reauters strained. The Chinese Communist party depends on businesses to reignite sputtering economic growth, but has simultaneously reasserted itself over corporate leaders through a years-long anti-corruption crackdown and sweeping new regulations to promote greater economic equality.

nomic equality. In a rare public post on Chinese social

nomic equativ.

In a rare public post on Chinese social media platform Weibo, Guo wrote on Tuesday he had returned to Shanghai after a months-long tour of nearly dotties in more than 20 countries.

Despite the fact that more than half of the company's assets and staff are stationed overseas, "Fosun is a company rooted in China, and China will forever the chicated of Fosun', Guosaid.

Earlier this month, Fosun entitles disclosed their intention to pare back their holdings in key listed healthcare unit Shanghai Fosun Pharmaceutical by 3 per cent. The unit's stock price in Shanghai has since fallen is per cent.

Gong Ping, chief financial officer of Fosun International, defended the moves as part of a normal "financial strategy of balancing investment and divestment".

Transport. Labour dispute

US businesses warn Congress of 'economic disaster' if rail strikes go ahead

TAYLOR NICOLE ROGERS - NEW YORK

Shippers of goods from animal feed to electronics have urged the US Congress to intervene in a labour dispute that could freeze freight service on the nation's railways as soon as this week.

More than 100,000 rail workers will be free to strike for the first time since 1992 free to strike for the first time since 1992 if contracts are not agreed when a federally mandated cooling-off period expires today, unless Congress takes action. They include employees of the largest carriers in North America, such as Union Pacific, CSX and BNSF, a busi ness owned by Warren Buffett's Berk-

nire Hathaway. Ten of 12 labour unions in talks with the railways bargaining committee had struck tentative deals as of late Tuesday. But two were holding out after almost three years of unsuccessful negotia-tions, and members of a third yesterday voted to reject their agreement. The unions have threatened to strike even if

one remains without an agreement.
The impasse presents a challenge to President Joe Biden, who has made goals of strengthening supply chains and supporting organised labour.
The White House was "working with other modes of transportation, including shippers and truckers, air freight, to see how they can step in and keep goods moving in case of this rail shutdown", press secretary Karine Jean-Pierre told reporters on Tuesday. Congress has the power to force the unions and railways power to force the unions and railways into binding arbitration.

Urgent appeals by industry groups have heightened the pressure at a time when inflation is running hot. Business groups warned that a strike could cripple supply chains, raise food prices and make it impossible to restock store shelves and operate factories.

The US Chamber of Commerce described it as a "national economic disaster". The American Petroleum Institute, the country's main oil lobby group,

said railways informed energy compa-nies last week that hazardous materials shipments would be curtailed to clear shipments would be curtained to creat tracks ahead of a potential stoppage. API warned of "catastrophic" disrup-tions to the rail network if no settlement

Mamonia, a main ingredient in nitro-gen fertiliser used in agriculture, was also among the hazardous products sidelined from the rails, according to the



It is estimated a rail strike could cost the economy \$2bn a day

Fertilizer Institute, a trade group. A strike would have "swift and severe" effects on farmers' ability to ship crops for export as Russia's invasion of Ukraine curbed food supplies from the Black Sea, National Grain and Feed Association president Mike Seyfert said. Brian Dodge, president of the Retail Industry Leaders Association, which represents big box stores, said the pros-

mistake of reducing graduate intake

dramatically, so when markets rebounded we didn't have enough peo-

rebounded we didn't have enough people and were missing entire generations," said María Díaz del Rio, chief of staff for the unit in Málaga.

"Sometimes banks burn out our analysts, so we want to prove they can work limited hours and still add value," she added. "When they are working on M&A deals, maybe we will ask them to work longer, but will compensate them with more holidays. They will be the fresh ones on live transactions, they will have more time to think and be creative."

creative."

After two years, those who have performed well will have the opportunity to apply for jobs in New York, London or elegathers.

sewhere.
"There is obviously a question about
w many will choose to go into a fullme, mainstream investment banking
rere," Falcó said. "If you want to go all
w way, you have to move from Málaga
rentually."

"Jobs will be lost, and costs will go up as shortage of raw materials and consumer goods ripples throughout the economy—it will be a double whammy," he said. Amtrak, the national passenger rail service, cancelled some long-distance trips starting on Tuesday because it operates outside the north-east. Communical systems in Chicago, northern Virginia and southern California also said they would suspend their services during a freight rail strike.

Scott Group, an analyst at Wolfe Research, said the chances of a full-blown strike "remain low" because "Congress would very likely intervene", but some impact was unavoidable.

The National Carriers' Conference Committee, which represents the rail—ways in the negotiation, said it was willing to accept contract terms recommended by an energe to board.

ing to accept contract terms recom-mended by an emergency board appointed by the White House, includ-ing a 14 per cent raise for workers.

Despite the pleas from business roups, the two holdout unions urged ongress not to intercede. The Sheet Congress not to intercede. The Sheet Metal, Air, Rall and Transportation Workers — Transportation Division and the Brotherhood of Locomotive Engineers and Trainmen have said they will not accept any proposal from the rall-ways that does not change attendance policies to make it easier to schedule unpaid time off for medical appointments and family emergencies. Members of another union, the International Association of Machinists and Acrossace Workers, vesterdaw voted to

Aerospace Workers, yesterday voted to reject the tentative deal their leaders reached with the railroads. But they agreed to continue talks for another

week before triggering a strike.

A rail workers' strike could cost the
US economy more than \$2bn a day, according to a report by the Association of American Railroads, a trade group. Additional reporting by Myles McCormick in New York

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COMPANIES & MARKETS

Experts cast doubt on whistleblower's impact in Twitter-Musk legal battle

Social media platform bruised but defiant after US senators hear claims of inept security practices

HANNAH MURPHY — SAN FRANCISCO

Testimony from Twitter's former security chief to US senators on Tuesday was undoubtedly bruising for the social media company. But it is unlikely to have a significant impact on Elon Musk's legal battle to terminate his \$44bn takeover deal, according to

\$44bn takeover deal, according to experts.
Over the course of a two-and-a-half-hour Senate judiciary committee hearing, former Twitter executive turned whistleblower Petter "Mudge" Zatko painted a portrait of a company with woefully inept security practices to the point that national security was threatened, and with no desire to address



Support services

Upmarket concierge group warns on its future

DANIEL THOMAS, MICHAEL O'DWYER

Delayed financial statements for 2020 Delayed financial statements for 2020 filed this week showed the recently resigned UK Conservative party co-chair's business was in a precarious position during the pandemic.

In April 2020, Quintessentially had just £173,000 in the bank, the accounts contained the production of th

said, following extensive impairments to its subsidiaries and a costly restruc-turing of its sprawling empire from art

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that this

will be a

real nail in

the coffin'

tnose naws.
Instead, Zatko argued, Twitter's leadership chose to prioritise "profits over security", fostering "a culture of 'only report good and positive results up".
But the allegations, coming as share-

holders on Tuesday voted in favour of the takeover ahead of the October trial, were unlikely to have an impact on the case, experts said.
"It's definitely serious for any social

media company to face privacy issues,' said Anat Alon-Beck, assistant law professor at Case Western Reserve Univ

"But for this to affect the trial, it has to amount to a material adverse effect or fraud, which is a very high standard. I'm

fraud, which is a very high standard. I'm not sure it will amount to that unless more egregious violations come out of the investigation."

Appearing before the Senate judiciary committee, Zatko made two big accusations to largely sympathetic lawmakers. The first was that thousands of employees at the company had unbridled access to reams of sensitive user data, raising grave privacy concerns. He also alleged that Twitter struggled to monitor how employees used that data, which left it vulnerable to infiltration by foreign spies.

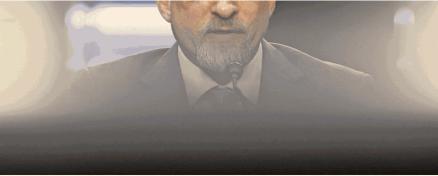
foreign spies.

Zatko said the FBI had told the com-Tatko said the FBI had told the company there was at least one Chinese intelligence agent working "on the payroll" inside Twitter. He also said that when he raised concerns with another executive that there was a foreign agent in the company, the person responded: "Well, since we already have one, what does it matter If we have more?" Zatko also claimed that, beyond unwittingly allowing infiltration, Twitter was also successfully pressured by India to allow Indian government operatives to work inside the company. Zatko placed the blame squarely with Twitter's leadership. "This starts at the top," he said, adding that he believed chief executive Parag Agrawal was aware of the issues.

The hearing thrust the unlikely— and

aware of the issues.

The hearing thrust the unlikely — and polarising — figure of Zatko into the unfolding Twitter-Musk legal saga. Last week, Musk's lawyers noted Zatko's decorated career — as part of an elite hacking group and later in senior cyber secu-



Whistleblov Peiter 'Mudge' Zatko, former head of security at Twitter, testifies before the Senate judiciary committee in Washington

rity positions at Google, Stripe and the US Department of Defense. Zatko had testified before the Senate in 1998 on internet security.

David Kennedy, chief executive of

David Kennedy, chief executive of cyber security rosnultancy TrustedSec and a former NSA hacker, described Zatko as having a reputation "second to none" in the cyber security world. "He showed Twitter was in firefight mode all the time and . . . tucking all that information under the rug," he said, adding that it appeared from the testimony that Twitter failed to have in place even the most "foundational 101" security practices.

place even the most "foundational 101" security practices.

But in the wake of the hearing, several former senior staffers at Twitter took to the platform to complain that Zatko had never bothered to communicate with them during his tenure, and poured scorn on his claims.

Twitter, which fired Zatko in January citing poor performance before paying him a \$7.75mm severance package, said that his allegations were "riddled with inconsistencies and inaccuracies".

Musk has already jumped on the allegations Zatko filed in his initial whistleblower complaint to bolster his

blower complaint to bolster his attempts to back out of the deal. He has

added to the case alongside his argu-

added to the case alongside his argument that the company misrepresented the number of bots on its platform—an issue that was not addressed during the hearing.

His lawyers also argue that Zatko's 8775mn severance package constitutes fresh grounds to terminate the merger agreement, because it was "out of the ordinary course of business" and not signed off by Musk.

But experts noted that Zatko did not appear to provide concrete evidence during the hearing to prove Twitter's leadership were deliberately fraudulent.

leadership were deliberately fraudu-lent.
"Twitter might be breathing a small sigh of relief right now," said Jasmine Enberg, principal analyst at Intelligence Insider. "Zatko doesn't provide hard evidence that Twitter knowingly mis-represented user numbers — rather that they were disinterested in removing bots. It's mostly his characterisations of the company culture and prioritising growth over everything else."

She added: "It's hard to imagine that this will be a real nail in the coffin. A likely scenario is that he will be able to use some of this information to negoti-ate a deal."

Either way, the allegations mark just

the latest crisis for Agrawal, who irked some senators when he declined to attend the hearing on the basis that it might jeopardise the litigation with 'It's hard to

> The business of this committee and The outsiness of this committee and protecting Americans from foreign influence is more important than Twitter's civil litigation in Delaware," Senator Charles Grassley said.
>
> He added that Agrawal would have to step down if the allegations were accurate

step down if the allegations were accurate.

Musk aside, the hearing also has wider implications for the company—and the social media sector—reinvigorating debate around privacy and security regulation.

In his testimony, Zatko said that Twitter had misled the Federal Trade Commission about its security controls, in violation of a 2011 consent order requiringit to improve practices.

But he also laid blame on the FTC, claiming that the agency was "a little over their head" and "letting companies grade their own homework".

In response, Senator Richard Blumenthal suggested that there needed to be a new agency to enforce privacy and national security issues, while other senators called for further regulation.

suiting to an estate agency. sentially has attracted scru tiny in part owing to the high profile of Elliot, its founder, who is a close ally of

Boris Johnson and the nephew of the new Queen Consort. The concierge firm had in the past

won a government contract to introduce Whitehall officials to wealthy individu-als. It has been hit with allegations over its working culture, the Financial Times previously reported, which it denied.
In accounts in the year to April 2020, filed more than a year late, Quintessentially UK said revenues fell to £44.7mn, from £50.4mn. It reported a reduced loss after tax of £3.1mn, from £4.4mn in 2019, with both blamed on the costs of

the restructuring.
Group net liabilities were reported at £18mn, from £8.7mn in 2019, with £2.1mn of bad debts written off. The group reported an impairment charge of £16mn from subsidiaries that were

either no longer trading, trading at reduced levels or sold, wiping out half the value of its investments. Quintessentially said it could trade within its existing facilities and meet its liabilities as they fall due under current

within its existing facilities and meet its liabilities as they fall due under current cash flow forecasts. But it added that "given the level of uncertainty" following the pandemic, "there is a risk that the pace and level at which business returned could be materially less than forecast, requiring... external funding which may be forthcoming and therefore create a material uncertainty that may ultimately cast doubt about [its] ability to continue as a going concern." However, the directors added that should this need arise, "they could obtain the necessary funding and hence have prepared the financial statements on a going concern basis". The group secured additional financing from its largest shareholder, Us fuel supplier World Fuel Services, in both August 2020 and 2021, which allowed it to consolidate borrowings into one facility. The company owes a total of £12mm to that shareholder through a fully drawn facility, with some of this partly used to buy out the minority interest in the Quintessentially Media subsidiary for £6mn.

Google loses appeal against record EU antitrust penalty

JAVIER ESPINOZA — BRUSSELS

Google has lost its appeal against a record €4.34bn EU competition fine for using the dominance of its Android mobile phone operating system to thwart competition.

The European General Court in Luxembourg yesterday ruled mostly in favour of Brussels' decision to impose a recordbreaking antitrust fine on the US tech giant, but reduced it slightly to €4.125bi in order to "better reflect the gravity

in order to "better reflect the gravity and the duration of the infringement". The fine is part of a trio of cases against Alphabet-owned Google in Brussels, which has seen regulators fine the company a total of £8bn over the past decade.

