FINANCIAL TIMES

A matter of privacy

Amazon's iRobot deal risks triggering antitrust case — RICHARD WATERS, PAGE &

Live shopping

The social media experiment for



Stalled smart cars

Public acceptance and regulation are roadblocks — John Thornhill, Page 17

Enemy lines

Crimea attacks ruffle Kremlin

A girl looks at Russian mintary equip-ment crippled in battle against the Ukrainian army, displayed as part of an outdoor exhibition in Lviv, Ukraine,

outdoor exhibition in Lviv, Ukraıne, yesterday.

Attacks in Crimea this week, which destroyed nine Russian fighter jets, according to a Ukrainian official, are the most severe of a run of recent incidents involving Russian targets that western experts suspect were undertaken by pro-Ukrainian forces under the guid-man kivit.

The unclaimed incidents have put the Rremlin in the awkward position of hav-ing to deny that they could have been inflicted by Ukraine-friendly groups. Propaganda boost page 3



Sanctions make 'limited impact' on Russian oil output and revenue

◆ IEA raises production outlook ◆ Rerouting crude offsets hit ◆ Cheap prices lure Asia buyers

Western sanctions have had "limited impact" on Russian oil output since the start of the war in Ukraine, the International Energy Agency said yesterday, as it raised its forecast for Russian crude

production.

Moscow's exports of crude and oil products to Europe, the US, Japan and Korea have fallen by nearly 2.2mn bar-rels a day since its full-scale invasion of rels a day since its full-scale invasion Ukraine, the group said. But the rerouting of flows to countries including India, China and Turkey have mitigated financial losses for the Kremlin.

Russian oil production in July was only 310,000 b/d below prewar levels, a fall of less than 3 per cent, while total oil exports were about 580,000 b/d lower,

the IEA's latest oil report said. As a result, Russia would have generated \$19bn in oil export revenues in July, and \$21bn in June, the IEA's data showed.

"Asian buyers have stepped in to take advantage of cheap crude," the group said, with China having overtaken the EU as the biggest importer of Russian crude in June

Increased demand for Russian crude

Increased demand for Russian crude compared with earlier in the year also meant that the discounts being paid for Russian cargoes had narrowed, it said. Although an EU embargo on Russian crude — due to come into full effect next February — would result in further declines in European imports, "some policymakers have suggested a possible softenine of measures". It adoes.

restrictions on supplying Russian oil to countries outside the bloc. Meanwhile, the US is pushing G7 nations to support a price cap mechanism that would allow some Russian oil to reach third countries as long as they agreed to pay below

tries as long as they agreed to pay below-market price for the cargo.

In response, the IEA said, it had increased its Russian production fore-cast for the second half of 2022 by 500,000 b/d and 800,000 b/d for 2023.

The revised Russian outlook came as the IEA also increased its global oil dem-and forecast for 2022 by 380,000 b/d,

Record European prices for natural gas following the invasion had spurred "substantial" gas-to-oil switching for



exports to the US, Japan, Korea and Europe have fallen by 2.2mn since it invaded Turkey and China have risen parts of the economy slows.

parts of the economy slows.

Oil use for power generation has also been pushed higher by increased electricity demand owing to the global heatwave, which has seen temperatures hit record levels in some parts of the world, including the UK. Oil burning has soared in Saudi Arabia and Iraq but also increased in Portugal, the UK, Spain, Germany and Italy, it said. The EU's commitment to reducing

member countries' gas consumption by 15 per cent from August 2022 to March 2023 will continue to increase oil

demand by roughly 300,000 b/d for the next six quarters, the IEA added. Scholz backs Europe pipeline page 2 Europe electricity prices hit high page 6 US petrol costs fall page 10

Briefing

- Brown leaves SMIC amid US tensions Tudor Brown, the ex-president of tech group Arm, has quit the board of China's biggest chipmaker, as rising Washington-Beijing tensions put pressure of the country's tech sector.— PAGE 6; LEX, PAGE 18
- Bangladesh cautious over China loans
 Bangladesh has warned developing nations to think Bangladesh has warned developing nations to thin twice about taking loans via China's Belt and Road Initiative as global inflation and slowing growth ad-
- A suspected fraudster is to be extradited to Turkey, the first such case since President Recep Tayyip Erdoğan, right, demanded extraditions in



- India plans Big Tech rule changes India has pledged to move quickly regarding internet laws after last week abruptly scrapping a contentious personal data protection bill. Meta and Google had railed at the draft bill's compliance costs.— PAGE 4
- ► Pyongyang declares 'victory' over Covid Three months after Kim Jong Un first admitted that North Korea had seen an outbreak of Covid-19, he has declared "victory" over the virus and described the official death toll of 74 as a "miracle".— PAGE 4
- Exxon divestment hit by Nigeria U-turn The oil major's sale of its business in the Niger Delta has been thrown into doubt after Nigeria's president withdrew his support for the divestment.— PAGE 9

for ownership housing in the US - 2.5 — the proportion of the homeowner inventory that is vacant for sale — is at 0.8 per cent, - 1.0 the lowest since

Carney to head Brookfield asset management spin-off

Australia	A\$7.00(inc GST)
China	RMB30
Hong Kong	HK\$33
India	Rup220
Indonesia	Rp45,000
Japan	¥650(inc JCT)
Korea	W4,500
Malaysia	RM11.50
Pakistan	Rupee 350
Philippines	Peso 140
Singapore	S\$5.80(inc GST)
Taiwan	NT\$140
Thailand	Bht140
Vietnam	US\$4.50

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Fed's Daly says inflation fight 'not near done' with US core prices still climbing

COLBY SMITH - WASHINGTON

A top Federal Reserve official has warned that it is far too early for the US central bank to "declare victory" in its fight against inflation after data showed a reprieve in consumer price

In an interview with the Financial Times, Mary Daly, president of the San Francisco branch of the Fed, did not rule out a third consecutive 0.75 percentage point rate rise at the central bank's next policy meeting in September, although she signalled her initial support for the Fed to slow the pace of its increases.

Her comments come amid interess the state of the s

Her comments come amid intense debate on how quickly the Fed will tighten monetary policy in the second half of 2022, after raising rates at the fastest pace since the early 1980s in the first half of this year. The federal funds

STOCK MARKETS

rate, which hovered near zero in March, is now fixed between 2.25 per cent and 2.50 per cent.

"There's good news on the month-to-month data that consumers and business are getting some relief but inflation remains far too high and not near our price stability goal," Daly said after the latest consumer price index report showed no increase between June and July and a slower annual inflation rate of 8.5 per cent. Still, 'core' prices, which strip out volatile items such as energy and food, climbed higher, led by an uptick in services inflation that Daly said showed little sign of moderating.

"This is why we don't want to declare victory on inflation coming down," she said. "We're not near done yet."

Daly maintained that rates should rise to just under 3.5 per cent by the end

ness and consumer activity. But she cautioned against moving too aggressively to damp demand. "There is a lot of uncertainty, so leaping ahead with great confidence that [a 0.75 percentage point rise] is what we need and being prescriptive would not be optimal policy," she said. A half-point rise in september was her "baseline". Daly pointed out that the Fed had already tightened monetary policy significantly and the full effects of those

Daily pointed out that the Fed had already tightened monetary policy significantly and the full effects of those moves had not yet trickled through the economy. Other global central banks were raising interest rates rapidly in a "synchronised" way to an extent that had dramatically tightened global financial conditions, she added, while growth prospects had soured.

"We have a lot of work to do," she said.

World Markets

			CURRENCIES					GOVERNMENT BONDS				
Aug 11	Prev	%chg	Pair	Aug 11	Prev	Pair	Aug 11	Prev	Yield (%)	Aug 11	Prev	Chg
225.20	4210.24	0.36	\$/€	1.035	1.036	€/\$	0.967	0.966	US 2 yr	3.17	3.14	
853.74	12854.81	-0.01	\$/£	1.223	1.226	£/\$	0.818	0.816	US 10 yr	2.84	2.76	
470.19	33309.51	0.48	£/€	0.846	0.845	€/£	1.182	1.184	US 30 yr	3.12	3.03	
728.46	1727.12	0.08	¥/\$	132.585	132.125	¥/€	137.166	136.822	UK 2 yr	2.13	2.08	
755.65	3749.35	0.17	¥/£	162.084	162.019	£ index	79.750	79.363	UK 10 yr	2.06	1.95	
465.91	7507.11	-0.55	SFr/€	0.972	0.974	SFr/£	1.148	1.153	UK 30 yr	2.45	2.33	
131.26	4150.68	-0.47	CRYPTO						JPN 2 yr	-0.10	-0.10	
544.67	6523.44	0.33	CRIPIO		Aug	11	Prev	%chg	JPN 10 yr	0.19	0.19	
694.51	13700.93	-0.05	Ritroin (\$)		24372		959 99	1 72	JPN 30 yr	1.10	1.10	





Nikkei	27819.33	27999.96	-0.6
Hang Seng	20082.43	19610.84	2.4
MSCI World \$	2803.37	2743.62	2.1
MSCI EM \$	997.20	1001.69	-0.4
MSCI ACWI \$	649.75	637.70	1.8
FT Wilshire 2500	5495.73	5374.13	2.2
FT Wilshire 5000	42924.85	41972.61	2.2

				GER 2 vr	0.45	0.42	
reum	1893.63	1853.98	2.14				
100111	1000.00	1000.00	2.11	GER 10 yr	0.97	0.89	
MODITIES				GER 30 yr	1.22	1.12	
	Aug 11	Prev	%chg				
VTI\$	93.65	91.93	1.87				
Irent \$	99.01	97.40	1.65			Prices are latest	for e
\$	1795.05	1795.25	-0.01		Da	ta provided by N	Aornir



Friday 12 August 2022

INTERNATIONAL

Scholz backs west European gas pipeline

building new route after Nord Stream supplies cut

Olaf Scholz has backed the idea of a gas pipeline linking Portugal and Spain to central Europe via France, saying it would vastly improve the continent's

energy security. Speaking yesterday at his first summer press conference as German chan-cellor, Scholz said he had discussed the idea with the other countries' leaders, as well as with Ursula von der Leyen, Euro-

pean Commission president. "I made the case that we sh tackle such a project," he said, adding between north Africa and Europe that will help us to diversify our [energy]

rope's efforts to wean itself off Rus-Europe's etforts to wean itself off Rus-sian gas have been hampered by the lack of alternative pipelines. Brussels has made knitting together the bloc's energy infrastructure, eliminating bot-tlenecks and ending delays to pipeline projects a priority.

projects a priority.

But any such project would not come
soon enough for Germany. Berlin is racing to find alternative sources of gas
after Russia reduced flows through
Nord Stream 1, which is the main conattife to Russia reduced.

duit for Russian gas into Europe. NS1 is operating at only 20 per cent of capacity. The dearth of gas has pushed up prices and complicated Germany's

Industry fears the government might be forced to declare a gas emergency, which would mean supplies would have

Germans are braced for rocketing

The government will 'do everything it can to ensure people get through this difficult period'

heating bills this winter amid a flatlining economy, soaring inflation and supply chain problems that continue to dog the

was living through "serious times" but

thing it can to ensure people get through this difficult period", repeating his man-tra: "You'll never walk alone."

Import terminals for liquefied natural gas being constructed on the North Sea coast and due to begin operations early next year would make up the shortfall in supplies from Russia, he said.

We will be in a situation . . . where it might be expensive to get gas, because of the state of the global market, but we will always get enough." Scholz was asked about the "cum-ex'

tax fraud scheme, the subject of a signif-icant inquiry by law enforcement

In 2016, when he was mayor of Hamto demand repayment of €47mn in back taxes from a private bank, MM Warburg, which had been involved in some of the cum-ex trades. The opposition accuses him of influencing the tax accuses him of influencing the tax authority into letting the bill lapse, a

charge he denies. Scholz said there was "no evidence whatsoever of political influence [being exerted] over this decision". His links to the saga re-emerged in the

past few days when it was revealed that authorities had discovered about €200,000 in cash in a safe-deposit box

E200,000 in cash in a sare-deposit box belonging to Johannes Kahrs, a former MPfrom Scholz's Social Democrats. Scholz said he knew "nothing" about the money, adding: "I'm just as curious as you and would love to know where it comes from. But [Kahrs] won't tell you

Fraud conviction

Swedish court agrees first extradition after Turkey's

RICHARD MILNE NORDIC AND BALTIC CORRESPONDENT

Nato threat

Sweden is extraditing a man wanted fo credit card fraud to Turkey in the firs such legal step since Ankara demanded Stockholm expel dozens of alleged ter-rorists as the price for agreeing to its bid to become a member of Nato.

The government had agreed to extra convicted of fraud in Turkey, the justice

ministry in Stockholm said.
Sweden's bid to join Nato, along with neighbour Finland, has been held up by Turkey, whose president, Recep Tayyip Erdoğan, has demanded that Stockholm statistics. The stockholm statistics are supported by the statistics and the statistics are supported by t Endogan, has telemented that stored holm extradite 73 people accused by Ankara of terrorism. The Turkish man being extradited is a 35-year-old whose name appears on that list, according to Swedish national broadcaster SVT. The man was convicted in Turkey of bank and credit card fraud in 2013 and 2016. according to Sweder's lustice min-

bank and credit card fraud in 2013 and 2016, according to Sweden's justice ministry, and sentenced to 14 years in jall. According to SVT, he argued in Sweden's Supreme Court that he had been wrongly convicted because he had converted to Christianity from Islam, had refused to do military service and because his mother was Kurdish. Morgan Johansson, Sweden's justice minister, said: "This is a normal, routine matter The Supreme Court has examined the issue, as usual, and concluded that there are no obstacles to extradition." His ministry underscored that the case was more than a year old and therefore predated Sweden's Nato application.

and unetted progress application.

Turkey has been angered by Sweden's often vocal support for Kurdish groups as well as several Kurdish-born MPs who sit in the Swedish parliament.

Sweden, Finland, and Turkey signed a trilateral agreement at the Nato summit

trilateral agreement at the Nato summit in Madrid In June under which ankara appeared to end its opposition to the two Nordic countries joining the miltary alliance. Sweden and Finlaml have had their membership applications ratified by 23 of Nato's 30 members in record time. The US did so formally this week after President Joe Biden endo the decision of the Senate.

the decision of the Senate.

But Turkey is still threatening to cause problems, warning Sweden that it wants to see progress on extraditions before its parliament agrees to ratify the Nato application. Swedish newspaper Dagens Nyheter said that of a list published in the Turkish media of 33 people wanted for extradition, Sweden had already rejected 19 of them. Sweden and Finland have argued that

they have separate judicial processes for deciding extraditions and that governments cannot intervene in the process. They pledged under the June deal to process Turkey's pending extradition requests "expeditiously and thor-oughly" but the memorandum made no mention of a number of suspects such as

mention of a number of suspects such as Erdoğan's figure of 73.

The people Turkey has demanded are mostly members of two groups it con-siders terrorist organisations: the armed Kurdistan Workers' party, or PKK, and followers of an Islamic preacher blamed for masterminding an abortise military count in 2016. abortive military coup in 2016. Additional reporting by Ayla Jean Yackley

Eurozone, Industry

German powerhouse shaken by series of shocks

Export model strained by inflation, supply chain woes and drop in global demand

GUY CHAZAN — BERLIN JOE MILLER — FRANKFURT

Germany's finance minister did not pull his punches in describing the grim reality facing Europe's largest economy. Prospects were "fragile", Christian Lindner said on Wednesday, Growth forecasts were being downgraded. Life had become "much more expensive for lots of people", with rising prices for gas, energy and flood. Germany is experiencing a squall of shocks that are darkening lis economic outlook. Along with soaring inflation, persistent supply chain problems and weaker global demand are weighing heavily on its industrial sector. "What's most worrying is just how

"What's most worrying is just how broad-based the weakness in the econ-omy is," said Clemens Fuest, head of the omy is," said Clemens Fuest, head of the Ifo Institute think-tank. In other down-turns, services suffered but industry recovered, and vice versa. "Now we're seeing weakness across the board." The eurozone's powerhouse has become its weak link. Germany's econ-

omy stagnated between the first and second quarters, while the single cur-rency area as a whole expanded 0.7 per cent. Last month, the IMF slashed its tent. Last month, the IMF stashed its forecast for German growth in 2023 by 1.9 percentage points to 0.8 per cent, the biggest downgrade of any country. While growth in France, Italy and

Spain was stronger than expected on the back of a tourism-fuelled boom, Ger-many has had to rely more on domestic demand. But with consumers labouring under high inflation, spending and con-fidence are fragile. Retail sales fell 8.8 per cent compared with a year previ-ously, the biggest decline on record.

"People are feeling really insecure," said Monika Schnitzer, economics pro-fessor at Munich's Ludwig Maximilian University, who sits on a panel of economists advising the government. "They've been told to keep money back for higher energy bills and that has led to a drop in consumption."

The economy is now so weak that many fear a technical recession, defined as two consecutive quarters of negative



Sign of the times: Hamburg port workers strike for more pay in June with a banner that a banner that reads 'Stop the inflation monster'

Pessimists point to low water levels on the Rhine affecting river traffic in the heavily industrialised area, rising tension between Beijing and Taiwan and the prospect of a global downturn, always a problem for export-oriented economies such as Germany's.

The BDI business lobby said late last month that a recession was becoming more and more likely. Households as well as companies were suffering from wei as companies were sinering from higher energy prices that were stoking inflation, while China's zero-Covid strategy was "paralysing global trade". Schnitzer said much hinged on

whether Russia turned off the gas tap completely and Beijing closed ports and factories should Covid-19 numbers rise.

"If we can muddle through and things don't get worse in the US and China, we may be able to avoid a recession, but even then we can't expect a significant upswing," she said. "Either way, the

uncertainty is just huge at the moment." Recent data have deepened fears of a downturn. Last month, Ifo's index of business confidence fell to its lowest level in more than two years. Industrial

production rose modestly in June, but orders fell 0.4 per cent — the fifth suc-cessive monthly decline — and are 9 per

cessive monthly decline — and are 9 per cent below ayear ago.

The challenge of the coming months will be to steer a course between supply chain problems and rising gas prices. "They expect no relief on either," said

About 73.3 per cent of companies surveyed by Ifo in July were experiencing shortages, and about 90 per cent in the electronics, machine building and car ectors struggling to procure materials

and products.

A bigger problem is the increase in gas and electricity prices. Hans Jürgen Kerkhoff, president of the German Steel Federation, said the industry was incurring additional costs of about €7bn a year, compared with 2021.

year, compared with 2021.
For other companies, it is the instability that is most troubling. Claus Bauer, chief financial officer at schaeffler, the car parts supplier, sald: "we're talking about tripling [of energy prices] one day, then going down by 30 per cent the next day."

Some companies are more upbeat. Deutsche Post DHL, one of the world's largest logistics groups by revenue, has been posting record profits in the past year. "The current predictions from some economists are, from my perspective, too pessimistic," said Frank Appel, chief executive. "In our numbers we don't see any recession yet."

The government is not too alarmed by the downbeat statistics. "A lot of companies are telling us that even if they get no new orders they'll still be busy for the next two years," said one official. A recession is a possibility, he said, but it could "be a soft one — where growth is below zero for two quarters, but every-thing feels OK, companies can pay their bills and we can help everyone through

ne winter". Nevertheless, the government is mo ing to adopt its third package of relief measures for the population since the war in Ukraine broke out. Lindner said he wanted to raise income tax thresh-olds as well as the child benefit and the tion where we have to act," he added.



FINANCIAL TIMES

France calls for continental help to tackle spate of wildfires

'If we can muddle

through

and things

don't get

worse in

the US and

China, we

to avoid a

recession

may be able

an countries are helping France to fight fires raging across the country as the continent deals with a long ight and recurring heatwayes

Poland, Germany, Austria, Greece and Romania have pledged to send firefight-ers, vehicles and equipment after

and Greece. The commission will also use an EU satellite to help gather data about the fire-damaged areas. Germany is set to send 64 firefighters and 24 vehicles while Poland plans to send 146 firefighters and 49 whiles. "This fire season is particularly ferocious on our continent... the EU has full solidarity when a country is facing an emergency situation," said Janez

Lenarčič, the European commissioner for humanitarian aid and crisis manage-

ment.
France's prime minister, Élisabeth
Borne, and interior minister Gérald
Darmanin vesterday visited Gironde,
where about 1,100 firefighters have
been deployed.
"We have never mobilised so many
resources to fight fires," said Borne, add-

ing that lessons would have to be drawn on how to adapt to climate change and

on how to adapt to climate change and protect biodiversity.
Weather conditions to tackle the fire are "particularly difficult" in Gironde, where it has not rained for more than a month, according to local authorities. Temperatures were touching 40C yesterday and are forecast to remain high until the weekend.

"Our partners are coming to help France as it faces the fires. Thank you hem. European solidarity is in play," French president Emmanuel Macron motoe on Twitter.

