DOW JONES | News Corp \* \* \* \* \* \* TUESDAY, OCTOBER 11, 2022 ~ VOL. CCLXXX NO. 86

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What's News

# Business ヴ Finance

crisis in U.K. govern-A ment-debt markets accelerated after a fresh attempt by the Bank of England to extend support to pension funds failed to assuage worried investors. A1

◆ Two Fed officials began laying out a case for exercising caution in raising rates after policy makers last month telegraphed plans to continue lifting them at the fastest pace in decades. A2

 Bio-Rad is in talks to combine with fellow lifesciences company Qiagen NV in a deal that would be worth more than \$10 billion, according to people familiar with the matter. B1

• U.S. stocks dropped, with the Nasdaq retreating 1% to its lowest close in over two years. The S&P 500 and Dow lost 0.7% and 0.3%, respectively. Some Asian markets fell sharply early Tuesday. B1

◆ Tesla and Chinese rival BYD each broke their monthly records for deliveries of electric vehicles in China, as competition between the two intensifies. B1

• U.S. curbs on exports of chips and chip-making equipment to China are set to deal a setback to some of that country's fast-emerging semiconductor companies. B1

♦ Worldwide shipments of PCs in the third quarter fell 19.5% from a year earlier, marking the steepest decline in over two decades. B4

• **Target said** Monday that it was beginning its Black Friday sale. Walmart also said it was offering sales this week for holiday shoppers. B3

# World-Wide

• Waves of Russian missiles slammed into Kyiv and other Ukrainian cities in one of the broadest and most intense barrages of the war, in response to a weekend attack Moscow blamed on Ukraine that seriously damaged a bridge connecting Russia to occupied Crimea. A1 Russia's missile assault on cities and their electricity infrastructure showed Moscow's ability to hit targets across Ukraine, but also made clear the limits of such tactics in advancing Putin's war aims. A6

# **Bank of** England Struggles To Calm **Markets**

**STOXX 600** 390.12 **V** 0.4%

LONDON-A crisis in U.K. government-debt markets accelerated after a fresh attempt by the Bank of England to extend support to pension funds failed to assuage worried investors.

#### By Chelsey Dulaney, Paul Hannon and Julie Steinberg

The U.K.'s central bank said Monday that it would increase the daily amounts it was willing to buy in long-dated bonds before ending the program, which it established last month, as scheduled on Friday. It also unveiled two types of lending facilities aimed at freeing up cash for pension funds beyond the end of the bond buying.

The moves appeared to backfire, with yields on 30-year U.K. gilts, as government bonds are known, jumping to as high as 4.735%, from 4.38% on Friday. Before the past two weeks, such moves would be considered unusually large for a single day.

The Bank of England launched its initial foray into markets on Sept. 28 when it offered to buy as much as £5 billion, or around \$5.55 billion, a day of long-dated government bonds. The program was aimed at helping pension funds that held large positions in derivative-based investments that were whipsawed by a furious selloff in U.K. government debt. Bonds were hammered in the aftermath of a surprise package of tax cuts announced by the new prime minister. Liz Truss. The original intervention in

Please turn to page A10

• U.K. housing market heads for mortgage-rate shock...... A10

# **Russia Unleashes Mass Strikes**









Moscow hits civilian infrastructure in Kyiv, other cities in response to attack on bridge

**EURO** \$0.9704

KYIV, Ukraine-Waves of Russian missiles slammed into Kyiv and other Ukrainian cities in one of the broadest and most intense barrages of the war, in response to a weekend attack Moscow blamed on Ukraine that seriously damaged a bridge connecting Russia to occupied Crimea.

#### By Ian Lovett, Isabel Coles and Mauro Orru

President Volodymyr Zelensky of Ukraine said Russia had carried out dozens of strikes using missiles as well as Iranian-made drones to target the country's electrical grid and other civilian infrastructure. "The occupiers cannot match us on the battlefield, and that is why they resort to such terrorism," Mr. Zelensky said in a video address as he stood near a crater left by a strike in Kyiv.

President Vladimir Putin of Russia warned on Monday of a harsh response if Kyiv were to conduct further "terrorist attacks" following weeks of battlefield losses that culminated in the attack on the strategically important Kerch Strait Bridge.

Ukraine's emergency services said 14 people were killed and 97 injured across the country, with most strikes hitting electricity substations and other targets outside city centers, away from civilian homes. Power in more than half of Ukraine's regions remained partially disrupted as of late Monday, and work was under way to restore damaged infrastructure, emergency services said. Please turn to page A8

Attacks illustrate Russia's

- range, and its limits..... .... A6
- Some Russians press Putin to harden tactics..... ... A7
- Kyiv keeps calm as missiles
  - strike.. ... A8

**Costs Rise Faster Than Prices** 

**Russian missiles rocked** Kyiv and other Ukrainian cities on Monday. From top, damage after an attack on the capital; people shelter in a subway station in Kharkiv; an injured man in Kyiv.

◆ Workers at an Iranian petrochemical complex went on strike, the latest sign that antigovernment protests are broadening to critical economic sectors. A10

◆ A renewed wave of pandemic-related lockdowns in major Chinese cities is hampering hopes for a recovery in consumer spending. A11

• Strong recent study results for an experimental Alzheimer's treatment have exposed a gap between the changes such drugs can make in the brain and their potential limits in alleviating symptoms of the disease. A3

The biotechnology industry's top lobbying group in Washington, the Biotech Innovation Organization,

said Michelle McMurry-Heath resigned as CEO. A3

◆ Los Angeles City Councilwoman Nury Martinez quit as council president after the release of an audio recording in which she insulted local politicians and made racist comments about another council member's Black son. A3

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# **Bank Stumbled**

How an Anti-Woke

# GloriFi's plans won over A-list investors, but within months it was nearly bankrupt

An A-list group of financial backers including Ken Griffin and Peter Thiel gave Toby Neugebauer tens of millions of

#### By Rachel Louise Ensign, Peter Rudegeair and AnnaMaria Andriotis

dollars to build a new bank aimed at people who see Wall Street as too liberal.

The potential customer base was huge, Mr. Neugebauer and his business partner, former Mike Pence chief

**INSIDE** 

of staff Nick Ayers, told the investors. Plumbers, electricians and police officers, the pitch went, are fed up with big banks that don't share their values. The startup, called GloriFi, initially aimed to launch with bank accounts, credit cards, mortgages and insurance, while touting what it called pro-America values such as capitalism, family, law enforcement and the freedom to "celebrate your love of God and country."

Please turn to page A12

# At Many Big U.S. Businesses

#### BY THEO FRANCIS

Many big U.S. businesses said they have been able to increase prices this year with limited pushback from customers. Not all the changes are leading to higher profits.

Cintas Corp., which rents and sells uniforms, and Vulcan Materials Co. which sells gravel and crushed stone, reported widening profit margins as they raised prices.

Others, including furniture maker MillerKnoll Inc. and Olive Garden operator Darden Restaurants Inc., said inflation continues to eat into their profits, as their costs are rising faster

than their price increases. Inflation in the U.S. economy has been running near four-decade highs, prompting the Federal Reserve to raise interest rates in a bid to bring it under control. Prices are rising unevenly across the economy. Consumer prices rose 8.3% in August from a year earlier, while producer prices rose 8.7%, government data show.

"There's never been a better time to have a conversation with a customer about price increase because they all understand it, because inflation is pretty much across the board," John Michael, an executive at MillerKnoll, told investors last month.

Prices are sticky, economists like to say. Once they go up, customers get used to it, and they rarely come down quickly. If companies' costs then fall, they can pass along even a little of the savings and keep the rest-customers get a bit of a break and margins still widen.

Corporate profit margins the difference between expenses and revenue—reached historically high levels in recent quarters, helped by strong consumer demand for a range of goods and services.

But as more companies prepare to report third-quarter Please turn to page A4

# The Two Words That Terrify Junior Employees: Pls Fix

Curt notes sent by higher-ups wreck weekends and family time

pls fix,

thx

Pls stop

#### BY LINDSAY ELLIS

Picture this: It's 9 p.m. and your workday is finally winding down. You, a professional in your 20s or 30s, haven't heard from your manager in a few hours. Things are looking good as you start closing out dozens of tabs and spreadsheets, hoping to shut the laptop and take a few hours after dark for yourself.

Suddenly, a ping. A "pls fix" email.

"Until you've gotten that 10 p.m. 'pls fix,' you just don't get it," says Amelia Noël, a former consultant and investment banker turned career coach.

"Pls fix" is shorthand for a curt note from someone up the chain—and is a phrase that has become a phenomenon among corporate stiffs in

certain high-pressure fields. The buzzword has spawned "pls fix" merchandise, and made it into the Urban Dictionary, which defines "pls fix" as a frequent email reply from a boss in consulting or finance that "more accurately translates: 'fix this ASAP and don't F\$%^& up again."

The text might vary—

please action" or "make better"—and the notes tend to come with little instructions. (What the heck needs fixing?) But the message generally translates to: stop what you're doing to send the 39th version of a PowerPoint slide to your boss.

"If you get that email, it's expected to get turned over by the time your managing director gets back into the office the next morning," says John Please turn to page A14



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Nobel in economics

goes to Ben Bernanke

and two U.S.

academics. A2

**JASON GAY** 

Baseball nails the

wild-card round and

steals the weekend

in sports. A16

# **U.S. NEWS**

## **CAPITAL ACCOUNT** | By Greg Ip

# Bernanke Put His Theories Into Practice



sometimes ask what practical good economic theory has done. The

Critics

Nobel Prize in Economic Sciences awarded to Ben Bernanke on Monday along with Douglas Diamond of the University of Chicago and Philip Dybvig of Washington University in St. Louis provides a rejoinder. The laureates independently developed the theoretical foundations for why banks exist and why bank panics hurt. Mr. Bernanke put those theories into practice when the stakes could scarcely have been higher: as Federal Reserve chairman during the global financial crisis of 2007-09.

All of finance deals with a problem known as "information asymmetry": Borrowers know more about their creditworthiness than lenders do. Savers can't undertake all the due diligence necessary to determine who is a safe borrower. Moreover, they often

want their money back without notice, before the borrower's project has earned a return. Mr. Diamond and Mr. Dyb-

vig in the early 1980s ex-

plained how banks solve this

problem. Savers entrust their

money to banks who develop

specialized knowledge about

who is a worthy borrower. By

they can give each access to

cash on demand while still fi-

aggregating many savers,

nancing useful, long-term

projects, a function called

'maturity transformation."

bel committee observed, "it

transformation, which makes

banks more illiquid as a re-

sult of creating liquidity for

depositors, that makes banks

n a seminal 1983 paper,

Mr. Bernanke showed

of the Great Depression was

due in great part to financial

factors: As the economy con-

tracted and deflation took

L that the depth and length

fragile and subject to runs."

is precisely the maturity

At the same time, the No-

hold, banks failed, taking with them knowledge about borrowers that had been critical to sustaining credit. Mr. Bernanke added an-

other crucial insight: Lenders, he noted, dealt with information asymmetry by demanding collateral, such as property, that can be seized if the loan isn't repaid. If collateral values are falling, even sound banks might not want to lend. The 1930-33 debt crisis was due to "the progressive erosion of borrowers' collateral relative to debt burdens." Mr. Bernanke wrote. The usual response of banks was "just not to make loans to some people that they might have...in better times."

The importance of collateral became the basis of what Mr. Bernanke and frequent collaborator Mark Gertler of New York University later dubbed "the financial accelerator." It explained how booms made borrowers more creditworthy by lifting collateral values and economic prospects, increasing

the flow of credit. Busts did the opposite. Thus, the financial system wasn't just a reflection but an accelerator of the business cycle.

By the 2000s, economists thought the financial-crisis problem had been solved with deposit insurance and the migration of lending from banks to capital markets. Mr. Bernanke, who became Fed chairman in 2006, wasn't so sure. In a prescient 2007 speech, he warned the financial accelerator was very much intact. If homeowners were highly leveraged, a decline in home prices could severely deplete home equity and thus impair their creditworthiness, he noted. Many banks and lightly regulated lenders, later called shadow banks, depended on uninsured deposits or raising capital from investors. A decline in these institutions' capital could cause them to lose access to funds, further impairing the supply of credit.

These mechanisms became central to the global financial

crisis that began just a few months after that speech. As home prices plummeted, so did the net worth of millions of homeowners, and the capital of countless banks and shadow banks. Mr. Bernanke responded by using every tool available, and inventing several new ones, to prop up floundering financial institutions and cushion the broader economy from bankruptcy and deflation. As a result the recession, though the worst since the 1930s, wasn't a repeat of the 1930s.

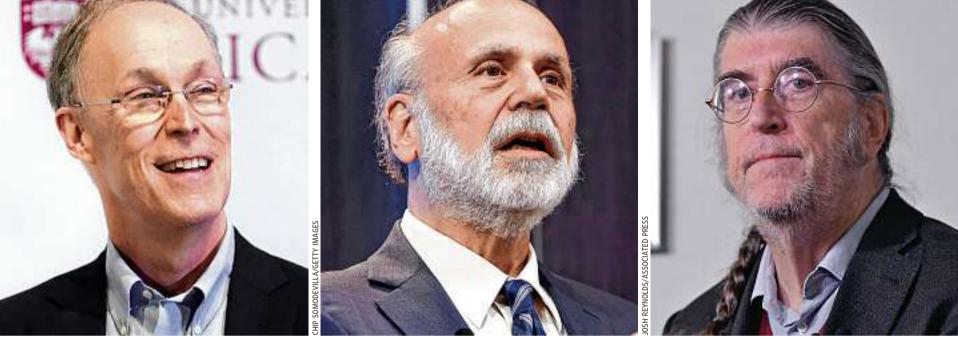
\* \*

The Nobel committee dwells at length on the relevance of the work of Mr. Bernanke, Mr. Diamond and Mr. Dybvig to the global financial crisis. Outside of a footnote, though, it manages to ignore Mr. Bernanke's central role in responding to that crisis. Yet Mr. Bernanke's contribution to economics can only be understood as a function of both, combining intellectual heft with small-p political acumen. From chairing Princeton University's eco-

nomics department to running the Federal Open Market Committee and negotiating with Congress, Mr. Bernanke, now at the Brookings Institution, had a knack for eliciting cooperation from people with bigger egos and sharper elbows.

eyond his work on financial crises, Mr. Bernanke also long advocated central banks adopt a formal inflation target. Originally a response to the high inflation of the 1970s, Mr. Bernanke also saw targets as a safeguard against the deflation of the 1930s. This interest grew in the aftermath of the crisis when inflation remained stuck below 2%. keeping interest rates near zero as well-robbing the Fed of its ability to boost the economy.

In response, Mr. Bernanke introduced and refined "quantitative easing," or large scale bond purchases, and in 2012 persuaded the Fed to adopt a formal 2% target.



Economics Nobel laureates, from left, University of Chicago economist Douglas Diamond, former Federal Reserve Chairman Ben Bernanke, and Philip H. Dybvig, an economist at Washington University in St. Louis.

# Nobel Given for Insights That Helped in Financial Crisis

# By PAUL HANNON

ARBOGAST/ASSOCIATED PRESS

Sciences was awarded Monday the transformation of an eco- happened that it would bring after the panic started and be-

The award to Mr. Bernanke prevent the financial system prevent an economic collapse, replaced by newcomers if they omist at Harvard University. In cited a 1983 publication estab- from melting down, because I and in many respects he did. A go bust. The Nobel Prize in Economic lishing bank failures as key to strongly believed that if that recovery began about two years

a 2014 paper, Mr. Chodorow-"When a bank fails, this Reich updated Mr. Bernanke's knowledge disappears," Mr. research on the Great Depression and found that firms that borrowed from unhealthy lenders were less likely to hire and invest than firms that stuck with healthier borrowers. With interest rates rising around the world, worries about the resilience of banks and other financial institutions have revived over recent months. Late last month, the Bank of England intervened in the market for U.K. government bonds to support the country's pension funds. Mr. Diamond said regulators were "much better prepared" for threats to financial stability than they had been in advance of 2008, when "there wasn't a perception that there was a high level of vulnerability." —David Harrison and Harriet Torry contributed to this article.

to former Federal Reserve chief Ben Bernanke and two other U.S. academics whose work helped governments and central bankers navigate the global financial crisis and avoid an economic depression of the kind seen during the 1930s.

Mr. Bernanke, who served as chairman of the Fed during the crisis, is currently a distinguished senior fellow at the Brookings Institution. His fellow recipients are Douglas Diamond, an economist at the University of Chicago, and Philip H. Dybvig, an economist at Washington University in St. Louis.

Announcing the prize, Stockholm University economist John Hassler said their research had proved invaluable during the 2008 crisis, which brought the global financial system to the brink of collapse.

nomic recession into the most severe depression of the 20th century. "At the time, this was a break with the current view," Mr. Hassler said. "Banks fail. but it was thought that was a consequence of crisis, rather than the cause of crisis."

Mr. Bernanke said Monday that he was "incredibly honored" to receive the prize for his research on banks and financial crises.

"From 2006 to 2014, I was involved in a global financial crisis where the problems in the financial sector caused tremendous problems in the real economy, both here and around the world," he said at an event at Brookings in Washington, D.C. "Thinking about these issues made me very determined to do everything I could, along with my colleagues, to try to

ing rates at their fastest pace

in decades to reduce inflation

that has reached 40-year

Brainard noted how previous

CORRECTIONS ビ

AMPLIFICATIONS

A photo with a World News

article on Thursday about U.K.

inflation showed stockpiles of

empty BrewDog beer cans. The

caption incorrectly said the

photo showed stockpiles of

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BrewDog beer.

Fed Vice Chairwoman Lael

BY NICK TIMIRAOS

highs.

down the rest of the economy."

A quiet academic who spent most of his career studying the Great Depression and central banking at Princeton University and the Stanford Graduate School of Business, Mr. Bernanke rose to the forefront of policy-making just as the U.S. was entering a potential replay of the subject he mastered from history books.

Historians now credit Mr. Bernanke for averting an economic calamity by quickly devising aggressive new monetary policies-rock-bottom interest rates, loans to banks and controversial bond-buying programs-during and after a financial crisis that started in 2007 and spanned nearly two years.

His mantra became that he would do "whatever it takes" to

came the longest expansion in U.S. economic history.

The slow recovery and unpopular bank bailouts also made Mr. Bernanke a lightning rod for criticism, especially from his own Republican Party.

The award to Mr. Diamond and Mr. Dybvig also cited a 1983 paper that explained how banks play a crucial economic role as intermediaries between savers and the businesses they ultimately invest in through "maturity transformation."

But the paper showed that in taking short-term deposits and making longer-term loans, banks are "inherently vulnerable." Mr. Hassler said. Additional work by Mr. Diamond explained that banks monitor borrowers on behalf of savers and have a unique insight into businesses that can't quickly be

Hassler explained. "That is why banking crises have long-lasting consequences."

Speaking to reporters, Mr. Diamond said the award had taken him by surprise. "I was sleeping very soundly, and then all of a sudden, off went my cellphone," he said. Mr. Diamond said central bankers have absorbed the lessons from his research with Mr. Dybvig.

"A well-structured financial system is very vulnerable to the fear of fear itself," Mr. Diamond said in a press conference at the University of Chicago. "Ben [Bernanke] internalized that in his suggestions on policy, and I think central bankers in general have internalized that lesson."

The 2008 financial crisis showed just how essential and fragile banks can be, said Gabriel Chodorow-Reich, an econ-

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rate increases, together with anticipated further rate in-Two Federal Reserve officreases, will slow the economy cials began laying out a case in ways that can't be observed for exercising caution in raisyet during a speech Monday at ing interest rates after policy a conference of business econmakers last month teleomists in Chicago. graphed plans to continue lift-

Ms. Brainard said the Fed was likely to continue raising rates and to maintain them at higher levels to ensure inflation comes back to the Fed's 2% target. But her speech was laced with reasons to expect inflation to soon diminish, which could in turn stay the need for the Fed to raise rates bevond levels already anticipated by investors.

"It will take time for the cumulative effect of tighter monetary policy to work through the economy and to bring inflation down." she said. "The moderation in demand due to monetary-policy tightening is only partly realized so far.'

The Fed has raised rates by 3 percentage points since March, the most rapid interval of rate increases since the early 1980s. Its most recent increase last month brought the benchmark federal-funds rate to a range between 3% and 3.25%. Officials last month penciled in additional rate rises that could lift the rate above 4.5% by early next year.

Two Fed Officials Cite Need For Caution on Rate Rises

Earlier Monday, Chicago Fed President Charles Evans said that under his current outlook for the economy, it would be appropriate for the central bank to pause rate increases at slightly more than 4.5% by next March and then to assess how the economy was reacting. Ms. Brainard, who is part of the inner circle of policy-shaping discussions with Fed Chairman Jerome Powell, didn't elaborate on her rate outlook.

Fed officials dialed up plans raise interest rates to throughout the summer because inflation readings defied hopes that price pressures would decelerate. Investors expect the Fed to raise rates by 0.75 percentage point at their next meeting, Nov. 1-2.



Vice Chairwoman Lael Brainard

"Our rapid pace of rate increases has fast-tracked our arrival to such a restrictive stance." Mr. Evans said. He warned of the costs of "overshooting" on rate rises. "This puts a premium on the strategy of getting to a place where policy can plan to rest and evaluate data and developments," he said.

Speaking to reporters later Monday, Mr. Evans said he was worried about overreacting to additional reports of stronger-than-anticipated inflation. "We could get a few of

those, and if we've already done" so many rate increases, "that sort of puts us at somewhat greater risk of responding overly aggressive," he said

Mr. Evans said even though, in theory, the Fed could cut rates if it concluded it had raised them too high, he didn't think such a strategy would be as easy to execute in practice.

Mr. Evans said the Fed has effectively decided to raise rates over the next few months to levels that are designed to restrict growth without much sensitivity to the underlying data. As a result, he said the strategy "puts a premium on expressing the idea that" a Fed policy rate of slightly more than 4.5% "is a place to rest."

Fed officials have said they expect declining commodity prices and easing supply-chain bottlenecks to bring inflation down, but officials have noted concern that inflation might still remain well above their 2% target.

# **U.S. NEWS**

# L.A. City Council President Resigns BY CHRISTINE MAI-DUC

Los Angeles City Councilwoman Nury Martinez resigned from her position as president Monday, following the release over the weekend of an audio recording in which she insulted local politicians and made racist comments about another council member's Black son.

She remains a member of the 15-person council, though a growing number of local leaders, including Mayor Eric Garcetti, called for her to step down from that role as well.

In the recording, a copy of which was obtained by The Wall Street Journal, Ms. Martinez called Councilman Mike Bonin, who is white, a "little bitch," and described his son, who is Black, as "parece changuito," or "like a monkey." Ms. Martinez also said Mr. Bonin treated his son like an "accessory."

She used an expletive to criticize Los Angeles County District Attorney George Gascón and said, "He's with the Blacks." In a statement announcing

she was stepping down as council president, Ms. Martinez, who is Latina, apologized to Mr. Bonin and his family.

"I take responsibility for what I said and there are no excuses for those comments," the Democrat said. "I ask for forgiveness from my colleagues and the residents of this city that I love so much."

In a statement Sunday, Mr. Bonin and his husband said they were "appalled, angry, and absolutely disgusted" by what Ms. Martinez said. "Any parent reading her comments will know she is unfit for public office.'

Nury Martinez was recorded making racist and other insulting comments.

Mr. Gascón said he was 'saddened and disappointed" by the comments, adding, "Anti-Blackness has no place in Los Angeles."

In the audio recording from October 2021, Ms. Martinez



SWAMPED: Geneva, Fla., residents were still dealing with high water Monday. Floodwater from the St. Johns River was inundating parts of Geneva and Sanford, north of Orlando.

# **Alzheimer's Drugs Have Limits**

Although advances have been made, slowing the disease remains a challenge

#### BY DOMINIQUE MOSBERGEN

Strong recent study results for an experimental Alzheimer's treatment have exposed a gap between the changes such drugs can make in the brain and their potential limits in alleviating symptoms of the debilitating disease.

Lecanemab cleared accumulations in the brain of beta-amyloid, sticky protein fragments that researchers have long suspected contribute to Alzheimer's, drugmakers **Biogen** Inc. and Eisai Co. said last month. The drug also slowed the disease's progression compared with placebo, reducing cognitive decline by 27%, the companies said.

But the drug's benefit to patients may be limited, physicians and neurology researchers said. The reduction of cognitive decline that patients experienced was modest, they said, and might be too slight in some patients to justify potenDrugs targeting beta-amyloid haven't worked as well as researchers hoped.

"Scientifically, we see that busting amyloid plaques might make a small difference," Dr. Howard said. "But unfortunately it's not enough to make a significant difference in patients."

Biogen and Eisai said they would release full data from lecanemab's Phase 3 trial in November. The companies said any slowing of Alzheimer's progression can benefit patients given the progressive and deadly nature of the disease. Eisai has said the Food and Drug Administration is scheduled to decide whether to approve lecanemab in January.

Lecanemab is one of at least three drugs targeting beta-amyloid in development. Roche Holding AG said it would release Phase 3 results for its drug, gantenerumab, in the fourth quarter. Eli Lilly & Co. said it would release Phase 3 results for its drug, donanemab. next vear.

Roche said that it was encouraged by the preliminary lecanemab data and that gantenerumab was a different molecule with unique mechanisms of action. Eli Lilly said the

meaningful for the estimated 6.5 million people living with Alzheimer's in the U.S., and said it was highly confident in donanemab's potential to benefit patients.

Aducanumab, another Biogen-Eisai drug targeting plaque, last year became the first Alzheimer's drug to be approved by the FDA in almost two decades.

But data from its Phase 3 trials weren't conclusive. After Medicare in April said it would deny routine payment for the drug, also known as Aduhelm. Biogen said it would stop marketing it.

In a recent meta-analysis of studies on Aduhelm, lecanemab and donanemab, French re-searchers found that while the drugs showed greater clinical benefit to patients with Alzheimer's than placebo, the difference didn't meet a threshold of clinical relevance.

That threshold was based on a 2019 study by researchers at Eli Lilly, who sought to quantify the minimum effect for an Alzheimer's treatment to be considered clinically relevant, based on a dementia assessment known as CDR-SB. For patients with mild Alzheimer's disease, a reduction of at least

ing cognitive decline would be considered clinically important, the authors concluded.

Nicolas Villain, an associate professor at Sorbonne University in Paris who was involved in the meta-analysis, said patients taking lecanemab experienced a reduction of 0.45 point on the CDR-SB scale, according to the preliminary Phase 3 data. Combining that data with other trials, Dr. Villain said the overall reduction on the CDR-SB scale for patients taking the anti-amyloid drugs as a whole was 0.31 point.

Biogen and Eisai said any reduction on the CDR-SB scale represented more time for an Alzheimer's patient to live a fuller life. Citing earlier studies, an Eisai spokeswoman said a 20% to 30% slowing of cognitive decline based on the CDR-SB scale is considered clinically meaningful.

Based on hypothetical models, lecanemab could have more clinical benefit if used for longer periods, Dr. Villain said. He said the drug might be more beneficial in certain patients or in combination with other therapies.

"It's not a miracle drug so far, but maybe it's the begin-

# Biotech Lobby's CEO Quits Amid Spat

## By JARED S. HOPKINS

The chief executive of the biotechnology industry's top lobbying group in Washington resigned on Monday, the organization said.

Michelle McMurry-Heath left the Biotech Innovation Organization after she was on leave following disagreements with some board members.

Dr. McMurry-Heath resigned from her position, effective Tuesday, BIO said, and will serve in an advisory role to BIO. The organization said Rachel King, co-founder and former CEO of GlycoMimetics Inc., will serve as interim CEO.

Dr. McMurry-Heath didn't respond to requests for comment.

A molecular immunologist, Dr. McMurry-Heath had led the organization since mid-2020. Before joining BIO, she held roles at Johnson & Johnson and the Food and Drug Administration.

discussed redistricting with two other Latino council members, Kevin de León and Gil Cedillo, along with Ron Herrera, president of the Los Angeles County Federation of Labor, a union umbrella group.

Mr. de León, a former Democratic state Senate leader, called the comments "wholly inappropriate" and said he regrets "appearing to condone and even contribute to certain insensitive comments."

Mr. Cedillo, also a Democrat, called comments on the recording unacceptable and said, "Clearly, I should have intervened. I failed in holding others and myself to the highest standard."

In a statement on Twitter, Mr. Herrera apologized for not challenging the comments. "There is no justification and no excuse for the vile remarks made in that room," he said.

The recording was posted on Reddit by a since-suspended user, according to the Los Angeles Times, which previously reported on it.

Along with Mr. Garcetti, U.S. Sen. Alex Padilla and several members of the City Council, all Democrats, called on Ms. Martinez, Mr. Cedillo and Mr. de León to resign from the council. U.S. Rep. Karen Bass and businessman Rick Caruso, Democrats facing each other in a November runoff to become the next mayor, also called for them to resign.



**Councilwoman Nury Martinez** 

tially dangerous side effects. About 12% of patients who took lecanemab developed swelling and bleeding in the brain. Biogen and Eisai said.

"We still have the whole cliff to climb, but at least now, we're on the first ledge," Robert Howard, a professor of oldage psychiatry at University College London, said of the lecanemab results.

Abnormal accumulations of beta-amyloid, called plaque, and tangles of another protein known as tau are characteristic features of the brains of people with Alzheimer's. Researchers in the 1990s posited that a buildup of beta-amyloid was a primary cause of Alzheimer's, prompting pharmaceutical aimed at clearing plaque.

lecanemab results were clinically 0.98 points on a scale measur- ning of something," he said.



companies to develop drugs Alzheimer's researchers have worked on developing drugs aimed at clearing plaque from the brain. Above, the Alzheimer's Disease Research Center at Columbia University.

# Gambling Sites Retreat on California

#### By KATHERINE SAYRE AND CHRISTINE MAI-DUC

A coalition of gambling companies led by **DraftKings** Inc. and **FanDuel Group** is pulling back on advertising for a ballot measure to legalize online sports betting in California as polls show it is likely to lose.

The online sports-betting industry's initiative, known as Proposition 27, has drawn about \$402 million in fundraising, according to campaign-finance records, the most in state history. But the pro-Prop 27 campaign, which has raised \$169.2 million, recently canceled about \$11 million in broadcast TV and cable ads they had planned to run through Election Day, according to ad-buying data.

The pullback comes after a poll released last week by the Institute of Governmental Studies at the University of California, Berkeley, found 27% of likely voters would support Prop 27, while 53% would oppose it. Another public poll and an internal one released by opponents showed similar results.

The measure's defeat would be a loss for DraftKings, Fan-Duel and BetMGM. Thirty-six states and the District of Columbia have legalized sports betting. California would become the largest market, with \$3.1 billion of potential annual sports-betting revenue, according to Eilers & Krejcik Gaming, a research firm.

Opposition to Prop 27 has been led by Native American tribes that operate casinos in the state and see control of gambling as key to their sovereignty and economic health. Two tribe-backed committees fighting Prop 27 have raised a total of \$233.1 million, according to state records. Some of the tribes are also backing a competing measure, Proposition 26, that would allow sports betting only in-person at tribal casinos and horse-racing tracks.

That measure is trailing badly in polls as well. Historically in California when voters are confronted with two ballot measures on the same topic, they have voted against both.

The previous record for

fundraising on a California ballot measure was set in 2020 with Proposition 22, which drew \$226 million. The measure, in which companies including Uber Technologies Inc., Lyft Inc. and DoorDash Inc. sought to exempt their workers from a California labor law, was opposed by unions and ultimately passed.

Native American tribes that operate casinos have led the Prop 27 opposition.

Advertising promoting Prop 27 has emphasized that most revenue from a 10% tax on online sports bets would be directed toward mental-health services and homelessness, problems that polls show are top of mind for many California voters.

Some ads say the measure will "fund permanent solutions for homelessness" and don't mention sports betting.

Nathan Click, a spokesman for the Yes on 27 campaign, said the group is shifting its strategy toward direct mail and digital advertising.

"Clearly the ad war and the congested media landscape is not benefiting either Prop 26 or Prop 27," he said.

Prop 27 requires online-gambling companies to partner with a tribe, and the leaders of three of the state's 110 federally recognized tribes have endorsed the measure.

Dozens of others oppose it, including the Pechanga, San Manuel and Morongo tribes, which operate some of the biggest casinos in California. Their advertising depicted DraftKings and FanDuel as "out of state corporations" that want to take advantage of the state in pursuit of profits.

The state Democratic and Republican parties both oppose Prop 27. Democratic Gov. Gavin Newsom hasn't taken a position but expressed skepticism about

BIO's board was scheduled to hold a special meeting on Monday, according to people familiar with the matter.

She and some board members clashed on several multiple fronts, The Wall Street Journal previously reported. Some members have wanted BIO to engage more on general social issues not directly connected to healthcare policy, while she felt the organization's advocacy should stay focused on biotech. some people said.

Some board members expressed concerns about her performance and management style, people familiar with the matter said.

BIO has conducted a review of her job performance, some people familiar with the matter said. Some of those people questioned whether the review was fair.

BIO's leadership change comes as the drug industry braces for major changes to how companies do business with the government.

The trade group opposed the recently passed Inflation Reduction Act, which triggered drug-pricing rules that are expected to be the most significant changes in nearly two decades to how the government pays for prescription drugs.

BIO is a prominent voice in the nation's capital on behalf of drugmakers, including many biotechnology companies. It lobbies policy makers on government issues such as taxes and regulations. The Pharmaceutical Research and Manufacturers of America is the other top industry group and represents large companies.

Dr. McMurry-Heath was the first African-American to graduate from Duke University's Medical Scientist Training Program, where she earned her medical degree and doctorate, according to a biography on the BIO website.

She was an adviser to former Sen. Joseph Lieberman of Connecticut and was responsible for health policy on his 2004 presidential campaign.

**A4** | Tuesday, October 11, 2022

# **U.S. NEWS**

# Judges Across U.S. Expand Gun Rights

#### By JACOB GERSHMAN

The Supreme Court's decision this year to strengthen Second Amendment protections for carrying concealed weapons is starting to ripple through lower courts, with several judges citing the ruling to strike down other gun regulations.

The high court, on a 6-3 vote in June, cast aside New York's longstanding strict limits on granting permits for carrying concealed handguns outside the home, saying residents shouldn't be required to provide special justification for wanting to carry a weapon for self-defense. In doing so, the court's conservative majority announced new rules for how judges are supposed to assess the constitutionality of

firearm regulations. Under the new guidance,

judges are supposed to focus less on whether gun regulations advance present-day government interests, and more, as Justice Clarence Thomas wrote for the court, on whether a regulation "is consistent with this nation's historical tradition of firearm regulation." Thus. a firearm restriction implicating the Second Amendment is permissible only if it is similar to how firearms were restricted in the early decades of the republic.

Several recent rulings highlight the early impact of the Supreme Court's new approach, with judges ruling against gun regulations applying to young adults, individuals facing felony charges and makers of home-

made guns. And last week, New York saw a court block enforcement of a new slate of gun rules it enacted in response to the high court's ruling.

A Texas federal judge in August ruled the Constitution protects the right of 18- to 20year-olds to carry handguns for self-defense outside the home, in a case now pending before the Fifth U.S. Circuit Court of Appeals.

U.S. District Judge Mark Pittman of Fort Worth, a Trump appointee, said he wasn't persuaded by evidence presented by Texas that nearly half the states in the late 1800s had laws that restricted the ability of young adults to purchase or use firearms. More relevant to the inquiry, Judge Pittman wrote, were

laws on the books in the 1790s requiring militia service for 18- to 20-year-olds.

In September, U.S. District Judge David Counts of western Texas applied Justice Thomas's guidance in dismissing federal charges against a man accused of violating a federal law prohibiting people under felony indictment from buying firearms. The defendant, Jose Gomez Quiroz, had state burglary and bail-jumping indictments pending when he tried to buy a handgun, according to the ruling.

"Whether this nation has a history of disarming felons is arguably unclear—it certainly isn't clearly 'longstanding,' wrote Judge Counts, a Trump appointee who was first nominated by President Obama.

"And what's even more unclear—and still unproven—is a historical justification for disarming those indicted, but not yet convicted, of any crime."

\* \*

Also this past month, a federal judge in Delaware suspended enforcement of a state law criminalizing possession or manufacture of unserialized, homemade firearms, citing the Supreme Court's recent ruling.

"With no evidence of longstanding analogous firearm regulations in the record," such restrictions on so-called "ghost guns" are likely unconstitutional. U.S. District Judge Maryellen Noreika wrote.

The state cited federal data showing that law enforcement recovered nearly 24,000 untraceable firearms at crime scenes between 2016 and 2020.

But Judge Noreika, another Trump appointee, said the data wasn't proof that homemade guns lacking serial numbers aren't typically possessed by law-abiding citizens for lawful purposes under the scope of the Second Amendment.

In last week's New York ruling, U.S. District Judge Glenn T. Suddaby, an appointee of President George W. Bush, in Syracuse said the state couldn't bar concealed-carry permit holders from walking armed into Times Square and other crowded public spaces.

New York deemed those places as "sensitive locations' off limits to otherwise lawfully armed residents, but the judge said New York failed to find historical parallels with these gun-free zones.

# Some Firms Feel Profit Squeeze

Continued from Page One results, there are signs that profits might be under pressure, at least relatively speaking. Excluding the volatile energy sector, analysts expect third-quarter earnings to decline 2.6% from the third quarter of 2020, Refinitiv said.

It might be a tough quarter for margins," said JPMorgan chief U.S. economist Michael Feroli. "I wouldn't expect a big margin squeeze, but I think it's going to be tough to expand margins from here."

Higher prices didn't widen profit margins at MillerKnoll, which sells furniture such as the Herman Miller line of office chairs. The company said gross margins shrank slightly in the quarter ended Sept. 3, compared with the same quarter last vear.

Higher prices added about 3.3 percentage points of gross margin, but higher commodity costs reduced that by about 2.4 percentage points. Transportation pared 0.9 percentage point, and labor inflation and rising overhead reduced it another 0.7 point, executives said.

MillerKnoll said it announced list-price increases averaging 8%, taking effect in October. The company is seeking to reduce costs by \$30 million to \$35 million a year by offering early retirement to employees and reducing operational and capital spending, among other steps.

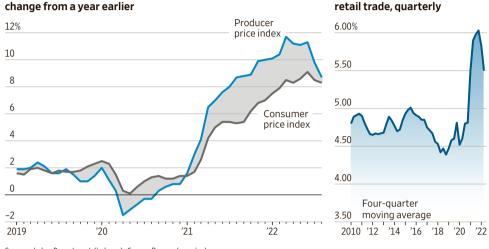
Elsewhere, company margins have widened with price increases.

Gravel company Vulcan Materials told investors late last month that it responded quickly to rising costs earlier in the year, in part by increasing prices.