The win provides a boost to the Euro-pean Commission at a time when Brussels is seeking to enforce tough new rules aimed at holding Big Tech compa-

The EU has already won an appeal against Google after the General Court upheld a decision last year to fine the tech giant €2.42bn for favouring its own comparison shopping service ahead of rivals. Google has appealed against this decision before the European Court of Justice. The US tech company is also appealing against a €1.5bn fine from 2019 for blocking competitors in the

online advertising market. The Android case dates back to 2018 when Margrethe Vestager, the EU's

competition chief, issued a decision accusing Google of imposing illegal restrictions on Android device makers and mobile network operators "to cement its dominant position" in inter-

Yesterday, the General Court said it Yesterday, the General Court said it confirmed the "commission's decision that Google imposed unlawful restrictions on manufacturers of Android mobile devices and mobile network operators in order to consolidate the dominant position of its search engine".

In response to the ruling, Google saudit was disappointed that the court did not annul the decision in full.
"Android has created more choice for

everyone, not less, and supports thou-sands of successful businesses in Europe and around the world," said Google. The company is expected to appeal against the decision before the ECJ.

The European Commission said it took note of the judgment and would

"decide on possible next steps". The win will come as a relief for EU regulators, who recently lost major and lengthy antitrust probes against Intel and Qualcomm. Markus Ferber, a German MEP, said

"Today's ruling is a clear sign for fair competition in the digital realm. Competition rules also apply to the giants of the internet. However, the case also illustrates that competition procedures, including all their appeal procedures,

Byju's reveals widening losses after 18-month results delay

Education technology giant Byju's, India's most valuable start-up, has revealed that it spent almost three times the revenue it brought in during the financial year ending March 2021.

The \$22bn Chan Zuckerberg Initiative backed company has become a bell-wether for the edtech sector, which was boosted by school and college closures during the pandemic but is now fighting to justify its elevated valuation as students return to classrooms.

With operational revenue of Rs24.3bn (\$305.8mn) set against expenses of Rs70.3bn, Byju's registered a loss of Rs45.6bn for its 2021 financial year, according to filings obtained by the Financial Times yesterday.

The loss was 13 times greater than the previous financial year, when it was Rs3.6bn. Neither Byju's itself nor founder and chief executive Byju Raveendran responded to questions about the filings, which were presented

Byju's "got given money like it was water, so they spent it", said Deepak Shenoy, founder and chief executive of

Shenoy, founder and cures con-research consultancy Capitalmind. Fuelled with venture capital from Lake and Owl Ventures, which have collectively ploughed nearly \$6bn into the company, Byju's acquired 10 businesses in 2021. It has bought other edtech comanies to expand its international pres nce and dominate the market in India. The edtech giant, founded as a testing

preparation company in 2011, says that an auditor-advised change in account-ing practices for the long-delayed

ing practices for the long-delayed results masked strong growth. It claimed "there was significant business growth in [financial year 20]20". But it added that "new revenue recognition started because of a Covid-related business model change", meaning that "almost 40 per cent of the revenue was deferred quent years".

Byju's had previously booked reve-nues for multiyear education packages upfront, although many clients pay in instalments. The company said it now had more than 50,000 employees glo-bally, and that new acquisitions were



was helped by Covid school clo

Technology

South Korea fines US Big Tech groups for privacy breaches

South Korea yesterday slapped record fines on Google and Facebook's parent Meta over violations of privacy laws, amid growing concern about a lack of personal data protection in the highly digitalised society.

The state-run Personal Information Protection Commission said it fined Google Won69.2bn (\$50mn) and Meta Won30.8bn for collecting personal information without users' prior sent and using it for customised o

The privacy watchdog said the US companies' business practices could cause serious privacy infringements, as they did not properly inform users nor obtain their consent for collecting and analysing behavioural information

from their online activities The fines were the highest yet imposed for privacy law violations. The privacy panel ordered that there should be an "easy and clear" process provided for gaining consent from users, by ask-ing them if they wanted to share infor-mation about their online activities.

The action comes as countries around the action comes as countries around the world are pushing to rein in Big Tech companies, amid growing accusations of abuse of power. Google and Facebook paid Australian media companies about A\$200mn (\$134mn) in the past year because of new regulations that readjust because of new regula the balance between t

The world's biggest tech groups, including Apple, Google, Amazon, Microsoft and Meta, have agreed to comply with a content law in Indonesia that campaigners warn threatens freedom of expression, in the latest compromise by the sector to retain access to an

South Korea's communication watch South Korea's communication watch-dog is also investigating Google and Apple over potential violations of the country's in-app payments rules. Last year, South Korea became the first country to attack the lucrative commissions charged by Google and Apple's app stores, after passing a law that allowed mobile phone users to pay software developers directly for their apps.

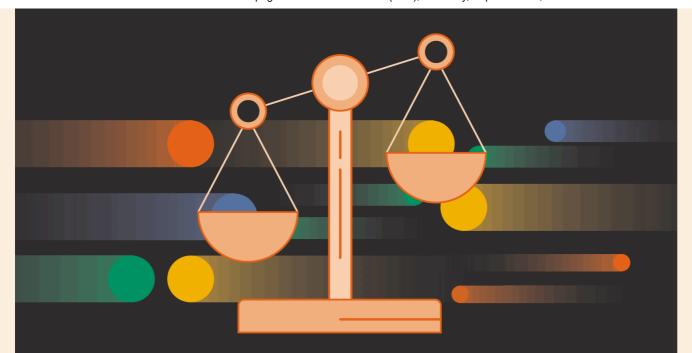
Google and Apple have agreed to adhere to the rules, but the Korea Communications Commission now suspects the two companies might have breached the landmark telecoms act by refusing comply with it in practice

Meta objected yesterday to the pri-vacy decision, saying: "We do not agree with the commission's decision, and will be open to all options, including seeking a ruling from the court." Google also said it disagreed with the panel's findings. "We've always demonstrated our com-mitment to making ongoing updates that give users control and transpar-ency, while providing the most helpful products possible," it said. The compa-nies can appeal through administrative lawsuits within three months.

rsday 15 September 2022 FINANCIAL TIMES







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12 ★ FINANCIAL TIMES Thursday 15 September 20:

COMPANIES & MARKETS

Crypto. Trading frenzy

Hedge funds race to bet on

SEC sets out reform of Treasury

SHARE UP AL LIME CHILI



Investors scoop up options on ether tokens ahead of switch

to greener blockchain system

LAURENCE FLETCHER AND

The looming switch of the Ethereum blockchain to a new, greener system has sparked a frenzy of trading by hedge funds racing to place bets ahead of one of the biggest events in the short history of contocyractics.

sparked a irenzy of trading by nedge funds racing to place bets ahead of one of the biggest events in the short history of cryptocurrencies.

Traders have been scooping up options on ether tokens – the flagship crypto coin trading on Ethereum – betting on price volatility or protecting themselves against sudden sharp moves ahead of the Merge.

The Merge has been long-awaited event in the crypto industry and will change how new transactions are verified on the Ethereum blockchain.

A clutch of traders are wagering that the switch to a new system will slash the network's energy consumption by as much as 99 per cent, opening up ether tokens to mainstream investors who have until now been wary of a network with an energy usage roughly equivalent to that of Finland.

"This has been one of the most crowded trades in crypto history," said James West, chief executive of Globe Exchange, a crypto derivatives exchange, a crypto derivatives exchange, a for the state of the same of the trades have been placed in the options market, where west said "a lot of smart money [is] buying", with many expecting that a successful switch will push ether prices higher.

The total number of outstanding option contracts on exchange Deribit,

Ether has outperformed its rival bitcoin in the lead-up to the Merge % change over past three months



which accounts for 97 per cent of ether options open interest on exchanges, has risen from 1.2 man at the start of the year to more than 4.6 min by vesterday.

Around 80 per cent of these contracts are call options — a bet on a higher price in which an investor has the ability to buy ether at a fixed price for a set period — while the remainder are puts, or bets on lower prices. It's a sign of "massive bullish sentiment," according to Deribit chief commercial officer Luuk Strijers.

Some even believe the Merge could help ether supplant bitcoin as the world's biggest cryptocurrency. The total value of bitcoin in circulation is \$390hn, compared with less than \$200hn for ether, according to the FT Wilshire Digital Assets Dashboard.

"The mere anticipation of ether overtaking bitcoin" could become "self-fulfilling and unstoppable", said Anders Kvamme Jensen, oo-fund manager of the AKJ Digital Assets fund, who said funds in which he invested were betting on the Merge using options.

Some investors have been constructing options trades to try to profit from

ing options trades to try to profit from

potentially huge price volatility from the Merge, regardless of whether that price move is up or down, according to

tine Merge, regaruses on wirecue. Land price move is up or down, according to Strijers.

But such has been the industry hype around the Merge, other traders had set up strategies that bet the price of ether would rise sharply before the event but then sell off if the Merge happened. As a result, some bought shorter-term call options paying out if ether hit \$2,500 and funded that by selling longer-dated calls paying out at \$5,000, according to Ed Hindi, chief investment officer at hedge fund Tyr Capital, who acts as a market maker in crypto options.

But that trade has so far not played out as expected. While the price of ether has rallied from less than \$1,000 in June to \$1,600 this week, that is still some way short of where the shorter-term options would pay out. Fearing that they could now be hit if ether rises sharply after the Merge and trigger the options they sold, traders have been racing to cover their positions, according to Hindi.

The market had been "way too bull

new world: the Merge will change how transactions are verified on the Ethereum blockchain

ish" ahead of the Merge, and "way too bearish beyond the Merge", he said. Many investors who have already been holding ether have tried to protect themselves from a self-off if the Merge does not pan out, for instance if it is delayed or there are technical problems, by also using futures contracts to bet that its price will decline. This type of trade, known as shorting, effectively protects them from price movements.

effectively protects them from price movements.

According to Kaiko Research, the so-called funding rate, a measure of theretion of traders' collective futures positions, in ether is at its lowest level in more than a year, averaging minus 0.6 per cent. That usually signals that investors are focused on going short.

Traders are also hoping that this bet of holding ether while shorting the futures could allow them to pick up some extra tokens, while protecting them from market volatility.

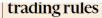
Investors who hold ether when the Merge occurs are entitled to tokens that are still based on the older transaction processing system, known as proof of work.

work. While the Merge is set to move Ethereum to the more energy efficient proof of stake model, some market participants who oppose the change will continue operating on the old system – something known as a "fork" – meaning those coins may hold some of their value.

value.

Jay Janer, founding partner of KPTL
Arbitrage Management in the Cayman
Islands, is running this trade because he
believes trading the options has become
too expensive. "If the fork occurs, we
would get the proof of work token for
free." he said.

Additional reporting by Philip Stafford



STEFANIA PALMA — WASHINGTON

Wall Street's top regulator has put for-ward new rules to push more Treasury deals by high-speed traders and hedge funds through clearing houses in one of the \$24tn market.

The Securities and Exchange Comnission was voting yesterday on pro-posed guidelines adding safeguards to the cash and repo markets, which trade stillions of dollars a day to set the price of US government debt, but have had their

by the fragility of the US government bond market, notably by a "flash rally" in 2014, the repo market crisis in 2019 and the early pandemic meltdown in March 2020, which required interven-tion by the Federal Reserve.

ion by the Federal Reserve. In recent weeks, traders' ability to get deals done in the Treasury market has deteriorated to its lowest level since 2020 and traders worry the Fed's exit from crisis-era policies will place fur-

Reports from the Bank for Interna-tional Settlements, the Financial Stabil-ity Board and the Fed have blamed hedge funds and high-frequency traders for pulling back from the Treasury mar-ket during moments of stress.

Gensler said the new rules would help to make the market 'more efficient, competitive, and resilient'

Competitive, and resilient'

Last year, the Treasury cash market traded about \$\$\pi a\$ na week and the repomarket, where traders borrow cash short term in exchange for collateral such as Treasuries, about \$\$\pi a\$ na day.

\$\$\text{SEC}\$ chair Gary Gensler has made Treasury market reform one of the key themes of his tenure by proposing to increase the oversight of lightly regulated market participants such as hedge funds and proprietary traders.

The \$\$\text{SEC}\$ wants to send more trades through central clearing and reverse the decline of recent years. A clearing house sits between the two parties in a deal and demands insurance, or margin, to prevent a default by one party from cascading through the market.

At present, only \$13 per cent of Treasury transactions are centrally cleared, according to research from the Treasury Market Practice Group. That is a sharp decline from \$25\$ years ago.

The \$\$\text{SEC}\$ wants clearing houses to accept more Treasury and repo deals from hedge funds and high-speed traders registered as broker-dealers. It also wants to change the rules around banks holding and netting the margin that is put up to backstop the trade, to encourage both banks and high-speed traders to stay in the market.

Gensler said the new fulles would help!

age both banks and high-speed traders to stay in the market. Gensler said the new rules would help to make the market "more efficient competitive, and resilient". If the SEC votes in favour of the in-posals, they will be opened to public comment before it drafts a final rule.

South Korea moves to arrest co-founder Kwon after collapse of Terraform Labs

SONG JUNG-A AND CHRISTIAN DAVIES

A South Korean court has issued an arrest warrant for Do Kwon, co-founder of collapsed cryptocurrency operator Terraform Labs, over allegedly violating capital market rules after the \$400 nimplosin of the terra and luna tokens earlier this year.

The court yesterday also issued arrest warrants for five others connected to Terraform Labs staying in Singapore, the Seoul Southern District Prosecutors' Office said. Daniel Shin, co-founder of

Office said. Dather shift, Co-founder of Terraform Labs, was not among them. Prosecutors have accused Kwon of financial fraud, arguing that his terra-USD stablecoin was a kind of invest-ment security under South Korea's capi-tal markets act. They believe Kwon is in

Singapore.
A spokesperson said pro A spokesperson said prosecutors were exploring "many ways" to arrest and extradite him from Singapore, including co-operating with Interpol or nullifying his South Korean passport. Singapore is not on South Korea's list of bilateral extradition treaties.

