Asia edition ' FTWeekei

INTERNATIONAL NEWSPAPER OF THE YEAR



GEORGE PARKER, SEBASTIAN PAYNE AND
JASMINE CAMERON-CHILESHE — LONDON

Liz Truss sacked her chancellor Kwasi Kwarteng and shredded her ecor rate rate of sale value of the reflection salvage her premiership failed to win over markets and Conservative MPs.

In a cursory Downing Street press

conference Truss announced that Jer-emy Hunt, former foreign secretary, backtracked on her promise to avoid an £18bn corporation tax increase.

"We need to act now to reassure the markets of our fiscal discipline," she said, as she acknowledged that parts of last month's "mini" Budget, which contained £45bn of unfunded tax cuts, "went further and faster than markets

went further and isset than market were expecting.

But on the day that a Bank of England emergency bond-buying programme ended, Truss's comments were followed by a big sell-off in the gilt market. Yields on long-term UK government bonds, the focus of the central bank's channe to shore un offle-grouped pen-

scheme to shore up gilt-exposed pen-sion funds, rose sharply as prices fell,

with investors concerned about the sta bility of the country's outlook. The 30-year yield ended the day at 4.81 per

cent, up 0.27 percentage points.

Truss told the Number 10 press conference: "I want to be honest — this is difficult but we will get through this storm." She left after eight minutes, with

storm. "She left after eight minutes, with one journalist shouting: "Are you out of your depth, prime minister?" Citigroup criticised the government for not making a broader change to policy, saying it did not expect "financial concerns to abate as a result of today's action . . . Instead, we believe further market instability likely lies ahead."

Many Tory MPs maintain that Truss cannot survive vesterday's U-turn. In

Many Tory MPs maintain that Trust cannot survive yesterday's U-turn, in which she conceded that corporation tax would rise from 19 per cent to 25 per cent next April — as planned by ex-chancellor Rishi Sunak, her former rival for the party leadership. While Truss said the move would raise £18bn, helping to fill the £45bn fis-cal gap created by the "mini" Budget, the corporation tax cut featured promi-nently in her Tory leadership campaign.

The government had already been pushed by MPs into a £2bn U-turn on its

pusned by Mrs into a £200 U-turn on its plan to axe the 45p top rate of tax.

One veteran Tory told the Financial Times: "The problem is she's only got around 25 per cent of the parliamentary party backing her — If that. She's got a lot of disgruntled MPs to manage."

The government's record-low stand-ing in polls — in one survey the opposi-tion Labour party enjoy a 34-point lead — has increased the pressure on Truss

from within her own party.
The prime minister said the corpora tion tax reversal was a "downpayment", suggesting that other tax cuts could be reversed before Hunt is due to present a



 Hunt profile Page 4
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Weldon Page 9

 Markets react Pages 13-14
• Lex Page 18
• Mark Carney

Kwasi Kwarteng arriving in Downing Street yesterday to be fired as finance minister by Liz Truss, who later held a

new medium-term plan to cut debt on October 31, although Number 10 said no new changes were planned. Truss insisted that Hunt shared her

vision of a "low-tax, high-growth econ-omy". She also suggested that she would cut public spending plans in an attempt to reassure markets that debt was under control, announcing that "spending will grow less quickly than previously

Her retreat signals an apparent return of Treasury "orthodoxy". In August, the prime minister told the FT that the finance ministry was obsessed with the

mance ministry was obsessed with the "abacus economics of making sure that tax and spend add up". Truss said she was "incredibly sorry" to lose Kwarteng, who she sacked as chancellor soon after he arrived back in London on an overnight flight from Washington, where he had been attending IMF meetings. ing IMF meetings.
One Tory MP who spoke to the form

chancellor said Kwarteng was in a "state of shock". A day earlier he had said he was "not going anywhere", but he flew back into a political storm.

Brad Pitt, Nick Cave and me Inside the coolest art collective



What is funny these days? Fine line with being offensive



Pink snow Winter sports special LIFE & ARTS



Why business is bad at politics Janan Ganesh LIFE & ARTS

Kyly's Twitter war targets global decision makers

Australia	A\$10.00(Inc GST)
Brunel	B\$8.00
China	RMB30
Hong Kong	HK\$45
India	Rup260
Indonesia	Rp48,000
Japan	¥650(inc JCT)
Korea	W5,000
Malaysta	RM12.50
Pakistan	Rupee 450
Philippines	Peso 150
Singapore	S\$7(Inc GST)
Talwan	NT\$150
Thailand	Bht160
Vietnam	USS

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Putin announces end to army draft as Ukraine forces continue to progress

Vladimir Putin has said Russia's mobi-lisation drive to bolster its forces fight-ing in Ukraine will end within two weeks but defended the army from criticism of the draft.

criticism of the draft.

Russia's president yesterday said about
220,000 men had been drafted into the
army since he called up reserves and
moved to annexe four occupied regions
of south-eastern Ukraine, a sufficient
effort to bolster forces, he said.

"Nothing additional is being
planned," Putin added, saying he didness
see any need," to further strengthen the
1,100km frontline in Ukraine. Russia's
military continues to fall nearly eight
months after Putin first sent troops into Ukraine and his initial plan of a blitz-krieg to capture Kyiv failed.

Western officials say that Putin's mobilisation of men unfit for combat, even if the figures are in the hundreds of thousands, is unlikely to shift momentum in Russia's favour soon, as Ukraine presses on with its counteroffensive.

The draft has also proved deeply unpopular in Russia, from which more men fled to Kazakhstan alone in the first two weeks following Putin's decree than joined the army.

In some regions, draft officers and police have press ganged people off the street to join the army, while several men have already died at the front apparently skipping the basic training Putin promised they would be offered. Despite Putin's threat that he would use nuclear weapons to defend the Ukrainian regions he now considers part of Russia, Ukraine's forces have continued to advance. Yesterday a west-

ern official, speaking anonymously on intelligence matters, said "it is conceivable" that Ukrainian forces could recapture much of the southern Kherson region by the end of next week.

On Monday, Russia responded to the setbacks and the bomb attack on the bridge linking the occupied Ukrainian peninsula of crimea to Russia with its largest aerial assault since the early days of the war. The response was spearheaded by the Russian forces 'new commander, Serges Surovikin, Known as "General Armageddon".

Putin said there was "no need" for further strikes on such a scale after he claimed that the army hit 22 of the 29 Ukrainian infrastructure targets. The western official said that Ukraine's allies "do not think that Russia's mobilisation"

"do not think that Ru will affect the battlefield situation

World Markets

MARKETS				CURRENCIES					GOVERNMENT BONDS				
	Oct 14	Prev	%chg	Pair	Oct 14	Prev	Pair	Oct 14	Prev	Yield (%)	Oct 14	Prev	Ch
0	3608.01	3669.91	-1.69	\$/€	0.975	0.972	€/\$	1.025	1.029	US 2 yr	4.51	4.45	0.0
Composite	10417.04	10649.15	-2.18	\$/£	1.125	1.124	£/\$	0.889	0.890	US 10 yr	4.01	3.96	0.0
nes Ind	29787.45	30038.72	-0.84	£/€	0.867	0.865	€/£	1.154	1.156	US 30 yr	3.98	3.93	0.0
ofirst 300	1549.64	1543.50	0.40	¥/\$	148.365	147.375	¥/€	144.708	143.197	UK 2 yr	3.84	3.75	0.0
xx 50	3390.74	3362.40	0.84	¥/£	166.963	165.575	£ index	77.193	76.044	UK 10 yr	4.33	4.19	0.1
10	6858.79	6850.27	0.12	SFr/€	0.979	0.976	SFr/£	1.129	1.128	UK 30 yr	4.79	4.54	0.2
I-Share	3740.85	3732.93	0.21	CRYPTO						JPN 2 yr	-0.05	-0.05	0.0
	5931.92	5879.19	0.90	CRYPIO		Oct		Prev	%chg	JPN 10 yr	0.25	0.25	0.0
ax	12437.81	12355.58	0.67	Division (M)		UCI		Prev OC OC	76 CHg	JPN 30 yr	1.46	1.47	-0.0





Nikkei	27090.76	26237.42	3.25	Discount (4)	10010.00	10070.20	0.01	GER 2 vr	1.94	1.92	0.02
Hang Seng	16587.69	16389.11	1.21	Ethereum	1303.73	1287.10	1.29	GER 10 yr	2.35	2.28	0.07
MSCI World \$	2411.69	2367.69	1.86	COMMODITIES				GER 30 yr	2.39	2.29	0.10
MSCI EM \$	854.53	865.34	-1.25		Oct 14	Prev	%chg				
MSCI ACWI \$	558.71	550.37	1.51	Oil WTI \$	86.13	89.11	-3.34				
FT Wilshire 2500	4782.08	4667.58	2.45	Oil Brent \$	92.03	94.57	-2.69	-		Prices are latest	for edition
FT Wilshire 5000	37358.04	36463.20	2.45	Gold \$	1648.10	1670.65	-1.35		0	lata provided by N	Aomingstar
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countries

15 October/16 October 2022

INTERNATIONAL



Saudi Arabia rejects claim Opec production cut was targeted at US

The Saudi Arabian government said an Opec+ decision to slash oil supply was taken unanimously by the cartel and was not influenced by the kingdom's stance on Russia's invasion of Ukraine, following a backlash from the US.

The Saudi intervention suggested that Riyadh was stung by Washington's reaction to the cuts, with Pres ident Joe Biden warning of "consequences" for the kingdom. The Saudi foreign ministry expressed "total rejection" that the cut "was politically moti-vated against the United States of America".

After the oil producer group's decision last week to slash 2mm barrels a day from its output quotas to bolster prices, the US said oppec+ had "aligned with Russia", Riyadh's ally in the cartel.

Bank of Japan's ultra-loose policy backed by Kishida despite yen fall

Fumio Kishida has signalled his support for the Bank of Japan's ultra-loose monetary policy despite the yen's plunge to its lowest level in real terms since the

yen's plunge to its lowest level in reat terms since the 1970s.

The Japanese prime minister said the central bank needed to maintain its policy until wages rose and urged companies that did increase prices to raise pay as well. Kishida said he would continue to "work closely" with Haruhiko Kuroda, ruling out talk he would end the Boj governor's term prematurely or apply pollitical pressure to end negative rates. "i am not thinking of shortening his term," Kishida said, referring to Kuroda's 10-year tenure, which will end next spring. "I will look to . . . April next year in my deliberations on choosing the right person."

Ex-Fed chair Bernanke shares Nobel Prize in economics for banks study



Diamond of the Univ rsity of Chicago and Phili Dybvig of Washington University for their work on the role of banks in the economy and financial crises.

Researchers successfully implant human brain tissue in newborn rats

Scientists researching ways to treat psychiatric diseases have successfully implanted human brain tissue into newborn rats, where it grew neural connections that stimulated the rodents' awareness of the outside world. The experiments at Stanford Univer-sity are the most successful attempts yet to get

human neurons to thrive and function in the brains of animals, after more than two decades of research. In one test, the human cells in the rat brains became electrically active in synchrony with puffs of air blown at their whiskers. In another, pulses of blue light were directed towards the human neurons in the hybrid brain to train the rats to associate this

EU divisions

Germany denies energy plan 'selfish'

Deputy chancellor turns on critics, saying aid package beneficial to bloc

Germany's deputy chancellor has hit out at critics of the €200bn energy sup-port package Berlin unveiled last month, denying it was "selfish" and insisting it would help protect the whole European economy

Germany were to experience a really deep recession, it would drag the whole of Europe down with it," Robert Habeck said in an interview. "We are not being selfish, we are trying to stabilise an economy at the heart of Europe."

Some EU member states reacted with surprise and irritations at the Cormon

surprise and irritation at the German relief package, saying it risked distort-

accused of failing to properly co-ordi-nate its response to the energy crisis with its European partners.

The centrepiece of the plan, financed by new borrowing, is a "gas price brake" on energy costs both for companies and private households. Chancellor Olaf Scholz called it a "double ka-boom".

The package was greeted with relief by hard-pressed German consumers spooked by double-digit inflation and energy prices that have soared since sia drastically reduced gas supplies to Europe in the summer. Some compa nies have shut down or reduced produc tion and the government expects Ger-many to enter a recession next year.

But some European countries saw the "double ka-boom" as a typical "Germa-

tial actions during the Covid-19 pan-demic when it banned the export of medical protection gear. Two EU commissione

ioners, Thierry Bre ton and Paolo Gentiloni, wrote in the Irish Times this month, that the German plan "raises questions", adding such moves risked "fragmenting the internal market, setting up a race for subsidies and calling into question the principles of solidarity and unity that

principles of solidarity and unity that underpin our European project". Habeck, who is deputy chancellor and economy minister, said the criticism was unfair. "A lot of countries have already taken measures" to cap energy

prices, he said. Scholz last week named Italy, Spain and France as countries that were oper-ating price caps. "France does it on a large scale, largely by subsidising state-owned companies," he said. "The German programme fits in with all of that quite well." His irritation is widely shared in the German government. "For the past 10 years, we have been lambasted for not investing enough, and now we do, everyone criticises us," said one official. "It is like we are damned if water than the programme of the programme

wedo, damned if wedon't."

Habeck said Germany had a "good chance" of getting through the winter without blackouts and energy rationing, but only if private households curbed

eir gas consumption. "It is really astonishing that we have succeeded in filling storage without Russian gas and in bringing down prices," he said. "We are not quite where we need to be, but the price of gas was at €350 per megawatt hour [in the late summer] and now it's at €160 [per meg-

Islamic republic. Demonstrations

Iran protesters mourn teenage 'martyrs'

Mystery surrounds the deaths of girls and young women as

dress code anger spreads

NAIMEN BOZORGHENR — TEHRAN
Nika Shakarami, an Iranian teenager
who lost her life during anti-regime protests, holds a microphone and singe
pop song to amuse her giggling friends.
"Part of my heart says 'go'; part of my
heart says 'don't go'. My heart cannot
endure [life] without you."
Videos and pictures of Shakarami, 16,
have been shared on social media since
her death in mysterious circumstances
last month.

last month.

She was one of half a dozen teenage girls and young women who have died as protests have swept tran since mid-september after the death in custody of 22 year-old Mahsa Amini, who had been arrested for not fully observing the Islamic dress code.

Young people, including many teenagers and schoolgirls, have dominated the protests, the biggest and longest lasting in tran for several years. While more men have died in the crackdown, the dead vills have become martyrs.

more men have died in the crackdown, the dead girls have become martyrs, symbols of the struggle for equal rights. "My heart is being ripped out of my chest whenever I see videos of innocent girls like Nika," said a female protester who was joined by her 16-year-old son. "This can happen to any of us; my son, any teenager in the protests."

At least 41 have died since the protests became according to state teleption.

gan, according to state television. thorities and hardline media say that the deaths of Shakarami and other women are unrelated to the protests. They claim their deaths have been

They claim their deaths have been exploited by enemies of the theocracy.

The protesters' decision to publicise these deaths was "a strategy of the enemy", said Iran police chief Hossein Ashtari this month, in a clear reference that III and the state of the state o to the US, Israel and the overseas oppo-sition. He said his force did not use bullets to curb protests, but bird shot. Some of the victims had not even attended protests, he added.

protests, he added. In the case of Shakarami, Judge Mo-hammad Shahriari, head of Tehran's criminal prosecutor's office, said they first received a report of a dead body on



Crv freedom: a rally in Düsseldorf, Germany, this month, over the death of Nika Shakarami

ptember 21, "She [Shakarami] was September 21. "She [Shakarami] was thrown into this building's yard from the nearby building," he said this month, according to state news agency IRNA. "The autopsy showed fractures in her head, upper and lower bodies, hands and legs which proved she had fallen from a height," he added. "Medical exams showed no traces of bullets and bird shot in her body."

and bird shot in her body." However, the young woman's mother said her daughter was killed by security forces. In a video she sent to the Prague-based, US-funded Radio Farda, Nasrin Shakarami said Nika left home on September 19 to join demonstrations ag

ainst the obligatory wearing of the hijab. She spoke to her daughter at around midnight. Her mobile was cut off as she was running away from security forces. "Her arms and legs and body were totally fine . . . Her teeth and the back of her head were hit so severely her skull was damaged. She was killed in this way," she told Radio Farda.

The death of Sarina Esmaeilzadeh. 16-year-old student, in the city of Karaj, west of Tehran, has also shocked Iranians. At midnight on September 24 the police received a call about a body, according to Hossein Fazeli Harikandi, head of the judiciary in Alborz province. Esmaeilzadeh had gone to the fifth-floor roof of her grandmother's house

then to a neighbour's roof, he said. "Initial investigations suggest she commit-ted suicide," he said, adding she had attempted suicide before by taking pills.

attempted suicide before by taking pilis.

He dismissed opposition media claims that Esmaeilzadeh had been killed by security forces as "a sheer lie".

Esmaeilzadeh's mother, in a video recorded by the judiciarry, also said her daughter had not been beaten.

"My daughter was not into these things [protests]."
Despite her mother's statement, protesters see Esmaeilzadeh as a martyr and videos of her articulating her hopes have gone viral on social media. "What are the needs of a 16-year-old teenager? To love and to be loved. We need happiness, good spirit, good vibes, and all hese need freedom.
"This makes our discussion ab tid ark now because of some restrictions we face like obligatory hijab and not being able to go to football stadiums." Esmaeltzadeh said on Instagram.
Mohammad Javad Akhavan, managing editor of the Javan daily paper, affiliated to the Republican Guard, said the opposition's desire to create martyrs was to "provoke the public" and give the protests "fesh fuel". "Those who spread lies about their deaths should be held legally accountable," he added.
Even so, relatives continue to question the official marrative. Hadis Najafi, 22, was one of the first women to die dearing the protests one foots.

22, was one of the first women to die during the protests on September 21. Her sister told Radio Farda that authorities told them she had taken fright and died of a heart attack. It was not clear what had frightened her.

what had frightened her.

Her father said he did not believe she
was killed by police, adding "my daughter was into music, not into riots, no

In a video on social media, her mother In a video on social media, her mother said: "My daughter died because of [protesting against the] hijah, because of Mahsa Amini ... She was killed in the protests with three bullets, one in the heart, one in her belly and one in her neck. When I put aside the shroud to look at her face, her whole face and body were also full of bird shot."

In such fraught situations, with auth orities and protesters unable to agree on the cause of death, even burials have become contested. Nika Shakarami's mother decided to

bury her daughter in their home town of Khorramabad, western Iran, but secu-rity forces, she said, "stole" her daughter's body and buried it in a remote vil-lage. Hardline media said this burial site

was next to her late father's grave. October 3 would have been Nika Sha-karami's 17th birthday. In a Twitter video, her mother said: "I tell you Nika, your martyrdom is being honoured.



FINANCIAL TIMES

France battles to avoid winter of discontent amid fuel strikes

In the northern French city of Dunkirk, near a vast fuel depot hit by strikes for the past three weeks, shortages at pet-rol stations have become so severe that taxi driver Saïd Fertakh has seen his earnings dwindle as he spends time try-ing to find somewhere to fill up his car.