Eight fires across France have forcet the evacuation of about 10,000 people, according to the latest information. The country's Gironde department, which includes the city of Bordeaux, is dealing with the largest inclient, a blaze that started in July and has begun to rage again in recent days. Local authorities estimate that about 6,800 hectares have been burnt.

The European Commission said it had



'Our partners are coming to help France as it faces the fires Thank you to them'

Inank you to them
Investigators are looking at whether
any of the fires were started deliberately. "The fire spread on all sides, and
with the rise in temperature we've seen
a fire which exploded in certain areas,"
said Marc Vermeulen, who heads
Gironde's fire department.
Satellite data suggest about 48,000
hectares of land have been burnt in
France this year, compared with an
average of roughly 7,000 hectares over
the past 15 years.

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INTERNATIONAL

Blasts in Crimea hand Ukraine propaganda and morale boost

Unclaimed incident is latest on Russian targets that experts believe Kyiv is behind

The thick plumes of black smoke that swirled over an air base in Crimea sent scores of sunseekers running from the Russia-occupied peninsula, clogging traffic on the highway leading to the only bridge to their homeland.

Ukrainian officials retweeted the vid-eos of panicked Russian tourists racing for the exits. One assessed that nine for the exits. One assessed that nine Russian fighter jets had been destroyed in the incident on Tuesday evening. But they did not go as far as to take credit on the damage inflicted on the Saki air base, some 200km from the near sknown Ukrainian position.

"Smoking cigarettes kill," a senior Ukrainian official wrote in a tongue-incheek text soon after the explosions. The Crimea Dalsts are the most severe of a run of incidents involving Russian targets behind the front line that west-

targets behind the front line that west-

targets behind the front line that western experts suspect have been undertaken by pro-Ukrainian forces under direct or indirect guidance of Kyiv. These unclaimed incidents have put the Kremilin in the awkward position of having to deny that they could have been inflicted by Ukraine-friendly groups. Moscow suggested Thesday's explosions in Crimea, which it annexed in 2014, might have been accidental due to the mishandling of ammunition.

the mishandling of ammunition. "Only a violation of the fire safety requirements is seen as the main cause of the explosion of several munitions at the Saki airfield," an unnamed Russian defence ministry source was quoted as saying by the Interfax news agency.

Together with what appear to be par-tisan actions against Russian soldiers in recently occupied Ukrainian territories, they are designed to sow unrest and doubt among the Russian population and boost Ukrainian morale, more than make a material difference on the batt-

lefield, experts and western officials say.
"The mere fact it took place so far behind enemy lines and in Crimea, which [Russian president Vladimir] Putin considers de facto Russian territory, is a real morale boost for Ukrain said one European intelligence official. "It also shows that Ukraine has higher capabilities than Russia may have thought."

A western military official said the propaganda gain from the Saki air base explosions was "the combination of a grand slam, a hole in one and a last-

second goal" all at once.
In the past few months, officials appointed by the Kremlin have been killed in Ukrainian territories seized by Russian forces, some by car bombs, others by gunshot. The Kremlin-picked deputy head of the Russia-occupied Kherson province last week denied reports that his boss had been poisoned or had a stroke after he was evacuated to

Moscowfor treatment.

Infrastructure that is key to Russia's war effort has also been targeted. A "kamikaze" drone struck a Russian oil refinery in the southern Rostov region in three.

in June.

Russia has accused Ukraine of inflicting some of the damage but has refused to confirm many of the incidents. State media have taken to reporting "bangs"



Close call: smoke and flames rise near bathers on the beach after explosions at Saki air base, Crimea

rather than "explosions", while officials have dismissed some of them as safety violations or industrial accidents.

Moscow's refusal to acknowledge the attacks, analysts say, could be an attacks, analysts say, could be an attempt to prevent panic spreading am-ong locals about Ukraine's ability to strike within Russia and to maintain the illusion it is only engaged in a "special operation" and not a full-scale invasion.

However, the explosions at the Saki air base are of a magnitude far greater



'Why take

credit when

leave behind

paranoia?

It's not like

don't know

what hit them'

the Russians

than any operations Ukraine is sus-pected of having carried out. Western military officials and ana-lysts suggested they may have been caused by a Ukrainian-made missile or a group of saboteurs, rather than the less likely scenario of an accident.

A Nato official declined to elaborate

inkely scenario of an accident.

A Nato difficial declined to elaborate on the incident beyond saying that no weapons provided by the west were used. The New York Times and the Washington Post reported that Ukrainian special forces, working alongside partisans, were behind the assaults.

Ukrainian forces have used domestically developed weaponry, such as the locally made Neptune shore-based missile that sank the Moskva flagship of Russia's Black Sea fleet in April. A western defence adviser said that Kyiv had a few late-model Grom ballistic missiles with a range of Stockm.

However, Rochan Consulting, a military adviser, said such a missile should have been picked up by Russian air defence systems, adding there was "no evidence to suggest that Russian air defence [nearby] was activated".

Another possibility is that the strike was carried out by resistance fighters or Ukrainian special forces using kami-kaze drones. A drone with explosives hit the Black Sea fleet base in Sevastopol in the July. "It's absolutely possible that it was a group of local saboteurs," the European intelligence official said. The mystery behind the blasts played into Ukraine's hands, said the Nato official "Why take credit when you can

cial. "Why take credit when you can leave behind paranoia? It's not like the

Russians don't know what hit them."
For Russia, blaming the attack on Ukraine would imply weakness in its defences and demand a response, as Putin considers Crimea part of Russia.

Crimea's Russia-picked governor, Sergei Aksyonov, declared after the Saki blasts a state of high terror alert, yet insisted the situation was "under full

In his daily address later, Ukrainian president Volodymyr Zelenskyy did not refer to the blasts but said: "Crimea is Ukrainian and we'll never give it up." Additional reporting by Max Seddon, Riga See Opinion





INTERNATIONAL

Bangladesh warns on China project loans

Finance minister blames bad lending decisions by Beijing for Sri Lanka woes

BENJAMIN PARKIN — DHAKA

BenJaldesh's finance minister has warned developing countries to think twice about taking loans through China's Betl and Road Initiative asglobal inflation and slowing growth add to the strains on emerging markets.

AHM Mustafa Kamal also said China needed to be more rigorous in evaluating its loans amid concern that bad decisions risked pushing countries into debt distress. He pointed to Sri Lanka, where

Beijing-backed infrastructure projects that failed to generate returns had exac-

that failed to generate returns had exacerbated an economic crisis.

"Whatever the situation [that] is going on worldwide, everybody will be thinking twice to agree to [BRI loans]," he told the Financial Times. "Everybody is blaming China. China cannot disagree. It is their responsibility."

He said Sri Lanka's crisis highlighted that China had not been rigorous enough in deciding which projects to support. It needed to "make a thorough study" before lending to a project, he said. "After Sri Lanka. . . . we felt that Chinese authorities are not taking care of this particular aspect, which is very, very important."

Bangladesh last month became the latest country in Asia to approach the

'Everybody is blaming China. China cannot disagree. It is their responsibility'

weighed on its foreign reserves. The country, a participant in China's BRI, owes about \$4bn, or 6 per cent of its for-eign debt, to Beijing. Kamal said Bangladesh wanted a first instalment from the IMF of \$1.5bn as

part of a \$4.5bn package, which would include financing to help it fund climate

include financing to help it fund climate change resilience projects and buttres to budget. The fund said a loan to Bangladesh had not yet been negotiated. Bangladesh was also seeking up to \$4bn from other multilateral and bilateral lenders, including the World Bank, Asian Development Bank, Asian Infraral lenders, including the World Bank, Asian Development Bank, Asian Infraral lenders, including the World Bank, Asian Development Bank, Asian Infraral lenders, including the World Bank, Asian Development Bank, Asian Infraral lenders, Kamal said. He was optimistic the country would secure loans from them. Kamala s comments came after Wang Yi, China's foreign minister, visited Bangladesh, meeting officials including Shelkh Hasian, prime minister. China

Sheikh Hasina, prime minister. China called itself "Bangladesh's most reliable

long-term strategic partner" and said the pair agreed to strengthen "co-operation in infrastructure".

Bangladesh has been hit hard by a rising energy import bill, with fuel shortages forcing daily power cuts. Its foreign reserves have fallen to less than \$40bn, from more than \$45bn a year ago. But analysts said the country's strong export sector, notably its garment trade, had helped shield it from the recent global shocks. This meant that although "everybody is suffering [and] we are also under pressure", Bangladesh was not at risk of defaulting like Sri Lanka had, Kamal said. "There is no way to even think of a situation like that."

See The FT View

India plans new Big Tech rules after personal data bill dropped

Online regulation

India plans to move "as quickly as pos-sible" with legislation governing the internet after abruptly scrapping a contentious personal data protection bill last week.

bill last week.
Rajeev Chandrasekhar, India's minister of state for electronics and information technology, rejected criticism from tech groups such as Meta and Google that had complained about the draft bill's compliance costs and some of its provisions, including a requirement that companies store data locally in India. "Big Tech have got used over the past decade to little or no regulation, little or no scrutiny, and they got away with things they should not have gotten away with," Chandrasekhar said.
"Governments around the world were "Governments around the world were "Governments around the world were

with," Chandrasekhar said.
"Governments around the world were askeep at the whee!"
Chandrasekhar added that the government would propose a "much more focused data protection and privacy bill", amend or redraft its 22-year-old IT act. and outline a broad data governance framework policy that would deat with artificial intelligence, non-personal data, and data sets.
"We want to do it as quickly as possible," he said. "We don't want to disrupt the momentum that we have today in

the momentum that we have today in

the momentum that we have today in terms of start-ups and the innovation ecosystem for growth."
India's regulatory push comes after the EU passed laws this year to set the global standard for how large online global standard for how large online platforms such as Amazon and Face-book must operate. The US is among the countries considering similar legisla-tion, as regulators worldwide crack down on the market power of the biggest tech commanies. biggest tech companies. Chandrasekhar said tech companies

were protesting at "basically any form of scrutiny and regulation because they had seen nothing before". He added: "That train has left the sta

tion; New Delhi station, and Big Tech has to get used to the fact that openness, safety and trust and accountability, which are the boundary condition around which we are making poli-

cies . . . are here to stay."

After five years of discussions about how to protect online users' data, Nar-endra Modi's government last week withdrew the personal data protection bill, which had received more than 90 endments from lawmakers.

India, the world's largest democracy, has roughly 800mn internet users, a number its government estimates will grow to 1.2bn by 2026. However, its IT legislation has failed to keep up with a growing digital economy involving both local start-ups and global tech groups, as well as increasing concerns over pri-vacy, freedom of speech and the impact of tech apps on human rights. Work on the draft began after India's

Supreme Court recognised privacy as a fundamental right in a 2017 ruling on a

tundamental right in a 2017 ruling on a case challenging the government's Aadhaar digital ID system. Chandrasekhar said any legislation would give the state "the right to inter-vene and seek out information about a particular citizen" in cases such as law enforcement national equity, terror

US. Rightwing fury

FBI raid fires up Trump's diehard supporters

Search of ex-president's home prompts conspiracy theories and threats of violent reprisals

JAMES POLITI — WASHINGTON
ELEANOR OLCOTT — PALM BEACH
CAITLIN GILBERT — NEW YORK

Perched on the side of a bridge connect Perched on the side of a bridge connect-ing the island of Palm Beach to the Flor-ida mainland, a day after Donald Trump's nearby Mar-a-Lago resort was searched by the FBI, Mary Ann Robin-son held a White Claw alcoholic drink in one hand and railed against federal lav

"When they raided our president['s home], I felt hurt, then anger," said the retired healthcare administrator. "I come to these rallies to bring attention to what is happening in our govern-ment. We know the Godless commies

will never take this republic down as long as we are here." Robinson was part of a relatively small group of defiant, diehard pro-Trump supporters staging a defence of the former president, many of them brandishing huge flags and blaring their car horns. Their reactions were laced with conspiracy theories about both the 2020 election and the political motiva-tion behind the FBI search, echoing Trump's statements on the raid. Omi nously, they suggested the backlash could turn violent if the former presi-dent was arrested or prevented from seekingre-election in 2024.

seeking re-election in 2024. "We're going to fight until the end, whatever it takes," said Mark Harvey, a whatever it takes, said Mark Harvey, a Florida local who introduced himself as "Beach Cracker". He added: "Ninety-nine per cent of Republicans are armed and ready to go. We're ready to take it to the next level if it comes down to it."

Such threats were not confined to Palm Beach. From the moment Trump announced that his home had been searched by federal agents, anger rippled across conservative

America.

Republican lawmakers condemned the FBI and the justice department for being complicit in an oppressive federal regime and a "deep state" bureaucracy that was out to quash any political opposition — even though the search on Mara-laon was amprough to a federal ludge.



Flying the flag: supporters of Donald Trump, and below, rally near his home in Palm Beach

dent Joe Biden. The bill includes a mea efing up funding for the Internal Revenue Service to audit more wealthy tax evaders, something some conserva tives characterised as another sign of

impending government persecution. "The federal Regime is targeting the it dislikes for disfavoured treatment," Ron DeSantis, the Florida governor, wrote in a fundraising email on Wednes-day. "They are demanding we get in line or face the consequences. Now, the Regime is getting another 87,000 IRS agents to wield against its adversaries."

When Scott Perry, a Republican law-When Scott Perry, a Republican lawmaker from Pennsylvania who is one
of Trump's most loyal followers on
Capitol Hill, disclosed that his
phone had been seized by the
FBI on Tuesday after facing
scrutiny from a congressional probe over the January 6 attack on the Us Capitol, more anger flared on the hard right. "This is America and these

The response has highlighted the extent to which many Republicans have drifted towards Trumpian scepticism of federal law enforcement in a party that has traditionally presented itself as tough on crime.

'This is

America

and these

Gestapo

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reckoning

Even Republican leaders in Congress attacked the DoJ and the FBI, with Kevin McCarthy, the top Republican in the House, promising to investigate attor-ney-general Merrick Garland if the

ney general metrics. Gattation in the party regained control of the lower chamber of Congress in November. Meanwhile, Republican candidates appealed for funding on the back of the search and promised retribution. "The question is what comes next," said JD Vance, the author and venture capitalist running for a Senate seat in oblo "We running for a Senate seat in Ohio. "We either have [a] republic or we don't. If we do, the people who've politicised the FBI in recent years will face investigation and prosscrition."

rBi in recein years will take investiga-tion and prosecution."

Republican strategists hope that the raid will consolidate their advantage with voters heading into the midterm elections by revving up their base. But there is a risk that the anger unleashed

the party, and the extent to which the party remains in Trump's grip. On social media, in the hours after the Mar-a-Lago raid, tweets referencing "civil war" and "FBI Gestapo" surged to a peak of more than 3,000 in one hour. Two days later, an average of 1,000 of these tweets were still being sent every hour.

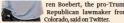
Many on Twitter, Telegram and

Trump's alternative platform, Truth-Social, pointed to the raid as evidence of continued targeting of Trump and his supporters by Biden and the "Deep State". Baseless online conspiracies State". Baseless online conspiracies spread rapidly, accusing the FBI of planting evidence to prevent Trump from running for office in 2024.

In far-right spaces such as QAnon Tel-egram channels and the message boards TheDonald and 4chan, threats of vio-

TheDonald and 4chan, threats of vio-lence were more explicit, with many posting death threats against Garland and FBI director Christopher Wray. But it was outside Trump's Florida home that feelings were at their most raw and disturbing. Linda Ulmer, a reti-ree from jupiter Beach, Florida said: "If Trump is put in prison, there will be a

Some tied the FBI's move on Trump to the \$700bn economic package passed by the US Senate and endorsed by Presi-



ren Boebert, the pro-Trump might turn off moderate and independent voters by showing how deeply anti-Washington extremism has penetrated civil war. People will be out on the streets. Buildings will burn. People will take down the Capitol."

That will be considered as a reas exception to the fundamental right of privacy, he added.

Revenge allegation

US charges Iranian with plot to murder Bolton | North Korea declares 'victory' over pandemic

COURTNEY WEAVER — WASHINGTON ANDREW ENGLAND — LONDON

Federal prosecutors have charged an Iranian national with plotting to mur-der John Bolton, Donald Trump's formnal security adviser, on US soil.

er national security adviser, on US soil.

The Department of Justice said it believed Shahram Poursafi, a member of Iran's elite Revolutionary Guards who is also named Mehdi Rezayi, had attempted to arrange a "murder for hire" targeting Bolton in retallation for the death of Qassem Soleimani, an IRGC commander, in January 2020.

"Iran's IRGC, through the defendant, tried to hatch a brazen plot: assassinate a former US official on US soil in retaliation for US actions," said Matthew Graves, US attorney for the District of Columbia.

Iran vowed to avence Soleimani's

Graves, Us attorney to the District of Columbia.

Iran vowed to avenge Soleimani's death after former US president Donald Trump ordered a drone strike that killed one of the Islamic republic's most powerful commanders near Baghdad airport in 2020. Bolton was not working for the administration at the time of Soleimani's death; he had been fired in

September 2019 after his hawkish position on Iran and North Korea led to clashes with Trump.
The assassination of Soleimani, who was head of the Quds Force, responsible for overseas operations, pushed the adversaries to the brink of war. Tehran initially responded by firing missiles at

'This is not the first time we have uncovered Iranian plots to exact revenge against people on US soil'

two bases hosting US soldiers in Iraq. No US troops were killed in the attack. According to court papers, Poursafi tried to organise the murder via an encrypted messaging application, after contacting a US resident online and asting if the could take photographs of Bolton for a book. In November 2021, they put Poursafi in touch with a second person, who was first offered \$250,000, the \$300,000, to "eliminate" Bolton. Over several months, Poursafi repeatedly pressured the individual to carry

out the attack, sending updates on Bolton's whereabouts as well as photographs of bags of US dollars, the implied payment, said prosecutors. Should the individual fail to do the job, Poursafi's "group" would be angry, he warned. If convicted, Poursafi could face up to 15 years in prison for "attempting to 15 years in prison for "attempting to 15 years in prison for "attempting to 16 years in prison for attempting to the use of interstate commercial facilities in the commission of murder-for-leuse of interstate commercial facilities in the commission of murder-for-leuse of the prison of the use of interstate commercial facilities in the commission of murder-for-leuse of the use of the

Covid outbreak

North Korea has declared "victory" over Covid-19, three months after Kim Jong Un's regime first admitted to an outbreak of the virus in the country.

"The long-suffered quarantine war is finally over and today we are able sol-emnly to declare victory," Kim told thousands of scientists and health offi-cials in a speech put on state media yes-

cials in a speech put on state media yes-terday.

Kim described the official death toll of
74 as a "miracle" and praised the coun-ry's "all-for-one and one-for-all collec-tivist spirit". He thanked health officials for obeying the regime's orders and
"proving" its policies had been correct.
Pyongyang's reporting of Covid-19
numbers has attracted widespread scepticism from public health experts.
"The North Koreans don't have the capacity to conduct mass testing for Covid, so their official figures are not credible at all," said Go Myong-hyun, a senior fellow at the Asan institute for Policy Studies in Seoul.

Speaking at the same event, Kim Yo Jong, Kim's sister who is a high-ranking

regime official, blamed the outbreak on leaflets laced with Covid-19 flown by balloon from South Korea. Accusing Seoul of a "crime against humanity", she said it was trying to "take advantage of the world health crisis and crush our country"



ous shit that could introduce the virus into our country, we'll respond of course by not only eradicating the virus, but also externinating the South Korean authority bastards," she said.
South Korea expressed "strong regret over North Korea's insolent and threatening remarks based on repeated groundless claims".
Kim Yo Jong also said her brother hab een "severely ill from high fever during the quarantine war but did not lie down even for a second while thinking only

of his responsibility for the people". It is the first time that the regime has suggested that Kim Jong Un, who disap-peared from public view for several weeks in June and July, may have con-tracted the virus.

peared from public view for several weeks in June and July, may have contracted the virus.

The Kim regime presents its leader as having suffered alongside and on behalf of his people. In February a documentary on state television claimed Kim's body had "completely withered away" as he "suffered" on behalf of his people during chronic food shortages.

For more than two years since the onset of the pandemic, North Korea has maintained that not a single person had tested positive for Covid within its borders. But less than 10 days after admitting to a series of outbreaks of "malignant virus" in May, an editorial in the state Rodong Simmun newspaper declared that North Korea was "successfully overcoming" the crisis.

Since then, the country of 25mn has reported about 4.8mn cases of what it euphemistically described as "fever". A death toll of only 74 would give it the lowest alleged Covid-19 death rate in the world.

Friday 12 August 2022 FINANCIAL TIMES

FTWeekend







The Coast: A photography special



What we write about when we write about taste



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Heat on HSBC Top shareholder Ping An says Asia business spin-off would create up to \$35bn of additional market value o PAGE 8

Companies & Markets

Arm's ex-chief quits board of **SMIC** as China tensions rise

- US tech curbs hobble big chipmaker
- Brown calls resignation 'bittersweet'

WILLIAM LANGLEY AND ANNA GROSS

The former president of tech group Arm has made a "bittersweet" resignation from the board of China's biggest chipmaker as rising tension between Washington and Beijing puts pressure on the country's technology sector.