Terraform Labs and Kwon could not

be reached for comment. The crypto entrepreneur said last month he had not been in contact with South Korean authorities. The 31-year-old told crypto media start-up Coinage it was "kind of hard" to decide whether to return to Korea as "we've never been in touch

with the investigators".

Shaun Leong, partner at international law firm Withersworldwide, said the Mutual Assistance in Criminal Matters Act allowed authorities in Singapore to help if requested by Korea. If the Korean



authorities placed Kwon on the Interpol "red notice" he "would likely face seri-ous difficulties travelling outside Singa-pore as he may be detained at interna-tional borders during travels", he added.

uonai poraers during traveis, ne adoed.
South Korean prosecutors and police
are investigating Kwon and his company after two complaints were filed on
behalf of 81 investors over allegations
that the business deceived investors.
Kwon went to an elite school in Seoul

Kwon went to an elite school in Seoul and studied computer science at Stanford University. In 2018, he co-founded Terraform Labs in Singapore with Daniel Shin, founder of South Korea ecommerce unicorn Ticket Monster.

The pair launched the terraUSD stablecoin in 2020. The stablecoin had an algorithmic relationship with the luna cayptocurrency that peaked at \$116 in April but collapsed to zero in May. The meltdown affected thousands of investors, many of whom were drawn in by a scheme in which clients could lend out their terra for a 20 per cent yield was offered, is of interest to investigators.

Additional reporting by Mercedes Ruehl in Singapore

Asset management

been one of

the most

crowded trades in crypto history'

Bankman-Fried's \$45mn gamble on SkyBridge comes with crypto strings

Sam Bankman-Fried paid about \$45mn for a 30 per cent stake in Sky-Bridge Capital, the vast majority of which was immediately invested in cryptocurrencies as part of a deal to shore up confidence in Anthony Scara-mucci's fund business.

The agreement valued SkyBridge at about \$150mn, said two people familiar with the terms, but was made on the provision that \$40mn of the proceeds were put towards the crypto bets. The fund of funds manager was valued at

fund of funds manager was valued at about \$200mm in 2017.
Scaramucci said the cash injection from Bankman-Fried's FTX Ventures proved \$KyBridge had a long-term future after it suffered losses linked to the plunging price of digital assets.
"If you have \$50mm in liquid assets on your balance sheet, people don't think you're going out of business," he said at his conference on Monday. "It was very important to me to say that \$KyBridge is set up for the next 20 or 30 years."
Scaramucci would not discuss the

exact terms of FTX's deal with Sky-Bridge, but said it provided Bankman-Fried's vehicle with a three-year option to acquire 85 per cent of his fund group. Scaramucci said the FTX deal was a

Our global team gives y market-movi news and vie 24 hours a de

product of poor performance in a poor market and that SkyBridge, which has \$2.8bn in assets under management, was down 25 per cent this year. The investment ties together two

Scaramucci said the cash injection from FTX proved SkyBridge had a long-term future

high-profile figures in markets. Scara-mucci briefly served as White House mucci briefly served as White House communications director under former president Donald Trump and hosts the Salt financial conference, which gathered this week in New York. The billionaire Bankman-Fried runs FTX, one of the world's largest crypto exchanges, and has recently deployed his fortune as a saviour of struggling businesses in the crypto sector. SkyBridge has historically invested in

hedge funds, but Scaramucci pivoted to cryptocurrencies as he became a public proponent of digital assets. Sixteen per cent of the fund was in crypto before the 2022 sell-off, he said, a figure that has dropped to 8 per cent as the value of digital tokens has fallen.

ital tokens has tallen.
"Bear markets suck," Scaramucci
added. "If I was doing super well right
now – our performance is mediocre,
lacklustre – who knows if we would be

now — our performance is mediocre, lacklustre — who knows if we would be doing the transaction."
Scaramucci said the FTX transaction was decided over lunch at a hotel in the Bahamas, where Bankman-Fried is based. He said he was initially looking to sell just 15 per cent of his fund group.
SkyBridge holds the newly purchased cryptocurrencies on its balance sheet, rather than inits funds.
"We didn't need Sam's money . . . to run the business," Scaramucci said. "We aren't using the proceeds for anything other than balance sheet commitment." He said the deal with the crypto entrepreneur had a three- to five-year horizon and that if Bankman-Fried fully exercised the option to increase his Sky-Bridge stake, Scaramucci would hold the remaining 15 per cent.

Thursday 15 September 2022 FINANCIAL TIMES

COMPANIES & MARKETS

13

The day in the markets

What you need to know

six other currencies
Fed's main interest rate to peak at about 4.3% in March 2023
Europe's regional Stoxx 600 share index drops 0.9%, extending losses

Index drops 0.9%, extending losses

US stocks steadled yesterday after the worst sell-off on Wall Street since June 2020, as hotter than expected inflation data fuelled best of more aggressive interest rate rises by the Federal Reserve. The broad S&P 500 and the technology-heavy Nasdag Composite were up 0.3 and 0.7 per cent respectively by the early afternoon in New York. The dollar slipped 0.3 per cent against a basket of six other currencies, following gains in the previous session.

Those moves came after the broad S&P gauge posted its steepest drop since early in the pandemic, falling 4.3 per cent on Tuesday on the back of a higher than forecast inflation reading for August. The Nasdaq had closed 5.2 per cent lower. Consumer prices in the world's largest economy rose 0.1 per cent in August from the previous month, official data showed, compared with expectations of a decline of 0.1 per cent. The annual rate came in at 8.3 per cent, down from July's figure of 8.5 per cent but above economists' estimates of 8.1 per cent.

The inflation report prompted investors to crank up their expectations of now aggressively the Fed would hoist borrowing costs, with markets now pricking in a one-in-three chance that so full

pricing in a one-in-three chance that the US central bank will lift rates by a full percentage point this month, according to CME Group data based on trading in

Hot US inflation data boost expectations for Fed rate rises Implied federal funds rate in March 2023 (%)



federal funds futures. A move of such magnitude would follow two consecutive increases of 0.75 percentage points. Markets are now expecting the Feds main interest rate to peak at about 4.3 per cent in March 2023, a rise of about 0.3 percentage points since Monday. US government bonds were also tabulated to the surface of the proper of the points since Monday.

percentage points since Monday. US government bonds were also steadier after the yield on the policy-sensitive two-year Treasury note rose sharply to its highest level since October 2007 in the previous session. The yield added 0.03 percentage points to 3.79 per cent, as the debt instrument's price

Europe's regional Stoxx 600 share index dropped 0.9 per cent, extending losses from Tuesday's session. London' FTSE 100 lost 15. per cent, even as UK inflation data for August came in coole than expected. In Asian markets, Hong Kong's Hang Seng Index closed down 2.5 per cent, while Japan's Topix fell 2 per cent.

2 per cent.
Fresh data yesterday showed that the
UK's rate of inflation eased back into single digits in August, coming in at a lower than expected 9.9 per cent year on year versus July's figure of 10.1 per cent. Ian Johnston and Hudson Lockett

Markets update

	808	0	•		*0	•
	US	Eurozone	Japan	UK	China	Brazil
Stocks	S&P 500	Eurofirst 300	Nikkei 225	FTSE100	Shanghai Comp	Bovespa
Level	3947.20	1649.08	27818.62	7277.30	3237.54	110716.89
% change on day	0.37	-0.80	-2.78	-1.47	-0.80	-0.07
Currency	\$ index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	109.593	1.000	142.625	1.158	6.962	5.174
% change on day	-0.202	-0.200	-1.116	0.347	0.447	0.177
Govt. bonds	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	3.397	1.711	0.253	3.130	2.665	12.671
Basis point change on day	-4.140	-1.500	1.280	-3.400	1.500	8.500
World Index, Commods	FTSE All-World	Oil - Brent	OII - WTI	Gold	Silver	Metals (LMEX)
Level	401.34	95.23	89.46	1704.85	19.93	3751.80
% change on day	-0.30	3.22	3.49	-1.25	3.70	-0.31
Yesterday's close apart from: Curr	encles = 16:00 GMT; S&P, Bove	espa, All World, Oil = 17:00 G	MT; Gold, Silver - London pm	fix. Bond data supplied by T	fullett Prebon.	

Main equity markets

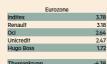


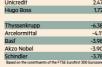


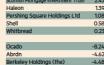


Bigg	jest movers	
%	US	
	Apa	7.77
Sqn	Starbucks	5.99
	Devon Energy	5.58
	Eog Resources	5.10
	Pioneer Natural Resource Co	5.04









rkelev Holdings (the)

-3.99

Wall Street

A disappointing forecast sent **Nucor** to the bottom of the S&P 500 benchmark. The steel products manufacturer expected thirt-quarter earnings to land between \$6.30 and \$6.40 per diluted share, falling short of the Relinitiv-compiled estimate of \$7.49. This miss was blamed, in part, on weaker earnings at Its steel mills, which were facing "metal margin contraction and reduced shipping volumes"; it said. The announcement of some bullish projections sent Starbucks railying, with the coffee chain expecting earnings growth to span 15 to 20 per cent annually through to 2025, up significantly from its

through to 2025, up significantly from its previous range 10 to 12 per cent. Underpinning Starbucks' growth was

the rollout of redesigned stores, said Bank of America, and new equipment llowed "for greater throughput and sed time for customer interaction".

Healthcare group Johnson & Johnson climbed on news it would be returning oney to investors through a \$5bn share buyback programme

Energy corporation APA was among Wall Street's best performers following a rise in Brent crude and a prediction by the International Energy Agency of robust demand for crude because of "large-scale" switching from gas to oil for er generation in response to record prices for natural gas. Ray Douglas

Europe

German company Klon, a supplier of forklifts and warehouse equipment and technology, warned about a "substantial impact" to its third-quarte profits yesterday — sending the groups shares tumbling by about a quarter.

quarter.
The group pointed to "intensifying supply chain shortages" and "significanti higher cost increases for materials, energy and logistics."
Shares in Norway-based Autostore, a warehouse robot technology company, also lost more than a tenth.
Uniper's shares fell more than 18 per

cent, yesterday after it said that it wa talks with the German government about an equity increase that would leave Berlin holding more than 50 per cent of the struggling energy

Uniper's chief executive Klaus-Diete Maubach warned last week that losses suffered in replacing missing Russian gas supplies might reach a €7bn limit this

Zara-owner Inditex has accelerated its sourcing of clothes from Asia, in an effort to stockpile inventory ahead of possible supply chain issues in the next six months

Shares in the fashion group rose almost 4 per cent yesterday Harriet Clarfelt

London

Shares in Naked Wines fell by about twofifths yesterday after the company said it
was working on plans to step up profits.
In a statement after the market closed
on Tuesday, Naked Wines said It would
shift its focus to "developing plans
demonstrating increased profitability,
cost restraint, and improved payback".
The online wine retalier is battling
pressures associated with the higher cost
of freight and marketing needed to
attract new customers. The company also
announced that non-executive director
Pratham Ravi had stepped down from the
board without giving a reason for the
departure. departure. Shares in **Ocado** fell more than 8 per

previous session after the online retailer said on Tuesday that grocery sales will fall this year for the first time in its history. The group also said profitability would come "close to break-even" as it faces high operating costs and cust cutting back on orders

Shares in water utility Severn Trent fell by more than 3 per cent vesterday after the company announced that its group general counsel and company secretary, Bronagh Kennedy, would retire Kennedy's role will now be split in two. with her successors taking up their new positions in December, the company added. Abby Wallace

The Fed must avoid Volcker's inflation error

Frederic Mishkin

Markets Insight



the error.

By the time Volcker became Fed chair
in July 1979, the central bank's credibility on inflation had been destroyed by
the disastrous policies of the previous
chairs, Arthur Burns and G William
Miller, with inflation climbing to more
than 12 per cent by October 1979.
At a surprise press conference on
October 61979, Volcker announced that
the Fed would allow the benchmark federal funds rate to "fluctuate over a wider
range". The federal funds a text climbed

range". The federal funds rate climbed to more than 17 per cent by April 1980. Pressure on the Fed to reverse these

rate increases began to build, with farm-ers blockading the Fed headquarters in Washington with their tractors and car dealers sending car keys in little coffins to the Fed. Politicians of both parties then piled on and strongly urged the Fed to scale back interest rates.

to scale back interest rates.
With the unemployment rate rising
by more than a percentage point to
more than 7 per cent in May after a
recession began, the Fed decided to
reverse course and sharply lower the federal funds rate by more than 7 per-

centage points. This action was taken despite the fact that inflation reached a peak of 14.7 per cent in April.

The Fed had blinked and Volcker's credibility as an inflation fighter took a hit. Inflation expectations stayed stub-borrly high and actual inflation remained above 12 per cent through to the end of 1980.

With the recession ending in July 1980, the Fed got back into the inflation fighting business and started to raise the federal funds rate again. But this time, to re-establish its credibility, the Fed had to raise the federal funds rate to a crushing level of nearly 20 per cent by

The loss of credibility from reversing policy before the inflation task was achieved required a far larger cost

the middle of 1981. Volcker finally had the courage to take out the baseball bat to slam the conomy and slay inflation. The ensuing recession that started in July 1981 became the most severe down-turn since the second world war. Only after clobbering the economy, and keeping the federal funds rate near 15 per cent until the middle of 1982, did inflation expectations and the inflation rate start a steady, but slow, decline to about the 5 per cent level in 1983. This review of history tells us that the loss of credibility from reversing policy before the inflation task was completed required much higher interest rates and the middle of 1981. Volcker finally had

required much higher interest rates and a far larger cost to the economy of lost output and high unemployment than if the Volcker Fed had stuck to its guns.

There are many parallels to what hap-

pened during 1979-82 with what the Fed is facing now. The Fed's credibility to keep inflation under control was weak-need by its policy mistakes, abandoning a pre-emptive policy to control inflation in 2021 and the flawed execution of a new strategy framework targeting an average inflation rate in hate 2020. The Fed has now appropriately reversed course and is raising the fed-eral funds rate at the fastest pace for more than 40 years. The Fed's loss of credibility, I think, will lead it to raise rates much more than Fed projections or market forecasts suggest. The likelihood of a soft landing is therefore quite low and a recession is increasingly likely.