"It [is] becoming a struggle," Fertakh

risk for the state is that the industrial risk for the state is that the industrial action spreads to other sectors or morphs into a repeat of the clitzen-led gliets james. Cyellow vest) and gleets perment protests that blighted president Emmanuel Macron's first term

With hard-left unions leading the charge, "it is always hard to know if something like this will lead to a broader social movement", said Dominique Andelfitte. In Dissenting the Drumnde Andelfitte.

o," prime minister Elisabeth Borne told

so," prime minister Elisabeth Borne told the senate this week.

But it also resorted to rarely used legal orders to force some fuel workers back to the depots. The move led the CGT to extend its strike to another refinery. The emergency orders have had some effect. Fuel deliveries are starting to resume, with tanker trucks leaving the Dunkirk depot for the first time in three wakes.

power reactors was halted on Wednes-day due to CGT-led walkouts. That will cause further delays to state-controlled utility EDF's attempts to get more plants back online and boost power supplies. CGT-affiliated workers at Total have called for a backdated 10 per cent increase in salaries for this year, much higher than the 5.5 per cent rise previ-ously agreed. They have so far shunned about struck with the CEDF and CEDF

satu. I spein an nour in a queue las week. I have had to say no to some cus-tomers because I needed to find some-where to refuel."

where to refuel."

Strikes by oil refinery workers demanding higher wages, led by the hard-left CGT union, have become a big test for the government as it grapples with the fallout from Europe's energy crisis caused by Russia's invasion of

crisis caused by Russias Invasion of Ukraine.

The walkouts at some TotalEnergies and ExxonMobil sites left a third of petrol stations reporting shortages, forcing France to buy expensive diesel imports, while the states efforts to limit soaring energy prices with subsidies caused runson some petrol stations.

With few quick or cheap fixes to the high costs of fuel and other goods, the

AIRONALD, a ORIVEISITY OF BUILDING POPULAR SCHOOL S nave caused for a one-day general strike next week, rallying transport operators such as train group SNCF and student groups. The left-leaning political alli-ance Nupes is adding to the calls for a wider movement, with a march protest-ing against the rising cost of living planned this weekend.

planned this weekend.

As well as bringing in price caps on energy bills, the government has tried to shield households by appealing for help from businesses. "All the companies that are able to raise salaries should do

months in prison and fines if they do not comply with the orders. In another sign of spreading pressure,



at a TotalEnergies site this weel

CGC unions for a 7 per cent rise, and pursued strikes at refineries yesterday. Elsewhere, there were signs of break-throughs. Exxon, via its French branch Esso, reached a deal this week with two other unions to raise salaries by 6.5 per cent next year and add bonuses, and even CGT workers called off some

even CGT workers called off some strikes at Essosites. In Dunkirk, some residents support the walkouts despite the inconven-iences, citing Total's record profits on the back of soaring commodities prices. "They are right to strike," said Lynda Soulatge, a worker at a car dealership that has also suffered fuel shortages. "Everybody has noticed that life is more expensive now." expensive now." Additional reporting by Akila Quinio

15 October/16 October 2022

INTERNATIONAL

Ukraine blends humour and tragedy in potent media messages

Military's creative Twitter output aims to win 'hearts and minds' of influencers

MEHUL SRIVASTAVA, CHRISTOPHER
MILLER AND ROMAN OLEARCHYK — KYIV

Earlier this week, a small group of Ukrainians with expertise in video editing, communications and advertising decided to thank France for the weapons it had sent to the country's military.

"It's France, so we knew we had to do something romantic," said Anna, who something romantic," said Anna, who helps create content for the team that manages the Ukraine defence ministry's Twitter account and who asked that her real name not be used. "But it also had to remind them that they can do more."

The resulting clip was posted on the ministry's Twitter feed on Wednesday. ministry's Twitter feed on Wednesday, Set to Serge Gainsbourg and Jane Bir-kin's recording of classic French ballad "Jet'aime moi non plus (I Love You, Me Neither)", the video features images of chocolates and flowers that segue into footage of French-donated Caesar 155mm howitzer artillery firing on Ukraine's battlefields. "Thank you France," the text reads. "Send us more."

The clip racked up 1.5mn views and 31,000 retweets within 24 hours.

Decision makers, journalists and ordinary pro-Ukrainian westerners seem clearly hooked

As its battle against Russia enters its eighth month following Moscow's full-scale invasion in February, Ukraine's military appears to have conquered Twitter with an effective mix of posts that blend humour and tragedy. The aim is to "win hearts and minds" across the globe and keep international allies onside, said Annia. The defence ministry's feeds intersperse grim reminders of the toll the war has taken on Ukraine with slickly produced and often irreverent messages, creating a narrative that Ukrainisa ar estoic in war, wry in difficult circumstances and magnanimous on their route to a victory made possible by western weapons.

route to a victory made possible by western weapons. Their posts have spread across the Twitter feeds of their target audience international decision makers, influential journalists and ordinary pro-Ukrainian westerners — who seem clearly hooked. Even as energy costs soar across Europe, such accounts help maintain popular backing for the Ukrainian war effort, say observers. "Videos like that help set a narrative that influences what's possible in the policy world," said a western diplomat. The defence ministry's account has J.Smn followers but its influence is far wider. Followed by top officials around the world, including at the US state and defence departments and the CIA, its output — and that of other non-official pro-Ukraine sites — helps shore up sup-

of volunteers, including graphic designers, video editors and copywriters, who feed their creative efforts to a strategic leed their creative efforts to a strategic communications company staffed by veterans of Ukraine's political scene. That team operates the Twitter accounts of the country's defence minis-try and the defence minister Oleksii

They have become the voice of the country's armed forces, drowning out their enemy's staid messaging with trolling, irreverent jokes and an under-standing of the culture of the countries

they are targeting.

When using a map of Japan to show
the length of Ukraine's front line, the
team included the Kuril Islands, the team included the Kurin sistands, the subject of a territorial dispute between Tokyo and Moscow. The comments exploded with Japanese users, surprised and grateful that Ukrainians were aware of the issue.

Some contributors work in the US, fine-tuning content for one of their core

Some contributors work in the US, fine-tuning content for one of their core targets, the American taxpayer. Some of the material pays homage to the 2001 httll moldaldror—known to be particularly popular among American men of the generation that now holds influence. In another, a carton Himars—the guided rocket system donated to Ukraine by the US—floats on a rubber boat, its missiles pointed at Vladimir Puttin's signature Crimean infrastructure project, the Kerch Bridge, foreshadowing last weekend's explosion that partly destroyed the structure. Those involved in the Twitter content asked not to be identified out of concern for their physical safety and the possibility of a cyber attack from Russia. "Its tempting to take credit," said Anna. "But maybe after the war."

The creatives work in separate silos, using an encrypted messaging app to stay in touch with the dozen or so people who approve and post the messages.

The simplest messages often work best, said Tars. He singled out a photo of four soldiers and a scowling cat in a Humvee, which is team found on Telegram and tweeted. "Five of us," read the message, which struck a chord with the public and was retweeted 110,000 times.

The team's most effective weapon has

public and was retweeted 110,000 times.

The team's most effective weapon has turned out to be the mercless trolling of their foe. After Ukrainian forces seized ammunition and armour from the Russian army during its chaotic retreat from the Kharkiv region in late summer, Taras and his colleagues tweeted: "We do not accept gifts from murderers, torturers, looters or rapists ... we will return everything, down to the last shell."

"Trolling is the best way," said Anna. "If you ridicule your enemy, then there is less fear. Russia has been trying to convince the whole world that they are the mightiest army. Now we see that

convince the whole world that they are the mightiest army. Now we see that they are weak, badly equipped, demor-alised, and trolling helps us show that the king has no clothes."

Pentagon in talks with Musk

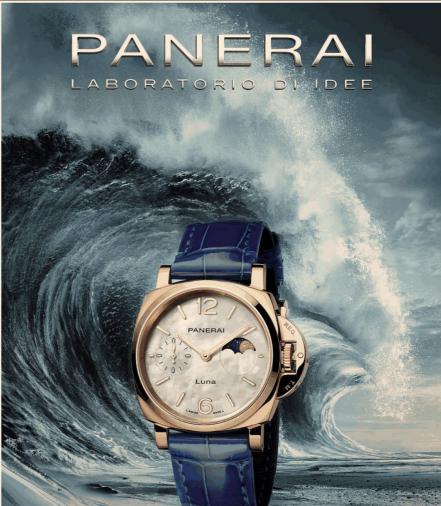
over war zone internet access



that [Russia isl weak. badly equipped, demoralised and trolling helps us show that the king has no clothes'

'Now we see

Tweet attacks: selection of Ukraine defence ministry messages. Inset Oleksii



OVEL WAI ZOHE HIGH HEL ACCESS

RICHARD WATERS — SAN FRANCISCO FELICIA SCHWARTZ — WASHINGTON

The Pentagon said it was in talks with Elon Musk's Starlink mobile internet system to keep connectivity for Ukrainian forces, after the billionaire Tesla chief complained he was burning through nearly \$20mn a month fund-

News of the negotiations followed a report by CNN that SpaceX, Musk's pri-vate space company, had written to the defence department last week asking for financial support to fend off the financial strains on its satellite network.

"I can confirm that the department has been in communication with SpaceX regarding Starlink," the Penta-gon said. "We are working with our partners and allies trying to figure out what

"There are certainly other Satcom [satellite communication] capabilities that exist out there," it added. "There is not just SpaceX, there are other entities that we can certainly partner with when

it comes to providing Ukraine with what they need on the battlefield."

they need on the battlefield."

Musk appeared to confirm the request for cash, tweeting it was "insanely difficult" for a low-earth-orbit "communications constellation to avoid bankruptcy—that was the fate of every company that tried this before".

bankruptcy — that was the rate of every company that tried this before".

Musk won acclaim after intervening to bring internet service to Ukraine, but the move became politically explosive this week after he called for a negotiated settlement to end the war. His proposal was denounced by Ukraine's leaders. The Financial Times also revealed

me Starlink terminals used by that some starms terminal used by the country's military had stopped working in areas recently liberated from Russian occupation, raising questions about whether Starlink was blocking the service to some parts of the country. Mykhailo Podolyak, an adviser to the

Ukrainian president, defended the Star-link founder. "Like it or not, @elonmusk helped us survive the most critical moments of war. Business has the right to its own strategies," he said on Twitter



INTERNATIONAL

Global economy. Outlook

World Bank and IMF fear instability

Policymakers face unfamiliar set of challenges as financial problems spill across borders

CHRIS GILES AND COLBY SMITH

MASHINGTON
In one of the bleakest meetings of the IMF and World Bank since the financial crisis, Sri Mulyani Indrawati, Indonesia's finance minister and chair of the Group of 20 leading economies, summed up the mood.
"The global economic situation has become more and more challenging," she said in her closing remarks to the gathering of the finance ministers and central bank governors in Washington, DC, on Thursday. "The world is in a dangerous situation."
Indrawati and others were full of talk

grous situation."
Indrawati and others were full of talk of geopolitical disagreements, negative economic spillovers from one country to another, and the unintended sideffects flowing from the IMF's message that countries should "stay the course" on fighting inflation by raising borrowine costs fast.

ing costs fast.

Kristalina Georgieva, managing director of the IMF, said the world was witnessing a transition from a world of predictability, where interest rates and inflation were low, to one of instability.

"Shock upon shock upon shock," she said, characterising the situation facing participants. "We have to really work on changing our mindset to be much more precautionary and be prepared for much more uncertainty."

She pleaded with countries "to iden-

tify [the] problems and then muster the will to solve them". There was action on

Participants shared the IMF's view

that the global economy was in a tough spot and that the worst was yet to come indeed, many thought the fund's latest projections for growth of 2.7 per cent next year, downgraded substantially from estimates in the spring, were still too optimistic. The world economy was heading towards a recession, which could be amplified by financial instability of the sort witnessed recently in the UK. Inflation would remain uncomfortably high into 20.25, too, forcing central banks to keep tightening.

"We're seeing developments and challenges that are either entirely new or are unlike anything that's been around for at least decades," said Nathan Sheets, chief economist at US bank Citt. "It is creating stresses and difficulties for policymakers as they devise approaches to be able to achieve their objectives, including inflation, macro stability and inancial stability."

A key problem globally, almost everyone agreed, was the rapid rise in US interest rates. While the Federal come agreed, was the rapid rise in US interest rates. While the Federal collar's strength was causing difficulties beyond US borders, driving up inflation elsewhere and raising the prospect of market volatility.

"What is necessary is a comprehensive understanding of the [cross-border] spillovers of polky," said Mark Carney, former Bank of England governor.

However, the Fed is poised to extend its string of supersized interest rates string of supersized interest rates.

However, the Fed is poised to extend its string of supersized interest rate increases for yet another meeting, after new data on Thursday showed a worry-ing acceleration in underlying inflation. It next meets in early Nov

Economists now consider a fourth consecutive 0.75 percentage point rate rise — it would shift the federal funds rate to a new target range of 3.75 to 4 per



Rising prices: a woman shops in Alhambra, California. The Federal Reserve taming inflation

cent — a foregone conclusion. The Fed is also expected to keep interest rates at a level that actively restrains the economy for longer than first expected.

Bringing inflation back down to the central bank's longstanding 2 per cent targets will take time, warned Marcelo Carvallo, BNP Paribas global head of economies, and prove hard to do.

The general view was that central banks, including the Fed, should continue raising interest rates. However, economists acknowledged that finding the right balance between containing price pressures and destroying demand price pressures and destroying demand was fraught with difficulty. Policymak ers must proceed with "a lot of hope and heart, because you really don't know what is going to work", Sheets said.

pnomists think that the action taken by policymakers so far has

'The world is in a dangerous

situation' Sri Mulyani Indrawati, Indonesian



The measures they have used in combating high inflation, a slowing economy, an energy and food crisis and the lingering effects of Covid-19 have amplified volatility and economic difficulties, according to Mohamed El-Erian, chief economic adviser to Allianz.

economicadviser to Allianz.

Nowhere did El-Erian's view apply more than in the UK. The shambles that has followed the new government's "mini" Budget has been the talk of Washington, cited universall. Washington, cited universally as a per-fect case study in what can happen if governments are not careful with the co-ordination of fiscal and monetary pol-icy. The IMF had urged the UK to make modifications quickly, "Don't prolong the pain," Georgieva said.

By yesterday morning, UK Chancellor Kwasi Kwarteng had flown home early to face the sack as Prime Minister Liz

Bank Intervention

Hungary puts up interest rate in bid to halt forint fall

Hungary's central bank has launched a series of measures, including a 9.5 percentage point rise in one of its key interest rates, to stem a fall in the forint and shield the currency from further speculative attacks.

and shield the currency from further speculative attacks.

The National Bank of Hungary raised the interest rate on its overnight collateralised loan facility, through which it lends money to banks, from 15.5 per centro 25 per cent yesterday.

The central bank also launched a one-day foreign exchange swap, aimed at lowering volumes of forint trades, with an interest rate of 17 per cent. The interest rate on a one-day quick deposit tender was put at 18 per cent to make holding the forint more attractive for short-term investors and deter short sellers. Squeezed by investors' bets and the soaring volume of foreign exchange transactions by energy suppliers, which must pay for their imports of power in euros or dollars, the forint in trecord lows against most major currencies this week. To stem the market pressure coming from the energy imports, the central bank sad it would offer suppliers foreign currency directly.

The fall in the forint, which dropped as much as 5 per cent against the euro over the past two weeks, hampered the curtal bank as 5 per cent against the euro over the past two weeks, hampered the curral bank as 5 per cent against the euro over the past two weeks, hampered the curral bank as prepared

"We can't just watch idly," said deputy governor Barnabás Virág in an online briefing. The central bank was prepared to use the tools "as long as necessary", he said, adding that he hoped it would not take more than a few days for the mar-

The forint recovered some of its recent losses, posting its biggest daily gains in more than a decade, rising gains in more than a decate, 11sing about 3 per cent to around 418 per euro, according to Bloomberg. The bench-mark five-year government bond yield soared 120 basis points to 12.89 per cent.



Truss names Hunt as UK chancellor

Britain's new chancellor feremy Hunt is "one of the most experienced and widely respected government minis-ters and parliamentarians", prime minister Liz Truss said yesterday as she announced a U-turn on her £43bn tax-cutting "mini" Budget.

In July, Hunt threw his weight behind Truss's rival former chancellor Rishi Sunak in the Conservative party leader-ship race to succeed Boris Johnson. "Pol-tics is really about character," he said, arguing that Sunak was "one of the most decent, straight people" he had ever met

uccen, stragm people in macever met in Westminster. Months later, Hunt is now apparently a full convert to the prime minister's vision for the country. "Jeremy Hunt as chancellor is somebody who shares my desire for a high-growth, low-tax econ-omy, but we recognise because of cur-rent market issues we have to deliver

ment in 2005 representing the South England seat of South West Surrey, is now the UK's fourth finance minister this year, following the departures of Sunak and Nadhim Zahawi and yester-

day's sacking of Kwasi Kwarteng. Hunt, 55, twice failed to win the party

'It's an impossible job and a poisoned chalice that I'm surprised he has chosen to drink'

leadership, coming second to Johnson in 2019 and losing in the first round of the contest that Truss won this summer. He halis from a relatively affluent back-ground, having been educated at fee-paying Charterhouse School and Oxford university, where he obtained a degree in Philosophy, Politics and Economics. As a businessman, his educational

but let's not forget he's a hard-nosed businessman," one senior Tory observed yesterday. "That will come through during his chancelorship."

Hunt first joined the cabinet in 2010 under then prime minister David Cameron, serving as culture secretary. He was later foreign secretary under Theresa May, between 2018 and 2019. But it was his role as health secretary

But it was his role as health secretary for six years from 2012 that resulted in his rise to prominence within the party and in the publiceye.

Truss hopes that the experienced moderate will calm financial markets, and Tory MPs. "It's an impossible job and a poisoned chalice that I'm surprised he has chosen to drink," another veteran MPs aid. "But he's a thoroughly decent man with agreat sense of duty."

One backbencher said the appointment was "sensible", but was sceptical about the longevity of Truss's premier-



the mission in a different way," Truss told reporters in Downing Street.
Hunt, who was first elected to parlia2017, netting Hunt £14mn in profit.

ship, saying it was ultimately "doomed" regardless of the change in personnel See Big Page and The FT View

Italy elects pro-Putin Eurosceptic as Speaker

Italy's parliament has elected a Euro-sceptic admirer of Russian president Vladimir Putin as its new Speaker, stoking fresh concerns about Italy's foreign policy direction under a new rightwing government.

Lorenzo Fontana, a close ally of Matteo Salvini in his populist League party and a socially conservative opponent of homosexuality and migration, was elected Speaker with 222 votes. The vote paves the way for Giorgia Melonis fractious three-party rightwing coalition that won September's election to move ahead with forming a govern-ment.

ment.