Tudor Brown, who worked at Arm for 22 years and was an independent director at Semiconductor Manufacturing sections.

tor at Semiconductor Manufacturing International Corp, announced his res-ignation in a LinkedIn post yesterday. "Bitter sweet day today. After 9 years! resigned from SMIC board," he wrote. "The international divide has further videnad."

'The only thing that's frustrated me is the lack of travel. It's hard to engage when that goes on and on'

He later changed the post to remove any allusion to an "international divide" and wrote that he was "sad to leave" but had "opportunities to do other things".

His resignation comes as growing ten-sion between China and the west, as well as Beijing's strict zero-Covid policies,

as sering's structure the two super-powers' economic decoupling.

Brown said he had not fallen out with the company and that "the only thing that's frustrated me is the lack of travel".

"It's hard to engage when that goes on and on," he said in an interview with the Financial Times, adding that SMIC had been a "great company" to work with.

added SMIC to its "entity list", an export blacklist which requires US companies to obtain licences to sell technology to businesses on it, in December 2020.

That followed months of US regula-tory scrutiny of the chipmaker, with the Department of Commerce saying that sales to SMIC carried an "unacceptable risk" of being diverted to "military end use" earlier that year.

. which is inevitable, it's the way it is,

"US people aren't allowed to be on it because of the entity list. I am because I'm British and I'm freer. I'm British and I'm freer.

"Part of my value is that I'm different
and I have a different perspective. It's
good to have differences of opinion."

Officials in the US and allied countries have also been pressuring international chip groups to disentangle themselves from China.

The FT reported this week that Tai-wan security officials want Foxconn, the Taiwanese electronic component man-ufacturer, to drop its stake in Chinese chipmaking conglomerate Tsinghua

chipmaking conglomerate Tsinghua Unigroup, as the country seeks to align itself more closely with the US. US officials have also urged the Neth-erlands to ban ASML, the world's pre-mier manufacturer of the vital lithogra-phy equipment required to produce chips, from exporting even lower-end technology to China, according to a Bloomberg report. The country already

prohibits exports of ASML's highest-tech systems to China.

Brown, who co-founded UK chip-maker Arm in 1990 and has been a fea-

Culture vulture Antfarm swoops on London's Groucho Club in £40mn deal for Soho venue



Artist Tracey Emin at a GO Men of the Year awards after-party at the Groucho Club

The Groucho Club, the private members' club famed for its bohemian clientele drawn from London's art and film scene, has been sold to a hospi-tality venture run by a former Fortnum & Mason's chief executive in a deal worth about £40mn.

Artfarm said it had purchased the Soho venue from a group of investors including Alcuin Capital Partners, a buyout firm that owns coffee chain Caffè Nero. The deal marks the third time the

Groucho has changed ownership in its 37-year history. The club's new own-

female members. The Groucho, which has been owned by successive private equity firms since 2006, has in recent years worked to overhaul its sybaritic reputation. It has long been associated with the hedonistic revelry of the Young British Artists, of which Damien Hirst was a part, and Lon-don's media elite.

Artfarm, founded in 2014 by mar-

ried couple Iwan and Manuela Wirth who own the world-renowned con-temporary art gallery Hauser & Wirth, run eight other venues in England, Scotland and Los Angeles.

The group paid slightly less than &40mn for the club, according to one

important part of London's cultural

life for many years," he said.

The venue took its name from a quip from comedian Groucho Marx in quip from comedian Groucho Marxin which he said he did not want to 'belong to any club that would accept me as a member". Its idiosyncratic rules, which comedian Stephen Fry helped write, include a ban on string vests and on mobile phones in the bar.

The Groucho owns an art collection of about 150 pieces, including works by Francis Bacon, Peter Blake and Tracey Emin. Ewan Venters, chief executive of Artfarm and a former Fortnum & Mason boss who is a Grou-cho member, said he "[looked] for-

European electricity prices hit new record highs

TOM WILSON — LONDON

European electricity prices have soared to new records as a prolonged heatwave disrupted power markets that were already under strain from Russia's cuts to the continent's gas

German baseload power for delivery next year, the benchmark European price, was up more than 5 per cent yes-terday at a record 6455 per megawatt hour. This is five times higher than this time last year. The equivalent French contract was up 4 per cent, exceeding 6600 per megawatt hour for the first time.

From the lins in the control of the lins in the control of the cost of gas as a key source of electricity generation, have been rising all year as the price of gas has more than quadrupled.

The prolonged European heatwave has added to the problem by disrupting generating capacity, while also driving up-electricity demand.

Low wind speeds due to the high temperatures had reduced wind power generation, while falling water levels along the river Rhine had disrupted the delivery of coal to power stations in Gerery of coal to power stations in Ger-many, said William Peck, power market analyst at ICIS, a commodity analytics

In France, where rivers are used to in France, where rivers are used to cool many of its nuclear power plants, low water levels had also affected gener-ation, he added. More than half of France's nuclear power capacity is cur-rently offline for maintenance. "The prices this high is the market

trying to get someone somewhere to do something to stop blackouts," Peck said. "They are saying: any plant that is cur-rently offline is going to get absolutely

renty offine is going to get absolutely loads of money to ramp up."

France usually exports the excess electricity it produces. But this year it has become a net importer, just as Europe is otherwise trying to conserve supplies for the winter.

supplies for the winter.

Germany exported about 600,000

MWh of electricity on a net basis to

France in June, compared with 300,000

MWh of imports from its neighbour a

wasnington's expanding sanctions and export restrictions have forced SMIC to abandon plans to manufacture some types of advanced chip and stalled its global growth, with the company's shares dropping more than 30 per cent in value over the past year. SMIC The US Department of Commerce See Lex

an independent director at Chinese electronics group Lenovo, the world's biggest maker of personal computers, according to his LinkedIn profile.

SMIC did not respond to requests for

ers nope to increase its 5,000-strong membership by pursuing younger cli-ents and are also considering interna-said Artfarm was the "perfect owner"

said Artfarm was the "perfect owner" for the members' club. "Their mix of tional expansion. Founded in 1985, the venue pitched cultural engagement, pedigree in art and excellence in hospitality sits very well with the particular spirit of a members' club that has been an itself as an antidote to London's stuff-ier gentlemen's clubs, such as the Gar-rick Club, which still does not accept

ward to engaging with its member-ship to create a long-term future for the Groucho that builds on its eclectic appeal and maverick ethos". Last year — when trading was

restricted because of Covid-19 restric tions — the Groucho booked a £3.4mn loss after tax on a turnover of £5.4mn. year earner, according to data from Ger-many's Federal Network Agency.

The interconnected European net-work means the record forward power prices in Europe were also driving up costs in the UK. This was one reason for predictions average UK energy bills could surge above £5,000 next year.



Amazon's iRobot acquisition puts antitrust regulators to the test

Richard Waters



he idea that your robot vacuum cleaner could suck up data about your home and send it back to Amazon might strike some people as

I send it back to Amazon might strike some people as creepy. If that happened, would Alexa start suggesting you buy a new rug when the old one wears out, or recommend a better way to arrange your furniture? Whether this would also be a threat to competition in the nascent home automation market, however, is an altogether different question. Separating those two issues has become of critical importance as regulators in the Us break new ground in anti-trust enforcement, with data very much at the centre. Amazon's agreement last week to pay \$1.7bn for iikobot, maker of the Roomba vacuum cleaner, promises to make the ecommerce company even more of a fixture in customers' homes. It would add another gadget to a portfolio of home automation products that already includes Alexa-powered smart speakers, Ring doorbells and a 17-inch high, wheeled robot called Astro.

Not lost on anyone, however, is the fact that Lina Khan, chair of the US Federal Trade Commission for the past 14 months, made her name in antitrust circles with a 2017 paper arguing for a more expansive approach to antitrust of the outper company commerce expansive approach to antitrust circles with a 2017 paper arguing for a more expansive approach to antitrust

14 monus, made her name in antitrust circles with a 2017 paper arguing for a more expansive approach to antitrust

enforcement in order to counter the

enforcement in order to counter the power of Amazon.

Central to her argument was the need to act more aggressively against vertical integration — deals that combine companies in different parts of a value chain, like Amazon's purchase of Riobot.

Vertical deals are a particular problem in digital markets, she argued, since big tech companies had the power to shut out rival apps that relied on access to their platforms. And she warned that data acquired in one market could be used by these companies against competitors in other areas.

Khan's FTC has already broken new ground in tackling vertical dealmaking in tech, suing Facebook parent Metalast month to stop it buying the maker of a popular virtual reality exercise app called Supernatural.

All of this would seem to put the IRobot deal very much in the FTC's sights. Like VR, home automation is a new market that has attracted the attention of the tech glants. And Amazon has a claim to being an early leader in a field that could one day be dominated by a small number of companies.

But while privacy campaigners and others were quick to complain, it is not obvious that Amazon's ownership of iRobot's data would do much on its own to tip the competitive balance.

It is hard to predict what inferences AI will be able to draw from a particularly when it's combined with other data. But on the face of it, knowing the dimensions of a room, or the position of a picce of information, particularly when it's combined with other data. But on the face of it, knowing the dimensions of a room, or the position of a picce of information, particularly when it's combined with other data. But on the face of it, knowing the dimensions of a room, or the position of a picce of information, particularly when it's combined with other data. But on the face of it, knowing the dimensions of a room, or the position of a picce of information, particularly when it's combined with other data. But on the face of it, knowing the dimensions of a room, or the position of a picce of itmiture, hardl

whether home automation or other

whether nome automation of other parts of its commerce business.

And even if the data does have competitive value, does it represent a scarce resource? It's often said that data is the oil of the digital economy. Unlike oil, though, there is no limit to the amount of digital information that can be created. A nonular new sades of a catchly

of digital information that can be created. A popular new gadget, or a catchy new app, can become an instant gusher of valuable insights for its owner.

Some data sets are certainly harder to replicate than others. When Microsoft bought Linkedin in 2016, Salesforce complained to regulators that the network of professional users was a unique asset. But in many fields, data is the automatic byproduct of some other action, like mapping a home while vaculming it.

automatic byproduct of some other action, like mapping a home while vacuumingit.

If the prospect of Amazon getting its hands on Roomba's data doesn't trigger bovious antitust worries, that doesn't mean the deal won't face a challenge from the FTC.

Khan has been explicit about trying to prevent dominant platforms from forming in new digital markets, even before it is clear exactly what form these markets will take or who the dominant companies will be. That is likely to make Amazon's purchase of companies that own the most important "applications." In home automation as worrying to the regulators as Meta's acquisition of leading VR applications.

Khan's supporters can point to how Google's purchase of YouTrube in 2006 and Facebook's acquisition of instagram in 2012 took place well before the online video and photo sharing markets took off. But convincing a court to be as forward-looking, in the absence of clear present harm to consumers, will be a challenge.

richard.waters@ft.com



McKinsey & Company



The Financial Times and McKinsey & Company are delighted to announce this year's panel of judges for the ninth annual Bracken Bower Prize.



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FINANCIAL TIMES Friday 12 August 2022

COMPANIES & MARKETS

Credit Suisse steps up SoftBank fight

Permission sought from UK court to start litigation over Greensill claims

OWEN WALKER EUROPEAN BANKING CORRESPONDENT

Credit Suisse has stepped up its legal fight against SoftBank, as the embattled Swiss lender seeks to recoup hundreds of millions of dollars on behalf of wealthy clients that it had lent through wealthy Clients that it had ient through defunct finance firm Greensill Capital. Credit Suisse lawyers applied to the English High Court last week, seeking

permission to initiate formal legal pro-ceedings against the Japanese tech investor, according to three people with knowledge of the mo

The claims relate to \$440mn of Credit erra, a US construction group that later filed for bankruptcy with more than \$1bn in liabilities. Katerra was backed by SoftBank's \$100bn Vision Fund. Credit Suisse revealed its intention to

Credit Suisse revealed its intention to pursue SoftBank last year when it asked judges in California and Arizona to make Katerra hand over documents relating to a deal SoftBank struck with Greensill in 2020 to bail out the ailing construction business.

construction business.

At the heart of Credit Suisse's claim is a personal dispute between SoftBank chief executive Masayoshi Son and Thomas Gottstein, who stepped down as Credit Suisse chief executive last month.

Credit Suisse chief executive last month. The rift centres on an emergency cash injection that SoftBank agreed in late 2020 to give Greensill, which lent strug-gling Katerra money that it had origi-nally borrowed from Credit Suisse clients. As part of the deal, Greensill return for a small stake in the constri

tion group, which went on to file for bankruptcy in June last year. The Financial Times revealed last year the \$440mm in cash from SoftBank never reached the Swiss bank's Clients. Credit Suisse alleges in US filings that SoftBank masterminded a restructuring of Katerra that benefited itself at the expense of the Swiss bank's clients.

of Kateria unit centricutes used as expense of the Swiss bank's clients.
According to the US filings, Credit Suisse claims a "material discrepancy" between what it says was Son's denial of "all knowledge of the Kateria" deal meeting last September with Gottstein, and an email sent by Greensill founder Lex Greensill in December 2019 sugsation Son had viewn it his Dessing.

gesting Son had given it his blessing.

Credit Suisse has had to request permission from a UK judge to start legal proceedings against SoftBank as its cli-ents' money was lent by Greensill, not Credit Suisse can proceed is not

expected for several months. A judge in California in June set Credit Suisse an August 12 deadline to show it was serious about starting a Uk legal daim.

SoftBank rejected Credit Suisse's claims, adding: "After failing to bring a claim for over eight months, Credit Suisse has taken a required procedural step in order to prolong its desperate attempt to blame softBank for its own poor investment decisions. "We will Vigorously defend any claim . . . should a claim actually be brought." Credit Suisse declined to comment. Credit Suisse was forced to close a group of supply-chain finance funds

Credit Suisse was forced to close a group of supply-chain finance funds when Greensill collapsed, trapping \$10bn it managed on behalf of 1,200 cli-ents. It is still trying to recoup more than \$2.5bn and has warned court battles and urance claims could take five years Additional reporting by Stephen Morris and Kate Beioley in London Pharmaceuticals. Reform

US poised to curb drug prices despite intensive lobbying

Package introduces \$2,000

cap on annual costs borne by 64mn Medicare beneficiaries

JAMIE SMYTH — NEW YORK

The pharma industry has warned that The pharma industry has warned that the biggest shake-up of US drug pricing regulation in decades will cripple inno-vation and stymie development of life-saving medicines in last-ditch lobbying aimed at blunting new legislation. The reforms in the Biden administra-

n's climate and healthcare bill would for the first time hand the federal gov ernment power to negotiate prices for some of the most expensive drugs pur-chased by Medicare, the taxpayerfunded healthcare scheme for retirees.

The bill, known as the Inflation Reduction Act, is expected to be passed in the House of Representatives today before being signed into law by US presi-dent Joe Biden.

Blockbuster drugs developed by Eli Lilly, AbbVie, AstraZeneca and other Big Pharma groups are expected to be in the first wave of medicines facing nego-

tiation in 2026, according to analysts.

The package would introduce a \$2,000 cap on annual "out of pocket costs — expenses borne by patients — for Medicare's 64mn beneficiaries, who are mainly aged 65 and over. It would also penalise drugmakers that raise prices above the rate of inflation.

Patient advocates have welcomed the bill as a long-overdue response to the high prices charged for drugs in the US. List prices in the country for 20 com-

generation". Nevertheless, they are generation". Nevertheless, they are unlikely to reduce total revenues for the industry over the next decade, he said, predicting Big Pharma groups would respond by raising the launch price of new drugs to recover lost revenue. Provisions allowing Medicare to nego-tiate prices for a limited number of expensive drugs form the centrelice of

expensive drugs form the centrepiece of the law and have been estimated by the Congressional Budget Office to produce savings worth \$100bn over a decade.

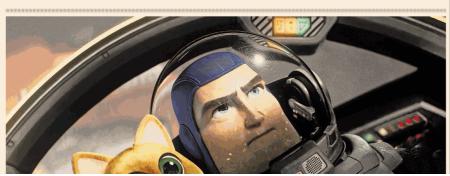
The bill would amend a 2003 law that specifically forbids Medicare from ne itating prices with drug companies for most prescription drugs, which critics say has prevented the US from benefit-ing from the lower costs logged by other countries' health systems

Under the proposed reforms, Medi-care would be allowed to negotiate prices for a limited number of branded medicines. The negotiation process is scheduled to begin with 10 drugs in 2026, 15 in 2027 and 2028, and 20 each year from 2029 onwards.

Companies risk being hit with an excise tax on historic drug sales if they do not agree to negotiate.

Moderna chief executive Stéphane Bancel argued the process would not involve a genuine negotiation. Instead, companies would be hit with a retrospective tax if they did not agree with the government's price, he said.

"It's a very dangerous slippery slope to control prices. We've seen what has been done in Europe. France had an amazing pharma industry 30-40 years ago and it has been destroyed by price control," he said. "It takes a lot of capital





Disney defies slowdown to add viewers

Walt Disney defied concerns about a slowdown in the streaming industry by adding a robust 14.4mm subscribers to its Disney Plus service in the latest quarter, pushing its total number of

quarter, pushing its total number of paying streaming customers to 221mn – slightly ahead of Netflix. However, Disney reduced its long-term guidance for its total number of Disney Plus subscribers after its recent loss of rights to stream Indian Premier League cricket. Instead of as many as 260mn total subscribers by 2024, company officials now expect Disney Plus to reach 245mn, they said on Wednesday.

Plus to reach 245mn, they said on Wednesday.

But the company stood by its goal of reaching profitability at Disney Plus by 2024. While Wall Street once cheered on as Disney and its rivals spent heavily on new streaming content to attract subscribers, investors are now focused on how the companies will reach profitability. The streaming business lost \$1.1bn in Disney's third quarter, more than triple its loss of \$295mn a year earlier. Aiming for profitability, Disney said it would raise the price of its streaming services — which include Hulu and ESPN Plus — in the US later this year, a move that will coincide with new

d-supported versions of the services. The details came as Disney reported strong third-quarter results, thanks in part to booming crowds at its theme parks in the US and France, where attendance has topped pre-pandemic levels despite rising inflation.

Disney chief executive Bob Chapek

said the strong park performance was due in part to "pent-up demand", but he added that the rebound was "far more resilient and far more long-

\$21.5_{bn}

lasting" than a short-term recovery from the pandemic. Revenue rose 26 per cent year on year to \$21.5bn in the quarter and net profit rose 55 per cent to \$1.4bn. Disney's earnings per share of \$1.09 were ahead of Wall Street estimates of 96 cents.

The results were a boost to Chapek, whose contract was renewed this summer after a bruising few months over Disney's response to Florida's controversial law to restrict discussion

of sexual or gender identity in primary schools. "I'm incredibly primary schools. If in increasing pleased with our performance this quarter," Chapek said, highlighting the theme park business and growth in its streaming services. The entertainment industry has been shaken this year following Netflix's revelation that it was losing subscribers remonting encourses.

Netflix's revelation that it was losing subscribers, prompting concerns that the potential market for streaming was smaller than investors had believed. Earlier this month, Warner Bros Discovery announced a strategic shift that de-emphasised subscription streaming services. Like Disney, Netflix has also announced plans for an adsupported service in hopes of fluring more cost-conscious consumers.

supported service in hopes of luring more cost-conscious consumers. In June, Disney lost out in an auction for rights to stream IPL cricket matches, which have been an engine of subscriber growth for Disney Plus. Chapek defended the "disciplined decision" not to bid for the rights, which went for \$3bn to Viacomils.

Disney shares rose 6.6 per cent to \$119.90 in after hours trading. The stock is down nearly 30 per cent this year. Christopher Grimes

Australia, France or Canada, according to a report last year published by the US Government Accountability Office.

The draft legislation has sent a chill through the pharma industry, which faces the shake-up of a US market that is by far its most profitable. The country spent \$574bn on medicines last year almost half the global total.

"They are choosing to single out this industry. I think it's wrong and I hope that reason will prevail when these discussions go to Congress," said Albert Bourla, Pfizer chief executive, who estinates the reforms could cost the indus-

try \$270bn over a decade. In a call with analysts last month Bourla warned that the measures would force companies to cut spending on research and development while weak-ening a sector that had proven its value

during the Covid-19 pandemic. Industry lobby group Phrma, which has funded a torrent of television adverts urging US lawmakers to reject the reforms, issued a last-ditch plea this week calling on them to stop the "dan-

gerous bill".

Analysts are divided on the impact of the legislation. Chris Meekins, health-care analyst at Raymond James, said the reforms were the "most consequential action on drug pricing we've seen in a

Blockbuster drugs facing price negotiation

2026 revenues as % of total company



'France had an amazing pharma industry 30-40 years ago and it has been destroyed by price control'

to do disruptive innovation . . . It takes

to do distriptive innovation. . . It takes a lot of money to develop drugs, and 90 per cent of them never make it."