So far the rhetoric from Powell and So far, the rhetoric from Powell and his colleagues is encouraging, with most of them saying that a recession will not deter them from keeping interest rates high until inflation is heading back towards the 2 per cent inflation target. However, it is easy to take this stance when the economy is doing well and when political pressure to lower interest rates remains moderate. This is likely to

rates remains moderate. This is likely to change when workers can't find jobs and interest rates on mortgages and car loans rise even further. When the going gets tough, the Powell Fed needs to stick to a plan of keeping interest rates sufficiently high for long enough to achieve their inflation objectives. It must continue to raise rates to uncomfortable levels and maintain them there

The mistake that the Volcker Fed made in 1980 must not be repeated

Frederic Mishkin is the Alfred Lerner Professor of Banking and Financial Institu-tions at Columbia Business School and is a former governor of the Federal Reserve





















A GUIDE TO GLOBAL CITIZENSHIP 2022

The Citizenship by Investment (CBI) industry is changing, and its players must look to the next generation to see how it will evolve in the fut

The 2022 CBI Index provides analysis of the world's active CBI programmes based on research sourced and commissioned by CS Global Partners

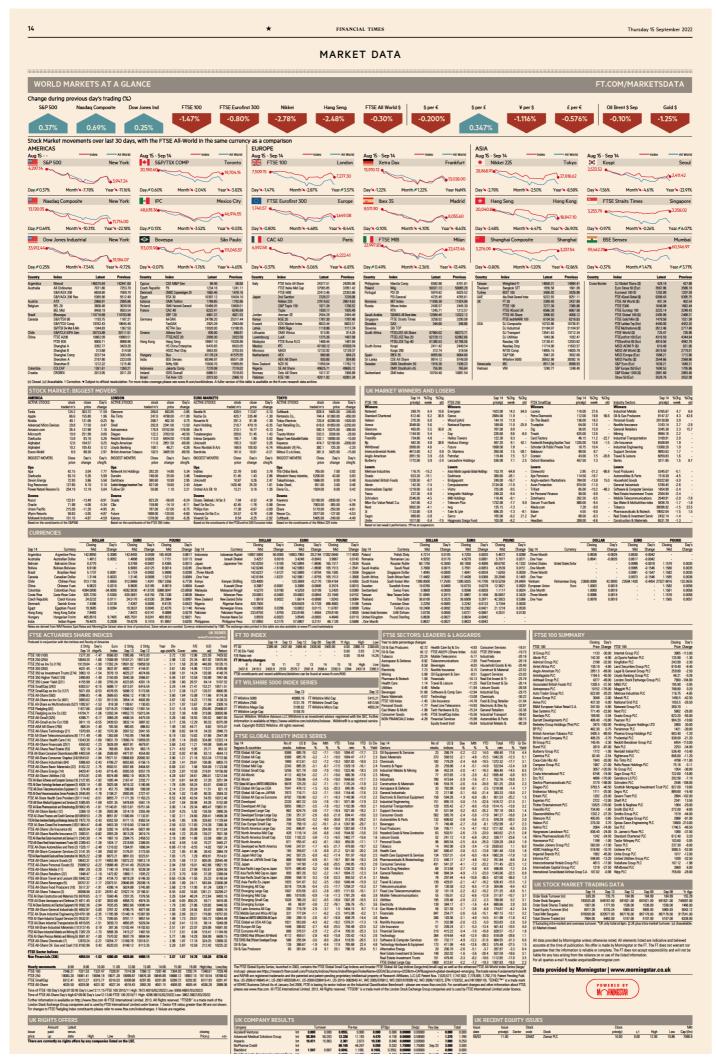
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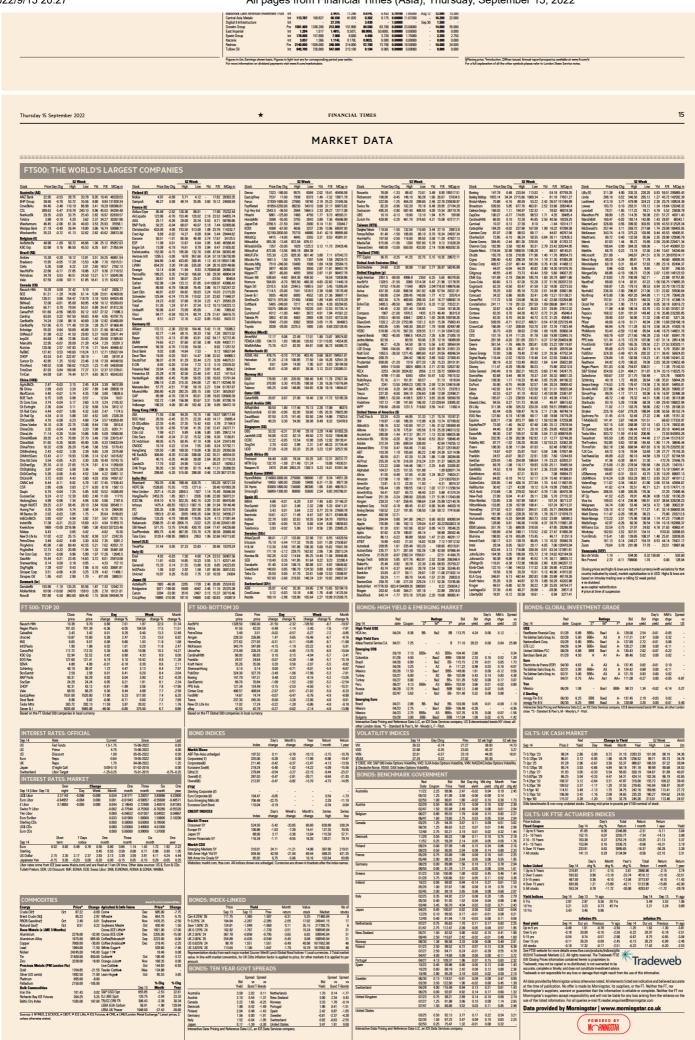
- The future of Citizenship by Investment
- Due diligence and its vital role for the CBI industry
- The new investor's global search for opportunity Financing stronger, more resilient eco

Plus an independently written overview of industry developments from PWM.

Download the special report pwmnet.com/cbi2022







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FINANCIAL TIMES

ARTS



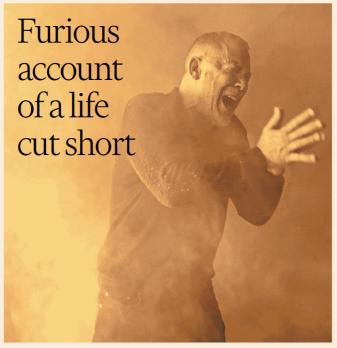
rief has given us some of the most moving plays in the farmattic canno and this week's London openings bring new works about loss, all of them tyting personal grief into a highly charged political milieu. Who Killed My Father at London's Young Vic (in association with Internationaal Theater Amsterdam) is a reckoning not so much with a death but with a death-in-life, as a man struggles to reconcile his conflicting feelings about his dying father and the poverty that robbed him of a better life. Adapted and directed for stage by director Ivo van Hove from the autholiographical book Qui a tué mon père by Édouard Louis, It's a one-man show. But in Hans Kesting's super b performance, there seem to be constantly two people on stage as he slips with a dancer's precision from father to son.

constantly two people on stage as nesilps with a dancer's precision from
father to son.

A slight shift of the shoulders, leaning
against the doorframe sucking on a cigarette, and Kesting becomes the father,
old before his time, hunched over,
wreathed in smoke, weighed down by
deprivation. A lift in energy and a
bounce of the feet and he is the son in
childhood, desperate to please his
father with a dance routline, pained
when his efforts are pointedly ignored.

We expect anger towards a father
who, conforming to a stridently macho
expectation of masculinity, rejected his
homosexual son. We get that anger, but
it is tempered with insight and fierce
condemnation of the system that
shaped his father's life and thinking.
There's a stark assessment of the working-class orthodoxy that conditions his
father and limits his prospects: school is
a place to leave early; work is poorly
pald and causes, in his father's case, an
accident that wrecks his health. We see a pard and causes, if his father's case, an accident that wrecks his health. We see a man hardened by circumstance, but Louis and Kesting offer flashes of gentil-ity: the father who defends his son to the police, the father who buys him a collec-tor's edition of the film *Titanic*.

Politicians and a political system that condemns some to an early death are the real focus of Louis's wrath. The shift





Who Killed My Father'. Left: Maynard Eziashi and Donna Berlin in 'The Clinic' — Jan Versweyveld; Marc Brenne

in register as the son starts to voice that in register as the son starts to voice that criticism feels a bit stilted, given how subtle and powerful the rest of the work has been. That message is already built into van Hove's taut production and into Jan Versweyveld's sparse, dark, prisonlike set. Above all, it is built into Kesting's performance. Sturdy yet light, raw yet controlled, it's a beautifully exe-cuted physical demonstration of the empathy at the heart of theatre, bring-ing an undertow of love to a furious account of a blunted life.

To September 24, youngvic.org

Death is closely bound up with politics too in *The Clinic* at the Almeida. Here a young black man has died of endocardi-tis, his symptoms not having been taken seriously by the medical establishment. So horrified is Ore (Gloria Obianyo), an already disillusioned young black doc-tor, that she invites Wunmi (Toyin Aye-dun-Alase), the traumatised widow, and their infant child round to her parents' swish home for respite.

swish home for respite. You're expecting a drama about racial inequalities in healthcare (and we do get shocking statistics) but playwright Dipo Baruwa-Etti delivers something much more expansive and unpredictable. The

arrival of exhausted political activist family disrupts an already shaky set-up.

They seem, at first glance, to be the epitome of success and a sign that Brit-ain is putting structural racism behind

an is putting structural racism behind it. Ore's father, Segun, is a wealthy psychotherapist, his wife Tiwa volunteers in a women's shelter, his son Bayo is a police officer and his daughter-in-law Amina, a Labour politician, their jobs deliberately representative. Together, suggests Tiwa, they make up a sort of "clinic" as anctuary for Wunmi that can offer help and support.

But the doubts and accusations are already breaking through. At a 60th birthday dinner for Segun (Maynard Eziashi), arguments rage about effective change, about class, about superficial improvements and deep structural inequalities. And Wunmi's arrival sets a blazing question ripping through the piece: can you reform the system from within or do you need to burn it down to rett a racing Will has break care this extra strain.

In Hans Kesting's superb performance, he slips with a dancer's precision from father to son

metaphorical "clinic" or will it seduce her into accepting the status quo?

It's a thrilling set-up, with echoes of both ip Priestley's An inspector Calls and Jackie sibblies Drury's Fatriview. Baruwa-Etti writes with zip, wit and elastic energy, switch backing through styles and plot twists so that you keep losing your footing. The brutal comedy of a domestic squabble takes on a surreal edge as the electricity crackles; Wunmi's enigmatic behaviour draws us into magical realism then thriller territory; fire becomes a recurring symbol. Monique Touko's darting, funny, production handles these changes of register skilfully and the performances are reazor-sharp, particularly oblamy's quietly raging Ore, Ayedun-Alase's charismatic Wunmi and Simon Manyonda's defensive Payo. But the second act loses its way. Rather than dig more deeply into the issues by bringing us closer to

its way. Rather than dig more deeply into the issues by bringing us closer to the characters and their huge and com-plex dilemmas, Baruwa-Etti introduces a whole new subplot that is hard to believe and it all starts to feel stretched and splintered, the symbolism over-whelming and upending the drama. That's a pity as this is fiercely political, ambitious writine.

ambitious writing. To October 1, almeida.co.uk

Zainab Hasan, Antigone Helen Murray



The Clinic

Almeida, L ★★★☆

Antigone Air Theatre, London

At the Open Air Theatre in Regent's Park, Inua Ellams reaches back more than 2,000 years to bring us a burningly topical play. Antigone is the first Greek tragedy this theatre has staged – surprising, given how good a fit the space is – and Ellams makes good that match by bringing Sophocles's great tragedy blazing into the present day.

Again death becomes political; again compromise and principle, expediency and experience fight it out on stage; again prejudice looms over the action. Antigone's family are modern British Muslims: her uncle has become the country's first Muslim prime minister, her sister Ismene is a political aide, her brother Eteocles is a police officer.

But her younger brother Polyneices has been radicalised. When he commits an atrocity, both brothers die: Eteocles has been radicalised. When he commits an atrocity, both brothers die: Eteocles has been radicalised. When he commits only detained in a secure facility. Antigone (Zainab Hasan), horrified at this contravention of holy law, determines to wash and bury him.

It's a great premise, bringing the issues in Sophocles's play to immediate bush and bury him. It's a great premise, bringing the issues in Sophocles's play to immediate political and spiritual life. The script bristles with topical references and run-ining through it is a plea for manace and understanding in a world of loud, clashing opinions.

Less good, however, is characteriss.

understanding in a world of four, classing opinions.

Less good, however, is characterisation: individuals tend to tell you rather than show you their dilemmas; relationships between them lack depth and sub-

ships between them lack depth and sub-tlety. The writing too is uneven: richly poettic and profound in places; awk-wardly polemic and stiff in others. Max Webster and Jo Tyabji's staging is most potent in its Choral work, match-ing Ellams's lyrical gift with stark and often beautiful movement (choreogra-phy by Carrie-Anne Ingrouille) and bringing great care for spiritual ritual and a still sense of love, loss and contem-plation to the centre of this whirling, highly-charged play. highly-charged play. To September 24, openairtheatre.com



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Journalists & their crews are risking their lives to bring you the facts about the war in Ukraine. A free & fair press to shine a light on truth has never been more important.

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Basque and Caribbean combine in Biarritz

Le Temps d'Aimer la Danse

Festivals love to tout their world premieres, but the best of them also know how to channel their local roots. Le Temps d'Aime la Danse (Time to Love Dance), a yearly event in the French resort of Biarritz, has plenty to work with in that regard.

The Basque country, which extends on both sides of the French-Spanish border has bone had a lively costel dance.

contemporary dance into the mix.