But the process has highlighted the deep tensions and personal rivalry between the key leaders – Meloni, Salvini and media tycoon and former prime minister Silvio Berlusconi.

Analysts said Fontana's election as Speaker – the third most powerful position in Italian politics after the president and Senate Speaker – reflects the strong influence of the pro-Russia wing of Sal-

vini's League, on which the stability of the new government will depend. Meloni, who is expected to be asked by president Sergio Mattarella to become the new prime minister, has vigorously denounced Russia's invasion of Ukraine, and pledged ttally continuing support for Kyiv. But during the election campaign, Salvini openly complained about the heavy price that Italians were paying for the economic sanctions against Russia, highlighting tensions within the rightwing alliance. Doubts about the new government's ability and commitment to continue the course followed by Mario Draghi – who has been at the forefront of Europe's tough response to the invasion of Ukraine – will be amplified by Fontana's election.
"It's a very nasty sional" said Franc"It's a very nasty sional" said Franc-

tougn response to the invasion of Ukraine – will be amplified by Fon-tana's election.
"It's a very nasty signal," said Franc-esco Galletti, founder of Policy Sonar, a Rome-based political risk consultancy.
"For all Meloni's effort to position her-self as a staunch Atlanticist, she is not fully in control." Yet Galletti said Meloni could not resist Fontana as Speaker, as she is also fighting with Berlusconi over ministerial appointments.

Addressing parliament after his victory, Fontana said Italy needed to "get back a bit of pride". The deeply conservative Speaker, who once hailed Brexit as "the start of a new era" that could transform the EU, has called Putin's Russia a "model" society, describing it as "a shining light, even for us in the west".

Legal Notices





15 October/16 October 2022

FT BIG READ. UK POLITICS

The prime minister is facing political ruin after the collapse of her economic agenda and the sacking of her chancellor. But Conservative MPs do not have an obvious successor they can start to rally around. By George Parker

am not going anywhere," Kwasi Kwarteng declared on Thursday, shortly before he rushed out of a reception at the UK ambassador's residence in Washington on a rainy night to catch the last plane back

By Friday lunchtime, the chancellor had been sacked after his debt-fuelled

By Priday lunchtime, the chancellor had been sacked after his debt-fuelled "mini" Budget panicked markets and created political carnage. His 38 days in office was the second shortest tenure in almost two centuries, pipped only by a politician who died of a heart attack.

By cutting her ties with Kwarteng, prime minister Liz Truss insisted she was acting decisively to restore economic stability as her reversed a decision to block a previously planned increase in corporation tax.

"The way we are delivering our mission right now has to change," she said in a short address on Friday that acknowledged little direct responsibility for the financial turmoil of recent weeks. "We need to act now to reassure the markets of our fiscal discipline."

But just over a month after she took office promising a new radical, tax-cutting Conservative government, Truss now faces political ruin, her signature economic polity rejected by markets, voters and her own MPs.

Ominously, Sir John Cuttice, a leading pollster, says Truss is now as unpopular as former premier John Major was in the aftermath of the Black Wednesday currency crisis, the Conservative party's last encounter with economic disaster in 1992. It took the Tories 18 years to win another election.





can anything save

funds, has said it will end its life-support operation on Friday. Truss needed to provide some reassurance to markets before Monday that the situation is under control. But after that? Truss will hope the

under control.
But after that? Truss will hope the political situation will also stabilisa some Tory MPs believe that she might stagger on into the new year. "We would look absurd changing the leader again," says one. But many Conservatives now believe that Truss is finished politically. Sir Keir Starmer, Labour opposition leader, had warned colleagues over the summer that Truss might enjoy a honeymoon period and that the Tories might to ehaed in the polls by Christmas. Instead a YouGov survey this month found that just 14 per cent of the public had a positive impression of Truss compared with 73 per cent who saw her im anunfavourable light.
Labour believes that voters will remember the chaotic events of the past few weeks and how Truss's government made a bad economic situation even worse. "Don't forgive, don't forget," Starmer said.



Although Truss has sacked her chancellor and announced a reversal of key parts of her economic policy, many Tory MPs believe she can only survive until the party has worked out a way of replacing her that does not plunge it into another chaotic leadership contest.

"The mood is already shifting from anger at the sheer stupidity of the prime minister and chancellor to one of sadness," said one well-connected Tory MP before Kwarteng was firred. "We face annihilation at the next election. It's only a question now of when the party gets ridd ofter."

While Tory moderates are furious with Truss, there is perhaps even more anoer on the right. Its dream of furning a

can this government survive?

Truss, who succeeded Boris Johnson as prime minister on September 6, came to power determined to prove to what a rigorous programme of tax cuts and red-tape shredding could Jol the British economy out of its low-growth torpor.

But after three weeks of market chaos, soaring interest rates and plummeting poll ratings—her Conservatives are now between 20 and 30 points behind the Labour opposition—she has discovered that opponents to her vaunted growth strategy include many ofher own.MPs.

"It seems like the anti-growth coalition is everyone except the right wing of the Conservative party," says one Tory MP. A former cabinet minister adds: "She has fucked the party, tucked the country and fucked our prospects at the next general election."

Massive political damage

Massive political damage

At a meeting between Truss and her MPs at Westminster on Wednesday, she was repeatedly warned that her policies were not just causing economic pain — mortgages rates have soared after a big

sell-off in UK government gilts — but also massive political damage. In one searing moment, Truss was accused by Tory MP Robert Halfon of having "trashed" a decade of work by successive Conservative leaders to win over working-class voters. One ally of Truss says that on Wednesday the prime minister was in "a pretty hardline place

shifting from anger at the sheer stupidity of the prime

'The mood is already

minister to one of sadness. We face annihilation at the next election'

—she was against any U-turn", but that the mood changed after that meeting of the backbench 1922 committee.

The prime minister could see from the atmosphere in the room —and was warned explicitly by allies afterwards—that party discipline had broken down and unless she retreated immediately the pressure to remove her from Number 10 could become unstoppable. The grim politics of the situation were also colliding with the economics. The Treasury and Number 10 had been taking soundings from market participants and received a very clear message. "They said that unless the government reversed the tax cuts, there would be a very bad market reaction," said one person briefed on the discussions. "They made it clear that they did not believe the gap could be closed by spending cuts alone." On Thursday morning the great unravelling began. Truss, who had taken a hard line just 24 hours earlier, was wobbling. While Kwarteng, who forecely defended the original tax package, was in Washington extolling tax package, was in Washington extolling street was virtues, his boss in Downing Street was age, was in Washington extolling its virtues, his boss in Downing Street was starting to unpick it. "Everything was on the table," said one person briefed on the fraught discussions.

the traught discussions.

A massive support package for energy bills — initially costing £60bn — will survive, but Truss did not go into politics to offer what she once called "hand-

plan on October 31.

Truss conceded on Wednesday to her Mrs she had not "laid the groundwork" for her plan sufficiently, but many Tory Mrs put the debacle down to an arrogance based on the ideological certainty of a group of rightwingers, helled by rightwing think-tanks like the Institute of Economic Affairs. "When facile state ments meet real life — boom!" says one former cabinet minister.

Truss's problems are not just about communication: in the view of many Mrs in her own party her rightwine

communication: in the view of many MPs in her own party, her rightwing solutions to Britain's problems are not even popular with Tory voters.
"We're giving people a load of tax cuts that they didn't ask for and having to do a load of unpopular things to pay for them," laments one minister.

Truss is under heavy Tory fire for planning to cut the benefits of Britain's poorest people during a cost of living crisis, while Conservative MPs have been deluged with complaints from angry voters facing crippling increases in their mortgage costs. Conservation groups — including the

5.5mm-member National Trust – have vowed to resist Truss's free-market planning reforms and attempts to restart shale gas fracking, which they claim threaten wildlife habitats. "This is the biggest attack on nature, certainly in my lifetime and let alone my career," says Fillary McGrady, head of the National Trust, a body that looks after stately homes and is hardly a bas-tion of the radical left. Suddenly Truss's anti-growth coalition is startine to look

tion of the radical left. Suddenly Truss's anti-growth coalition is starting to look like the whole country.

When she met the new monarch King Charles III on Wednesday night, Truss was caught on camera saying: "It's a great pleasure." The King could only mutter: "Dear, oh dear . . . anyway." The Daily Star on its front page invited bets on which had a longer shelf life: Liz Truss or a 60p lettuce from Tesco, the supermydred the

Reversing course

Truss's U-turn on corporation tax — the increase is expected to raise £18bn — might buy her some time, especially if it reassures the markets that she is finally listening. The gyrations of the currenc and bond markets since the Septembe 23 "mini" Budget have been part of a negative feedback loop into Westmin-ster, exacerbating a sense of crisis. The Bank of England, forced into an

emergency intervention in the gilts market to avoid a collapse in pension

post-Brexit Britain into a low-tax, low-regulation economy — "rightwing nut-tery" in the words of one former Tory cabinet minister — is disappearing in front of tis eyes.

Truss will hope that her MFs recoil from the prospect of another Tory leadership contest. Voters are unlikely to look kindly on a party agonising over the choice of a third prime minister since Boris Johnson won the 2019 general election with an 80-seat majority.

Since David Cameron resigned as prime minister after the 2016 Brexit vote, the UK has started to resemble tally in terms of its rotating cast of leaders, with Theresa May, Johnson and Trussall entering Number 10.

Few Tory MFs relish the idea of giving the Conservative party's membership, described by one senior Tory as "a load of loons in Maidenhead", another say in choosing the prime minister.

The fact that there is no obvious

policy rejected by markets, voters and her own MPs

hoosing the prime minister.

The fact that there is no obvious successor may yet buy Truss some time. Rishi Sunak, the former chancellor who Maria Sunax, me former chancelor who warned that Truss's policies would end in market chaos, would be a favourite among MPs, but other candidates will also fancy a shot including Penny Mordaunt, leader of the House of Commons, and Suella Braverman, the rightwing

nome secretary.

As the new chancellor, Hunt could yet

emerge as a safe pair of hands.
"They only thing keeping her there is
we can't work out what to do," says one

veteran Tory MP. Additional reporting by Chris Giles

Obituary

Genre-defying star known for her range and depth of roles

Angela Lansbury

1925-2022

Daunted by the ghost of Ethel Merman's tre Critics' award not for Best Actress in sical, but Best Actress

Herdetailed, drivenwork on the role was typical of an actor who, although most famous as television's no-non-sense sleuth Jessica Fletcher in Murder, She Wrote, maintained a healthy scorn for restrictive ideas about genres. The actress, who died in Los Angeles last week, five days shy of her 97th birthday, enjoyed an immensely varied acting career across eight decades.

career across eight decades.

Born in London in 1925 to actor
Moyna MacGill and Edgar Lansbury,
son of Labour party leader George Lansbury, she attended South Hampstead
High School for Girls, Aged 12, she saw
Pygmalion three times and subsequently trained for a year at London's
Webber Douglas Academy of Dramatic Webber Douglas Academy of Dramatic Art. Escaping both the Blitz and a fiercely strict stepfather (her father

died when she was 9), Lansbury, her two 1940. She had further training in New York but it was their move to Los Ange

les that ignited her career. The same day Lansbury won the role of innocent Sibyl Vane in *The Picture of Dorian Gray*, she auditioned to play the insolent maid in George Cukor's remake of *Gaslight*. She had previously earned \$18 a week at Bullock's department store now, aged 18, she was on a \$500-per-week, seven-year contract with MGM.

Both films won her Oscar nomina-tions, in 1944 and 1945. Hollywood, however, couldn't decide what to do with her. As she later observed, "I wasn't a bigscreen beauty." The actor was relegated to playing

The actor was relegated to playing older sister to bigger stars – including Elizabeth Taylor in National Velvet and Hedy Lamarr in Samson and Deillán. She then played Elvis Presley's mother in Blue Hawaii before giving her finest screen performance in The Manchurian Candidate as the ice-cold manipulator who hypnotises her son. He was played by 35-year-old Laurence Harvey. The eerily convincing Lansbury was just 56. In 1964, she switched genres and sang as the gloriously conniving mayoress at

the dark heart of Sondheim's musical Anyone Can Whistle. He kept her first-night card, signed "Angie" and brimming with gratitude. It ushered in an almost 60-year friendship — despite the show being critically mauled and clos-

ing after just nine performances. Two years later, at 41, she caused a ing, barely-off-stage star of smash-hit musical *Mame*. It netted her the first of

musical Mame. It netted her the first of four Tony awards for musicals — most unforgettably as amoral, gleeful gorgon Mrs Lovettin Sondheim's Sweeney Todd. But it was 264 episodes of Murder, She Wrote, which premiered in 1984, that cemented her reputation. The networks hadn't rated the chances of a series about a murder-solving, middle-aged, meddlesome mystery writer but its 124-year run, during which she became executive producer brought her 12 consecutive producer brought her 12 consecutive promy during which she became executive pro-ducer, brough the 12 consecutive Emmy nominations and made her one of the richest women in television history. She was absolutely clear about the charac-ter. "I'm not like her. My imagination runs riot. I'm not a pragmatist. Jessica is." After a nine-month marriage to an actor who turned out to be gay — he left but they remained friends — she married Peter Shaw in 1949. When their two chil-

Truss's desperate bid to save her sinking premiership



'Mame' netted her the first of four Tony awards for musicals - most unforgettably as Mrs Lovett in 'Sweeney Todd'

dren became addicted to heroin and her daughter fell briefly in thrall to Charles Manson, Lansbury took a career break and moved the family to Ireland. She credited Sondheim with luring her back to work by playing her the opening song

of his score for Sweeney Todd. At a London film festival in her honour in 2014 after receiving her dame hood, Lansbury, who was proud of her political heritage, announced, "I'm an actress, but I'm also a socialist." On *Mur*der, She Wrote she routinely bucked youth-focused casting, hiring older actors to ensure they didn't lose health insurance. A high-profile Aids cam-paigner, she also supported victims of

Famously gracious yet lively company, her professional range remained exten-sive. Her gloriously high-camp, scene-stealing turn as Salome Otterbourne in Death on The Nile remains a joy; she rel-ished playing the foil to Emma Thompsaid paying une for to Enlina Intolog-son's Nanny McPhee; and won millions of young fans as motherly Mrs Potts singing the title song of Disney's Beauty and the Beast. Her lifetime achievement Oscar in 2013 brought long overdue rec-ognition of a much-loved talent. David Benedict

15 October/16 October 2022

The FT View



FINANCIAL TIMES

ft.com/opinion

Sacking her chancellor and

a policy U-turn may not be enough to secure her future

Liz Truss's UK government has already set a record. At 38 days, Kwasi Kwarteng is the shortest-serving chancellor of any to leave office alive for almost 200 years. The big question now is whether Truss herself can last much longer. Her government has got off to the worst start of any in Britain's postwar history, and been forced into a devastating

tory, and been forced into a devastating U-turn. Firing her finance minister and reversing a tax cut that was central to Truss's pitch to lead her party may open a path, with other measures, to closing the hole in UK finances. Yet gilt yields rose again after a prime ministerial press con-ference that was unapologetic about her diasatrous "mill" Budget, and suggested markets had overreacted. Truss is a pre-mier who has been stripped of much of her economic plan, and her authority.

To jettison her ideological soulmate, who fronted what was in reality her own programme, was a striking retreat. The prime minister had little choice after an earlier U-turn, on abolishing the 45p tax rate for higher earners, failed to calm markets, Jeremy Hunt, Kwarteng's successor, lacks Treasury experience but he is a heavyweight politician who has run three departments.

is a heavyweight politician who has run three departments.

He will still find it very hard to make the public finance numbers add up. Reversing the pledge not to increase cor-poration tax from 19 to 25 per cent should save around £18bn, on top of £2bn from keeping the top income tax rate. But before Friday's U-turn, the Institute for Fiscal Studies estimated the government had to find £62bi by 2026-27 to meet its aim of putting debt on a sustainable path in the medium term. Truss suggested public spending would rise less quickly than planned. But anything that resembles a return to Conservative "austerity" will be politically poisonous. Where there is reassurance, for inves-tors and international partners, is in the restoration of the checks and balances of UK democracy. Institutions whose job is to ensure fiscal discipline — the bastions of economic "orthodoxy" — have emerged strengthened from an effort to weaken them.

effort to weaken them.

No future government is likely to launch radical proposals without forecasts from the Office for Budget Responsibility, the fiscal watchdog. The Bank of England governor Andrew Bailey gambled by Insisting he would not extend beyond Friday a gilt-buying operation designed to help pension funds facing a liquidity crunch. His aim was surely to avoid any appearance of the Bank being used by the government as an instrument of monetary financing. Yet Truss arguably would not have Yet Truss arguably would not have U-turned as she did had she not faced this deadline.

If institutions have been bolstered, however, Truss's fledgling government is immeasurably weakened. Her whole monumental struggle to MPs she is her own and her

Britain forward

leadership platform was to go all-out for growth, in large part by reducing a tax burden at a 70-year high. Reversing track leaves her badly wounded politically. Her only hope may be to attempt to mend fences with defeated leadership candidates and their supporters, and pursue preferable supply-side reforms in hope of stimulating growth. Yet voters have a record of dumping UK governments that lose their reputation for economic competence, even at elections some years later. Truss faces a monumental struggle to convince her Mrs she is capable of rehabilitating her own and her party's image, and of leading Britain forward.

If they conclude she cannot — and some seem already to have made up

If they conclude she cannot — and some seem already to have made up their minds — they may move against her quickly. That would be a welcome development. But the question of who is the next leader of the country should then be settled not by the Conservative party, for a third time since 2019, but by voters at a general election.

Opinion Middle East

Iran's women have fought this fight for a long time



Letters

Tory top-rate tax U-turn reveals a Labour lesson unlearnt

Tony Blair, still to date the only Labour leader to win a UK general election in nearly half a century, promised that the top personal income tax rate would not go above the 40 per cent rate he inherited ("Seven days that shook the UK", Big Read, FT Weekend, October 1). There it stayed until the last month

Labour's political moderation, helping to make his party electable. Today exactly the same idea is regarded as dangerously extremist by all in the Labour party and many, if not most, Tory politicians. Quite possibly a change in the centre of gravity of public opinion on this subject has been correctly detected by the political class.