The reforms have spooked industry executives, who fear they will result in further laws, including regulation of the launch price of new drugs, said David

Risinger, analyst at SVB Securities. "Willingness to develop new drugs, in particular . . . for seniors, would likely diminish," he added.

According to an analysis by SVB, the drugs most likely to be affected by the legislation include AbbVie's blood cancer drug Imbruvica, Amgen's rheuma-toid arthritis drug Enbrel, and Astra-Zeneca's cancer drug Tagrisso. Price negotiations for these blockbuster drugs could be concluded by 2026.

drugs could be concluded by 2026.

The reforms could provide welcome relief for the estimated 1.4mn Medicare patients struggling to pay "out of pocket" costs of more than \$2,000 a year for essential medicines.

"It's the stress, you know, the burden, of thinking not only is the cancer going to take me at some point but I'm probably going to leave my husband bankrupt when I die," said Jackie Trapp, a Medicare member.

when I die," said Jackie Trapp, a Medi-care member.

Trapp spends almost \$20,000 a year
in "out of pocket" costs on Revlimid, a
cancer therapy developed by Celgene,
which was bought by Bristol Myers
Squibb in 2019. The drug was the subject
of an investigation in 2020 by Congress,
which concluded Celgene repeatedly
raised the price of the drug to hit aggress
ive sales targets that led to higher
bonuses for executives. The price went
from \$215 per juli in 2005 to \$765 in
2019, according to the report.
Rising costs compelled almost four in
ten Americans — 98mn people — to
delay or skip treatments in the past six
months, according to a survey by West
Health and Gallup.

Shareholder Ping An turns up heat on HSBC to spin off lucrative Hong Kong operation

HSBC's largest shareholder Ping An has doubled down on its campaign to break doubled down on its campaign to break up the bank, rejecting executives' argu-ments that a split would take too long, cost too much, and damage earnings from its also be protected. from its global network.

Popular films such as 'Lightyear' have helped Disney Plus increase subscribers and maintain its goal

of reaching profitability by 2024

China insurer Ping An, which owns 8.4 per cent of the stock, claims a spin-off of its Asian business would create between \$25bn and \$35bn of additional market value, according to a person familia

with its thinking.

It would do so by releasing its lucrative Hong Kong operations from the drag of the rest of the world, where HSBC was far less profitable, the

Analysts at Ping An believed a break-up could release the lender from

\$\$In in additional capital requirements imposed on so-called global systemically important banks, the person said. The insurer is dismissive of HSBG's assertion that an expensive new IT system would have to be built over a five-year period and that billions in cross-border investment banking revenues

border investment banking revenues would be lost as clients deserted the lender, wary of dealing with a China-headquartered entity.

"HSBC only emphasised and clearly exaggerated the downsides and chalenges of spinning off its Asia business, but did not mention the huge benefits and long-term value that a spin-off could-create, the person said.

HSBC declined to comment.

In February, Ping An, led by tycoon Peter Ma, started agitating for a break-up, frustrated by years of under-

ance and the cancellation of performance and the cancellation of its dividend during the pandemic. It has argued that HSBC's position straddling east and west is unsustaina-ble as Sino-US geopolitical and trade

Executives had hoped better than expected second-quarter earnings

would relieve the pressure and pacify its largest shareholder. Pre-tax profit beat analysts' estimates and executives

A day later, chair Mark Tucker met retail shareholders — which own about a

insurer, which has an 8.4% stake in the lender, says the move would create between \$35bn of extra

third of the stock and which were angered by the Covid-era dividend can-cellation — to set out 14 reasons he believed that "the best structure is our existing structure".

existing structure".

He argued that a break-up would be a 'hugely complex exercise" that would "negatively impact the ability of Hong Kong to remain a vibrant dynamic international financial centre".

But Ping An told management that almost all of its recent revenue growth was dependent on a "phased, shortlived and uncontrollable interest rate hike cycle" and that its "underperformance has not yet been fundamentally addressed and it is in urgent need of radical change", a person familiar with the engagement said.

engagement said.

"HSBC's Asian business continues to deteriorate and its revenues and profits

have been declining for the past two years," the person close to Ping An said, pointing to its lower valuation and higher cost-income ratio than its major-ity-owned Hong Kong retail banking unit, Hang Seng, and emerging market-focused rivals such as DBS in Singapore.

ocused rivals such as DBS in Singapore.
But the most serious problem flagged
by HSBC would be the potential loss of
its dollar clearing licence if it moved its
Asian headquarters to Asian headquarters to Hong Kong. HSBC has been the sole settlement institution for dollar clearing in the city since 2000 and is one of the top five clearers of cross-border transactions globally. This month, the bank said a split

could mean the "potential loss of direct access to US dollar clearing and difficulty in securing a new licence". Ping An has not addressed this danger in its arguments for a break-up.

FINANCIAL TIMES

COMPANIES & MARKETS

US labour paradox as businesses jettison staff during jobs boom

Worker shortages have coincided with headcount reductions at a time of low unemployment

NEW YORK
The largest US newspaper publisher has a problem: it cannot find enough people to toss editions on to doorsteps.
Gannett, which publishes more than 250 titles from the Abilene Reporter-News to USA Today, is short of about 1,000 drivers to drop off papers in the early hours of the morning. About 12 per cent of its delivery routes are unstaffed.

per cent or its univery routes are unstaffed. Yet at the same time, Gannett has told employees that "painful" cuts to staffing are coming as it tries to control costs in its declining print operations.

The disconnect between job shortages and job cuts, even in a single company, illustrates the mixed messages emanating from the US labour market. A historic burst of hirring is colliding with questions about whether some employers have hired too fast.

As industries from trucking to fast food complain of labour shortages, businesses as diverse as Coinbase, Goldman Sachs, Microsoft, Netflix, Robinhood, Shopify, Tesla, Twitter and Walmart

Shopify, Tesla, Twitter and Walmart have warned of job cuts in recent weeks.



Financials

Carney to join Brookfield investment unit as chair

Mark Carney, former governor of the Bank of England, will become the chair of Brookfield Asset Management, the investment arm of the Canadian con-glomerate that will be spun off by the end of this year.

end of this year.

Carney, a Canadian and former Goldman Sachs executive, was governor of the Bank of Canada from early 2008 C2013 before taking the 80E top job.

He was hired by Brookfield in August 2020, shortly after stepping down from the UK central bank, and has led the company's launch of a \$15b find aiming to invest in the transition from carbon-based energy sources to renewables, which closed earlier this year.

Brookfield is Jananing to spin off a 25

bles, which closed earlier this year.
Brookfield is planning to spin off a 25 per cent stake in its asset management unit by the end of 2022 in a move aimed at simplifying the structure of the sprawling Toronto-based company and unlocking shareholder value.
The group's asset management unit oversees \$392bin in fee-bearing assets across real estate, infrastructure, re-newable energy conditions and the control of the control

'We know

employers

hire pedal

to the metal

two or three

months

recession.

indicator

It's a lagging

into a

/8/12 15:09

The backdrop is an economy that added an unexpectedly high 528,000 jobs in July, bringing unemployment down to a historically low 3.5 per cent even after two quarters of declining gross domestic product.

"We're all Scratching our heads a little bit," admits Martine Ferland, chief executive of Mercer, which advises companies on workforce and benefits issues.

"I've been in this industry for 25 years and I've never seen anything like it," echoed Joanie Bily, chief workforce analyst at EmployBridge, which places workers in manufacturing, logistics and call enter loptos. "Even if we're in a technical recession, this is a really different type of recession because the labour market still remains strong," she said.

For Andrew Challenger, foray & Christimas, the anecdotal evidence of widespread job cuts is not supported by his staffing company's research. Job cuts were above 2021 levels in june and July, but the number it tallied in the sewen annuar wand tuly was

above 2021 levels in June and July, but the number it tallied in the seven months between January and July was the lowest for a comparable period since the gan tracking such cuts in 1993. The US government's job openings and labour turnover data only runs up to June but tells a similar story of job cuts still running at historically low lev-els in most industries.

els in most industries.
"We've been in a very severe labour shortage at a time when companies have been completely focused on hiring and have had their eye off job cuts alto-gether. That being said, there are some reasons to believe we might be at an inflection point," Challenger said.

The recent cuts his firm has tracked

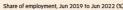
have been concentrated in a few sectors such as the automotive, construction and financial technology industries. Areas of finance that are sensitive to

rising interest rates, such as mortgage lenders, had also been affected, Bily at EmployBridge noted. "Two years ago those jobs were in such high demand and wages were going through the roof for loan processors and closers. That has come to a screeching halt.'

On Wall Street the mood has shifted from bumper bonuses in 2021 to fears of job cuts in 2022 amid a sharp decline in investment banking fees. Many firms









Fire and hire USA Today owner Gannett, Tesla, and Goldman Sachs are among groups warning of job cuts struggles to find

people to deliver its newspapers

have realised that they have a surplus of bankers, after unprecedented levels of dealmaking led them to cull fewer low-ranked performers than usual. Analysts attribute the suddenly cur-tailed hiring plans of techs such as Etsy, Meta, Pinterest and Spotify to some-thing else: overdue cost controls in a once free-spending sector whose fund-ing and valuations have fallen this year. One change that has causht several One change that has caught several industries off guard is a slowdown in employees leaving for better offers.



pandemic levels in most sectors, but pandemic levels in most sectors, but Mercer's Ferland said that attrition had stabilised in recent months, making it harder for employers to gauge how many people they will need to recruit to replace the leavers.

Rob Sharps, chief executive of T. Rowe Price, cited this factor at the fund manager's latest earnings announcement. A fall in voluntary attrition "means headcounts can go up meaningfully", he observed in explain-ing why it had become more careful

Such caution led to the number of job openings falling 5.4 per cent between May and June, although at 10.7mn, the number of available positions remains well above early 2020 levels.

"For the last year-and-a-half it's just been blinders on, trying to hire as n people as you could get in the door. Nobody could keep up with the demand they had. But I think that's starting to level off," said Challenger. Now, he said, clients were starting to think more stra-tegically about who they needed in their workforce after a "wildly unpredictable" period. In the meantime, he said, history sug-

sted that the continued resilie hiring might be little guide to the out-look for the US economy.

"We know that employers always hire pedal to the metal two or three months into a recession . . . It's a lagging indica-

At Gannett, which advertises the At Gannett, which advertises the chance to earm up to \$600 a week by delivering newspapers, the shortages have started to ease up a little since June. But it sees several reasons why they will remain a problem.

"Many of these delivery people [also] work Sam to 5pm jobs," noted Wayne Pelland, its senior vice-president of publishing operations.

lishing operations.

As other businesses raise wages and offer more flexibility to fill entry-level positions, people are turning away from low-paid, part-time jobs that require early starts and expensive petrol bills. As competition from employers offer-

ing better pay and career opportunities continues to drain the pool of people interested in part-time delivery jobs, Pelland said: "We are confronting a per-

Additional reporting by Caitlin Gilbert,

licly traded partnerships it has spun off over the past decade.

Bruce Flatt, Brookfield's chief executive, will retain his leadership role within the asset management business. The board of the manager, led by Carney, will consist of Flatt, seven independent directors and the heads of its related the state, private equity and infrastructure businesses, Brian Kingston, Cyrus Madon and Sam Pollock, who will continue to lead their reservice businesses. tinue to lead their respective busi-

Brookfield is also clarifying the lead-ship across its businesses ahead of the Brookfield is also clarifying the lead-ership across its businesses ahead of the spin-off and signalling its eventual suc-cession plans from Flatt by promoting a new generation of leaders, said a source familiar with the matter. Several executives across Brookfield's

businesses, including Connor Teskey, Anuj Ranjan, Sachin Shah and Nick Goodman, were given higher responsi-Anuj Ranjan, Sachin Shan and Nick Goodman, were given higher responsi-bility jobs, potentially putting them in line to lead the company. Flatt was named chief executive of

Brookfield in the early 2000s and has steered its growth from an ailing real estate conglomerate into the secondlargest alternative investment manage-ment business globally. Flatt has no plans to retire, said the source

"[We] believe it is once again time to further strengthen our senior manage-ment team with the elevation of the ment team with the elevation of the next generation of leaders, while contin-uing to have the company's team work-ing together . . . ," Flatt told investors yesterday alongside publication of the group's second-quarter earnings. Brookfield reported a net profit of \$1.2bn buoyed by \$21bn in asset sales week determine the matter. It be destroit

made during the quarter. It also drew in \$56bn in new assets, putting its availa-

ble capital to invest at a record \$111bn.

Brookfield's planned spin-off, first reported by the Financial Times in February, aims to give shareholders an independent valuation of its fee-based earnings divorced from their more complex holding of real estate and public

OII & gas

Nigeria leader in U-turn over Exxon asset sale

AANU ADEOYE — LAGOS TOM WILSON — LONDON

ExxonMobil's divestment of its oil business in Nigeria's Niger Delta has been thrown into doubt after the country's president withdrew his support for the sale less than three days after

Garba Shehu, spokesperson for Nigeria's president Muhammadu Buhari, told the Financial Times that the \$1.28bn sale of Exxon's four oil permits to local producer Seplat Energy had been put on hold pending a further review by Nigeria's petroleum regulator. Shehu said: "Due process must be done."

done."
Seplat Energy, which is listed in both
London and Lagos, said it had received
no official confirmation from the
Nigerian government that Buhari's
approval had been rescinded, adding
that it was 'seeking clarification'' from
the authorities.

the autoornes.

Shares in Seplat Energy were down
more than 7 per cent in London yesterday. ExxonMobil, one of the world's
largest oil and gas companies, based in

the US, declined to comment. The sud-den reversal by Buhari, 79, who is also the country's oil minister, is the latest twist after his decision to approve the

twist after his decision to approve the landmark deal.
At issue is who has the authority to approve the sale. Nigeria's Petroleum Industry Act, signed into law by Buhari last year, introduced a new requirement that sales or transfers of oil licenses can only proceed after the oil minister has been advised by the regulator. Ghenga Komolafe, head of the Nigerian Upstream Petroleum Regulatory Commission, said just hours after buhari approved the sale that he did not have the power to authorise the deal.
"The issue at stake is purely a regulatory matter," Komolafe said in a statement.
However Seplat said on Monday

statement.

However Seplat said on Monday that Buhari's approval had been granted under the previous version of the act, ratified in 1969, under which the licenses in question were originally

signed. The confusion not only casts doubt on Exxon's exit but also threatens to deter

One Nigerian oil executive, who asked not to be identified, said the presidency was split, with one side favouring seplat's bid and the other supporting an acquisition by the state-owned Nigerian National Petroleum Corp.

NNPC, which operates the permits in order to block the deal in July, arguing that it had a contractual right to pre-empt any sale.

The oil executive said NNPC's sup-porters inside the presidency argue that a sale to the state-oil company would be in "Nigerla's national strategic interests".

Seplat said it had become aware of "reports alleging impropriety in the process of securing ministerial consent to the acquisition". "Such reports are wholly untrue and the company will pursue legal action against any parties involved in disseminating false information related to its business," Seplat said in actional manual processions."

Antofagasta warns on Chilean tax proposals

The head of FTSE 100 miner Antofa-gasta said it would review copper projects in Chile if plans to increase taxes and royalties were approved.

Chief executive Ivan Arriagada said the

Chief executive Ivan Arriagada said the proposed changes by the government of leftwing president Gabriel Boric would take taxation to levels that would make investment "Shallenging."

"The current 40 per cent effective tax rate . . . could under different cases rise above 50 per cent," he said, as the company released its half-year results. Copper will be vital to achieve carbon neutrality targets due to its use in the batteries that power electric vehicles, wind turbines and solar panels. The country, the world's biggest producer of copper, is producing 5.6mm tonnes of the metal a year but has the potential to mine 7mn-8mn tonnes if new projects are given the go-ahead. Antofagasta said it had the resources to increase its production up to 90,005, from about 650,000 tonnes by 2026, from about 650,000 tonnes this year. However, new mines are more costly to develop in part

because the quality of ore is lower and

more processing is needed.

"Those investments . . . if the current proposals are not changed, will be chalenging to make," said Arriagada. 'Projects will be reviewed and looked at

'Those investments . . if the current proposals are not changed, will be challenging to make'

create greater uncertainty for miners.
Antofagasta revealed the estimated cost of building a second concentrator to grind and process ore at its Centinela mine had risen \$18 hu to \$3.7 hu, from an initial estimate of \$2.7 hu.

"It's a great project but certainly all of the factors need to come together in a way that makes sense for us to go ahead," said Arriagada. In the six months to June, Antofagasta reported a more than 60 per cent drop in profits as

it battled volatile commodity markets, cost pressures and drought that hit production at its Los Pelambres mine. Pre-tax profit was \$680mm, down from \$1.78bn in the same period a year ago, on revenue 30 per cent lower at \$2.58bn.

ago, on revenue 50 per cent lower at \$2.25bn.

Tyler Broda, analyst at RBC Capital Markets, said the higher capital expenditure forecast for Centinela was a further complication for Antofagasta.
"The higher capex highlights the challenges that even the best copper mining companies in the world face to even maintain production base," he said.
The miner, which is controlled by Chile's wealthy Luksic family, declared a dividend of 91, cents a share, down from a record 25.6 cents last year, but in line with it spolicy of paying out at least 35 per cent of earnings to shareholders.

In the area of central Chile where Los Pelambres is located there has been a 13-year drought and, due to water shortages, the company had to cut production in the first half of the year. A new desalination plant is set to come on line by the end of the year, reducing the exposure to "water scarcity risk".

FINANCIAL TIMES Friday 12 August 2022

COMPANIES & MARKETS

Commodities. Governance spotlight

Glencore severs ties with China merchant over missing copper



Commodities

US petrol price falls below \$4 a gallon in sign of lower inflation

MYLES MCCORMICK - NEW YORK

US petrol prices have dropped below \$4 a gallon for the first time since Russia's invasion of Ukraine as fears of a recession put the brakes on soaring fuel

markets, tempering rampant inflation.
The average price of a gallon of gasoline tumbled to \$3.99 yesterday,

according to motoring group AAA.

That leaves the price at the pump down by a fifth since hitting record levels over \$5 in mid-June in the fastest decline since the 2008 recession.

"It feels like a pretty big decline to go from a five to a four to a three," said Patrick De Haan, head of petro



Global trading groups stop supplying Huludao Ruisheng amid \$500m metals scandal

CHENG LENG — HONG KONG HARRY DEMPSEY — LONDON

Glencore and other global trading groups have stopped supplying chinese metals merchant Huludao Ruisheng after \$500mn worth of copper went missing in a scandal that threatens to squeeze commodity financing in the country.

squeeze commodity financing in the country.
Glencore and Geneva-based IXM have stopped supplying the Hebei-based group, according to people familiar with the matter.
Glencore had also transferred some of its existing metal stocks from the port city of Qinhuangda to alternatives such as Qingdao in an effort to avoid similar problems, added a trader.
The case has put the spotlight on the financial health and corporate governance of commodity traders in China, the world's largest metals consumer.

consumer.
"It's not the first time we've had the
problem with material going missing in
China," said Colin Hamilton, managing
director of commodities research
at BMO Capital Markets. "Onshore
financing in China for any foreign bank
or trading house will become harder."

A total of 13 Chinese trading companies — 12 of which are state-owned — have a total claim on 300,000 tonnes of Huludao Ruisheng's copper concentrate worth about Rmb5bn

concentrate worth about Rmb5bn (\$740mn).
But only one-third of that was in the warehouses, said the trader involved.
The Chinese companies are bracing for potential losses as high as Rmb5.5bn (\$490mn) and dispatched a team to the city of Qinhuangdao last week to investigate the situation and determine subsequent legal action.
Several onshore and foreign traders said the exposure of western companies to the Huludao Ruisheng scandal was limited.
Some of those traders said the Chinese state-owned enterprises acting as letter of credit agents for Huludao Ruisheng exhibit nice of the limited of the limited of the limited of the losses.

are likely to have suffered the brunt of the losses.
"Glencore had letters of credit in

the losses.

"Glencore had letters of credit in place on some cargoes" that were bound for Huludao Ruisheng, said a person with direct knowledge of the matter, explaining that Glencore had hedging arrangements in place to mitigate losses. "But if you have the ability to divert cargo, then it's less of an issue."

Glencore and IXM declined to

comment. Jiangxi Copper International Trading, Zhuhai Huafa Group and Wanxiang Resources did not respond to calls and emails seeking comment. Huludao Ruisheng did not respond to a

Huludao Ruisheng did not respond to a request for comment.

Huludao Ruisheng, together with its sister company Ningbo Hesheng international Trading, sold copper concentrate to multiple buyers because of a severe liquidity crunch, according to a Chinese-based trader.

The medium-sized trading company purchases between 800,000 and Imn tonnes of imported copper concentrate a year for distribution to domestic Chinese smelters.