It was performed at Blarritz's casino, and when audience members remerged from the theatre inside, they were greeted by a small army of Basque dancers from a group named Olnak Arin. As they moved from numbers featuring batons to large circle dances, some locals joined in and whirled along cheerfully — before the Caribbean dancers returned to teach some of their own dances.

Basque choreographers also threw their hats into the ring. Martin Harriague, a local favourite, faltered with his attempt at dance autobiography, Starlight. Born in 1986 he, like many dancers, grew upan avid fan of Michael Lackson. While Harriague an moon-

Ballet Biarritz's associate artist, stunned with Eta ordin zer? (Basque for "And now?"). There were no seats in the cort-like venue, Atabal. Instead, the 10 dancers and a small group of musicians deftly wove their way into and around the standing crowd—and physically nudged people to create audience formations too.

nudged people to create audience for-mations, too.

At one point, a group of onlookers even found themselves gently trapped in a blue laser tunnel, with disquieting choreography to match on both sides. The second half of Eat onia rar?, which cleared a central space for more tradi-tional, Basque influenced group dances, didn't quite build on the tension Maya had carefully engineered. Yet his com-mon Virkel Dante, courshadouad his.

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culture, and its fleet-footed, high-kick culture, and its liect-tooted, high-kick-ing steps are taught in many schools. This year, Le Temps d'Aimer, led by the company Malandain Ballet Barritz, attempted an intriguing rapproche-ment with the traditions of another fiercely independent French region: the Caribbean islands of Guadeloupe and Martinious

Interesty independent French regions that Caribbean islands of Guadeloupe and Martinique. Over the opening weekend, in a series of public panels, Basque and Caribbean artists compared notes about everything from protecting their choreographic identity from — or with—the French state to the health of the quadrille. This form of square dance, popular in the 18th and 19th centuries in France, has survived only in a handful of regions, and in the Caribbean, thanks to the black population's reinvention of it. It was an absorbing introduction to the productions on offer in Biarritz. Chantal Loial, a choreographer from Guadeloupe, brought her smart 21st-century spin on the quadrille. — shown onstage by older couples — in cerule égal demi-cercle au carré. In it, younger dancers reprise its steps and pattens while throwing hip-hop, vogueing and

walk with the best of them, more dramaturgical introspection would be needed for *Starlight*'s moments of bril-liance to cohere into a whole.

On the other hand, Jon Maya, who

ger productions from the likes of Ange-lin Preljocaj (also in town with the une-ven Mythologies) and clearly has much to give outside the Basque country.



FINANCIAL TIMES Thursday 15 September 2022

FT BIG READ. INVESTMENT

Fund managers are adapting to a new reality, nursing heavy losses after a golden age of returns. Many remain outwardly bullish but have shifted their strategies, placing greater focus on short-term profit. By Harriet Agnew

rowth investors are, by rowth investors are, by believe we are living through a once-in-a-gener-led change and that a small group of outlier companies can make exponential gains by shaping the future. The role of the successful investor is to identify these businesses. these busine

these businesses. It is an approach that in some cases has delivered spectacular returns over the past decade, as cheap money flooded economies and the prices of a string of tech companies soared.

But over the past year, the same investment philosophy has run into the buzz saw of rising interest rates, inflation, war and the prospect of a looming recession. Many of these once high-fly-ing names have been left nursing heavy losses, as tech stocks were sold off and the easing of lockdowns led so-called Covid-19 winners such as Zoom and Peloton to fall back to their pre-pan-

Peloton to fall back to their pre-pandemic valuations.

In the US, T Rowe Price's Global Technology Equily Fund is down 45 per cent in the year to date, the flagship hedge fund run by Chase Coleman's Tiger Management lost 50 per cent throught to the end of July, and Cathie Wood's flagship exchange traded fund Ark Innovation has dropped about 55 per cent this year to date. Ark Investment Management has lost almost half of its assets under management since December.

Among UK-based managers, Baillie Gifford's FTSE 100-listed Scottish Mortgage Investment Trust is down 40 per cent this year to the end of August, while he Polar Capital Technology Trust has dropped 22 per cent through July. In Japan, plunging technology valuations and a weak yen drove Massyoshi Son's conglomerate SoftBank into a record \$3.1tt (\$52500 juarterly net loss in the second quarter.
Faced with such a humblin reversal.

Congomerate solutions in the a record state of the second quarter. Faced with such a humbling reversal, few prominent growth investors have abandoned their approach — and some believe the setbacks represent a cautious buying opportunity. "Some great growth businesses appear to be on sale right now," says Kirsty Gibson, an investment manager in Us equities at the Edinburgh-based Baillie Gifford. "That makes now a really exciting time to be a long-term growth investor. It doesn't mean that it's a confortable time, but it's an exciting time?

Ark's losses do not appear to have dimmed its founder's relentless confidence. "Innovation solves problems, and the world is facing many more problems today than two years ago," Wood tweeted on September 8. "Innovation is key to real growth!"

But behind the outward bullishness about technological transformation,

about technological transformation, many growth investors have introduced significant changes to their strategies, placing a greater focus on short-term profit potential and cash generation, and searching for new ways to suppor early-stage tech companies through

"We're not going back to the way things were," says David Older, head of equities at the €33.2bn asset manager Carmignac. "Regardless of how high you think interest rates will go, this chang from basically free money to cost of cap ital is going to have some ongoing neg tive effects for growth companie

Where is the cash?



Will growth investors keep the faith?

From left, Cathie Wood Masayoshi So Chase Colem and Philippe Laffont

'It feels to me

eriod and within a high-interest are environment.

But some other investors are giving short shrift to far-off promises of profitability. "We reduced the duration of the investments in our portfolio," says Ben Rogoff, co-head of the global technology team at the £19bh asset manager Folar Capital in London. Half of his technology trust is invested in software and semiconductor names, among them Nvidia, TSMC and ASML Holding.
"You may well have the technology that's going to address a very large market, you may well change the world," Rogoff says. "But it's really hard to have conviction about that rightnow."

Investors are placing greater scrutiny

conviction about that right now."
Investors are placing greate scrutiny
on a company's path to profitability,
agrees Carmignac's Older, who says
timelines for returns have plummeted
from 10 years to two. "It's clear the market just isn't going to finance openended growth stories anymore unless
they can really prove out the economics
of the business and generate cash flow
mickly." he ads. quickly," he adds.

putchy, he adds.
Potential growth companies need to survive the present pressures — among them supply-chain disruption, inflation and tougher fundraising conditions — to make good on their long-term potential.

se we don't want them to impai

because we don't want them to impair their long-term opportunity."

The macro-driven sell-off in tech stocks has been indiscriminate, with the market not distinguishing between growth stocks with strong cash flow gen-eration and those without. This is throwing up opportunities for investors to both selectively increase existing positions where a sell-off in the stock price has overshot a decrease in earn ings, and to add new holdings.

ings, and to add new holdings.
Polar's Rogoff says that there has been a convergence in valuations between next generation "software as a service" stocks and legacy internet companies, which provides a compelling chance for investors to snap up the former because of their higher growth potential

Several investors say that they are bullish about defensive themes within tech such as high-quality semiconduc

\$23bn

\$6.7bn

tor companies like ASML and Synopsys as well as cloud computing and enter-prise software such as the database pro-

education-tech company Duolin food delivery platform DoorDash.

'The problem is the next year'

'Ihe problem is the next year'
Yet while some see the sell-off in growth stocks as an attractive entry point, not everyone is jumping in headfirst.
"It feels to me like there's definitely value in the public markets over the next five years," says Philippe Laffont, founder of the New York-based Coatue Management and one of the so-called Tiger cubs who trained at Julian Robert-son's Tiger Management. "The problem is the next year."
Laffont is amone the more hearish

is the next year.

Laffont is among the more bearish
voices among the community of growth
investors. Following the market sell-off
earlier this year, Coatue liquidated posiearlier this year, Coatue liquidated posi-tions in its hedge fund. In May, the hedge fund was sitting on more than 80 per cent cash, according to investors. This decision, and strong performance on the short side, helped its flagship hedge fund contain losses to down 17.6

per cent through August.

"The world is getting worse, not bet-ter," says Laffont, listing the macroeconomic headwinds he worries about: the war in Ukraine; global energy and food crises; rising interest rates to combat soaring inflation; geopolitical tensions between the US and China, and between China and Taiwan



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businesses appear to be on sale. That makes now exciting time long-term investor. It doesn't mean

Coleman's Tiger Global has not made a new private investment in more than a year, has dramatically cut its overall exposure to stocks and increased the prominence of its short book in its hedge fund, according to people close to he fund. Soffsank's Son—who personified the expansive style of the tech boom—is also in 'deensive mode', pring up and retaining cash. 'Many of our most exciting opportunities are coming from the public markets because the sell-off has been dramatic," says Gibson. A frothy market for tech valuations followed by a sharp sell-off inevitably prompts some market watchers to look for parallels with the dotcom boom and bust of the 1990s. But investors said that while both timeframes included periods of irrational exuberance, the similaries were outweighed by differences.
"The technology sector itself is vastly were practive but have in the late." "The technology sector itself is vastly more mature than it was in the late 1990s, the earnings numbers feel much more robust than they did at the time and there is a profoundly different valu-ation starting point," says Polar's Rogoff. comfortable. 'A new way of doing things'

In July, Klarna, a Swedish company that pioneered the "buy now, pay business model, had its price tag slashed from \$46bn to \$6.7br announced an \$800mn fundraising

Prominent growth investors say the macroeconomic environment has made them short-term cautious, but they still have faith that the technological re

some funds employ a so-called "crossover" strategy of backing private companies as well as listed ones. Several companies as weil as insteu ones, sever a growth investors emphasise their multi-year strategy to backing companies, which helps them ride out short-term market volatility. Tech stocks are seen as especially susceptible to rises in inter-est rates that diminish those potential getting

But rather than trying to secondguess where interest rates might go, they say they are doubling down on try-ing to understand whether the competitive landscape of their portfolio compa-nies has altered. And they largely reckon the change in the macro land-scape has not damaged the long-term potential of many of them.

Baltimore-based T Rowe Price's company might get to in three or five years' time, and looks for those that can , grow between 30 and 40 per cent a year. Five of the top 10 holdings in its global technology equity fund are in the soft-ware sector: Atlassian, MongoDB, Hub-Spot, ServiceNow and Snowflake Com-

Julian Cook, a US portfolio specialist at the \$1.39tn US asset manager, said that while rising interest rates hit tech company valuations, a better question is "what does the fundamental perform-

пке шегез definitely ing their business models, investors are trying to ascertain how their portfolio companies might cope in a downturn. In favour are cash-generative groups with market share, pricing power and less exposure to a decline in consumer spending — namely those they believe value in the public markets over the next five pending — namely those they believe re more than just pandemic winners. "A focus on resilience and adaptabilyears. The problem is

the next year ity of those businesses is even more important than it's ever been," says Baillie Gifford's Gibson. The fund manager's overall assets under management world is dropped to £231bn on June 30, a ase of more than a third from 12 worse, not better

"Some companies will emerge stronger," she adds. "We welcome the businesses who can cut fat — but we are cautious of businesses cutting muscle

gram MongoDB. When faced with infla-tion, enterprise software helps compa-nies reduce costs, improve productivity and is typically a subscription model which is not cyclical.

Long-term structural trends are con tinuing, they argue. "The digitalisation of the economy and migration of work processes to the cloud are still happening," says T Rowe's Cook, adding that consumer-facing companies who over-earned during Covid were due a "get

owth bulls also say that the techno logical revolution has barely scratched the surface of huge swaths of the global economy, such as energy, gene seq ing and synthetic biology.

Baillie Gifford's US team has added to its positions in software names such as HashiCorp and Snowflake, as well as the Baillie Gifford, one of the biggest bulls on China in recent years, has warned of the mounting risks to foreign investors in china, both from future US sanctions and how the Chinese administration may try to limit the upside in stock prices for the breakthrough winners.

Other investors say that while some individual tech names look like good individual tech names look like good value, the market is not as cheap as it was in 2003, at the end of the dotcom bust, and 2009 – and caution that try-ing to call the bottom is a fool's errand. "I think there are some really good

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opportunities emerging but when the forward valuation of a software stock ne from 25-times sales to 10 sales, it's really difficult to know if it's going to stop at 10," says Polar's Rogoff. "If tomorrow war ended in Ukraine, we could say with some certainty that this would be the low, but the range of outcomes remains wide so we should tread carefully."

Another dynamic giving would-be bulls pause is that while public markets have repriced, many investors have yet to publish writedowns on their private holdings. Baillie Gifford's Scottish Mort-gage offers a glimpse of what this might look like: the investment trust said that during the first half of this year, it per-formed 351 revaluations on the private companies in its portfolio and marked

hem down by 27.6 per cent on average. A market pullback has made private investments relatively less attractive than their public counterparts, and increasingly picky venture capitalists are sitting on a record cash pile. Chase und. It was one of the starkest signs of nat many see as the trouble still to me in private markets.

With this in mind, some investors are trying alternative approaches. Coatue is raising \$2bn for a structured equity raising \$20n to a structured equity strategy, the Tactical Solutions fund, which can lend money to cash-strapped private companies who do not want to raise dilutive equity financing at depressed valuations. Structured equity depressed valuations. Structured equity has debt and equity characteristics, and generally includes convertible debt, senior equity or debt plus warrants.

"I felt that we needed to use the crisis."

to think of a new way of doing things," says Laffont. "Structured transactions are a way for us to play offence and to provide a solution to founders during a downturn . . . There are many no financing capabilities that can be us change the world. But it's to support founders without them hav-ing to take huge markdowns."