Nobody actually knows (though nany will think they do) whether the current 45 per cent top rate would raise more revenue than 40 per cent on after two or three years from a change.

nowadays internationally mobile, in a highly competitive world for their business sectors. Politically there will probably never

be a good time to cut the top tax rate Yet in terms of a sensible fiscal policy, ere may never be a good time to keep it where it is at present. In both public and political opinion it seems that a





Aghdashloo

hen I was a 13-year-old in Tehran in 2001, I campaigned for the right to remove our headscarves at school. I argued with my principal that since it was an all-girls institution, why must we hide our hair? I even took in an arti-cle about how essential Vitamin D was for my age group. The principal caved. They mounted a thick curtain at the entrance, and from then on we took

off our hair coverings upon arrival. But she was an exception. The issue of hijab has less to do with its religious of hijab has less to do with its religious connotations, and more to do with control. It has been weaponised since the Islamic revolution in 1979. Now, 20 years after my small victory, viral videos capture young Iranian girls burning their headscarves, swearing at photos of the supreme leader and chanting death to the dictator . . . on

For totalitarian systems, a congruent visual identity sends a powerful message: everyone thinks the same

school premises. Even with the threat of expulsion or arrest. This generation, seemingly, is no longer afraid.
Recently, young girls have been able to do more with fewer repercussions, compared to the early days after the revolution. But these small signs of progress sometimes give the Illusion of preedom. At core, the state's political ideology never caught up with society's demands. The morality police is one manifestation of this lag: a dracomian, omniscient organisation whose job is to make you feel like you've never left school. This is the organisation who arrested Mahsa Amini, a 22-year-old Iranian-Kurdish girl visiting Tehran, whose death in detention sparked this entire movement.
From the beginning of the Islamic revolution, hijab was one of the "pill-lars" of the new regime. For totalitarian systems, a congruent visual iden-

ian systems, a congruent visual iden tity sends a powerful message: every one thinks the same. If uniforms are an authoritarian fantasy, then the freedom to choose how you present yourself is a direct challenge.

yourself is a direct challenge.

Mandatory hijab has gone through
many iterations in Iranian history. In
1936 Reza Shah Pahlavi, inspired by
Turkey's Ataturk, issued a decree for
all women to take off their hijab in a forceful and controversial attempt at modernisation. More than 40 years

later, Ayatollah Khomeini introduced mandatory hijab as a way of painting a brand new aesthetic for the new Islamic republic. Once again, women were not part of that decision.

Over the past 43 years Iranian women have continued to push the boundaries of what they are meant to look like. About 60 per cent of Iran's university graduates are women; they are active in the workforce, tour the world in sports competitions, go to raves and sunbathe on their rooftops, are in underground bands and work in medicine — they are online, informed, contemporary and unafraid of being seen. Of course, this is not all women —

medicine—they are online, informed, contemporary and unafraid of being seen. Of course, this is not all women—there are conservatives who campaign for mandatory hijab, and principals who would never have agreed with the younger me. But increasingly, those demanding change are willing to take major risks in voicing their discontent. Even during the 1979 revolution trainan women protested against Khomeini's hijab decree — they chanted "we didn't have a revolution, to go back in time". Since then, they've been told there are "more pertinent" causes to fight for, and the matter of hijab will come later. There are certainly plenty of other archaic laws: abortion is a crime, divorce and custody laws are all in favour of men, women can't be judges or leave the country without their husband or father's permission. And yet, we are now witnessing the largest anti-government protests in the history of the Islamic Republic of Iran, crossing class and ethnic lines. Men have followed their sisters, wives, or mothers on to the street. Dissent is seeping through society in different ways: an old lady buying bread without her hijab, students not showing up to class, shops closing down, hashags trending on Twitter, the state TV getting hacked for a few seconds, graffiti artists tagging towns with names of those who have been killed. And although sloggans are created everyday, "Woman, life, freedom" remains the beating heart of the movement.

This is not the first mass protest in Iran. In 1999, there were widespread

the beating heart of the movement. This is not the first mass protest in Iran. In 1999, there were widespread student demonstrations under then president Mohammad Khatami. In 2009, the Green revolution broke out as the public pushed back against alleged rigged elections. The 2017 and 2019 riots focused mostly on a post-sanctioned, alling economy. Now, the chants are directed at the supreme leader and the regime itself. Even Iran's state TV offered a (relatively two-sided) debate on the concept of two-sided) debate on the concept of morality police. Some officials voiced that perhaps hijab can be a personal choice, while others favour continued crackdo ns. But Iranians, and Iranian men, have been fighting this fight for a long time. And it's not yet over.

The writer is an author and film-make

was raised to 50 per cent, perhaps in an unsuccessful attempt to avoid political defeat in the 2010 general election. Blair's stance on tax was widely commended as an example of New

However, the effects of a tax rate imposed on a relatively small number of current and potential taxpayers are not determined by either public or political opinion, but by the behaviours

each been in operation for at least seven years, my own hunch is that the sustainable revenue-maximising top UK personal tax rate is nearer to 40 than 45 per cent, and possibly even below 40. Most top earners are

short attention span is now in vogue, and each generation is doomed to unlearn some lessons slowly learnt during previous ones. Worcester Park, Surrey, UK

Use film to show Russians the true horrors of war

According to accounts of his administration, Ronald Reagan was deeply affected by the movie *The Day* After, which depicted the effects of a nuclear attack on American cities.

This fictional film reportedly contributed to Reagan's embrace of arms control, such as the Intermedia Range Nuclear Forces Treaty signed

during his second term as president. In contrast, as Rose Gottemoeller notes ("Nuclear diplomacy with Rus could avert the threat of Armageddon", Opinion, FT Weekend, October 8), Russian commentators have laughed and joked about the "day after" an

and joked about une day after an attack on London.

Maybe western media outlets should be showing historical footage of the sieges of Stalingrad or Leningrad during the second world war to remind Russians of the true, horrible costs of war.

costs of war.

Dan Caldwell

Distinguished Professor of Political Scie

Emeritus, Pepperdine University

Malibu, CA, US

A bit twee maybe, but it's how millions want to live

I think Janan Ganesh should think carefully about "wishing the car well' in urban neighbourhoods (Opinion,

Life & Arts, October 8). Cities need cars and other motor vehicles (especially public transport) so that millions can move around daily. But with finite space, the opportunity costs of encouraging more car use are significant: buses stuck in congestion become unattractive and commercially unviable, the safety of walkers and

unviable, the safety of walkers and cyclists worsens and numerous public health problems ensue. In London's Tower Hamlets, thousands of us (many of them car drivers) are fighting to keep our safer, friendlier and healthier streets amid

triendlier and healthier streets amid council plans to "reopen the roads". We like how the new planters, seats and trees have created places to dwell, meet neighbours and play with friends and family. I guess a fineur might find this all a bit twee, but it's how millions want to live in cities. Juliette Tuke London E2, UK

Golf reveals a man's cloven hoof like no other sport

John Gapper writes about cheating at games, citing Sir Hugo Drax playing bridge in *Moonraker*. Auric Goldfinger cheats at golf in another James Bond novel, something that wouldn't have surprised PG Wodehouse, who observed: "The only way of rea erved: "The only way of really finding out a man's true character is to play golf with him. In no other walk of life does the cloven hoof so quickly display itself." (The Clicking of Cuthbert.) Christopher Bellew

Lynn's fans have no doubts about her signature song

I beg to differ with Jurek Martin's obituary of Loretta Lynn (FT Weeken October 8) when he states "she never had a memorable signature song". Mention Lynn to any country music fan and they will immediately associate her name with her signature song "Coal Miner's Daughter". Tony Barnes Dublin, Ireland

When playing yourself, it's best done without a script

Whoever hired Henry Mance to play himself in the TV show Industry and then provided him with a script missed a trick ("My bit part in the golden age of TV", Life & Arts, October 1). When I was hired to play myself

conducting interviews for an Afternoon Play on BBC Radio 4 many years ago, the director simply gave my "interviewees" and me a rough story outline and told us to get on with it,

using our own words.

I was rewarded by a review that described my portrayal of myself doing what I was paid to do as "pitch

How to denote UK 'mini' Budget was anything but

When is a mini-Budget not really a mini-Budget? When it is referred to by the FT as a "mini" Budget. Vishal Kakar London EC2, UK

The defiance of **Ukraine's** railways and how they

#KeepRunning

Notebook by Gillian Tett



hortly after Russian missiles rained down on Kyiv and other Ukrainian tities on Monday, Oleksandr Kamyshin, head of the state-owned Ukrainian Railways, posted a solemnt weet. "As of 21.00 we have 42 trains delaying [sic]," he observed after a missile landed next to Kyiv's main station. Kamyshin went on to explain that 14 trains were more than an hour late, two trains were edeayed by between Carlon were more than an hour late, two trains were roles and the strains by less than 30 minutes. "If feel sorry for [the] inconvenience," he added. "We do our best to get back on schedule." If the situation in Ukraine were not so ghastly — and Russia's attacks not so brutal — this might read like satire. Particularly for readers in the UK, where trains are famously held up by "leaves on the line", or in the US, where the parlous state of Amtrak has long been the butt of jokes and political fights. But Kamyshin is utterly serious, and it is humbling to watch. In the past, Ukraine's railways were tainted by scandal. But now, keeping trains running on time and informing everyone of delays has become a foundational component of Ukraine's civil society. It is a definant mark of normality. It reflects a desperate effort to keep the economy affoat. It is also

civil society. It is a deflant mark of normality. It reflects a desperate effort to keep the economy afloat. It is also essential to moving people around, be they refugees, the injured, diplomatic delegations or troops. Rolling wheels, in other words, are part of the country's military and psychological fight.

I saw this first-hand during my

recent visit to Ukraine, where I briefly met Kamyshin and his colleague Serhiy Leshchenko, a government adviser, at Kylv railway station. The two men were young, cheery and unassuming. Kamyshin, who sports a hipster manbun and beard, wouldn't look out of place in a rock band. But since Russia invaded in February, their team has been consumed with logistics. In the first phase of the assault on Kyfv, senior rail managers took different sleeper trains across the country, to avoid being captured, or injured or killed in a missile strike. Later, after Russia withdrew from Kyiv, rail managers continued to tour the country, frantically trying to repair broken tracks and maintain morale with deft social media posts in both Ukrainian and English. When Russian missiles knocked out the power station near Kharkiv in

When Russian missiles knocked out the power station near Kharkiv in September, for example, Kamyshin took an intercity train there from Kyiv, quickly announcing that "out of 6 trains delayed, as of night only 2 are still delaying, +56 and +48 minutes". A few days later, he gave a further update. "#skarkiv is heavily shelled. Railway infrastructure damaged along the tracks removing mines, broken tracks, phosphorus bombs and other unexploded munitions. The tweets and accompanying images are compelling, (When they found a Sovict-era Russian bomb on the tracks, Kamyshin grimly Joked that it was dated 1976, "which is older than me".) Then, a few days later, another triumphant post: "20-) passengers travel by train from "Kharkit vo Balakliya this morning, "KeepRunningOnSchedule." Below was a photograph of passengers sitting in a railway car, as if it was the most normal thing in the world. This courage has come with a very heavy human cost. Two military engineers were killed by mines when they cleared the tracks to Balakliya. Indeed, more than 240 railway workers have perished since February. And the struggle intensifies. In revenge for the attack on the Kerch bridge, President Vladimir Putin announced plans to destroy more of Ukraine's divilian infrastructure, which suggests more missile strikes on railway sites. But Ukrainians remain defant. "Swen after the shelling of our capital by dozens of cruise missiles (Ukrailarystia are doing our best to transport the passengers in time," declared Leshchenko late on Monday.

@OUTZAIIZINISIA are doing our Dest to transport the passengers in time," declared Leshchenko late on Monday. Another colleague added, "Even 100 rockets won't stop us! Keep moving!" A few days before Monday's missile

A few days before Monday's missile strikes, Kamyshin posted a haunting photograph taken through the window of the train he had slept on. "Another morning starts in "NightTrain. Look how beautiful . . . " he remarked of the golden autumn trees swathed in fog, somewhere in his war-torn land.

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Opinion

There will be a risk premium on UK assets while Truss remains

Duncan Weldon

ot since 1976 has a British government been forced by market pressure into such an abrupt U-turn on its fiscal policy. On that occasion Denis Healey, then the chancellor, had at least only reached the departure lounge at Heathrow airport on his way to the annual IMF meetings when he was summoned back to Downing Street. Kwasi Kwarteng, by contrast, had to endure the humiliation of flying back early from those very same meetings in Washington only to be fired on arrival. No postwar British fiscal event has received so brutal and prompt a mauling from financial markets as the "min" Budget of September 23. Investors had been expecting a planned rise in corporation tax, from 19 per cent to 25 per

cent, to be revoked and a recent rise in national insurance contributions to be reversed. That would have amounted to tax cuts worth about £30bn a year. Instead, the government delivered a package of tax cuts initially totalling £45bn on top of a large energy market intervention. A sharp sell-off in gilts, exacerbated by leveraged pension funds facing margin calls, was enough to trigger a two-week-long Bank of England intervention beginning just days after the fiscal update. A promised plan outlining how the Treasury intended to get the ratio of government debt to gross domestic product falling in the medium term was brought forward from November to late October in an attempt to reassure markets. But over the past week it has become apparent that there is no appetite among either Conservative MFs or the general public for the scale of spending cuts required if the tax changes were to remain. On Friday, after sacking her chancellor, Truss announced that the corporation tax rise — estimated to raise

about £18bn — would go ahead after all. With a promised cut in the top rate of tax on earnings above £150,000 already having been dropped, the unfunded tax uts now amount to about £25bn.

Gilts rallied sharply on Thursday as news of the forthcoming reversal began to seep out of Whitehall. For the bond markets, the 'U-urn' is welcome on several grounds. It materially reduces the government's borrowing requirements in the coming year and, more significantly, should lower the expected pace of interest rate riese from the Bank of England. The Monetary Policy Committee had already raised Bank Rate from 0.1 per cent last December to 2.25 per cent by next summer. In the aftermath of the larger than expected tax giveaway on September 23, investors concluded Threadneedle Street would feel the need to tighten even further to offset the fiscal largesse. The expected peak in Bank Rate rose above 6 per cent. That should now be scaled back.

Much harder to quantify than the changes in substance are the shifts in style. The adverse market reaction to the Truss agenda was at least partially driven by the talk of throwing out the established Treasury orthodox, by the questioning of the Bank of England's remit and by the lack of forecasts and costings from the Office for Budget

The reputation of British policymaking has been diminished at a difficult time for global markets

Responsibility. Jeremy Hunt, Britain's new chancellor, is a much more estab-lishment figure and his appointment is no doubt intended to signal that this government takes fiscal conservatism more seriously.

Ore seriously.
But, as the saying goes, you cannot put the toothpaste back in the tube. Even if the entire "mini" Budget had been

reversed, the gilt market was unlikely to return to its September 22 levels. The credibility of ty Policymaking has been seriously diminished at a difficult time for global markets. Sacking the chancellor may have given Liz Truss a political scapegoat, but the agenda and approach is intrinsically associated with her. For as long as she holds office, international investors will be applying a new risk premium on UK assets.

Counterintuitive as it may sound, tighter than expected fiscal policy in this case may actually support growth on a one-to-two-year view. While businesses would no doubt have preferred a lower rate of corporation tax, it was never likely to spur much in the way of new investment in the short term given the dire outlook for the British economy. By contrast, the sudden spike in interest rates experienced over the past three weeks was a clear and present threat to growth. In the medium term, though, it is hard to see anything that has happened over the past month as a positive for the

British economy. Lacking a direct mandate from a general election and having only secured the support of a third of her own MPs in this summer's leadership election, the prime minister's reserves of political capital never looked especially well stocked. They are now empty. The chance of meaningful but politically contentious supply-side reforms in areas such as planning, housing and infrastructure is negligible. The default setting of policy will be drift and the path of least resistance. Even before this self-inflicted disaster, the UK was heading into recession. Inflation was uncomfortably high, real disposable household income was undergoing its largest fall in decades and interest rates were rising. The odds on Trus's fiscal gamble paying off always looked very long, it has failed miserably and left the economy in a worse place than it was a month ago. British economy. Lacking a direct man-

The writer is the author of 'Two Hundred Years of Muddling Through: The Surprising Story of the British Economy'

Luxury's grand illusion



Kirkland snag Office affairs at HK business lead to probe of partners' behaviour

Cash race Pension schemes prop up defence against volatility ahead of BoE cut-off - PAGE 13

JPMorgan profits fall 17% after \$1.5bn provision for bad loans

◆ Decline less severe than expected ◆ Lender begins US bank earnings season



Kroger faces big hurdles in \$25bn Albertsons deal

JAMES FONTANELLA-KHAN, ORTENCA ALIAJ, ANTOINE GARA AND SUJEET INDAP — NEW YORK

Kroger has agreed to acquire rival Albertsons for \$24.6bn in a deal that would create one of the US's largest gro-cery store chains if it can overcome significant antitrust hurdles

agreed to pay \$34.10 per Albertsons share, an almost 33 per cent premium to the group's share price on October 12.

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groups as well as spinning off a whole chunk of Albertsons' business. Lina Khan, the pro-competition chair of the Federal Trade Commission, has of the Federal Trade Commission, has said concentration in the supermarket industry has hurt consumers and sup-pliers. "Family ranchers and small farmers told us about their struggles to get their products to market because of the anti-competitive practices of large supermarket chains and dominant agri-business firms," Khan told a congres-sional committe last month.

ocky quarter: [PMorgan kicked off the US bank earnings season alongside Morgan Stanley, Citigroup and Wells Fargo

JOSHUA FRANKLIN – NEW YORK

JPMorgan chase reported a 17 per cent
year-on-year drop in quarterly net
income, as maller decline than analysts
had expected as record income from
lending helped offset the continued
slowdown in investment banking and a
\$1.5bn provision to cover bad credit.

The largest US bank by assets said
yesterday that net income for the third
quarter was \$9.7bn, down from \$11.7bn
in the same period last year.

The fall was less severe than analysts
estimates for net income of \$8.9 bn,
according to Bloomberg data. Revenues
were up 10 per cent at \$33.5bn, as Federal Reserve interest rate increases enabled JPMorgan to earn record income
from making loans.

Net interest income — the difference
from making loans.

Net interest income — the difference
tween what banks pay on deposits
and what they earn from loans and
other assets — was \$17.6bn, up 34 per
cent year on year. JPMorgan also lifted
its target for net interest income for
2022, excluding its trading division, to
about \$61.5bn, from more than \$\$58bn.

"Blowout' quarter would be an understatement," analysts at Oppenheimer wrote of the bank's earnings. JeMorgan's stock was up 2.7 per cent in midday trading in New York. While banks such as JPMorgan are benefiting from the rising rate environment now, there are growing worries that this action by the Fed will tip the US economy into a recession. That is the main reason why the bank is lifting reserves to cover potential bad loans. JPMorgan said credit conditions were "still healthy" but warned that excess savings in consumers' chequing accounts would be spent by the middle of 2023.
"And then, of course, you have infla-

of 2023.
"And then, of course, you have inflation, higher rates, higher mortgage rates, oil, volatility, war," JPMorgan's chief executive paine Dimon told analysts. "So those things are out there, and that is not a crack in current numbers. It squite predictable. It will strain future numbers."

numbers."