The alleged mishandling of the copper trades by Huludao Ruisheng is not the first metals financing scandal in China.

hina.

In 2014, Citigroup and Mercuria, ne of the world's biggest commodities raders, went to court over a \$270mn nancing agreement on metal-backed ending deals in north-east China.

Chinese authorities are also westigating the repeated pledge of luminium stocks as collateral for loans (Guandonp movince)

aluminium stocks as collateral for loans in Guangdong province.

Hongyuan Hengyi, a unit of middle-sized chinese brokerage Shenwan Hongyuan Securities, has sued Foshan CICC ST Source Warehouse Management after it failed to collect 4,125 tonnes of aluminium

largest meta

country's

'The bigger problem is

western banks and whether their

appetite for further financing takes a hit

stockpile from the warehouse, ng to a June stock exch

filing.

Hongyuan Hengyi is seeking compensation of up to Rmb85.6mn.

Poshan has not publicly contested the litigation so far. The Shanghai Futures Exchange disqualified it as a designated delivery warehouse in late June.

Several trading sources said the string of incidents could shake the willingness of western banks to extend financing for commodity trading activity in China.

"It's not great," said one trading source. "You don't want these kinds of things. It begs questions from the banks to be answered."

Another trader said: "The bioper

things. It begs questions from the banks to be answered."

Another trader said: "The bigger problem is western banks and whether their appetite for further financing takes a hit."

He added that the fallout would have been worse if the banks were taking heavy losses as they did when \$800mn of hidden losses at Singapore's Hin Leong Trading led to the collapse of the company in 2020.

Hamilton said the scandals could trigger a push for consolidation of China's trading industry, much as Beijing is moving to create a centralised iron ore buyer.

"Regulations are not there in terms of protection from these sorts of losses," he said. "It doesn't build confidence in the Chinese system."

analysis at Gasbuddy, a price tracking service. "It's good news for beleaguered motorists that were hit by record high prices this year."

motorsts that were nit by record nigh prices this year."

The slide in prices is not confined to the US as jitters over an impending global economic slowdown and a corresponding drop-off in driving offset some of the upheaval in oil markets

some of the upneaval in oil markets triggered by the war in Ukraine. The Energy Information Administra-tion has reported US petrol demand over the past four weeks has been running about 6 per cent lower than a year ago, at 8.9mn barrels a day.

European prices have fallen 9 per cent from their June highs to €1.86 a litre (\$7.32 a gallon), according to the latest

'It's good news for beleaguered motorists that were hit by record high prices this year'

they are down 8 per cent to £1.76 a litre (\$8.20 a gallon), according to the RAC

they are down 8 per cent to £1.76 a litre (\$8.20 a gallon), according to the RAC (\$8.20 a gallon), according to the RAC parallel (\$8.20 a gallon), according to the RAC parallel (\$8.20 a gallon), according to the AC parallel (\$8.20 a gallon), according to the AC parallel (\$8.20 a gallon), according to the AC parallel (\$8.20 a gallon), according to cool inflation. The US consumer price index rose at an annual rate of \$5.5 per cent in July, decelerating slightly on the back of lower petrol prices.

The US has one of the world's highest car ownership rates, with about \$2 per cent of households having access to at least one webticle, according to the latest census, making petrol prices are prominent political issue. The US consumes about a fifth of the world's oil despite having just 4 per cent of its population.

High petrol prices have become a political liability for President pe Biden. He has released record volumes of crude from emergency stockpiles and urged producers to pump more supply. The price of diesel, used in industries such as trucking and agriculture, has also fallen sharply. It sat at \$5.08 yesterday, according to the AAA, down 12 per cent from \$8.81 in June.

The fall in prices is a sharp reversal or recent months. Prices were already rising rapidly early in the year, fuelled by resurgent post-pandentic demand, then Russia's invasion of Ukraine shook global oil markets. global oil markets.

Two former JPMorgan metals traders convicted at spoofing and fraud trial

STEFF CHÁVEZ — CHICAGO

A federal jury in Chicago has convicted two former JPMorgan metals traders on charges of manipulating metals markets, handing prosecutors a partial victory at the end of a month-long trial.

Michael Nowak, the former head of and Gregg Smith, who worked as a trader and executive director New York, were each convicted on Wednesday of spoofing, wire fraud, commodities fraud and attempted price

manipulation.

Spoofing, which was outlawed in the US in 2010 by the Dodd-Frank Act, is the practice of quickly placing and withdrawing buy and sell orders to create a false impression of demand.

However, the jury acquitted Smith, Nowak and a third defendant, Jeffrey

Ruffo, who worked in sales, of conspir-acy charges and racketeering under the Racketeer Influenced and Corrupt Organizations Act, or Rico, a federal lav passed over 50 years ago was now to target organised criminal enterprises.
Ruffo, whose clients the traders ed over 50 years ago that was mean

f all the charges against him. Guy Petrillo, his attorney, said: "Mr

Ruffo, his family and we always beli in Jeff's innocence and are grateful that se unfortunate charges are now

The verdict in the case is a win for the Department of Justice in its efforts to punish wrongdoing on Wall Street and punish wrongdoing on Wall Successions in particular to target individuals

JPMorgan had already agreed in 2020 to pay a \$920mn fine to authorities after admitting to manipulating precious metals futures and US government



cuted buys and sells for, was cleared

bond markets over eight years. The DoJ alleged the traders on trial had "scammed the market" in a ve long conspiracy to manipulate the global gold and silver markets. "While we are gratified that the jury acquitted Mr Nowak of racketeering

and conspiracy, we are extremely disappointed by the jury's verdict on the whole and will continue to seek to vindicate his rights in court," said David

Meister, a lawyer for Nowak. JPMorgan declined to comment secutors and attorneys for Smith did

not respond to requests for comment.

Prosecutors had accused traders of flooding the market with buy and sell orders they never intended to execute while trying to gain an edge over

algorithmic traders.

The alleged fake trades "represented 50 to 70 per cent of the visible gold and silver markets at a particular time", assistant US attorney Lucy Jennings said at the start of the trial.

at the start of the trial.

Defence attorneys argued the prosecution "cherry-picked" trading examples to try to prove spoofing had occurred and they could not prove criminal intent on the part of the traders.

Zurich chief eyes business investment or deals after best start to year since 2008

IAN SMITH INSURANCE CORRESPONDENT

Zurich, one of Europe's largest insurance onpanies, has enjoyed its best start to a year since 2008 as commercial insurance prices continued to outpace cost inflation while an imminent disposal paved the way for a SFr1.8bn (\$1.9bn) share buyback.

Chief executive Mario Greco told the Chief executive Mario Greco told the Financial Times that Zurich would have excess capital even after the "special" return, which was linked to the forthcoming sale of a portfolio of German life policies, and that the preference was to invest any surplus funds in the business or to fund deals.

"We have excess capital, we don't deny that," he said. "It gives us

deny that," he said. "It gives us flexibility should we ever find an opportunity to deploy more capital in businesses or [to make] acquisitions." Zurich's key measure of operating profit rose by a quarter to \$3.4bn in the first half, exceeding analysts' consensus expectations and representing the best interim performance since 2008.

Its solvency ratio — capital as a

percentage of the regulatory minimum

— reached 262 per cent at the end of
June, having increased by 51 percentage
joints in the period. The group targets a
ratio in excess of 160 per cent.

Rising interest rates have lifted
insurers' solvency positions and paved
the way for capital returns.

The LIK's Ativity announced it is latest

The UK's Aviva announced its latest

We have excess capital, we don't deny that. It gives us flexibility should we ever deploy more capital'

buyback on Wednesday, citing the

Zurich's first-half performance was driven by its property and casualty division, which posted its best ever combined ratio — a key measure of underwriting profitability that tracks

claims and expenses as a proportion of claims – at 91.9 per cent. In particular, natural catastrophe-related claims were well down on last year, although still slightly above the group's expectations.

At the group level, net income was up 1 per cent at \$2.2bn but undershot analysts' forecasts because of adverse market movements.
Greco also highlighted a significant

shift in appetite from the reinsurers on which Zurich relies, amid a tightening in the global reinsurance market

Such appetite to offer so-called global aggregate reinsurance cover — designed to protect insurer clients against years of multiple bad US storms, for example — had fallen, he said, meaning Zurich now would retain about \$200mn extra

sses under such a scenario. Elsewhere, Dutch insurer Aegon's shares rose 9 per cent as it boosted cash flow and capital generation guidance. It expects cumulative free cash flow of

at least €2.2bn between 2021 and 2023, ahead of the €1.6bn top end of the target range it set two years ago. Chief executive Lard Friese told the

FT that Aegon had a "clear priority" for excess capital, which was to return it to shareholders, most likely through buybacks. It announced yesterday that a third €100mn tranche of a previously announced buyback prograr begin in October.

11

COMPANIES & MARKETS

The day in the markets

What you need to know

Wall Street extends gains on signs of steadier inflation
 Europe stocks also advance with rises for FTSE 100 and Stoxx 600

US stocks edged higher, extending gains from the previous session after inflation data for the world's largest economy came in lower than expected.

The broad SSP 500 added 0.3 per cent by mid-session on Wall Street, having closed 2.1 per cent higher on Wednesday.

The Nasdan Composite — which is



Next financial crisis is likely to centre on private investments

Satyajit Das

Markets Insight

revenues, assumed "terminal" values at a point in time, funding costs and the often complex options embedded in the

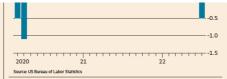
weighted towards technology shares that are more sensitive to changes in interact are expectations—traded flat after previously closing-up 2.9 per cent in a move that took its gains to 2.07 per cent from a low in mid-June.

Figures on Wednesday had shown that the US consumer price index rose 8.5 per cent year-on-year in July, a slower annual increase than the 9.1 per cent recorded for June and below economists' forecasts. There was no increase in the CPI month-on-month to July after a 1.3 per cent rise in June.

Fresh data on Thursday revealed that prices paid to US producers for goods and services registered an unexpected fall in July, declining 0.5 per cent month-on-month, on the back of lower petrol costs. This marked the first monthly decline for the US producer price index since April 2020.

On an annual basis prices rose 9.8 per

On an annual basis, prices rose 9.8 per cent in July, lower than economists' expectations of a 10.4 per cent increase and below June's 11.3 per cent.



"I'm not sure this alone is a needle mover," said Liz Ann Sonders, chief investment strategist at Charles Schwab. "It's more just a confirmation that maybe the peak is in."

the peak is in."
Investors have been watching inflation data closely ahead of the Federal Reserve's September monetary policy meeting for clues about the extent to which the central bank will raise borrowing costs to curb price growth.
"It's encouraging for investors that you see some cooling of inflation but one swallow doesn't make a spring," said Guillaume Paillat, a multi-asset portfolio

investor at Aviva, pointing to strong US labour market data released last week. Across the Atlantic, the pan-regional Stoxx Europe 600 edged up 01 per cen as London's FTSE 100 lost 0.5 per cent. In government debt markets, the yiel on the policy-sensitive two-year US Treasury bond slipped 1 basis point to 3.2 per cent.

The yield on the 10-year benchmark

Treasury note added 5bp to 2.83 per cei In currency markets, the dollar lost a further 0.2 per cent against a basket of six currencies after declining on

private markets.
Believing they had found the latest formula for success, investors have ploughed about \$9.8tn into unlisted equity, private credit and early stage or new venture funding.
Alongside well-known problems — overvaluation, optimistic assumptions, aggressive accounting and high debt levels, there are additional concerns.
First, as private investments are inherently illiquid, investors cannot cauterise losses easily. Monetisation, largely relaint on initial public offerings and trade sales, is now difficult.
Where investments are made through funds, there may be mismatches between the redemption rights granted to ultimate investors and the ability to realise underlying assets.
In such scenarios, investors can become exposed to forced distressed sales or trapped by restrictions on withdrawals resulting in opportunity costs. Second, the lack of market prices means opaque valuations, which frequently misstate investment or fund values. Unlisted equity valuation models rely on comparable traded companies and private financing rounds.
The discrepancies between these values and market prices can be large.
After being valued in 2021 at \$460n, a 2022 \$800nm funding round valued Klarna at \$6.7bn (an 85 per cent fall). As the disappointing IPOs of ther and WeWork show, the case is not isolated.
Private real estate or infrastructure, generally treated as leveraged bond-like

Private real estate or infrastructure, generally treated as leveraged bond-like investments, are sensitive to growing uncertainty over once-predictable

Subjective approaches and difficult to verify inputs can result in large variations in private investment valuations. Values derived from transactions between different in-house managed funds or with other asset managers are affected by potential conflicts of interest as manager remuneration is based on investment values and performance. Infrequent valuations mean prices lag behind changing market conditions, resulting in real gains and losses for

Recent history has encouraged investors to take on unquantifiable and poorly understood hazards

investors buying into or withdrawing

investors buying into or withdrawing money fromfunds.

Third, private equity originally focused on long holding period investments purchased with substantial borrowings in traditional industries that offered undervalued shares, strong

cash flows, low operating risk and the potential for business improvements. Today, many of these elements, other than leverage, are frequently absent. Consistent with industrial shifts

Consistent with industrial shifts outside of property and infrastructure, transactions are not secured by hard assets such as real estate, plant or equip-ment but supported by intellectual property such as internet platforms or software. The latter are harder to value and more exposed to economic cycles.

Asset recovery values under

flow-negative enterprises, availability of follow-on funding for operations is pre-sumed. Other private investments, typically with sizeable borrowings, face refinancing risks. All are vulnerable to market disruptions, especially if prolonged. Finally, private markets exhibit complicated layers of risk. After 2008, when securitised debt and off-balance sheet structures aggravated shocks, the so-called shadow system of banking outside traditional lenders regrouped. Today, investments are frequently held through tiers of funds, some with borrowings from banks or private providers. Securitisation of private quity loans and non-bank credit display familiar opacity and exacerbate leverage in the system. Falls in asset value anywhere can create instability elsewhere within the financial system. The recent history of highly managed money supply, low interest rates and artificially suppressed volatility encouraged investors to take on often unquantifiable and poorly understood hazards. The rush into private assets was predicated on the continuous availability of cheap capital as asstainable investment strategy. It also ignored the immutable positive correlation between risk and return.

sustainable investment strategy. It also ignored the immutable positive correlation between risk and return.

To crib from US actor and humourist Will Rogers, it seems markets advance by finding new ways to lose money, which is surprising given that the old ways continue to work just as well.

Satvajit Das is a former banker and author of A Banquet of Consequences — Reloaded and Fortune's Fool





Wall Street

Entertainment conglomerate Walt Disney rallied after reporting "largely positive" results, said Bank of America. Its streaming service Disney - added 14.4mm subscriptors in its fiscal third quarter, topping the 10mm BofA forecast and taking the group's total subscriptions to 22tmn — slightly ahead of Netflix. Disney's theme parks also bounced back strongly with revenue hitting 57.4bm, beating analyst estimates of \$5.8bm and up from the \$4.5bm a year earlier. Another theme parks operator, \$1x Flags, dived after its net income came in al \$4.5mm for the second quarter, down 36 per cent year-on-year and below. Another theme parks operator, \$1x Flags, dived after its net income came in al \$4.5mm for the second quarter, down 36 per cent year-on-year and below groups of the proper complied estimate of \$80mm. Attendance during the quarter fell to \$7.5mm form \$1.5mm lasty year, although guest spending per capta rose 23 per cent year-on-year and below growers of the control \$1.5mm for the \$1.5mm lasty year, although guest spending per capta rose 23 per cent year-on-year and below its president. An earnings miss alongside a guidance cut sent \$5.0mm for the \$1.5mm for the \$7.5mm for the \$7.5mm for the \$7.5mm for \$1.5mm for \$

an earlier range of \$1.95bn to \$2bn, "as the dollar's appreciation and high inflation" affected consumer se said its chief executive. Ray Douglas

Europe

A surge in half-year sales lifted Fashed, the Durch fast-charging group. Revenue rose 188 per cent year-on-year to £72.59m while its operational core profit climbed 298 per cent to around £3mn. Fashed opened 23 new stations during the first six months of the year with the pace of openings set to increase in 2022. In its key markets, 10 to 20 per cent of new cars sold were now electric, said the Amsterdam-based group. Danish IT consultancy group Metcompany fell sharply after posting "weak" quarterly results, said Citi. A 58 per cent rise in revenue to DKr.135hn £3180mn) missed the consensus estimate of DKr.136bn. Norway's Kahoott Jumped after

Norway's Kahoot! jumped after delivering robust billings and earnings growth in the second quarter.

The provider of a game-based learning platform reported a 81 per cent year-on-year rise in involced revenue of \$37.2mn

year rise in invoiced revenue of \$37.2mn while adjusted core profits leapt 65 per cent to \$6.6mn. Danish pharma company ALK-Abelló rallied after declaring its "best ever second-quarter results". With a 123 per cent rise in operating

profit, ALK upgraded its outlook for 2022, forecasting core profits of DKr675mn-DKr750mn, up from a previous range of DKr750mn, up from a previous range of DKr625mn-DKr725mn. Ray Douglas

London

Personal care product group Revolution
Beauty tumbled after revealing that
auditors had "raised certain accounting
issues with management".
This development "could have a
material impact on the results", said
Revolution, which added that its
"profitability for the 2022 full year could
be materially reduced".
A slide in profitability weighed on
Savills, the real estate services group.
For the first half of the year, the group
reported underlying pre-tax profit of
£592mn, down from £641mn for the same
period in 2021.
Drax, the biomass and hydroelectric

period in 2021.

Drax, the blomass and hydroelectric group, sank under pressure from comments from Kwasi Kwarteng, the UK's business secretary, who said its importing of US-made wood pellets to be burnt for energy by the company did not "make any sense".

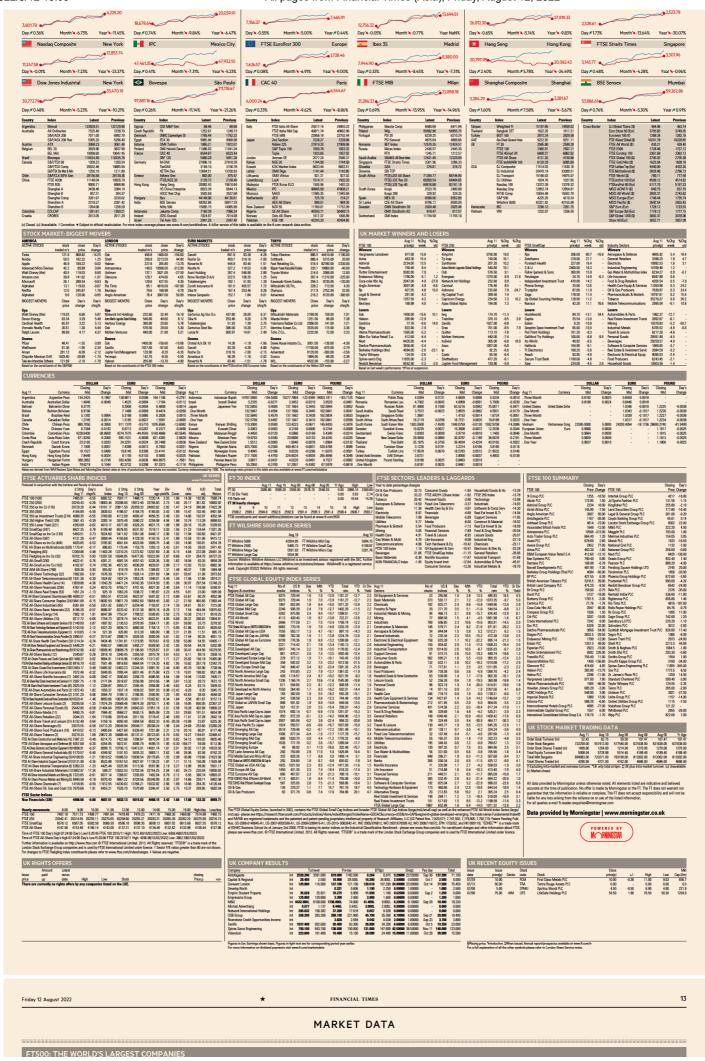
any sense".
Citi sald these comments were
"incrementally negative" for the
company's prospects, although Kwarteng
has since sald he "fully backed" biomass.
Drax replied that its pellets were

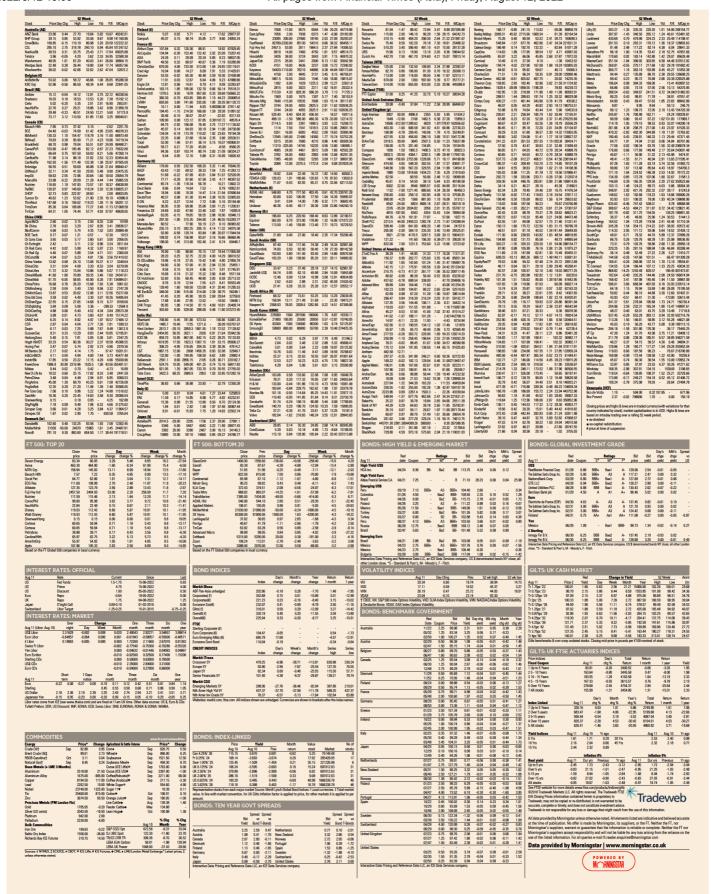
responsibly sourced.