Atreides Management, set up by former Fidelity Investments portfolio manager Gavin Baker, is also raising money for an opportunistic venture fund. It will invest in structured equity transactions to take advantage of dis tressed situations in venture and it will also take public companies private, according to a July investor letter. "It is easy to say, 'Be fearful when oth-

ers are greedy and greedy when others are fearful', but much harder to do in practice," wrote Baker, referring to Warren Buffett's famous advice. "We believe the next 9-12 months will be one of the best times in history to be greedy and deploy capital within venture

Growth investors' easy climb runs into trouble Tech valuations have fallen back 12-month forward price/earn ratio on S&P 500 Informatior Technology sector index Enterprise value/trailing 12-mo revenue (multiples) 150-100 15 20.22

The FT View



FINANCIAL TIMES

It is in Beijing's own interests to work together with international creditors

For at least a couple of years, it has been clear that the wheels are coming off China's Belt and Road Initiative, the \$838bn programme launched by Beljing in 2015 to build infrastructure in about 160 mostly developing countries. Yet as Beljing seeks to contain the fallout from stalled projects and non-performing loans, it risks complicating matters with a surge in "emergency lending."

New data from AidData, a US-based research lab, has uncovered evidence of Chinese rescue loans to Pakistan Argentina, Sri Lanka, Mongolia, Kenya, Venezuela, Ecuador, Laos, Angola, Suriame, Belarus, Egypt and Ukraine.

venezueia, Ecuador, Laos, Angoia, Suri-name, Belarus, Egypt and Ukraine. Three of the largest recipients, Pakistan, Sri Lanka and Argentina, have together received as much as \$32.83bn since

This type of credit is very different from the infrastructure loans that dominate the BRI. Its intended to save countries from default on their foreign debt, including that borrowed from Chinese institutions and used to build ports, air-ports, roads, rallways and other BRI infrastructure. In none respect, such assistance is to be applauded. The Covid-19 pandemic has hit many emerging markets hard and driven more than 100mn people into extreme poverty, according to World Bank estimates. If it were not for Chinese rescue loans, it is likely that financial crises would have erupted in more countries least able to deal with them. But a broad emerging market debt crisis remains a distinct possibility. Kristalina Georgieva, the IMF's managing director, said this month that about a quarter of emerging countries and more than 60 per cent of low-income countries face difficulties, sometimes severe, in paying their debts.

in paying their debts. Georgieva called upon major credi-

China and west should co-operate on emerging market debt

tors such as China to "prevent difficulties from arising". What can and should
China do? In the first instance, Beijing
should co-operate with IMF-led rescue
packages, as it has done in the case of
Zambia and provisionally for \$r1\$ Lanka,
under the auspices of a debt relief
framework drawn up by the Group of 20
largest economies.

But the next stages present a real test.
Chinese creditors will have to put aside
their longstanding aversion to recognising losses on their loans. What is more,
such creditors will have to allow the
terms of their lending, which have long
remained largely hidden, to be exposed
to public view. Such transparency will
be necessary if all creditors are to be
convinced they are carrying a fair share
of the likely haircuts.

However, the number of different
Chinese creditors, which include the
central bank, policy banks, state-owned
commercial banks and others, may
complicate the task of reaching early

such institutions should move quickly to agree on issues of seniority so as not to hold up proceedings.

Over the longer term, the G20 is the best forum in which china can co-operate with other bilateral creditors over debt restructuring in emerging markets. Beijing has long favoured this forum in international affairs because its membership combines large emerging countries as well as wealthy western nations.

Ultimately, however, it will be in everyone the senior of the s

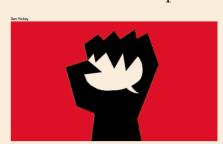
nations.

Ultimately, however, it will be in everybody's interests — including those of Beijing — to create an efficient system of debt resolution and emergency lending able to deal speedily with debt crises in emerging markets. This means bringing China's "rescue lending" practices alongside those of other international creditor organisations such as the Paris creditor organisations such as the Paris Club and the IMF. The chances of avert-ing crises, or dealing with them swiftly, will be greatly enhanced by such a spirit of co-operation between China and western-led agencies.

ft.com/opinion

Opinion Society

The left needs to regain its fervour for free speech



Jemima Kellv



ince the death of the Queen, some British institutions seem to be losing the plot—or at the least their sense of perspective. Children's functions are the least their sense of perspective. Children's functions have been postponed "as a mark of respect"; bicycle racks have been closed for the entire royal mourning period; hospital appointments and cremations have been cancelled. The Bank of England even postponed a crucial interest rate decision by a week—presumably runaway inflation is the legacy Elizabeth would have wanted. And then there's been the disturbing response to anti-monarchy protesters.

But while it is refreshing to see such agreement across the political spec-trum, the fact that this is such a rarity is worrying. Free speech used to be a sacred principle of the left — this was the side that gave a voice to the voice-less and challenged the status quo. Free and open debate was the route to

progress.

In recent years, though, a large and vocal section of the left has abandoned this doctrine. Even the term "free speech" has itself become a contentious phrase that is considered on a par with "cancel culture": an eye-roll-worthy rightwing obsession that is a non-issue at best, or a cover for bigotry at worst. So-called "free speech warriors" are stuffy, gammon-faced and probably racist – the kind of people whose opinions can safely be ignored.
"The reason 'free speech' warriors don't kick over stuff like this is very straightforward," tweeted Owen

Letters

Enail: letters.editor@ft.com Include daytime telephone number and full address Corrections: corrections; Corrections: Corrections; Corrections; Corrections; Corrections; Corrections; Corrections: Corrections; Corrections: Co

America wants Germany to be an ally with real capability

Lambrecht said all the right things during a think-tank appearance this week as reported by Guy Chazan, in your front page story. Germany, she insisted, needed to come to grips with its power in Europe, achieve the burden-sharing so often pushed by the US and build up the Bundeswehr, the German armed forces, into a fullycapable military force ("Germany lays out goal to assume leading military role in Europe", Report, September 13). Actions, however, matter more than

ords. And the reality is that German officials have trumpeted similar sentiments before, only to settle back into old, comfortable habits. Berlin, to put it mildly, remains a laggard in terms of national defence spending, despite holding approximately a quarter of the EU's total gross domestic

Chancellor Olaf Scholz's promise of a \$100bn cash infusion into the German military certainly has promise, but the Bundeswehr is in such bad shape that investments will have to be sustained

over a long period of time. The US also has to be helpful, and that means getting out of the way as Germany and other European powers make slow but steady moves towards self-sufficiency

Since the end of the cold war had a bad habit of chiding the Europeans for being lightweights on military matters, yet being upset when they strive for some semblance of they strive for some sembla defence autonomy. The US, in sum, wants a stronger but still subservient

Europe. What the US receives instead a more dependent Europe. Russia's war in Ukraine has shocked

the European continent into at least thinking about taking its defence

thinking about taking its defence obligations seriously. Washington should let the debate play out.

The US doesn't need supplicants; it needs allies with real capability. A more capable Europe is a win-win on both sides of the Atlantic. Daniel R DePetris

Fellow, Defense Priorities Washington, DC, US

Experience shows smart meters are anything but

Recent comments on the effectiveness of Ofwat and Ofgem ("Utilities and regulators are 'not fit for purpose', says ex-government adviser", Interview, August 29) reminded me that some August 29) reminded me that some years ago the government was urging energy customers to install "smart" meters, and also to change supplier from time to time to keep suppliers on their toes. I got meters installed, congratulating myself that I was doing a socially useful thing. Sometime later, I changed supplier. That revealed a problem: the new supplier could not read my smart meters. It turned out the government had not initially required that meters be standardised. Although they are now standardised, there must be tens of thousands of what I now know as "Type I" meters still filted, and a high probability they will be useless other than with the original energy supplier.



with them. It would be good to know who — if anyone — it is to do with, and

Two instances where we put limits on our liberties

Regarding your story about the "heavy-handed" crackdown on free speech following King Charles III's accession (Report, September 14), people can say what they like and publish what they like. But there has never been freedom to disrupt either acts of public worship or constitutional procedures, because

to disrupt cluier acts of public worsam, or constitutional procedures, because society must have freedom to hold those procedures.

Objections are allowed at any other time and any other place, preferably without robbing others of quiet or of freedom to conduct their lives.

Not my King, literally!

Charles III can offer PM some pharaonic wisdom

Our five-year electoral cycle gives a Our nee-year electoral cycle gives a huge advantage to autocratic regimes like China that can make long-term plans while we struggle for 30 years to build a third runway at Heathrow (Report, September 12).

King Charles III is well placed to describe the structure of the struct

King Charles III is well placed to remind the prime minister that major criese (cost of living, climate change, health and social care, water leakage, seauthy) require a long-term strategy and the wisdom of the pharaohs: "During the seven good years, the people must give them one-fifth of all the food they grow. In this way these men will collect all the food during the seven good years and store it in the cities until it is needed."

Trevor Lyttleton

London NW11, UK

Correction

by the police. Earlier this week, an officer demanded the details of Paul Powlesland, a barrister, for the male-faction of holding up a blank piece of paper outside Parliament. If he dared to write the words "Not my King" on the paper, Powlesland could be

This was the side that used to give a voice to the voiceless and challenged the status quo

challenged the status quo arrested, he was told, because "someone might be offended".

Others found guilty of causing offence have been formally apprehended. Someone who yelled "You're a sick old man!" at Prince Andrew and a young woman holding up a placard reading "fuck imperialism. Abolish the monarchy", were both arrested and charged in scotland. Another man was handcuffed and put into a police van after shouting out "who elected him?" during the proclamation of the king's accession in Oxford. He was later de-arrested.

These actions have created an unusual degree of consensus. From the Telegraph to the Independent, from Piers Morgan to Jeremy Corbyn, the police's heavy-handed response has been roundly condernned. There has been broad agreement over the need — whether you are republican or royalist—to protect free speech.

This is, of course, absolutely correct: having the freedom to express ideas without being censored, prosecuted or restrained is a vital component of a functioning democracy and must be fiercely protected, even when the cost of that is offending or upsetting people. The past few years of increasing authoritarianism in Hong Kong set a troubling example of what can happen, very quickly, when it is not.

Jones, the leftwing pundit, in response to news of a royal protester being arrested last weekend. "The 'free speech' they actually care about is the right to say bigoted and stigmatising things about minorities.

Not only was Jones wrong — the most prominent "free speech warriors", from the Free Speech Union to Spiked Online, a libertarian magazine, have indeed been "kicking off", loudly — but in trying to point out the hypocrisy of the right, he revealed the insincerity of his concerns about freedom of expression. Even Jones's use of scare quotes around "free speech" suggests he is uncomfortable with the idea (though, of course, openly com-ing out as anti-free speech is not some-thing a self-proclaimed "antifascist" could do).

thing a self-proclaimed "antifascist" could do).

Ruth Smeeth, a former Labour MP who is now the CEO of Index on Censorship, is concerned about the extent to which the left has abandoned the issue. "Ever progressive movement, whether that's civil rights, women's rights...gay rights — they've forgotten how they won those battles," she tells me. "And when you don't understand your history it's really easy to forget why some core rights are so incredibly important."

Both left and right are guilty of endorsing free speech only when it suits them — and the Tory government has displayed a total lack of ideological coherence on the issue. But it is only the left that mocks "free speech warriors" and seems to have lost interest even in defending freedom of expression as a principle.

The danger is that, by designating some issues as not up for debate, by refusing to engage with the other side, and by insisting that "words are vience," the social activist left push their opponents into ever more extreme positions.

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Anyone in that position is back to taking and submitting monthly me taking and submitting monthly meter readings in the old fashioned way.

I have taken this up with my present supplier, but they say it's nothing to do

about it. And it would be at least interesting to know why this absurd situation was allowed to arise. John Tippler Spalding, Lincolnshire, UK

citizen resident in the UK, I think the authorities may be taking things a little too far in terms of their policing.

• Matteo Salvini's League party finished third in the 2018 Italian parliamentary elections, not second as wrongly stated in an article on September 14

outlook

ROME

Italians at boiling point over how to cook pasta with less gas



an you cook pasta with the gas turned off? This is now a pressing question for me — and millions of Italians as the Kremlin ponises natural gas in an effort to ish Ukraine's allies. ith Gazpeon

as the Kremlin weaponises natural gas in an effort to punish Ukraine's allies. With Gazprom squeezing gas supplies to Europe and fuel bills surging, Italy has urged its citizens to save energy with "virtuous actions" such as shorter showers, turning the heating down, and running washing machines and dishwashers fully loaded. What caught my eye, though, was the official advice to lower the flames on stowes once water pots are boiling —a seeningly cryptic guideline that Italians immediately understood as an instruction to use less gas while cooking pasta. As a reluctant cook, I often rely on pasta for quick meals, making it according to the traditional Italian method in an uncovered pot of vigorously boiling water. Yet I'm acutely conscious that European energy consumers are financing Russia's war machine. This summer, every salad I made felt like an act of solidarity with Ukraine. But with my energy bills still rising, and winter coming soon, I need to find out whether it's possible to cook pasta in a more energy-efficient manner.

According to Nobel Prize-winning Italian physicist, Giorgio Parisi, the answer is definitely yes. In a recent Facebook post, Parisi said pasta can be ooked on a low flame if the pot is covered to stop heat from dissipating.

Prominent architect Alessandro Busiri Vici went further, insisting pasta can be cooked with the flame completely off — so-called "passive cooking" — further reducing gas use. The trick, Busiri Vici wrote, was to boil water, add the pasta, keep the water at full boil for two minutes, then close the flame, keeping the pot covered for the rest of the cooking time.

In fact, Dario Bressanini — a chemistry professor who also makes videos exploring the science of food—has been promoting "pasta without fire" since long before the current energy criss. "It is not the boiling that cooks the pasta," explained Bressanini in 2017. "We only med the thermal energy already trapped in the water." I'm not one to argue with prominent scientists, But 1 still called Vicky Bennison, producer of the cult VouTube channel, Pasta Grannies, which features videos of elderly Italian women hand-making pasta with treasured family recipes. Bennison, who has documented more than 400 pasta-makers, said her household cooks typically "weren't that fussed" about keeping the water at a rollicking boil, and mostly just simmered their pasta. They also tend to economise by using the smallest saucepan and as little water as necessary, to save on cooking costs. "Gas has always been expensive in Italy and the grandmothers that I film have always grown up with frugality on their minds," she told me. She also much about cooking the pasta, but

keeping the pieces from sticking seeping the pieces room stacking together – something her Pasta Grannies avoided by regular stirring. However, she said she'd never seen any of them extinguish the flame completely, and was sceptical. "Technically it may be possible, but is it any good?" she asked.

compieterly, and was seepucal. "Technically it may be possible, but is it any good?" she asked.