In addition to the credit loss provi-

chief Jeremy Barnum said was "a result of repositioning the portfolio by selling US Treasuries and mortgages". J'PMorgan began the US bank earnings season alongside Morgan Stanley, Citi-group and Wells Fargo. Wells showed a more than 30 per cent decline in profit during its third quarter,

'You have inflation, higher rates, higher mortgage rates, oil, volatility, war .. It's quite predictable'

while profits at Citi were down 25 per cent. Morgan Stanley reported a 50 per cent year-on-year fall in net income, its longest streak of declines since 2019 as it continues to suffer from a drop in investment banking fees. The bank said yesterday that its third-quarter net income was \$2.60n, down from \$3.70n, in the same period last year. Analysts had forecast quarterly net income of \$2.70n, according to data compiled by Bloomberg. while profits at Citi were down 25 per

"While investment banking and investment management were impacted by the market environment, fixed income and equity navigated chal-lenging markets well," said chief execu-

lenging markets well," said chief executive james Gorman.
At JPMorgan, investment banking
revenue fell 45 per cent to \$1.70n, compared with analysts' estimates of \$1.60n.
Revenues in JPMorgan's trading division, which has beneflet from heavy
activity during the recent market volasitility, rose 8 per cent to \$6.80n, remaining above pre- pandemic levels. Analysts
had forecast revenue to be \$6.60n.
The bank said its common equity tier
one (CETI) capital ratio at the end of the
quarter was 1.25 per cent, up from 11.9
per cent three months earlier and in line
with a new higher requirement. JPMorgan in July suspended its share buyback
to meet the higher benchmark for financial strength.

to meet the higher benchmark for finan-cial strength.
Dimon said the bank aimed to reach its 13 per cent CET1 target in the first quarter of 2023 and that "we hope to be able to resume stock buybacks early next year."

The price includes \$4.70n in dept.
As part of the deal, Albertsons will pay a special cash dividend of about \$6.85 a share, worth about \$4bn, to its shareholders that will be subtracted from the overall cash offer.

The cash portion will also be reduced by the shares Albertsons shareholders by the shares Albertsons shareholders receive in a newly spun-off entity that will house between 100 and 375 stores divested by the two companies. While a combination would help the pair compete with the likes of Walmart

and Amazon, the deal is expected to face severe scrutiny from regulators at a

severe scrutiny from regulators at a time when US consumers are already feeling the pinch from high inflation. Jointly the two companies employ more than 710,000 people across 4,996 stores in 48 US states. The companies said they were prepared to make signifi-cant concessions to address potential antitrust risks, including selling some stores to rival grocers or private equity

Kroger said it would invest about

severe regulatory scrutiny at a time when consumers are feeling the effects of inflation



\$500mn generated from cost savings to

\$500mm generated from cost savings to cut prices for customers and spend \$tbh to boost employee wages and benefits. For private equity backer Cerberus Capital Management and a consortium of real estate investors, the merger marks a potential windfall after they began to acquire grocers in 2005 with their purchase of 655 Albertsons stores their purchase of 655 Albertsons stores and 100 distribution centres. Cerberus will receive \$5.2bn for its Albertsons shares, depending in part on how the spun-off company trades. Cerberus did not respond to requests for comment. See Lex

Food producers

Danone looks to shed Russian business with hit of up to €1bn

Danone is seeking an exit from its dairy and yoghurt business in Russia in a transaction that could result in a write-off of up to \complement 1bn for one of the world's biggest makers of consumer goods.

biggest makers of consumer goods.

Almost eight months since Russla's full-scale invasion of Ukraine, the French group said yesterday that it would "initiate a process to transfer the effective control" of the business, which includes 13 factories, 7,200 employees and accounts for 5 per cent offits annual sales of about 624bn.

It remains unclear who will take over the business whose most popular brand is a local one called Prostokvashino, or if there would be proceeds from a sale. The move would not represent a complete exit from Russia though as Danone will continue to sell baby formula in the country. "Bonno considers that this is the best option to ensure long-term local business continuity, for its employees, consumers and partners," it said in a statement.

Like other consumer goods compa-

shoppers and activists to quit Russia as the EU and US applied sanctions in response to Moscow's aggression. Danone's chief executive Antoine de Saint-Affrique initially said just after the invasion that staying in Russia was the right thing to do because the company had a responsibility to "the people we feed, the farmers who provide us with milk, and the tens of thousands of people who depend on us".

But his position has evolved as the corporate exodus from Russia gathered pace and operating there has become more difficult.

The decision to go or stay was complicated for consumer goods makers and retailers because many had significant manufacturing operations in Russia and employed thousands of local staff.

Some, such as French food retailer Auchan and its sister company, hardware store Leroy Merlin, remain in the country, while others including L'Oréal and Philip Morrisr international, took an intermediate route of "suspending operations" or "halting investments" in Russia while continuing to manufacture and sell local brands there.

Travel & leisure

International investors hunt smaller European clubs to ride football boom

Sitting mid-table in the second division of Spanish football, Sporting Gijón operates in a different financial league to the likes of Chelsea FC and AC Milan, elite teams that secured record-breaking price tags earlier this year.

Yet clubs such as Sporting in the north-ern coastal city of Gijón are now at the forefront of a wave of international investment chasing teams outside Europe's top five leagues. In June, the club was acquired by Grupo Orlegi, a Mexican investment fund seeking to build a global network of sports teams,

"It's not a matter of size", said Alejan dro Irarragorri, a former metals trader who founded Orlegi. "We looked at first division teams, but none of them pro-vided us with the potential for the future

He plans to turn the team's youth academy into one of the best in Europe. "I'm sure that in the next weeks and months you'll be hearing about Sporting in a very different way," he says.

The Sporting Gijón takeover is just one of a flurry of recent deals involving

Belgium and the Netherlands, and in the lower divisions of Spain, France and

Each country offers something slightly different. Portugal is a hotbed for developing players and selling them for profit, Spain's tight spending limits have kept a lid on costs, while in Eng-land some chase the dream of reaching

the Premier League. But target clubs often share certain But target clubs often share certain characteristics such as up-to-date infra-structure, the possibility of swift promo-tion, an established youth development system — and proximity to somewhere foreign investors might like to spend time. For example, Venezia in Italy's Serie B is controlled by Duncan Nieder-

auer, former chief executive of NYSE. "US investors have a fundamental thesis that European football is under-valued commercially," said Tim Bridge, lead partner of the sports business group at Deloitte, adding that teams in smaller leagues come at a price many

found "quite compelling". Last month, Mark Attan the Milwaukee Brewers baseball team, purchased a minority stake in Norwich City, a second-tier English club, while e Arnhem in the Dutch lea taken over by Common Group, a New York-based investment group.

Club Deportivo Leganés, a second-tier Spanish side, was bought in June by Blue ow, a Texas-based investment fund manager of Major League Baseball's Houston Astros, who left the sport after a cheating scandal. Local press say the takeover valued the club at just under "The cost of buying into a big five team is pretty high — we knew that wasn't going to be the aisle we'd be shop-ping in," said Luhnow, whose investment fund also owns Mexican team

French Lique 2 club FC Girondins de Bordeaux, once home to Zinedine Zidane but recently plagued by financial difficulties, is among the teams now being targeted by investors, according

to people familiar with the matter. US investors are the most active, but



others are also looking to buy. This week Qatar Sports Investments, which owns French champions Paris Saint Germain, paid €19mn for a 22 per cent stake in SC Braga, a top-tier Portuguese

Much of the interest stems from the range of opportunities available, in con-trast to the US where sports franchises are rarely sold and fetch very high prices when they do. The Denver Broncos NFI team sold earlier this year for more than \$4.6bn, a record for a sports team any

where in the world.

With the value of top-tier football clubs also surging — Chelsea FC sold for £2.5bn this year — many buyers have been drawn into lower leagues by price, often in the low tens of millions of for clubs they see as having high potential for growth

arior growth. The new arrivals join a growing band of international investors, mainly from the US, with overseas shareholders now

present at more than two dozen teams playing in Europe's smaller leagues. US private equity billionaire David Blitzer's list of football investments include Alcorcón in Spain, ADO Den Haag in the Netherlands and Waasland-Beveren in Belgium. Michael Eisner,

outh in the third tier of English Portsmouth in the third tier of English football. More are expected to join them, in part thanks to the dollar's surge against both the euro and sterling. "We're representing prospective investors ... pursuing second and third division clubs in attractive cities with

devoted fan bases as well as potential stadium or real estate development opportunities," said Charles Baker, partner at US law firm Sidley, who has repre-sented Chelsea owner Todd Boehly.

Although majority-owned by Kyril Louis-Dreyfus, Sunderland could be the next big target, according to Neil Bar low, a private equity partner at Clifford Chance, who recently advised US investment firm Sixth Street on its deal to acquire a slice of Barcelona's TV rights.

acquire a stice of Barcelona's TV right.

At CD Leganés, on the outskirts of
Madrid, Luhnow hopes to deploy data
analytics techniques widely used to
improve scouting and on-pitch performance in baseball to help the club
push for promotion to Spain's top division. "We are very focused on finding
and devalority allort, and within those and developing talent — and using those players to win games and win competitions and ultimately generate resou to reinvest back in the club," he said.

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COMPANIES & MARKETS

'Time bomb' LDI strategy also saved a pension scheme



n 2005, the head of the General Motors pension scheme hit out at the fashion for "liability-driven investing". Encouraged by the dotoom crash and new accounting and tax rules, schemes were overhauling portfolios. No longer would they try to generate a decent return from shares; they would be laser-focused on matching investments with their obligations to future retirees, which implied buying mainly long-dated government securities. "I struggle to understand why locking in the lowest possible rate of return is a good idea," GM's Allen Reed told Institutional Investor. He liked stocks, hedge funds and private equity that brought more risk but promised higher returns.

Now that LDI has blown up in the

higher returns.

Now that LDI has blown up in the

bomb", and Fundsmith founder Terry Smith, who said it was "an explosive mixture of inappropriate accounting and a misguided investment strategy". But that is not the full story. At the same time as GM was rubbishing LDI, UK retailer WHSmith went all in. The fund fired the managers who were heavily overweight equities and hired Goldman Sachs. Like many companies, WHSmith was incentivised to move LDI because accounting rules had begun forcing it to recognise volatile pension liabilities on its balance sheet. One problem. "Because we were so underfunded, we couldn't possibly afford to buy enough gilts in order to achieve the funding stability that we wanted," recalls jeremy stone, chair of the pension itrustees. Goldman instead brought out the finest derivatives available to

ivatives available to This shiny portfolio was 94

interest rate-hedged investments" and 6 per cent in equity call options. "This was a useful technology," says Stone. "Wee had an immense risk... in that [the fund] was in substantial deficit and also wildly mismatched because it had a very equity-heavy portfolio. Coming over the horizon was the likelihood that very large amounts of money would have to be put in." It was unclear that the chain could afford it. There was a host of complexities. The fund had to hold cash to be able to pay collateral on swings in value of its derivatives. In 2008, it was not only worrying for the first time about the solvency of its counterparty Goldman but also, says Stone, "we discovered that cash in cash funds isn't necessarily cash". The "cash" was in "monoline-enhanced asset-backed bonds", which were shaken by the crisis and

ere shaken by the crisis and

fund had people who knew what they were doing

WHSmith's

It later incurred another temporary £100mn hit when the repo market, where securities are exchanged for cash on short-term loans, froze. But the strategy worked. In August this year, the WISmith pension fund was sold to Standard Life in a £1bn bulk purchase annuity deal. The retirement income of the members is assured.

The WHSmith fund had people who knew what they were doing, such as Stone, a banker with Rothschild and Lazard. Funds that have been stricken in the current crisis are usually trapper in pooled LDI investments where they have less control and often less understanding of the strategies. In GMS case, the strategy mattered little in 2009 when the carmaker collapsed; the US government bailed out the pensions.

VW's powerful labour chief signs up for electric offensive



Daniela Cavallo Works council head, Volkswagen

Applauding as the bell rang for Porsche's listing in Frankfurt last month were rows of executives from the brand's owner, Volkswagen. Yet the two key figures in every big decision at the second-largest carmaker were nowhere to be seen: Herbert Diess, former VW boss and rchitect of a multibillion-euro push into electric vehicles, and the pe partly responsible for his abrupt departure, Daniela Cavallo.

departure, Daniera Cavano.
The 47-year-old head of VW's
works council remained at her desk
at the group's Wolfsburg
headquarters, where about 60,000 headquarters, where about 60,000 employees face an uncertain future as the industry undergoes a rapid and unprecedented tech transformation.

"The claim coming from Diess's corner, that there are 30,000 excess

jobs at Volkswagen in Germany or even in Wolfsburg alone, was completely out of touch with reality.' Cavallo said, recalling skirmishes in the lead-up to Diess's exit. "It really defied description. We

expect [the transition] to be handled sibly, not by creating unrest in

The removal of Diess in July by Volkswagen's supervisory board which thanks to Germany's codetermination system is dominated by works council representatives and their informal allies from the state of Lower Saxony - was a reminder that the country's core industrial group is governed in a manner unlike any

In the words of one former VW employee, the episode proved "who really runs that company, and it is not the board of management". Instead, the maxim goes, Volkswagen is run by its 660,000

loyees, or more accurately by its ost 300,000 heavily unionised

VW was reeling from the emissions cheating scandal, repeatedly stressed that the carmaker would have to cut costs and its workforce to compete with the likes of Tesla.

He made a point of highlighting that collective bargaining governed everything from the price of coffee to the rules for the use of bicycles at its Wolfsburg operation, and allowed unionised landscape gardeners to be replaced with robot lawnmowers. But Cavallo — the first woman to hold one of the most powerful offices in European industry — was full of praise for her nemesis early



We see what's necessary. If we don't succeed in this now, we will jeopardise our jobs'

conflicts [with management] over the past few years even though we were not that far apart in our objectives,"

It was Diess's comm that upset employees. With Oliver Blume, the Porsche boss who took over as head of VW in September, now have a different management style at the top", Cavallo said, and the company's electric offensive could even pick up pace. "Even if some believe that we at the works council

even pick up pace. "Even II some believe that we at the works council have a tendency to step on the brakes, that's not the case, because we see what's necessary. If we don't succeed in this transformation now, we will also jeopardise our jobs". For now, Volkswagen has managed to avoid the swingeing cuts that suppliers such as continental have made. Although some roles have been abolished at VW's audi and MAN subsidiaries, virtually no jobs have been lost in Wolfsburg, which is where the Goff and riguan brands are made. But Cavallo and the works council know that the plant is under more pressure than it has been for decades. The site is set up to produce close to Imn vehicles a year, but no more than 400,000 rolled off its four assembly lines last year thanks to a shortage of semiconductors in particular. This

produced in the first nine months

ven as supply bottlenecks eased. Then there is the challenge of incorporating the production of electric cars, which are less profitable. "At some point, we will reach a point

Assume point, we will reach a poin where we can't always go further or higher," Cavallo said of staff levels at Wolfsburg, even after the works council pushed for an entirely new electric factory to be built near the group's under-utilised HO, "But at least when there are staff reductions, we can do so in a

least when there are staff reductions . . . we can do so in a socially responsible way" — referring to early retirement packages and other voluntary redundancy measures. Works council officials point to arrangements at Volkswagen, such as a multimillion-euro project that allows employees who cannot work a normal shift pattern for health reasons to put together car instrument panels on height adjustable workstations, with on-site physiotherapy.

height adjustance was assession on site physiotherapy.
The council prides itself on the breadth of on-site services at Wolfsburg, "VW produces more curry sausages per year than cars," a press release boasted. "The agreement between the works council and management on staff catering in the resumanny restaurants is 97 pages long."

Daniela Cavallo faces the test of incorporating production of electric vehicles, which are less profitable

only because they are subsidised by the company's more profitable only because they are subsidised by the company's more profitable divisions. "China is what pays for jobs in Wolfsburg," said Arndt Ellinghorst, a former car analyst who covered Volkswagen for several years. Business in China, VW's largest and most lucrative market, was slowing at an alarming rate because of domestic competition. Cavallo acknowledged that China was a "pillar" of VW's business, but called for the group to hedge its bets by expanding in Europe and the US. and the US.

She defended VW's decision to maintain a plant in Xinjiang, where China has been accused of committ China has been accused of committing genocide against the Uyghur Muslim minority. Volkswagen has always insisted that it has been presented with no evidence of problems at its factory, which is run with a local joint venture. partner, SAIC. While Cavallo said VW should do all it can to ensure its employment standards were adhered to at the plant, she agreed with management that pulling out of the region would be a mistake.

Is the VW structure too complex for

the good of Germany? "We were also in South Africa for many years, during apartheid, and the people who worked there also had some prospects thanks to our jobs," she said. "If we now say that we are withdrawing, then the people from our plant there will lose their job prospects. I don't know whether that is better."

In the coming weeks, attention will turn to VW's German workers, as unions enter the final stages of a

closely watched pay bargaining round "At the end of the day we'll have to see what we can achieve," Cavallo said of union IG Metall's demand for an 8 per cent salary increase. Annual inflation is running at more than

10 per cent.

She dismissed suggestions that large
pay rises would push inflation higher.

"We have to make sure that
employees' purchasing power remains

because everybody is afraid to spend money,"
Cavallo's bigger fear is that Germany, which is in the middle of a serious energy crisis, could become a less attractive place to do business.
"There always is a real danger, with this fierce competition, that jobs could ome under pressure and might be lost here. Volkswagen is no exception and never has been."
Yet worker pay was not the problem. "Yet worker pay was not the problem. "Even in the past, our labour costs were higher than in other countries. Yet we were successful. It's not like these are mutually exclusive."
Joe Miller and Patricla Nilsson

BUSINESS WEEK IN REVIEW

Poor form

◆ A senior Deloitte partner is to leave the firm after an investigation into inflammatory comments – described by witnesses as sexist, racist and bullying — he made during a drunken tirade at a work event at Royal Ascot in June. The Big Four accounting firm informed staff that Stephen Cahill, who leads its executive compensa-tion practice in the UK, would retire following 14 years at the practice.

tigation by US authorities for his conduct in con acquisition of the social media comaccording to a



 Shares in Amazon-backed US electric truckmaker Rivian tumbled more than 7 per cent to a three-month low after it announced a recall of almost all of its vehicles due to a defect.

 Leading chip equipment suppliers, including Lam Research, Applied Materials and KLA Corporation, Research, Applied Materials and KLA Corporation, suspended sales to semiconductor manufacturers in China as new US export controls disrupt the Chinese tech industry and global companies' operations.

· Apple is to launch a no-fee, high-yield savings account with Goldman Sachs for its credit card customers, underlining its ambitions to offer more financial products to its billion-plus iPhone users.

Goldman Sachs warned that billions of pounds could be wiped off the value of UK commercial property because of the sharp rise in borrowing costs

◆ Venture capital dealmaking in the US has stayed at historically high levels despite this year's decline in tech stocks. Data from PitchBook and the National Venture Capital Association showed investors have poured \$151bn into the sector in the first nine months of this year, topping the previous full-year record of \$147bn set in 2021.