Gambling company Entain climbed on news that it had bought SuperSport, a betting and iGaming group based in Croatia, in order to "unlock . . . expansion into central and eastern Europe", it said.

XTHE FIX Keep Ukraine's media going It has now been more than 100 days since Russia unleashed a full-scale war on Ukraine. been fighting back with extraordinary courage. Ukrainian independent media suffered immensely since Feb. 24 - revenues PRESS journalists have been killed, Support the campaign to keep Ukrainian independent media going. Join the campaign at: gofund.me/763c1df4 Contact us & learn more: helpukraine.thefix.media







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ARTS

Sci-fi blockbuster mixes popcorn and provocation

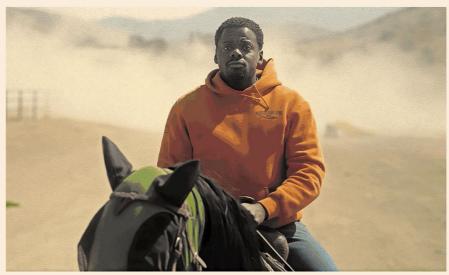
This week's new film releases reviewed by Danny Leigh and Leslie Felperin

ordan Peele does not scare eas ily. For many directors, being hailed as a saviour of cinema might nudge them towards safety first. Nope. And for proof, see Nope, Peele's most supersized movie yet. Consider the prologue. Stanley Kubrick opened 2001 with pri-mal apes about to evolve into humans. Peele begins his space odyssey with an enraged chimpanzee in a party hat. But the party is over. The whole scene hums with menace and WTF-ery, staged on the wrecked set of a TV show. Some-

the wrecked set of a TV show. Some-thing has clearly gone very away.

That Peele can riff like this on a cinematic giant is part of why his movies are an event. Another is the splash made by his 2017 triumph Get Out, whose star Daniel Kaluuya returns here as Otis Haywood Jr, a horse wrangler for the entertainment industry. Peele's debut was a shot in the arm for the movie busi-ness, a take-no-prisoners satire of race entertainment industry. Peele's debut was as hot in the arm for the movie business, a take-no-prisoners satire of race wrapped in a midnight crowd-pleaser. His second film Us divided opinion (I rated it even higher than Get Out). But that breakthrough has kept studio hopes pinned to the director. Now in the midsummer box office feeding frenzy, he unveils a blockbuster of aliens among us, a grandly ambitious sci-fl-borror-thriller. All of Hollywood's favourite hings, whatever Hollywood is in 2022. It is still the client base for Otis and peppy younger sister, Emerald (Keke Palmer). Early on, the pair inherit Hay-wood's Hollywood Horses after the sudden death of their father. The business has been in the family since before movies were movies. The anonymous black jockey in the (actual) 19th-century plotting raphs of cine-pioneer Eadweard Mutybridge's A (fictional) ancestor. What is often seen as Peele's blessing-and-curse is already evident: the sheet abundance of his storytelling. Five minutes in, real film history has been spliced into the imaginary, loaded with

AND MANY MORE.



chewable stuff about America and the moving image. Two adult children must confront life without a parent. And don't think we've forgotten the chimp. Answers take shape on the ranch. A spoller warning is due. In fact, the whole move is best seen without knowing anything in advance. If you're still reading, a clue lurks high above the Haywoods' California homestead: a lone, unmoving cloud. But in a film tied und with everything we spend time staring at—social media, virtual reality—who matches clouds? Of course, that changes when horses start to vanish. And horses are just the beginning.

This being the 21st century, Otis and Emerald's first response is neither to



Above: Daniel Kaluuya in 'Nope'. Left: 'Where Is Anne Frank' follows Anne, right, and her imaginary friend Kitty

sometimes see her and sometimes not (the physics of Kitty's existence is a bit fudged), while Kitty is unaware at first of what has happened to her

As she sets out to explore a city where a bridge, a school, a theatre and so much more are named after Anne Frank, Kitty comes to see that Anne is both

everywhere at once and tragically, irrev-ocably absent. Meanwhile, the tourists

lining up at the museum pay scant attention to the contemporary asylum seekers in Amsterdam's streets, a few of

thoughtful work that would appeal to

alike. The phantasmagorical climax that blends Greek myth, operatic scale and proper tragedy is at once batty and beau-

proper tragedy is at once batty and bea tiful, and feels true to Anne's spirit. LF

Co-directors Warwick Ross and Rob

Coe's amiable documentary Blind Ambition rolls smoothly down a pre-

dictable rags-to-results trajectory. It follows the story of four men, all immigrants to South Africa from Zimbabwe, who team up to compete in the World

whom Kitty befriends Folman sets himself a formidable tonal challenge with this material but pulls it off beautifully, creating a lively,

Where Is Anne Frank

Blind Ambition ****

Elffel Martin Bourboulon ★★☆☆☆

During the competition, teams must try to identify the provenance of 12 different wines, down to the vineyard. Each member of this particular team,

different wines, down to the vineyard. Each member of this particular team, whose formation was encouraged by an industry rightly embarrassed by how white-centric the competition tends to be took a different path that led to becoming a sommelier. But the men—Joseph Dhafana, Marlvin Gwesar Cinashe Nyamudoka, and Pardon Taguzu—have similar stories to tell of desperation back in "zim", as they call their homeland, and strength found in family support and religious riath. You couldn't pick a more wholesome, handsome, audience-friendly quartet. In fact, some viewers might wonder if they're a bit too good to be true. Shouldn't even heroes have flaws? If the film has a bad guy, it's bombastic blowhard Denis Garret, the French coach who seemingly does a poor job getting them ready for their first competition in 2015 and picks fights with the competition's authorities. But even that is kept to the sidelines. The film is too sweet-natured to spoil its Cinderella story with backstage bitchiness. LF In UK Chemus now

'Nope' has some of the most audaciously weird spectacle to ever see the inside of a multiplex

Apparently Efffel, a drama about Gus-tave Eiffel, he entrepreneurial master-mind who devised Paris's most famous landmark, was a project that passed through many hands before it finally achieved this, its final form. Perhaps a few more years in gestation might have been helpful and saved it from being sucha ponderous, hacky snooze-fest. Even Romain Duris (The Beat That My Heart Shirmed Locks Alit maburassed

Heart Skipped) looks a bit embarrassed that he's been cast as Eiffel. We meet him as he's finishing off the big tower that bears his name, a construction feat that the film approvingly sees mostly as the fruit of monumental micromanagement on Eiffel's part. But this metal mis-tress has a rival for our hero's affections: Adrienne Bourgès (Emma Mackey, from Sex Education).

She's an old flame, from before Eiffel grew a very big beard that helps viewers keep track of which scenes are in the present. She broke his heart back in present. She broke his means the day and is now married to a gentle men journalist (Pierre Deladon-champs). Much smouldering and bodice-ripping ensues, interleaved with boute-ripping ensues, interfeaved with long scenes where men covered in sweat and mud struggle mightily with construction challenges, making this the perfect movie for romantic-minded fans of civil engineering with Francophile inclinations, LF

> Mackey and Romain Duris in 'Eiffel'. Below: four sommeliers





FTWeekend BANK OF AMERICA **LESS THAN ONE** MONTH TO GO 3 September 2022 Kenwood House Gardens, London & online

befriend the visitors nor go to war as the world has before. Instead, they plan to film them — and monetise the footage. Peele has his own plot in mind. As mayhem breaks out, the back catalogue of American movies is knowingly quoted. Nope is nothing if not its own film, but it also takes the form of bloody horror. The shadow of a million Westerns falls across it too. (Steven Yeun co-stars, running an Old West theme park.) And most of all there is Jaws: Spielberg evoked in sly deadpan and gliding death.

But Peele is more than a recycler. At the heart of *Nope* is a whole pop culture of his own invention, one of fictitious 1990s sitcoms and their second lives on YouTube. The coup isn't just the fun involved, but how complex themes of viewership and consumption brilliantly fuel a big screen fairground ride. Could the focus be tighter? Some-

times. But better a busy head than an empty one. Would an old-school producer hurry Peele along? Probably. And how many ideas would be lost in haste — how much of some of the most audaciously weird spectacle to ever see the inside of a multiplex? No, flaws and all, the beauty of Nope is being two things at once. Art and cheap thrills, popcorn and provocation, blockbuster and brain-food: the old, mixed-up formula that is still cinema's secret weapon. DL In UK and US cinemas now

The story of Anne Frank, the teenager who died in the Holocaust after being discovered hiding with her family in an Amsterdam attic, is carved deep into the collective consciousness. The diary she kept is still read widely and taught in schools, but that bright voice is too often bowdlerised, turning her into the bland

schools, but that bright voice is too often bowdlerised, turning her into the bland face of an impersonal personality cult. There's a big difference between all that and the girl who loved books and movies, had issues with her mother, and slipped dirty jokes into her diary.

In Where is Anne Frank, Israeli writer-director Ari Folman, whose own parents survived Austowitz, explores that weird disconnect between myth and history by, paradoxically, using fantasy. His vehicle is that most fluid and malleable type of film-making, animaton, as with his earlier, welrd, wonderful and quite unclassifiable works Waltz with Bashir and The Congress, Folman mixes textures and techniques to make awork that's deliciously suigneris.

The story follows both Anne (voiced by Emily Carey) and Kitty (Ruby Stokes), the latter being the imaginary friend to whom Anne addressed her

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FINANCIAL TIMES

FT BIG READ. ONLINE RETAIL

Internet platforms including TikTok, YouTube and Amazon say the future of retail is live ecommerce, but early experiments in the UK and US suggest there is still a long way to go.

By Cristina Criddle and Hannah Murphy

anrika Khaira regularly broadcasts live on TikTok to her following of more than half a million peo-ple. She uses the social rm to demonstrate how she media platform to demonstrate how she gets ready in cheerful tutorial-style vid-eos, while marketing cheap or dis-counted beauty products. In one livestream, testing out some heated hair crimpers sent to her, she realises her dark locks are burning and

quickly snaps out of her smiley routine to warn those tuning in. "If a product arrives and it is shit, I will

say I don't like it, don't buy it," she says in an interview. "I need to build a repu-

tation of trust."
Her approach has made Khaira, a UK-based influencer, one of the top sellers on TikTok Shop, the short video app's live ecommerce feature. It allows her audience to buy the products she promotes directly on the app, through cilckable orange basket in the bottom left-hand corner of the screen.

It's a scene familiar to aurone who has

It's a scene familiar to anyone who has watched OVC or what used to be the Home Shopping Network, except this version involves social media influencers plugging products in livestreams, featuring heavy discounts, flash sales and gifts in mystery boxes.

Social media platforms are betting on this model as the future of shopping, hoping to reap the rewards of an industry that has had huge success in China, where live ecommerce sales are expected to reach \$423bn this year, cording to management consult

Yet efforts to bring this model to west-ern consumers have had a turbulent



start, with low viewing numbers, poor sales, clunky tech and logistical challenges. Several employees and people close to the company say TikTok Shop's expansion into Europe and the US was put on hold after setbacks and controversy in the UK, though a TikTok spokesman denies the company has "paused, delayed or withdrawn the planned rollout of TikTok Shop into any other international markets".

While TikTok saw plans to expand

planned rollout of Tik (16 Kshop) into any other international markets."
While TikTok says plans to expand may have been discussed with businesses, it says its focus is on making the feature successful in regions where it is already available.
Major players in the sector — influencers, brands, merchants — are sceptical, but a reliance on Big Tech for their livelihood means they are reluctant to miss out. Some insiders are resigned to the idea that social media giants are simply top powerful to let their live shopping experiment fall.
As well as TikTok, platforms including Amazon, YouTube, Facebook and Instagram have all been trialling live economerce, which combines entertain-

ommerce, which combines entertain-ent and shopping underpinned by the lling power of influencers.

pulling power of influencers.

"When phones came into our hands, the power dynamic completely shifted," says Shimona Mehta, European head of Shopify, which provides the software used by social media companies to enable quick purchases and live updates on stock and shipping.

"We don't go shopping any more, we are shopping all of the time," says Mehta, who considers social media platforms the new shopping malls.

forms the new shopping malls.

"Rather than driving consumers away from where they're trying to spend their time, [live ecommerce] allows consum-ers to convert right there in what they're but social networks want the transaction to take place inside the app, where they can take a cut of the revenue. Amazon, the dominant force in ecommerce, is now courting big-name influencers to get a piece of the live shopping action. "We basically see YouTube as a place where shopping activity has been taking place for a long time, and our goal is to . . . make that shopping activity more seamless and natural," says David Katy, vice-president of product management

vice-president of product i

vice-president of product management at YouTube Shopping. Features that allow users to click on product links while watching a live broadcast on YouTube are available in the UK and the US, where Kata admits it is still in an "experimental phase". Inter action with the tools in these countrie is trailing behind others including South Korea, Brazil and India

"It is still very early to draw conclusions," he adds. "The behaviour is more advanced in some markets . . . [and] we'll have to learn whether there ar intrinsic differences or if it's simply a matter of developing user understa ing and enthusiasm."

A week-long livestreaming event or YouTube last year featuring Gordon Ramsay cooking a festive dinner using "his favourite line of pans", generated 2mn live views. Though this is a fraction of YouTube's 2bn users, Katz considers

it a success.
YouTube, TikTok and Instagram all say live shopping is a nascent feature and none has provided figures on the sales or revenue that have been generated. Estimates from TikTok employ ees suggest the company has been run-ning the feature at cost, with some livestreams resulting in zero sales. One person with knowledge of Instagram's trial says it is failing to drive any mean-

22:25

itsjj_4290

trial says it is failing to drive any mean-ingful sales.

Meta, which will stop live shopping on its Facebook platform from October to focus on short form video, is pressing on with the feature on instagram. Its focus is "getting the experience right" in the US before rolling it out in other markets, says Ashley Yuki, co-head of product at

asya Sahiey Yuki, co-head of product at Instagram.

A series of FT investigations have revealed that TikTok Shop has been failing to gain traction since haunching in the UK last year, its first live shopping market outside Asia.

Staff spoke of a culture clash with the company's Chinese owner ByteDance in its efforts to bring its ecommerce model — and working practices — to western markets. London-based employees, complaining of poor conditions and unrealistic targets, quit in their droves and the head of the department was replaced after telling his colleagues he didn't believe in maternity leave.

The slow start in the UK market is in stark contrast to live shopping in China, where it is a mature and established sector across platforms such as Taobao, Pinduoduo and Douyin. The latter, TikTok's Chinese sister app, has enjoyed a 500 per centrise in salesy ear on year, with users buying more than 10bn products — proving it can be a lucrative business if you get tiright.

The platforms in China,

get tright.

The platforms in China, however, are supported by a sophisticated live commerce ecosystem involving dedicated talent agencies, academies providing specialised courses for livestream presenters, as well as studios, libelting and secondario control libe lighting and production com

Aggressive selling At the heart of successful livestrean

are the people in front of the camera. China's most popular influencers such as Austin Li sell more than \$1bn worth of goods in a single broadcast. Influenceers are paid a commission, which varies depending on the platform, how many followers the influencer has, and how

many sales they make.

Livestreams can take place in an influencer's home or a professional studio, with products in the background

Will the next shopping revolution be livestreamed?

Guthrie says. "[Influencers] can't just pour old skills onto a new format." British influencers have complained that Livestreams on TikTok, which can last for hours, were repetitive and exhausting. Many have stopped altogether, saying the time invested wasn't worth the commission. Meanwhile, sellers such as Khaira have generated tens of thousands of pounds in sales.

ers such as Khaira have generated tens of thousands of pounds in sales.

"If you select the right influencer, they have much more reach than we would on our own platform . . . they are the revenue drivers," says Luke Williams, founder of Justmylook, a UKliams, founder of Justmylook, a UK-based beauty retailer on Tikfok Shop.
"Live shopping is new and exciting but it is still in its financy. It is one to watch but there's a long way to go."
Khaira agrees. "Because certain people spend most of their time on Tikfok, it is a way to get in front of those consumers," she adds.
"Tikfok and was the base to be the contract to

TikTok's UK launch best captures the barriers facing the fledgling sector. Tik-Tok Shop livestreams sometimes end abruptly because of technical glitches though the company says its studio staff have extensive experience.

Some merchants say that the cost of holding livestreams in studios, along with paying influencers and crew, was orth the return on investmen

We wanted to be first adopters but TikTok has underestimated just how much technology business need," says one luxury brand, speaking under the condition of anonymity. "It isn't just uploading your products, you ed massive infrastructur

In response, TikTok says it is working make things better for merchants.

TikTok Shop customers have also complained of delays in receiving items, sometimes not receiving them at all, and issues with unresponsive sellers when asking for a refund. The platform receives about 200 complaints from

sceives about 200 complaints from ustomers in the UK each day, many working fraudulent sellers, according on a person at the company. There is also an issue with counterfeit products available on the platform, leading to complaints from brands including Dyson and L'Oréal. These livestreams are recommended by the

including Dyson and L'Oréal. These livestreams are recommended by the platform's algorithm and easily found within seconds of logging on to the app. "When it comes to counterfeits, fake or unauthorised replicas of an authentic product are forbidden on TikTok Shop," says Patrick Nommensen, senior director of ecommerce operations at TikTok. "We make this absolutely clear in our policies... and we remove such cases when found."

Several merchants say the Chinnese live ecommerce model was a "race to the pricing, which deval-

it hard to compete with bad actors sell-ing counterfeit or cheaply made items. "Trying to drag and drop the Chinese model into western markets isn't how it is going to work long-term," says one TikTok Shop merchant.

Too big to fail

Olly Lewis of The Fifth, a creative influ encer agency, predicts that UK social ecommerce will grow from £4.2bn in 2021 to about £6.1bn next year, with live 2021 to about £6.1bn next year, with live shopping increasing its share from 29 per cent to 45 per cent. But he says the sector will not change much in the next 12 months, calling it a "long-term play". "Some of the technology is clunky, the fulfillment partners are not in place," he adds. "But the [main] Issue is the con-

sumer appetite to buy [in] one click." Ease of purchase is fundamental to making livestream shopping work: users should be able to watch content users should be able to watch collicing with a featured item and purchase it immediately, creating the "seamless" experience the industry strives for. In web design, there is an established "three-click rule": unless a user can find

the information they want within three clicks of a mouse, they will leave the site. This rule was revolutionised by ecom merce websites such as Amazon, which reduced this to one click. For businesses getting into the ecommerce game, there is an increasing body of research that reinforces the idea that the fewer clicks needed to complete a transaction, the more likely the customer is to finish

Brands and retailers who were slow to adapt to the online shopping boom by launching their own websites are nervous about missing the boat a second



'If you select the right influencer, they have more reach... they are the revenue drivers

time. They are now conflicted over whether to jump into live ecommerce: they want to be visible on the platforms popular with young people, but they aren't seeing the promised sales. The platforms also take a cut of any sales made. You'rube wouldn't disclose its fees but TikTok and Meta, which owns Facebook and Instagram, receive 5 per cent of each sale made on the platform.

Merchants worry they aren't netting.

5 per cent of each sale made on the platform. Merchants worry they aren't getting click-throughs back to their websites, which means the consumer data generated belongs to the social media platform. How long a customer's mouse howers over a dress, or the pair of shoes added to the basket before logging off, are insights brands are reluctant to lose. Personalisation is the bread and butter of social media platforms, whose powerful algorithms can predict which content you are likely to interact with, making it perfect for recommending items to add to a person's shopping list and generating targeted advertisements.

ments.
Since Apple introduced software that
allows people to opt out of how data on
their phones is used to sell personalised
advertising, these companies have
taken a hit to their primary form of revenue. Meta estimates that it would result in a \$10bn reduction to advertis

resuit in a stront reduction to advertis-ing growth this year.