"We got to hit hard in the first quarter with inflation," Chief Executive Tom Hill said during a late-September meeting with investors. The company "went straight to work and reacted with price."

By May, the company was expanding its margins again, with pricing as well as operational efficiencies, executives said. "We grew [profit margin] more in June, and we'll grow

Producer and consumer price indexes,



Sources: Labor Department (indexes); Census Bureau (margins)

it more in the third quarter, and more in the fourth quarter," Mr. Hill said. "We continue to see really good momentum with pricing going into 2023."

Cintas, which rents and sells uniforms to a range of industries, also used pricing to help widen margins over the past four quarters, despite rising costs, the company told investors on a Sept. 28 conference call.

For the quarter ended Aug. 31, the company held on to 47.5% of sales for its rental business after deducting the cost of providing the service, a measure called gross margin. 'That's a really good gross margin for us-we've only been higher than that a few times, and that certainly is a much greater gross margin than we saw prepandemic." finance chief Michael Hansen

told investors. Price increases contributed to those gains, with bigger increases than normal to go along with bigger cost increases than normal, executives said. As costs decline, the company is likely to return to past pricing patterns, they said. Sales growth and improvements in productivity have also contributed, a Cintas spokeswoman said.

Four-guarter

moving average

Some companies are feeling the squeeze now, but are looking ahead to improvements.

Darden, which operates such restaurant chains as Olive Garden and LongHorn Steakhouse, said profit margins for its fiscal first quarter, which ended Aug. 28, declined from last year, but the company expects margins to re-

main above prepandemic levels. Measured price increases have helped, executives said.

"We're seeing the ability as we take price in some of the fine-dining brands, there's really no pushback," CEO Rick Cardenas said during a call with analysts.

Darden kept its price increases below inflation for its market—raising prices about 7.5% over the past two years, compared with a 14% increase in a federal measure of inflation at full-service restaurants. the company said.

Executives said they have seen little falloff in demand from the company's customers as a result.

Darden expects inflation in its own costs to run about 1 percentage point ahead of its price increases over the course of its full fiscal year, ending in late May, the company said. The gap will narrow as commodity prices come down and should improve with productivity gains, including from simplifying menus and processes, company officials said.

"As we look at the full year, do we still expect restaurantlevel margins to be better than pre-Covid? Yes," Darden finance chief Raj Vennam said.





U.S. WATCH

Operating income margins for retail trade, quarterly

HEFTY HARVEST: Travis Gienger of Anoka, Minn., and his 2,560-pound pumpkin squashed the competition on Monday at the 49th World Championship Pumpkin Weigh-Off in Half Moon Bay, Calif.

#### MASSACHUSETTS

# **Museum to Return** Sioux Peoples' Items

About 150 items considered sacred by the Sioux peoples that have been stored at a small Massachusetts museum for more than a century are being returned, museum and tribal officials said on Monday.

The items including weapons, pipes, moccasins and clothing about seven or eight of which are thought to have a direct link to the 1890 Wounded Knee Massacre—are due to be formally handed over during a ceremony scheduled for Nov. 5, said Ann Meilus, president of the board at the Founders Museum in Barre.

"This is not our history of Barre. This is the Lakota Sioux's history, and we should honor the Lakota Sioux and what they desire," she said.

The return of the items is a chance to "begin that process of healing," said Kevin Killer, president of the Oglala Sioux tribe. -Associated Press

#### CALIFORNIA

# Man Charged in Killing **Of Baby, Three Adults**

Prosecutors on Monday charged a California man in the kidnapping and killing of an 8month-old baby, her parents and uncle.

Jesus Salgado is accused of kidnapping the family at gunpoint from their trucking business on Oct. 3. Authorities say Mr. Salgado, a former employee with a longstanding dispute, likely killed them within an hour

Their bodies weren't found until late Wednesday, when a farmworker in an almond orchard in a remote area of the San Joaquin Valley discovered the remains of Aroohi Dheri; her 27-year-old mother Jasleen Kaur: her 36-year-old father Jasdeep Singh; and her 39-year-old uncle Amandeep Singh.

Mr. Salgado, 48, faces four counts of first-degree murder with special circumstances, the Merced County District Attorney's Office said on Monday. It wasn't immediately clear whether he had an attorney who could speak on his behalf. -Associated Press

#### SOUTH CAROLINA

# **Five People Killed** In Shooting at Home

Five people died Sunday night in a shooting at a home in northern South Carolina, authorities said,

Spartanburg County deputies and emergency workers found them with gunshot wounds at a house in Inman, Spartanburg County Coroner Rusty Clevenger said.

Four people died at the scene and a fifth died in surgery at the hospital, authorities said. All five people killed appeared to be adults, weren't related to each

other and were found in different parts of the home, the coroner said. Mr. Clevenger said his office was performing autopsies and trying to identify the victims on Mondav

-Associated Press

#### **GULF OF MEXICO**

# **Coast Guard Saves 3** In Shark-Filled Waters

Two people from a sunken fishing boat were fending off sharks in the Gulf of Mexico when a crew rescued them and one other person from waters off the Louisiana coastline, the Coast Guard said.

The Coast Guard launched a search after a relative reported that the three people failed to return from a fishing trip Saturday evening.

The 24-foot fishing boat sank at about 10 a.m. Saturday and stranded the three people without communication devices, the Coast Guard said. The three were wearing life jackets and one was showing signs of hypothermia when they were rescued on Sunday about 25 miles offshore from Empire, La..

A Coast Guard boat crew saw two of the people fending off sharks, and both of them had injured hands, the Coast Guard said. The crew pulled them from the water, and the two were lifted onto a helicopter. The helicopter crew lifted the third boater from the water. —Associated Press

The iPhone Baby: How 15 Years Shaped A Generation

WSJ presents a new documentary reported by Emmy Award-winning Personal Tech columnist Joanna Stern-The iPhone Baby: How 15 Years Shaped a Generation. Stern dissects the impact of technology on the youngest generation through interviews with current and former Apple executives and by following the life of one boy who shares a birthday with the iPhone.

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# THE UKRAINE CRISIS **Attacks Illustrate Russia's Range, Limits**

Missile strikes against power infrastructure, Ukrainian cities do little to advance war aims

#### By STEPHEN FIDLER

Russia's assault with dozens of missile strikes on Ukrainian cities and their electricity infrastructure showed Moscow's ability to hit targets across the entire country. But it also made clear the limits of such tactics in advancing Russia's war aims.

Ukraine said its air defenses had intercepted roughly half of the 84 missiles that Russia fired in salvos on Monday, a number that couldn't be independently verified. Authorities said 11 people were killed in the strikes and more than 80 injured as missiles hit apartment blocks, power stations and other targets.

Russian President Vladimir Putin said the attacks were in response to a weekend explosion on the Kerch Strait Bridge linking Russia to Russian-oc-Crimea—something cupied Moscow has described as an act of terrorism by Ukraine.

troops have lost ground to

Ukrainian forces in the east and the south of the country, areas Mr. Putin now asserts are Russian territory. Mr. Putin said the targets were "Ukrainian energy, military command and communications facilities."

"What they seem to have done today, which is basically hitting civilian targets and infrastructure, seems to be much more about signaling on their part than delivering any real military effect," said Sidharth Kaushal, a researcher at the Royal United Services Institute, a think tank in London.

Mr. Kaushal said it appeared that the damage, 'though it's tragic, is actually not of any real military value, and they've expended quite an expensive capability.

The Ukrainian military said Russia used cruise missiles launched from land, sea and air, ballistic missiles, surfaceto-air missiles and Iranianmade drones. Mr. Kaushal said some strikes appear to have been carried out using 3M-14 Kalibr cruise missiles launched from frigates and submarines in the Black Sea.

Such missiles usually carry a warhead of about 1,000 They come as Russian pounds of high explosive, a size that limits the ability of a



A Russian air force pilot is seen in the cockpit of his Su-25 as it flies on a mission in Ukraine.

single strike to take out a large piece of infrastructure.

While they travel at relatively low speed, which helps in shooting them down, cruise missiles can make multiple inflight maneuvers that make them hard to detect and emit low radar and infrared energy signatures that mean that they are often detected late.

Ukraine depends heavily on

Soviet-era S-300 air-defense batteries, though it has other systems as well. The attacks on civilians could increase pressure on Western governments to provide more air-defense systems as Kyiv has been requesting.

No air-defense system can be entirely effective across a country the size of Ukraine. But many of Ukraine's air defenses have been held back to

protect the capital and other cities. The delivery of more batteries would allow some to be freed up to better defend Ukrainian troops against Russian attacks on the front lines, some analysts said.

However, since many European militaries have few airdefense capabilities themselves, their ability to send more systems to Ukraine is

limited, some analysts said. Military historians have long observed that strategic air campaigns-punishing civilian populations and damaging critical infrastructure to sap morale and weaken an enemy's will to fight—have a poor record of influencing the outcomes of conflicts without some ground component.

Air power, including missile forces, is most effective when it changes the balance of power on the ground, for example by hitting supply lines or providing tactical support to troops in the field, some analysts said.

Western analysts also doubt that Russia could sustain precision-missile attacks at anywhere like Monday's tempo for a long period. Western intelligence assessments have said since March that Russian inventories of ground-attack precision missiles appear to be limited.

Some missiles would also need to be held back for other possible uses beyond the current campaign, the analysts said. Moscow would need to keep some inventory for lowprobability events such as North Atlantic Treaty Organization forces entering the war or to carry nonstrategic nuclear weapons for use in Ukraine.

# **Belarus Will Deploy Joint Regional Force With Moscow**

#### BY ANN M. SIMMONS AND KAROLINA JEZNACH

Belarusian President Alexander Lukashenko said he has agreed to deploy a joint regional group of forces with Russia near the border with Ukraine in a move to counter a growing threat to his nation from Kyiv and the West.

'We were warned through unofficial channels yesterday about a strike to be delivered on Belarus from the territory of Ukraine," the Belarus state news agency, Belta, cited Mr. Lukashenko as saying Monday in a meeting with security officials.

Without offering proof, he

said Kyiv is planning a "Crimean Bridge 2," referring to Saturday's explosion on the Kerch Strait Bridge that links the Russian-occupied peninsula to the Russian mainland. Ukraine denies the allega-

tions. The Belarusian leader said that Kyiv's western backers are "pushing [Ukraine] to start a war against Belarus," and warned that the Crimean Bridge attack would "seem like a walk in the park if they touch even one meter of our territory with their dirty hands."

The deployment of the joint forces marked another uptick in tensions as the war that Rus-

WSJ PRO PRIVATE EQUITY

Poland urges citizens to leave Belarus as **Kremlin pressures** its leader to join war.

sian President Vladimir Putin launched on Ukraine on Feb. 24 approaches its eighth month.

Ukraine hasn't taken responsibility for the bridge explosion, but Mr. Putin has blamed Kyiv, describing the Saturday incident that killed three people as a terrorist attack.

Belarus has been preparing

for a threat for decades and would respond if needed, Mr. Lukashenko said, adding that he and Mr. Putin agreed to deploy a regional force two days ago, Belta news agency reported.

While Mr. Lukashenko has stopped short of sending the Belarusian army to Ukraine, which borders Belarus, he has allowed Moscow to use Belarus as a staging ground for its invasion, with tens of thousands of Russian troops deployed there and Russian warplanes taking off from Belarusian bases.

Meanwhile, Poland on Monday called on all its nationals to leave neighboring Belarus, which the Polish government says is under pressure to join Russia in the war in Ukraine.

The announcement came as Poland, a North Atlantic Treaty Organization member, is increasingly worried that its dictatorial neighbor could arbitrarily detain Polish citizens as bargaining chips in the rising strife between Russia and Ukraine's backers in the west.

Due to increasing tensions, military operations in the region and recurring incidents of arrests of Polish citizens, the Ministry of Foreign Affairs advises Poles not to travel to Belarus." said the Polish Foreign Ministry.

If relations between the countries further deteriorate, it added, borders may close and "evacuation may be difficult."

The statement is a sign of how Russia's escalating war is creating spillover tensions between Poland and Belarus.

Ms. Lukashenko frequently threatens Poland, dabbling in nuclear rhetoric: "Messing with Belarus means immediately getting a nuclear bomb,' he said in comments directed at Warsaw last week.

Poland, meanwhile, completed a 250-mile fence on its Belarusian border, to stop the flow of asylum seekers Belarus has encouraged to enter the European Union via its Polish border.

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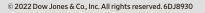
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# WORLD NEWS

# Escalating Some Press Putin to Harden Tactics

# Crises Put Big Strain On World

shown enough toughness.

Speaking hours after one of

the broadest and most intense

barrages of the war, Mr. Putin

said Russia responded to a

weekend attack on a key bridge

that links Crimea, the Ukrainian

peninsula which Russian ille-

gally seized in 2014, to Russia.

Mr. Putin warned of a harsh re-

#### By YUKA HAYASHI

WASHINGTON—Rapidly rising interest rates are squeezing the flow of private capital to the world's poorest countries. The problem is that the preferred alternatives—the International Monetary Fund and World Bank—are getting quickly committed.

Bank, IMF

Lending by the pair has reached a record as they help poor and emerging countries cope with the pandemic, soaring energy costs and the fallout from Russia's invasion of Ukraine.

Government officials gathering in Washington for the two institutions' annual meetings this week, while trying to support countries in trouble, are being asked to ensure they have enough capacity to respond to future emergencies.

The IMF has committed \$258 billion to 93 countries since the onset of the pandemic, and an additional \$90 billion to 16 countries since Russia's invasion of Ukraine. Not all committed funds have been lent out. At the end of September, the IMF had a record \$135 billion of loans outstanding, up 45% from 2019, and more than double the amount in 2017.

"At the moment, there is no big emerging-market crisis and they have the capacity, but they are going to be very stretched if we head into more turbulent waters," said Kenneth Rogoff, a Harvard economics professor and a former chief economist for the IMF. "If China were to come to the IMF needing a program, or the United Kingdom or some large country, suddenly, they'd be cash strapped."

Meanwhile, total lending by the World Bank has risen 53% since 2019 to a record \$104 billion by September.

Demands on both institutions could mount. Higher energy and food prices caused by Russia's invasion of Ukraine have driven up the cost and pinched the supply of food in poor countries. The Federal Reserve's rapid interest-rate increases have raised costs of those that borrowed in dollars, and forced many emergingmarket central banks to raise sponse if Kyiv were to conduct further "terrorist attacks."

Monday's barrage didn't inflict large-scale damage on Ukraine's civilian infrastructure, suggesting that shortcomings of the Russian military, which has a limited number of chorus in Russia—critics who say that Moscow, despite the brutality of its invasion, hasn't

Several Russian commentators said they hope such retaliations become a key Russian tactic in the war.

Since invading Ukraine in February, Mr. Putin has kept a largely stoic distance from setbacks, shrugging off the Russian retreat from Kyiv and the sinking of a massive guidedmissile cruiser. But a posture of indifference has been harder for Mr. Putin to hold as Russia's military calamity has deepened. Some of his most ardent supporters have been blaming Russia's military brass for botching the war.

Russia's pro-war bloggers also have stepped up criticism. Despite widespread reports of war crimes by Russian troops against civilians in Ukraine, even Russian official media outlets have lately suggested that the Russian troops have treated Ukraine too gingerly.

Last week, after the attack on the bridge, Russian TV anchor Vladimir Solovyov, a prominent pro-Kremlin voice, wrote on his Telegram page that "Ukraine must be plunged into the dark ages," and that Russia is suffering for treating Ukraine too kindly. "This whole 'game of humanism' is interpreted as weakness and serves as an excuse to mock us."

While the recent missile attacks might have satisfied some demand for revenge among Russians, the intensity likely reflects Mr. Putin's personal rage at setbacks in the war, said Andrei Kolesnikov, senior analyst at the Carnegie Endowment for International Peace in Moscow.

The bridge spanning the Kerch Strait and connecting Crimea with Russia was built at a breakneck speed at a cost of \$4 billion after Russia's seizure of the peninsula in 2014, and is Mr. Putin's "favorite child" of the war, he said. While the missile attacks Monday pleased Russians who favor the war, Mr. Putin doesn't need their encouragement, Mr. Kolesnikov said.

"He himself is an extreme hawk and is capable of making monstrous decisions," Mr. Kolesnikov said. "This is his war and his personal revenge."

#### Watch a Video





their own interest rates.

Emerging markets are now struggling to borrow from private lenders. Their governments issued \$88 billion of debt through Sept. 30 this year, just over half the level in the equivalent 2021 period and the smallest since 2015, according to Dealogic. Companies unable to roll over foreign debts are at risk of bankruptcy.

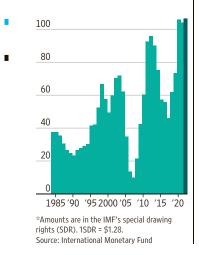
More than 60% of low-income countries—defined as the roughly 70 nations that qualified for a global debtpayment suspension program—are in distress, unable to meet their financial obligations, or at high risk of debt distress, double their 2015 levels, the IMF said.

"This raises the risk of a widening debt crisis in these countries—harming their people, as well as global growth and financial stability," Kristalina Georgieva, the IMF's managing director, said on Thursday.

- This year, the world's 73 poorest nations owe \$44 billion in debt-service fees to bilateral and private lenders, more than they receive in foreign aid.
- Ms. Georgieva said the IMF's total lending capacity is about \$1 trillion, of which less than a third of that is cur-
- Total outstanding lending to all countries by the IMF

rently deployed.

120 billion special drawing rights\*



# Thank You Governor Edwards

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# WORLD NEWS

# Russia Attacks Cities

## Continued from Page One

Of at least 84 missiles that were fired at Ukrainian cities on Monday, 43 were intercepted, the general staff of Ukraine's armed forces said, adding that 13 drones were also shot down.

Ukrainian officials said the strikes reflected Russia's growing desperation as the war's momentum shifts in Kyiv's favor. In recent weeks, Ukrainian forces have regained thousands of square miles of territory in the east and advanced in the south, fueling doubts in Moscow over the war's conduct.

Monday's strikes mark an attempt by Russia to spread fear among Ukrainian civilians, given its setbacks on the battlefield, Ukrainian officials said. By the afternoon, however, life had largely returned to normal in Kyiv and other cities.

The attacks prompted renewed calls from Ukrainian officials for more weapons systems to defend the country against aerial attacks, including from the Iranian drones that Moscow has deployed more widely in recent weeks.

'The best response to Russian missile terror is the supply of antiaircraft and antimissile systems to Ukraine," Defense Minister Oleksii Reznikov said.

Ukraine's Western supporters pledged to stand by Kyiv, with Mr. Zelensky speaking with the heads of France, Germany, the U.K. and the U.S. In their call, President Biden reaffirmed the U.S. commitment to provide military support, including advanced air-defense systems, the White House said. The Pentagon recently said the U.S. will send two mobile air-defense systems, known as NASAMS, to Ukraine within the next two months.

"Alongside our allies and partners, we will continue to impose costs on Russia for its aggression, hold Putin and Russia accountable for its atrocities and war crimes, and provide the support necessary for Ukrainian forces to defend their country and their freedom," Mr. Biden said.

Meanwhile, India and China, which haven't joined the West's pressure campaign against Russia and have lent a degree of support for Mr. Putin, both expressed concern and called for de-escalation.

Monday's strikes hit cities



\* \*

Russian missile and drone strikes against civilian infrastructure killed at least 14 people in the capital Kyiv, above, and other Ukrainian cities including Dnipro on Monday.

raging in the east and south. Prime Minister Denys Shmyhal of Ukraine said 11 key infrastructure facilities in eight regions including Kyiv had been damaged, advising residents to be prepared for temporary outages of electricity, water supply and communications.

One of the first strikes in Kyiv hit around rush hour Monday morning as people were on their way to work and school. At the scene of an explosion at an intersection near Kyiv's Shevchenko Park, a body lay in the street near the mangled remains of several vehicles. Another blast hit a glass bridge in the city that is a popular tourist attraction, though it remained intact. An hour later, a cruise missile slammed into an office tower near a railway line. An electrical station across the street appeared to have been the target.

Outside the office building, a man on a stretcher screamed as he was loaded into an ambulance. One woman stood by, her face covered in blood as another woman picked pieces of glass out of her hair.

A strike also hit near a power station in the eastern part of the city. There were power outages in some districts.

The European Union's commissioner for justice, Didier Reynders, who was visiting Kyiv, posted a photograph of himself and his team in a



"The capital is under attack from Russian terrorists!" Kyiv Mayor Vitali Klitschko wrote on Telegram, appealing to residents of outlying districts to stay away, while emergency services worked to extinguish fires and security forces closed off streets in the city center.

Saturday's attack on the Kerch Strait Bridge, which links Russia to Crimea and has been the economic and military lifeblood of the occupying force on the peninsula, dealt a major blow to Moscow.

Ukrainian officials had ex-

been suspended on Monday for the first time in months in anticipation of strikes.

The main intelligence directorate of Ukraine's Defense Ministry said Russia had been planning to attack the country's infrastructure, moving warships and strategic bombers into position.

The attacks across Ukraine come as pressure has built on Mr. Putin to turn around a military campaign that has crumbled. While some of Russia's right-wing figures have blamed Russia's Defense Minprotracted missile campaign could be in the offing, where Moscow will try to bring Kyiv to the negotiating table by systematically destroying Ukraine's infrastructure.

Russia's Defense Ministry said the strikes had achieved their goal, with all designated targets hit. Despite the escalation. Kremlin spokesman Dmitry Peskov said that no decision had been made to change the status of what Moscow still calls a "special military operation."

North Atlantic Treaty Organization Secretary-General

Kyiv "for as long as it takes." Announcing the previously scheduled delivery of the first of four Iris-T SLM air-defense systems, German Defense Minister Christine Lambrecht said the renewed missile fire on Kyiv and other cities underscored the importance of promptly supplying Ukraine with defense systems.

The strikes galvanized a new crowdfunding effort to buy Ukrainian-made drones for the army. Within hours, the campaign launched by comedian and TV host Serhiy Prytula had raised more than \$3 million.

The attacks on Zaporizhzhia marked the third time it has been pounded in less than a week, with strikes a day earlier killing at least 14 people. Zaporizhzhia, which is about 30 miles from the front lines, has become a constant target of Russian shelling in recent days. Kyiv controls the city but Russian forces hold most of the region's territory.

Oleksandr Starukh, governor of the Zaporizhzhia region, wrote on Telegram that the latest strikes in the center of the city destroyed a multistory residential building, killing one and wounding five. There could be people under the rubble, he said.

Vladimir Rogov, the Kremlin-installed leader of the partially occupied region, said the strikes in the city early Mon-Jens Stoltenberg condemned day had targeted "military and civilian infrastructure" used by Ukrainian forces.

including Dnipro, Zaporizhzhia, Kharkiv and Sumy, as well as Ivano-Frankivsk and Lviv that are located in the west and had remained rela-

basement beneath the hotel where they sought shelter.

Authorities in Kyiv briefly suspended trains on all subway lines, with underground tively insulated from the war stations operating as shelters.

pected Russia to strike back after the bridge explosion, for which Kyiv hasn't claimed responsibility. A soldier from Ukraine's military intelligence said training exercises had lysts have suggested that a

istry for failures, others have singled out Mr. Putin personally for pursuing the war too timidly. With Russian forces retreating, some Russia ana-

Russia's "indiscriminate attacks on civilian infrastructure." writing on Twitter that the Western military alliance would continue supporting

–Alan Cullison and Nikita Nikolaienko contributed to this article.

# Kyiv Keeps Calm as Missiles Strike

#### By IAN LOVETT AND NIKITA NIKOLAIENKO

KYIV. Ukraine—A few hours after a Russian cruise missile slammed into this city's Shevchenko Park, locals were strolling with their dogs in the afternoon sunshine. Men sat on benches beneath the changing fall leaves, playing chess. A maintenance worker shooed people looking at the blast crater off the sidewalk, so he could clear leaves off the path. Locals lined up to buy coffee and mulled wine.

In the wake of the biggest attack on Ukraine's capital since the first weeks of the war, Kyiv residents are still trying to live as normally as possible.

The goal for the attack, residents said, was to frighten them into panic or surrender. By carrying on, they wanted to show that they wouldn't be cowed.

"We have to be strong and keep living," said Elizaveta Titenko, the manager of a coffee shop that was reopening on Monday afternoon.

The attacks appear largely to have failed to shake people because the reported death toll across the country was relatively low, the strikes didn't cause an infrastructure collapse, and there was no Russian invasion force threatening the capital as in the first weeks of the invasion.

Hundreds of thousands have returned to Kyiv after fleeing then, although many remain abroad or in western Ukraine.

Through the summer and



A woman took a selfie near the site of a Russian missile strike in downtown Kyiv on Monday.

Klitschko said.

parts of the city.

plans much at all.

than 50 others, Mayor Vitali

Electricity was cut in some

Yet, unlike in the spring,

there is little sign the attacks

have prompted people to flee

the city, or to alter their

day-I'm not going to change

my plans because some crazv

murderer in the Kremlin de-

cided to make a massive mis-

sile strike," said Borys Mikha-

lets, 61, as he sat playing

chess outside on Monday af-

ternoon. "I was sitting here

playing chess with my friends

even in March. It's a state-

ment. People passed by and

"I come to this place every

fall, residents of the capital had grown used to living with relatively few reminders of the war raging in the country's south and east. The opera house reopened. Restaurants filled up, as more residents returned to the city. Bars served craft cocktails until 10 p.m., to give staff time to get home by the 11 p.m. curfew.

Few people paid attention to the air-raid sirens that went off several times a daypatrons continued to sip coffee at tables on the sidewalk. Until Monday, central Kyiv hadn't been hit at all during the invasion.

The barrage of missiles on Monday cracked that sense of security.

At least four cruise mis-

saw we were living a normal siles hit the capital throughout the morning, killing five life.' people and injuring more

Some Kyivites were more spooked. Elena Hryshko had been ignoring the air-raid sirens since she returned to Kyiv early in the summer. But when she was out walking her dog on Monday afternoon and the sirens began, she ran to the subway station. A nearby restaurant closed and herded patrons to the basement.

"It was safe in Kyiv, at least that's how it felt," said Ms. Hryshko, 34, holding her dog in her arms. "But after today's horror, I heard the alarm and my legs brought me here themselves."

Still. she had no intention of leaving the city again, adding, "Let's see how long I keep going to the shelter."

# Danish Power **Outage Heightens** Security Concerns

## By Georgi Kantchev

BERLIN—The Danish island of Bornholm suffered a power outage on Monday, local electricity providers said, amid mounting calls for heightened security measures to protect Europe's critical infrastructure.

The incident comes after an elaborate sabotage operation brought train traffic in northern Germany to a halt on Saturday, and days after powerful undersea explosions near Bornholm hit the Nord Stream gas pipelines linking Russia to Europe.

Authorities have yet to determine who or what caused the incidents, but they have drawn attention to the vulnerability of Europe's critical infrastructure, including energy, power and communication links amid a spiraling economic conflict with Russia. Western governments have imposed sanctions on Moscow for its invasion of Ukraine and accused Russia of hitting back by undermining Europe's energy security.

Authorities in Bornholm, a rocky island south of Sweden with a population of about 40,000 people, said they fired up a local power plant to produce backup electricity for the island. The disruptions also caused outages in internet and TV connections in parts of the island.

Within hours, most of the consumers on the island had their electricity restored, local electricity provider TREFOR said. The cause for the outage was "grave damage to the cable network," it said. The Danish transmission operator, Energinet, said a fault in the high-voltage grid resulted in the outage.

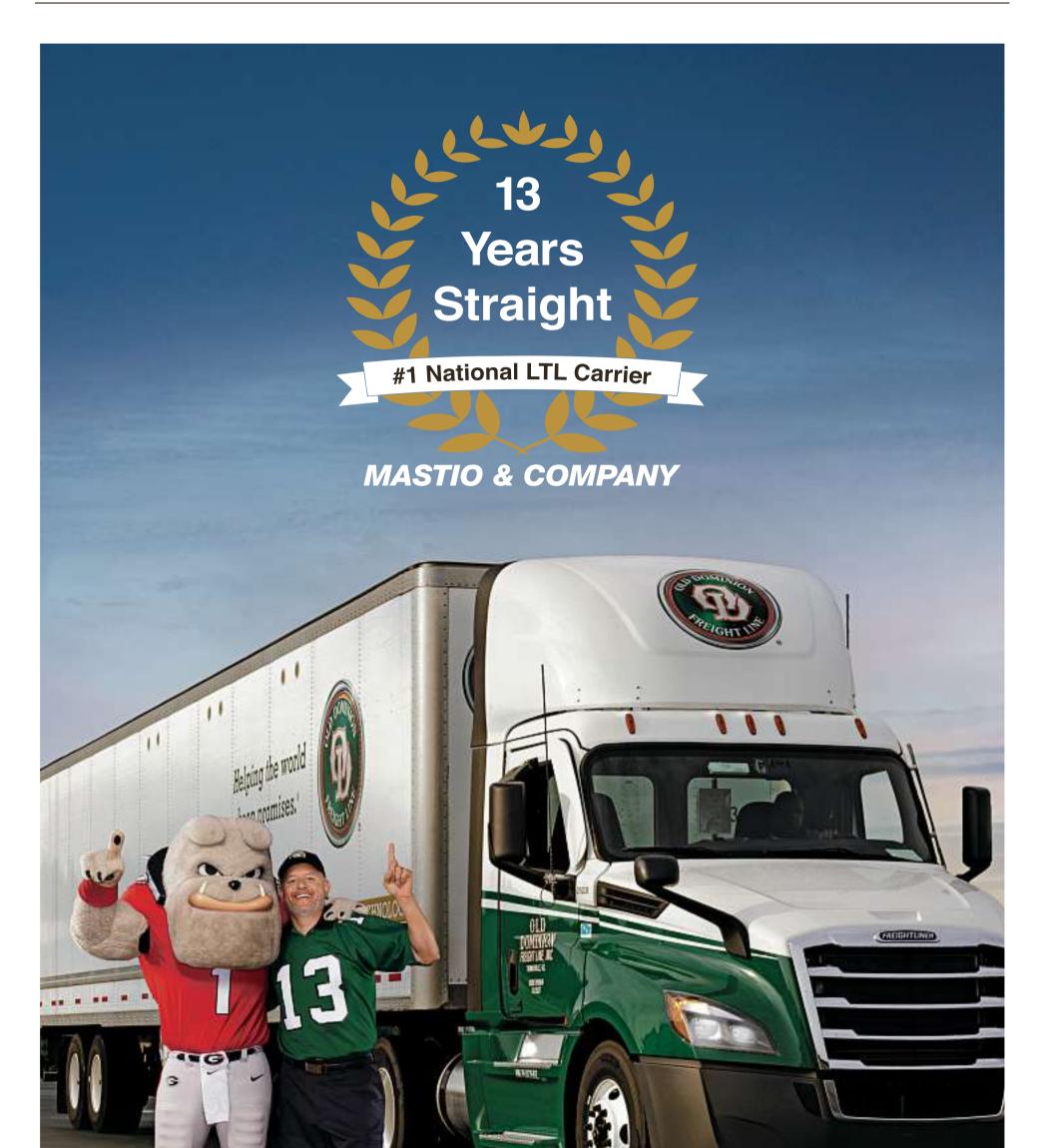
Officials in Germany over the weekend called for increased security after Transport Minister Volker Wissing said the German railway outage was the result of "a deliberate act."

Crucial cables were cut in two separate locations, disabling communication with trains and stranding thousands of passengers at the start of the weekend in the states of Lower Saxony, Bremen, Hamburg and Schleswig-Holstein.

German authorities said the attacks were sophisticated because they occurred hundreds of miles apart and targeted a key communications system between operators and train drivers, and a separate system normally used as a backup. They haven't released information on possible perpetrators or motives.

"Significant investments must be made in protecting critical infrastructure, which includes, among other things, energy supply, telecommunications or transport," Omid Nouripour, the leader of Germany's Green Party told Gernewswire Deutsche man Presse-Agentur on Sunday.

The North Atlantic Treaty Organization and other Western officials have called the Nord Stream explosions an act of sabotage.



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# WORLD NEWS

# **Iran Oil Workers Strike, Expand Protests**

Unrest spreads to vital industry, while U.K. levels new sanctions on security officials

#### BY DAVID S. CLOUD

Workers at a petrochemical complex in southern Iran went on strike, the latest sign that antigovernment protests in the fourth week are broadening to critical economic sectors.

Dozens of workers on Monday blocked roads and protested at a plant in Assaluyeh in the oil-rich province of Bushehr on the Persian Gulf, chanting "Do not fear. We stand together" and "Death to the dictator," according to social-media posts.

The demonstrations marked the first time the unrest that began in September has spread to Iran's oil-and-gas industry. Previously, it was mostly retail outlets and small businesses that closed in support of the rights movement.

Iran's government made no official comment on the unrest at the facility, but the semioffi-

cial Tasnim news agency described the incident as a salary dispute involving 700 workers. It wasn't immediately clear if work had resumed and whether the strike would affect production.

The protest movement was ignited by the death on Sept. 16 of 22-year-old Mahsa Amini in custody of Iran's morality police, after being detained for allegedly violating the country's strict Islamic dress code.

Since then, protests have spread widely and morphed from calls to abolish mandatory veiling to an outright ouster of

the Islamic Republic leadership, which has been in power since 1979. The government has imposed tight internet restrictions, particularly on cellphone networks and social-media sites.

The growing protests in southern Iran came as gunfire continued in the city of Sanandaj, the capital of Iran's Kurdistan province, and the village of Salas Babajani near the border with Iraq, said Hengaw Organization for Human Rights, a Kurdish human-rights group. Demonstrations erupted in

Iran's Kurdish areas in Sep-

tember after the funeral of Ms. Amini, who was Kurdish. The government's crackdown on Kurds has been especially harsh, with missile strikes and artillery fire at Kurdish areas in neighboring Iraq.

The U.K. said it is imposing new sanctions on senior Iranian security officials for alleged human-rights violations.

Britain's Foreign Office said it is banning travel to the U.K. and freezing assets of Gholamreza Soleimani, head of Iran's Basij force, and of Hassan Karami, commander of a police special-

forces unit. The organizations "have played a central role in the crackdown on protests," it said.

Sanctions also were imposed on the head of the morality po-Mohammed Rostami lice. Cheshmeh Gachi, and its Tehran head, Haj Ahmed Mirzaei, along with the entire group. It is unclear what assets they might have in Britain.

Meanwhile. Iran's chief justice, Gholam Hossein Mohseni Ejehi, invited protesters to open dialogue, the latest attempt by officials to show flexibility in an effort to end the unrest.

# U.K. Housing Market Heads for Mortgage-Rate Shock

#### By JOSH MITCHELL

LONDON—The U.K. is about to sustain the biggest shock to its housing market since the 2008 financial crisis, economists say, with hundreds of thousands of British homeowners about to see monthly mortgage payments soar in the coming months.

The U.K. is vulnerable to rising mortgage rates because unlike in the U.S., where the 30-year fixed-rate mortgage prevails and is typically backstopped by governmentbacked lenders, most mortgages carry rates that reset after two or five years.

Fixed interest rates expire on about 2.4 million mortgages-out of 8.4 million total in the U.K.—in the second half of this year and through next year, according to UK Finance, a trade group. A similar dynamic is also playing out in European countries such as Italy, Portugal and Spain.

Average interest rates for new U.K. mortgages with twoor five-year fixed rates rose above 6% last week for the first time since 2008 and 2010, respectively, according to Moneyfacts Group PLC, a financial-analytics firm. Average rates have more than doubled over the past year.

Mortgage rates in the U.K. rose sharply over the past two weeks after the government of new Prime Minister Liz Truss unveiled a broad tax-cut and spending plan. The program provoked a selloff in the British pound and further increases in government-bond yields. So-called swap rates, to which mortgage rates are closely linked, rose sharply.

The wild swings in bond yields forced lenders to pull some types of mortgages from the market and jack up rates to protect themselves from rising borrowing costs. Many investors expect the Bank of England to continue raising policy rates aggressively to fight inflation, which could add further upward pressure on mortgage rates.

The higher mortgage rates add to a long list of troubles in the world's fifth-largest economy and contributed to the political turmoil that has enveloped Ms. Truss's government. Inflation here is higher than in most other wealthy nations and has been stoked by rising rents, import prices and energy costs.

"It's becoming clear that we're going to get a housingmarket correction on a scale that's not dissimilar" from the housing collapse in 2008 and a crash in the early 1990s, said Andrew Wishart, a senior property economist at Capital Economics.



Mortgage rates in the U.K. rose sharply over the past two weeks. Property listings on display in London.

Capital Economics forecasts prices will fall by 12% over the next two years. Adjusted for inflation, that would be a steeper drop than the one that occurred during the global financial crisis, Mr. Wishart said. A substantial rise in delinquencies, or borrowers falling behind on their mortgages, and foreclosures is inevitable, he said, "because this is coming on a wider cost-of-living crisis."

While U.S. homeowners are more insulated against rising rates, in other ways the two housing systems share similarities. After the 2008 financial crash and housing crisis, regulators in both countries introduced moves designed to prevent risky lending in housing. Those steps included limits

on how much households can borrow relative to their salaries and home values, and higher capital requirements for banks to ensure they can absorb losses if borrowers default.

Economists say that while they expect the U.K.'s housing market to slow, they don't believe a slowdown would crash the financial system and economy. "The capital buffers banks built up since the financial crisis mean the resulting losses will be quite easily absorbed," Mr. Wishart said.

Mortgages are a major source of business for U.K. retail lenders, who earn money on fees for arranging mortgages, and on the spread between the interest they charge borrowers and the sums they pay out on deposits.

The biggest mortgage lenders by market share last year were Lloyds Banking Group PLC, NatWest Group PLC and the member-owned Nationwide Building Society, UK Finance said.

"I don't believe in fate, but it's really bad timing for all that to happen," said Jonathan Briscoe of Worcestershire, England, whose monthly mortgage payment is set to rise by hundreds of pounds this fall.

Mr. Briscoe and his partner's five-year fixed rate will expire in the next 90 days. Their lender recently quoted them for a new rate of 6%, triple their current rate, he said.

Mr. Briscoe, who is 43 years old and tutors healthcare apprentices, said he and his partner would be able to afford the payments. However, he said they would have to substantially downgrade their lifestyle. As the weather has cooled in recent weeks, the couple has avoided turning the heat on to cut down on the gas bill.

It is the first time in Mr. Briscoe's life that he has experienced the effects of high inflation and rising interest rates, he said, and he suddenly feels insecure.

"I'm clinging on as long as I can, hoping the rates will drop a bit" before refinancing, he said.



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#### Item **#906653**

Continued from Page One late September at first calmed markets, with government bond yields plunging in response. But yields shot back up in recent days after it appeared the bank was buying far less than it had initially indicated it would, a possible sign that the program wasn't working as intended.