Westinghouse Electric, a US nuclear power company, is being bought by a private equity-backed consortium in a \$7.9bn deal as the war in Ukraine spurs fresh interest in the industry.

◆ A top executive at BeiGene, one of China's most prominent biotech companies, said it was "mind-boggling" that Beijing had not allowed sales of Covid-19 vaccines using mRNA pionered by Mod-erna and BioNTech/Pfizer to combat the virus.

Goldman Sachs warned that billions of pounds could be wiped off the value of UK commercial prop-

\$151_{br}

erty because of the sharp rise in borrowing costs following the government's "mini" Budget.

 Western governments have made a global oil and gas crunch worse by "doubling down" on climate pol-icies that will make energy markets "more volatile, more unpredictable, more chaotic", said Mike Wirth, head of US supermajor Chevron.

 Lazard, the boutique investment bank, has set up a new unit of advisers to counsel chief executives and company directors on geopolitical risks.

 The plummeting value of sterling means that "eve rything in the UK is on sale", Blair Jacobson, co-head of European credit at US private markets giant Ares ment, told the Financial Times' Due Dili

Aramco cricket sponsorship deal marks Riyadh's latest sport move

JOSH NOBLE AND TOM WILSON

Saudi Aramco has agreed a sponsor-ship deal with international cricket's governing body, marking the latest push by the Gulf kingdom and the oil industry into global sport.

Under the agreement, which runs until the end of 2023, the world's biggest oil exporter will sponsor several big inter-national cricket tournaments, including the men's World Cup in India next year. In a joint press release yesterday, the two parties said the partnership "reflects a shared focus on sustainabil-

ity and innovation". The deal with the Dubai-based Inter-

national Cricket Council comes days after UK-headquartered Shell announced an eight-year partnership with British Cycling, the sport's governing body in the UK, which drew sharp criticism from environmental groups.
Saudi Aramco, which buoyed by rising oil prices overtook Apple this year as kneworld's most valuable company, has existing commercial deals with the Indian Premier League, Formula One, and women's golf. The Saudi government remains the largest shareholder in the company, owning 94 per cent after it listed just under 2 per cent of its shares in Riyadh in 2019 then passed another 4 per cent to the Saudi Public investment Frucht to the Saudi Public investment

The PIF is also a big backer of interna-tional sport. Last year it bought English Premier League football club Newcastle United for just over £300mn and has earmarked \$2bn towards LIV Golf, a

earmarked \$2bn towards LIV Golf, a rival circuit taking on the PGA Tour. The sovereign wealth fund recently said it had committed more than \$2bn this year on football dubs ponsorships. Human rights groups have criticised such contracts as "sportwashing", accusing the kingdom of using sponsor-ships of popular events to divert atten-tion from the country's human rights

Green campaigners have also ounded on the deal between Shell and

Rights groups brand such contracts 'sportwashing' "After being booted out of muser and other cultural institutions, Big are looking at sports as the next fron for their brazen greenwash," said Gre

peace.

An open letter calling for the partner-ship with Shell to be cancelled has attracted hundreds of signatures from individuals and organisations, while British cycling faced a fierce backlash on social media.

onsocial media.

Shell remains Europe's biggest oil and gas producer but is also investing in clean energy technology such as electric vehicle charging and low-carbon fuels, as it seeks to transform itself into a leading green energy prosider.

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COMPANIES & MARKETS

Kirkland's conquest of Asia comes unstuck

Office affairs at HK unit lead to probe of partners' behaviour as returns from regional growth strategy are questioned

Kirkland & Ellis plundered the senior ranks of rival law firms in Hong Kong, peeled off work advising the world's largest buyout groups, and prioritised China over other countries. The aggressive push over the past dec-

The aggressive push over the past dec-ade has turned Chicago-based Kirkland into one of the largest global law firms in Asia, with 115 lawyers and 39 partners. But in the past 12 months, the wheels have come off, according to current and former staff and other people familiar with the citytical.

with the situation.

Sexual affairs between some staff

sparked an internal investigation that probed partners' behaviour during cli ent events. The return on investm the Asia growth strategy is also being

Kirkland opened its first Asia office in Hong Kong in 2006, but for five years it was heavily reliant on a tiny number of clients, including Boston-based Bain Capital, and employed fewer than 20 lawyers while its competitors built teams 10 times its size.
In the US, Kirkland had prospered by

hitching itself to a boom in private equity deals. But it was behind the curve in 2011 when Hong Kong saw record buyout investment and its stock exchange beat London and New York for initial public offerings for the third year in a row, including the \$2.1bn list-ing of Italian designer Prada. As it played catch-up, Kirkland

Vital to a decade of supercharged growth has been the 'eat what you kill' pay model

launched a lightning raid in 2011 of eigh launched alightning raid in 2011 of eight senior corporate partners from three of its biggest rivals, including Nicholas Norris, who was poached from Skadden and became the centre of Kirkland's Asia funds practice. Norris helped prise away private equity firms from rivals such as Simp-son Thacher & Bartlett, which enjoyed a near-monopoly on big KKR and Black-stone deals.

stone deals.
In 2017, Kirkland lured another Skadden star, Daniel Dusek, who led the firm's work on the \$8.7 hn take-private deal of China's largest online classifieds marketplace, \$8.com.
Earlier this year, it recruited China M&A veteran Peng Yu from Ropes & Gray, whose clients include Jack Ma's Alibaba, and Brian Ho, who previously ran the corporate finance division at the Securities and Futures Commission, the Hong Kong financial regulator.

regulator.
"From a relatively late start, Kirkland did a good job catching up," said a partner who left this year.
It quickly overtook its peers, focusing on hiring in its private equity practice and the business lines that supported it, such as debt finance, capital markets, and restructuring.

such as debt finance, capital markets, and restructuring.
Vital to the last decade of super-charged growth had been bringing to Hong Kong Kirkland's "eat what you kill" pay model – which rewards per-formance over hierarchy – to attract fiercely competitive star lawyers. Lavish client entertainment, a global tactic of Kirkland, proved particularly successful in Hong Kong, where the Chinese notion of yaunxi prizes close personal relationships in business and



nt between 2009 and 2010 in Hong Kong led to the region



Lavish client entertainme has proved successful in successful in Hong Kong, where the notion of guanxi prizes close personal ties and where doing deals at clubs or on 'junks' — cruises — is the

where conducting deals at private clubs or on corporate pleasure cruises — known as "junks" — is the norm. But the culture drew scrutiny in a probe by management after a partner's wife posted a message on Linkedin in October that referenced a number of office affairs. The post, deleted hours later, quickly went viral in Hong Kong's village—like business community.

village-like business community.
Suddenly Kirkland was forced to confront consensual sexual relationships
between certain high-ranking male and
more junior female staff in its key private equity practice, where partners are
responsible for some of the most valuable clients.

Two partners involved were repri-manded by the firm for not disclosing office relationships. One left earlier this year while another remained at Kirkland. A third partner involved has sir left in connection with the episode.

Kirkland's management examined partners' behaviour at client events such as a ski trij in Niseko, Japan, and at the Singapore Grand Prix, after concerns that they had been used to facilitate the workplace affairs.

The ensuing spotlight on the firm upset some who had previously raised concerns about the relationships, according to several people close to the matter.

Some raised concerns about a "boys' club" of heavy drinking and "intense" entertainment of clients. On one occaentertainment of clients. On one occ sion, clients were taken to a "priva lounge" in Hong Kong's Lan Kwai Fo nightlife district called "The Boar room", according to a person with direct

knowledge.

A person close to the matter sauding from this was a thing of myths from the 1980s or '90s. I didn't think it happened any more. A very

Baker McKenzie Kirkland & Ellis

Latham and Watkins

Kirkland lags behind on Asia deals

AZB and Partners Argus Partners Cravath Swaine and Moor

Simpson Thacher

Herbert Smith Freehill

40 60

Every

equity

partner is an owner. so in many

ways it is

their show

insular group of people made [this behaviour] OK."

Andrew Horowitz, a partner at US firm Obernayer who handles employment claims at professional services firms, said: "Every equity partner is an owner, so in many ways it is their show and no one is ever going to tell them 'No."

them 'No." (Ilobal law firms are already on notice about the risk of sexual harassment at work after a string of incidents in the industry. The question of where to draw the line on relationships between col-leagues has become more sensitive, par-ticularly where there are nuanced issues about nowew.

about power.

A former partner said: "If you're a senior partner at Kirkland, everyone is more junior than you in seniority and influence. It's the nature of the place, the imbalance in earnings that brings."

Kirkland said: "Respect and collegialtering that environment. Beyond noting that the firm and those involved disa-gree with the inferences in your inquiry, we do not comment on our policies or personnel matters."

The highest-grossing law firm, Kirk-land had a record year in 2021, with revenues climbing to more than \$6bn, meaning its 490 equity partners earned an average of \$7.4mn. In Hong Kong, some partners received close to \$10mn, according to people close to the firm.

Yet despite having grown a far larger Asia partnership than most of its rivals, and having won the mandate to advise international bondholders on the hank-

international bondholders on the bank ruptcy of Evergrande, China's largest corporate restructuring, Kirkland has failed to grab the headline spot on the region's biggest deals. Kirkland advised on 12 deals worth

\$3.5bn in Asia in the first half of this year, and nine deals with a similar value in the same period of 2021. Its work was dwarfed by Simpson Thacher & Bar-tlett, which holds a leading relationship with private equity group Blackstone in Asia and advised on deals worth \$21bn in the first half of 2022, and by Latham & Watkins, which advised on deals worth \$14.7bn.

Kirkland is considered the number in Asia, such as KKR, Carlyle and Black stone, according to some of the firm's partners. One described the strategy as being "diversified", meaning its relationships were spread across several buyout groups and the firm was not desperately trying to maximise our

The person said: "The secret sauce of

revenue.

The person said: "The secret sauce of our global success is doing a lot of private equity deals that aren't necessarily the biggest deals, but the clients pay and the deals are complicated. Rather than doing a \$10 hn deal which is straightforward and making \$50,000, we do the \$100 mn deals where they pay \$5 mm."

Like all large US corporate law firms, Kirkland does not break down its revenues and profits by region. Partners at the firm said that it preferred to measure its performance by sector: more than three-quarters of its fees are deal-related.

The Hong Kong office is profitable, according to several people close to it, but the Asla hub, like its Europe offices, is dwarfed by Kirkland's immense US practice, where its biggest mandates are typically corporate bank-ruptices. The firms single balance sheet mean sits Hong Kong partners benefit from this success means its Hong Kong partners benefit from this success

from this success.

But they are also operating in increasingly uncertain waters. Kirkland is heavily exposed to China; unlike most of its rivals it does not have offices in Singapore, Seoul or Tokyo. And now, just as some of its biggest clients are forced to pull money out of China amid escalating

pull money out of China amid escalating geopolitical tensions, Kirkland's Hong Gong office has to prove that its efforts have been worth the costs.

"the problem for Kirkland in Hong Kong is . . . they may be profitable but proportionately it is so small," said one of the former partners. "Even in our strongest biling year, where we billed tens of millions," the office only made number nine in the firm's list of highest

earning assignments.

Another of the firm's former partners said: "Ten years is a long time. [The leadership] is no longer seeing it as an investment. They want to see results."

KKR-led funding values Skydance at \$4bn

Skydance Media, the Hollywood pro duction company behind blockbuste film Top Gun: Maverick, has received a cash injection of \$400mn, led by KKR.

The investment, which also included existing shareholders the Ellison family, RedBird Capital Partners and Tencent, gives Skydance a valuation of more than \$4bn. The funding will back new initia-tives in sports and interactive entertainment, and help build the company's fledging animation division. The capital injection comes as the

The capital injection comes as the public market capitalisations of big media groups, including Netflix, Warner Bros Discovery and Disney, have experienced sharp declines. After a few heady years when private equity and other investors flocked to assets exposed to the entertainment business, the mood has shifted sharply because of concerns about the cost and growth potential of the streaming video business.

business.
But despite the industry gloom, Skydance has enjoyed a strong run this year, with the launch of its first animated feature for Apple TV Plus and the success of Top Gun: Maverick, which has raked in

more than \$1.4bn at the box office and become the fifth highest-grossing film ever in the US. People close to the invest-ment note that the fundraising began before it was clear Top Gun: Maverick ould break box office records

Founded in 2010 by David Ellison, son of billionaire Oracle co-founder Larry Ellison, Skydance has expanded from films into gaming, television production

The funding will back new initiatives in sports and interactive entertainment, and its animation division

and animation. The Ellison family remains the largest shareholder in the company. KKR's previous media and entertainment investments include ByteDance, Epic Games and Axel

Syringer, who leads gaming, netertainment, media and sports for KKK's Americas group, said: "We look forward to supporting the Skydance team as they continue to build their business across TV, film, animation, gaming and sports."

Private equity groups have been active in Hollywood in recent years, with Blackstone backing Candle Media, led by former Disney executives Tom Staggs and Kevin Mayer. RedBird invested in a content company formed by professional basketball player LeBron James and sports marketing executive Maverick Carter last year.

executive Maverick Carter last year.

Besides Top Gim: Maverick, Skydance
has backed several other film franchises, including two Mission Impossible sequels, Star Trek Into Darkness, and
Jack Reacher: Never Go Back.
This summer, Apple TV Plus released
Skydance's Luck, its first animated feature film, which, ware on reduced by

ture film, which was co-produced by former Pixar executive John Lasseter. Skydance has been moving aggressively to build the animation group, which is the largest division at the company with 900 staff.

900 staff.

The move puts the independent company in direct competition with animation heavyweights such as Disney, DreamWorks, Illumination and Pixar.

The company also sells content to streaming companies including Netflix, Amazon and Apple. Its show Grace and Frankie was the longest-running show on Netflix.

Hipgnosis begins buyback after shares slide

Hipgnosis Songs Fund, the London-listed trust that has bought song cata-logues from artists such as Blondie and Neil Young, has launched a debt-funded share buyback scheme after its stock fell 30 per cent in six weeks.

The fund, backed by US private equity group Blackstone, made the move after the tumbling share price left its market value at half of what Hipgnosis had said its catalogues were worth. It will finance the share buybacks

using new debt from a refinancing at the beginning of this month. The company would not disclose how many shares it ds to buy.

intends to buy.
When music mogul Merck Mercuriadis listed the Hipgnosis Songs Fund on
the London Stock Exchange in 2018, at a
time of low interest rates and soaring
stock markets, he pitched it to investors
as a way to cash in on the revival of
music revenue saving songs were a het-

as a way to cash in on the revival of music revenue, saying songs were a bet-ter investment than oil or gold. Hipgnosis grew fast after the listing by repeatedly raising new money and using it to buy more catalogues at a breakneck pace, sending its headline revenue fig-

ures soaring. But it has not bought a cat alogue for more than a year, and the un-derlying revenues generated by its cur-rent song portfolio have been falling since they were first disclosed. It is under further pressure from rising interest rates, which push up the cost of its debts and eat into the value of its catalogue.

"This is a surprising announcement to us," analysts at investment bank Stifel said in a note. "Effectively the fund will be borrowing at just under 6 per cent to buy back stock . . . the market is essentially indicating a lack of credibility over

Hipgno

Shares were up 7 per cent in afternoon trading following the announcement. The falling share price has left Hipgnosis Songs Fund in effect unable to raise new equity with which to buy more song catalogues, as doing so would dilute existing shareholders.

Blackstone last year bought a major ity stake in Hipgnosis Song Manage-ment, which advises Hipgnosis Songs Fund. Blackstone also has a separat \$1bn fund, Hipgnosis Songs Capital, which is privately held and advised by

The listed fund this month took on a The insteat Hind ins month took on a facility from City National Bank which lets it borrow up to \$700mn at an interest rate of between 2 and 2.25 per cent above the Secured Overnight Financing Rate, which is a daily interest rate based on transactions in the financial

markets.

"We were expecting the additional headroom gained from the recent refinancing ... to be used as a cushion to provide confort that near-term dividend payments can be met," the Stife note pointed out.

The share purchase programme began yesterday and will run until December 8, Hipgnosis said.

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COMPANIES & MARKETS

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Asset management. Debt turmoil

UK money funds attract 'gigantic' flows as pensions build defences



Schemes in race to assemble war chests against volatility

before BoE bond-buying ends

Sterling money market funds gathered £53bn in just a fortnight as UK pension schemes rushed to build defences against market volatility before the Bank of England's emergency bond-buying programme was due to

bond-buying programme was due to end yesterday.

The UK pensions industry has been in a dash for cash to avoid a fresh liquidity crisis if there is a repeat of the chaotic moves in the gilt market caused by former chancellor Kwais Kwarteng's package of unfunded tax cuts in his september 25 "mini" Budget.

The powerful inflows into money market funds, which act in a similar way to a bank account for institutional investors, are one of the clearest signs yet of how schemes are selling assets in order to build a war chest that they hope will be been enough to weather any new collateral calls.

The pension schemes need quick access to cash since many use liability-driven investment strategies to match their assets and liabilities – vehicles that required large injections of collateral after Kwarteng's fiscal

statement sent gilts tumbling. At the end of last year, LDI schemes covered about £1.4tn in defined-benefit pension fund liabilities, according to The

Larry Fink, chief executive of Larry Fink, chief executive of BlackRock, a major player in the LDI industry, said on Thursday that it appeared "much of the reconstruction of these products may have been done and the market may be . . . a little more propulsion."

normalised".
Emma Hudson, investment consultant at isio, added yesterday that "there are early positive signs from the market this morning but, given the volatility experienced in the last few weeks, pension schemes are holding their breath".
The inflows into sterling money market funds "have been gigantic", said Peter Crane, president of Crane Data, a specialist service focused on the money market sector.

specialist service focused on the money market sector.

"The growth for sterling money market funds has been far stronger than for the dollar and euro-denominated funds that trade in Europe, which indicates that specific UK issues are driving the increase," he added. Sterling money market fund assets registered £251bn on October 11, a 27 per cent rise from September 28, the day the BoE launched list intervention to avert "fire sales" by pension funds. Holdings of the most liquid assets in sterling money market funds have also

risen this month, according to Fitch, the rating agency.

rating agency.

"This suggests the managers of these funds are anticipating large withdrawals related to LDI collateral calls to pension schemes or to build liquidity cushions in light of the extreme gilt market volatility," said Minyue Wang, an analyst at Fitch.