Bringing shopping to social media has the potential to create a lucrative reve-nue stream for those platforms provid-ing access to consumer data, which can be used not only to sell products but also Instagram's Yuki says shopping fea

tures can generate insights to "personal-ise [user] experience" on the platform including for ads. "Your activity, includ-

Shop now!

Experimental phase

Social media-driven shopping is not new. Almost two-thirds of consumers say they have bought something via social media, according to an Accenture survey of more than 10,000 global users.

The popular #TikTokMadeMeBuyIt hashtag has been clicked on more than 18.5bn times and average daily uploads on YouTube featuring the words "Shop With Me" in the title increased more than 60 per cent in 2021, compared with the year before.

Consumers have historically left these platforms to complete their purchases, using links to websites such as Amazon,

that the influencer can pull out and interact with. The presenting style is animated and aggressive, with a flurry of deals such as bundling items, random gift boxes and flash giveaways to draw in sales. Influencers respond to questions in the comments and call out usernames

to thank people for their orders.
Scott Guthrie, head of the Influencer Marketing Trade Body, says that live shopping influencers require a particu-lar skill set. An influencer who is good at creating aspirational content with prod-uct placement in an edited video might be terrible at direct sales.

"Someone in Selfridges selling Cli-nique might be much better than an influencer because . . . they are used to talking to someone and trying to upsell,"

18.5bn

Number of clicks on the hashta #TikTokMadeMeBuyit. On YouTube, the daily uploads of videos featuring 'Shop With Me in the title increased more than

\$10bn



ing purchases, may influence what you see," she says. "For instance, if you look through collections of bicycles in shops [on Instagram], you might see more content about bicycles on other Facebook weekets."

book products."

Despite a rough start, platforms are still pushing on with these features, hoping that the livestream experiment will

entually pay off.
"It is a second coming for social media, it is all going to change rapidly over the next few years," says one brand, speaking under condition of anonymity speaking under condition of anonymey for fear of falling out of favour with the social media companies. "As a brand, you have to be on board:

these platforms are so big, they will make it work."

The FT View



FINANCIAL TIMES

Western companies are waking up to China risk

Taiwan crisis has shown the need to hedge exposure and draw up contingency plans

A global pandemic, a major war in Europe — both were risks that seemed almost unimaginable, until they happened. Now the tensions with China provoked by US House Speaker Nancy Pelosi's trip to Talwan last week, coming just months after Russia's invasion of Ukraine, have forced businesses to confront the possibility that a danger long seen as similarly distant could yet come to pass: a US-china conflict, or something close to it.

Companies face a rapid shift in mindset. In the post-cold war era, and after Beijing's 2001 accession to the World Trade Organization when the belief persisted that deepening commerce with the west could pull China into the liberal world order, businesses grew used to operating in a largely benign

global environment. Purely economic considerations — where it made most commercial sense to build a factory or

source supplies — could take priority.

With Beijing's emergence as a geopolitical rival, security considerations with useling semegenee as a generative special consideration again trump economic ones. Westar governments now view it as vital to build supply chains that rely less on potential foes such as china and are instead based around strategic allies — so-called friendshoring. The corporate world, which has a great deal invested—in all senses—in the previous status quo, has under-appreciated the extent of the change in government thinking. In reality, Donald Trump's trade tariffs on Beijing, China's clampdown on democracy in Hong Kong and its persecution of Uyghurs in Xinjiang had prompted many companies to begin reviewing reliance on China years ago. The pandemic, too, prompted them to reconsider dependence on single suppliers for critical components, and work on making supply chains more robust.

The pressure to pull out of Russia after its assault on Ukraine has now forced nearly every US company to after its assault on Ukraine has now forced nearly every US company to confront the question of what it would oli China invaded Taiwan. McConald's withdrawal from Moscow — where its arrival in 1990 was a pivotal moment in the advance of globalisation — was heavy with symbolism. Western companes have understood a crisis over Taiwan could similarly lead to investments being stranded, unwound or written off and throw supply chains into chaos, but on a vastly larger scale.

Unlike Russia, China, together with Taiwan — which makes 90 per cent of the world's most advanced semiconductors — is both a crucial production hub and a vast market. Anything hat forced western business to freeze or withdraw from operations there would be a punishing double blow.

As many companies have already discovered, it is difficult to replace China in many industries. Attempts to create supply chains within specific blocs have

also run into problems; even simple products can involve hundreds of global inputs. Wholesale "decoupling" of west-ern companies from China, for fear of future frictions or conflict, is unachiev-able and undesirable. It would push up

albe and undersimable. It would push upcosts and weaken western economies.

But multinationals should not simply
conclude reducing China exposure's too
hard and hope Beijing finds a peaceful
resolution with the US over Taiwan. The
Kremlin's attempt to redraw European
borders has shown the perils of wishful
thinking. Companies that derive a significant part of their revenues and
profits from China do need to find ways,
where possible, to hedge exposure to
this market. Investors should demand
more disclosure on their vulnerability.
Boards should also be devoting more
time to geopolitical risk assessment and
contingency planning — for evacuating
staff or relocating operations.

As Ukraine and the Taiwan stand-off
have shown, not only can the unthinkable happen, it can do so very suddenly.

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Opinion Data Points

The NHS is being squeezed in a vice-like grip

John Burn-Murdoch

The number of deaths that may have resulted from exceptional A&E waiting times closely matches total non-Covid excess deaths in England



ince Covid-19 took its first ince Covid-19 took its first
English life in March 2020,
the country has recorded
around 120,000 more
deaths than would have
been expected over the same months

deaths than would have been expected over the same months of three typical, non-pandemic years. This is a huge number but one that, for the first year of the pandemic, was relatively straightforward to explain. A novel and deadly infectious disease was spreading through the community. In a population with no immunity, its weaked havoc. Since then, however, the picture is much less clear. Between July and December 2021, England recorded 24,000 more deaths than in a typical year, but only two-thirds of these could be attributed to covid. And this year, less than half of the 10,000 excess deaths acroused since May were Covid-related. In total, there have been just over 12,000 additional non-Covid deaths across the two periods. There has been much debate over the cause of this unexplained excess. But as the crisis engulfing the UK's health service has come into focus, it is increasingly difficult to avoid the conclusion that the excess is linked to the failure to address the failings of a chronically under-resourced and overburdened system.

many of the extra deaths may be the

many of the extra deaths may be the result of the ABE Crisis.

During June of this year, 102,000 people walted 12 or more hours of ABE, almost four times the pre-pandemic average for the same month. A further 441,000 waited between four and 12 hours, double the typical number. By my calculations, June's waiting times alone are likely to have resulted in more than 2,000 additional deaths due to the significantly elevated mortality risk associated with waiting so long for urgent care or

deaths due to the significantly elevated mortality risk associated with
waiting so long for urgent care or
admission. The total number of additional A&E-linked deaths since waiting times rocketed is an almost perfect
match for the missing 12,000.
England's hospitals are being
squeezed in a vice. On one side, the
race to work through the enormous
backlog of care means an unceasing
stream of new patients into fewer
beds. On the other, a decade of flatlining funds for social care means that
even when treatment is concluded,
thousands of patients remain in hospital beds waiting for follow-up care.
Casualty departments have no beds
to send new arrivals to the wards,
patients with urgent needs wait for
hours on end, ambulances cannot
hand over patients, and stroke or
hour for a paramelic stuck in a

Letters

Selling shares in oneself doesn't have to be a zero-sum game

As the brothers at the centre of the New Yorker article mentioned in Jemima Kelly's column "Selling shares in our future sheds light on past" (August 4), we would like to respond to some questions she raises. First, she seems to state that one's younger self has not really earmed the

share of wealth that one's older self will possess. Could we not say that one's younger self is the one who works hard to make one's older self's wealth a reality? Transferring the entirety of the wealth of one's older self to one's

younger self is not fair and balanced. That's why the model we propose implies that one's younger self will get a share corresponding to their contribution (even though the result is perhaps significantly delayed). For example, the five years spent in college is about 10-12 per cent of one's work-life/carer years. This is why we can say that students have earned the

tan say that students have earned 10-12 per cent of statistical risk-weighted earnings of their future financial output. Second, is raising capital against

future financial output just a zero-sum game between you today and the future you? Or does it create potential for additional wealth growth at both points of time?

rival, security

points of time?

To answer this question, we can look at the example of raising investment for a company. Startups raise capital not to smooth their own highs and lows but to achieve more. Capital is raised not to avoid suffering but to take risk. The majority of the most renowned companies today were built using venture capital and we can say

with reasonable certainty that these companies would not have been able to achieve the same heights without it. As for whether early access to capital would negatively affect the motivation

would negatively affect the mouvauou of young people, we must admit that no one can fully predict that. The individuals who we personally invested in using the model experienced more, and in some cases have already managed to achieve oreator results. Daniil and David Liberman

Los Angeles, CA, US

Tory leadership race has ingredients of comic opera

The saga of the election of a new UK prime minister (Report, August 11) brings to mind the delightful political satire highlighted in Gilbert and

saure nignigated in Gilbert and Sullivan's comic opera Iolanthe, which premiered in 1882. In Act Two, while on guard duty in Palace Yard, Westminster, the sentry muses (in song): "When in that House MPS divide/lf they've a brain and craphallum to "Them": hars avide/i it usely ve a brain and cerebellum, too/ They've go to leave that brain outside/ And vote just as their leaders tell 'em to./ But then the prospect of a lot/ of dull MPs in close proximity/ All thinking for themselves, is what/ No man can face with

equanimity."
Ongoing repartee of this sort with other characters includes reference to a second reading of a parliamentary bill to throw the peerage open to competitive examination and the

comment: "The House of Peers, throughout the war/ Did nothing in particular/And did

it very well."
Plus ça change.
Penelope Visman
Sandgate, Kent, UK

Thatcher, Brexit and the pro-growth mantra

pro-growth mantra
In Tim Pitt's description of the Tories'
"rich economic tradition" (Opinion,
August 8), one searches in vain for any
mention of Brexit as one of the
structural factors inhibiting economic
growth in the UK, or for any reference
to what was a decades-old pro-growth
Tory tenet—the need to eliminate
regulatory barriers to trade in the EU,
the UK's largest market.

And the architect of this now
discarded vallency None other than



Why Bangladesh minister is phlegmatic on BRI loans

is phlegmatic on BRI loans
We appreciate the Financial Times
reporting on developments in the
Bangladesh economy.
However we feel the headline on
your report "Bangladesh's finance
minister warns on Belt and Road loars
from China" (Interview, FT.Com,
August 9) does not properly reflect
the minister's actual position.
The report mentioned SrI Lanka,
which defaulted on its sovereign debit
in May and is in negotiations with the
IMF. The report said that BRI loans had
"exacerbated a severe economic crisis"
in that country but it did not say that
Chinese loans led to the defaulting;
rather the problem arose from
sovereign debt.
Minister AHM Mustafa Kamal in the
Interview made clear that any project
in any country could be financed if it
is proposed from the contraction of the country of the count

Saudi's new city deserves brickbats FT dishes out

Have we really learnt nothing? Edwin Have we really learnt nothing? Edwin Heathcote makes the point in his piece "Saudi's Neom is dystopla portrayed as Utopia" (Opinion, August 2) that this "apartheid architecture of a post-apocalyptic security-city" is a supposedly technical solution to global warming that is funded and majorly caused by hydrocarbon production. Too true. Equally awful would be the

psychological and social impact on the 9mn people living in this 170km, 500 metre-high tower-block. Work, family and play life will be completely encased in glass, steel and concrete; utterly divorced from the landscape; and

who we from the landscape; and wholly at the mercy of whoever is in charge of the technology.

Cities are grouped communities of people this "line city" is a gilded prison (unwittingly) designed to create maximum social isolation and misery. The FT Outlook piece criticises this horrific "wonder" in the same issue as a full-page ad for Neom. Sometimes, you have to bite the hand that feeds you.

Mark Hudson

Blandford Forum, Dorset, UK

SoftBank boss's shame and his valuation mark-ups

In "Son 'ashamed' of focus on profits as SoftBank logs record \$2.5\text{ln loss}" (Report, August 9) you report on the embarrassment expressed by Massayoshi Son, at the profits previously reported by the SoftBank conglomerate he founded.

Having invested in markets for over 55 years, is it not time for accountants and finance directors to create a new term — "unrealissed private equity reachinatione"?

Politicians should heed voters' population worries

Professor Ian Goldin ("Demography is not destiny", Opinion, August 9) takes a lofty view but one that perhaps befits a professor of globalisation at Oxford

a protessor of gooaussation at Oxford university. However he forgets that all politics, especially the politics of population, is local.

The UK continues to experience rapid population growth — last year over 900,000 residence permits were issued. That will probably mean a secrement inverse is new propulation. permanent increase in our population of some 400,000-500,000, requiring us, inter alia, to build over 200,000 houses. Meanwhile no projections I have seen suggest that the population of the UK in 2100 will be below that of today.

The knock-on effects of this growth

of today.

The knock-on effects of this growth on our countryside, our ecology, our environment, on our food security and, perhaps, on our social cohesion are never analysed and measured.

According to recent polling over 70 per cent of people believe the country is already overcrowded, and the government ought to have policies to address these challenges. So where the professor is absolutely right is that we need to analyse the inevitable trade-offs of population change (up or down). That is why! have been pressing the government to stup an "Office for Demographic Change" (along the lines of the Office for Budget Responsibility) to carry our strategic, transparent, evidence-based work and so respond to these public concerns.

My private members' hill which

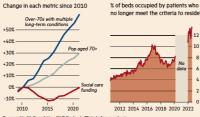
oncerns.

My private members' bill, which
I introduced in February would hav
done just that.
Lord Hodgson of Astley Abbotts
House of Lords, London SWI, UK

study found that the risk of death in the month after A&E attendance was 16 per cent higher for those who waited over 12 hours than those seen waited over 12 hours than those seen within four. By combining this with data on the long waiting times cur-rently seen in NHS emergency depart-ments, it is possible to estimate how queue of ambulances outside A&E.

This week it is energy costs domi-nating UK headlines. But every week that goes by without addressing the crisis in the NHS risks making an

English social care funding is still below its level in 2010... ...contributing to high levels of hospital bed-blocking



Margaret Thatcher to whom Tory leadership candidates are falling over each other to pay homage. Richard Wright London NWS, UK

Where Truss's promise of tax cuts falls on deaf ears

Liz Truss is reported to have said she

Liz Truss is reported to have said she does not favour "handouts" as a way of resolving the cost of living criss, preferring tax cuts (Report, August 6). When she is installed in Number 10 can linvite her to travel a few hundred yards south of Westminster to meet the workers relying on our food bank and advice services?

They ask us not to give them potatoes because they can't afford to cook them — and this is before this autuum's energy price rises.

For these people tax cuts are worthiess; they don't pay tax although many are in employment. "Handouts" are precisely what they need.

Philip Warland

Founding Chairman, Oasis Trust

London SEL, UK

ancial Times (Asia), Frie process and a special managery value and suggested that Bangladesh would never take on finance from any authority if it were not feasible. He was in no way warning about Chinese loans. To be clear, Bangladesh owes approximately \$4bn to China – a trifling amount compared with Bangladesh's gross domestic product of \$416bn, and its external debt of \$51bn (2021 figures). The FT report said "[Bangladesh] foreign reserves have also fallen to less than \$440hn from more than \$450h a year ago". It should have been made clear that reserves stood at only \$32.7bn in june 2019. By August 2021, they had risen 47 per cent to \$48.1bn, the highest ever recorded in the history of Bangladesh. Today, reserves stand at \$440hn, enough for more than five months of import payments and beyond the risk threshold prescribed by the IMF. Gazl Towhidul Islam Public Relations Officer, Ministry of Finance, Government of the People's Republic of Bangladesh Dhaka, Bangladesh

After all, these are not profits, as

After all, these are not profits, as such mark-ups in valuation only serve to enhance private equity managers at the expense of their investors. It is amazing through a cycle that investors invariably see large mark-ups followed by similar writedowns while the managers receive their bonuses on these unrealised "profits". Mark Pears on these unrealised "profits". Mark Pears Chair, Talisman Global, London NW3, UK

Is political donation hedge fund 'deal of the century'?

fund 'deal of the century'

Hedge funds sure know a deal when
hey see one ("Democratic senator
defends stance on private equity
tax perk", Report, August 8). By

"investing" a mere \$500,000 in the
re-election campaign of the US senat
Kyrsten Sinema, they have collective
avoided \$14bn in taxes. The annual
rate of return on their "campaign
contribution" must rank it as one
of the deals of the century — even
for hedgies.

Guy Wroble
Denver, CO, US

Give me Beethoven over Beyoncé any day

How enlightening to read your interview with Jordi Savall ("A world at his fingertips", Music, August JO. All the more so, as it arrives after a week in which the FT's critics dedicated, not one, but three articles to Beyoncé, her new album and her superstanden.

to Beyoncé, her new album and her superstardom.

Without detracting from the pop singer's remarkable achievements, it is tremendously uplitting to see that Savall and others are not only engaging with time-honoured classics but also exploring rich new veins of musical culture.

Savall and his band have transformed the works of long-forgotten composers into some of the freshest music in the world. You can keep Beyoncé.

'I'l take Beethoven, or Jordi Savall and his meditation on the medieval traveller Ibn Battuta, any day of the week.

Friday 12 August 2022

Opinion

Russia's diplomats are now reduced to propagandists

Alexander Baunov

he Russian Embassy in the UK sparked outrage and fierce criticism recently when it tweeted that pris-oners of war from Ukraine's Azov battalion, who had defended the city of Mariupol right up until the bitter end, deserved "a humiliating death" by hanging. Following an avalanche of complaints, Twitter's moderators decided to leave the tweet visible, as a kind of monument to the madness into which Russian diplomacy has

Many international observers have been surprised by the hardening of the language used by Russian diplomats. But since the beginning of this war, and even before, Russian diplomacy has focused on one mission: to show that the Russian leader alone sees the world as it really is and is acting in the best way possible. Statements by Russian diplomats are increasingly targeted not at external audiences, but at the

domestic one.

The phrase "allied forces", for example, is regularly used by Kremlin propagandists to refer to the Russian army as it wages war in Ukraine. Using this expression is an attempt to eq modern-day Russia with both the Soviet Union, which fought Nazism alongside the allies during the second world war; and the US, which is able to gather broad coalitions for its military campaigns — even the most controver-sial ones, including the 2003 Iraq war. sial ones, including the 2003 Iraq war. However, contrary to the intentions of those who came up with it, this term emphasies once again that Russia is fighting in Ukraine alone, because by "allies", they can only mean the self-proclaimed "people's republics" of Donetsk and Luhansk. Russia's isolation can be considered a failure of Pussian foreim policy which

Russias soincincain de considered a failure of Russian foreign policy, which now speaks only one language: that of propaganda. Russian diplomacy is no longer responsible for developing major foreign policy decisions together with

the Kremlin. It is busy simply justifying President Vladimir Putin's decisions. And this makes the ministry just another propaganda agency, whose main target is at home and whose mesmain target is at nome and whose mes-sages must above all penetrate within the walls of the Kremlin. Hence the London embassy's appalling tweet and, indeed, foreign minister Sergei

A competition seems to be under way to see who can come up with the worst insult for Ukraine

Lavrov's absurd assertion that Russia did not invade Ukraine.

As the radicalisation of senior Russian officials' language gathers pace, a competition seems to be under way to see who can come up with the worst insult for Ukraine and the country's friends in the west. This again is a way to curry favour with Putin and to show readiness to remain loval to the end.

eadiness to remain loyal to the end. Against this backdrop, the silence

of the more discreet officials starts to of the more discreet officials starts to look suspicious to the vocal advocates of the invasion. Yet both serve Putin's regime, playing a game of good cop, bad op, The foreign ministry finds itself in the bad cop camp, if only because — unlike the government's economic bloc — it directly deals with the hostile west, so it must demonstrate intransignment and the control of the co

west, so it must demonstrate intransi-gence and loyalty.

This change is far from easy for diplomats, who are used to thinking of themselves as the sophisticated crème de la crème of public service. In mid-January, deputy foreign minister Sergei Ryabkov praised the popular Russian rapper Oxxxymiron, who has a follow-ing among critically minded Russians. After the outbreak of war, the rapper condemned the invasion, cancelled a series of sold-out concerts in Moscow and St Petersburg and left the country. Now the idea of him performing in Russia is unthinkable and Ryabkov can certainly no longer afford to express his fandom.

This new language of Russian diplo-macy may be primarily addressed to the domestic audience but it also

helps to gather a pool of sympathisers around the world — particularly among anti-western regimes and politicians in developing countries, as well as internal critics of western countries

themselves.

Many of these people are indifferent
to both Ukraine and Russia, but rejoice
at the simple fact of Russia's opposition
to the west, even if it does take the form
of a brutal war of aggression. These
sympathisers are passive spectators,
however, and have no intention of tradingthat role for that of true allies.
Russia is not as isolated as its oppo-

Russia is not as isolated as its oppo nents would like to see it, but it is fight-ing this war only with the support of diehard fans.