The bank said Monday it would double the amount available to spend on buying back long-dated bonds to £10 billion. Ultimately, it bought just £853 million.

"If they only buy around £800 million a day, another four to five days of that doesn't really matter," said Peter Schaffrik, a macro strategist at RBC Capital Markets. "It doesn't really make a dent, it's not a backstop for the market."

Analysts said the BOE's hesitance to buy more bonds is rooted in two conflicting goals. It is trying to both stabilize the bond market by flooding the market with easy money, while trying to tamp down inflation.

At the same time, pension funds have been reluctant to sell the government bonds thev hold to the Bank of England. The BOE has received £13 billion in offers since it launched the program, according to its data.

Pensions hold government bonds as a way to hedge against interest-rate changes, which determine how their future liabilities are valued. Pensions would likely take a loss by selling now, given the price selloff over the past few weeks, only to need to rebuy them later at a higher price to rebuild their hedges.

"They might be reluctant to sell gilts, because they might need to get that exposure back later." said Antoine Bouvet, senior rates strategist at ING.

Asset managers who manage money for pensions said the Bank of England should have targeted inflation-linked government bonds, one of pensions' biggest holdings and a market where it has become

Pension funds have been reluctant to sell the government bonds they hold to the Bank of England, above.

difficult to trade, in the offer. One asset manager said his firm pushed the BOE to do so.

Investors were also disappointed that the BOE didn't extend the bond-buying facility past the Friday deadline, which helped fuel Monday's selloff. Mr. Bouvet said.

In crisis interventions, central banks often have to make multiple stabs at solving problems with different types of bond buying or lending programs before markets become convinced that a viable backstop has been created. During the Covid-19 meltdown in

# The crisis centers on a part of the market known as liabilitydriven investments.

March 2020, the U.S. Federal Reserve expanded its lending programs several times before calm was restored.

The lending programs announced Monday included what the BOE called a temporary expanded collateral repo facility. This lends cash to pension funds in exchange for an expanded menu of collateral than was previously available to the pension plans, including index-linked gilts, whose returns are tied to inflation, and corporate bonds.

The operations would be processed through banks working on behalf of the pension funds. The BOE also made an existing, permanent repo lending facility available to banks acting to help pension-fund clients.

The crisis centers on a corner of the market known as LDIs, or liability-driven investments. LDIs became popular in recent years among U.K. defined-benefit pension plans to make enough money in the long term to match what they owed retirees.

LDIs also contain leverage, or borrowing, that amplifies pension-fund investments by as much as six or seven times. When the long-dated U.K. government bond yields that undergird LDI investments surged more than they ever have in a single day in September, LDI fund managers required pension funds to post massive amounts of fresh collateral.

"The Bank of England has been listening to schemes and the challenges they're facing right now in still struggling to access liquidity quickly enough to recapitalize LDI," said Ben Gold, head of investment at XPS Pensions Group, a consultant. The measures also help funds avoid having to sell assets at poor prices, he said.

Mr. Gold estimates that it is going to take between £100 billion and £150 billion for the industry to shore up its collateral on LDI funds.

Investors in U.K. government bonds were troubled by the tax cuts by Ms. Truss's government in part because they weren't accompanied by an analysis of the impact on borrowing by the independent budget watchdog. Treasury chief Kwasi Kwarteng said Monday the release of that analysis was moved forward to Oct. 31 from Nov. 23.

> –Anna Hirtenstein and Caitlin Ostroff contributed to this article.



NY

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# WORLD NEWS

# China Lockdowns Hit **Consumer Spending**

#### BY STELLA YIFAN XIE

HONG KONG-A renewed wave of pandemic-related lockdowns in major Chinese cities is hampering hopes for a recovery in consumer spending, showing how difficult it is for Beijing to rekindle growth without loosening Covid-19 restrictions.

Official data released in recent days showed consumer spending falling sharply during the seven-day National Day holiday when compared with a year earlier, while a private survey of services activity fell into contraction in September.

Travelers in China made 422 million trips during the National Day holiday between Oct. 1 and 7, down 18% from a year earlier and 39% lower than prepandemic levels in 2019, China's Ministry of Culture and Tourism said on Friday.

Tourism revenue underwhelmed by an even larger margin, dropping 26% from last year to the equivalent of about \$40 billion during the holiday, which is typically one of the busiest travel seasons of the year, the official figures showed. Tourism spending was less than half of the level in 2019.

China's box office, another closely watched measure of consumption, also suffered. Movie revenue fell 66% during the National Day holiday from a year earlier, to the equivalent of about \$210 million, according to online ticket-service platform Maoyan Entertainment. The result marked the worst box-office result for a National Day holiday since 2014, OCBC Bank said.

On Saturday, the Caixin China Services purchasing managers index, a private gauge of service-sector activity, fell sharply to 49.3 in September from 55.0 in August, according to Caixin Media Co. and S&P Global. The decline marked the first fall below the 50 line, which separates ex-

pansion from contraction, after three straight months of growth.

\* \*

vice-sector activity recorded the lowest reading in six months, said Wang Zhe, a senior economist at Caixin Insight Group. "The market was much less optimistic," he said.

consumption comes as government officials across China reimpose strict controls on travel ahead of a closely watched Communist Party conclave that will kick off on Oct. 16 in Beijing. Authorities across China have called on residents to minimize intercity travel and cancel unnecessary gatherings, as many locations imposed new Covid-19 testing requirements on visitors.

The fresh signs of weakness add to evidence of the crippling impact from China's stringent Covid-19 restrictions, dimming growth prospects for the world's second-largest economy, which is also struggling to limit the damage from a sharp government-induced slowdown in the property sector. An official gauge of consumer confidence is hovering near its lowest level since 1991.

Nationwide, the number of locally transmitted new Covid-19 cases jumped during the weeklong holiday to hit a 50-day high on Sunday, prompting local officials to step up restrictions on the flow of goods and people ahead of the twice-a-decade Communist Party congress.

A new wave of lockdowns swept through some tourism hot spots last week, including northwestern China'a Xinjiang province, home to about 22 million people, where officials suspended passenger trains from entering or leaving. Starting Tuesday, travelers are banned from entering Hohhot, capital of the region of Inner Mongolia, which reported more than 100 new infections on Sunday, the highest tally nationwide.

Expectations for future ser-

The restrained travel and



President Tsai Ing-wen spent much of her National Day speech on Monday detailing recent efforts to bolster Taiwan's military against

increasing pressure from China's Communist Party. Members of the Taiwanese military marched in the celebration.

# TAIWAN

# President Stands Up To China in Speech

President Tsai Ing-wen portrayed Beijing's saber-rattling as counterproductive in a defiant speech, saying her government was willing to work with China to reduce tensions but won't compromise its commitment to freedom and democracy.

Delivering a National Day address on Monday, Ms. Tsai vowed to enhance the island's resilience against increasing pressure from China's Communist Party, in part by deepening ties with democratic countries and bolstering its vital role in the global tech supply chain.

She also pledged to increase investment in military preparedness and bolster civil defense to protect against aggression from Beijing, which claims the selfruled island of more than 23 million as part of China and has vowed to take control of it by force if necessary.

"I want to make clear to the Beijing authorities that armed confrontation is absolutely not an option for our two sides," Ms. Tsai said as she marked the 111th anniversary of the founding of the Republic of China-Taiwan's official name—and the 73rd since Chiang Kai-shek's Nationalist Party retreated there after losing the Chinese civil war to Mao Zedong's Communists in the late 1940s.

Responding to Ms. Tsai's comments at a regular briefing in Beijing, Chinese Foreign Ministry spokeswoman Mao Ning blamed strained ties on Taiwan's ruling Democratic Progressive Party, which she accused of colluding with unspecified external forces to provoke Beijing.

-Joyu Wang

#### VENEZUELA

Flooding, Mudslides Kill at Least 36 Flooding and mudslides have

killed at least 36 people in a Ven-

ezuelan industrial town, authorities said Monday, as rescue teams searched through sludge and debris for dozens of people reported missing.

Aid groups warned that the death toll could rise further amid rescue efforts in the north-central town of Las Tejerías, where mud covered whole neighborhoods during torrential rain over the weekend. Interior Minister Remigio Ceballos said at least 56 people have been reported missing in the town and surrounding region.

Government videos and social media posts from residents showed rescue workers and soldiers using bulldozers to remove uprooted trees and thick sludge that had covered roads and homes Saturday night.

About 1.000 houses were either destroyed or damaged, authorities said, displacing thousands of people, many of whom were moved to shelters. About 3.000 servicemen had been deployed for search operations, Mr. Ceballos said.

-Kejal Vvas

#### HONG KONG

# **Russian Oligarch's** Yacht Makes Waves

The anchoring in Hong Kong waters of a superyacht owned by a Russian oligarch under sanctions is ramping up tensions between Beijing and Washington.

The 465-foot Nord, owned by steel magnate Alexey Mordashov, moored west of the Chinese territory's Victoria Harbour last week after departing from the far-eastern Russian city of Vladivostok, according to website MarineTraffic.

"The possible use of Hong Kong as a safe haven by individuals evading sanctions from multiple jurisdictions further calls into question the transparency of the business environment," a U.S. State Department spokesman said on Saturday.

China's Foreign Ministry in Hong Kong on Sunday accused the State Department of smearing Hong Kong's business envi--Newley Purnell ronment.

# You can't replace wildlife once it's gone

# WORLD WATCH



# FROM PAGE ONE

# Anti-Woke Bank Stumbles

Continued from Page One

Within months, the investors' money was nearly gone, and GloriFi was on the verge of bankruptcy. It missed launch dates, blaming faulty technology and failures by vendors, and laid off dozens of employees. It stumbled with products; for instance, a plan to make a credit card out of the same material used for shell casings failed when the company realized the material could interfere with security chips and potentially be too thick for payment terminals, according to people familiar with the matter.

Some employees alleged that Mr. Neugebauer had a volatile temper and drank on the job, and the company's unusual workspace—Mr. Neugebauer's home—added distractions.

After months of disarray, Mr. Ayers, who didn't have a managerial role, and some top investors unsuccessfully pushed for Mr. Neugebauer's ouster as chief executive, according to people familiar with the matter.

Mr. Neugebauer said no investors asked him to resign, saying he had "nothing but support." Of the criticism of his alleged drinking, he said, "The attacks on what I do in my home after 5 p.m. are beneath" The Wall Street Journal. "Our 84 cofounders and our great partners stick by our accomplishments," Mr. Neugebauer said.

GloriFi's app did make its debut in September. The company said customers can open checking and savings accounts and apply for credit cards. It said it is continuing to work on plans to offer mortgages, brokerage accounts and insurance, and is focused on optimizing shareholder value.

## **Ideological spending**

Earlier, in an August interview, Mr. Neugebauer said he remains convinced that GloriFi is the right idea for the right time.

He said he had put \$10 million of his own private-equity fortune into the company to keep it afloat this spring. He is planning to take the company public through a merger with a special-purpose acquisition company, which requires him to raise at least \$60 million in additional cash. The pending deal has several conditions GloriFi and the SPAC have yet to meet.

GloriFi defined itself in con-



a smartphone app that beat the technology of big banks, and planned to bring in customers through ads on Fox News and internet influencers.

The mission appealed to Mr. Thiel's Founders Fund, which invests in transformational companies such as SpaceX. Other investors included Mr. Griffin, the founder and chief executive of hedge fund Citadel; Joe Lonsdale, co-founder of data-mining company Palantir Technologies Inc.; former Georgia Republican Sen. Kelly Loeffler; and Atlanta healthcare entrepreneur Rick Jackson. GloriFi raised about \$50 million.

An April 1, 2022, launch date was set, an ambitious timeline for a company in a highly regulated business requiring numerous licenses and a network of back-office systems.

The startup spent millions on lawyers, consultants and vendors in an effort to meet the deadline. In a few months it hired more than 100 employees. It had hoped to double employees by May, according to status reports from early 2022.

An affiliate of GloriFi owned by Mr. Neugebauer and his wife, Melissa Neugebauer, applied to buy a small bank in late 2021. The deal is awaiting regulatory approval. Without its own bank GloriFi established partnerships to offer checking and savings accounts and credit cards through TransPecos Financial Corp., a Texas banking group, and Evolve Bancorp Inc., a Tennessee bank. GloriFi would be a "digital marketing and analytics platform." which would offer products from the bank the Neugebauers hoped to own, according to the purchase application submitted to the Federal Reserve. The company laid plans for a multimedia marketing blitz around the launch, according to internal planning documents reviewed by the Journal. "I'll protect what's mine," read a proposed print ad for the gun owners' homeowners insurance discount. One video ad featured a Ronald Reagan speech. Candace Owens, a conservative commentator with millions of followers on social media, agreed to be a public face of the brand, and promoted it in a video appearance at a Conservative Political Action Conference event in August. "I very much believe in GloriFi and view it to be the first true mark of what I perceive to be a competitive, conservative economy that is forming," Ms. Owens said to the Journal. Mr. Neugebauer's 16,000square-foot Dallas home, modeled after the White House, became the company's initial headquarters. Desks dotted the property's palatial common areas. Employees who didn't live in Dallas would often stay in guest bedrooms, where they could sometimes hear Mr. Neugebauer pacing the halls during his 17-hour workdays, according to former employees. Vendors told GloriFi they required security protocols and couldn't send consumers' sensitive financial information to a company based in someone's home, people familiar with the matter said. GloriFi rented an office nearby, but Mr. Neugebauer's inner circle continued to work from his house.

wanted his executive leadership Yo team to collaborate closely. ri Some employees said they tr

found the experience of building a company from scratch thrilling. Mr. Neugebauer, these employees said, was a hard-charging, charismatic founder, not unlike the ones behind the startups that dominate today's tech world. "He's got this vision...It's almost like drinking really good Kool-Aid," Manny Rios, then head of GloriFi's insurance operations, said in an internal video filmed in April. "I count Toby as Steve Jobs 2.0."

But staffers began complaining about what they said were Mr. Neugebauer's volatile behavior and drinking habits, according to people familiar with the matter and a memo from Britt Amos, GloriFi's former head of human resources, reviewed by the Journal. Ms. Amos left in the spring after clashing with Mr. Neugebauer, and she recounted issues she saw as problems in the memo.

"Several people working at the mansion told me to make sure I leave around six," Ms. Amos wrote in the memo. "When I inquired why, they stated that after 5 p.m. Toby starts drinking and things at the house deteriorate quickly." York in September against GloriFi alleging a breach of its contract. Unqork argued in the suit that GloriFi stopped making payments even though the vendor lived up to its obligations despite internal dysfunction at the startup, and that delays in the product were caused by GloriFi's failure to meet its own deadlines.

After appearing to leave the call, the senior manager later returned on camera "in a state of undress, on a bed with a companion who was similarly in a state of undress," the lawsuit alleged. The senior manager isn't named in the suit.

"No said incident or allegation was ever shared with HR or leadership," Mr. Neugebauer said.

### **Clash with investors**

By the end of March, Mr. Neugebauer was telling investors GloriFi was out of cash. "You guys are moving very fast and loose and are taking your investors for granted," Mr. Jackson wrote in a March 28 email to Mr. Neugebauer. He didn't understand why the company needed more money, the email said. "I think you are trying to go into too many areas all at





and the investors wanted to take

GloriFi, and he pushed to re-

move Mr. Ayers from the board.

GloriFi said Mr. Ayers was re-

One of GloriFi's investors,

Vivek Ramaswamy, was working

to launch his own financial-ser-

vices firm. Strive Asset Manage-

ment would offer investors an

alternative to firms such as

BlackRock Inc., which has pushed companies to improve

diversity and cut their climate

changes. Strive would push com-

panies to focus on making

money, not taking stands on so-

furious and was convinced that

Mr. Ramaswamy, who wrote the

book "Woke, Inc.," had stolen his

idea. Mr. Neugebauer said he

had even invested in Strive,

thinking it was a conservative

to Strive's strategy since incep-

was repeatedly pushed back.

State insurance regulators re-

quired the company to set aside

funds to cover insurance claims.

Mr. Neugebauer proposed per-

sonally lending the company

money for the capital cushion,

tion," the company said.

'Asset management was core

GloriFi's official launch date

Mr. Neugebauer said he was

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emissions,

beer startup.

Toby Neugebauer, above center, said he wanted to build a new bank for people who thought Wall Street was too liberal. Left. Peter Thiel, whose **Founders Fund** invested in the early days of GloriFi but declined to put in more money. Far left, GloriFi launched its phone app last month.

month. keting and communications officer, who was present at the meeting. Mr. Neugebauer said he was upset about delays in the insurance business.

The Dallas Police Department determined there wasn't evidence of a crime and declined to take further action, a spokeswoman said.

Law firm Locke Lord LLP was hired by GloriFi's board to look into the company's alleged workplace issues, including allegations of drinking and the verbal altercation at P.F. Chang's, and the proposed asset transfer. The firm, which interviewed more than 20 people and reviewed thousands of emails and other documents, found that the evidence didn't support any legal claims against Mr. Neugebauer or GloriFi, Nick Dickerson, a partner at the firm who led the probe, said in an interview.

"It's no secret that Mr. Neugebauer is a demanding boss," he said. "He can come down hard when he doesn't think folks are performing."

In June, the insurance executive involved in the alleged altercation was fired, and many in his group were laid off.

GloriFi had hoped to originate mortgages through the bank it wanted to acquire. With-

trast to many big, established banks, including Bank of America Corp., JPMorgan Chase & Co. and Citigroup Inc., which have in recent years pledged to consider environmental, social and governance, or ESG, principles in their businesses. Some lenders have cut ties with some corporate clients in the gun, coal and private prison industries.

Mr. Neugebauer said many Americans have come to believe big banks have moved too far left, and that customers want a bank that reflects their conservative values. "It is about my friends that played football at 'Friday Night Lights.' And they don't feel loved. They don't feel respected," he said.

Politicians in West Virginia and Texas have penalized some Wall Street firms for their ESG policies, saying they effectively boycott fossil-fuel companies. Florida this summer banned the consideration of ESG factors in state pension investments, and the governor proposed legislation to prevent banks from discriminating against customers for political or social beliefs.

GloriFi said its customers can earn rewards that they will soon be able to donate to a charity for veterans and first-responders. A homeowners insurance policy that gives discounts to gun owners is in planning stages, the company said. Its website, adorned with flags, blue-collar workers and families, urges customers to "put your money where your values are."

But before GloriFi's vision of a conservative banking network could be tested in the marketplace, management missteps and tensions with its investors stalled the company's rollout.

Messrs. Neugebauer and Ayers began to canvass investors last year. The pair lacked much experience in banking or technology. Mr. Neugebauer, the son of a former Texas congressman, co-founded a private-equity firm that invested in oil-and-gas companies. Mr. Ayers was a longtime political operative.

They promised GloriFi would offer a range of services through

The company said Mr. Neugebauer used the house because he On March I, Mr. Neugebauer yelled at a top bank lieutenant over a potential snag in a plan for credit cards, according to the memo. A late meeting followed where the CEO was "visibly drunk...drinking Red Bull and putting alcohol in it," wrote Ms.

the time. Bill Conroy, the bank lieutenant mentioned in the memo, said he was an overnight guest at the Neugebauers' Dallas house four nights a week for months. He said Ms. Amos didn't spend enough time there to have a good understanding of the company's culture. "We fight all the time over whether we are hitting our milestones," Mr. Conroy said in an interview. "I don't think it's inappropriate. If I did, I wouldn't work here."

Amos, who was in the house at

GloriFi's current head of human resources said there have been no employee complaints since June.

Staffers at software company Unqork Inc., which was helping build GloriFi's insurance product, attended an April video call where a GloriFi senior manager "launched into a rude and aggressive tirade" at Unqork's team and his own GloriFi team, according to a partially redacted lawsuit the vendor filed in New once, and it is impairing your execution," he wrote.

Some investors wanted Mr. Neugebauer to step aside as CEO.

Mr. Ayers and some other GloriFi investors wanted Mr. Neugebauer, who had voting control of the company, to step aside as CEO, according to people familiar with the matter, and pushed for it from late 2021 through this spring. The company's big-name backers, including Mr. Thiel's Founders Fund and Mr. Griffin, declined to give the company more money.

Mr. Neugebauer told investors around this time that the company would have to file for bankruptcy. He proposed transferring assets, including technology contracts, from GloriFi to another entity under his control, according to emails among GloriFi executives, board members and attorneys. The transfer didn't take place at that time.

Mr. Neugebauer said he became convinced that Mr. Ayers



bauer used the house because he GloriFi staffers working at the Neugebauer home in Dallas.

but Texas insurance regulators balked at the terms of the loan, according to people familiar with the matter.

Mr. Neugebauer had hoped to offer a homeowners insurance product that would give responsible gun owners a discount of 10%. The company's polling found that 58% of Donald Trump supporters would be interested in switching to such a policy. Executives also wanted to offer coverage for a customer's legal costs in the event they shot someone in self-defense.

GloriFi said the technology for writing these policies wasn't working properly.

At 11:30 a.m. on May 24, Mr. Neugebauer summoned Mr. Rios, the head of the insurance business who had earlier praised the CEO's vision, to meet at a local P.F. Chang's restaurant. "Toby was drunk. He ordered me tequila and I said no. He said I would need it," according to a report Mr. Rios later made to the police alleging he was verbally accosted. "He called me an habitual liar, and I offered to leave. He threatened to ruin my life if I left, and he would use the [government] to do so."

Mr. Neugebauer was "livid but not intoxicated," said Cathy Landtroop, GloriFi's chief marout Fed approval, the company laid off most mortgage employees this summer and now plans to partner with nonbank lender Sun West Mortgage Co.

# SPAC deal

In July, GloriFi announced a deal to merge with DHC Acquisition Corp., a SPAC. The deal valued GloriFi at about \$1.7 billion.

The company hasn't released historical or projected earnings or an investor presentation since the deal was announced. "We wanted to wait until everyone returned from their summer vacations" before releasing more information to investors, Mr. Neugebauer said.

The company recently launched credit cards with propolice and Constitution designs, and what it calls its "exclusive, elite" brass credit card, redesigned after the plan to use shell casing material was dropped.

GloriFi took center stage at the CPAC event this summer. "It's time for the conservatives to deliver better products than the people who hate us," Mr. Neugebauer said on a panel.

Technology vendor EastBanc Technologies LLC filed a lawsuit in Washington, D.C., in July seeking more than \$2.4 million for what the company said were unpaid invoices and fees. GloriFi admitted it didn't pay certain invoices in a response filed in September. It also filed its own legal claim against the vendor, accusing it of fraud and providing products that "were plagued with defects and unusable."

On a call with investors in September, Mr. Neugebauer suggested the company might accelerate a plan already in the works to offer financial services to Latinos. Mr. Neugebauer expressed the idea that people were trying to hurt GloriFi, and his wife read a Bible passage about adversity.

In the August interview, Mr. Neugebauer spoke of the company with emotion, his blue eyes filling with tears. "This is a child of mine that I'm so proud of that I can hardly stand it," he said.

# PERSONAL JOURNAL.

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THE WALL STREET JOURNAL.

#### Tuesday, October 11, 2022 | A13

**Repairs That Pay Off** In a Cooling Market Sellers remodel properties to avoid cutting prices

#### By VERONICA DAGHER

he playbook for selling a home needs a makeover, and often so do the houses

Selling a house takes much more elbow grease than it did a year ago. Home-

owners earlier could expect a bidding war the moment they staked the for-sale sign in the front yard, even if the property was in dire need of updating.

With mortgage rates now pushing 7%, buyers are harder to come by and easier to turn off, real-estate agents say. Making repairs or even small cosmetic improvements that buyers care about could make the difference between getting



They spent an average of \$14,163. Not all renovations are worth the cost for sellers, data suggest. The top three interior remodeling A Woodland Hills, Calif., homeowner put \$4,000 into resodding his front lawn in hopes it would boost the sales price.

"Sometimes, the upgrades that aren't the sexiest pay off the most," said Judy Dutton, executive editor at Realtor.com.

A big remodeling project, such as a new kitchen or deck, might not be worth the investment and delay a seller's timeline, given supply and labor shortages, said Jessica Lautz, a vice president at NAR.

Focus on more affordable projects that appeal to buvers and look beautiful in photos, such as refinishing hardwood floors, she

has a 67% cost recovery. Consider the smaller things that are likely to turn buyers off and fix them fast. Mitigating strong odors is a relatively lowcost fix that helps sell a home, said Mark Barnes, a Realtor in

Charleston, S.C. Mr. Barnes got one client's home a deep cleaning before showing it to potential buyers, because the scent of the owner's dog overpowered the house.

The owner paid about \$400 for the service, which included two carpet cleanings. The house sold for \$475,000, about 5% over the list price, Mr. Barnes said. A deep cleaning could add \$3,731 to the sale of a home, according to a recent report by HomeLight, a marketplace that connects home sellers with real-estate agents.

Average amount spent on repairs or upgrades before a house is sold.

Enhancing curb appeal helps a home stand out to buyers and reduces seller concessions, said Darin Eppich, a Realtor in Los Angeles.

Mr. Eppich recommended his client David Garonzik resod the front lawn of a three-bedroom Woodland Hills, Calif., home as an improvement from the lawn that was dying from the drought. Mr. Garonzik considered putting in a desert landscape with rocks, but Mr. Eppich didn't think the roughly \$10,000 cost would be worth it or would seem as appealing to buyers.

Mr. Garonzik is hoping the \$4,000 improvement will help him land more than the home's \$1 million asking price, though it is too soon to know whether the gambit worked.

For apartment sellers, focus on cosmetic upgrades—unless there is an apparent flaw such as a leaky faucet or nonworking appliances, said Renée Lee, a real-estate agent in New York City.

Anything that isn't broken, is costly to replace and isn't overtly visible, such as a new central airconditioning system, won't impress buyers as much as improvements they can see, such as new doors for the kitchen cabinets or customizable closet shelves, she said. Aim to fix anything that an inspection would turn up, real-estate agents said.

Rising material costs are one reason to be judicious with the projects you choose. Utility is another.

your asking price or giving a discount.

Between mid-July and mid-August. about 95% of home sellers made updates or repairs before listing their properties, up from 71% of sellers six to 12 months ago, according to Realtor.com.

projects with the highest return on investment are a hardwood-flooring refinish, new wood flooring and an insulation upgrade, according to a recent National Association of Realtors report.

Some sellers might find that smaller fixes such as a fresh paint



job can make a bigger impression on buyers than pricier changes such as a renovated third bathroom, real-estate agents said.

said. A hardwoodflooring refinish has a 147%

cost recovery, meaning homeowners are likely to recoup well more than the cost, said Ms. Lautz. For comparison, a kitchen upgrade

Cindy Scholz said one of her clients wasted more than \$1,000 repainting his home's garage floor and rewallpapering the inside of closets.

"Don't fixate on items that don't matter," said Ms. Scholz, a Realtor in East Hampton, N.Y.

# **Pay Transparency Brings** Changes to the Job Hunt

New state laws give applicants leverage, clarity

#### BY RAY A. SMITH

ew rules about pay transparency are changing the dynamics of hiring and looking for a job

A California law requiring nearly all employers hiring in the state to list salary ranges in job postings will go into effect next year, and New York's governor is expected to sign similar legislation soon. Colorado began requiring pay transpar-

- ency in 2021. National job boards including Indeed.com say more postings are spelling out salary ranges overall, regardless of where the jobs are located. Job seekers like pay trans-
- parency because the salary data gallows them to be more targeted 后 in their search, according to com-
- d pensation specialists and researchers. Posted pay ranges can also help people assess whether their own
- compensation is at market rate. Many managers say public salary dinformation saves them time with candidates since there is a better chance that the company and the Eworker are on the same page when it comes to pay

"The good thing about pay-range transparency laws is that it sets an absolute floor for candidates, so E people won't be totally in the dark about a company's pay practices," said David Buckmaster, who led g teams that designed compensation <sup>₹</sup>structures at Nike Inc. and Starbucks Corp., and wrote the book "Fair Pav"

Candidates should know that a lot of companies only post their pay-range minimums to meet the compliance requirements, which means salaries might be more negotiable than the posted data suggest in some cases, Mr. Buckmaster said.

Paris Clarke, 24, works

Pay ranges are designed to be wide. Some salary ranges can span tens of thousands of dollars to account for potential hires with a variety of education and experience levels, Mr. Buckmaster said. Where a person falls in a range depends on how a company values a person's skill set and the competition for the job, according to compensation specialists and human-resource executives.

Government efforts to compel companies to publish pay ranges are intended to boost pay equity and address gender and racial wage gaps by ensuring people doing the same jobs earn similar pay. A 2017 Pew Research Center study found 25% of employed women said they had earned less

Whether these laws will help close the gaps remains unclear, because disparities can exist within wide salary ranges, human-resource officers and compensation coaches said.

Workers shouldn't assume that posted salary ranges mean that higher pay isn't negotiable, Mr. Buckmaster said. A candidate can try to ask for more than the base pay being offered but will need to demonstrate skills far above the typical candidate to make their case. "Anything more than 10% above max will be a tough sell," he added.

Salary disclosures can motivate workers to apply for and stay in jobs, said Alexandra Carter, director of the Mediation Clinic at Co-

"Pay transparency will quickly become a market advantage for companies that implement it," she said.

People tend to assume they should be paid at the top of the range. About two-thirds of job seekers think they are paid below market, according to 2021 research by Payscale. Of those employees who believe they are paid below their market value, 51% are paid at or above market, the Payscale report found.

HubSpot, a Boston-based digital marketing firm, decided to disclose salary ranges for all U.S.-based open roles in July. It trained managers to explain the factors that go into setting pay and why employees land where they do in a pay range, said Katie Burke, chief people officer of HubSpot.

Ben Cook, chief executive of Riva, a New York-based startup that

coaches workers on negotiating compensation, said that pay ranges require more homework from job hunters than taking a job's posted pay range at face value, especially in years like this one where inflation has raised peoples' costs and pay needs.

Riva helped a client negotiate for a 10% raise after the engineer in North Carolina had already accepted a new job offer, but before he officially started the new role. Mr. Cook said the client, fresh out of a master's degree program, accepted a job with a pay range that was set in January, but the start date was in June. In the months between, the cost of living had risen significantly. To justify his ask for more money, Riva coached him to cite several regional competitors with similar job openings that were posted more recently with higher salaries.

in customer service and is currently looking for a new role. She said she is less likely to apply for a position if the posting doesn't include a pay range. A range helps her weed out salaries she considers insufficient for a job's duties or her experience level. Ms. Clarke, who lives in Citrus Heights, Calif., said she is seeking between \$18 and \$22 an hour.

than a man who was doing the same job; 5% of men said they had earned less than a woman doing the same job. A 2019 study of 1.8 million salary responses by Payscale, a compensation-software and data provider, found that Black men earned 98 cents for every dollar earned by white men with the same job and qualifications.

lumbia Law School and author of the book "Ask for More." She cited a recent survey by Visier, a people-analytics firm, that showed more than two-thirds of workers said they would switch jobs in favor of a place with greater pay transparency. (More than 20% of respondents didn't want any transparency around pay, according to Visier.)

### A14 | Tuesday, October 11, 2022

# PERSONAL JOURNAL.



Roller-Coaster Thrills Trigger False Crash Alerts

Sunday, Sara White and her family headed to Kings Island amusement park outside Cincinnati. The 39-year-old dentist zipped her two-day-old iPhone 14 Pro securely in her fanny pack, buckled into the Mystic Timbers roller coaster and enjoyed getting

n a sunny September

hoisted 109 feet in the air and whipped around at over 50 mph. Afterward, she looked down at her phone. The lock screen was lined with missed calls and voice mails from an emergency dispatcher asking if she was OK.

During the ride, **Apple**'s new car-crash detection triggered and automatically dialed 911. The call to the Warren County Communications Center featured an automated voice message from Ms. White's iPhone:

"The owner of this iPhone was in a severe car crash and is not responding to their phone."

The message is repeated seven times during the call. As the phone made the call and played the automated message, it also picked up background audio from the scene—in this case cheers, music and other amusement-park sounds.

According to the 911 report, a team was sent to the ride but didn't locate an emergency. When Ms. White realized what happened ironically, when in line for the bumper cars—she called back the number to tell them she was OK.

On one hand, it's funny—especially when you consider that I flew to Michigan, hired a demolitionderby driver and totaled some cars so I could test the feature with the new iPhone 14 and Apple Watch Series 8, Ultra and SE. You know what would have been a lot easier? Driving to Six Flags in New Jersey!

On the other hand? There is nothing funny about busy emergency-services workers—and in some cases friends and family—accidentally being alerted to a tragedy that never happened.

The Warren County Communications Center provided me with precordings of six iPhone crash-detection calls from people at Kings



Island rides. Similar alerts have been triggered by the Joker roller coaster at Six Flags Great America near Chicago.

People also told me their new iPhones made 911 calls after they were dropped while driving, or right after.

Apple's crash detection uses a combination of sensor data to assess a potential crash. If it detects one, it shows a warning on the screen for 10 seconds, then it starts a 10-second countdown, accompanied by an alarm sound. After the countdown, the phone calls 911, relaying a message and providing location details. If you have an emergency contact, it will send them a text.

One of Apple's most marketed features of the season, it has already started to demonstrate its usefulness. Recently, an iPhone 14 alerted authorities to a deadly crash in Nebraska, where a car hit a tree and there were no witnesses to immediately call for help. An Apple spokesman said the crash-detection algorithms were validated using over a million hours of crash data, real-world driving and crash-test labs. He added that the feature is "extremely accurate in detecting severe crashes" and that the company optimiz ed it for getting users help while minimizing false positives.

The false alarms might not be widespread, but they are happening—and will potentially get more frequent as more people buy Apple's new phones and watches. When they occur, the results range from annoying to downright scary.

But like any technology, there are unintended consequences. Algorithms that don't know the difference between a thrilling ride and a deadly crash are triggering false alarms. The robotic call to 911 operators says that there *was* a severe crash, not that there *might have been* a severe crash. (The text message to emergency contacts says the phone or watch "detected a crash.")

In response to my questions, the Apple spokesman said the technology provides peace of mind, and Apple will continue to improve it over time.

On Sept. 17, Douglas Sonders said he was cruising on his motorcycle in New York City when his new iPhone 14 Pro Max went flying off the handlebars. Thinking the phone was long gone, he and his friends rode to an Apple Store to get a new one.

Meanwhile, the iPhone's crash detection had been triggered, alerting emergency services. All his emergency contacts received text messages. "I was freaking out. I was thinking the worst," said Gabrielle Kennedy, Mr. Sonders's girlfriend. "My best friend passed away in a car accident," she added. "It brought me right back there."

Mr. Sonders's mother also got the automated text message. She, too, was extremely worried. In a voice mail to her son (which he shared with me), she said, "Douglas, have someone call me back as soon as possible! Please let me know if you are OK."

Eventually, the women got in touch with Mr. Sonders's friends, who confirmed he was alive and well.

At Six Flags Great America, Marcus Nguyen got lucky on the Joker, a winding coaster with a 120-foot peak. As the ride ended, he heard the alarm going off on his iPhone 14 Pro, he said. "I was still strapped into the ride, and I couldn't get to it. Finally, I was able to get to it before the countdown had finished," he said.

This isn't totally unexpected, as Apple has said signs of a crash can include rapid deceleration or a sudden stop.

"Many parks will advertise the acceleration, but they don't say you are going to go from 40 mph to 0 at the end of the rides," said John Stevenson, who has ridden more than 280 different roller coasters and is the founder of the roller-coaster and theme-park website Coaster101.

Mr. Stevenson agrees with the standard theme-park guidance to leave phones behind when boarding a ride, mostly because they might fly off and hit someone. A spokesman for Kings Island said that phone usage is prohibited on rides and that loose articles must be secured.

Generally, false alarms peeve 911 dispatchers and responders sent to the scene.

"We are very vigilant about calls. No call doesn't get checked. You get used to calls that are not an emergency, but it's wear and tear on the dispatchers," said Melissa Bour, the director of emergency services for Warren County.

So what now? Hopefully, Apple will release a behind-the-scenes update to help the devices distinguish a coaster from a crash. In the meantime, put your iPhone 14 or new Apple Watch in airplane mode if you take it on a ride.

Or you can disable the feature, which is on by default in settings. But not Mr. Sonders, the motorcyclist. Despite all the chaos his dropped iPhone caused, he is keeping the setting on. "I proved it works," he said. "My mom was thankful that if I was in a real crash, they could find me." —Nellie Given

contributed to this article.





#### OYSTER PERPETUAL DATEJUST 41



ROLEX 🗑 OYSTER PERPETUAL AND DATEJUST ARE 🖲 TRADEMARKS.

*Continued from Page One* Senkarik, a 39-year-old business analyst, who says he recently got a pls fix message while at a cabin with his family. As his children played nearby, Mr. Senkarik stepped outside to a back porch to work through the assignment, which took about two hours.

Few things panic young professionals like getting the notes. On Instagram and Tik-Tok, they share snapshots and stories of receiving "pls fix" emails at all hours and on vacation, while at bars, at the gym, by pools, on trains, slopeside at ski resorts, or as they are boarding a flight. A podcast called "Pls Fix Thx!," which started early in the pandemic, talks about "modern-day fads and trends that leave us feeling overwhelmed, drained and burned out."

Sanchit Wadhawan, a 25year-old consultant who lives in Atlanta, is one of the podcast's hosts and knows the terrain well. One Friday evening, he was planning to watch Netflix with his parents at the end of a long week. He was about to close his computer when he saw an urgent instant message from his manager.

He received a draft Power-Point with about 50 slides—a compilation of several files formatted in different styles. Mr. Wadhawan needed to make the font uniform and ensure the color was consistent throughout, and he needed to do it right away.

"You can't put weird fonts in front of a client," he says.

At the office, many workers are dialing back efforts and reporting lower levels of engagement. But consultants and bankers are still leaning into the grind.

To be ready to respond to a "pls fix," Ms. Noël, the former consultant and banker, would lug her laptop to brunch and bars. She took it on a Christmas carriage ride in Central Park with her family, and regularly charted her running



routes to stay within a 15minute radius of her laptop.

Those few seconds between double-clicking on the email attachment and understanding the scope of the assignment held a special dread. Was this a few quick wording changes to a slide deck? Did she need to rerun an entire data analysis? Was this going to blow up her night?

Close readers of The BOG a satirical internal newsletter at Boston Consulting Group will find Easter eggs in the copy referencing "pls fix." In one, The BOG writers joked



Amelia Noël used to lug her laptop to brunch.

that high-level managing directors and partners speak certain languages conversationally including: Please fix, arreglalo porfa, and correggilo per favore. (The newsletter's writers declined to comment.)

Susan Grimbilas, global head of human resources at BCG, says consulting has always required late-night work, but in-person feedback can be more meaningful. A "pls fix" email can feel transactional in a remote setting, especially without much instruction about why something needs to change, she added.