There was only one way to find out. My 10-year-old daughter scoffed when I announced my plan to experiment with "passive cooking." "Im not having a yuck dinner," she informed me. "If it fails, you can eat it," I decided to start with what I felt would be the toughest test. Rigaton!—a thick tubular pasta with a 15 to 15-minutes cooking time. The outcome, as I'd suspected, was poor: the pasta was unpleasantly gloopy outside and uncooked inside. Into the bin it went. But according to Bressanini, many factors can affect no-boil cooking, from the past at type to the pot and the lid, and most critically, how fast the water cools—so he urges efficiency-seeking cooks to keep trying. My next try was with spaghettoni quadrati: long and thin like spaghetti but square, with a shorter cooking time than rigatoni. I made a control batch on a low flame with simmering water, and another with the flame off after the initial two-minute brismmering water, and another with the flame off after the initial two-minute brismmering water, and another with the flame off after the initial two-minute brismmering water, and another with the flame off after the initial two-minute brismmering water, and another with the flame off after the initial two-minute brismmering water, and another with the flame off after the initial two-minute brismmering water, and another with the flame off after the initial two-minute between the cooked pasts with fresh tomatoes, olive oil, salt and pepper, and then, dear readers, I at it. Delicious.

Thursday 15 September 2022

Opinion

The Republicans are trying hard to defeat themselves



he storm is coming," according to Donald Trump in his latest nod to QAnon, the far-right conspiracy hive. Nobody will be less delighted than Republican Senate leader Mitch McConnell, whose party's chances of regaining Congress are wan-ing by the day. Midterm elections are ng by the day. Nuterin elections are normally a referendum on the ruling party, which ought to be bad news for Joe Biden's Democrats. But history is an increasingly useless guide. There is nothing normal about today's US politics.

If, as McConnell dreads, this November of the day of t

n, as incommen deads, may refer-endum on Trump rather than Biden, the party chiefly has itself to blame. This is especially true of the Senate, where a batch of Trump-endorsed candidates is

befouling Republican hopes of the one-seat net gain it needs. The libertarian billionaire Peter Thiel has also played a role. His bets on controversial figures such as Arizona's Blake Masters have made McConnell's task harder.

Until a few weeks ago, it was taken for granted Republicans would win a clean sweep in November. Three things have changed. The first is that Democratic voters are suddenly energised. Much of this was triggered by outrage over the unis was triggerea to yourage over the Supreme Court's overturning of Roe vs Wade, which at a stroke converted an abstract worry into an actual blow to tens of millions of women. The backlash is not limited to Demo-crats. The hefty defeat last month of the Kansas ballot initiative to ban abortion was in a heavily conservative state with

Kansas ballot initiative to ban abortion was in a heavily conservative state with high turnout. Democrats have won two special elections since, and sharply cut Republican margins in another two. History tells us midterm "shellackings" are preceded by defeats in normally safe districts for the incumbent party. That is not holding. If the term "woke" has significance this cycle, it applies to women. The anti-abortion movement's

advantage in a moderately pro-choice country was always its single-minded-ness. That baton has changed hands.

The second change is Trump keeps hijacking the narrative, which is great for "Maga" Republicans but bad for the party. It is sometimes forgotten that Trump has never won the popular vote. He lost by 3mn in 2016 and 7mn in 2020. McConnell wants the conversation to be

Trump keeps hijacking the narrative, which is great for 'Maga' fans but bad for the party

about inflation and woke liberals. Trump wants it to be about Trump.

The more Trump re-enters voters' minds – with the help of the FBI and the Department of Justice – the worse are Republican prospects. In June Democrats tralled Republicans by more than two points. Now they are in the lead. Biden's approval rating has likewise n's approval rating has likewise ed to recover. He has been helped

by falling petrol prices, mostly because of growth slowdowns in China and Europe. His party has also shown it can pass serious bills even in a 50:50 Senate. But Trump's greediness for attention outweighs all else.

outweighs all else.
Finally, Republican selection has been abysmal. Candidate quality matters a lot in statewide elections, less so in the gerrymandered (by both parties) House of Representatives, which Republicans are still likely to recapture. Take Pennsylvania. Doug Mastriano, the Republican candidate for governor, funded buses to take protesters to Capi-tol Hill on January 6, 2021, and has coved to be a phost sort in this state. Make vowed to ban abortion in his state. Meh-met Oz, the state's Republican Senate met Oz, the state's Republican Senate candidate, has ten properties, and only one in Pennsylvania. Like Trump, who endorsed both candidates, Oz is a wealthy TV star. But he lacks Trump's political genius. In an ad that went viral he complained that Biden was to blame for wegetable 'crudities' being too costly. The mental antics of Hersche Walker – endorsed by Trump against the party's preferences—also stretch credu-

rty's preferences — also stretch credu-v. Walker's supposed advantage is that

he is a black sports star running against the African-American Raphael War-nock, a Democratic pastor, for a Georgia Senate seat. Walker struggles to pro-duce coherent thoughts. He claims that global warming is caused by bad air from China and that the existence of apes disproves the theory of evolution A critic of fatherless families, Walker had three children out of wedlock. The one quality Trump likes about such fig-ures — their devoted loyalty — is what

gives McConnell ulcers.

Republicans have won before in spite of their taste for fringe characters. In the 2010 Republican midterm defeat of 2010 Republican midterm defeat of Barack Obama's Democrats, candidates such as Christine O'Donnell, a former dabbler in withcraft, were not enough to change the result. There are many O'Donnells running as Republican nominees this time. Americans may be angry but that does not make most vorter stupid, whatever their ledology. In 2010 O'Donnell said: "They call us wing nuts. We call us us 'we the people." Her second sentence is still wrong.

A coherent growth strategy would be good news for sterling

Linda Yueh

ast week, the pound sank
as low as \$1.14. This year
alone, sterling has fallen
15 per cent against the US
dollar, dropping to its weakest
level since 1985. The pound-dollar
exchange rate has surpassed the lows
reached in March 2020 at the onset the
pandemic.
Against its trading partners, though,
sterling's low point was in October 2016.

the pandemic.

Against list rading partners, though, sterling's low point was in October 2016. The pound's weakness began with the financial crisis. After a brief and partial recovery, it fell to a record low following the Brexit referendum, about 30 per cent below its January 2007 level. Sterling's weakness is therefore a reflection of the strong dollar and of the uncertain economic outlook. The former is beyond the control of British policymakers, but the latter is not. The fortunes of the pound highlight the need to set out a robust plan for economic growth.

During times of uncertainty the dollar.

to set out a roots pian for economic growth.

During times of uncertainty the dollar tends to strengthen as it is the world's reserve currency. Also, dollar-denominated assets are bought as a safe haven. The start of 2022 has seen sizeable shocks, notably Russia's invasion of Ukraine that compounded the cost of living crisis that was already under way due to pandemic-related supply chain disruptions.

disruptions.

The US Federal Reserve's aggressive interest rate rises have added support to the dollar, while the unwinding of quantitative easing further contributes to tighter monetary policy.

However, the weakness of sterling is

not solely due to the strong dollar. The

Reducing uncertainty through a clear economic plan is an important step to raising productivity

pound has still not recovered to its pre-crisis level. That period of slow recovery was punctuated by the uncertainty around Brexit, followed by Covid-19.

Future threat to monarchy may be from the right



he job of the British mon arch is largely to be, not to do. This was well under-stood by the late Queen and, judging by his first tterances, the new King. Yet the model must always adapt. The accedes at an awkward age, too old to benefit from the protective enchantment felt for his mother but too young to enjoy the sentimentality reserved for the truly aged. By instantly elevating his heir to be Prince of Wales, the King signals that this reign is a two-for one deal. The emphasis on his popular son invests more of the nation in continuity. Given the pitfalls of seeming too political, the King appears to want to copy the model he set as Prince. The task of speaking on societal issues, he says, will pass to others, notably his son. This protects him while allowing his heir to demonstrate relevance to the younger



atorium on fracking or promote oil exploration even the palest green com-

There is no tailwind for republicanism. What would change the numbers would be if the monarchy lost those ordinary non-ideological voters on

institutions as sinister, liberal elitists from abolition, it is not hard to imagine values and nostrums of monarchy were set by an older generation whose refer-ence points are drifting further away. You have to be at least 50 even to remember Diana, Princess or Wales. Now, for example, there are expecta-tions on the famous to speak out on social issues.

social issues.
Though the King's first days have won admiration, abolitionists sense their moment moving closer. The first wave will come as UK dominions, notably Australia, debate whether to become Australia, debate whether to become republics, as they probably should. Which confident nation wants a head of state in another country? Even before this week, republicans at home are very much a minority, most Britions being supportive of the monarchy or at least unfassed, But the Crown will want to remain alive to both indifference and

the missteps which boost opposition.
Yet even among supporters there are pressures for a new style. The King

population.

He can and will send signals of modernisation, slimming down the core unit and shaving the layers of sometimes troublesome minor royals. He should also trim the stuffy and fawning formality (though not the pageantry), beloved of older courtiers. He should not resist former colonies wanting their own head of state but make clear these republics remain welcome in the Commonwealth. The Crown's best interests lie in being mildly, rather than thoroughly modern. But values do change. While all agree the monarch must not stray into party politics, a world leader is increasingly expected to be a voice on some issues. For the more liberal minded, this is easy. The King, and William, the new Prince of Wales, should be strong voices on climate change. There are other areas, like mental health, where royals can and do speak up.

can and do speak up.
This presents an opportunity but also

ments can be interpreted as criticism. Mental health seems safe territory but raising its salience usually highlights its underfunding. These are not necessarily reasons for silence — a line can be trod—but they highlight the danger. For perhaps the most under-appreciated point is that the more serious threat to the monarchy, if and when it comes, will not come from the left but from a populist right. Liberals may be susceptible to the strong intellectual case for a republic, but they also value stability. The Crown

strong intellectual case for a republic, but they also value stability. The Crown endures as a unifying force and the sta-tus quo is less troubling than change.

Populists have shown indifference to almost every pillar of the establishment if it impedes their goals

al Times (Asia), Thursda
whom it can normally count. Recent
politics offer a glimpse of how that support can be eroded.
Despite Liz Truss's youthful flirtation
with republicanism, the current Conservative party has absolutely no desire
to assail the monarchy. But it no longer
stands as squarely as it once did behind
to UK's institutions. The populist, radical rightwing which now drives it has
shown an indifference to almost every
other pillar of the establishment if they
impedes its political goals.
Ministers and media outriders derid
the judiciary as lefty lawyers and
"enemies of the people". The Church of
England is dismissed as a hotbed of
hand-wringing socialists. The civil service is a liberal establishment "blob" and
the BBC similarity captured. One can

ice is a liberal establishment "blob" and the BBC similarly captured. One can debate the merits of their views but what is indisputable is that, in pursuit of radical reform, the right has stirred up public anger, depicting those central

ing on a King or heir already considered hostile to their agenda. In recent years the populist right has proved better than the left at mobilising discontent against a gilded and "out of touch" elite. In past times such clashes have presaged a quiet royal retreat, but bottles are not as easily recorded today. The danger is not that the Tories turn on the monarchy but that they become less assiduous in protecting it from other voices on the right if they feel their interests no longer align.

I do not suggest that this is imminent or even likely, or that the party harbours any such intent. It does not. But Conservatives are no longer careful with the institutions they once resolutely defended and a monarch being urged towards modernity and relevance ing on a King or heir already considered

towards modernity and relevance should understand where the real threat, should it materialise, may lie.

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Berlin must stop finding excuses for inaction



ife: it's unfair. German defence minister Christine Lambrecht gave a long-prepared speech in Berlin prepared speech in Berlin on Monday, in which she laid out her thinking on strategy. She asserted confidently that Germany was destined by "our size, our geographical location, our economic power, in Surope, whether we like it or not". The strategic adversaries uppermost in Lambrecht's mind are, however, at home. She is striying to assert her

home. She is striving to assert her authority at a time when the foreign ministry is writing Germany's first ever national security strategy. It does not help that leaders of her Social Democratic party's parliamentary group are vocal sceptics of what some

pointedly refer to as "chic bellicism", or a fashionable taste for war. Lambrecht's task is to remind them forcefully that the Zeitenwende, or turn-ing point, promised by SPD chancellor old Scholz in a landmark speech after Russia's attack on Ukraine needs to be sustained and funded. Especially for the armed forces.

Unfortunately, her audience including Germany's allies — was inter-ested in a different question: how Ber-lin's destiny to lead relates to Ukraine's urgent requests for more heavy weap-ons. Contrary to the fears of many — and the hopes of some — across the west, Kyiv's armed forces have achieved an astonishing rout of the invaders, regaining more territory in a week than Russia

ing more territory in a week than Russia captured in five months.

Caution remains warranted. But for the first time, a Russian defeat appears possible if Ukraine can press its advantage across the long front line. As Ukrainian foreign minister Dmytro Kuleba told his German counterpart Annalena Baerbock, this is impossible without armoured infantry carriers and battle tanks.

Lambrecht, echoing Scholz, parried that no other ally had delivered west-ern-built infantry fighting vehicles or main battle tanks; that this would deprive Nato allies of German prote-tion; and that Germany would never "go it alone". Also, such weapons deliveries would represent an "secation". would represent an "escalation" — meaning Russian president Vladimir Putin could then consider Germany a direct participant in the conflict. This

In truth, its position is untenable. Other allies have sent armoured infantry fighting vehicles to Ukraine

is the brightest of red lines for Scholz's three-party ruling coalition.
Cue yet another fierce Berlin brouhaha over heavy weapons deliveries. Ricarda Lang, co-chair of Scholz's Greens coalition partner, tweeted that "the time for hesitancy is over". Parl-amentary defence committee chair Marie-Agnes Strack-Zimmermann of

the Free Democrats, the third coalition partner and herself something of a lethal weapon, demanded immediate deliveries of German Marder infantry

carriers and Leopard 2 tanks.