Just like the Russian economy, Russian diplomacy is trying to replace its ties with the west by switching to the domestic market and looking for audiences in other parts of the world — and with all the problems and shocks that such a switch entails.

The writer is a senior fellow at the Carnegie Endowment for International Peace and a former Russian diplomat

The Tories cannot afford to waste any more time



magine Westminster as a 1980s Chimagne westminster as a 1980s Chi-cago classroom in which an eco-nomics teacher scans the sullen ranks of pupils asking, "Boris?" Boris? Boris?" The prime minister has less than a month left in office and,

has less than a month left in office and, like Ferris Bueller on his day off, he seems to have disappeared. In his political pomp it was nigh- on impossible to get Bords Johnson off the television. In a normal summer season, appearing to give up on governing would not matter so much. But this year is different. Anxiety at the looming economic crisis is spreading. When energy bills soar to a fresh high in a few months' time and thousands contemplate civil disobedience, voters will rightly be asking:

thousands contemplate civil disobedi-nece, voters will rightly be asking: where on earth was the government? Some ministers are working on con-tingency plans, but this is a moment that demands the attention not only of the current prime minister but the next one. Ben Houchen, the influential Conservative mayor of Tees Valley, has correctly noted that neither Rishi Sunak nor Liz Truss "fully appreciates and understands" the scale of what is happening.

understands" the scale of what is happening.
As the Tory leadership race passes its halfway mark, the two contenders are tearing chunks out of each other. But when one of them takes office on September 6, he or she must put the rancorous tone of this contest behind them and alunch a serious plan. Here is what it could look like.
First, the next premier should form a "quad" of ministers to take critical

When the new prime minister takes office, he or she must launch a serious plan to deal with the crisis

decisions throughout the winter. Under decisions throughout the winter. Under the coalition government of 2010-15, a senior quad of two Tory and two Liberal Democrat ministers proved highly effective in governing through economic turbulence. A similar arrangement of, say, the prime minister, chancellor, business secretary and energy minister should meet daily. Second, the new leader will need a council of external economic advisers to bullenge grouptible share a preference and the council of external economic advisers to

challenge groupthink, share experience and expertise, and thrash out policy options. Johnson tried something like options, Johnson tried sometining like this, convening regular meetings with the former Bank of England governor Lord Mervyn King, economist Gerard Lyons, Baroness Minouche Shafik of the Lon-don School of Economics, and former Treasury aide Rupert Harrison. Mirror-ing the scientific Sage committee, this advisory group should be formalised. The next chancellor is likely to be cur-

rent business secretary Kwasi Kwarte secretary Steve Barclay if Sunak pull

Business stutters as goods are left on the shelf



stuff.
For nearly two years, the pandemic supercharged online purchases of everything from home office equipment and furniture to cooking gear and gardening tools. The surging demand for goods exacerbated supply chain wo

ancing back towards services and away from goods at a time when inflation con-cerns are running high and labour mar-kets remain tight. That shift has caught big companies on both sides of the equa-tion flat-footed and left them struggling

Three-quarters of last month's sur-prisingly large jump in US payrolls, or about 400,000 new jobs, were in services, and inflation-adjusted spending by Americans on services continues to rise, while outlays for goods peaked last year. Even spending on clothing, which had enjoyed a post-lockdown bump, recently started to fall. In the UK, total

household articles have dropped below 2019 levels.
Consumer goods retailers and ecommerce companies who profited amid lockdowns and mistakenly expected the good times to continue rolling have been hard hit. Big box retailers Target and Walmart, which won last year by scooping up inventory and paying extra for air freight, are now having to slash prices and cancel orders to clear excess stock.

Ecommerce companies such as UK fast fashion site Asos are similarly com-

fast fashion site Asos are similarly com-ing down to earth, as it becomes clear that pandemic-related online buying ing down to earth, as it becomes cisear that pandemic-related online buying marked a one-time jump rather than a permanent shift to faster growth. Over-all US online prices for goods fell in July for the first time since May 2020, with price drops recorded in 14 of 18 catego-ries tracked by Adobe. Electronics, the largest ecommerce category, saw a 9.3 erce category, saw a 9.3 per cent year-on-year decline, as the bulge driven by home office upgrades

Now it is the service providers who are struggling to keep up. After two grim years marred by closures and limited demand, their sales are climbing. Wali Disney reported record revenue in its theme parks division, hotel chain Marriott bragged of "outstanding" results and both American and United Airlines returned to profit for the first time since

the start of the pandemic.

But behind the rosy numbers lie some deep and worsening stresses. Tens of



staffed bars and dirty restrooms taking their toll even as customers fin-themselves paying much higher prices Satisfaction with US airlines, hotels and Satisfaction with Us airlines, hotels and fast-food restaurants all fell this year, with surveys recording meaningful drops in the ratings for speed of service and cleanliness, among other things. European leisure activities are similarly fraught, with London's Heathrow and Amsterdam's Schiphol airports capping passenger numbers, and airlines across the continent cutting back on cheaper

tickets.

Corporate executives universally blame the problems on lack of staff, despite efforts to attract employees with higher wages. Shake Shack chief financial officer Katherine Fogertey noted ruefully

Rebalancing back towards services has caught firms on both sides of

best-staffed restaurants tend to meet our sales expectations" but others at the upscale burger chain are falling short. cale burger chain are falling short. ain consultant Aaron Cheris says me of the demand for services has

been suppressed unnaturally". Fast food clients report that sales at some locations are lagging because "they lit-erally can't staff the drive-through". That puts travel and hospitality providers in a bind. They want to capitalise on the pent-up demand and grab market share, but also fear getting caught out, as goods providers were, if sentiment shifts again.

alarmed by rapid increases in food and energy prices. Though these are starting to ease, they have already led to a spending rethink that bodes ill for providers of essential goods and services

The July edition of McKinsey's peri-dic consumer surveys found that 39 per cent of Europeans plan to spend less on non-food discretionary items in the

expect — with good reason — to spend more on food and energy. In the UK, two-thirds of shoppers have already started buying less or cheaper clothing and electronics, an EY survey found.

Service businesses will not be immune. More than half of UK consumers told EY that they plan to save money by spending less on home delivery, and US travel spending growth slowed to nearly flat in July, even as total consumer sneading rose 2 her cent vear on

nearly flat in July, even as total con-sumer spending rose 2 per cent year on year, according to Earnest Research. The next few months will be particu-larly confusing for consumer-facing businesses of all kinds. Retailers must place their Christmas orders, and hospi tality providers have to take bets on whether Covid and recession fears will combine to put another damper on holi-day parties and travel.

Either way, the chance that some com-

panies will get caught out is rapidly ris-ing. There is after all a reason why econsts call it discretionary spending

Intelligent cars need intelligent regulation



just around the corner and would soon be pulling up at the kerbside. Then, when the fiendish complexities of developing and deploying the technology became clearer, we discovered they were stuck in heavy traffic many blocks away. But it would be wrong to conclude that fully autonomous vehicles will never arrive cancelling on us like some frustrated
 Uber driver. While the challenges in enormous, steady progress is being made

This week, for example, the Chinese technology company Baidu announced it had won approval to operate fully driverless robotaxis in Chongqing and Wuhan on a commercial basis. It will test five vehicles in each city in

controlled areas during restricted times. Baidu's pilot robotaxis, with a human safety operator in the passenger seat, have been running around some of China's biggest cities for many months. To date, they have amassed a total of 32mn kilometres of real world driving data to feed Baidu's ever-improving

Last month, Baidu unveiled its sixth generation Apollo RT6 robotaxi with 38 sensors, including eight Lidar systems and 12 cameras. It aims to deploy up to 100,000 of these cars from next year. The company said it had slashed the production cost to \$37,000, pushing the technology towards commercial viability. "We are moving towards a future where taking a robotaxi will be half the cost of taking a taxi today," said Robin

Li, Baidu's co-founder.

In the US, Waymo, the self-driving company owned by Alphabet, has been testing autonomous cars in Phoenix Arizona, since 2020. The company recently announced that it had learn enough to remove human safety oper-ators from its cars and extend its service downtown. In June, Cruise, General Motors' autonomous car unit, became

the first company in the US to offer com-mercial robotaxi rides in San Francisco. But it suffered an embarrassi more than half a dozen im Cruise robotaxis blocked an interchange for a couple of hours before being manually removed. Worryingly, the US National Highway Traffic S Administration this year opened an investigation into the Autopilot function installed on an estimated 830,000

Lack of public acceptability and legal certainty may prove to be the industry's biggest roadblock

Tesla cars following a series of crashes one fatal. Investigators are focusing on whether Tesla's driver assistance systems undermined "the effectiveness of the driver's supervision." In the US, where suspicion of gov-

ernment regulation runs deep, there is a belief that the increasingly sophist-icated "hive mind" software that runs fleets of autonomous cars will event

investors are impatient about how long it is taking. Unsurprisingly, China is pur-suing a far more statist approach. Its self-driving car companies, including self-driving car companies, including Baidu, are benefiting from the Chines Communist party's 14th five-year plan, which includes the promotion of auton-

omous driving as a national priority. Wuhan has been designated as a technological development zone with a remit to accelerate the deployment of driverless cars. The city has opened 321km of "smart roads" for testing, onethird of which have full 5G coverage. Similarly in Chongqing, supporting dig-ital infrastructure has been built on more than 30 test roads to facilitate real

time, vehicle-to-road communication. Some industry leaders argue that the fastest progress is likely to be made in "operational design domains" — controlled environments away from ordinary traffic. For years, autonomous trucks have been operating in opencast mines and are incre singly being used in business parks and airports. These off-road markets are great places to deploy at pace and scale, argues Paul Newman, founder and chief technology officer of Oxbotica, the Oxford-based software Oxbotica, the Oxford-based software company. Although he is "patholog-ically positive" about the industry's technological progress, Newman says autonomous car companies still con-front the dual challenges of reassurance and insurance. Oxbotica's MetaDriver software, which runs synthetic sir tions of the hazardous surprises that can ambush drivers drawn from realworld data, can help reassure users and

operators that the technology is safe But insurers want additional clarity about operational responsibility and legal liability — as outlined in a recent report from the UK's Law Commission "We need to move towards systems that put architectural design above algorithmic obsession," Newman says. "We have to view regulators as co-founders."

Few quick-witted entrepreneurs relish intense talks with slow-moving bureaucrats. But the lack of public acceptability and legal certainty may yet prove the industry's biggest road-block. When it comes to autonomous cars, innovators and regulators have to work as frenemies.

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off an unexpected triumph. Both are already in the cabinet, but there is no reason they cannot start preparations for an emergency Budget in September. Immediate action on energy bills will

Immediate action on energy bills will also be vital. The most straightforward also be vital. The most straightforward course is to cut VAT on energy — as pro-posed by Sunak. When Alistair Darling cut the tax in 2008, it was announced on November 24 and came into effect on December 1. The next chancellor can roll it out within weeks.

Parliament will then take a break for the annual party conferences where the Tories and Labour will try to rally the faithful behind competing visions for dealing with this crisis. A Conservative plan must be rooted in the experience of ordinary voters — not the theoretical effusions of rightwing think-tanks that have taken up too much airtime during the leadership race.

The next major intervention will be needed in October when the energy price cap is raised. Truss has shied away from "handouts" yet offers no convinc-ing alternative. The answer may be for the government to intervene on prices, combined with additional fiscal ransfers. Some will complain that is un Tory, but the alternative is unpalatable.

The first 100 days of the next admin-istration will be the most challenging faced by a new leader since the second world war. The UK has already endured a summer with its government missing in action. It cannot afford to waste any

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FINANCIAL TIMES Friday 12 August 2022

Drax/Kwarteng: wood you believe it



Semiconductor stocks: chips and dips

The US chip sector is experiencing both feast and famine. This week, the US signed \$52bn of subsidies into law. It is a transformative level of support designed to spur the expansion of domestic chip manufacturing.

The timing, however, is unfortunate. Around the world, demand for chips is collapsing, With inflation in the US at 8.5 per cent it makes sense that spending on PCs and other personal

spending on PCs and other personal tech is down. The knock-on effect has

tech is down. The knock-on effect has been reported by Intel and Nvidia. Idaho-based Micron Technology has also pointed to weaker demand in cloud computing and cars. These two areas were expected to hold up better than consumer tech.

Before inflation rose, the chip sector was already wrestling with a couple of problems. Firstly, the end of the coronavirus pandemic sales boom. Secondly, the aftermath of a production increase that could lead to ercapacity. Inventory is running down. Sales of

the chips that power computers, cars and other electronics are unlikely to recover this year. Global sales rose 1 per cent in the second quarter of the , according to the Semic Industry Association. But within that period, sales in June were down 2 per cent on the previous year. Overall, the are expected to rise just 7 per cent this year, down from 26 per cent in 2021,

according to Gartner, a consultancy. The Philadelphia semiconductor index, which comprises the 30 larges US companies involved in the design, manufacture and sale of emiconductors, is down 25 per cent this year. That is twice as large as the decline in the broader S&P 500.

Yet valuations remain elevated Micron, for example, is valued at over 10 times forecast 2023 earnings — a 12-month high.

The saving grace is that investn from the US government will not create oversupply. The programme is a counterpoint to similar efforts in China. Both countries want to bols elf-sufficiency in semi commodity now crucial to higher end

manufacturing.
Projects will take years, perhaps
decades, to come to fruition. It will take
three or four years for production to

start at Intel's Ohio chip plant. Micron's \$40bn investment will be spread over 10 years. The chip cycle is typically around three to five years. With luck, the next upswing will coincide with a renaissance in US manufacturing.

Savills: floored plan

Property prices inflated in the pandemic. Higher interest rates could let some air out of the balloon. FTSE 250-listed agency Savills, which posted a 10 per cent fall in interim underlying profits yesterday, says real estate markets are beginning to adjust. That is delicate phrasing. Estate agents rarely use blunt language. But it is clear investor confidence in the commercial property market has been hit by the war in Ukraine and inflation, as well as higher interest rates. The cost of five-year fixed rate debt has risen by 200 basis points to 4.25 per cent over the past year. Sellers will need to accept lower prices for dealmaking to resume.

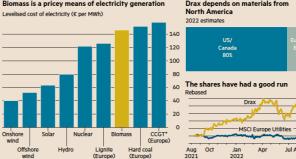
r prices for dealmaking to resume ospects are bleak for large chunks of the office market that will not meet environmental regulations. Compliant buildings that command rising rents will continue to appeal to inve who have been increasing the

allocation to alternative Savill's shares suffered a double-digit fall in thin, holiday trading. But the business is confident in the residential property market's resilience, expecting UK prices to flatten, not drop. Any slowdown in transactions will be short term, it hopes. Wealthy customers are more likely to be cash buyers, less directly affected by rising mortgage

With the shares trading on a price/ earning multiple just below its long term average, shareholders have not yet deserted Savills. But much depends on interest rate predictions. Capital Economics, which expects rates to peak at 3 per cent – more than m forecasts – sees a 7 per cent drop forecasts – sees a 7 per cent drop in UK house prices over the next two years. It expects housing transactions to fall to their lowest level in more than

a decade next year a decade next year.
Estate agents are cyclical businesses.
At least Savills has reduced its prefinancial crisis dependence on
transaction-based profits, down from
nearly half of sales 15 years ago to

Among renewable sources of energy, biomass looks relatively expensive, nearly the same as hard coal at natural gas. Much of biomass generator Drax's pellet fuel comes from across the Atlantic. But Drax's sha price has done very well among European utilities ass is a pricey means of electricity generation Drax depends on materials from North America



its mind about woody biomass electricity generation. Business minister Kwasi Kwarteng earlier this week said "it doesn't make any sense" to import US pellets to burn. Yesterday, he "fully backed" biomass. Furious power companies and bureaucrats had presumably applied thumbscrews in the meanwhile. Drax is the UK's largest biomass generator. Its shares wobbled, as well they might. Kwarteng's department

they might. Kwarteng's departme has backed woody biomass for so

time. Drax (formerly a coal-fuelled generator) and others receive subsidies. The idea behind woody mass is that fibre used to make fuel pellets is spare anyway. Managed forestry involves thinning out trees and any excess would be burnt any proponents say. Combine woody biomass generation with carbon capture and storage, they add. Hey presto! Biomass offers not just low-carbon solution but a negative one. Lex demurs. Why encourage woo burning? Already this year about 6n tonnes of carbon have been released from forest fires in the ELT and Section for the storage. from forest fires in the EU and UK, according to the European Commission. Whether trees burnt at Drax will be replaced like-for-like, locking up released carbon, is questionable. A good portion of the subsidies for woody biomass must e

year, 80 per cent of Drax's biomass pellets will ship from North America. If the biomass generators sat in a heavily forested Nordic country, not denuded Yorkshire, this fuel would make more sense. But ransacking forests in America's south-east, as does US-listed pellet maker Enviva, to ship to Europe for burning is bonkers. Moreover, measured against other sources of renewable energy, it is almost as expensive as coal and is almost as expensive as coal and natural gas. The combination of biomass burning as biomass burning and carbon capture is a complex solution to Drax's desire siness in a way that rs sustainable

appears sustainable.
The UK should focus instead on energy that is unequivocally renewable: wind and solar.

about 40 per cent. Even so, Savills will feel the drought if property actions wither.

SMIC/Tudor Brown: a disArming departure

The news that a non-executive director is stepping down after nine years is typically greeted with snores. However the departure of Tudor Brown reflects

worsening east-west tech tensions. Brown, a founding engineer of Arm, s quitting the board of Semiconductor Manufacturing International Corp, China's largest chipmaker. One parting sally was: "The international divide has further widened." Chinese chipmakers face growing pressure from the US and at home. Tightening US export restrictions on SMIC may al

up in the pockets of lumber mill and forestry industry owners. At least half

of Drax's wood fibre comes from sawmills, according to its own data. This

Brown's experience less useful.

Arm's business is not fully free of US export curbs despite being a UK group because its designs contain "US-origin' tech. Arm designs are used in 90 per cent of mobile processors. It stopped licensing tech to Huawei in 2019. SMIC has done the most of any China

group to advance Chinese chip tech. But although design capabilities have improved, production is far from self

improved, production is far from self-sufficient. Local makers continue to rely on imported chipmaking gear. US chip-gear makers Lam Research, Applied Materials and KLA Corp are suppliers to SMIC The US has already banned sales to SMIC of equipment that can make advanced chips. Washington is broadening the ban to

less advanced chips. That would

producing 14nm chips by next year The processors are many levels less advanced than those made by peers such as TSMC of Taiwan, but a step up for Chinese manufacturers.

SMIC shares have fallen more than 30 per cent in the past year. This week regulators announced chip-related probes. Their previous warmth to the sector is cooling. Beijing has been generous with handouts. The backdrop to probes is suspicion that makers and designers may have overstated chip tech advances to please politicians China is hardly likely to put the

brakes on its push to cut dependence on foreign chip tech of the Arm kind. But SMIC and peers can expect far ougher scrutiny of their progress.

Disney/Discovery: stream dream

Maybe Rupert Murdoch and AT&T knew what they were doing all along. In recent years, both have curtailed their Hollywood ambitions. The pair sold entertainment assets to buyers keen to do battle in the content keen to do battle in the content streaming wars. So far this year, Fox and AT&T shares have held up against declining market indices. Other media titans have discovered

Other media titans have discovered that the direct-to-consumer content business is not only expensive but a smaller market than hoped.

Disney, which has acquired Fox's studio assets, said late on Wednesday that it had signed up 14-4mn new streaming subscribers to its Disney+service, more than expected. The next day, shares rose 6 per cent in response. But that growth was costly, Disney+service and the study of the st its long-term outlook for 260 subscribers by 2024.

An even bigger high wire act in media is the recently christened Warner Brothers Discovery, the result of Discovery's acquisition of Warner Media from AT&T for \$43bn in 2021.

The middle-fare Discovery and highbrow Warner hardly n natural fit. Discovery's net debt to ebitda ratio is at an elevated five times

That looks precarious. The nev company admits to some painful integration issues. Warner Brothers overy shares have already lost 42 per cent this year. Still, that looks better than Netflix, the worst

performer among the group in 2022. Meanwhile, the sellers have return to their roots. AT&T has retreated to its cash flow-rich, legacy mobile phone service and broadband businesses.

Fox has focused on its traditional legacy linear pay-TV networks in news and sports. While sports rights remain expensive, affiliate fees and advertising

ave proved surprisingly resilient. For the likes of Disney and Discovery, standing still was never an option. But their streaming battles may make them think twice about the cost of expansion.



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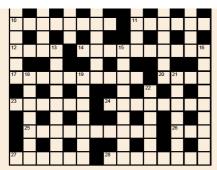
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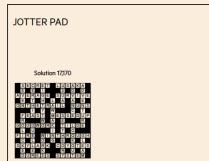
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