BCG teaches managing direc-

tors and partners about giving more effective feedback, she says. Still, if a presentation's numbers don't square, she adds, "I don't care what time it is or where you are—you're going to have to make sure your numbers make sense."

Alex Raines, 29, who lives in Austin, knew about the "pls fix" culture when he started as a data-analytics consultant last year.

Before he began, he rewrote the lyrics to "Lose Yourself" by Eminem and posted it on LinkedIn, in a homage to his chosen field.

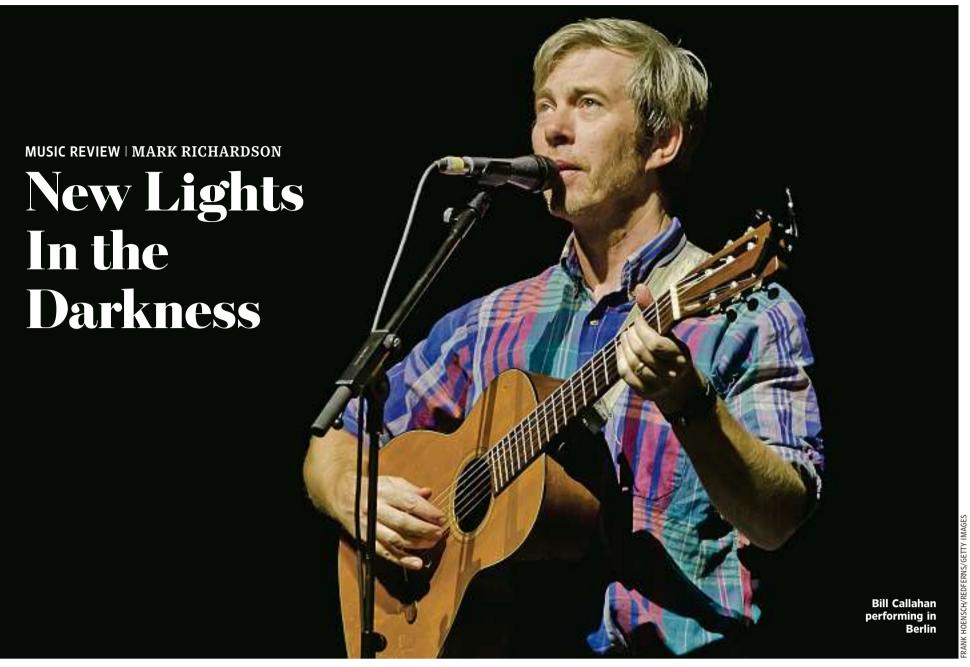
"His arms are heavy, knees weak, palms are sweaty / There's coffee on his vest already, spilled his Yeti / He's nervous, but on the surface he looks calm and ready to pls fix, but he keeps forgetting the right deck."

Litquidity, known for finance-related memes, sells a "pls fix, thx" mug for \$15 and a ball cap for \$35. Crazy Mgmt Consultants, a meme account on Instagram, sells a "pls fix"themed ugly Christmas sweater for \$45 and baby onesies for \$25 reading: "Daddy and Mommy, Pls fix my milk ASAP, thx. Sent from my iPad."

Some managers send "pls fix" emails, but urge recipients not to pull an all-nighter, as Mohak Mehta, a New Yorkbased consultant, says he does for his direct reports.

Still, Mr. Mehta says many young professionals in finance and consulting are high achievers, and ignore his instructions and work late anyway in pursuit of a perfect final product. "At the end of the day," he says, "that's what clients are trying to pay you for."

# **ARTS IN REVIEW**



ill Callahan started out releasing noisy lo-fi music as Smog in the early 1990s and gradually transformed into a country-inflected, guitar-toting singer-songwriter under his own name. He came over as a guy who had spent a great deal of time alone pondering existential questions and had arrived at unnerving but deeply relatable answers. There was darkness and anger in his music, befitting pronouncements from a misanthrope. "Whenever I get dressed up, I feel like an ex-con trying to make good," he sang on 1997's "Ex-Con," a funny and spiteful song about feeling like a dirtbag fraud when forced to join the straight world.

Since getting married and starting a family in 2014, Mr. Callahan, now 56, has taken a different approach. His recent music lets more of the world in and is based in empathy. On recent albums like 2019's "Shepherd in a Sheepskin Vest" and 2020's "Gold Record," he's apt to celebrate moments of simple bliss and acknowledge his own growth and limitations. As both he and the characters in his songs roll through life at middle age and raise families. they grow braver and more open. even though they can sometimes feel powerless.

the cover with the letters reversed), continues this trend and situates his narratives in a new musical setting. The record, out Friday, mixes sparse narrative with woolly, open-ended jams. Its 12 songs average more than five minutes each, and that space is given over to instrumentation rather than Mr. Callahan's lyrics. The songs are about birth, death and learning to enjoy the moments in

# The album finds its groove through songs about contentment, joy and glimmers of doubt.

between. Keen observations about ordinary occurrences are interspersed with flashes of mythological wonder, and when he's not sure what to say next, his band takes flight and speaks through music

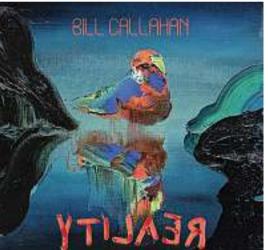
her around," he offers over a swirl of guitar, drums and woodwinds. On "Lily," a dirge that mostly features iust his voice and acoustic guitar, he sings about trying to connect with his mother in the final moments of her life. The pretty and gentle midtempo ballad "Coyotes," possibly the best track here, begins

in the mind of a sleeping old dog who is both prey to coyotes and dreaming of being a coyote herself, and it circles back around to the power of going through life with someone you love.

While Mr. Callahan's lyrics remain as evocative as ever, the stoic observations are seeded with moments of playful levity. On "Natural Information," a sunny up-tempo ode to the wisdom of intuition, Mr. Callahan holds up Meadowlark Lemon of the Harlem Globetrotters as someone who knew to trust his instincts. Delivered alongside the tooting trumpet line and Up With People-style backing vocals on the chorus, the unexpected nod lands perfectly for anyone who grew up idolizing the basketball great in the 1970s. But the long instrumental passages that crop up through the record are what set it apart. These aren't jams

on chord changes but exercises in texture and volume-the arrangements expand vertically, until they reach a noisy climax.

Late in the album, on "Planets," the song seems to creak to a halt, as if arriving at a dead end, and then a swell of improvisatory sound



White, who has worked with Mr. Callahan in the past. Mr. White has contributed to many projects but is probably best known for his work in the post-rock trio the Dirty Three. He is one of the most original and expressive drummers in music, feeling his way through songs and add-

ing pauses and stuttersteps as the narrative requires it.

Mr. Callahan has said in interviews that he initially struggled with songwriting after settling down, unsure how to mine the more optimistic and open-hearted perspective that came with starting a family into songs that felt honest. With "Reality," which builds on both "Shepherd" and "Gold Record," he's found a groove that makes room for contentment, joy and glimmers of doubt. Once, his music was comforting because he could speak to bleak feelings others

Mr. Callahan's new album on the Drag City label, "Reality" (styled on alone.

The opening "First Bird" com-

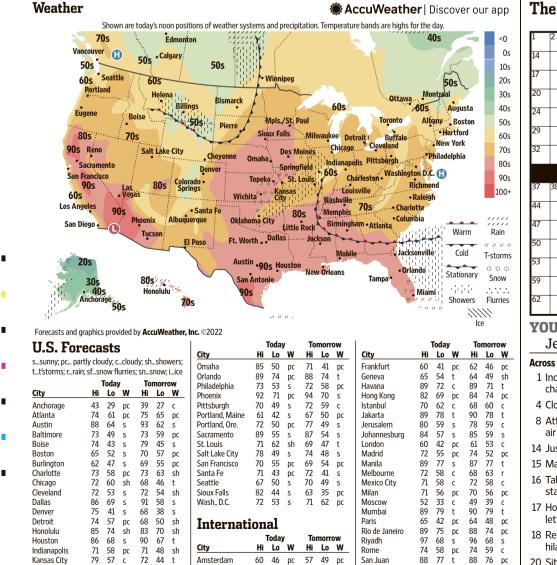
pares life to a dream, one we awaken from when the titular creature calls to us. It mentions a boy and girl of the approximate age of Mr. Callahan's own kids—"And her feet don't ever touch the ground / Because everybody wants to carry

takes us somewhere new. These stretches are unusual because they

grow into a cacophony but are mostly created by acoustic instruments-furiously strummed guitar, horns, and above all crashing drums from Australian percussionist Jim

seemed afraid to share and only he fully understood. Now he's telling you what he knows while allowing that he still has a lot to learn.

Mr. Richardson is the Journal's rock and pop music critic. Follow him on Twitter @MarkRichardson.



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Santa Fe

Sioux Falls

Wash., D.C.

Amsterdam

Seattle

City

Athens

Baghdad

Bangkok

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#### **A16** | Tuesday, October 11, 2022

# **SPORTS**



# JASON GAY **Rally Shoes! Phillies Special! Baseball Steals the Weekend.**

Who cares what the television ratings say—the fading national pastime had itself a moment



Padres vs. Dodgers. Phillies-Phillies!-vs. Braves. Guardians vs. Yankees. Mariners— Mariners!-vs. Astros.

Wild-card action is over; Baseball's divisional playoff round is set. Before we get into what's coming up, can we offer a sincere round of praise for Amer-

ica's ex-Pastime? Yes: praise for Major League Baseball! I'm just as stunned as you are.

Everyone knows baseball has become a too-easy punching bag, mocked for its stubbornness and slothful pace of play. A modern baseball game can feel like watching someone slowly retype Ulysses. While stepping in and out of the batter's box.

But after the wild-card weekend, it must be admitted: MLB nailed its new playoff format. Gone are those do-or-die single elimination games which I kind of loved but now acknowledge were too dicey and nauseating after a 162game regular season.

In their place, baseball inserted two more wild-card teams and best-of-three playoff rounds which took place entirely in the ballpark

successive days, bing, bang, boom-but they were substantial enough for baseball to grab mindshare on a weekend typically dominated by football.

Yeah, I'm saying it: The story of this past weekend was baseball. Not the NFL. Not college football. Not the UCI World Gravel Racing Championships in Veneto, Italy. (Shout out to Pauline Ferand-Prévot, winner of four world championships this season.) I don't care what the TV ratings say; don't be such a Nielsen nerd.

In terms of stakes, in terms of drama, in terms of Mets fans sobbing gently into commemorative orange towels, baseball won.

Nothing the NFL produced could match the absurdity of those Seattle Mariners-the sport's biggest sad sacks, deprived of the playoffs for 21 seasons—storming back from an 8-1 deficit *in Toronto* to stun the Jays 10-9. I watched that comeback unfold in the basement in a house full of cats-and let me tell you, by the end, even the cats were riveted.

How about rowdy Philadelphia, turning back the clock to the Mike Schmidt, Ron Jaworski heyday? The football Eagles are 5-0, the



Joe Girardi in June—are through to the Braves after a road sweep of favored St. Louis.

noisy than Philly puffed up and on

the verge. Brace yourselves, At-

How about those rebranded

lanta.

Nothing's more entertainingly

Yankees? (Quietly: how about Cleveland and Tampa Bay playing a 2 hour, 17 minute Game 1—a brisk Ramones album, the quickest MLB playoff game in more than two de-

a game-winning dinger to send the

northeast Ohioans off to play the

The Seattle Mariners, top, and Philadelphia Phillies, bottom, pulled off upsets in the wild-card round.

I'll spare a thought here for the Mets fans I know, who woke up Monday feeling like, well, Mets fans. They know this feeling like a scratchy old wool sweater, and that's what they hate about it.

The tormented National League franchise flew out of the gate this season, winning 101 games, but collapsing at the end, surrendering the NL East division-and, critically, the opening round bye-to despised rival Atlanta. It put the Mets in a wild-card jackpot, and despite throwing aces Max Scherzer and Jacob DeGrom on successive nights, they couldn't win two against frisky San Diego.

This Mets season felt like watching a waiter artfully carry a giant tray of plates across a busy banquet hall—only to drop and shatter them on the floor, three steps from the dishwashing machine.

Now, as Mets fans take up restorative yoga, it'll be the Padres vs. the 111-win Dodgers, a zesty matchup of free-spending SoCal rivals who don't especially love each other.

That's pretty good. As is Cinderella Seattle squaring off with mighty Houston, the Dodgers of the AL, winners of 106. Resurgent and healthy Justin Verlander (18-4 and 1.75 ERA this season, at age 39) will take the hill in Game 1 against a Team of Destiny which celebrates victories with circle dances and whose fans believe

> they can summon comeback magic not by wearing their ball caps inside out, but by...putting Birkenstocks and other footwear on their heads.)

One hundred and six wins versus the Rally Shoe? It's a cosmic tossup.

A Mariners note: The editor of this here Journal sports page is a perpetually-suffering Seattle fan, who understandably RSVP'd himself into a wedding this past weekend—he never dreamed the Mariners would be playing meaningful games in mid-October—and watched the comeback versus

the Blue Jays on a phone while playing hooky from the reception. This means that marriage is

blessed. It also means, for proper luck, that the boss must attend a wedding for each successive weekend through the end of October, to keep the mojo going.

of the higher seed. The hothouse format still solves the matter quickly-games were played on

NFL's last unblemished team. and the Phillies—revived under manager Rob Thomson after sacking

Cleveland Guardians going 15 innings with the Tampa Bay Rays until rookie Oscar Gonzalez socked

cades? Way to go, fellas! I want to give them all a hug. And a Ramones T-shirt.)

Getting married? Let us know. We'll send the boss in a blazer and tie, with a loafer on his head.

# The Broken Variables In Rams' Winning Formula

### By ANDREW BEATON

WHEN THE LOS ANGELES RAMS finished last season celebrating a Super Bowl inside their own \$5 billion stadium, it validated an unorthodox approach. Every season, the Rams pushed their chips to the center of the table, trading away draft picks and bringing in expensive veterans in an effort to win in the present.

They seemed to hit the jackpot with every bet, helping the Rams emerge as one of the most consistent winners in recent years. It finally produced a Super Bowl.

This past offseason, it was impossible to look at the flurry of blockbuster deals across the NFL without seeing photocopies of the Rams' blueprint. Los Angeles gave away a bevy of draft picks in recent

- years, including every first rounder from 2017 through 2023, to get high-impact players like quarter-
- back Matthew Stafford, cornerback Jalen Ramsey and pass rusher Von Miller. After the Super Bowl, other
- teams across the league followed suit and gave away their first-round picks, sometimes more than one, in
- order to acquire established stars like quarterback Russell Wilson or wide receiver Tyreek Hill.

But the Rams' sluggish start to this season has reflected the risks of this aggressive approach. Their sustained run of success in picking up the right players—a necessity when they've traded away so many draft picks—has turned cold.

The Rams are now 2-3 after Sunday's 22-10 loss to the Dallas Cowboys. The defeat also clearly demonstrated the flaws that have emerged. The offensive line appeared broken, high-profile offseason acquisition Allen Robinson was

nearly invisible and quarterback Matthew Stafford consistently struggled to move the ball while everything around him kept crumbling.

This is some adversity that we're facing right now as a football team," coach Sean McVay said after the game. "You find out a lot about people when you do go through that.'

When the Rams first hired McVay in 2017, one of their first splashy moves that indicated their desire to compete immediately was bringing in a player even older than their head coach. Offensive tackle Andrew Whitworth proved to be a brilliant signing. He anchored the team's pass protection longer than anyone expected, including as a 40year-old last season when he was the oldest player in the NFL not named Tom Brady.

But the problem with leaning on aging players is that their expiration date comes sooner rather than later. Whitworth retired after last season. The Rams' pass protection, once one of the best in the league, has since turned porous.

The combination of Whitworth's absence, injuries and underperformance on the offensive line has kneecapped the Rams' offense. In the pocket, Stafford has looked roughly as comfortable as someone walking barefoot over burning coals.

Going up against the Cowboys tireless pass rush exposed how debilitating this issue has become. On the Rams' first possession, Dallas turned a strip sack into a touchdown. On their second, Los Angeles gave up a blocked punt.

By the time the game was over, Stafford had been sacked five times-and hurried far more-and



Los Angeles Rams quarterback Matthew Stafford took a beating in Sunday's loss against the Dallas Cowboys.

gave up two fumbles. The Cowboys sealed the game in the fourth quarter when Stafford, getting chased around and hit, had to fling the ball away and it ended up in a defender's hands. So far this season, he has five touchdowns and seven interceptions, while he has been sacked 21 times in just five games.

"He needs some help," McVay said.

"Everybody has to pick up the slack up front, starting with us," said tackle Joe Noteboom, who replaced Whitworth on the line.

The other thing that happened this offseason is that the Rams made another big acquisition. This one, though, hasn't worked out according to plan.

The expensive add came in the form of Allen Robinson, a 29-yearold receiver who was once one of the NFL's most productive pass catchers but came to the Rams off a down season. Still, it was difficult to blame him for that—the Chicago Bears' passing offense was utterly lifeless last year. It looked like Robinson might join the long list of former stars whose careers found new life in Los Angeles: Stafford, Whitworth, Miller and Odell Beckham Jr., to name a few.

So far, Robinson has been a boondoggle with the tens of millions the Rams guaranteed him on the line. He has just 12 catches for 107 yards and has only caught 50% of the balls thrown to him.

"I think he's a really talented player, a guy that I can do a better job of trying to find him and get balls to him earlier," McVay said of Robinson last week. Against Dallas, Robinson had just three catches for 12 yards.

It's still early in the season, and the Rams have a long track record of success they can point to showing these kinks can work themselves out. Since McVay took over, the team has reached two Super Bowls and made the playoffs in every season but one. It also helps that McVay is perhaps the best offensive schemer in the NFL, the type of person who can paper over deficiencies

The Rams also have another weapon at their disposal. They haven't been shy from making big inseason deals in the past. Nobody would be surprised if they pulled off another one to try to solve their woes.

# **OPINION**

# An Asian-American Debate



MAIN STREET Bv William McGurn

in a district where the Los Angeles Times says Asian-Americans enjoy a slight plurality (37%). What is surprising is that the candidates accusing each other are Asian-Americans.

cused

other of anti-

Asian racism.

That may not

be surprising

the

The Republican is Michelle Steel, who was born in South Korea after her parents fled communist North Korea and spent part of her childhood in Japan. Her campaign accused her Democratic opponent, Jay Chen, of racism after he appeared to poke fun at her accent during a campaign stop in April. (English is her third language, after Korean and Japanese.)

But Mr. Chen counterattacked, after Ms. Steel criticized him for trying to bring the Confucian Classroom to the Hacienda La Puente schools, where Mr. Chen served on the board. The Confucian Classroom is a Chinese government-funded program that then-Secretary of State Mike Pompeo in October 2020 called "a real and increasing threat to U.S. classrooms." The son of Taiwanese immigrants and an intelligence officer in the Naval Reserve, Mr. Chen says Ms. Steel is guilty

In a key Cali-"anti-Asian racism."

The red-baiting charge has just resurfaced, after a Steel flier featured Mr. Chen holding a copy of "The Communist Manifesto" in a classroom with imagery from Mao and Ho Chi Minh to Bernie Sanders. The flier has garnered much condemnation. But so far there's been almost no coverage of another issue of particular concern for Asian-Americans—officially sanctioned racial discrimination against Asian-American college applicants.

Enter Ying Ma and the new Equal Rights for America PAC. Though not specifically an Asian-American political-action committee, its leadership includes Asian-Americans veterans from the successful NO on 16 campaign in 2020 in California-which beat back an effort to repeal language in the state constitution prohibiting race preferences. These veterans include Ms. Ma and Betty Chu, a former mayor of Monterev Park.

"We picked Michelle Steel for our first endorsement because she is a firm opponent of race discrimination and her opponent is not-even though he is Asian-American himself," Ms. Ma says. "We expect Michelle's victory to be very clarifying on this issue."

Like Ms. Steel, Ms. Ma is also an immigrant from Asia. She was Larry Elder's communications director during his against Gov. Gavin run Newsom in last year's recall election. The year before, she was also communications di-

paign. That effort also included Communist China for free-Ward Connerly, the former dom. So I was stunned to see University of California regent a candidate for Congress supwho led the original 1996 fight to ban race preferences in the Golden State. He is now chairman of the PAC's advisory committee.

'While racism is not extinct in America, the system is no longer racist, and policies that embrace bigotry masquerading as social justice are not the solution," he said in a statement announcing the Equal Rights for America PAC.

# Ying Ma wants politicians to declare themselves on racial preferences.

Ms. Ma says she founded the PAC to uphold one principle: equal treatment for all. That covers a lot of ground these days, including opposition to critical race theory. But probably the most pressing concern today is the pending Supreme Court cases over admissions at Harvard and the University of North Carolina, These cases have helped drive home to many Asian-Americans that they are now on the losing end of the equity agenda—with their kids denied entry over less-qualified because applicants elite schools think they already have too many Asians.

On Friday the PAC ran its first ad, with a knock on Mr. Chen. It features Ms. Ma sayof red-baiting and fomenting rector for the NO on 16 cam- ing, "I came to America from

port racial discrimination against Asian college applicants." The ad contrasts Mr. Chen's position supporting race preferences in college admissions with Ms. Steel's opposition.

The Harvard and North Carolina cases will be heard Oct. 31 but won't be decided until next year. Neither Ms. Steel nor Mr. Chen has thus far emphasized the issue. But Ms. Ma notes that each has already taken a clear side.

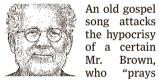
Ms. Steel has spoken out against Harvard, and she and Sen. Ted Cruz (R., Texas) led 80 colleagues to file a friendof-the-court brief supporting the plaintiffs in these suits, Students for Fair Admissions. In 2016, by contrast, Mr. Chen appeared on Tucker Carlson's Fox News show, where as both an Asian-American and Harvard alumnus he defended the university's use of race. All through the interview. Mr. Chen avoided answering Mr. Carlson's direct question about whether Harvard's race discrimination against Asian-Americans is wrong.

Ms. Ma thinks it's still a good question-and her PAC hopes to make it harder for politicians to dodge it.

'Too many of our elected representatives claim to be against anti-Asian hate but then support Harvard's race discrimination in admissions," she says. "We're not going to let them get away with it any more.

Write to mcgurn@wsj.com

# The Quagmire of Climate Diplomacy



for **GLOBAL** tion, but votes VIEW for G-I-N." By Walter Russell Mead

tion of the Biden administration's climate policy. The president took office vowing to make Saudi Arabia a pariah nation and to reduce the world's dependence on fossil fuels. After a brief fist-bumping détente last summer, he is back on the at- ground, the Saudis cared tack because the Saudis don't about the long-term health of want to produce as much oil the oil market. They feared

Brown,

"prays Prohibi-

That's not

bad descrip-

An old gospel Vladimir Putin's war on result in an immediate halt to countries are not responsible Ukraine is the immediate cause of the gyrations and flip-flops among climate-focused policy makers, but a larger problem is at work. Integrating climate policy into international diplomacy is hard. Take Mr. Biden's frustration with Saudi Arabia. The old U.S.-Saudi partnership was not based only on security. When it came to oil prices, the Saudis were traditionally among the less hawkish members of the Organization of the Petroleum Exporting Countries. With more than a century of reserves in the

energy imports from the Middle East as naval blockades interdicted strategic imports. A net-zero China would be far less dependent on imported energy and would therefore have more ability to pursue a foreign policy that risked military confrontation. A country that makes solar panels with slave labor may not be motivated by purely philanthropic concerns

The U.S. and its allies undermine their own interests with little environmental payoff.

for the global warming we experience today, their diplomats say. If climate change is causing floods and droughts across the Global South, shouldn't the northern countries pay for the damage their past emissions are causing?

American taxpayers are unlikely to sympathize with demands to send an ever-escalating series of payments to foreign "victims of climate change," especially when much of that money would go to some of the most corrupt countries on earth. That willingness will diminish further if green activists succeed in raising the price Americans pay for gasoline and electricity to European levels. "More Climate

Reparations for East Klep-

tostan" is not the most inspir-

gridlock at the negotiating ta-

ble even while concerns over

a changing climate rise. As

campaigners for noble causes

like world peace and nuclear

disarmament have discov-

ered, good intentions don't

get you over the goal line.

Even when idealism appears

to succeed, as when America's

Frank B. Kellogg and France's

Aristide Briand negotiated

their 1928 treaty outlawing

war forever, the stubborn re-

alities of international poli-

tics intrude. The Kellogg-Bri-

and Pact is still technically in

force but wars rage on. One

suspects that climate diplo-

crippling disappointments of

its own

The result is likely to be

ing election slogan.

**BOOKSHELF** | By Marc Weingarten

# A Man **Of Caution**

## Norman Cousins

**By Allen Pietrobon** (Johns Hopkins, 429 pages, \$35)

n these fractious times, consider the conciliator. During the Cold War, a respected, well-connected political outsider could drop into the middle of a fraught conflict between the U.S. and the Soviet Union and clear the air with a dose of ingratiation and judicious nudging. Though it might seem unlikely today, an American magazine editor, Norman Cousins, was among the most influential of these citizen-diplomats.

The editor in chief of Saturday Review magazine from 1942 to 1972, Cousins was an antinuclear firebrand, a grayflannel idealist whose idée fixe was preventing global atomic annihilation at all costs. His editorials were studied by the power elite; his diplomatic overtures on behalf of a nuclearfree world, Allen Pietrobon argues, helped bring the two superpowers to the negotiating table during the Kennedy administration. Cousins is a faint footnote now, but Mr. Pietrobon, a professor at Trinity Washington University, has meticulously pieced together a revealing narrative,



placing Cousins front and center in some of the most contentious international nuclear crises of the 1950s and '60s.

Born to Russian-Jewish parents in New Jersev. Cousins briefly attended Teachers College at Columbia University, working at several newspapers and magazines before joining the Saturday Review in 1940. During World War II, he also worked for the Office of War Information, editing pro-U.S. propaganda flyers that were airdropped onto European battle-

fields. When the U.S. detonated an atomic bomb over the Japanese city of Hiroshima on Aug. 6, 1945, Cousins's worldview irrevocably shifted. It was the flashpoint that fired his life and thought until his death in 1990.

Cousins was horrified by the bomb. What had been touted by President Truman as the end of hostilities with Japan was for Cousins an attack on humanity. Twelve days after the bomb was dropped, Cousins published an editorial called "Modern Man Is Obsolete," in which he noted "the violent death of one stage in man's history and the beginning of another," observing that "the science of warfare has reached the point where it threatens the planet itself"-a wildly unpopular view when 85% of Americans supported the decision to drop the bomb.

Regardless, Cousins stayed on-message, writing a series of impassioned editorials favoring a foreign policy that shored up our humane support for Hiroshima bomb victims instead of ignoring them. In one editorial, he floated the idea of a "Moral Adoptions" plan in which the federal government would provide support for war orphans in Japan. The idea didn't take, but Cousins was just getting started.

Cousins was that rare creature, a political pundit who understood that words changed nothing unless backed up by initiative. He shepherded a plan to fly 25 women from Hiroshima to the U.S. to receive restorative cosmetic surgery. The attention accorded Cousins's "Hiroshima Maidens" triggered a surge in demand for medical assistance in Japan; according to Mr. Pietrobon, 15,000 Japanese citizens applied for similar treatment. In 1957 Japan passed a law providing lifetime treatment for atomic bomb victims. It came to be

as it prays for a global energy transition, the administration is scouring the world for new sources of carbon-spewing fossil fuels, relaxing sanctions enforcement against the murdering mullahs in Tehran and looking to steer new revenue into the coffers of the crime lords of Caracas.

Mr. Biden isn't the only one sending mixed climate messages. Across the European Union, frantic ministers are reopening coal plants, subsidizing the price of fossil fuels to consumers and otherwise doing everything to heave as much carbon into the atmosphere this winter as they possibly can. Leaders across Europe have adapted St. Augustine's famous prayer for chastity: Please, Lord, make me green, but not yet.

Energy disruption owing to

as he wants. Meanwhile, even that aggressive pricing would encourage customers to find substitutes for oil and undermine producers in the long run.

> The Biden administration's embrace of a rapid shift from fossil fuels changes calculations in Riyadh. If the oil market is going to dry up by 2050, the Saudis turn into price hawks, wanting the highest possible price for the limited amount of oil they will be able to sell. And if the American president is leading the charge to kill the world oil market, there is not much reason for the Saudis to help him out of a political jam.

> But there is more. World peace is more closely entwined with energy markets than many climate activists understand. China knows that an attack on Taiwan would

Climate diplomacy is also widening the potentially explosive divide between wealthy nations and the poorer countries of what is often called the Global South, and in ways that green activists will dislike. Already global climate talks risk deadlock over the cost of the energy transition. The less-industrialized countries of the Global South argue with some reason that they need help to manage the shift and have settled on what some might call the suspiciously large and suspiciously round number of \$100 billion a year as their price for cooperation with Western climate plans.

That \$100 billion is just a start. The Global South is raising the possibility of "loss and macy will encounter some damage" payments. Newly industrializing and developing

# Girls as . . . Not Necessarily Woke

#### **By Bruce Gilley**

am blessed to be the father of a beautiful young woman who just began university after graduating from St. Mary's Academy, an all-girls Catholic school in Portland, Ore. I've always been surrounded by strong and faithful women—my mother, my two elder sisters, my many nieces, and of course my wife. In addition to rearing children, they have followed many vocations, some as doctors, engineers, attorneys, investors and the like. But reflecting on the state of my daughter's high school, I'm concerned that girls today are being offered radically limited ideas of how to live meaningful lives.

We are Episcopalian and were grateful to have our daughter educated in a faith community that emphasized God's presence in all places and striving for the good in every endeavor. Having a Catho-

Portland is a challenge. Many part. But after my daughter rather circumscribed. I turned students come from radical left-wing families with avowedly anti-Catholic views who forced the school to compromise on the ideal of a nonpolitical education.

Like all Catholic schools, St. Mary's was pressured during the past decade to get woke with equity teams, affinity groups, Black Lives Matter

# A fundraising letter from my daughter's Catholic school limits her options.

movements, Native American land acknowledgments, transgender affirmations, climatechange hysteria and all the rest. I found myself counting the days until my daughter was out.

Like all prudent parents, I lic girls school in ultraliberal kept my peace for the most

graduated, I had an opportunity to reflect on the school's direction when I received the first alumni donor appeal. The school president defined St. Mary's mission as preparing girls "to bridge equity gaps, explore careers in STEM, and advocate for change in every element in society."

Every element in society? This appeal for girls to become mindless agitators without any contemplation of the need, direction and consequences of change should scare the living daylights out of any parent. Yes, your daughter can grow up to be Jane Fonda.

As a handy reference, the fundraising letter included a header with suggested future roles for your daughter. "Girls . . ." was the repeated as phrase followed by a series of suggestions: global citizen, social activist, environmental champion, political leader, scientist, entrepreneur.

To me, the list looked

the letter over and scribbled down a dozen or so roles that were missing: loving mother, faithful witness of Christ, steward of a free society, corporate executive, patriot, advocate for parental rights, soldier, caregiver, civil servant and so on. In other words, I noted things girls are discouraged from being by today's liberal mainstream.

I worry that my daughter will feel like a failure if she doesn't appear in alumni updates for working on intersectional justice in marginalized communities. I worry that a whole generation of girls is being sent screaming into the culture wars by the social anxieties of its parents.

I mailed the letter back with my additions and a fresh postage stamp of Nancy Reagan.

Mr. Gilley is a professor at Portland State University and a member of the board of the National Association of Scholars.

known as the "Norman Cousins Law.'

As the circulation of the Saturday Review grew, so did Cousins's political influence. At a time when the U.S. and the U.S.S.R. were proceeding headlong with underground nuclear testing. Cousins in 1956 published a lengthy editorial called "Think of a Man," in which he pondered the erasure of the natural world via radioactive fallout. "How much more radioactivity can be pumped into the upper atmosphere," Cousins wrote, "before the fallout . . . becomes menacing to life?" President Eisenhower read the piece and wrote to Cousins that "I am going to circulate [your article] among some of my close associates here." Eisenhower may have passed the article around, but the tests continued.

# Norman Cousins was an antinuclear firebrand whose idée fixe was preventing global atomic annihilation at all costs.

Cousins found a more companionable ally in President Kennedy, who frequently leaned on him for counsel on nuclear policy and even recruited Cousins as a speechwriter. When U-2 spy planes spotted Soviet missile installations in Cuba in October 1962 and nuclear war appeared imminent, Cousins found himself at the right place at the right timehis own Dartmouth Conference, an annual meeting at which Cousins gathered scientists, religious leaders and politicians from both countries to discuss global disarmament. Tapping into contacts there, Cousins spoke with an attendee who had ties to the Vatican, then reached out to the White House for diplomatic cover. Together they gently prodded Pope John XXIII to draft a statement calling for "heads of state not to remain insensitive to the cry of humanity."

Mr. Pietrobon credits Cousins, who had become "the personal liaison to three of the most powerful men in the world," as a key conciliatory presence during the Cuban Missile Crisis, doing his part to ease the two nuclear powers away from the brink of mutually assured destruction or worse. When Cousins met with Khrushchev soon after, the Soviet premier, according to Cousins's personal account, "volunteered the remark that Pope John's appeal during the missile crisis had carried considerable weight in his thinking." With Khrushchev taking his calls, Cousins did what he could to help smooth the way for the first Partial Nuclear Test Ban Treaty between the U.S. and the U.S.S.R. in 1963.

Granted, Cousins was a savvy disseminator of his own ideas. Mr. Pietrobon notes his gift for self-promotion, how the ink had hardly dried before he sent copies of his editorials to various government officials. Still, it's a testament to Cousins's rhetorical skill that his ideas found traction in Washington. Such soft power as Cousins wielded, a delicate dance of reconciliation that alerted the world to the threat of a global nuclear conflict, seems to be in short supply today. Perhaps our global leaders are less hospitable than they once were to earnest humanitarian overtures from concerned citizens. Or perhaps it's because the world produced one Norman Cousins. This eye-opening biography is a primer for the lost art of gentle statecraft.

Mr. Weingarten is the author of "Thirsty: William Mulholland, California Water, and the Real Chinatown."

# **OPINION**

# **REVIEW & OUTLOOK**

# Ben Bernanke Wins a Nobel, in Theory

n old joke has it that economists like to financial panic and crash. Like many economists grouse that something may work in practice but does it work in theory? That comes to mind with the

news that former Federal Reserve Chairman Ben Bernanke is sharing this year's Nobel prize in economics for his research into financial crises. His insights worked in theory but not in practice.

Mr. Bernanke, Douglas Diamond and Philip Dybvig are sharing the Nobel for work adding to understanding of the relationship between banking crises and the broader economy. The assumption for much of the 20th century was that banking crises were a result of negative developments on Main Street or the farm.

The economists' research in 1983 and '84 showed how bank runs and collapses could be cause rather than effect, freezing the efficient allocation of capital and grinding Main Street to a halt. Mr. Bernanke observed that when a bank fails, its institutional insight into the creditworthiness of its borrowers is lost and is hard to replace. This, Mr. Bernanke posited, was a major reason the Great Depression became as deep as it did.

This research is important and could be useful to central bankers, except it didn't help Mr. Bernanke when he was at the Federal Reserve in the 2000s and 2010s. It may have done the opposite. We'd argue now, as we argued at the time, that Mr. Bernanke and the Fed created the monetary conditions that led to the worst financial panic in 80 years.

As a Fed governor in 2002-2005, Mr. Bernanke made news by claiming the biggest economic risk was deflation. He persuaded his colleagues and Chairman Alan Greenspan to keep interest rates unusually low in spring 2003 even as a tax cut passed and the economy boomed. Asset prices soared, especially the housing market, but the Fed kept supplying a subsidy for credit with negative real interest rates.

As Mr. Bernanke's research showed, the financial panic and crash that followed the asset mania sent the economy into recession. Mr. Bernanke took over as Fed chairman from 2006-2014. Yet the Fed failed to anticipate the and most politicians, the Fed viewed financial stability as a matter of regulation while ignor-

His research about financial crises didn't help prevent one in 2008.

ing the incentives created by monetary policy.

In the official transcript of the May 9, 2007, Federal Open Market Committee meeting, Fed open market account manager Bill Dudley declared

that "the market turbulence that began in earnest on February 27 is now a distant memory." Within weeks, investment bank Bear Stearns had to bail out two of its hedge funds with exposure to subprime mortgages.

In the Jan. 29-30, 2008, FOMC transcript, there's only a single passing reference to Bear Stearns, which blew up within weeks. The precedent of rescuing Bear Stearns in March 2008 contributed to complacency and then panic when investors realized the Fed couldn't or wouldn't do the same for Lehman Brothers six months later.

The Bernanke Fed has been heralded for its monetary policies during the financial panic, and some of those were necessary and valuable. But the impact of Fed policies on financial stability is far from the heroic tale Mr. Bernanke likes to tell. In the 2010s those policies didn't ignite the inflation some critics predicted, but they also coincided with the slowest economic recovery in decades.

Suppressing interest rates to historic lows and flooding the economy with bank reserves via quantitative easing distorted markets for every form of credit in ways economists still don't understand—and then the Fed did the same only more so when the pandemic hit in 2020. The long-term effects on financial stability are only now coming into view as Chairman Jerome Powell's Fed fights the inflation it helped to ignite.

It's falling to other economists, such as Claudio Borio and colleagues at the Bank for International Settlements, to try to understand how the financial super cycle the Fed and other central banks created affects financial stability and the Main Street economy. Let's hope we don't have to learn the hard way from another financial panic and crash.

# More Missile Defenses for Ukraine

ussia's missile assault on Kyiv and other Ukrainian cities on Monday is a reminder that the Kremlin retains a considerable capacity to wreak havoc. The best response is to provide Ukraine with more weapons, including better air defenses.

The attacks follow the Russian pattern going back to the beginning of the invasion. Ukraine registers an apparent military success, as it (or someone) did in striking the Kerch bridge between Russia and Crimea. Russia responds with an attack on civilian targets or infrastructure that is important for civilians such as water or electricity plants.

Mr. Putin blamed Ukraine for the Kerch bridge attack, which blew up the main lifeline to supply Crimea, which Russia invaded and annexed from Ukraine in 2014. He called the bridge attack a "terrorist" act, which is what his entire Ukraine campaign has been. Ukrainian officials said Russia fired 84 missiles and that 43 were intercepted. Most landed in cities across Ukraine as far west as Lviv that are far from the active battlefield, some hitting rush-hour commuters. Russia claims it is firing precision-guided munitions at military targets, but its missiles must not be very precise.

More likely, the Russian targeting is indiscriminate and intended to spread terror across the civilian population and break the country's will to resist. Previous attacks have had the opposite effect, and Monday's will probably have the same.