The majority of the inflows have gone to sterling funds run by BlackRock, Legal & General Investment Manage-ment and Insight Investment, the asset managers that oversee the biggest LDI

Pension managers' efforts to shore up their positions come ahead of the "cliff edge" yesterday when the central bank's bond-buying programme was

bank's bond-buying programme was due to end.
Gilt prices rallied strongly towards the end of the week on expectations that Liz Truss's government would unwind at least some of its £45m in unfunded tax cuts, giving some respite to the pressure on the pensions sector.
"While the current fall in yields is helpful to increase the resilience pensions funds have going into next week, with so much uncertainty still present it could be a while before the markets are considered 'calm' again," said Hudson.
Indeed, while yesterday's trading started in calmer fashion with Truss scrapping corporation tax cuts and

Hurried march: of England launched its intervention to avert 'fire sales'

appointing Jeremy Hunt to replace Kwarteng as chancellor, there

Kwarteng as chancellor, there was a renewed gilts sell-off at the end of the day that threatened to put fresh pressure on pension schemes. Such schemes had also encountered multiple "pinch points and blockages" that had slowed their efforts to raise cash, said Nikesh Patel, head of client oblitions at Van Lanschot Kempen a solutions at Van Lanschot Kempen, a Dutch private bank and LDI investor.

"There have been enormous strains on the resources of asset managers, consultants, banks and scheme trustees," added Patel. "The financial

consultants, banks and scheme trustees," added Patel. "The financial sector is simply not geared to dealing with simultaneous urgent requests from thousands of pension schemes." Hudson said the practical challenges confronting schemes were significant. "Many investment funds have dealing windows that might be open once a week or once a month. So schemes might only have one chance (in that time window) to deal." The tight deadline has forced some schemes to ask for help from their corporate sponsor with short-term loans. "We are also seeing companies with more than one pension scheme in their group requesting inter-scheme loans," said Jacqui Reid, a partner with law firm Sackers.

A portfolio manager who asked not to be named said: "Loans from corporate sponsors are an absolute last resort."

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OWEN WALKER EUROPEAN BANKING CORRESPONDENT

Fixed Income

Processing

added to gilts crisis

delays at key custody bank

EUROPEAN BANKING CORRESPONDENT
Northern Trust, a large US custody
bank, was overwhelmed by margin calls
during the UK government bond
market turmoil, hampering the ability
of pension funds to raise cash, according
to several people involved in the trades.
Processing hold-ups forced Northern
Trust to redeploy staff from its US
headquarters to help with the workload,
according to two people with knowledge
of the bank's operations.
Northern Trust acts as a depository
for two of the biggest liability-driven
investment managers caught up by the
gilt sell-off, Legal & General Investment
UK pension funds were faced with
sudden and escalating demands for
cash following a steep sell-off in gilts
after former chanceller Kwasi Kwarteng's ill-fated "mini" Budget on September 23.
This forced the schemes and their LDI

This forced the schemes and their LDI This forced the schemes and their LDI managers, who use derivatives to help pension schemes manage risks stemming from long-term liabilities, into a rush for cash to meet margin calls,

leading to further selling of gilts.

The Bank of England responded with a series of market interventions, includ-

'Aside from the liquidity risk issue, there was a huge human resources processing component'

ing a gilt-buying programme that it has insisted publicly would end yesterday. While the lack of liquidity in pension fund investment portfolios was the principal reason for the market volatil-ity, these problems were intensified by processing backlogs at some of the cus-todybanketh administer thas easts tody banks that administer the assets.

Aside from the liquidity risk issue there was a huge human resources processing component," said a senior banker involved in the trades, adding that Northern Trust's manual processing was a key blockage in the system. "They have diverted a lot of US resources to the UK over the past two weeks to deal with what is going to come

Another banking executive said:

Another banking executive said:
"they were overwhelmed with trade
volumes, particularly for margin calls."
Though often overlooked, custody
banks provide a vital administrative
function for investment funds,
safekeeping their assets, settling trades,
keeping records and exchanging
currencies

currencies.

An executive at a rival custody bank sald Northern Trust used more manual processing than others.

Another competitor said Northern Trust's role as depository for two of the largest LDI managers created a concentration of stress on its operations.

Northern Trust, which is headquartered in Chicago, declined to comment.

Additional reporting by Joshua Franklin in New York

Harvard warns of markdowns to private equity and venture capital holdings

The managers of Harvard University's \$51bn endowment have warned of substantial markdowns to come in its private equity and venture capital portfolio, predicting heavy losses for institutional investors.

The largest US university investment fund expects "meaningful adjustments" to its private fund holdings at the end of the year, it said on Thursday, as annual audits force private equity and venture capital funds to cut valuations of unilsted assets. Harvard's endowment lost 1.8 per cent for the year ended lune \$3,2022

Harvard's endowment lost 1.8 per cent for the year ended June 50 2022, although it still outperformed the 8.8-500, which fell 11 per cent, as its portfolio of private assets mitigated a sharp drop in public stock markets. The outbreak of war in Ukraine and surging interest rates have caused pub-

licly listed stocks to plunge in value this year, creating big holes in the portfolios of large endowments and pensions.

Private funds, however, have not been adjusted to reflect new market conditions and many have gained in value through to the end of mid-year — a

disconnect that Harvard predicts will hit portfolios later.

"[Private] managers have not yet marked their portfolios to reflect general market conditions," Narv Narvekar, chief executive of Harvard Management Corporation, said in a message to the university. "We expect that the end of the current calendar year might present meaningful adjustments to these valuations, as investment managers audit their portfolios."

Buyout and venture capital funds



Harvard's endowment lost 1.8 per

ere Harvard's best-performing asset,

were Harvard's best-performing asset, said Narvekar.

He highlighted the endowment's venture capital holdings, which gained "high single digits" for the fiscal year, as particularly prone to markdowns. Manager's norm of marking venture investments at their latest financing round "may slow the process of moving existing valuations to fair value", said Narvekar, who noted that the endowment was "cautious about forward-looking returns in private portfolios". Harvard sold \$1.1bn of private equity funds in the summer of 2021 amid a market it characterised as having "significant ebullience", a manoeuvre that it believes voided large discounts. While Harvard's endowment gained 0.8 per cent for the year ended June 50. The

per cent for the year ended June 30. The endowment for Columbia University lost 7.6 per cent, it said on Wednesday Harvard blamed some of its losses on a decision that the university made to

divest of fossil fuel-based inves Narvekar said a number of large investors "leaned into the conventional energy sector" in a strategy that added "materially to their total return".

consultants, banks and scheme

'There

on the resources of asset managers,

have been

enormous strains

American lawmakers push for regulator crackdown on carbon offsets trading

US lawmakers are pushing the federal regulator to crack down on the market for carbon offsets and draw up new rules for its oversight.

A group of Democratic party senators, including former presidential contenders Bernie Sanders, Elizabeth Warren, Cory Booker and Kirsten Gillibrand, have asked the Commodity Futures Trading Commission to address the schemes used by companies to offset

In a letter to the CFTC, obtained by the Financial Times, the senators said that the purchase of offsets allowed companies "to make bold claims about emission reductions and pledges to reach 'net zero', when in fact they are taking little action to address the climate impacts of their industry". Each carbon credit in theory repre-

sents a tonne of carbon either avoided or removed from the atmosphere. In practice, the offsets were often derived om dubious sources, and both pricing

and verification lacked transparency.

Trading in the offsets market jumped from about \$520mn in 2020 to \$2bn in

2021, according to data group Ecosystem Marketplace.

The senators said offsets that did not deliver the environmental benefits they promised constituted "fraudulent investments" that were "a convenient and profitable way to market climate consciousness without requiring real action to reduce emissions".

The letter was sent in response to the

The CFTC is considering whether the offsets market is 'susceptible to fraud and manipulation'

CFTC's public call for information on climate-related financial risks.

climate-related mancai risks.

Carbon offsets, such as tree planting
schemes, are generated by a range of
projects designed to capture carbon
emissions or avoid pollution being emitted in the first place. While they have
grown increasingly popular, criticism
about a lack of standards in the market
becomes means.

has also grown louder. The market is fragmented and unreg-

sector initiatives are working to draw up rules aimed at improving credibility.
But the rules for voluntary carbon markets proposed by a group backed by Mark Carney, the former Bank of England governor, have received criticism as participants argue that they risk further complicating the market.
As part of its work to better tackle climate-related financial risks, the CFTCs is considering whether the offsets market is "susceptible to fraud and manipulation". In their letter, the senators asked the CFTC to develop standards for offsets.

CFTC to develop standards for offsets, investigate cases of potential fraud and convene a working group to study the risks to investors of offsets and

erivative products. This week, the UK's Climate Change Committee, which advises the government, warned that, without reform, the offsets market risked

undermining net zero emissions plans.
Scott O'Malia, head of the
International Swaps and Derivatives
Association, told the FT this week that greenwashing could destroy the offsets market. "We cannot risk having greenwashing or double counting," he said

COMPANIES & MARKETS

On Wall Street

Hedge funds look to exploit pick-up in M&A





uge move sincurrency markets lookset to provide one group of hedge fund mangers with a rich seam of trading opportunities again. So-called merger arbitage funds, which bet on the likelihood of corporate mergers and acquisitions closing, have had fewer deals to trade this year as global economic uncertainty and higher interest rates have weighed on dealmaking.

But the dollar's relentless march higher against sterling, the yen and the euro could change all this.

With dollar's based companies or funds now able to pick up foreign companies for a lot less than before, "everything in the Uk is onsale", as one US private equity executive put it this week. Merger arbs smell an opportunity.

"UK companies are a lot cheaper than a few weeks ago," said Pierre di Maria, head of event - driven at Cheyne Capital in London. "Weexpect a pick-up in UK M&A to bet riggered by weakness in the pound."

M&A to be triggered by weakness in the pound."

Priced in sterling but with a high proportion of dollar earnings, FTSE companies are a natural target.

Some managers, such as Kite Lake's Jamie Sherman, believe the market is not pricing such as Kote Lake's Jamie Sherman, believe the market is not pricing such stocks correctly. Felix Lo, a former Millennium trader who now runs a merger arb fund at Trium Capital, has bullt as reening tool tomonitor the effect that these currency moves are having on cross-border deals. He expects US firms to be active. "Both the price paid and the target's value can materially change in a very short period of time," said Lo. "CEOs across the globe are generally cuatious in

this environment but USCEOs are the most bullish and eager to do deals," he added.

Any pick up in activity will be a welcome fillip to merger arbs, who have found their opportunities set constrained by a darkening economic

constrained by a darkening economic outlook. After last year "secord M&A, global deal volumes were down 34 per cent year only ear in the first nine months of this year, while US volumes were down 40 per cent, according to Refinitiv.

Deal activity has also been overshadowed by concerns that the Department of Justice and Federal Trade Commission will take a tougher approach to takeovers. The head of the DoJ's antitrust unit, Jonathan Kanter,

That is a world away from the so-called 'arb-ageddon' of March 2020 when deal spreads exploded

has said it will take a tougher stance on private equity deals, while FTC chair Lina Khan has said regulator should be "sceptical" when private equity firms try to touly businesses divested by companies that are merging.
While managers such as Kite Lake's Sherman argue such regulatory risk is "more bark than bite", it has never the less increased the uncertainty around deals.
Reflecting that uncertainty, average annualised deal spreads — the gap between the deal price and the share price — have risen from 8.1 per cent at the start of the year to 17.6 per cent, according to data from UBS Special Situations, which takes into account deals with a spread of between zero and deals with a spread of between zero and

The change in conditions is showing up in some funds' performance numbers. While some funds such as Trium and Kite Lake's KL Special Opportunities are up double-digits,

underwhelming 0.7 per cent on average in the first nine months of this year,

according to data group HFR.
That is a world away from the so-called "arb-ageddon" of March 2020 when deal spreads exploded during the onset of the coronavirus pandemic and merger arbitrage funds lost nearly 10 per cent on average in a month. But it is still a marked slowdown from last year's buoyant 10.6 per cent gain.

buoyant 10.6 per cent gain.

But while a pick-up in cross-border
M&A will be welcomed, there will of
course be hurdles. The UK's financial
chaos is likely to make US boards wary of
committing to deals just yet.
Moreover, UK companies often seek to
ensure they have enough dollar
revenues to match the costs of their
dollar debt. That can leave the mina
'delicare' Stustion, according to

revenues to match the costs of their dollar debt. That can leave them in a "delicate" situation, according to Cheyne's di Maria, as their debtrises in dollar terms while their revenues are hit by a slowing globale conomy. However, he believes that this is a problem that can be "easily fixed" if the acquirer is a private equity that can then replace dollar debt with local currency paper. While they wait for an upwaiting maral the total condition of the condition

laurence.fletcher@ft.com

The day in the markets

What you need to know

Stocks lose steam as survey points to higher US inflation pressures
Falls come even as JPMorgan gains on better than feared earnings report Sterling and gilts slide after UK

Wall Street stocks fell yesterday, reversing earlier gains after a downbeat survey on consumer inflation expectations cast a pall over the start of the widely anticipated US earnings

The broad S&P 500 gauge was down 1.6 per cent by the early afternoon in New York. The Nasdaq Composite, which is stacked full of technology shares that are more sensitive to interest rate

more sensitive to interest rate expectations, lost 2.5 per cent. Across the Atlantic, the Stoxx Europe 600 gauge closed up 0.6 per cent. Those moves came after a survey from the University of Michigan showed that US consumer sentiment had improved, delivering a reading of 59.8 for October—3bove crossensis expectations for a above consensus expectations for a figure of 59 and higher than August's

58.6. However, respondents had also cranked up their inflation expectations, the survey showed, taking their one-year forecast to \$1 per cent from a previous projection of 4.7 per cent. Hoth Inflation readings have typically darkened the mood in stock markets this year, fuelling expectations that the Fed and other global central banks will tighten monetary policy more aggressively.

Markets update



Japan's yen hits a fresh 32-year low

negative swing in sentiment, with some arguing that markers had already sold off significantly in recent weeks, flushing out bearish investors. Investors were also responding to a fresh batch of US banks' financial statements, with JPMorgan and peers beginning the new earnings season. Corporate reports will be scrutinised in the coming days for signs of strain from high prices and rising borrowing costs. JPMorgan's shares rose after it revealed that third-quarter net income had dropped 17 per cent — a decline less severe than analysts' expectations.

Yesterday's market moves also came after Prime Minister Liz Truss sacked chancellor Kwasi Kwarteng and reversed a planned cut in UK corporation tax. Gilts came under renewed selling pressure, reversing a rally earlier in the session. The 30-year yield added 26 basis points to 4.8 per cent as its price fell. The pound slid 1.3 per cent against the dollar to 51180, having rallied as high as \$13565 overnight.

The dollar added 0.6 per cent against a basket of 51s peers and Japan's yen hit a new 32-year low against the dollar at ¥148.69, Ian Johnston and Harrier Clarfelf

	US	Eurozone	Japan	UK	China	Brazil
Stocks	S&P 500	Eurofirst 300	Nikkel 225	FTSE100	Shanghai Comp	Bovespa
Level	3608.01	1549.64	27090.76	6858.79	3071.99	113012.67
% change on day	-1.69	0.40	3.25	0.12	1.84	-1.13
Currency	\$ Index (DXY)	\$ per €	Yen per \$	\$ per £	Rmb per \$	Real per \$
Level	113.095	0.975	148.365	1.125	7.192	5.290
% change on day	0.651	0.309	0.672	0.089	-0.022	-0.116
Govt. bonds	10-year Treasury	10-year Bund	10-year JGB	10-year Gilt	10-year bond	10-year bond
Yield	4.013	2.345	0.249	4.331	2.699	12.557
Basis point change on day	5.440	6.800	0.280	14.300	-2.800	1.200
World Index, Commods	FTSE All-World	OII - Brent	OII - WTI	Gold	Silver	Metals (LMEX)
Level	365.72	92.03	86.13	1648.10	19.18	3615.80
% change on day	-0.70	-2.69	-3.34	-1.35	-0.05	0.50

Investigation required to hold those behind UK pension crisis to account

John Ralfe Markets Insight



September's "mir Budget, the UK's company pension system seemed to be in meltdown with apocalyptic headlines about scheme solvency, all blamed on so-called liability-driven investment.

To calm things, the Bank of England announced it would buy up to £65bn o gilts — the long-term government IO that are the mainstay of UK pension

fund investments.

Although the nuts and bolts of how LDI works are complex and opaque, the big picture is clear.

The extreme stress was not because pension schemes — and the company sponsors guaranteeing them — were simply trying to match their promises to pay pensions with assets that delivered income when those liabilities canned the

This strategy, which UK chen This strategy, which UK chemist chain Boots pioneered in 2001 when I was head of corporate finance, involves selling equities and buying matching long-dated bonds, providing both fixed and inflation-linked returns.

LDI has evolved from that into something quite different from just hedging liabilities to pay pensions. What we see now is happening because pension schemes have been speculating—investing in quite different from just hedging liabilities to pay pensions, what we see now is happening because pension schemes have been speculating—investing in equities, private equity and hedge funds, with disguised borrowings or leverage—not

OK pension schemes have been operating as badly run hedge funds, increasing risk for themselves and the whole financial system. This greed, stupidity and laziness was encouraged by investment consultants, who get paid for complexity.

Some pension schemes have bought leveraged gilt funds" — the clue is in the name. These instruments crea leverage through derivatives and gilt repos, which allow holders to exchange government bonds for cash. The economic risk is taken on by the pension schemes. If a fund has a typical three times leverage for every 10 per cent fall or rise in the value of the

Use of leverage, however cleverly disguised, should be banned. We also need better accounting

underlying gilt, the value of the fund

falls or rises 30 per cent.
What was the trigger for the meltdown? As gilt interest rates rose meltdown? As gilt interest rates rose following the "mini" Budget, UK government bond prices fell and the value of the leveraged units fell even more. This triggered calls for pension schemes to stump up more collateral on their trades. The danger was that, to meet the collateral calls, pension schemes sold their most liquid assets: gilts. This aggravated the fall in gilt prices, further increasing collateral calls in a "doom loop".

We are left in a position in which the taxpayer has in effect had to bail out pension schemes via the Bank of England intervention. This is moral

Taxpayers should not be bailing out companies that have benefited from pension scheme leverage and holding pension scheme leverage and holding equities, allowing them to make lower cash contributions to their pension schemes. Companies should be getting out their cheque books, accelerating their deficit contribution payments or meeting margin calls directly on behalf

Since leverage is the cause of the whole problem, pension funds should be banned from using leverage, however cleverly disguised. (Pension funds can't generally borrow.)
We also need better accounting so

shareholders and pension scheme members can see exactly what is going

on in pension schemes. Higher gilt yields have helped pension schemes by reducing the value of their liabilities and improving funding levels. Pension funds will now be selling equities to switch to gilts and lock in surpluses. Of course, this will in turn increase demand for gilts and put pressure on equity prices.

Over the next few months, we will also see pension schemes selling less liquid assets, especially those in private

liquid assets, especially those in private quity. Some companies with well-funded schemes will be able to offload their pension risks entirely with buyouts from third-party insurers. Given the scale and speed of the leveraged LDI turnoll, the Boft, the Treasury and the Pensions Regulator should have an urgent investigation to pool information and hold those responsible for this mess to account.