More unusually, the US embassy in
Berlin waded in with a threepart tweet thread: the US appreciates German contributions; allies should support Ukraine "as much as possible"; each country is free to decide on the manner of its support (this last part blew up a smokescreen deployed for

months by the German government).
Translated from diplo-speak: love you, Berlin, but please, please grow a pair and stop pretending we're telling you what to do.

you what to do.

In truth, the government's position is
untenable. Other allies have sent
armoured infantry fighting vehicles to
Ukraine. Some have sent tanks, mostly
modernised Soviet-era versions. The 24
Gepard armoured air defence systems
and 10 Panzerhaublitze 2,000 howtteen
Berlin has sent to Ukraine. Jouist much Berlin has sent to Ukraine, plus much other kit, have, by Kyiv's admission, made a real difference in its counter-of-fensive. Nato secretary-general Jens

Stoltenberg is asking allies to prioritise deliveries to Ukraine. As for red lines, the Russian ambassador opines they were crossed a while ago.

were crossed a while ago.

The only serious concern about Leopard 2 tanks is that they are sophisticated machines which would require three or four months of training. But the Ukrain. ians are fast learners and Russia still occupies a fifth of their territory. Deciding to send the tanks now would send a powerful signal to the Kremlin that Germany won't be intimidated. During Germany won't be intimidated. During the cold war, leaders of a partly sover-eign West Germany intoned a trinity of compelling reasons (Zwang) why they absolutely could not do something: rules, allies and facts (Normzwang, Bindnisswang and Sachzwang). Usually, it meant they absolutely didn't wantto. More than 50 years later, after the fall of the Berlin Wall and the regaining of full sovereienty, it's a disinenuous

full sovereignty, it's a disingenuous habit Germany needs to shake off. It's certainly unworthy of a country that aspires to leadership in Europe.

The writer directs the Center on the US and Europe at the Brookings Institution

New data show that the economic effects of the pandemic were worse than originally estimated. The Office for National Statistics has revised down UK gross domestic product for 2020 to a contraction of 11 per cent, the biggest fall in national output since 1709 and the worst among G7 countries.

What has also weighed down the pound is the forecasted lengthy recession. The Bank of England expects the economy to contract for 15 months from the last quarter of the year. That is longer than the average recession and comparable to the protracted downturn that followed the 2008 crisis. Worryingly, the bank estimates that growth is expected to be "very weak by historical standards", so that by the third quarter of 2025, the economy would be 0.8 per cent smaller than before the pandemic.

One consequence of a weak pound is more expensive imports. The UK is an more expensive imports. The UK is an more expensive imports.

One consequence of a weak pound is more expensive imports. The UK is an open economy with a relatively high trade-to-GDP ratio. As BoE governor Andrew Bailey has stressed, 80 per cent or so of inflation is due to global factors. So, a weak pound adds to the cost of imports, which contributes to inflation being higher than in the rest of the G7

since more inflation is imported.

The new government has stressed the centrality of economic growth to its fiscal and regulatory plans. Any such plans would need to increase investment and productivity growth, and the two are related. Business investment has been about 10 per cent of GDP versus 13 per cent in France, Germany and the US, all of which have higher pro-

and une Os, and which have ingue pro-ductivity growth. Investment in the UK remains about 9 per cent below its pre-pandemic level, and 8 per cent below where it was in early 2016 before the EU referendum, reflecting high business uncertainty. Reducing uncertainty through a clear economic strategy would go a long way to raising productivity and therefore

economic growth.

While the weak pound reflects the strong dollar, it is also an indicator of how markets see the UK's prospects. As the new government embarks on a pro-growth agenda, its success may well be first seen in the reaction of sterling.

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EU energy plan: stepping on the gas

Ursula von der Leyen delivered her State of the Union address to an EU that is in a right state. Soaring energy bills are straining voters' tolerance of member governments. These have a history of disagreeing on pilchard quotas. But they can get behind e-140h of windfall taxes the European Commission president proposes. Transferring profits from generators to homes is popular. But the proposed amount looks small compared with the need. A UK energy support scheme has an estimated cost of £150hn. Capping the price paid for gas

Capping the price paid for gas imports would be an obvious move. But it is mired in controversy. Germ and Italy fear Russia would cut off supplies. Meanwhile, here are three things the EU should do to ease the financial pain of a cold winter

First, governments must cut energy demand. The EU plan sets the achievable target of cutting demand by a tenth. The aim would be to trim peak demand 5 per cent. This requires consensus and discipline rather than expenditure. All these commodities are in short supply in the EU. A second aim should be to better

integrate Europe's gas pipelines. The Iberian peninsula holds a quarter of Europe's liquefied natural gas terminals. These are underutilised. A lot more gas could travel through France and on to Germany, says Simone Tagliapietra at think-tank Bruegel. Infrastructure and regulations

meed revamping.
Third, Europe needs to delink
renewable electricity prices from
expensive gas. Here, the EU has a plan
of sorts. It wants to cap the price that renewable generators and nuclear power plants can receive from spot markets at €180 per megawatt hour. Their additional revenues would go to

customers. Spot power prices in Germany and Austria are at roughly double the proposed threshold. Germany is the only country that allows its renewable generators to sell into the spot market if they have enough capacity, says Bernstein. At

prices, while triple their level three months ago at £212/MWh, have begur to fall. Norwegian and US supplies hav filled 80 per cent or more of European storage facilities. A mild winter would leave Russian threats ringing hollow.

US fast food: inflation will ketchup

Fast food restaurants burnt by red-hot

Fast food restaurants burnt by red-hot inflation are turning to customers to cold down. From McDonald's to Domino's Pizza, big chain operators are raising prices and shrinking portions. So far that has not kept diners away. That is because an even steper rise in grocery bills can make eating out a relative bargain. Keeping these price increases going will be a supersized challenge, however, especially if more cash-strapped consumers trade down. At McDonald's, same-store sales in the US rose nearly 4 per cent in the

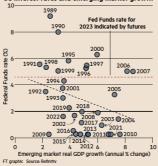
the US rose nearly 4 per cent in the second quarter. The gain was driven mainly by price increases — which were in the "high single digits", the company said. That comes after a similar percentage price hike in the

first quarter.
Elsewhere, rival Burger King has reduced the number of chicken nuggets from 10 to eight pieces per order. Domino's Pizza has raised the price of its popular Mix & Match delivery deal by a dollar to \$6.99.

For now, McDonald's and its ilk are benefiting from the fact that eating ou can be a better deal than cooking at home. Grocery prices jumped 13.5 per cent year on year in August, compared with an 8 per cent rise in restaurant food prices, according to the Labor Department. This makes the gap between the two the widest since 1974,

a Lex analysis of the data shows. The advantage provided by the trend The advantage provided by the trend is unlikely to last. Supermarket chains and grocers have noted that consumers are buying more private label brands and cheaper cuts of meats to save money. The average cost of a Big Mac in the US stood at \$5.15 in June according to The Economist's Big Mac Index. That is 50 per cent higher than a decade ago. Yet the federal minimum

Emerging markets: show and Tel





Long-term investor Terry Smith does not believe in trying to time the market. News that his Fundsmith Emerging Equities Trust is closing must just be a coincidence.

As US interest rate forecasts rise the outlook for emerging markets is deteriorating. Smith is not the first star British stock picker to find that a winning approach in familiar markets works less well further afield. He deserves credit for the attempt — and the decision to hand back capital.

Shares in the £319mn fund rose sharply yesterday, reversing much of the 15 per cent discount to net asset value. The prospect of an even stronger US dollar means Smith is letting investors out not a moment too soon. The greenback has risen to 20-year highs amid raging global inflation and soaring interest rates. Emerging market central banks can either increase the price of money to protect currencies or suffer full-force inflation. Commodities are largely priced in dollars, lifting import costs. Since the start of 2021, returns from

the MSCI Emerging Market index have underperformed developed nation indices by a fifth. The index is down 15 per cent this year in local currency terms. At 11 times forward earnings, the discount for emerging markets sits at almost one-third.

Rich returns may still be found, sometimes where ethical investors disdain to tread. Saudi Arabia and the investments, according to JPMorgan's David Aserkoff. The Saudi Tadawul index has rised on dollar export earnings. Lowly ESG rankings are keeping allocations low. At 16 times forward earnings, the market's valuation is back in line with Deglobalisation means some other

Degionalisation means some other economies are decoupling and their cycles are becoming more localised. Is Smith quitting the scene of battle just when life may be getting easier for active managers? Probably not. Macro trends will continue to matter more than granular company characteristics. No international news is good international news for the stock picker. At present, it is

takes 43 minutes. Investors who have loaded up their portfolios with burgers and pizza could end up feeling queasy.

Tencent: come back later

Tencent has finally won approval for a new game. There is symbolism here.
Beijing froze all game licensing last
year. Now the government is signalling
a limited easing of its stance on tech.
Investors should not read too much
into this. The Chinese gaming group

ear. Chinese game regulators ignored the duo in granting more than 240 approvals for new titles. These are needed to monetise new games.

Other risks are abating. The Hong

Other risks are abating. The Hong Kong listing of Tencent Music, the music streaming unit in which Tencent has a 50 per cent stake, could come next week. The secondary listing would raise money and protect investors from the loss of a public trading venue. The US may delist 240 Chinese groups under new US accounting laws. Stronger medicine would be needed to revive ailing shares. Tencent's modest healthcare game was just one

Playing time restrictions remain unchanged. For minors, this is limited to just three hours a week, from 8pm to 9pm on Fridays, Saturdays and Sundays, In-game spending is directly correlated to playing time. About a third of Tencent's total

revenue comes from gaming. Domestic titles still account for most of that. Tencent has accelerated overseas expansion to hedge domestic risks. In the second quarter, revenue from both domestic and international games fell, reflecting the lack of new titles. Tencent shares are down a third this year. A revenue fall in the latest

Inditex: Ortega's inflation initiation

Inditex is the world's biggest clothing retailer. It remains remarkably nimble Impressive interim results show it is coping with tough conditions better than poers.

coping with tough conditions better than peers.

A European economic crisis is giving a baptism of fire to a new top team.

Marta Ortega, daughter of founder Amancio Ortega, took over as chair in April, albeit after a long apprenticeship. Chief executive Óscar Garcia Maceiras became chief

Garcia Maceiras became chief executive a few months earlier. Three challenges loom. First, inflation is pushing up costs while cutting consumers' spending power. Second, China's Shein is proving tough competition. Third, the war in Ukraine Russian operation, which made up 8.5 per cent of operating profit last year. The shares trade on a forward price/

earnings ratio of 18 times, about 30 per cent less than the 10-year average. The stock is down just 5 per cent since Russia's invasion of Ukraine. Fashion group H&M has fallen far more.

Inditex's big advantage is that it produces about half its clothing close to its Swedish home. Manufacturing in Spain, Portugal, Morocco and Turkey allows it to respond quickly to demand Short runs reduce unsold stock. Inditex limits dollar-denominated

costs. Analysts estimate it uses the dollar for 40 per cent of stock buying, compared with two-thirds for rivals in Europe. The greenback's strength prompted Primark owner ABF to warn on profits last week. Inditex also

benefits from a growing US business.

No consumer company is immune to inflation. Shipping costs from Asia have soared. Inditex is stocking up to

have soared. Inditex is stocking up w guard against disruption, eroding the benefits of short supply chains. That will give Ortega and Maceiras headaches if sales cannot be sustained The cost of living crisis will squeeze clothing budgets. Shoppers will trade clothing budgets. Shoppers will trade down to cheaper offerings, such as Shein's. Inditex will need all its skill in stock management and cost control to keep its shares out of the discount bin

All pages from Financial Times (Asia), Thursday, September 15, 2022

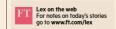
extremely high power prices, say €500/ MWh, the take would be about €95bn. Meanwhile, there are signs that market signals are helping Europe rather than hurting it. European gas

wage has remained unchanged at \$7.25 an hour since 2009. To put it another way: it once took a

minimum-waged worker 33 minutes to earn the price of a Big Mac. It now

sun has a long way to go better it can claim to have made a comeback.

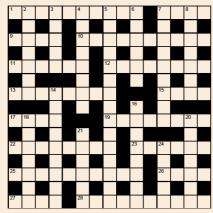
Tencent and local rival NetEase received approvals to launch new paid games for the first time in more than a



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- Act with flaturainess arise stumble in street (10).
 7, eleberthy runs away from set (4).
 7, if Make another change to study only (6).
 10 Bill incorrectly finished attack (10).
 11 Spri in the demon drink? (6).
 13 Cally in the case of ord italian (8).
 13 Cally in the case of ord distain (9).
 15 Cally in the centre of the record to see bird (9).

- (4,4)
 25 Farmers once put warning on ends of sty and stable (6)
 25 Share rudest bilt travelling across island (10)
 26 Man possibly in area of supermarket overheard (4)
 27 Church worker leaving college soon (4)
 28 Marry Europia Grande maybo an
- 28 Harry turning scarlet maybe an unbeatable sequence (5,5)

- 21 One replacing last penny in metal office machine (6)
 24 Window mounted in horrible ironworks (5)

28 Harry furning scarlet maybe an unbeatable sequence (5.5)

DOWN

2 Current article mother held in both hands (7)

3 Donations raised to support home country (5)

4 Cheap tenement was originally available north of city (3)

5 Alternative version of "Gee babe, or the country (5)

6 Slope decelerates car? Presumably to some extent (6)

7 Indicates shade needed for part of path (9)

8 Relative stopping with German traveller (7)

14 Threadbare fellows accepting free hot tea (4-5)

16 I'm happy with that in the pink (4,4)

18 Tudor discovered instrument with 20% off; perfect! (7)

20 Lattice starting to till on twisted ledge

21 One replacing last penny in metal offer markine (6)

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