The attacks also seem to have rallied Ukraine's Western supporters. President Biden spoke with Ukrainian President Volodymyr Zelensky and pledged to "continue providing Ukraine with the support needed to defend itself, including advanced air defense systems." That air defense point is crucial since Russia retains a considerable advantage in missiles

# LETTERS TO THE EDITOR

# When Will We Put Pressure on North Korea?

Your editorial "The Missiles of North Korea" (Oct. 5) argues that the Biden administration should respond to North Korea's intermediate-range ballistic-missile launch over Japan by strengthening "the credibility of the conventional and military deterrent in Northeast Asia." That is correct, but Washington must also launch a sanctions offensive against the Kim Jong Un regime's nuclear-weapons and ballistic-missile programs.

President Biden should return to the once-robust sanctions program that has atrophied since former President Trump embraced summit-level diplomacy with Mr. Kim in 2018. The administration hinted it may move in that direction by pledging to limit Pvongyang's "ability to advance its prohibited ballistic missile and weapons of mass destruction programs, including with allies and U.N. partners." The Biden team needs to match its words with actions.

Unfortunately, Mr. Biden has continued his predecessor's post-2018 policy

of imposing few sanctions and enforcing them indifferently. Last year the administration issued only a single set of sanctions on Pyongyang. While it has issued more this year, its actions remain infrequent and inadequate, even though there are plenty of targets available. Mr. Biden should concentrate his initial efforts on reducing the regime's sources of revenue, and then address the Russian and Chinese companies, individuals and banks that aid North Korea's sanctions evasion.

Mr. Kim continues his provocations because he knows the Biden administration won't increase the pressure. Now is the time to make Mr. Kim uncomfortable and force him to choose between his weapons and the financial viability of his regime.

ANTHONY RUGGIERO Foundation for Defense of Democracies Washington

Mr. Ruggiero was director for North Korea (2018-19) and senior director for counterproliferation (2019-21) on the National Security Council.

# The Dark Comedy of Putin's Dashed Red Line

In his column "Putin's Nuclear Threat Is Real" (Global View, Oct. 4), Walter Russell Mead writes that "the danger that the war in Ukraine will erupt into a wider conflict continues to grow." This comes in the wake of Russian President Vladimir Putin's annexation of four Ukrainian regions that his army doesn't control (and in which it is losing territory day by day). The lively debate that has broken out across Western capitals has focused on what we can do to deter the nuclear threat.

In response, the Biden administration has communicated a threat of some sort to the Kremlin. The particulars are unknown—would NATO "only" destroy the unit that let loose the tactical nuke, or would it eliminate every last Russian soldier standing on Ukrainian territory before sinking what is left of the Russian Black Sea fleet? Perhaps more interesting than such speculation is how this latest instance of nuclear brinkmanship from the Kremlin is sure to backfire. As fighting continues, the Kremlin

has basically acknowledged that it doesn't know where the borders of its newly annexed regions end-thus no one quite knows where the Russian Federation ends. Claims that the Kremlin will figure out the new administrative boundaries in consultation with the local population constitute an absurd addendum to the bold promise of using nuclear weapons to defend those newly annexed territories.

This unseriousness in demarcating red lines was surely part of the reason that the Ukrainians promptly disregarded the threats and continued their successful counteroffensives. Yet the Kremlin's failure to signal seriously what it means or wants is no laughing matter. Strategic miscalculations and miscommunications are what got us here. We should prevent more of them before they escalate into something incomparably worse. VLADISLAV DAVIDZON

Fellow, Atlantic Council Compiègne, France Mr. Davidzon is author of "From

Odessa With Love."

# Personal Heart Monitors Can Be Dangerous

I applaud Julie Jargon for addressing the issue of anxiety related to personal heart-monitoring devices ("My Watch Says My Heart's Off. What Do I Do?" Personal Journal, Oct. 3). In my suburban practice, I often see someone who has received a device alert. Rarely will we find a serious condition such as atrial fibrillation, but usually we discover either no diagnosis or benign cardiac chatlevel of stress, which can exacerbate an underlying anxiety condition.

None of these devices can detect the electrical indicators of a heart attack, which has much greater morbidity and mortality than A-fib. Lay people could easily misinterpret the advertising of some device manufacturers: If they feel "off" and the device gives no alert or reads normal, they may feel falsely reassured and not seek medical attention.

Monday's casualties reflect the delay in getting air defenses to the country. The U.S. agreed in July to supply the National Advanced Surface-to-Air Missile System, or Nasams, but that won't reach Ukraine for several months. The U.S. has been reluctant to supply Patriot missile batteries for reasons that seem related to risks of escalation with a NATO weapons system, but that line has already been crossed. Mr. Putin won't end his war until it becomes clear the cost of continuing it is too high.

# A Mistaken Rein on REITs

A proposal would limit

what investors can put

into real-estate trusts.

ndividual investors aren't having a great and liquidity" of the REITs it proposes to tartime in the markets at the moment, so the last thing they need is a new restriction an 11.35% annual return in the five-year period on where they can invest

their money But that's what the North

American Securities Administrators Association (NASAA) is recommending with its proposal to cap at 10% of liq-

uid net worth the amount that individual investors can put into real-estate investment trusts (REITs) that aren't traded on public exchanges. While NASAA doesn't promulgate regulations, its suggestions are often adopted in U.S. states and Canada.

REITs aren't complicated or exotic financial instruments. In a typical REIT, someone buys a building or piece of real estate, rents out the space, and then distributes the income to shareholders. They're popular with people looking for dividend income.

The rap on non-listed REITs has been that they have high fees and are comparatively illiquid, making it hard for investors to get their money out quickly. But the market has adjusted for that criticism and created Net Asset Value REITs that provide more liquidity and regularly calculate and disclose the value of shares, creating more transparency and less volatility.

NAV REITs now represent 99.9% of money raised for REITs, according to Robert A. Stanger & Co., an investment bank that tracks alternative investments. In a letter to NASAA in September, Stanger Chairman and CEO Kevin Gannon wrote that NASAA seemed to be confusing the new REITs with the previous generation's.

The studies used by NASAA were "outdated" and "flawed," Mr. Gannon wrote, and "mischaracterize the structure, performance,

get. The new NAV REITs, he noted, provided

up to June 30, 2022, and made retail investors some \$26 billion. As for liquidity, they provided an estimated \$9.3 billion in redemptions from 2011 though June 30, 2022.

NASAA's proposal would apply to all individual investors, even "accredited" ones deemed more sophisticated by the Securities and Exchange Commission. That means small investors would be cut out of a lucrative strategy available to pension funds and others.

The usual suspects are not in their usual positions on this one. On the side of restricting REIT investments has been Ohio Republican Gov. Mike DeWine's Securities Commissioner Andrea Seidt, who is also the chairwoman of the NASAA committee leading the effort. Her support of the proposal has alarmed the Ohio Chamber of Commerce, which wrote that the change would affect more than 31,000 Ohioans who are invested in the REITs with an average investment of \$60,000.

Meanwhile, California's Democratic regulators have put on the brakes. In an August letter to NASAA on the REIT proposal, Jan Owen, the former financial regulator for then-California Governor Jerry Brown, wrote on behalf of the California Business Roundtable that concentration limits on NAV REITs should have an exemption for accredited investors.

Over-concentration is an investment risk, but REITs are more often used by investors as a way to diversify. Efforts to "protect" small investors from putting their money in REITs deprives them of a chance to earn better returns. Let's hope this proposal is withdrawn.

ter. Most often, the frequent alerts from the device have led to a high

# It Takes a Village to Watch TV Football the Right Way

In "Save Time and Still Watch Football" (op-ed, Oct. 6), Mark Naida makes an interesting argument for watching highlights rather than the full game. But there is a certain feeling that I miss, even as a casual fan, when watching highlights: Friends and family crowded around the television, holding their breath, waiting for the result of the coach's challenge to an incredible one-handed catch in the back of the end zone. down by six. with the clock reading 00:01.

After the call, we blame the ref for the loss or cheer the win. Regardless, these communal moments of excitement, uncertainty and debate are what the highlights can't recapture. It is that feeling that has fans tuning in. MANNY HALS

Richmond, Calif.

There is nothing more boring on TV than football. The announcers have taken over the game. It is more important to them to pontificate than coherently report on the game, pointing out what the fan might have missed.

> BRUCE LEE New York

# Missouri, Fund Your Pension

Regarding your editorial "Missouri Joins the Tax Cutters" (Oct. 5): A year ago, when the S&P 500 was at 4,400, only 55% of the Missouri's pension obligations were funded. As I remind clients who have defined-benefit pensions, your pension is only as good as its assets. States professing surpluses need to attend to their grossly underfunded pension obligations before showing kindness to the taxpayers who agreed to pay these obligations through their elected representatives. MARK ASHTON Collegeville, Pa.

Letters intended for publication should be emailed to wsj.ltrs@wsj.com. Please include your city, state and telephone number. All letters are subject to editing, and unpublished letters cannot be acknowledged.

In practice for 32 years, I am certainly guilty of being old school. But I believe that the best medical outcomes stem from checkups at appropriate intervals and alerting your primary-care provider when new symptoms arise. This approach is evidence-based and cost-effective.

> ROBERT SALDIVAR, M.D. Portland. Ore.

# There's a Lot More to Yom Kippur Than (Not) Eating

I find Bert Stratton's op-ed on Yom Kippur ("It's All Cake After My Yom Kippur Fast," Oct. 5) quite disturbing. First, Mr. Stratton never mentions God. At least he acknowledges the possible existence of his past year's transgressions. Second, he is clearly more concerned with the variety and quantity of food he is intent on overconsuming at the end of the Day of Repentance than he is on the meaning and function of the day that just ended.

The Jewish request for forgiveness at this time of year is expressed collectively, as a people, not individually: It's "We have committed the sin," not "I have committed the sin." The consequences may be visited individually, but the confession is professed by the entire corporate entity of Jews. It is a time to think about matters weightier than menus, and not belittle the occasion.

JEFF SCHOENWALD Thousand Oaks, Calif.

# Pepper ... And Salt

THE WALL STREET JOURNAL



"They say it's important for the baby to get used to the sound of your ringtones."

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TECHNOLOGY: PC SHIPMENTS DROP ALMOST 20% B4

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# **Life-Science Firms in Deal Talks**

Bio-Rad, Qiagen discuss merger that would have a value of more than \$10 billion

#### BY MIRIAM GOTTFRIED AND BEN DUMMETT

Bio-Rad Laboratories Inc. is in talks to combine with fellow life-sciences company Qiagen NV in a deal that would be valued at more than \$10 billion, according to people familiar with the matter.

on for a while, but any agreement isn't likely for another few weeks or more—and there may not be one.

Qiagen had a market value of nearly \$10 billion as of Monday's close. Bio-Rad's market value was \$11.6 billion after its class A common shares fell 8.4% to \$392.95 following The Wall Street Journal's report on the deal talks.

A deal between Qiagen and Bio-Rad would be the latest tie-up in the medical-diagnostic market, which has grown

The talks have been going as the pandemic helped increase demand for testing. Last year, Illumina Inc. paid more than \$7 billion for Grail, which sells blood tests for detecting cancer, a market potentially valued at \$50 billion worldwide.

Based in Hercules, Calif., Bio-Rad makes products for life-science research and clinical diagnostics.

Its customers include university and research institutions, hospitals, public-health and commercial laboratories and biotechnology and phar-

maceutical firms. The company, which em-

ploys about 7,900 people, had revenue of \$2.9 billion in 2021, according to its website.

Qiagen, with headquarters in Hilden, Germany, and Germantown, Md., has developed technologies that isolate and process DNA, RNA and proteins from blood, tissue and other materials.

The company has more than 500,000 customers and employs more than 6,100 people in over 35 locations worldwide.

Qiagen was going to be bought by Thermo Fisher Scientific Inc. for about \$10 billion in 2020. It subsequently sweetened the bid but terminated the agreement after failing to get shareholder approval. Activist investor Davidson Kempner Capital Management led the charge against the deal, arguing that it undervalued Qiagen.

Last year, Thermo Fisher paid about \$17 billion for contract-research company PPD. whose major shareholders in-Please turn to page B2

**Stocks Fall** As Nasdaq Hits Lowest Level Since July 2020 By ANNA HIRTENSTEIN

AND ERIC WALLERSTEIN

Stocks fell Monday, driven lower by technology stocksespecially semiconductor makers-that sent the Nasdaq Composite to its lowest close in more than two years.

Shares of chip manufacturers suffered losses stemming from the Biden administration's new restrictions imposed on semiconductor exports, aimed at hampering China's military. The PHLX Semiconductor Sector dropped 3.5% to its lowest closing level since November 2020. Those losses also helped drag down stocks for businesses that are major chip users.

"The new restrictions placed on selling semiconductors to China are big reason why we are seeing the downtrend in those stocks," said Randy Frederick, managing director of trading and derivatives at Schwab Center for Financial Research.

The Nasdaq Composite fell 110.30 points, or 1%, to 10542.10. That is the lowest closing value for the techheavy Nasdaq since July 2020, according to Dow Jones Market Data.

The S&P 500 turned lower after opening with slight gains, shedding 27.27 points, or 0.7%, to close at 3612.39. The Dow Jones Industrial Average edged down 93.91 points, or 0.3%, to 29202.88, while

Technology stocks represent about one-fourth of the S&P 500. noted Mr. Frederick. Chip maker Qualcomm sank \$6.31, or 5.2%, to \$114.60, while Broadcom fell \$22.78, or 5%, to \$437.70. Technology was the worst performer among the S&P 500's 11 sec-

# **Tesla, Rival Break China Delivery Records**

#### BY SELINA CHENG

HONG KONG-Tesla Inc. and its Chinese rival BYD Co. have each broken their monthly records for deliveries of electric vehicles in China as the global competition between the world's biggest makers of new-energy autos intensifies.

Tesla, the world's biggest EV maker, delivered more than 83,000 Model 3s and Model Ys from its recently upgraded Shanghai plant in September, data released by the China Passenger Car Association show.

The American EV maker, controlled by Elon Musk, had been ahead of BYD in China before production was disrupted by Covid-19 outbreaks in the country.

BYD made almost 95,000 EV deliveries in September-a record for the Shenzhenbased company.

BYD's sales, including hybrids, totaled 201,000 units in September, also a record.

The rivalry between the world's leading EV companies intensified this year after BYD, which counts Mr. Musk's fellow billionaire Warren Buffett among its key investors, abandoned the production of traditional gasoline-powered vehicles to fully focus on

new-energy cars.

year-over-year sales of elecnow crank out more than tric and plug-in hybrid vehi-750,000 units a year, the comcles have risen more than pany said at the time.

New Tesla cars arrive at Yantai port in Shandong province. Tesla's production was disrupted by Covid-19 outbreaks in China.

Tesla said last week it delivered 343,830 EVs globally during the quarter ended Sept. 30.

Vehicles from Shanghai made up about 54% of its global deliveries during this period, up from 44% in the second quarter, according to



🗖 Tesla China 🔳 BYD 100,000





BYD has dominated the Chinese domestic market this year, defying supply-chain disruptions and shortages of chips and raw materials for batteries that have plagued other manufacturers, including Tesla.

The company's monthly

HONG KONG-U.S. restric-

tions on exports of chips and

chip-making equipment to

China are set to deal a setback

to some of the country's fast-

emerging semiconductor com-

panies, curbing China's at-

tempts to catch up with the

by the Commerce Department

require a license for U.S. com-

panies to export advanced

chips and chip-making equip-

ment key to China's technologi-

cal goals, vastly expanding on

existing rules restricting the

export of advanced technolo-

of chip-manufacturing equip-

ment used to make advanced

memory chips—widely used in

smartphones, personal comput-

The rules cover the export

gies to China.

The rules announced Friday

U.S. in advanced technology.

BY DAN STRUMPF

AND LIZA LIN

ground after suffering production hiccups from Covid-19 lockdowns in Shanghai this vear.

Tesla, meanwhile, lost

threefold on average this

company's ability to produce

its own batteries as well as

many of the parts its vehicles

use, ensuring stability along

its supply chain.

Behind the growth is the

vear.

In July, Tesla suspended operations for several days to upgrade its assembly lines for increased production capacity. Its Shanghai plant can

calculations based on the association's data.

While Tesla tussles with BYD in its home market, the Shenzhen-based auto maker is also expanding abroad.

Last week, German rentalcar company Sixt SE said BYD Please turn to page B2

**U.S.** Curbs Threaten China's Rising Chip Makers

tors, down 1.6% Meanwhile, Investors are looking ahead to the next U.S. inflation data release Thursday as another important indi-Please turn to page B9

# **INSIDE**



**AVIATION** A Boeing 737 MAX made its first commercial flight in China since 2019. B2



**BUSINESS NEWS** Target, Walmart offer sales starting this week to compete with Amazon. B3



China has been pushing for self-sufficiency in tech industries. A chip plant in Sugian, Jiangsu province.

ers, data servers and other everyday devices. They also cover equipment used to make basic computing chips used in devices such as PCs, as well as the export of advanced chips themselves.

The full impact of the new rules depends on many factors, including how restrictive U.S. regulators are when it comes to the approval of export licenses for companies that apply for them. Getting foreign allies on

board with their own restrictions will be crucial to prevent workarounds, analysts said.

China has been accelerating a push for self-sufficiency in industries including semiconductors, as the U.S. has imposed of American technology to the nation. China has been the most aggressive globally in the building of new chip plants and is slated to build 31 major semiconductor factories, known as fabs, during the four years through 2024, the chip-industry group SEMI said earlier this year.

Companies in China that could find themselves in the crosshairs, experts said, include Yangtze Memory Technologies Co., the state-owned maker of so-called flash memory chips used for storage, and China's largest maker of memory chips overall. Yangtze Memory, whose major shareholder is the local government of Hubei province where the company is Please turn to page B4

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THE WALL STREET JOURNAL.

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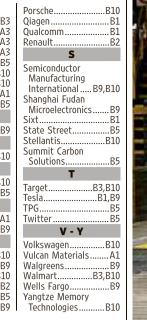
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# **BUSINESS & FINANCE**



The French auto maker holds a controlling interest in Nissan, despite being smaller than its Japanese partner. A Renault assembly line.

# Nissan in Negotiations to Invest Meo, Luca de......B2 Musk, Elon.....B1,B5 In Ally Renault's Electric-Car Unit Philipson, Stephen......B5

#### By RIVER DAVIS AND PIERRE BERTRAND

TOKYO-Renault SA and Nissan Motor Co. said Monday they were discussing ways to reinforce their partnership, including the possibility of an investment by Nissan in Renault's new electricvehicle unit.

The discussions over the possible Nissan investment are part of broader talks by the two auto makers over reorganizing their alliance, which dates back more than two decades, people with knowledge of the talks said last week.

Nissan is pressing Renault to sell a portion of its stake in

the Japanese auto maker, currently 43%, in exchange for Nissan taking part in the new Renault unit that would house its EV assets, the people said.

The alliance has been under strain since the 2018 arrest in Japan of Carlos Ghosn, who formerly led both Nissan and Renault.

Nissan—which has been mass-producing electric cars for more than a decade—is seen as holding the upper hand within the alliance when it comes to EV technology. Renault has asked Nissan to participate in its new EV and software-focused division, plans for which were unveiled earlier this year.

Nissan has long been irked eled to Japan over the weekby what it sees as its uneven relationship with Renault, under which the French car maker, despite being the smaller of the two companies, owns a controlling stake in Nissan. A partial sale of Renault's stake would ease those tensions.

Renault shares rose more than 4% in Monday trading in Paris.

Top executives from Renault and Nissan have been shuttling back and forth between Japan and France recently to hash out the potential deal, some of the people with knowledge of the talks said. Renault Chief Executive Luca de Meo travend to carry forward those discussions and attend a racing event west of Tokvo.

Mr. De Meo plans to update investors about his strategy on Nov. 8, and may offer more details about the alliance deal, although there is no guarantee Nissan will make a decision about its role in Renault's EV unit by then.

Nissan and Renault said Monday they were also discussing common initiatives across markets, products and technologies, which they said were part of efforts to reinforce the alliance's future. They didn't give details or timing.

Last month it secured a

deal with Thai industrial-es-

tate developer WHA Group to

set up an overseas passenger

EV factory on the east coast

The plant is expected to

Meanwhile, Mr. Musk

weighed in on China's thorny

territorial issues during an

interview with the Financial

Mr. Musk suggested that a

deliver 150,000 passenger EVs

in 2024, WHA said at the

senger cars overseas.

of Thailand.

time.

Times

# Bio-Rad, Qiagen in Deal Talks

Continued from page B1 cluded private-equity firms Carlyle Group Inc. and Hellman & Friedman LLC.

Should the latest merger talks bear fruit, it would be one of the biggest transactions in recent months.

Last year, by contrast, nearly \$6 trillion of transactions were struck globally, almost half of that in the U.S., as cheap debt, free-flowing government stimulus and looming tax changes spurred a shopping spree for acquirers.

In addition to higher borrowing costs, lack of clarity about the direction of the economy and markets and fear of a tougher antitrust regime have contributed to the recent downturn.

McMurry-Heath,

Orlando, Patrick

Spreng, David. Stanford, Kyle

Thiel, Peter

Toole, Matt

Vataru, Eddy

Vennam, Raj

T - V

Musk, Elon.....B1 Neugebauer, Toby.....

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..B4

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.B9

Michelle.

Healthcare, which many view as more recession resistant than other sectors, has remained relatively active as companies seek combinations that will give them scale and help them compete in a changing marketplace.

Primary-care provider Cano Health Inc., for example, is attracting interest from major industry players, including Humana Inc. and CVS Health Corp., just a month after CVS agreed to buy home-health provider Signify Health Inc. for some \$8 billion.

–Jonathan D. Rockoff contributed to this article.

China Sets EV Records

Continued from page B1 will supply its fleet with several thousand EVs by the end

will pave the way for the German company to purchase a total of 100,000 EVs from BYD by the end of 2028, Sixt said.

BYD's foray into Europe



Tesla delivered more than 83,000 Model 3s and Model Ys from its recently upgraded Shanghai plant in September.

special administrative zone should be set up for the selfgoverned island of Taiwan, similar to Hong Kong's relationship with the Chinese mainland. His comments were welcomed by the Chinese ambassador to Washington. Oin Gang, who on Sunday tweeted his thanks to Mr. Musk for the suggestion.

of this year. The initial commitment



The deal could be valued at more than \$10 billion.

began with supplying electric buses for public transport in BYD began selling its EVs to countries including the U.K., Sweden and Spain.

Tang sports-utility EVs to Norway.

This past summer BYD announced partnerships with dealers in several European countries to distribute its ve-

By September this year, customers in Australia.

It exported some 7.000 Last year, it exported 100 EVs or plug-in hybrids from China that month, according to company data.

> The company announced European presale prices for three of its popular passenger EV models two weeks ago. They will be made available

to customers in Scandinavian countries but also in Luxembourg and Germany, the home turf for legacy car brands such as Volkswagen AG.

Sales will roll out to France and the U.K. by the end of this year, the company said.

As it seeks to capture the global market for EVs, BYD is moving to produce more pas-

China regards Taiwan as an integral part of its territory, to be reunited with the motherland by force, if necessary.

# **Boeing 737 MAX Commercial Flight Returns to China After Grounding**

#### BY RACHEL LIANG

SINGAPORE—A Boeing Co. 737 MAX aircraft operated by MIAT Mongolian Airlines landed in China on Monday in what industry experts say is the jet's first commercial flight in Chinese skies since Beijing grounded the plane in 2019.

The 737 MAX jet flew to China's southern city of Guangzhou from Ulaanbaatar, according to flight tracker Flightradar24.

Chinese regulators gave MIAT permission to fly the 737 MAX into China in August, a spokesman for the Mongolian airline said in an email, adding that the jet had been leased out to another operator until now.

The flight by the non-Chinese carrier comes weeks after China's air-safety regulators met with Boeing to discuss the 737 MAX in September.

China grounded the series in early 2019-the first country to do so-after two deadly accidents in the space of less than six months in other countries.

Chinese airlines have yet to resume commercial flights using the plane.

Qi Qi, a Chinese aviation analyst, said that the MIAT Mongolian Airlines flight is



Beijing grounded the plane in 2019 after two lethal accidents elsewhere in less than six months.

the first commercial flight for the 737 MAX in China since the grounding.

The flight is another step toward a broad resumption of MAX's commercial flights in China, he said.

Since late 2020, the 737 MAX has resumed operations in the U.S., Australia and Canada, among other countries. Only a handful, including China, are still grounding the model.

about 100 737 MAX aircraft before the grounding, with more still waiting to be delivered.

In December, China's airsafety regulator issued a key safety approval for the jet, a move that brought the aircraft a step closer to resuming passenger service there.

Following the September meeting between Boeing and the Civil Aviation Administra-

Chinese airlines operated tion of China, the regulator's official media outlet said that the meeting signaled China could soon complete required steps for deliveries of new 737 MAX planes.

> Before the pandemic, China was one of the biggest and most important buyers of airplanes in the world.

Boeing has repeatedly cited the country as a significant market for commercial airplanes.

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# **BUSINESS NEWS**

# **Stores Begin Early** With Holiday Deals

Target, Walmart offer sales starting this week to unload inventory and compete with Amazon

#### BY ALYSSA LUKPAT

Black Friday may be more than six weeks away, but retailers are already rolling out the deals.

Target Corp. said Monday that it was beginning its Black Friday sale, which will include half-priced electronics and toys. Walmart Inc. also said it was offering sales this week for holiday shoppers.

The moves come after Amazon.com Inc. said last month that it would offer another Prime Day-like event, which is slated to take place this week. Some retailers have pushed

their Black Fridays sales earlier in recent years in a bid to draw customers and compete with Amazon.

Target announced this year's Black Friday deals three weeks earlier than last year. The company said in June that with consumer spending slowing, it would need to offer discounts to get rid of unwanted goods.

Target sells its products online and at its nearly 2,000 bricks-and-mortar stores.

Retailers have been overwhelmed with excess inventory this year as shoppers have shifted their spending habits. Earlier in the pandemic, customers used their savings and stimulus checks to buy home items and casual clothes from retailers. Now more of them are instead spending on services like travel and entertainment as they have been squeezed by surging inflation that remains close to a four-decade high. Target said that it would roll

out both daily and weekly deals now through the week of Black Friday, which is on Nov. 25. Some of the offers include steep markdowns on TVs and 50% off Beats by Dre headphones.

Walmart said Monday that it was offering four days of discounts this week for early holiday shoppers. The company is selling discounted Apple Watches, electric bikes and other products.

Amazon is marking the start of the holiday shopping season with a second sales event this year for its Prime subscription members. The retail giant will offer a "Prime Early Access Sale" on Tuesday and Wednesday, following its Prime Day event in July.

Prime Day isn't exactly the blockbuster it once was, as sales growth has slowed. But the two-day event does continue Amazon's recent trend of holding sales events over mul-



Target said its Black Friday sale will continue through Nov. 25 with daily and weekly discounts.

tiple days as a way to maximize revenue.

Stores shifted their Black Friday strategies in recent years as the pandemic accelerated a move from in-store shopping to online shopping. Instead of offering door-buster deals at bricks-and-mortar stores, many retailers have offered discounts both online and in stores.

However, this year's shopping trends could look different than in past years as retailers try to adapt to shifting consumer preferences.

Analysts at Morgan Stanley said in a report Monday that retail profits will decline as many companies race to cut prices faster than their peers, a phenomenon they called "a race to the bottom." The firm said this dynamic could hurt margins and fuel an earnings slowdown. –Sarah Nassauer contributed to this article.

## Watch a Video

Scan this code about the discounting. 回認

for a video forces driving

# KFC Drive-Through Ranked as Fastest | SPAC Again Puts Off

#### BY ALYSSA LUKPAT

In a battle of restaurant chain drive-throughs, a new survey says KFC's is the quickest and Chick-fil-A's is the slowest.

Chick-fil-A customers spent on average about  $8\frac{1}{2}$  minutes waiting in line in their cars, while drivers at KFC waited just over five minutes, according to a survey of 10 U.S. restaurant chains by Intouch Insight, a customer-experience management company. The firm surveyed more than 1,500 drive-through locations in June and July.

While Chick-fil-A's drivethrough was the most-≦ crowded, its customers were ≧ among the most satisfied compared with the other chains  $\vec{a}$ surveyed, according to Intouch Insight's report, published last week.

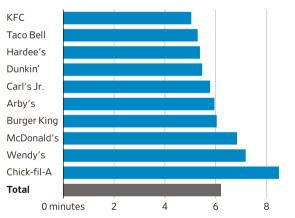
Chick-fil-A is known for training its employees to be friendly and courteous, something that may have helped Intouch Insight rank its customers as the most satisfied for the past few years.

"With friendliness having declined in the industry, brands who can crack the



While Chick-fil-A was found to have the longest wait time, its customers reported being satisfied.

Average total wait time for drive-through at 10 U.S. pandemic as customers looked for dining options that limited restaurant chains\* their in-person contact. In re-



# Vote on Trump Merger BY WILL FEUER

The special-purpose acquisition company that is trying to take public former President Donald Trump's social-media platform pushed back the deadline for its shareholders to vote on giving the company more time to close its deal.

The SPAC, Digital World Acquisition Corp., on Monday pushed the deadline to Nov. 3 on the vote to extend the deadline to merge with Trump Media & Technology Group. The entity had needed approval of shareholders representing 65% of shares by Monday for a oneyear extension. Patrick Orlando, Digital World Acquisition chief executive, said the latest delay is meant "to accommodate the sheer number of voters that have not yet been able to cast their vote.'

Mr. Orlando said that those who have voted have "overwhelmingly" supported the measure to extend the merger deadline. He said the company has added additional phone lines along with other resources to record incoming votes.

Shares of Digital World Acquisition closed down 7.6% on iar with shareholder meetings than institutional investors.

Other companies with large individual-investor followings that merged with SPACs, such as electric-vehicle maker Lucid Group Inc., also previously struggled to get individuals to vote to support their deals.

Monday's move by Digital World Acquisition is the latest indication the SPAC is struggling to rally shareholder support to extend the deadline for its merger with Trump Media, which operates Twitter Inc. alternative Truth Social.

In September, Digital World Acquisition failed to get enough investors to support the SPAC's request to extend the merger deadline, spurring the SPAC to pay some \$3 million to buy itself more time. Digital World Acquisition management could pay another \$3 million in December for a further three months to complete the merger if they again fail to win enough votes.

An extension of the merger deadline would allow the SPAC and Trump Media additional time to address government investigations into the deal and make other necessary disclo-

code on employee satisfaction and training will be able to drive better customer sersaid Laura Livers, vice." Intouch Insight's head of strategic growth.

Representatives for Chickfil-A and KFC didn't immediately return requests for comment Monday.

Drive-throughs surged in popularity during the Covid-19

averaging between five and  $5\frac{1}{2}$  minutes, according to Intouch Insight. The chains had the least-crowded drivethroughs, with fewer than two cars on average in line at a given time.

cent years, some chain restau-

rants with drive-through lanes

said they saw an increase in

some of the shortest waits,

KFC and Hardee's had

sales.

Intouch Insight also collected data from Arby's, Burger King, Carl's Jr., Dunkin', McDonald's Corp., Taco Bell and Wendy's Co.

\*From when the shopper enters the drive-through to when they exit Note: Survey of 1,537 drive-through locations in June and July

Monday at \$16.01.

Typically, such deadline-extension votes for SPACs are procedural formalities because investors nearly always vote to give the sides additional time. Analysts have said Digital World Acquisition may be struggling to get shareholders to vote because the stock has become a favorite among retail traders, who may be less famil-

10

sures. Digital World Acquisition has become the focus of investigations by both the Securities and Exchange Commission and federal prosecutors.

Merger and liquidation deadlines are common for SPACs, which typically have about two years to do a deal or else they must return the cash they raised to shareholders.



WSJ.com/Tech

# **TECHNOLOGY**

# **Startups Fill Funding Gaps With Debt**

#### BY ANGUS LOTEN

Startups are brushing aside higher interest rates and taking on debt, in part to avoid resetting prices for equity stakes in their companies, after years of easy money pushed privatemarket valuations to records.

Rather than risk selling shares at a lower price than in prior fundraising rounds-and taking a hit to lofty valuations-many startups in need of fresh capital are instead borrowing millions from banks, private-equity firms and other financial services.

But in doing so, analysts say, they may be facing bigger troubles down the road-given the likelihood of more interest-rate rises and a souring economy. Worse, the types of loans startups seem to be taking on may be lifting that risk, especially in deals involving floating interest rates, lenders and investors say.

In the past, loans to startups mostly consisted of convertible notes, or other credit arrangements, that could be swapped out for equity in a company's next fundraising round, said Arif Janmohamed, a partner at Lightspeed Venture Partners. "Now we're seeing debt that just needs to be paid back," Mr. rates likely will rise. Janmohamed said.

That can include monthly or balloon payments that threaten to deprive startups of growth capital when they need it most, he said. Lightspeed itself doesn't offer loans to startups. Startup loans also can come restrictive covenants, with

such as requirements to keep a certain level of cash on hand. That can handcuff a startup when unplanned growth opportunities arise, hampering the agility that can give young companies an edge over large,

These upstarts may face bigger problems later, given interest

#### slower-moving competitors, Mr. Janmohamed said.

Over the past decade, low interest rates made lending to startups far less appealing than buying shares, which is riskier

but comes with the potential for a big payoff. Now, with interest rates climbing—and funding deals and IPOs at a standstill-lenders are stepping in to pick up the slack.

Amid a sharp downturn in investing activity, some 1,900 U.S. startups this year borrowed an estimated \$22.4 billion through Sept. 29, on pace to hold steady with full-year totals of roughly \$30 billion in recent years, according to market researcher PitchBook Data Inc. By contrast, equity funding has continued to fall since the start of the year, skewing debtto-equity ratios across the startup market, PitchBook says.

"Especially in a market like this, we should expect the amount of debt taken on to rise," said Kyle Stanford, a senior analyst at PitchBook. "Not as a replacement of equity, but acting more like an insurance policy to help the company reach the benchmarks they set out on their last capital raise."

Though debt can extend the gap between equity funding rounds, Mr. Stanford said, "a default by a startup is going to have major consequences and could be a crushing blow that sends them out of business."

David Spreng, founder and chief executive of Runway Growth Capital LLC, investment adviser to startup financing firm Runway Growth Finance Corp., said he is seeing an upswing in borrowing from late- and growth-stage venturebacked companies that "want to avoid issuing additional equity in the current market."

used in electronics. The company's operations could be affected by Commerce Department restrictions on the export of manufacturing equipment used to build DRAM chips at 18-nanometers or below, analysts said. ChangXin didn't respond to a request for comment.

Other restrictions imposed include requiring U.S. chip makers to obtain a license to export chips used in artificialintelligence calculations and supercomputing.

The Commerce Department also expanded a rule used to hamper Chinese technology giant Huawei Technologies Co. that barred the export without a license of advanced chips made using U.S. technology.

One exception to the rules governing the export of chipmaking equipment appeared to be carved out for countries allied with the U.S. that operate chip manufacturing facilities in China—a category that includes several large chip makers based in South Korea and Taiwan. Applications for exports to China to such facilities would be reviewed on a case-by-case basis, the department said.

-Jiyoung Sohn and Asa Fitch contributed to this article.

# Fall in PC Shipments Is Steepest In 20 Years By KATHRYN HARDISON

Demand for personal computers is sliding at the fastest pace in decades after elevated pandemic-related sales were followed by a slowdown in consumer electronics spending.

Worldwide shipments in the third quarter dropped 19.5% from a year ago, marking the steepest decline in more than two decades, according to data from research firm Gartner Inc. Computer makers shipped 68 million PCs in the recent quarter, down from 84.5 million units the year prior.

"This quarter's results could mark a historic slowdown for the PC market," said Mikako Kitagawa, an analyst at Gartner. "While supply chain disruptions have finally eased, high inventory has now become a major issue given weak PC demand in both the consumer and business markets."

Back-to-school sales were weaker than expected despite promotions and price drops aimed at driving purchases, Ms. Kitagawa said. A slowing global economy is also making businesses more cautious in their spending decisions.

The U.S. market for PCs declined 17% in the third quarter, driven by a slump in laptop sales, according to Gartner.

International Data Corp., another data provider, said global shipments declined 15% in the third quarter with a total of 74.3 million units dispatched, though shipment volumes remain above prepandemic levels. The two research firms count the data slightly differently.

PC makers have been warning of tapering consumer demand, and the shift is hitting supply chains. On Thursday, chip maker Advanced Micro Devices Inc. cut its quarterly revenue forecast, citing weakerthan-expected demand for the PCs that use its chips.

# China Chip Companies Face Threat

Continued from page B1 based, is a key player in China's push to become a global competitor in the semiconductor industry.

The company last year began shipping a type of advanced memory chip containing 128 layers, Chinese state media have reported, putting it within the scope of new U.S. restrictions.

More layers allow a chip to store more data. In August, China's state-run Global Times newspaper reported that Yangtze Memory had launched an even denser 232-layer chip, state-of-the-art technology that rival Micron Technology Inc. began shipping earlier this year. The new restrictions could put its 2023 expansion plans at risk, analysts at investment bank Jefferies said.

Lam Research Inc., one of the U.S.'s largest makers of chip-manufacturing equipment, listed Yangtze Memory in its

OPIS

A DOW JONES COMPANY



A NAND flash chip made by Yangtze Memory, whose expansion plans could be hurt by U.S. measures.

annual report as one of its biggest customers alongside Intel Corp., and Samsung Electronics

The company has risen fast in China's chip industry since its founding in 2016, but some U.S. lawmakers have called the company a security risk due to its state ties.

Based in the southeastern Chinese city of Wuhan, Yangtze Memory is responsible for about 6% of global memory output, according to market

2.1 22

tracker TrendForce.

The company has been increasing its production capacity, and analysts say this could add to already-intense pricing pressure in the market, challenging incumbents such as Samsung and SK Hynix Inc., when the chip maker accelerates its production further and enters the global market. Yangtze Memory didn't re-

spond to requests for comment.

Further posing a threat to

the company, the U.S. also on Friday placed Yangtze Memory and other Chinese entities on a so-called unverified list. The list includes companies that the Commerce Department is concerned about, and could add to a more restrictive export blacklist if its concerns aren't allayed.

Another company that could be affected by the new rules: ChangXin Memory Technologies Inc., a maker of memory chips known as DRAM, widely

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OPIS is the go-to source for trading-day carbon pricing and strategic insight supporting buyers, sellers, investors and the ultimate beneficiaries of decarbonization: our planet and all its resident life forms.

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# **OPIS carbon market reports**

OPIS carbon market reports provide the data and insight that market participants need to navigate volatile complexity.