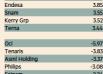
Main equity markets S&P 500 Index

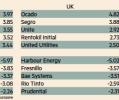






%	US	
	Wells Fargo & Co	3.59
Nps	Delta Air Lines	2.73
	Jpmorgan Chase & Co	2.56
	Citigroup	1.79
	Norwegian Cruise Line Holdings Ltd	1.70





Wall Street

Better than expected results pushed Wells Fargo to the top of the S&P 500 benchmark with the bank reporting revenue of \$19.5bn for the third quarter, beating the Refinitiv-compiled estimate

of \$18.8bn.

But the lender had to set aside \$2bn during the quarter "related to litigation, customer remediation and regulatory matters", said chief executive Charlie

Schar.

Since 2016, the fourth-biggest bank in the US by assets has been trying to draw a line under a fake accounts scandal.

JPMorgan, the largest US bank by assets, also railled after posting a smile affect posting a smile fall in quarterly profits than Wall Street expected.

Providing a further fillip was a 34 per cent jump in net interest income — the difference between what JPMorgan pays on deposits and what it earns from loans and other assets — to \$77.6bn, aided by this year's aggressive rise in interest rates

Europe

A chunky earnings miss pushed Switzerland's Temenos down sharply. The banking software group reported third-quarter revenue of \$212mm, missing consensus estimates by 14 per cent, while operating profit of \$40.8mm was way off the \$84mm Citi had expected. Max Chuard, chief executive, said he

was "disappointed by our results ...
which were severely impacted by banks
delaying signing decisions in the last
weeks of the quarter due to uncertainties
linked to the worsening macro

London

Guarantor loans provider **Amigo** surged more than 40 per cent on news that It had received approval from the UK financial watchdog to resume "lending, under certain agreed conditions, with

under certain agreed conditions, with immediate effect". Amigo stopped lending in November 2020 owing to "uncertainty surrounding Covid-19" and has been embrolled in a tussle over compensation for historic mis-selling.

insis-selling.

International Distributions Services, formerly Royal Mail, slid after threatening to cut up to 10,000 full-lime jobs. The postal group said its position had "deteriorated" due to the impact of industrial action, "macroeconomic headwinds" and an inability to deliver on the productivity improvements agreed with its employees' main union. The news came as IDS reported a half-year loss of £219mn, down from a £235mn profit a year earlier.

Hipponels Songs, a publishing company that buys music rights, raillied

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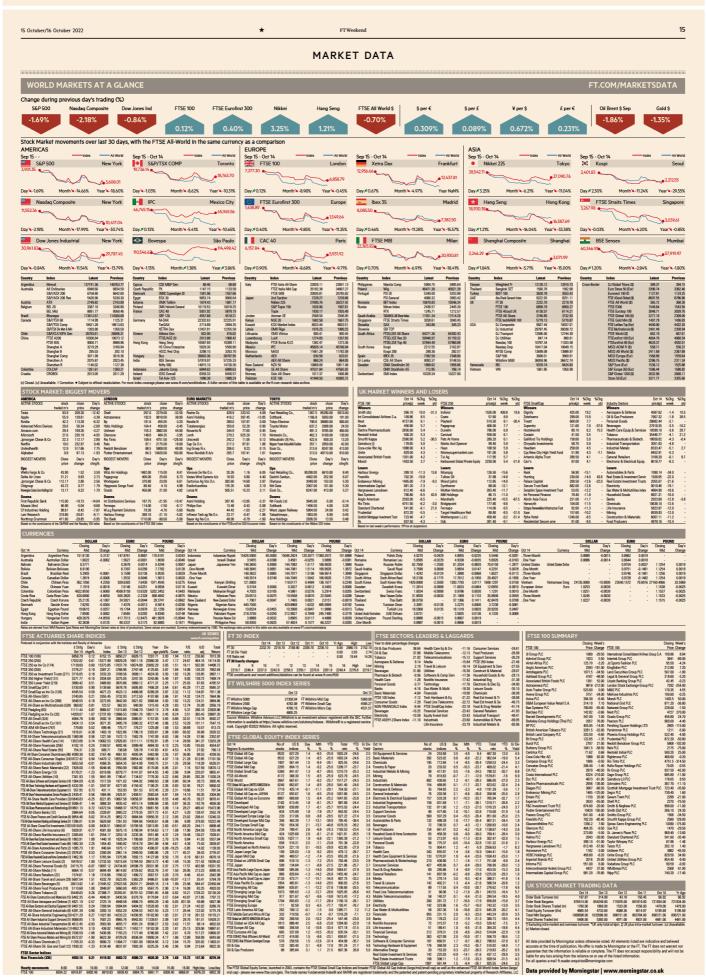
A frimming of its annual sales guidance weighed on Beyond Meat, the plant-based food group, which also announced a 19 per cent cut to its workforce.

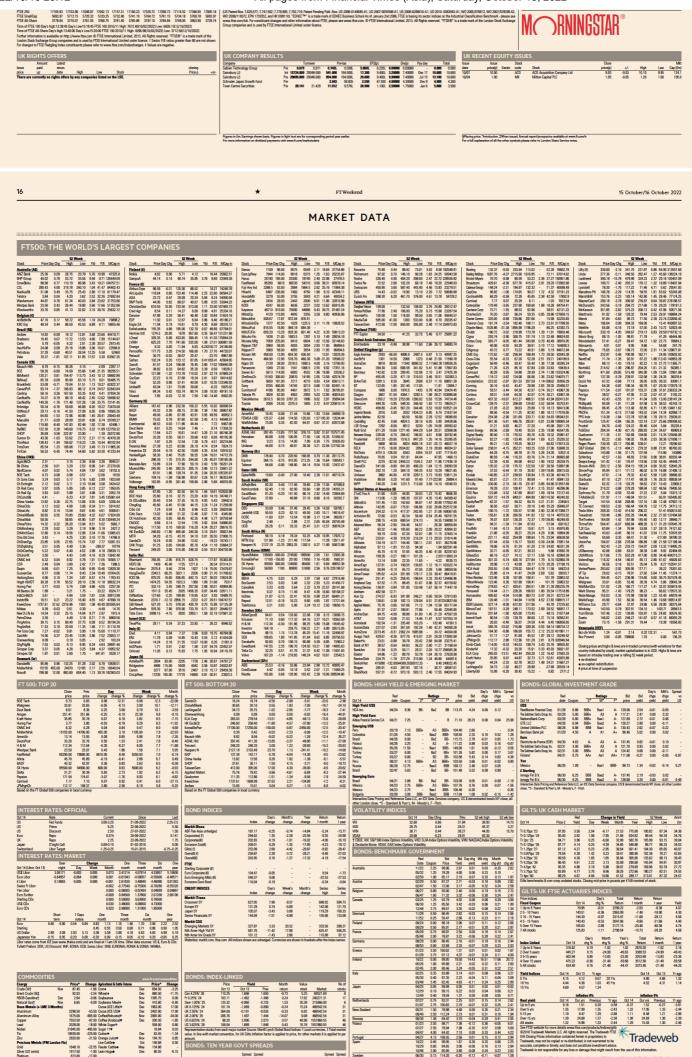
It blamed the downgrade on "soffness" in its food category, increased competition and higher inflation.

Ray Douglas

guidance letting ousness had maintained a "iign nainnounced a market has become slightly more cautious than it was before the summer
The update spurred a rally across the
sector, lifting Wilhiborgs Fastigheter,
Sagax, Fabege, Fastighets and
Wallenstam. Ray Douglas

programme that would run until
December 8 this year.
How many shares it planned to
purchase was not disclosed. RBC Europe
said this was "a sensible decision given
that, we believe, the shares are





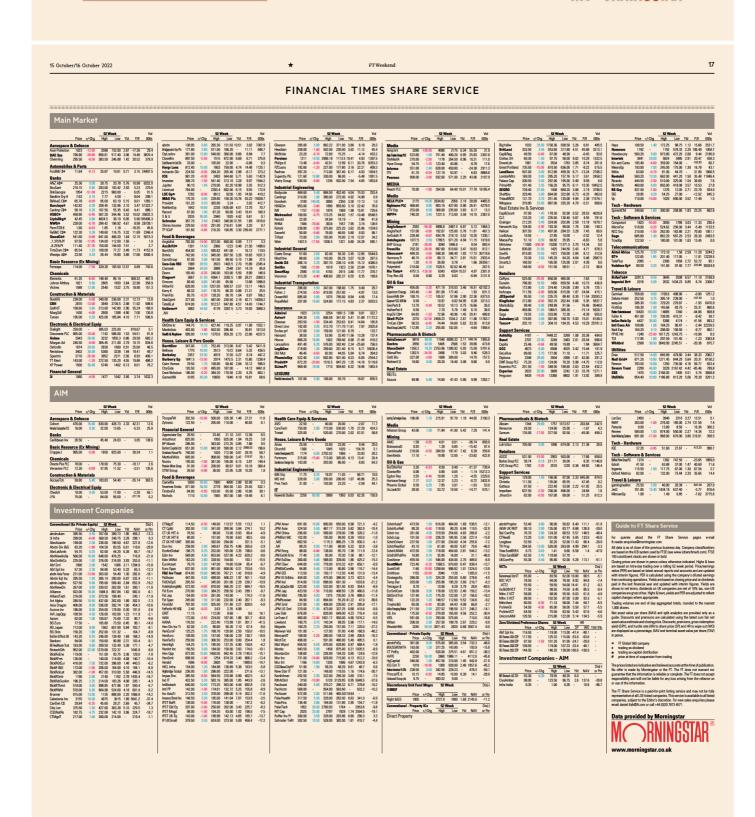


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UK tax: the trouncing of Trussonomics

For someone who believes in the power of markets, Liz Truss took a long time to appreciate their most volatile elements. Yesterday she capitulated, sacking her chancellor. Replacement Jeremy Hunt is a relative moderate. The decision, and the partial reversal of the mini-Budget, marks the end of an ill-starred experiment in unorthodox economics. With smoke still billowing out from the lab, markets will expect better chemistry from Truss and Hunt, himself a low-tax advocate. They must buff up the government's conomic credibility. Yes, government bonds staged a recovery in anticipation of the U-turn on corporate tax. But reintroducing an £180n increase reverses just two fifths of the mini-Budget's £45bn unfunded tax cuts.

Businesses crave stability. They should welcome efforts to get a grip on public finances. But some, including banks, should face a higher burden after the reinstatement of the after the reinstatement of the corporate tax rise next April from 19 per cent to 25 per cent. Nor is it just governments demanding a bigger share of profits. Workers too want more.

A relatively high headline rate will make Britain a less attractive place to do business. The UK was the enthusiastic proponent of using tax as a lever to attract inward flows of capital. It led the race to cut rates which have fallen 8.3 percentage points to 20 per cent in the 11 years to 2021, according to the OECD

The final impact of a high headline corporate tax rate on investment decisions depends on the generosity of allowances. In the UK, these have in the past lagged behind other countries. Businesses should demand more

investment-friendly tax reliefs. That ould soothe the burn of a rise in the headline rate. That percentage though high internationally, is unlikely to drop again. The fallout from Trussonomics is likely to make corporate tax cuts a toxic topic in future election campaigns

EU energy policy: an educated gas

Germany argues that its giant €200bn package to shield companies and households from high energy costs isn't households from high energy costs isn't selfish: the benefits to Europe's largest economy will trickle down to everyone else. Plus, everyone is at it. Spain, Portugal and France all have some measure of support in place. But the issue is the package's relative size. Germany has the debt capacity to push through subisidies that fiscally constrained countries such as Italy will never be able to replicate. A piecemeal

Art market: picture perfect Fine art is outperforming in 2022



Investors cope with recession, inflation and high-cost debt. Havens are few. Gold is down 9 per cent in the year to date. Is the art market worth a look? By rights, art should be shielded from the worst of economic winds: collectors tend to be wealthy and to fund purchases from income or savings. Recent auctions seem to bear this out. Combined sales from the top three houses were up more than 20 three houses were up more than 20 per cent in the first half, one survey found. The ARTBnK Index, which tracks prices fetched by active artists has risen more than 50 per cent. The indicators have limits.

Auctions are less than half the art market. Indices that track them only count successes: no allowance is made for lots that are pulled or stay unsold. Every work is different. The price it fetches may say more about its size, colour or quality than about

the state of the market. That said, the

the state of the market. That said, the mood music is still positive. The blue chips — Picassos, Monets, Basquiats — are assumed to be the safest bet. Buying them may be a once-in-a-lifetime chance. Going satest bet. Buying them hay be a once-in-a-lifetime chance. Going mainstream is a natural way for investors to try to limit the risk of these expensive and illiquid asset purchases. But where does that leave

the more modest collector?

Enter fractional ownership. This gives investors the chance to own a gives investors the chance to own a bit of a Basquiat and sell it on without the work changing hands. Useful for those wishing to diversify assets, less so for those who want a painting. Or buy art you like, and look elsewhere for investment. For all the

buzz over collectable asset classes, it is easy to forget that over the past decade the S&P outperformed them by miles, even after its recent decline

support should be as limited as possible. It is unwise to remove price signals from a market with insufficient

signals from a market with insufficient supply. And debt needs to be paid back. That is important considering the potentially large numbers involved. Look at the gas sector, first. The European market consumes roughly 4,000 terawatt hours yearly. Gas now costs about €145 per megawatt hour.

Making up the difference between that and historical prices of about

and instortical prices of about 220/MWh would cost €500bn a year. It would promote gas demand just when Europe needs to ration. But focus a subsidy on industry — which accounts for about 20 per cent of European gas demand — and borrow Germany's proposed price cap of €70/ MWh for 70 per cent of consumption – and the cost shrinks to a manageable €42bn. The remaining price exposure would also provide incentive to cut demand. That's crucial given Europe faces a tight winter and year ahead.

Kroger/Albertsons: bagging a rival

margins of 5 per cent at best. The entry of Amazon, Costco and Walmart exacerbated the cut-throat competition. A combination of Kroger, Albertsons and Safeway may pass regulatory scrutiny because of this encroachment by general retailers and

the success of ecommerce. Kroger plans to lighten its load when competition authorities review deal. It has committed to create a new listed group, holding between 100 and 375 stores, with existing Albertsons investors getting shares in this spin-off. Kroger may divest other stores for cash as well. The SpinCo is a tax and time-efficient way to satisfy antitrust regulators keen to cut Kroger's regional

regulators keen to cut Kroger's regional market concentration. How well such a diminutive chain is received by the public market is to be seen. But the mooted valuation ascribed by Albertsons and Kroger — three times ebitda from stores alone — is reasonable. While awaiting the regulatory review, Albertsons investors will be paid a fifth of the deal price in a special dividend as compensation.

special dividend as compensation.

Despite the brutal economics, private equity has minted fortunes in the grocery business. KKR's controversial

UK debacle shows central bank 'tough love' is here to stay

Katie Martin

The Long View

ver the past three weeks, the UK has provided the world with more "lessons to be learnt", in Bank of England-speak, than any market since the USin 2008.

Entire textbooks will come to be written about the stunning scenes in the UK's usually sedate bond markets since the "mini" Budget of September 25, with chapters entitled "Government policy-makers: Don't Do This" and "Or This".
One of the key lessons that investors would be well advised to heed is that central banks really, truly mean it this

would be well advised to heed is that central banks really, truly mean it this time. They do not care how much money you are losing, even if global stocks are down 26 per cent this year without the usual counterbalance of higher returns from bonds.

They simply cannot be blown off ourse from a relentless rise in interest course from a relentless rise in interest rates to quash the inflation they first failed to see coming and then swore was a blip. They are not in the mood for doing anything to foster moral hazard or to risk pushing inflation even further from their targets.

from their targets.

To recap on the UK for anyone lucky enough to have missed it: markets were looking grim globally, with inflation proving sticky and most big central banks slamming on the monetary brakes. On September 23, Kwasi Kwarteng — who was the chancellor when I started writing this column before he was sacked — stepped in with a "mini" Budget that included the biggest unfunded tax cuts in 50 years and a huge increase in borrowing, all predinot been subjected to independent

UK government bond markets recoiled, prices fell fast and technicalities relating to hedging strategies meant certain pension funds had to sell more. The BoE halted this spiral by offering to buy gilts off them, later backing that up

with further measures to enhance liquidity and buy inflation-linked bonds for a period ending yesterday. This had all already provided more excitement for gilt market veterans than, well, ever. But a fresh shock came late on Tuesday this week, when BoE governor Andrew Balley said he was serious: this support really would end yesterday. No rollovers of support.

Investors are hard coded, from the mast decade—ada—a-half, to believe that

past decade-and-a-half, to believe that temporary assistance has a magical way of becoming semi-permanent, that central bankers will look after them. But speaking at an event in Washington Bailey was blunt. "We've announced w

Central banks really, truly mean it this time. They do not care how much money you are losing

will be out by the end of this week. My message to the [pension] funds is you've got three days left," he said. This went down like a cup of cold sick. The consensus was that disaster lay

ahead. In fact, it turned out to be a mas-ter stroke. All of a sudden, take-up of the central bank's bond-buying facility shot up. Market participants realised they could not wait and hope for the BoE to buy bonds off them at a better price. They had to get it done — this is not a form of backdoor monetary support.

Against the odds, the central bank managed to get the market under con-trol and cap what was looking like a disorderly ascent in yields. Any form of more lasting prop to market stability is

likely to be very narrowly targeted.

"[The BoE] didn't want anyone to think they were getting bailed out," says Tomasz Wieladek, at T Rowe Price. "The bar for central banks to pivot is very high", given high inflation, he adds.

This is precisely the sort of tough love at investors must learn to live with. To that investors must learn to live with. To quote the peerless Björk (no ridiculous quibbling on her immense talents will be entertained, so please don't bother emailing me): "Your rescue squad is too exhausted."

exhausted."

Some fund managers are finding it easier to adapt to this new reality than others. Ark Investment Management's Cathie Wood – the doyenne of growth stocks and a champion of innovation – is in the latter camp, perhaps unsurprisingly for someone whose flagship exchange-traded fund has fallen 63 per earthlessee. This work of heavened to ingly for someone whose flagship exchange-traded fund has fallen 63 per cent this year. This week, she penned an open letter to the US Federal Reserve "out of concern [it] is making a policy error that will cause deflation".

error that will cause dellation". Wood sounded exasperated at the Fed's latest 0.75 percentage point rate rise, asking: "Unanimous? Really?" Three days after her letter, annual US inflation was reported to be running at 8.2 per cent, just a shade below the pre-vious month's reading of 8.3 per cent. It is reasonable to wonder why aggressive rate rises are not yet showing any dis cernible success in pulling down infla tion. But the answer has to be "yes,

The Fed does not operate in a vac unm. "Several participants noted that...it would be important to cali-brate the pace of further policy tighten-ing with the aim of mitigating the risk of significant adverse effects on the eco-nomic outlook," it said in its latest meet ing minutes. But that is nowhere close to a serious suggestion it is considering a more lenient path. Bad news for econo-mies and real life is often good news for markets, as it suggests central banks might be more generous to the financial system. But it is increasingly clear that we would need a truly dire shock for that to work now.

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