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# **BUSINESS NEWS**

# **More Companies Pump Brakes on M&A**

Market volatility, high inflation are leading many CFOs to pause firms' deal making

#### BY KRISTIN BROUGHTON

Many companies are taking a pause on acquisitions as a cocktail of worrving economic factors, including high inflation, rising interest rates and market volatility, is sapping the confidence of buyers and sellers.

During the first nine months of the year, the value of global mergers and acquisitions announced by companies plunged 34%, to \$2.81 trillion, according to Refinitiv, a data provider. That is the largest year-overyear drop since 2009, when M&A declined amid the global financial crisis by 42% compared with 2008 levels, Refinitiv said.

This year's decline through September follows a record year for deal making in 2021, which was spurred in part by low interest rates. Deals this year fell across global markets, with those involving sellers in the Americas down 40% from a year earlier to \$1.3 trillion, and in Europe down 24% to \$712.2 billion, Refinitiv said.

Many companies are putting their expansion plans on hold, taking a wait-and-see approach to M&A until they have a firmer grasp on where the economy is headed, advisers and executives said. That is true even though valuations have come down and strength of the dollar against most major currencies gives U.S. buyers more purchasing power to scoop up overseas targets.

\* \*

"All signs are pointing to this resetting stage, where companies have taken a pause on what their M&A playbook might look like," said Matt Toole, director of deals intelligence at Refinitiv.

Deal-making activity is expected to remain tepid overall during the fourth quarter compared with 2021, barring an improved economic outlook and lower inflation readings, M&A advisers said. But pockets of deals continue to get done, particularly involving investmentgrade companies with ready access to financing, or some private-equity firms looking to deploy capital, advisers said.

A weaker economy could push companies to change the types of deals they pursue, once they regain confidence in their M&A plans, executives said. For instance, spinoffs or divestitures could become more popular deal structures as companies review their business models, Mr. Toole said.



Adobe CFO Dan Durn touted the firm's recent deal to buy Figma.

The strength of the U.S. dollar against other currencies also could make cross-border transactions more attractive to U.S. companies, giving them more purchasing power to acquire attractive targets, advisers said. Cross-border transactions globally declined 38% during the first nine months of the year to \$930.1 billion, according to Refinitiv.

"The relative strength of the dollar is going to be an element" in companies' future deal calculations, said Andrea Guerzoni, global vice chair of strategy and transactions at consulting firm Ernst & Young.

During the third quarter, rising financing costs and uncertainty about the pace of future interest-rate rises made companies skittish about moving forward with potential transactions, M&A advisers said. Additionally, big swings in the stock market made it more difficult for companies to use their stock as currency, or get comfortable with a selling price, they said.

U.S. investment-grade bond issuance during the quarter fell 17% from a year earlier to \$272.6 billion, according to Refinitiv. High-yield issuance plunged to \$17.4 billion from \$103 billion over the same period, Refinitiv said. Banks, meanwhile, are facing hundreds of millions of dollars in losses on financing deals tied to the buyout of cloud-computing company Citrix Systems Inc., as well as Elon Musk's planned takeover of **Twitter** Inc., due to volatility in the high-yield credit markets.

Even a number of early M&A discussions, including about possible financing options, are drying up, M&A advisers said. "Companies are definitely not getting to that stage, to the extent they were even three or four months ago," said Stephen Philipson, head of commercial products at Minneapolis-based U.S. Bancorp.

Still, for companies with access to available cash and financing, the projected benefits of a major acquisition can still hold up amid fears of a recession. Adobe Inc., which makes graphic design and other types of software, last month struck the largest deal in its history, agreeing to buy Figma, a collaboration software company, for about \$20 billion. The deal is expected to provide Adobe with access to a broader group of customers, as Figma's users also include product managers and software engineers who build apps and other technol-

ogy products.

"Leaders at times like this invest in growth, invest in defining markets, invest in leadership. This is us being a leader in the markets we participate in," Chief Financial Officer Dan Durn said when asked about the timing of the deal in a tough M&A market.

San Jose, Calif.-based Adobe plans to pay for the deal with approximately equal amounts of cash and stock. In advance of the closing of the deal, which is expected in 2023, the company plans to reduce share buybacks to add cash on hand for the transaction. Adobe may also use term loans to fund the cash portion of the deal, if necessary

Other companies, however, continue to stay on the sidelines as new opportunities arise.

Intuit Inc., the company behind TurboTax, QuickBooks and other financial software, doesn't see declining valuations in the current environment as a reason in itself to do a deal, Sasan Goodarzi, the company's chief executive, said during an investor day last month.

"We don't become hungrier because valuations are down, because acquisitions are very important decisions for us. Acquisitions are hard to make work," Mr. Goodarzi said at the event.

# **Brookfield Bets On Businesses** In Carbon Market

#### By LUIS GARCIA

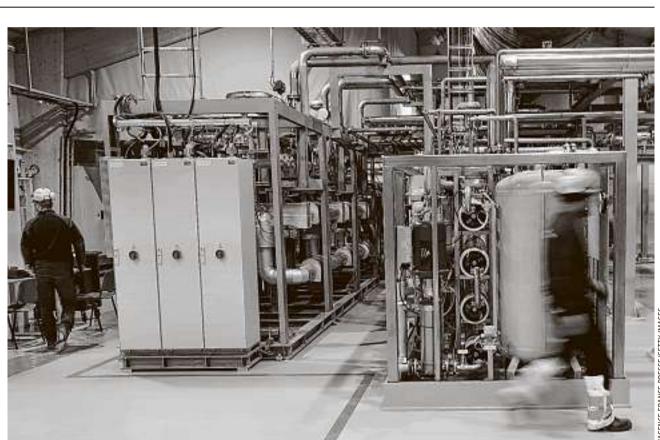
**Brookfield Asset Manage**ment Inc. is jumping into the nascent carbon capture and storage market by investing a total of \$1.3 billion in three project developers this year alone, betting they will find plenty of customers among businesses striving to reduce emissions.

The Toronto-based infrastructure investor, whose renewable power and transition group manages \$67 billion and operates more than 6,000 power plants, recently committed \$500 million to LanzaTech NZ Inc. The company's plants convert carbon dioxide from industrial emissions into materaising in June with \$15 billion.

The declining costs of carbon-capture projects make them more economically viable and offer a way to reduce emissions while other technologies evolve, Ms. Adomait said. She cited hydrogen fuel and direct-air capture, or extracting carbon dioxide from the air. as examples of carbon-reducing technologies still in development

"We see an immense opportunity both from a financial perspective but also to buy us time in the carbon budget...[for] the cost of other decarbonization technologies to come down," Ms. Adomait said.

She added: "Carbon-capture



rials used in everyday products such as fuels, clothes and perfume.

Earlier this year, Brookfield invested \$300 million in Entropy Inc., a developer of systems that capture carbon-dioxide emissions and store the gas underground, and pledged another \$500 million to a joint venture with energy company California Resources Corp. to build storage projects in its Elk Hills, Calif., oil field. Calgary, Alberta-based Entropy is a subsidiary of Advantage Energy Ltd., a Canadian oil-andgas producer.

Brookfield's initial investments can rise to more than \$2 billion as planned projects come to fruition, said Natalie Adomait, a managing partner in the firm's renewable power and transition group. The commitments came from the Brookfield Global Transition Fund, which wrapped up fundtechnology has been used spe cifically for enhanced oil recovery in the past, but it has allowed that technology to become proven and well understood so that it can be deployed in a very material way today."

Meanwhile, Ms. Adomait added, governments are making carbon emissions increasingly costly for businesses as part of their efforts to fight climate change. As example, she cited Canada's carbon tax, which is set to increase to 170 Canadian dollars, equivalent to US\$123.75, per metric ton of carbon dioxide by 2030 from C\$50 per metric ton today.

The rising tax will likely drive demand for Entropy's modular carbon capture units, she said. Those systems use a proprietary solvent to "scrub" the gas from emissions before release into the atmosphere. Heat is used to separate the gas from the solvent so the  $CO_2$  can

Private investment firms are pouring money into carbon-capture companies. Climeworks' systems filter carbon dioxide from the air.

be stored underground.

"By applying and installing carbon-capture technology, they can actually avoid that carbon tax," Ms. Adomait said of emitters.

Private investment firms are pouring money into carboncapture infrastructure operators as well as startup technology developers in the sector.

Other recent deals include TPG Inc.'s \$300 million commitment to Summit Carbon Solutions LLC as it builds a project that will serve ethanol producers and other industrial companies in the Midwest. Also, Partners Group Holding AG co-led a 600 million Swiss franc, or roughly \$603.3 million, investment in Clime-

works AG, whose systems filter carbon dioxide from the air.

Overall, so-called carbontech startups received \$5.6 billion in investments during this year's first six months, or about the same as in the first half of 2021, according to research provider PitchBook Data Inc.

The U.S. Inflation Reduction Act is expected to add to the momentum, said Clio Crespy, a senior managing director at investment bank Guggenheim Securities who helped California Resources form its Brookfield joint venture. The law enacted in August raises carboncapture incentives to \$85 per metric ton from \$50.

"A lot of projects that

weren't economically viable at \$50 are now economically viable at \$85," Ms. Crespy said.

Still. few firms so far have matched Brookfield's bet on the sector. California Resources had difficulty finding the right partner to convert depleted wells in its Elk Hills field for storage, said Mac Mc-Farland, chief executive of the Long Beach, Calif.-based company.

While the field's underground geology is ideal for trapping CO<sub>2</sub>, the infrastructure to capture the gas and transport it from emission to storage sites requires significant investment, he said.

"A lot of energy-transition funds want to invest in projects that are clearly defined and they want them to look like infrastructure investments. We're not there vet." Mr. Mc-Farland said. "What we needed was a partner who understood development risk and how to develop projects.'

2 2 2

HALLDOR

The joint venture, Carbon TerraVault JV HoldCo LLC, expects to spend \$2.5 billion to reach its target of storing 5 million metric tons of CO<sub>2</sub> annually to reach a total of 200million metric tons, Mr. McFarland said.

The developer aims to store 1 million metric tons per year by 2025 and generate revenue from incentives and by selling low-carbon-fuel credits in California.

# **Constitution Capital Launches Fund**

#### BY CHRIS CUMMING

**Constitution Capital Part**ners is the latest private-equity firm to join the hunt for individual investors' savings.

The Andover, Mass., firm launched a mutual fund-like closed-end vehicle, Constitution Capital Access Fund LLC, through which wealthy individuals can access private markets, according to filings with the Securities and Exchange Commission. The fund has a \$1 billion offering amount, according to the filing, although its total size could ultimately be larger or smaller than that amount.

The fund is open to socalled accredited investors-in general, people who earn \$200,000 or more annually or have \$1 million or more in investible assets—and requires a minimum \$25,000 investment, the filings show.

Alternative-asset managers

are locked in an arms race to raise money from individual investors, whom firms mostly ignored until a few years ago. Fund sponsors had instead focused on cash-rich institutions such as pension funds and endowments.

But many institutional investors are close to their capacity for investing in private markets, and some are pulling back from making new commitments. More private-equity firms are trying to crack the riddle of how to access the vast pool of money held by qualified individual investors.

Most of the money from individual investors that flows into the private markets does so through feeder funds or vehicles such as business-development companies or real-estate investment trusts. But there also are several privateequity funds offered under the Investment Company Act of 1940, the law that governs

funds offered to the public in ments, Constitution Capital the U.S. Established firms that manage 40 Act funds include Partners Group Holding AG, Carlyle Group Inc. and Pantheon Ventures.

These 40 Act vehicles have been relatively slow to attract capital, compared with the rapid growth of the broader

The Andover, Mass., firm launched a mutual fund-like closed-end vehicle.

private-equity asset class. The 13 other 40 Act private-equity funds combined have about \$17 billion in assets, based on their most recent regulatory filings.

Founded in 2008 as a spinout of Standard Life Investmanages about \$4.6 billion and focuses on North American midmarket private equity and private credit, its website says. In 2020, it closed its fifth institutional fund with more than \$1 billion.

Constitution's 40 Act fund will invest directly in private companies, buy stakes in primary and secondary privateequity funds and make other investments including some liquid credit and short-term securities.

The fund will aim to provide diverse exposure across managers, strategies, vintage years and geographies, the filing states. It will focus on backing buyout, growth, venture capital, private credit and special-situations strategies.

The vehicle currently includes stakes in funds managed by veteran private-equity firms including Silver Lake, L Catterton and others.

# **State Street Names Compliance Chief**

#### By Mengqi Sun

State Street Corp. said it appointed Yvette Hollingsworth Clark as its new global chief compliance officer.

Ms. Hollingsworth Clark comes to the financial services company from technology giant Alphabet Inc., where she most recently served as the head of compliance for Google's consumer trust business.

Before Google, Ms. Hollingworth Clark worked in compliance and financial crime roles in the financial services industry, including at Barclays PLC and Citigroup Inc.

She has also served as a bank regulator and supervisor with the Federal Reserve System.

At State Street, Ms. Hollingsworth Clark will report to Brad Hu, global head of risk,

and will be accountable to the board's examining and audit committee. She will oversee compliance activities globally. State Street said Monday in a statement.

Ms. Hollingsworth Clark succeeds Jacqueline Angell, who left her position earlier this year to pursue other opportunities, a State Street spokesman said.

State Street said Ms. Hollingsworth Clark's background in risk compliance management and in setting up effective anti-money-laundering and compliance frameworks at global financial institutions will help it further strengthen its compliance functions.

Boston-based State Street provides custody and investment services for institutional investors and had \$38.2 trillion in assets under custody or administration as of June 30.

### **B6** | Tuesday, October 11, 2022

## THE WALL STREET JOURNAL.

wsj.com/market-data/commodities

# **COMMODITIES**

# **Futures Contracts**

	м	etal & Pe	etroleum	Future	s	
		Cont				Open
	Open	High hi	lo Low	Settle	Chg	interest
Copper	-High (C	<b>MX)</b> -25,000	lbs.;\$per lb.			
Oct	3.4640	3.4930	3.4535	3.4535	0.0410	1,684
Dec	3.3840	3.4770	3.3710	3.4305	0.0440	107,155
Gold (CI	<b>NX)</b> -100 ti	roy oz.; \$ per	troy oz.			
Oct	1693.40	1693.40	1667.00	1667.30	-33.20	601
Nov	1698.70	1700.90	1667.50	1670.10	-33.90	2,959
Dec	1703.40	1707.40	1672.50	1675.20	-34.10	370,723
Feb'23	1717.00	1720.00	1686.20	1688.80	-34.00	39,474
April	1731.50	1734.10	1700.40	1703.10	-33.80	10,140
June	1743.50	1744.50	1715.80	1717.40	-33.50	5,747
	IM (NYM	) - 50 troy oz	;; \$ per troy o			
Oct				2158.10	-24.20	1
Dec	2193.00	2271.00	2152.00	2167.90	-23.40	6,493
Platinu	m (NYM)	-50 troy oz.; \$	\$ per troy oz.			
Oct	913.20	913.20	907.80	906.20	-23.00	376
Jan'23	914.30	916.00	893.20	895.80	-22.10	49,111
		)0 troy oz.; \$				
Oct	19.690	19.830	19.520	19.556	-0.636	77
Dec	20.185	20.210	19,525	19.615	-0.640	105,311
Crude C	)il, Light	Sweet (N	<b>YM)</b> -1,000 b	bls.; \$ per b	bl.	
Nov	93.48	93.64	90.54	91.13	-1.51	187,667
Dec	92.23	92.34	89.29	89.84	-1.51	247,259
Jan'23	90.73	90.89	87.88	88.40	-1.45	117,237
March	87.47	87.90	84.97	85.43	-1.42	88,254
June	83.91	84.51	81.64	82.11	-1.38	122,289
Dec	79.89	80.12	77.41	77.86	-1.16	153,052
			2,000 gal.; \$ p			
Nov	4.0598	4.0859	3.8595	3.9147	1040	58,894
Dec	3.8268	3.8315	3.6426	3.6903	0957	42,645
			-42,000 gal.;		.0727	12/012
Nov	2.7532	2.7685	2.6020	2.6228	1118	86,786
Dec	2.6115	2.6185	2.4700	2.4909	1001	60,942
			MMBtu.; \$ per			
Nov	6.647	6.901	6.411	6.435	313	139,270
Dec	6.936	7.205	6.759	6.784	263	71,021
Jan'23	7.084	7.360	6.949	6.974	229	98,882
March	6.111	6.288	6.055	6.081	080	79,682
April	4.964	5.086	4.931	5.022	.046	77,453
May	4.839	4.996	4.837	4.932	.060	82,593
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1.057	1.770	1.057	-11/22	.000	02,777
		Aaricu	lture Fut	ures		
-		-				
		bu.; cents pe				
Dec	683.75	706.50	683.50	698.25	15.00	669,076
March'23	691.00	711.75	691.00	704.75	13.75	293,666
		bu.; cents pe		204 75	F 75	2.1.44
Dec March/22	381.50	394.75	381.25	384.75	5.75	3,146
March'23	387.50	395.00	387.50	387.75	5.75	587
		-5,000 bu.; co 1398.75		1374.00	7.00	264,876
Nov	1367.00	1070./0	1366.50	15/4.00	7.00	204,870

	Open	Cont High hilo	ract Low	Settle	Cha	Open interest		
Souboo		T)-60.000 lb			Cig	Interest		
Oct	69.80	70.94	s.; cents per 69.80	69.54	54	227		
Dec	66.65	67.65	65.90	66.06	54	143,529		
		<b>r)</b> -2,000 cwt.						
Nov	16.83	16.92	16.71	16.72	11	6,369		
Jan'23	17.26	17.26	17.05	17.06	11	1,538		
Dec	(CBT)-5,0 895.25	00 bu.; cents 949.75	per bu. 891.50	938.00	57.75	140,592		
March'23	909.25	962.00	906.00	951.50	56.50	63,709		
		0 bu.; cents p		// 1/0	20120	03,707		
Dec	980.50	1037.50	978.75	1024.25	55.50	78,732		
March'23	980.75	1032.50	977.00	1020.50	54.25	37,399		
		CME)-50,00			0 ( 05	4 4 2 0		
Oct Nov	174.275 175.450	174.775 175.700	171.450 172.100	172.100 172.875	-2.625 -2.750	4,138 19,238		
		E)-40,000 lb:			-2.750	19,200		
Oct	145.450	145.725	144.150	144.700	625	13,933		
Dec	148.175	148.500	146.725	147.000	-1.050	113,120		
Hogs-L	ean (CME	E)-40,000 lbs	s.; cents per ll					
Oct	93.175	93.925	93.075	93.750	.800	11,681		
Dec	78.000	79.875	77.900	79.600	2.450	89,983		
Nov	448.60	L0,000 bd. ft., 453.00	\$ per 1,000 1 432.10	bd. ft. 452.70	7.10	2,123		
Jan'23	448.00	455.00	432.10	492.70	.40	713		
Milk (CA		00 lbs., cents		440.20	.40	/15		
Oct	22.09	22.17	21.88	21.92	19	4,870		
Nov	21.89	22.15	21.40	21.40	45	5,633		
		0 metric tons						
Dec	2,395	2,412	2,356	2,358	-38	125,791		
March'23	2,376	2,395 37,500 lbs.; ce	2,346	2,347	-34	80,450		
Dec	217.00	219.35	215.35	217.45	65	81,946		
March'23	206.85	209.20	205.60	207.65	60	57,139		
Sugar-	World (Id	CE-US)-112,0		s per lb.		,		
March	18.68	18.78	18.53	18.61	07	327,195		
May	17.78	17.87	17.67	17.73	07	131,770		
Sugar-I Nov	Domesti	ic (ICE-US)-1	.12,000 lbs.; (	cents per lb <b>34.50</b>		228		
March'23				34.50 34.76		2,755		
	(ICE-US)-	50,000 lbs.; c	ents ner lh	54.70		2,155		
Dec	84.75	88.23	83.55	88.23	4.00	109,448		
March'23	83.18	86.66	82.10	86.66	4.00	57,111		
		<b>:E-US)</b> -15,00						
Nov	193.15	193.50	186.05	186.60	-6.25	6,593		
Jan'23	188.05	188.30	180.45	181.15	-6.85	3,315		
		Interest	: Rate Fu	turos				
		Bonds (CB						
Dec		135-100	132-090	132-290		1,421,860		
		S (CBT)-\$100				1 207 720		
Dec March'23	125-160 125-100	125-260 125-170	123-210 123-190	124-050 123-310		1,206,729 90		
		<b>(CBT)</b> -\$100				90		
Dec	111-140	111-215	110-225	111-005		3,791,702		
March'23	111-200	111-295	111-025	111-090	-15.0	574		
		lotes (CBT						
Dec	107-007	107-067	106-215	106-275		4,030,195		
		lotes (CBT						
Dec	102-160	102-185	102-136	102-151		2,018,364		
March'23	Fadau-1	Funda (co	102-197	102-211	-1.9	19		
		Funds (CB				204.070		
Oct	96.9200 96.2450	96.9200	96.9175 96.2300	96.9175	0025	394,979		
Nov	90.2450	96.2450	90.2300	96.2400		337,012		

Monday, October 10, 2022

# **Dividend Changes**

407.30 401.00

Oct Dec

Jan'23 1379.00 1409.00 1378.25 Soybean Meal (CBT)-100 tons; \$ per ton.

410.70 408.70

Company	Symbol	Yld %	Amount 5 New/Old	Frq	Payable / Record	Company	Symbol	Yld %	Amount New/Old	Frq	Payable / Record		
<b>Increased</b> RPM Intl	RPM	1.8	.42/.40	Q	Oct31/Oct17	Esports Ent 10% Pfd. A GFL Environmental Pembina Pipeline	GMBLP GFL PBA	29.8 0.2 6.2	.08 .012 .1585	M Q M	Dec30/Dec15 Oct31/Oct17 Nov15/Oct25		
Reduced BP Prudhoe Bay Royalty	/ BPT	23.3	.7031/1.40495	Q	Oct19/Oct17	Tsakos Energy Pfd F	TNPpF	9.6	.59375	Q	Oct31/Oct26		
Foreign						MSG Sports	MSGS		7.00		Oct31/Oct17		
Atlas Atlas 7.95% Pfd. D Atlas Perp. Pfd. I Atlas Pfd. Series H	ATCO ATCOpD ATCOpI ATCOpH	3.4 8.8 9.0 9.3	.125 .49687 .50 .49219	Q Q Q Q	Oct31/Oct20 Oct31/Oct28 Oct31/Oct28 Oct31/Oct28	28 28 KEY: A: annual; M: monthly; Q: quarterly; r: revised; SA: semiannua							

# Cash Prices | wsj.com/market-data/commodities

1378.25 1385.75

407.30

400.50

410.70 405.70

6.50 156,187

5.00 164,252

334

5.80

These prices reflect buying and selling of a variety of actual or "physical" commodities in the marketplaceseparate from the futures price on an exchange, which reflects what the commodity might be worth in future months.

monuls.	Monday		Monday		Monday
	wonday	Iron Ore, 62% Fe CFR China-s	98.8	Wheat,Spring14%-pro Mnpls-u	12.0425
Energy		Shredded Scrap, US Midwest-s,m	n.a.	Wheat,No.2 soft red,St.Louis-u	Closed
Coal,C.Aplc.,12500Btu,1.2SO2-r.w	204.950	Steel, HRC USA, FOB Midwest Mill-s	760	Wheat - Hard - KC (USDA) \$ per bu-u	Closed
Coal,PwdrRvrBsn.8800Btu,0.8SO2-r,w	16.250	Battery/EV metals	/00	Wheat.No.1soft white,PortId,OR-u	9.3500
	10.270	BMI Lithium Carbonate, EXW China, =99.2%-v,w	72200		
Metals		BMI Lithium Hydroxide, EXW China, =56.5% -v.w	71850	Food	
Gold, per troy oz		BMI Cobalt sulphate, EXW China, >20.5% -v,m	8601	Beef,carcass equiv. index	
Engelhard industrial	1680.00	BMI Nickel Sulphate, EXW China, >22%-v,m	5464	choice 1-3,600-900 lbsu	223.78
Handy & Harman base	1676.55	BMI Flake Graphite, FOB China, -100 Mesh, 94-95% - v.m	770	select 1-3,600-900 lbsu	195.22
Handy & Harman fabricated	1860.97	Fibers and Textiles		Broilers, National comp wtd. avgu,w	1.2199
LBMA Gold Price AM	*1711.50	Fibers and Textiles		Butter,AA Chicago-d	3.2300
LBMA Gold Price PM	*1696.15	Burlap,10-oz,40-inch NY yd-n,w	0.7650	Cheddar cheese,bbl,Chicago-d	219.00
Krugerrand,wholesale-e	1743.27	Cotton,11/16 std lw-mdMphs-u	0.9123	Cheddar cheese,blk,Chicago-d	203.50 153.00
Maple Leaf-e	1784.97	Cotlook 'A' Index-t	*101.30	Milk,Nonfat dry,Chicago lbd Coffee,Brazilian,Comp-y	2.0879
American Eagle-e	1784.97	Hides,hvy native steers piece fob-u	n.a.	Coffee,Colombian, NY-y	2.8192
Mexican peso-e	2152.14	Wool,64s,staple,Terr del-u,w	n.a.	Eggs, large white, Chicago-u	2.0172 n.a.
Austria crown-e	1638.17	Grains and Feeds		Flour, hard winter KC-p	25.15
Austria phil-e	1751.61			Hams,17-20 lbs,Mid-US fob-u	n.a.
Silver, troy oz.		Barley,top-quality Mnpls-u	n.a.	Hogs.lowa-So. Minnesota-u	92.43
Engelhard industrial	20.1000	Bran,wheat middlings, KC-u,w	233	Pork bellies,12-14 lb MidUS-u	n.a.
Handy & Harman base	19.6310	Corn,No. 2 yellow,Cent IL-bp,u	Closed	Pork loins,13-19 lb MidUS-u	1.2238
Handy & Harman fabricated	24.5390	Corn gluten feed,Midwest-u,w	222.5	Steers,TexOkla. Choice-u	n.a.
	*£18.4300	Corn gluten meal,Midwest-u,w	658.8	Steers,feeder,Okla. City-u,w	175.50
	*20.6250	Cottonseed meal-u,w	450	Fats and Oils	
Coins, wholesale \$1,000 face-a	19875	Hominy feed,Cent IL-u,w	202		
Other metals	*020.0	Meat-bonemeal,50% pro Mnpls-u,w	368	Degummed corn oil, crude wtd. avgu,w	64.5000
LBMA Platinum Price PM	*930.0	Oats,No.2 milling,Mnpls-u	4.1475	Grease, choice white, Chicago-h	0.7350
Platinum,Engelhard industrial	917.0 2270.0	Rice, Long Grain Milled, No. 2 AR-u,w	34.25	Lard,Chicago-u	n.a.
Palladium,Engelhard industrial Aluminum, LME, \$ per metric ton	22/0.0 *2342.0	Sorghum,(Milo) No.2 Gulf-u SoybeanMeal,Cent IL.rail,ton48%-u,w	n.a. 466.90	Soybean oil,crude;Centl IL-u,w	0.6985 0.7400
Copper.Comex spot	~2342.0 3.4535	SoybeanMeal,Cent IL,rail,ton48%-u,W Soybeans.No.1 vllw IL-bp.u	466.90 Closed	Tallow,bleach;Chicago-h Tallow,odible,Chicago-u	
copper, contex spor	3.4757	Soybeans,No.t yllw IE-bp,u	Closed	Tallow,edible,Chicago-u	n.a.

		Con		t			Oper
	Open	High hild	)	Low	Settle	Chg	interest
10 Yr. D	el. Int. R	ate Swap	)S (	<b>CBT)</b> -\$10	0,000; pts	32nds o	f100%
Dec		•			90-180		15,202
Three-M	Month S	OFR (CME	)-\$	1,000,000	);100 - dail	y avg.	
Sept	96.5475	96.5525		96.5425	96.5475	.0025	628,804
March'23	95.3850	95.4000	▼	95.3100	95.3350	0500	1,134,942
Eurodo	llar (CME	)-\$1,000,00	0; p	ots of 1009	%		
Oct	95.9550			95.9550	95.9650	.0075	158,369
Dec	95.1750	95.1850	▼	95.1150	95.1300	0600	1,460,138
March'23	95.1050	95.1250	▼	95.0300	95.0500	0650	962,362
Dec	95.3500	95.3950		95.2900	95.3200	0400	929,564
		Curre	enc	:y Futu	res		
Japane	se Yen (	CME)-¥12,5	00,0	000; \$ per	100¥		
Oct	.6884	.6889	V	.6864	.6868	0017	1,892
Dec	.6932	.6938		.6910	.6915	0017	239,523
Canadia		r (CME)-CA	D1(				
Oct	.7281	.7297		.7256		0020	178
Dec	.7280	.7298		.7256	.7266	0020	137,896
		:ME)-£62,5	00;				
Oct	1.1069	1.1112		1.1023		0019	
Dec	1.1100	1.1124		1.1032	1.1071	0019	239,260
		IE)-CHF 125					
Dec	1.0123		V	1.0056	1.0072	0050	
March'23		1.0231	▼	1.0164	1.0170	0047	378
		ar (CME)-A					
Oct	.6365	.6380	V	.6276	.6296	0071	338
Dec	.6379		▼	.6286	.6306	0071	133,156
		CME)-MXN	500				
Oct	.04990	.05002		.04988	.05002	.00014	22

	Open		ontract ilo Low	Settle	Chg	Oper interes
Dec	.04931	.04954	.04920	.04945	.00014	196,846
Euro (C	ME)-€125	,000; \$ per	€			
Oct	.9734	.9758	.9687	.9709	0032	4,527
Dec	.9786	.9803	.9730	.9753	0033	621,570
		Inc	dex Future	es		
Mini DJ	Indust	rial Avera	<b>age (CBT)</b> -\$5	x index		
Dec	29278	29539	29055	29260	-93	66,697
March'23	29489	29718	29256	29446	-102	481
Mini S&	eP 500 (	CME)-\$50	x index			
Dec	3638.75	3667.50	3600.00	3625.25	-28.00	2,229,659
March'23	3665.00	3695.25	3628.00	3653.50	-28.25	35,501
Mini S&	P Midc	ap 400 (d	<b>:ME)</b> -\$100 x ir	ıdex		
Dec	2266.00	2286.20	2250.50	2267.10	-5.00	54,494
March'23				2270.60	-5.20	1
Mini Na	nsdaq 10	0 (CME)-:	\$20 x index			
Dec	11067.75	11136.50	▼10876.75	10984.50	-117.00	280,861
March'23	11165.00	11246.00	▼10986.00	11094.25	-121.25	3,405
Mini Ru	issell 20	00 (CME)	<b>)</b> -\$50 x index			
Dec	1701.70	1715.50	1685.60	1696.70	-10.00	560,186
March'23	1705.10	1728.40	1700.60	1711.10	-10.30	160
Mini Ru	ıssell 10	00 (CME)	-\$50 x index			
Dec	2007.10	2016.60	1981.60	1996.10	-16.20	9,218
U.S. Do	llar Inde	X (ICE-US	)-\$1,000 x inde	x		
Dec	112.66	113.29	112.51	113.07	.39	54,399
March'23	112.50	112.94	112.23	112.73	.37	678
					Sour	e: FactSe

Bonds | wsj.com/market-data/bonds/benchmarks

## **Tracking Bond Benchmarks**

Return on investment and spreads over Treasurys and/or yields paid to investors compared with 52-week highs and lows for different types of bonds

Total		inerent types of be	inus		Total					
return	YTD total		— Yield (%	6) —	return	YTD total		— )	/ield (%	.) —
close	return (%)	Index	Latest Low		close	return (%)	Index		t Low	
Broad N	<b>larket</b> Bloombe	rg Fixed Income Indice	s		Mortga	ge-Backed Bloc	mberg Fixed Income In	dices		
1905.95	-14.8	U.S. Aggregate	<b>4.820</b> 1.580	4.860	1885.66	-13.9	Mortgage-Backed	4.890	1.810	5.030
U.S. Cor	porate Indexes	Bloomberg Fixed Inco	me Indices		1861.52	-12.6	Ginnie Mae (GNMA)	4.910	1.840	5.110
2768.46	-18.6	U.S. Corporate	<b>5.700</b> 2.130	5.770	1107.16	-14.1	Fannie mae (FNMA)	4.900	1.800	5.020
2707.27	-11.8	Intermediate	<b>5.610</b> 1.560	5.660	1697.46	-14.5	Freddie Mac (FHLMC)	4.880	1.800	5.000
3607.28	-29.2	Long term	<b>5.890</b> 2.940	5.960	540.80	-10.2	Muni Master	3.659	0.895	3.787
537.20	-19.5	Double-A-rated	<b>4.950</b> 1.840	5.040	384.05	-9.7	7-12 year	3.516	0.918	3.641
726.81	-19.0	Triple-B-rated	<b>6.020</b> 2.340	6.090	428.15	-12.9	12-22 year	4.124	1.180	4.271
High Yie	eld Bonds ICE Bo	ofA			399.22	-17.8	22-plus year	4.732	1.673	4.878
452.08	-13.4	High Yield Constrained	<b>9.286</b> 4.086	9.590	Global G	iovernment J.P	. Morgan†			
420.83	-16.5	Triple-C-rated	<b>16.399</b> 7.258	16.697	521.32	-13.1	Global Government	3.040	0.840	3.080
3027.19	-12.9	High Yield 100	<b>8.406</b> 3.669	8.681	755.83	-9.9	Canada	3.450	1.430	3.500
390.96	-15.0	Global High Yield Constraine	<b>9.601</b> 4.549	9.866	338.10	-16.7	EMU§	2.993	0.271	2.993
297.08	-14.9	Europe High Yield Constraine	<b>8.107</b> 2.731	8.288	633.20	-16.7	France	2.730	0.150	2.730
U.S Age	<b>ncy</b> Bloomberg	Fixed Income Indices			454.62	-15.3	Germany	2.110	-0.370	2.110
1671.51	-8.8	U.S Agency	<b>4.500</b> 0.890	4.500	284.14	-3.5	Japan	0.740	0.310	0.800
1479.52	-7.4	10-20 years	<b>4.480</b> 0.760	4.480	490.42	-17.7	Netherlands	2.430	-0.200	2.430
3163.62	-24.3	20-plus years	<b>4.800</b> 2.010	4.800	738.79	-28.8	U.K.	4.350	0.720	4.690
2450.74	-14.8	Yankee	<b>5.450</b> 1.780	5.450	718.00	-21.9	Emerging Markets **	8.608	4.744	8.674
*Constraii	ned indexes limit in	dividual issuer concentrati	ons to 2%; the	High Yie	ld 100 are th	e 100 largest bond	ts † In local curren	cy § Eu	iro-zor	e bonds
** EMBI G	lobal Index				Sourc	es: ICE Data Servi	ces; Bloomberg Fixed Incor	ne Indio	:es; J.P.	Morgan

# **Global Government Bonds: Mapping Yields**

Yields and spreads over or under U.S. Treasurys on benchmark two-year and 10-year government bonds in selected other countries: arrows indicate whether the yield rose(A) or fell ( $\mathbf{v}$ ) in the latest session

selected	i other count	ries; arro	NSI	iaid	ate	wne	ther the	yield rose	(A) or rei	r (*) in the latest se	SSION	
	Country/						(%) ———			Spread Under/Over U.S. Tr	easurys, in basis	points
Coupon (%)	Maturity, in years	s Latest(●)-	1 0	1	2 3	4	5 Previous	Month ago	Year ago	Latest	Prev	Year ago
4.250	<b>U.S.</b> 2	4.306				۲	4.306	3.447	0.307			
2.750	10	3.883				•	3.883	3.264	1.570			
0.250	Australia 2	3.281 🔻					3.287	2.951	0.085	-103.2	-102.1	-22.9
1.750	10	3.878 🔺				•	3.859	3.572	1.652	-1.2	-2.6	3.9
0.000	France 2	1.897 🔺			•		1.839	1.173	-0.677	-241.5	-246.9	-99.1
2.000	10	2.901 🔺			٠		2.800	2.267	0.196	-98.9	-108.5	-141.7
0.400	Germany 2	1.904 🔺			•		1.872	1.324	-0.692	-240.8	-243.6	-100.6
1.700	10	2.346 🔺			•		2.199	1.701	-0.148	-154.3	-168.7	-176.1
0.000	Italy 2	2.927 🔻			٠		3.076	2.434	-0.482	-138.5	-123.1	-79.5
2.500	10	4.609 🔻				•	4.696	4.019	0.880	71.9	81.0	-73.3
0.005	Japan 2	-0.063	•				-0.063	-0.079	-0.112	-437.5	-437.1	-42.6
0.200	10	0.254	•				0.254	0.251	0.088	-363.6	-363.2	-152.5
0.000	Spain 2	2.210 🔺			٠		2.173	1.519	-0.594	-210.3	-213.5	-90.8
2.550	10	3.498 🔺				•	3.414	2.859	0.488	-39.2	-47.1	-112.5
0.125	<b>U.K.</b> 2	4.337 🔺				٠	4.120	3.027	0.549	2.5	-18.8	23.5
4.250	10	4.470 🔺				٠	4.235	3.095	1.163	58.0	35.0	-45.0

#### 10/7/22

KEY TO CODES: A=ask; B=bid; BP=country elevator bids to producers; C=corrected; D=CME; E=Manfra,Tordella & Brookes; H=American Commodities Brokerage Co; K=bi-weekly; M=monthly: N=nominal; n.a.=not quoted or not available; P=Sosland Publishing; R=SNL Energy; S=Platts-TSI; T=Cotlook Limited; U=USDA; V=Benchmark Mineral Intelligence; W=weekly; Y=International Coffee Organization; Z=not quoted. \*Data as of 10/7

Source: Dow Jones Market Data

Closing Chg YTD Symbol Price (%) (%) 57.79

99.42

IVW 
 IVE
 130.56

 SHV
 109.90

 TIP
 104.91

SHY IEF TLT 81.00 94.66

GOVT JEPI 22.55 51.25

**-0.99** -30.9

-0.56 -16.6 0.01 -0.5 **-0.57** -18.8 -0.04 -5.3 -0.59 -17.7

**-1.55** -32.9

-0.35 -15.5 -0.14 -18.9

**Goldman Sachs** 

# Exchange-Traded Portfolios | wSJ.com/ETFresearch

	Lar	gest 100	exchange-	-tra	ded funds, latest ses	sion				ETF
	, October	Closing	Chg YTD	,	ETF	Symbo	Closing I Price	Chg (%)		iShS&P500Growth iShS&P500Value iShShortTreaBd
ETF	Symbo	Price	(%) (%)	- 1	iShSelectDividend	DVY	108.46		-11.5	iShTIPSBondETF
CnsmrDiscSelSector	XLY	139.78	<b>-0.62</b> -31.6	6	iShESGAwareUSA	ESGU	79.97		-25.9	iSh1-3YTreasuryBd
CnsStapleSelSector	XLP	66.74	<b>0.36</b> -13.4	4	iShEdgeMSCIMinUSA				-18.1	iSh7-10YTreaBd
DimenUSCoreEq2	DFAC	22.70	<b>-0.57</b> -21.6	6	iShEdgeMSCIUSAQua		105.32		-27.6	iSh20+YTreaBd
EnSelSectorSPDR	XLE	80.12	-2.05 44.4	4	iShGoldTr	IAU	31.69		-9.0	iShUSTreasuryBd
FinSelSectorSPDR	XLF	30.75	-0.45 -21.3	3	iShiBoxx\$HYCpBd	HYG			-18.1	JPMEquityPrem
HealthCareSelSect	XLV	121.85	-0.63 -13.5	5	iShiBoxx\$InvGrCpBd	LQD EMB	101.50 78.96		-23.4 -27.6	JPM UltShIncm
InvscQQQI	QQQ	266.41	<b>-1.00</b> -33.0	0	iShJPMUSDEmgBd iShMBSETF	MBB	78.96 90.88		-27.6	SPDRBIm1-3MTB
InvscS&P500EW	RSP	129.27	-0.68 -20.6	6	iShMSCIACWI	ACWI	78.39		-25.9	SPDR Gold
iSh3-7YTreaBd	IEI	113.50	-0.22 -11.8	8	iShMSCIEAFE	EFA	76.59 56.51		-28.2	SPDRPtfS&P500
iSh0-5YTIPSBd	STIP	96.69	-0.21 -8.7	7	iSh MSCI EM	EEM	=		-28.0	SPDRS&P500Grow
iShCoreDivGrowth	DGRO	44.81	-0.53 -19.4	4	iShMSCIEAFEValue	EFV	39.14		-22.3	SchwabIntEquity
iShCoreMSCIEAFE	IEFA	53.13	-0.65 -28.8	8	iShNatlMuniBd	MUB	103.29		-11.2	SchwabUS BrdMkt
iShCoreMSCIEM	IEMG	43.33	<b>-1.28</b> -27.6	6	iSh1-5YIGCorpBd	IGSB	49.12		-8.8	SchwabUS Div
iShCoreMSCITotInt	IXUS	51.32	-0.79 -27.7	7	iShPfd&Incm	PFF	31.09		-21.2	SchwabUS LC
iShCoreS&P500	IVV	361.62	-0.74 -24.2	2	iShRussell1000Gwth		210.71		-31.0	SchwabUS LC Grw
iShCoreS&P MC	UH	225.27	-0.20 -20.4	4	iShRussell1000Val	IWD	137.99	-0.62	-17.8	SchwabUS SC
iShCoreS&P SC	IJR	89.45	<b>0.01</b> -21.9	9	iShRussell2000	IWM			-24.6	Schwab US TIPs
iShCoreS&PTotUS	ІТОТ	80.17	-0.79 -25.1	1	iShRussellMid-Cap	IWR	63.16	-0.80	-23.9	SPDR DJIA Tr
iShCoreTotalUSDBd	IUSB	44.05	-0.45 -16.8	8	iShRussellMCValue	IWS	97.71	-0.50	-20.2	SPDR S&PMdCpTr
iShCoreUSAggBd	AGG	95.34	-0.45 -16.4	4	iShRussell1000	IWB	198.86	-0.84	-24.8	SPDR S&P 500
										SDDD S&D Div

# **Key Interest Rates**

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Source: Tullett Prebon, Tradeweb ICE U.S. Treasury Close

# **Corporate Debt**

10/7/22

Prices of firms' bonds reflect factors including investors' economic, sectoral and company-specific expectations

#### Investment-grade spreads that tightened the most...

					Spre	ad*, in basis po	ints ———
lssuer	Symbol	Coupon (%)	Yield (%)	Maturity	Current	One-day change	Last week
Credit Suisse Group Funding		3.750	8.34	March 26, ′25	400	-103	255
John Deere Capital		4.550	4.56	Oct. 11, '24	25	-15	n.a.
FMR		7.570	5.74	June 15, '29	187	-9	n.a.
Bank of America	BAC	4.450	5.56	March 3, ′26	145	-7	163
ENEL Finance International		4.250	6.85	June 15, '25	250	-7	154
UnitedHealth	UNH	3.750	4.73	July 15, '25	40	-6	52
Morgan Stanley	MS	3.125	5.44	July 27, '26	131	-5	134
Southern	SO	5.150	5.23	Oct. 6, '25	88	-5	n.a.
And spreads that widene	d the r	nost					
Societe Generale S.A.		4.677	5.94	June 15, '27	184	13	n.a
Morgan Stanley	MS	7.250	5.99	April 1, ′32	213	12	217
Toronto-Dominion Bank	TD	4.108	5.47	June 8, '27	135	12	140
Jefferies	JEF	4.850	6.20	Jan. 15, ′27	210	11	203
Wells Fargo	WFC	4.900	6.45	Nov. 17, ′45	231	11	237
Bank of America	BAC	3.500	5.42	April 19, ′26	131	10	136
GE Capital International Funding Co. Unlimited	GE	4.418	5.50	Nov. 15, '35	163	10	173

#### High-yield issues with the biggest price increases...

GS

					Bond Price	ce as % of face v	/alue ——
Issuer	Symbol	Coupon (%)	Yield (%)	Maturity	Current	One-day change	Last week
Lumen Technologies	LUMN	7.600	12.08	Sept. 15, '39	68.000	0.44	68.369
Quebecor Media		5.750	5.24	Jan. 15, ′23	100.125	0.41	99.926
Ford Motor Credit		3.087	3.94	Jan. 9, ′23	99.788	0.16	n.a.
Ball	BALL	4.000	5.67	Nov. 15, '23	98.250	0.13	98.000
Prime Security Services Borrower		5.750	6.62	April 15, ′26	97.329	0.03	94.450

5.150

6.50

May 22, '45

#### ...And with the biggest price decreases

Bath & Body Works	BBWI	6.694	8.24	Jan. 15, ′27	94.531	-1.70	94.030
OneMain Finance	OMF	6.875	9.67	March 15, ′25	94.070	-1.31	93.985
Dish DBS	DISH	5.875	10.86	Nov. 15, '24	90.875	-1.13	89.500
Teva Pharmaceutical Financ	e Netherlands III	3.150	8.17	Oct. 1, '26	83.250	-0.86	82.063
Ford Motor Credit		4.134	7.42	Aug. 4, '25	91.784	-0.72	91.250

\*Estimated spread over 2-year, 3-year, 5-year, 10-year or 30-year hot-run Treasury; 100 basis points=one percentage pt.; change in spread shown is for Z-spread. Note: Data are for the most active issue of bonds with maturities of two years or more

Source: MarketAxess

10

247

237

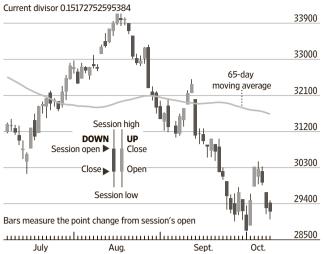
iShiBoxx\$InvGrCpBd LQD 101.50 -0.90 -23.4	JPMEquityPrem	JEPI 51.25	<b>-0.14</b> -18.9
iShJPMUSDEmaBd EMB 78.96 -0.29 -27.6	JPM UltShIncm	<b>JPST</b> 50.07	0.8
iShMBSETF MBB 90.88 -0.44 -15.4	SPDRBIm1-3MTB	BIL 91.48	<b>0.01</b> 0.1
iShMSCIACWI ACWI 78.39 -0.80 -25.9	SPDR Gold	<b>GLD</b> 155.48	<b>-1.52</b> -9.1
iShMSCIEAFE EFA 56.51 -0.56 -28.2	SPDRPtfS&P500	<b>SPLG</b> 42.33	<b>-0.77</b> -24.2
iSh MSCI EM EEM 35.15 -1.40 -28.0	SPDRS&P500Growth	SPYG 50.05	<b>-1.05</b> -30.9
iShMSCIEAFEValue EFV 39.14 -0.33 -22.3	SchwabIntEquity	SCHF 28.36	<b>-0.67</b> -27.0
iShNatlMuniBd MUB 103.29 -0.21 -11.2	SchwabUS BrdMkt	SCHB 42.35	<b>-0.80</b> -25.1
iSh1-5YIGCorpBd IGSB 49.12 -0.14 -8.8	SchwabUS Div	SCHD 67.37	<b>-0.33</b> -16.7
iShPfd&Incm <b>PFF</b> 31.09 -0.70 -21.2	SchwabUS LC	SCHX 42.67	<b>-0.79</b> -25.0
iShRussell1000Gwth IWF 210.71 -0.98 -31.0	SchwabUS LC Grw	SCHG 55.72	<b>-1.21</b> -31.9
iShRussell1000Val IWD 137.99 -0.62 -17.8	SchwabUS SC	SCHA 38.49	<b>-0.67</b> -24.8
iShRussell2000 IWM 167.67 -0.56 -24.6	Schwab US TIPs	SCHP 51.75	-0.33 -17.7
iShRussellMid-Cap IWR 63.16 -0.80 -23.9	SPDR DJIA Tr	DIA 291.96	<b>-0.34</b> -19.6
iShRussellMCValue IWS 97.71 -0.50 -20.2	SPDR S&PMdCpTr	MDY 412.39	-20.3 -20.3
iShRussell1000 IWB 198.86 -0.84 -24.8	SPDR S&P 500	SPY 360.02	<b>-0.76</b> -24.2
•	SPDR S&P Div	SDY 113.30	<b>0.23</b> -12.3
	TechSelectSector	XLK 118.74	<b>-1.68</b> -31.7
	UtilitiesSelSector	XLU 63.87	<b>0.17</b> -10.8
	VangdInfoTech	VGT 307.11	<b>-1.81</b> -33.0
	VangdSC Val	VBR 147.77	<b>-0.16</b> -17.4
	VangdExtMkt	<b>VXF</b> 128.85	<b>-1.11</b> -29.5
	VangdDivApp	VIG 136.35	-0.54 -20.6
	VangdFTSEDevMk	<b>VEA</b> 36.71	<b>-0.68</b> -28.1
SEMENT	VangdFTSE EM	<b>VWO</b> 36.63	<b>-1.37</b> -25.9
	VangdFTSE Europe	VGK 46.47	-0.43 -31.9
	VangdFTSEAWxUS	<b>VEU</b> 44.68	-0.80 -27.1
ketplace	VangdGrowth	VUG 213.67	<b>-1.28</b> -33.4
RELPIALE	VangdHlthCr	<b>VHT</b> 224.15	-0.84 -15.9
75 or WSJ.com/classifieds	VangdHiDiv	VYM 96.58	-0.39 -13.9
75 OF WSJ.com/classifieus	VangdIntermBd	BIV 72.79	<b>-0.51</b> -16.9
	VangdIntrCorpBd	VCIT 75.04	-0.58 -19.1
	VangdLC	<b>VV</b> 164.68	-0.80 -25.5
NOTICE OF SALE	VangdMC	<b>VO</b> 190.48	-0.88 -25.2
NOTICE OF SALE	VangdMC Val	<b>VOE</b> 123.38	-0.31 -17.9
	VangdMBS	VMBS 44.60	-0.38 -15.6
Notification is hereby given that National Australia	VangdRealEst	VNQ 76.71	-0.94 -33.9
Bank Limited, Level 28, 395 Bourke Street, Melbourne,	VangdS&P500ETF	<b>VOO</b> 330.84	-0.75 -24.2
3000, Australia has filed an application with the Office	VangdST Bond	BSV 74.54	-0.13 -7.8
of the Comptroller of the Currency on October 11th,	VangdSTCpBd	VCSH 74.08	-0.13 -8.8
2022 for permission to change the location of its federal	VangdShtTmInfltn	<b>VTIP</b> 47.46	-0.25 -7.7
branch, National Australia Bank Limited, from 245	VangdShortTrea	VGSH 57.63	-0.05 -5.3
Park Avenue, 28th Floor, New York, NY 10167 to 277	VangdSC	VB 174.58	-0.64 -22.8
Park Avenue, 19th Floor, New York, NY 10172. Any person wishing to comment on this application may	VangdTaxExemptBd	<b>VTEB</b> 48,51	-0.35 -11.7
file comments in writing with the Director for District	VangdTotalBd	BND 70.61	-0.45 -16.7
Licensing, Northeastern District Office, 340 Madison	VangdTotIntIBd	BNDX 47.29	<b>-0.38</b> -14.3
Avenue, Fifth Floor, New York, NY 10173, within 15 days	VangdTotIntIStk	VXUS 46.13	<b>-0.77</b> -27.4
of the date of this publication. Information about this	VangdTotalStk	VTI 180.95	-0.79 -25.1
application is available at www.occ.gov in the Weekly	VangdTotWrldStk	VT 79.57	<b>-0.85</b> -25.9
Bulletin.	VangdValue	<b>VTV</b> 125.32	<b>-0.51</b> -14.8
1			

# **MARKETS DIGEST**

## EQUITIES

## **Dow Jones Industrial Average**

**29202.88 9**3.91, or 0.32% High, low, open and close for each trading day of the past three months.



\*Weekly P/E data based on as-reported earnings from Birinyi Associates Inc; †Based on Nasdaq-100 Index

# Major U.S. Stock-Market Indexes

			- Latest					52-Week —		— %	chg —
	High	Low	Close	Net chg	% chg		High	Low	% chg		3-yr. ann
Dow Jones											
Industrial Average	29485.82	29010.41	29202.88	-93.91	-0.32		36799.65	28725.51	-15.3	-19.6	3.3
Transportation Avg	12596.39	12420.66	12535.57	58.25		).47	17039.38	11999.40	-14.1	-23.9	7.6
Utility Average	875.32	864.82	866.26	2.83	0	.33	1071.75	863.43	-1.0	-11.7	-0.2
Total Stock Market	36811.17	36155.58	36402.84	-294.85	-0.80		48929.18	36097.99	-19.5	-25.1	6.6
Barron's 400	880.48	865.21	870.50	-3.69	-0.42		1127.20	825.73	-14.7	-21.3	9.4
Nasdaq Stock Marke	et										
Nasdaq Composite	10669.93	10449.04	10542.10	-110.30	-1.04		16057.44	10542.10	-27.2	-32.6	9.9
Nasdaq-100	11063.21	10824.25	10926.97	-112.50	-1.02		16573.34	10926.97	-25.7	-33.0	12.2
S&P											
500 Index	3652.17	3588.10	3612.39	-27.27	-0.75		4796.56	3585.62	-17.2	-24.2	7.1
MidCap 400	2279.01	2246.23	2261.65	-5.24	-0.23		2910.70	2200.75	-15.5	-20.4	6.3
SmallCap 600	1101.63	1086.90	1093.61	-0.12	-0.01		1466.02	1064.45	-19.0	-22.0	6.0
Other Indexes											
Russell 2000	1706.83	1681.98	1691.92	-10.23	-0.60		2442.74	1649.84	-23.8	-24.6	4.4
NYSE Composite	13846.85	13629.59	13693.57	-104.69	-0.76		17353.76	13472.18	-16.7	-20.2	2.4
Value Line	506.89	498.86	502.18	-3.12	-0.62		696.40	491.56	-23.2	-25.3	-0.1
NYSE Arca Biotech	4593.59	4509.75	4537.71	-55.88	-1.22		5815.27	4208.43	-18.5	-17.8	2.9
NYSE Arca Pharma	750.33	742.13	744.66	-2.34	-0.31		887.27	734.70	0.7	-10.0	8.7
KBW Bank	98.53	96.24	96.79	-0.77	-0.79		147.56	95.83	-28.3	-26.8	-0.0
PHLX <sup>§</sup> Gold/Silver	103.82	101.50	101.89	-1.42	-1.37		167.76	91.40	-17.4	-23.1	3.4
PHLX <sup>§</sup> Oil Service	69.89	67.28	67.71	-1.53	-2.20		88.37	49.14	8.8	28.4	2.8
PHLX <sup>§</sup> Semiconductor	2347.22	2247.56	2275.34	-81.41	-3.45		4039.51	2275.34	-29.4	-42.3	13.5
Cboe Volatility	33.99	32.05	32.45	1.09		3.48	<b>3</b> 36.45	15.01	62.3	88.4	22.7
§ <sub>Nasdaq</sub> PHLX								Sources: Facts	Set; Dow .	Jones Mai	ket Data

# S&P 500 Index

Last Year ago

18.88

1.85

Trailing P/E ratio 17.21 23.43

All-time high 36799.65, 01/04/22

15.91

2.43

P/E estimate \*

Dividend vield

**3612.39 27.27**, or 0.75% High, low, open and close for each trading day of the past three months.

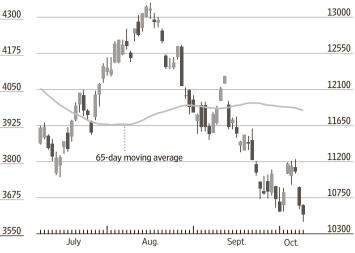
Last Year ago Trailing P/E ratio 18.05 30.72 P/E estimate 16.30 21.52 Dividend vield \* 1.79 1.36

All-time high 4796.56, 01/03/22

# **Nasdaq Composite Index**

**10542.10 V** 110.30, or 1.04% High, low, open and close for each trading day of the past three months.

Last Year ago Trailing P/E ratio \*+ 23.99 34.47 P/E estimate \*\* 27.98 20.79 Dividend vield \*\* 0.99 0.71 All-time high: 16057.44, 11/19/21



# Late Trading

Most-active and biggest movers among NYSE, NYSE Arca, NYSE Amer. and Nasdaq issues from 4 p.m. to 6 p.m. ET as reported by electronic trading services, securities dealers and regional exchanges. Minimum share price of \$2 and minimum after-hours volume of 50,000 shares.

## Most-active issues in late trading

		Volume	-		A.C		
Company	Symbol	(000)	Last	Net chg	After Hours % chg	High	Low
Trip.com Group ADR	TCOM	9,969.5	26.60		unch.	26.78	26.60
SPDR S&P 500	SPY	8,039.3	360.29	0.27	0.07	369.35	359.98
PG&E	PCG	5,286.7	14.11	-0.02	-0.14	14.27	13.90
Host Hotels Resorts	HST	3,235.4	16.25	-0.09	-0.55	16.34	15.95
Invesco QQQ Trust I	QQQ	3,231.3	266.39	-0.02	-0.01	267.04	266.17
iShares iBoxx \$ HY Cp Bd	HYG	2,503.3	71.24		unch.	71.31	71.11
IBM	IBM	2,160.6	117.65	-0.10	-0.08	119.57	117.10
Alphabet Cl A	GOOGL	2,113.1	97.86		unch.	98.06	97.50
<b>_</b>							

Dragonfly Energy	DFLI	56.2	16.01	2.85	21.66	19.03	13.00
Radius Gl Infr Cl A	RADI	226.2	9.47	0.77	8.85	9.47	8.70
BELLUS Health	BLU	323.1	9.71	0.46	4.97	9.71	9.25
E2open Parent	ETWO	70.0	6.28	0.27	4.49	6.28	6.01
Axalta Coating System	IS AXTA	161.8	22.17	0.90	4.23	22.17	21.27
And losers							
AES	AES	539.5	23.87	-1.02	-4.10	24.89	23.87
Zscaler	ZS	194.3	151.40	-5.78	-3.68	157.18	148.62
Earthstone Energy	ESTE	54.8	13.81	-0.51	-3.56	14.32	13.78
Planet Fitness Cl A	PLNT	66.7	58.14	-2.08	-3.45	60.22	58.14
Sonoco Products	SON	133.5	56.99	-1.77	-3.01	58.76	56.99

## **Trading Diary**

Volume, Advancers, Decliners NYSE NYSE Amer. 8,538,825 Total volume\* 833,306,757 Adv. volume\* 209,536,640 1.589.757 **Decl. volume**<sup>\*</sup> 610,932,946 6,761,910 **Issues traded** 3,330 291 1,034 Advances 91 Declines 2,142 188 154 12 Unchanged New highs 25 1 New lows 426 36 1.69 2.36 **Closing Arms** Block trades 5,110 117 Nasdaq NYSE Arca Total volume\*3,989,648,421 283,242,756 Adv. volume\*1,233,905,449 53,690,009 Decl. volume\*2,723,076,321 228,922,573 **Issues traded** 4,803 1,731 1,650 317 Advances Declines 2,918 1,404 Unchanged 235 10 56 21 New highs New lows 657 367 1.25 0.75 Closing Arms<sup>†</sup> Block trades\* 19,583 1,220

\* Primary market NYSE, NYSE American NYSE Arca only. '(TRIN) A comparison of the number of advancing and declining issues with the volume of shares rising and falling. An Arms of less than 1 indicates buying demand; above 1 indicates selling pressure.

# **International Stock Indexes**

Region/Country	y Index	Close	Net chg	— Latest — % chg	— YTD % chg
World	MSCIACWI	557.51	-5.49	-0.97	-26.1
	MSCI ACWI ex-USA	248.90	-3.16	-1.25	-27.7
	MSCI World	2395.61	-22.11	-0.91	-25.9
	MSCI Emerging Markets	884.81	-12.93	-1.44	-28.2
Americas	MSCI AC Americas	1378.33	-10.83	-0.78	-24.6
Canada	S&P/TSX Comp	18583.13		Closed	-12.4
Latin Amer.	<b>MSCI EM Latin America</b>	2197.43	-9.17	-0.42	3.2
Brazil	BOVESPA	115940.64	-434.61	-0.37	10.6
Chile	S&P IPSA	3109.13		Closed	10.8
Mexico	S&P/BMV IPC	45457.12	-271.75	-0.59	-14.7
EMEA	STOXX Europe 600	390.12	-1.55	-0.40	-20.0
Eurozone	Euro STOXX	367.84	-1.52	-0.41	-23.2
Belgium	Bel-20	3363.53	-2.59	-0.08	-22.0
Denmark	OMX Copenhagen 20	1559.66	-4.00	-0.26	-16.3
France	CAC 40	5840.55	-26.39	-0.45	-18.3
Germany	DAX	12272.94	-0.06	-0.0005	-22.7
Israel	Tel Aviv	1867.62		Closed	-5.6
Italy	FTSE MIB	20912.96	11.40	0.05	-23.5
Netherlands	AEX	641.21	-5.90	-0.91	-19.6
Russia	RTS Index	963.88	-41.16	-4.10	-39.6
South Africa	FTSE/JSE All-Share	64769.20	-906.28	-1.38	-12.1
Spain	IBEX 35	7413.50	-23.40	-0.31	-14.9
Sweden	OMX Stockholm	700.81	-1.52	-0.22	-32.4
Switzerland	Swiss Market	10262.52	-46.05	-0.45	-20.3
Turkey	BIST 100	3582.03	14.43	0.40	92.8
U.K.	FTSE 100	6959.31	-31.78	-0.45	-5.8
U.K.	FTSE 250	17125.29	-227.99	-1.31	-27.1
Asia-Pacific	MSCI AC Asia Pacific	140.77	-1.98	-1.39	-27.1
Australia	S&P/ASX 200	6667.80	-94.97	-1.40	-10.4
China	Shanghai Composite	2974.15	-50.25	-1.66	-18.3
Hong Kong	Hang Seng	17216.66	-523.39	-2.95	-26.4
India	S&P BSE Sensex	57991.11	-200.17	-0.34	-0.5
Japan	NIKKEI 225	27116.11		Closed	-5.8
Singapore	Straits Times	3107.47	-38.34	-1.22	-0.5
South Korea	KOSPI	2232.84		Closed	-25.0
Taiwan	TAIEX	13702.28		Closed	-24.8
Thailand	SET	1570.57	-9.09	-0.58	-5.3

#### Percentage Gainers...

		— La	atest Sess	ion —		- 52-Wee	
Company	Symbol	Close	Net chg	% chg	High	Low	% chg
Immunic	IMUX	6.20	2.24	56.57	14.50	2.52	-23.9
Intelligent Living	ILAG	4.81	1.10	29.65	26.40	1.49	
Vox Royalty	VOXR	2.70	0.51	23.18	3.70	2.08	-13.9
Stabilis Solutions	SLNG	9.72	1.72	21.50	12.32	2.98	38.9
Nemaura Medical	NMRD	3.13	0.52	19.92	6.55	1.50	-45.4
Reviva Pharma	RVPH	2.77	0.44	18.88	4.14	0.53	-29.9
Phoenix Motor	PEV	2.37	0.35	17.33	8.50	1.52	
Value Line	VALU	59.28	8.58	16.92	118.40	31.00	83.9
Pineapple Energy	PEGY	4.40	0.60	15.79	34.20	0.76	-86.8
Satsuma Pharmaceuticals	STSA	6.16	0.80	14.93	8.08	2.51	39.7
Good Times Restaurants	GTIM	2.44	0.29	13.49	5.31	2.10	-51.6
SOBR Safe	SOBR	2.82	0.33	13.25	15.00	0.80	-66.4

## **Percentage Losers**

	— La	itest Sess	sion —		- 52-Wee	ek ——
Symbol	Close	Net chg	% chg	High	Low	% chg
ACMR	9.04	-3.26	-26.50	37.70	8.54	-74.0
FIVN	57.30	-19.67	-25.56	168.56	57.00	-59.2
QNGY	3.03	-0.95	-23.87	202.00	3.03	-98.5
ARBK	2.46	-0.74	-23.13	21.00	2.23	-84.3
TAL	3.92	-1.08	-21.60	6.72	1.60	-19.5
BEAT	4.65	-1.15	-19.83	6.74	1.12	
SCPH	4.02	-0.96	-19.28	6.86	3.48	-38.5
HKD	30.42	-7.24	-19.22	2555.30	12.05	
LUCY	2.16	-0.47	-17.87	7.00	1.26	
NVIV	3.33	-0.72	-17.78	16.50	3.25	-79.2
MEGL	2.87	-0.60	-17.29	249.94	2.70	
LASE	1.87	-0.39	-17.26	5.50	1.82	
LITM	2.28	-0.44	-16.18	18.42	1.52	
MSOX	19.20	-3.56	-15.63	34.63	13.09	
AVCT	1.84	-0.34	-15.60	46.95	1.76	-95.2
	ACMR FIVN QNGY ARBK TAL BEAT SCPH HKD LUCY NVIV MEGL LASE LITM MSOX	Symbol         Close           ACMR         9.04           FIVN         57.30           QNGY         3.03           ARBK         2.46           TAL         3.92           BEAT         4.65           SCPH         4.02           HKD         3.03           NKIV         3.33           MEGL         2.87           LASE         1.87           LITM         2.28           MSOX         19.20	Symbol         Close         Netters           ACMR         9.04         -3.26           FIVN         57.30         -19.67           QNGY         3.03         -0.95           ARBK         2.46         -0.74           TAL         3.92         -1.08           BEAT         4.65         -1.15           SCPH         4.02         -0.96           HKD         30.42         -7.24           LUCY         2.16         -0.47           NVIV         3.33         -0.72           MEGL         2.87         -0.60           LASE         1.87         -0.39           LITM         2.28         -0.44           MSOX         19.20         -3.56	ACMR         9.04         -3.26         -26.50           FIVN         57.30         -19.67         -25.56           QNGY         3.03         -0.95         -23.87           ARBK         2.46         -0.74         -23.13           TAL         3.92         -1.08         -21.60           BEAT         4.65         -1.15         -19.83           SCPH         4.02         -0.96         -19.28           HKD         30.42         -7.24         -19.22           LUCY         2.16         -0.47         -17.87           NVIV         3.33         -0.72         -17.78           MEGL         2.87         -0.60         -17.29           LASE         1.87         -0.39         -17.26           LITM         2.28         -0.44         -16.18           MSOX         19.20         -3.56         -15.63	Symbol         Close         Net chy         % chy         High           ACMR         9.04         -3.26 <b>26.50</b> 37.70           FIVN         57.30         -19.67 <b>25.56</b> 168.56           QNGY         3.03         -0.95 <b>23.87</b> 202.00           ARBK         2.46         -0.74 <b>23.13</b> 21.00           TAL         3.92         -1.08 <b>21.60</b> 6.72           BEAT         4.65         -1.15 <b>19.83</b> 6.74           SCPH         4.02         -0.96 <b>19.28</b> 6.86           HKD         30.42         -7.24 <b>19.22</b> 2555.03           LUCY         2.16         -0.47 <b>17.87</b> 7.00           NVIV         3.33         -0.72 <b>17.85</b> 16.50           MEGL         2.87         -0.60 <b>17.29</b> 249.44           LASE         1.87         -0.39 <b>17.26</b> 550           LITM         2.28         -0.44 <b>16.18</b> 18.42	Symbol         Close         Netch         %cho         High         Low           ACMR         9.04         -3.26 <b>26.50</b> 37.70         8.54           FIVN         57.30         19.67 <b>25.56</b> 168.56         57.00           QNGY         3.03         -0.95 <b>23.87</b> 202.00         3.03           ARBK         2.46         -0.74 <b>23.13</b> 21.00         2.23           TAL         3.92         -1.08 <b>21.60</b> 57.01         2.23           TAL         3.92         -1.08 <b>21.60</b> 57.01         2.23           BEAT         4.65         -1.15 <b>51.81</b> 67.47         1.12           SCPH         4.02         -0.96 <b>19.28</b> 6.64         3.48           HKD         30.42         -7.24 <b>19.20</b> 255.50         12.05           LUCY         2.16         -0.47 <b>17.87</b> 7.00         12.62           MKD         3.33         -0.72 <b>17.87</b> 16.05         3.25           MEGL         2.87         -0.60 <b>17.29</b> 249.49         1.61

### Percentage gainers...

r creentage ga							
Dragonfly Energy	DFLI	56.2	16.01	2.85	21.66	19.03	
Radius Gl Infr Cl A	RADI	226.2	9.47	0.77	8.85	9.47	
<b>BELLUS Health</b>	BLU	323.1	9.71	0.46	4.97	9.71	
E2open Parent	ETWO	70.0	6.28	0.27	4.49	6.28	
Axalta Coating System	is axta	161.8	22.17	0.90	4.23	22.17	
And losers							
AES	AES	539.5	23.87	-1.02	-4.10	24.89	;
Zscaler	ZS	194.3	151.40	-5.78	-3.68	157.18	14
Earthstone Energy	ESTE	54.8	13.81	-0.51	-3.56	14.32	
Planet Fitness Cl A	PLNT	66.7	58.14	-2.08	-3.45	60.22	!
Sonoco Products	SON	133.5	56.99	-1.77	-3.01	58.76	

-78.5

29.1

-30.9

Oct. July Sept. Aug.

# 65-dav moving average

3675 3550

0.54 12.24 ABEO 4.95 26.50 2.70 Abeona Therapeutics 7.76 0.84 12.14 8.04 3.19 PRVB **Provention Bio** 22.45 2.40 **11.97** 40.81 20.00 Karooooo KARO

# **Most Active Stocks**

Company	Symbol	Volume (000)	%chg from <del>-</del> 65-day avg	Latest S Close	ession % chg	52-W High	eek Low
ProShares UltraPro QQQ	TQQQ	204,959	21.0	18.89	-3.13	91.68	18.30
Direxion Dly SCOND 3 BL	SOXL	161,906	105.0	8.28	-10.10	74.21	7.86
ProSh UltraPro Shrt QQQ	SQQQ	141,129	9.8	60.93	3.15	67.69	28.15
Mullen Automotive	MULN	130,814	70.6	0.26	-13.33	15.90	0.24
Ford Motor	F	115,335	70.0	11.36	-6.89	25.87	10.61
Advanced Micro Devices	AMD	112,082	38.3	57.81	-1.08	164.46	56.30
Carnival	CCL	82,031	39.9	6.38	-5.62	25.29	6.15
Applied DNA Sciences	APDN	80,563	974.3	2.12	70.97	7.35	0.62
SPDR S&P 500	SPY	75,431	-3.1	360.02	-0.76	479.98	357.04
Apple	AAPL	74,798	-6.4	140.42	0.24	182.94	129.04
* Volumes of 100,000 shares or n	nore are ro	unded to t	he nearest t	housand			



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month(s)

800-644-8261

800-718-2265

888-744-4272

800-656-4328

508-828-5300

## **Consumer Rates and Returns to Investor**

Selected rates

Five-year ARM, Rate

Bankrate.com avg<sup>†</sup>:

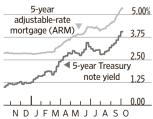
Florence, MA

Florence Savings Bank

#### **U.S. consumer rates**

A consumer rate against its benchmark over the past year

Sources: FactSet; Dow Jones Market Data



2021 2022

3.75	Raymond James Bank, NA St. Petersburg, FL
2.50	Clinton Savings Bank
-year Treasury	Clinton, MA
note yield 1.25	Hanscom Federal Credit Union
0.00	Hanscom AFB, MA
	Bristol County Savings Bank
	Taunton MA

Interest rate		ate (%) <del>-</del> ) Week ago		Week Range 246	(%) 8 High	3-yr chg (pct pts)
Federal-funds rate target	3.00-3.25	3.00-3.25	0.00	•	3.25	1.25
Prime rate*	6.25	6.25	3.25		6.25	1.25
Libor, 3-month	3.92	3.75	0.12	•	3.92	1.93
Money market, annual yield	0.22	0.20	0.07 ●		0.22	-0.56
Five-year CD, annual yield	2.10	1.98	0.41		2.10	0.55
<b>30-year mortgage,</b> fixed <sup>†</sup>	7.05	7.10	3.09		7.10	3.32
15-year mortgage, fixed <sup>†</sup>	6.24	6.20	2.42		6.24	3.03
Jumbo mortgages, \$647,200-plus	7.08	7.13	3.09		7.13	2.86
Five-year adj mortgage (ARM)	5.34	5.24	2.82		5.36	1.24
New-car loan, 48-month	5.99	5.67	3.41		5.99	1.35
Bankrate.com rates based on survey of ov banks.† Excludes closing costs.	/er 4,800 on			osted by 70% o v Jones Marke		

Sources: FactSet; Dow Jones Market Data; Bankrate.com

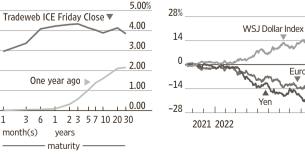
#### **Treasury yield curve** Yield to maturity of current bills, notes and bonds

One year ago

years

maturity

Forex Race Yen, euro vs. dollar; dollar vs. major U.S. trading partners



Sources: Tradeweb ICE U.S. Treasury Close; Tullett Prebon; Dow Jones Market Data

#### **Corporate Borrowing Rates and Yields** 10/7/22

Bond total return index	Close		l (%) — Week ago	— 52-W High		Total Re 52-wk	turn (%) 3-yr
U.S. Treasury, Bloomberg	2063.280	4.220	4.130	4.270	1.060 -	13.052	-3.504
U.S. Treasury Long, Bloomber	g <b>3135.280</b>	4.070	4.000	4.090	1.720 -	26.867	-9.342
Aggregate, Bloomberg	1905.950	4.820	4.750	4.860	1.580 -	14.578	-3.524
Fixed-Rate MBS, Bloomber	g 1885.660	4.890	4.830	5.030	1.810 -	14.143	-3.858
High Yield 100, ICE BofA	3027.189	8.406	n.a.	8.681	3.669 -	12.044	-0.699
Muni Master, ICE BofA	540.802	3.659	3.787	3.787	0.895	-9.491	-1.454
EMBI Global, J.P. Morgan	717.996	8.608	8.646	8.674	4.744 -	21.430	-6.152
S	ources: J.P. N	/lorgan; B	loomberg f	Fixed Inco	me Indices	; ICE Dat	a Services

## **Volume Movers** Ranked by change from 65-day average\*

Company	Symbol	Volume (000)	% chg from 65-day avg	Latest S Close	Session % chg	52-W High	eek Low
Rigel Resource Acqn Cl A	RRAC	1,274	6967	10.07	0.00	10.46	9.75
GX Acquisition II CI A	GXII	1,286	4885	9.83	0.02	9.86	9.66
Coliseum Acquisition	MITA	518	2976	9.85	0.20	10.30	9.50
Osiris Acquisition	OSI	198	2875	9.83	0.10	10.00	9.63
Social Cap Suvretta IV	DNAD	1,583	2861	9.85	0.15	9.98	9.60
iSh Gl Comm Svcs	IXP	1,889	2665	52.60	-0.49	87.23	52.24
ElemntsMLCX Grain	GRU	476	2452	5.78	3.77	8.50	4.12
Jaws Juggernaut Acqn A	JUGG	826	2107	9.84	-0.10	10.30	9.66
Avantis Responsible US	AVSU	374	2060	43.03	-0.50	54.55	42.48
Lux Hith Tech Acqn	LUXA	1,978	2041	10.01	-0.10	10.12	9.75
* Common stocks priced at \$2 a	baro or mo	ro with an	avoragov		r 6E tradij	and ave of	atloact

Common stocks priced at \$2 a share or more with an average volume over 65 trading days of at least 5,000 shares  $\,$  <code> <code> Has</code> traded fewer than 65 days</code>

# **CURRENCIES & COMMODITIES**

# **Currencies**

Euro

1 1 1 1 1

U.S.-dollar foreign-exchange rates in late New York trading

Country/currency Americas Argentina peso Brazil real Canada dollar	in US\$	1.3781 938.18	45.3 -6.8 9.0	Country/currency Vietnam dong Europe Czech Rep. koruna Denmark krone	in US\$ .00004188 .03957 .1305	Non — per US\$ 23880 25.271	4.5 15.5
Americas Argentina peso Brazil real Canada dollar	in US\$ .0067: .1927 .7257 .001066 .000217	per US\$ 149.2158 5.1904 1.3781 938.18	(%) 45.3 -6.8 9.0	Vietnam dong Europe Czech Rep. koruna	in US\$ .00004188 .03957	per US\$ 23880 25.271	(%) 4.5 15.5
Americas Argentina peso Brazil real Canada dollar	.0067 .1927 .7257 .001066 .000217	149.2158 5.1904 1.3781 938.18	45.3 -6.8 9.0	Vietnam dong Europe Czech Rep. koruna	.00004188	23880	4.5 15.5
Argentina peso Brazil real Canada dollar	.1927 .7257 .001066 .000217	5.1904 1.3781 938.18	-6.8 9.0	Europe Czech Rep. koruna	.03957	25.271	15.5
Brazil real Canada dollar	.1927 .7257 .001066 .000217	5.1904 1.3781 938.18	-6.8 9.0	Czech Rep. koruna			
<b>Canada</b> dollar	.7257 .001066 .000217	1.3781 938.18	9.0				
	.001066 .000217	938.18		Denmark krone	1305	7 // 50	
	.000217		10.1		.1707	7.6652	17.2
Chile peso		4606.03		Euro area euro	0.9704	1.0306	17.2
<b>Colombia</b> peso	1		13.3	Hungary forint	.002275	439.56	35.4
Ecuador US dollar	1	1	unch	Iceland krona	.006898	144.98	11.7
Mexico peso	.0501	19.9655	-2.6	Norway krone	.0936	10.6854	21.3
Uruguay peso	.02435	41.0750	-8.1	Poland zloty	.1998	5.0051	24.3
Asia-Pacific				Russia ruble	.01567	63.810	-14.7
Australian dollar	.6300	1.5873	15.3	Sweden krona	.0885	11.3030	24.9
China yuan	.0300	7.1545		Switzerland franc	1.0000	1.0000	9.6
Hong Kong dollar	.1274		0.7	Turkey lira	.0538	18.5795	39.5
India rupee	.01214		•	Ukraine hryvnia	.0271	36.9500	35.1
	0000653	15313	7.4	<b>UK</b> pound	1.1057	.9044	22.3
Japan ven	.006862			Middle East/Afri	ca		
	.000802	474.46	20.0	Bahrain dinar	2.6497	.3774	0.1
Macau pataca	.002108		0.7	Eqypt pound		.5774	
Malaysia ringgit	.2151	4.6500		Israel shekel		3.5631	
New Zealand dollar	.5567	1.7963		Kuwait dinar	3.2205	.3105	2.6
Pakistan rupee		221.900		Oman sul rial	2.5970		
Philippines peso	.00451	58.990		<b>Qatar</b> rial	.2746	3.642	
Singapore dollar	.6958	1.4372	6.6	Saudi Arabia rival	.2740	3.7590	0.1
	0006997			South Africa rand		18.0895	
	0006997			Journamica (dilu	.0555	10.0092	12.2
Taiwan dollar	.03143	31.813			Close Net C	hg % Chg \	/TD%Chq
Thailand baht	.02633	37.980		WSJ Dollar Index 1			
	.02055	57.980	14.2	TTO DOILD HILLEN 1	IC.0 CO.FO.	JT0.340	10.04

Sources: Tullett Prebon, Dow Jones Market Data

## Commodities

	Close	Net chg	day % Chg	High	- 52-Week Low	% Chg	YID % chg
DJ Commodity	1051.27	-8.39	-0.79	1264.48	893.10	11.22	11.10
Refinitiv/CC CRB Index	283.06	-2.56	-0.90	329.59	218.39	19.76	21.81
Crude oil, \$ per barrel	91.13	-1.51	-1.63	123.70	65.57	13.18	21.17
Natural gas, \$/MMBtu	6.435	-0.313	-4.64	9.680	3.561	20.39	72.52
Gold, \$ per troy oz.	1667.30	-33.20	-1.95	2040.10	1623.30	-4.98	-8.77

# **B8** | Tuesday, October 11, 2022

# **BIGGEST 1,000 STOCKS**

How to Dood the Stack Tables		Net	Net	Net	Net	Net	Net	Net
The following explanations apply to NYSE, I-N	ootnotes: New 52-week high.	Stock Sym Close Chg CadenceDesign CDNS 154.71 -4.19	Stock Sym Close Chg Costco COST 466.31 -1.84	Stock Sym Close Chg LequityResdntl EQR 62.10 -0.43	Stock Sym Close Chg Incyte INCY 67.58 -0.84	Stock Sym Close Chg Microsoft MSFT 229.25 -4.99	Stock Sym Close Chg Qorvo QRVO 81.96 0.45	
	-Indicates loss in the most recent	CaesarsEnt CZR 35.38 -1.90 CamdenProperty CPT 111.98 -1.02	CoterraEnergy CTRA 28.47 -0.73 Coupang CPNG 19.20 -0.36	Erielndemnity A ERIE 235.70 5.99 EssentialUtil WTRG 40.63 0.09	Informatica INFA 18.82 -1.88 Infosys INFY 17.56 0.50	MidAmApt Middleby MIDD 134.91 0.19	Qualcomm QCOM 114.60 -6.31 QualtricsIntl XM 9.98 -0.53	
as well as trades reported by Nasdaq BX FC	ur quarters. D-First day of trading.	Cameco CCJ 25.39 -1.31	Credicorp BAP 127.85 -2.83 CreditSuisse CS 4.48 -0.37	EssexProp ESS 221.44 0.23 EsteeLauder EL 216.90 -2.87	IngersollRand IR 45.16 -0.49	MitsubishiUFJ MUFG 4.40 -0.06 MizuhoFin MFG 2.21 -0.01	QuantaServices PWR 129.03 0.50	1 TeledyneTech TDY 337.90 -2.23
Cboe, NYSE National and Nasdaq ISE. st.	Does not meet continued listing andards	CampbellSoup CPB 47.72 1.09 CIBC CM 42.25 -0.31 Cambble CM 100.04 0.00	CrowdStrike CRWD 161.08-10.80	Etsy ETSY 108.97 -1.47 EverestRe RE 267.50 3.07	Insulet PODD 231.93 -5.36 Intel INTC 25.20 -0.52	Moderna MRNA 123.42 4.10 Mohawkinds MHK 95.22 -0.27	QuestDiag DGX 124.02 0.71	Ericsson ERIC 6.04 -0.06
companies based on market capitalization. q-	Late filing Temporary exemption from Nasdaq	CanNtlRlwy CNI 108.84 -0.94 CanNaturalRes CNQ 53.71 -1.16	CrownCastle CCI 132.63 -1.72 CrownHoldings CCK 81.63 0.50	Evergy EVRG 57.42 0.38	InteractiveBrkrs IBKR 69.44 -0.25 ICE ICE 90.26 0.24	MolinaHealthcare MOH 350.45 1.69	RBC Bearings RBC 216.72 1.92	Telefonica TEF 3.19 -0.04
large changes in volume compared with the	quirements. NYSE bankruptcy Tradice ballad on primery module	CanPacRlwy CP 68.40 -0.33 Canon CAJ 22.55 -0.10	CubeSmart CUBE 38.12 -0.21 Cullen/Frost CFR 138.62 0.15	EversourceEner ES 74.97 0.72 Exelon EXC 37.81 0.85		MolsonCoorsB TAP 47.31 0.29 MolsonCoorsA TAP.A 56.00 -3.50	RELX RELX 24.83 -0.09 RH RH 250.66 -6.18	Telekmindonesia <b>TLK</b> 28.73 0.44 Tenaris <b>TS</b> 28.27 -0.85
issue's average trading volume.	Trading halted on primary market. -In bankruptcy or receivership or	CapitalOne <b>COF</b> 93.05 -0.82 CardinalHealth <b>CAH</b> 68.78 0.56	Cummins CMI 219.24 1.20 CyberArkSoftware CYBR 137.98-11.35	Expedia EXPE 92.69 -1.23 ExpeditorsIntl EXPD 89.77 0.57	IntlPaper IP 31.57 0.01	Mondelez MDLZ 55.62 0.36 MDB 181.97 -7.82	RT RCM RCM 17.87 -0.18 RPM RPM 91.04 -0.01	TencentMusic <b>TME</b> 4.04 -0.21 <b>Teradyne TER</b> 76.11 -1.22
whose price changed by 5% or more if their Ba	eing reorganized under the ankruptcy Code, or securities	Carlisle CSL 291.70 -0.75 Carlyle CG 26.31 -0.36	DEF	ExtraSpaceSt EXR 165.62 0.45 ExxonMobil XOM 98.84 -2.19	Interpublic IPG 26.39 -0.08 Intuit INTU 387.64 -5.32	MonolithicPower MPWR 344.34-18.26 MonsterBev MNST 91.02 0.73	RalphLauren RL 88.64 -2.12	Tesla <b>TSLA</b> 222.96 -0.11 TetraTech <b>TTEK</b> 126.95 1.35
previous closing price was \$2 or higher. as	sumed by such companies.	CarMax KMX 63.60 1.29 Carnival CCL 6.38 -0.38	DCP Midstream DCP 37.31 -0.49	F5 FFIV 143.54 -0.63 FMC 112.42 1.66	IntuitiveSurgical ISRG 186.55 -2.13 InvitatHomes INVH 32.14 -0.21	Moody's MCO 243.07 -2.39 MorganStanley MS 78.41 -0.52	RangeResources RRC 26.95 -0.14 RaymondJames RJF 107.35 0.23	TevaPharm TEVA 7.98 -0.48 TexasInstruments TXN 156.79 -2.49
Wall Street Journal stock tables reflect composite changes in the closing prices from 4		Carnival CUK 5.64 -0.36 CarrierGlobal CARR 35.60 0.27	DISH Network <b>DISH</b> 14.12 0.06 DTE Energy <b>DTE</b> 106.36 -1.13	FactSet FDS 412.78 -0.91 FairIsaac FICO 396.31 -5.89	IonisPharma IONS 45.10 -0.83 IronMountain IRM 45.08 -0.57	Morningstar MORN 213.72 -0.72 Mosaic MOS 52.69 1.63	RaytheonTech <b>RTX</b> 84.16 0.15 RealtyIncome <b>O</b> 57.35 -0.68	TexasPacLand <b>TPL</b> 2001.38 19.99 Textron <b>TXT</b> 61.43 0.13
		CaseysGenStores CASY 199.29 -0.89 Catalent CTLT 74.98 -2.04	DXC Tech DXC 26.78 0.22 Danaher DHR 261.41 -7.07	Fastenal FAST 46.17 0.32 FederalRealty FRT 89.19 -1.36	ItauUnibanco ITUB 5.53 -0.03	MotorolaSol MSI 227.02 -2.83 MurphyOil MUR 42.51 -1.05	RegalRexnord <b>RRX</b> 152.16 1.22 RegencyCtrs <b>REG</b> 54.32	ThermoFisherSci TMO 510.84-12.77 ThomsonReuters TRI 101.64 -0.40
Monday, October 10, 2022 Net Stock Sym Clo	se Chg Stock Sym Close Chg	Caterpillar CAT 178.67 1.12 Celanese CE 91.85 1.61	Darden <b>DRI</b> 126.67 0.98 DarlingIngred <b>DAR</b> 75.17 1.98	FedEx FDX 153.21 -1.20 Ferguson FERG 110.50 1.24		MurphyUSA MUSA 270.74 1.60 NICE NICE 186.71 -6.84	RegenPharm <b>REGN</b> 730.92 8.55 RegionsFin <b>RF</b> 20.26 -0.19	3M MMM 108.46 0.94 Toast TOST 16.81 -0.01
Stock Sym Close Chg AIG AIG 48.		CelsiusHldg CELH 89.24 3.67 CenovusEnergy CVE 17.67 -0.93	Datadog DDOG 84.02 -4.04 DaVita DVA 87.36 0.19	Ferrari RACE 182.11 -2.89 FidNatlFin FNF 38.66 0.09	JD.com JD 47.58 -2.33 JPMorganChase JPM 104.99 -0.99	NICE 180.71 -0.04 NIO NIO 13.28 -0.48 NOV NOV 18.00 -0.48	ReinsGrp <b>RGA</b> 131.79 0.27 RelianceSteel <b>RS</b> 182.89 4.62	Toro <b>TTC</b> 94.50 0.46 TorontoDomBk <b>TD</b> 59.08 -0.74
A B C AmerWaterWorks AWK 127.	.44 -0.01 BankNY Mellon BK 39.21 -0.27	Centene CNC 73.76 -1.06	DeckersOutdoor DECK 331.20 -3.69 Deere DE 359.68 3.53	FidNatlInfo FIS 75.73 -1.37 FifthThirdBncp FITB 32.98 -0.12	Jabil JBL 59.33 -0.87 JackHenry JKHY 185.43 -0.23	NRG Energy NRG 41.01 -0.11	Repligen RGEN 207.90 -1.99 RepublicSvcs RSG 130.10 0.87	TotalEnergies TTE 49.50 -1.41
ADD ADD 24.99 -0.02 Ameriprise AMP 272.	.90 1.04 Barclays BCS 6.35 -0.08	CenterPointEner CNP 26.70 -0.11 CentraisElBras EBR 8.87 0.14	DellTechC         DELL         34.48         -0.12           DeltaAir         DAL         29.42         0.03	FirstCitizBcshA FCNCA 831.63 5.97 FirstFinBkshs FFIN 43.15 0.13	JacobsSolns J 112.91 0.52 JamesHardie JHX 20.65 -0.33	NVR NVR 4192.93-62.15 NXP Semi NXPI 147.50 -4.25	ResMed RMD 219.18 -3.23 RestaurantBrands QSR 52.42 0.11	ToyotaMotor <b>TM</b> 134.86 -0.99 TractorSupply <b>TSCO</b> 195.63 1.01
AECOM ACM 71.97 -0.12 AmerisourceBrgn ABC 137. AES AES 24.89 -0.03 Ametek AME 115.	.53 -0.76 Bath&BodyWks BBWI 34.06 -1.45	CeridianHCM CDAY 57.51 -2.13 CharlesRiverLabs CRL 201.36 -3.97	DentsplySirona XRAY 28.08 -0.33 DeutscheBank DB 7.75 0.08	FirstHorizon FHN 23.08 0.06	JazzPharm JAZZ 133.42 -2.38 JefferiesFin JEF 31.66 0.17	Nasdaq NDAQ 57.70 0.04 NationalGrid NGG 49.47 -0.88	RexfordIndlRealty REXR 50.65 -0.15 RioTinto RIO 57.46 0.16	TradeDesk <b>TTD</b> 54.83 -1.96 Tradeweb <b>TW</b> 53.08 -2.25
Aflac AFL 58.02 0.33 Amgen AMGN 232. AGCO AGCO 108.04 1.89 Amplenol APH 69.	.32 -0.85 BectonDicknsn BDX 219.81 -2.86	ChartIndustries GTLS 197.64 0.87 CharterComms CHTR 318.30 5.77	DevonEnergy DVN 70.35 -1.69	FirstRepBank <b>FRC</b> 134.21 -2.82 FirstSolar <b>FSLR</b> 131.06 1.64	J&J JNJ 160.41 0.21 JohnsonControls JCI 50.67 0.23	NatlRetailProp NNN 38.76 0.03 NatWest NWG 5.04 -0.06	RitchieBros RBA 59.95 -0.48 Rivian RIVN 31.48 -2.47	TraneTech <b>TT</b> 147.83 1.47 TransDigm <b>TDG</b> 531.52 -1.96
AMTD Digital HKD 30.42 -7.24 AngloGoldAsh AU 13.	.98 -0.46 BentleySystems BSY 32.47 -0.70	CheckPoint CHKP 109.67 -1.02 Chemed CHE 437.41 1.30	DexCom DXCM 100.22 -1.92 Diageo DEO 164.07 -3.23	FirstEnergy <b>FE</b> 36.80 0.70 Fiserv <b>FISV</b> 98.49 -0.21	JonesLang JLL 160.74 3.57 JuniperNetworks JNPR 26.33 -0.41	NetApp         NTAP         64.04         -2.04           NetEase         NTES         75.16         -2.86	RobertHalf <b>RHI</b> 78.46 0.96 Robinhood <b>HOOD</b> 10.52 -0.28	TransUnion <b>TRU</b> 56.81 -0.93 Travelers <b>TRV</b> 157.48 0.60
APA APA 41.17 -1.35 ASETech ASX 5.07 -0.13	.12 -1.15 BerkHathwy B BRK.B 266.93 -2.11	CheniereEnergy LNG 167.89 -6.11 CheniereEnerPtrs CQP 55.11	DiamondbkEner FANG 140.31 -2.12 Dick's DKS 109.64 -0.50	FiveBelow <b>FIVE</b> 139.93 -0.17 FleetCorTech <b>FLT</b> 175.69 -3.90	KB Financial KB 31.65 -0.48	Netflix         NFLX 229.98         5.23           Neurocrine         NBIX 106.84         -1.41	Roblox RBLX 35.40 0.58	Trimble TRMB 53.82 -0.79 Trip.com TCOM 26.60 -1.73
ASML ASML 421.89-12.37 AT&T T 14.90 -0.04 AND 279		ChesapeakeEner CHK 97.63 -2.83 Chevron CVX 157.14 -2.89	DigitalRealty <b>DLR</b> 89.68 -2.77 DiscoverFinSvcs <b>DFS</b> 91.88 -1.52	Flex <b>FLEX</b> 17.37 -0.36 Floor&Decor <b>FND</b> 70.15 0.15	KE Holdings BEKE 14.80 -1.56	NewFortressEner NFE 44.76 -2.18 Newmont NEM 42.28 -0.32	RocketCos. <b>RKT</b> 6.74 0.05 Rockwell <b>ROK</b> 225.33 -0.08	TruistFinl <b>TFC</b> 43.31 -0.22 TurquoiseHill <b>TRQ</b> 29.45 -0.41
AbbottLabs ABT 101.13 -0.66 ApellisPharm APLS 57.		ChewyA CHWY 35.34 -1.00 ChinaEastrnAir CEA 17.52 -0.60	Disney DIS 95.16 -2.00 dLocal DLO 21.91 -0.57	FormentoEconMex FMX 62.90 -0.77 FordMotor F 11.36 -0.84	KKR KKR 44.99 0.09 KLA KLAC 299.34-14.82	NewsCorp A NWSA 15.51 -0.04 NewsCorp B NWS 15.82 -0.03	Roku ROKU 37.39 -0.29 Roku ROKU 53.61 -1.47	Twilio         TWL0         71.99         -4.85           Twitter         TWTR         50.36         1.18
Abiomed ABMD 247.03-10.06 Apple AAPL 140.	.42 0.33 Bio-Techne TECH 284.49-11.51	ChinaSoAirlines ZNH 27.75 -1.17 Chipotle CMG 1475.83 -2.92	DocuSign DOCU 46.27 -1.56 DolbyLab DLB 64.19 -0.68	Fortinet FTNT 51.23 -0.24 Fortis FTS 36.63 -0.34	Kanzhun BZ 15.72 -0.92 KarunaTherap KRTX 205.87 -4.36	NexstarMedia NXST 172.33 -1.06 NextEraEnergy NEE 76.74 0.01	Rollins ROL 36.45 0.29 RoperTech ROP 365.12 -4.25	TylerTech TYL 343.54 -9.41
Accenture ACN 257.85 -1.86 Applovin APP 18.	48 -0.74   Bio-RadLab B BIO.B 397.28-53.17	ChoiceHotels CHH 115.22 1.03	DollarGeneral DG 239.61 0.11 DollarTree DLTR 141.46 -0.49	Fortive <b>FTV</b> 59.58 -0.48 FortBrandsHome <b>FBHS</b> 57.02 0.26	Kellogg <b>K</b> 70.85 1.20 KeurigDrPepper <b>KDP</b> 36.97 0.47	I NielsenHoldings NLSN 27.97 0.01	RossStores ROST 85.87 -0.99 RoyalBkCanada RY 87.72 -0.34	TysonFoods <b>TSN</b> 64.10 0.21 UBS Group <b>UBS</b> 14.41 -0.25
Adobe ADBE 285.72 -3.05 Aptiv APTV 83.	.40 -1.79 BioMarinPharm BMRN 87.45 -0.70	ChordEnergy CHRD 146.21 -2.25 Chubb CB 184.92 0.24	DominionEner D 64.50 0.11 Domino's DPZ 309.67 -4.85	FoxB FOX 28.93 -0.18 FoxA FOXA 31.14 -0.23	KeyCorp KEY 15.94 -0.21 KeysightTechs KEYS 160.32 -0.74	Nike         NKE         86.69         -0.47           NiSource         NI         24.52         0.01	RoyalCaribbean RCL 41.00 -2.60 RoyalGold RGLD 93.79 -0.09	UGI UGI 32.60 0.27
AdvanceAuto AAP 166.25 4.93 Aramark ARMK 33. AdvDrainageSys WMS 129.41 -0.39 ArcelorMittal MT 21.	.10 0.54 BlackKnight BKI 64.88 -1.14	ChunghwaTel CHT 34.18 -0.09 Church&Dwight CHD 71.17 0.45	Donaldson DCI 50.68	Franco-Nevada FNV 118.68 -1.48	KilroyRealty KRC 39.67 -1.03 KimberlyClark KMB 110.16 0.57	Nokia         NOK         4.35         -0.07           NomuraHoldings         NMR         3.30         -0.05	RoyaltyPharma <b>RPRX</b> 40.40 -0.46 RyanSpecialty <b>RYAN</b> 41.29 0.82	Ubiquiti <b>UI</b> 298.51 -2.75
AdvMicroDevices AMD 57.81 -0.63 ArchCapital ACGL 46. Aegon AEG 4.09 -0.02 ArcherDaniels ADM 86.	.61 1.17 Blackstone <b>BX</b> 85.50 -0.88	ChurchillDowns CHDN 190.71 -5.39 Cigna CI 285.73 -2.65	Dover DOV 120.62 -0.10	FranklinRscs <b>BEN</b> 21.72 -0.13 FreeportMcM <b>FCX</b> 29.26 0.31	KimcoRealty KIM 18.64 0.01	Nordson NDSN 214.52 -1.20 NorfolkSouthern NSC 212.24 -2.33	Ryanair RYAAY 58.50 0.07 SAP SAP 84.05 -0.48	UiPath PATH 12.21 -0.75 UltaBeauty ULTA 390.30 2.32
AerCap         AER         47.80         0.61         AresMgmt         ARES         63.           AgilentTechs         A         125.95         -1.49         arGEN-X         ARGX 346.		CincinnatiFin CINF 95.75 1.83 Cintas CTAS 397.71 -0.70	Dow         DOW         44.88         0.47           DrReddy'sLab         RDY         52.58         0.18	FreseniusMed FMS 12.81 -0.49 FullTruck YMM 6.15 -0.30	Knight-Swift KNX 48.06 -0.22	NorthernTrust NTRS 85.33 -0.62 NorthropGrum NOC 503.83 7.74	S&P Global SPGI 298.72 -5.81	Unilever UL 43.24 -0.11 UnionPacific UNP 194.05 -1.57
agilon health AGL 21.56 -1.00 AristaNetworks ANET 109 AgnicoEagle AEM 42.09 -0.55 ArrowElec ARW 94.		I CiscoSystems CSCO 39.89 -0.38 Citigroup C 41.60 -0.59	DraftKings         DKNG         14.28         -2.29           Dropbox         DBX         20.41         -0.66	GHI	KoninklijkePhil <b>PHG</b> 15.03 0.02 KoreaElcPwr <b>KEP</b> 6.54 -0.09 Konfthelane <b>KUG</b> 24.03	NortonLifeLock NLOK 20.78 0.10 Novartis NVS 75.55 -0.10	SBA Comm SBAC 256.45 -5.95 SEI Investments SEIC 48.95 0.14	UnitedAirlines UAL 34.20 0.34 UnitedMicro UMC 5.63 -0.16
AirProducts APD 232.44 0.69 AscendisPharma ASND 110. Airbnb ABNB 110.99 2.45 AspenTech AZPN 249.		CitizensFin CFG 34.67 -0.35 Clarivate CLVT 9.42	DukeEnergy         DUK         89.15         0.08           DuPont         DD         51.73         -0.63	GFLEnvironmental <b>GFL</b> 24.73 -0.02 GSK <b>GSK</b> 30.19 0.08	KraftHeinz <b>KHC</b> 34.07 1.04 Kroger <b>KR</b> 44.26 1.26	NovoNordisk NVO 103.85 -0.21 Novocure NVCR 77.99 -3.36	SK Telecom SKM 19.20 -0.01 SS&C Tech SSNC 47.44 -1.20	UPS B UPS 159.74 0.60 UnitedRentals URI 282.02 -2.50
I AkamaiTech Akam 79.88         2.20         Assurant         AIZ         149.           Albemarle         ALB 278.10         5.57         AstraZeneca AZN         54.	.57 1.88 BorgWarner BWA 32.85 -0.75	CleanHarbors CLH 114.77 -1.17 ClearwayEnergyA CWENA 28.76 -0.01	Dynatrace         DT         34.69         -1.73           ENI         E         22.73         -0.19	Gallagher AJG 176.57 2.26	LKQ <b>LKQ</b> 49.72 0.37 LPL Financial <b>LPLA</b> 243.99 1.51	NuHoldings NU 4.29 -0.10 Nucor NUE 118.07 3.06	StoreCapital STOR 31.33 0.01 SVB Fin SIVB 340.54 -0.93	US Bancorp USB 39.83 -0.37
Albertsons ACI 25.25 0.82 Atlassian TEAM 220.	.27 -7.97 BostonSci BSX 39.64 -0.12	ClearwayEnergyC CWEN 31.43 -0.04 Cleveland-Cliffs CLF 15.59 0.76	EOG Rscs EOG 123.70 -3.75 EPAM Systems EPAM 325.42-14.58	GameStop <b>GME</b> 25.00 -0.35 Gaming&Leisure <b>GLPI</b> 46.01 -0.34	L3HarrisTech LHX 230.44 6.12 LabCorp.ofAmerica LH 205.71 0.10	NULLION         NOLE 118.07         5.06           Nutrien         NTR 85.08         1.34           I NVIDIA         NVDA 116.70         -4.06	Salesforce CRM 145.64 -4.65 Samsara IOT 12.43 -0.68	UnitedHealth UNH 498.86 -5.99
Alcon ALC 57.54 -1.00 Autodesk ADSK 191.	.03 -3.71 BritishAmTob BTI 36.75 -0.06	Clorox CLX 125.88 0.12 Cloudflare NET 51.39 -4.00	EQT EQT 42.77 -0.40 EastWestBncp EWBC 70.71 -0.35	Garmin GRMN 79.58 -0.12 Gartner IT 289.88 -4.13	LamResearch LRCX 350.72-24.12 LamarAdv LAMR 83.78 -1.32	<b>O P Q</b>	Sanofi <b>SNY</b> 39.10 0.24 SareptaTherap <b>SRPT</b> 108.70 -2.64	UnitySoftware U 31.63 -1.14 I UnumGroup UNM 41.42 -0.20
Alibaba BABA 79.24 -2.00 ADP ADP 228.	.69 1.57 BroadridgeFinl BR 143.53 0.66	Coca-Cola KO 54.39 -0.12	EastmanChem EMN 71.78 -0.61 Eaton ETN 136.38 -0.45	Generac <b>GNRC</b> 154.14 -0.12 GeneralDynamics <b>GD</b> 225.41 1.73	LambWeston LW 82.93 0.14 LasVegasSands LVS 39.29 -3.21	OGE Energy <b>OGE</b> 34.83 0.39	Sasol <b>SSL</b> 17.08 -0.52 Schlumberger <b>SLB</b> 42.13 -0.46	VICI Prop VICI 30.35 -0.29
AlignTech         ALGN 207.38         -4.20         AutoZone         AZO 2233           Alleghany         Y         842.25         -0.85         Avalara         AVLR 92.	.65 BrookfieldInfr BIP 33.94 -0.49	Coca-ColaEuro CCEP 44.70 0.02 Cognex CGNX 43.28 0.35	eBay EBAY 37.56 0.01	GeneralElec GE 64.98 0.42 GeneralMills GIS 76.41 1.06	LatticeSemi LSCC 49.29 -2.03 Lear LEA 122.38 -2.29	ONEOK OKE 53.29 -1.24 OReillyAuto ORLY 724.57 13.80	SchwabC SCHW 73.56 -0.75 Sea SE 59.20 -0.85	VailResorts MTN 217.35 -2.14 Vale VALE 14.09 -0.33
Allegion ALLE 91.79 -0.63 Avalonbay AVB 170. AlliantEnergy LNT 49.87 0.22 Avangrid AGR 39.	.43 -0.21 Brown&Brown BRO 62.07 0.85	CognizantTech CTSH 58.15 -0.34 CoinbaseGlbl COIN 67.04 0.04	Ecolab ECL 141.49 -2.02 Ecopetrol EC 9.77 -0.43	GeneralMotors <b>GM</b> 32.29 -1.33 Genmab <b>GMAB</b> 35.18 0.08	LegendBiotech LEGN 39.00 -1.08 Leidos LDOS 91.89 0.44	OccidentalPetrol OXY 65.63 -4.17 V Okta OKTA 52.02 -1.70	V Seagate STX 52.23 -1.53 Seagen SGEN 130.95 -0.31	ValeroEnergy VLO 110.86 -2.92 ValmontInds VMI 283.04 0.30
Allstate ALL 131.39 0.75 Avantor AVTR 19. AllyFinancial ALLY 28.75 -0.36 AveryDennison AVY 165.		ColgatePalm CL 68.48 -0.51 Comcast A CMCSA 29.13 -0.14		Genpact <b>G</b> 44.41 0.25 GenuineParts <b>GPC</b> 154.50 0.63	Lennar B LEN.B 62.62 0.34	OldDomFreight ODFL 267.85 7.81	SealedAir SEE 44.83 0.81	VeevaSystems VEEV 164.21 -1.62 Ventas VTR 36.62 -1.10
AlnylamPharm ALNY 186.82 -8.99 AvisBudget CAR 177. Alphabet C GOOG 98.71 -0.86 AxonEnterprise AXON 126.		Comerica CMA 71.20 -1.24 CommerceBcshrs CBSH 69.34 0.16	Elastic ESTC 66.78 -5.17 ElbitSystems ESLT 196.11 -1.50	Gerdau <b>GGB</b> 4.92 0.04 GileadSciences <b>GILD</b> 64.46 0.17	LennoxIntl LII 224.19 3.16	OldRepublic <b>ORI</b> 22.10 0.35 Olin <b>OLN</b> 46.97 0.63	Sempra SRE 147.55 0.52 SensataTechs ST 39.27 -0.12	VeriSign VRSN 176.99 -0.87
Alphabet A 6006L 97.86 -0.82 BCE 41. Altria MO 43.46 0.64 BHP Group BHP 51.		SABESP SBS 11.14 0.21 ConagraBrands CAG 33.57 0.72	ElectronicArts EA 120.68 -1.63 ElevanceHealth ELV 467.15 0.09	GitLab GTLB 49.56 -3.58 GlobalPayments GPN 109.75 -2.49	LiAuto LI 19.00 -0.57 LibertyBroadbandA LBRDA 77.57 0.32	OmegaHealthcare         OHI         29.43         0.02           Omnicom         OMC         64.81         -0.18	SentinelOne S         24.09         -2.45           ServiceCorp         SCI         60.61         0.61	Verizon VZ 36.62 -0.23
Amazon.com AMZN 113.67 -0.89 BJ'sWholesale BJ 69. Ambev ABEV 2.89 BOK Fin BOKF 92.	.73 -0.48 CACI Intl CACI 261.23 0.47	Concentrix CNXC 121.43 0.88 Confluent CFLT 23.48 -1.35	EmersonElec <b>EMR</b> 78.37 0.54 Enbridge <b>ENB</b> 36.41 -0.64	GlobalFoundries GFS 49.28 -1.46 Globant GLOB 172.96 -3.44	LibertyBroadbandC LBRDK 76.37 0.49 LibertyGlobal B LBTYB 16.75 -0.53	ON Semi ON 61.93 -2.90 OpenText OTEX 26.19 -0.21	ServiceNow NOW 381.78-19.43 ShawComm B SJR 24.49 -0.20	Vietrie VTDC 0.7E 0.01
Amcor         AMCR 10.89         0.11         BP         BP         30.           Amdocs         DOX 80.56         -0.71         Baidu         BIDU 115.	.35 -0.73 CDW CDW 158.43 -1.19	ConocoPhillips COP 116.80 -1.71 ConEd ED 81.49 -0.09	Endeavor EDR 20.78 -0.32 EnergyTransfer ET 11.34 -0.20	GlobeLife <b>GL</b> 107.21 1.23	LibertyGlobal C LBTYK 16.77 -0.14 LibertyGlobal A LBTYA 15.86 -0.14	Oracle ORCL 62.57 -0.72 Orange ORAN 8.92 0.02	Shell SHEL 51.16 -0.81 SherwinWilliams SHW 205.80 0.20	Vistra <b>VST</b> 21.68 -0.29
Amerco         UHAL 529.95         -7.07         BakerHughes         BKR         22.           Ameren         AEE         77.69         0.73         Ball         BALL         49.	.37 -0.51 CGI <b>GIB</b> 74.96 -0.36	ConstBrands A STZ 221.24 -1.46 ConstellationEner CEG 84.72 0.33	EnphaseEnergy ENPH 258.18 3.03 Entegris ENTG 80.39 -1.75	GlobusMedical GMED 58.40 -1.39 GoDaddy GDDY 74.68 -1.23	LibertyFormOne A FWONA 54.42 -2.18 LibertyFormOne C FWONK 60.23 -2.57	Organon OGN 23.67 -0.34 Orix IX 71.58 -0.88	ShinhanFin <b>SHG</b> 24.40 -0.21 ShockwaveMed <b>SWAV</b> 267.96 3.97	VMware VMW 107.06 -2.75 Vodafone VOD 11.33 0.03
AmericaMovil A AMOV 16.30 -0.03 BancoBilbaoViz BBVA 4.	.46 -0.05 CME Group CME 169.46 -0.46	ContinentalRscs CLR 68.75 -0.95	Entergy ETR 102.23 1.00 EnterpriseProd EPD 24.57 -0.42	GoldFields <b>GFI</b> 8.31 -0.26 GoldmanSachs <b>GS</b> 300.54 -0.54	LibertyBraves A BATRA 28.63 -0.17 LibertyBraves C BATRK 27.97 -0.26	OtisWorldwide <b>OTIS</b> 65.01 -0.25 Ovintiv <b>OVV</b> 53.43 -2.14	Shopify SHOP 26.45 -0.76 Sibanye-Stillwater SBSW 9.45 -0.25	VoyaFinancial VOYA 64.01 0.11 VulcanMatls VMC 158.18 0.69
AmerAirlines AAL 12.05 -0.13 BancodeChile BCH 18.	.14 -0.02 CNA Fin CNA 37.88 0.39	Copart CPRT 110.87 1.19	Equifax EFX 168.55 -0.27	Grab GRAB 2.68 -0.13 Graco GGG 60.60 -0.22	LibortySirius RISYMB /0.01 -0.20	OwensCorning OC 85.58 1.27 PDC Energy PDCE 66.61 -1.32	SignatureBank SBNY 152.44 -0.55 SignifyHealth SGFY 29.15 -0.03	WXYZ
AEP AEP 84.45 1.46 BancSanBrasil BSBR 6. AmerExpress AXP 137.51 -1.49 BcoSantChile BSAC 14.	.30 0.05 CRH CRH 32.77 0.39	CorebridgeFin CRBG 19.69 -0.25 Corning GLW 30.13 -0.33	Equinor EQNR 35.13 -0.11	Grainger <b>GWW</b> 504.12 3.20 GraphicPkg <b>GPK</b> 20.33 0.44	LibertySirius A LSXMA 39.66 0.05 LifeStorage LSI 103.99 0.36	PG&E PCG 14.13 -0.80 PNC Fin PNC 150.85 -0.49	SimonProperty SPG 92.53 -0.01 SiriusXM SIRI 5.93 0.06	
AmericanFin AFG 127.58 0.55 BancoSantander SAN 2. Methomes4Rent AMH 31.32 -0.56 BanCoIombia CIB 25.	.42         -0.03         I CSX         CSX         26.59         -0.18           .25         -0.61         CVS Health         CVS         88.25	Corteva CTVA 61.05 0.22 CoStar CSGP 72.71 -0.76		GpoAeroportuar PAC 138.60 0.06 GpoAeroportSur ASR 207.47 -0.90	EliLilly LLY 323.89 -2.77 LincolnElectric LECO 122.44 -1.60	POSCO PKX 39.45 0.27	Skyworks SWKS 83.92 -3.28	WEX WEX 138.13 -5.68 W.P.Carey WPC 70.68 -0.64
				HCA Healthcare HCA 199.09 -1.37 HDFC Bank HDB 57.60 0.15	LincolnNational LNC 45.85 -0.95 Linde LIN 271.83 -1.37	PPG Ind         PPG 110.75 - 3.62           PPL         PPL 24.87 0.19	SmithAO AOS 49.58 0.08 Smith&Nephew SNN 22.92 0.11 Smucker SJM 141.35 3.76	WPP WPP 42.03 Wabtec WAB 85.93 -0.11
<b>Borrowing Benchmarks</b>	wsi.com/market-data/bo	onds/benchmarks		HF Sinclair <b>DINO</b> 54.94 -0.60 <b>HPQ</b> 24.99 -0.05	LiveNationEnt LYV 78.06 -0.55	PTC PTC 107.14 -3.03 Paccar PCAR 87.88 0.20	Snap SNAP 10.41 -0.25	Wannard Winn 127.52 0070
-	,			HSBC HSBC 25.74 -0.41 H World HTHT 31.03 -3.63	LloydsBanking LYG 1.85 -0.03 LockheedMartin LMT 409.99 6.03	PackagingCpAm <b>PKG</b> 114.15 0.44 PalantirTech <b>PLTR</b> 8.06 -0.09	SnapOn SNA 209.29 -0.26 Snowflake SNOW 159.05-16.05	WarnerMusic WMG 22.35 -0.43
Money Rates			October 10, 2022	Haleon HLN 5.96 -0.13 Halliburton HAL 29.55 -0.86	Loews L 51.43 0.08 LogitechIntl LOGI 44.30 0.28	PaloAltoNtwks PANW 163.14 -6.77 ParamountB PARA 18.56 -0.09	SOQUIMICH <b>SQM</b> 91.88 1.83 SolarEdgeTech <b>SEDG</b> 207.84 -1.78	WasteConnections WCN 129.17 -0.80 WasteMgt WM 155.50 0.26
Key annual interest rates paid to borro	ow or lend money in U.S. and	international markets	. Rates below are a	HartfordFinl HIG 63.80 -0.24	Lowe's LOW 194.90 -2.31 LCID 12.48 -0.69	ParamountA PARAA 21.23 -0.02 ParkerHannifin PH 252.87 -1.32	Sony SONY 65.62 -0.79 SouthState SSB 81.98 -0.41	Waters WAT 272.26 -4.24 Watsco WSO 260.98 2.50
guide to general levels but don't alway				HashiCorp HCP 29.27 -3.01	Lumentech Lowin 0.01 -0.17	Paychex PAYX 109.88 0.29 PaycomSoftware PAYC 323.98-14.42	Southern SO 63.99 -0.13 SoCopper SCCO 47.47 -0.44	WebsterFin WBS 46.48 -0.19 WellsFargo WFC 41.45 -0.34
Inflation		WEEK-	Week —52-WEEK—	HealthcareRealty HR 19.34 -0.27 HealthpeakProp PEAK 21.61 -0.29	LyondellBasell LYB 78.51 -0.11	Paylocity PCTY 236.97 -8.84 PayPal PYPL 84.52 -5.65	SouthwestAir LUV 31.66 -0.21 SouthwesternEner SWN 6.74 -0.04	Welltower WELL 57.37 -1.23
Aug. index Chg From (%)	Latest ago Higl		Latest ago High Low	Heico         HEI         148.92         0.93           Heico A         HEI.A         117.43         0.54		Pearson <b>PSO</b> 10.11 0.11	Splunk SPLK 72.12 -0.86 Spotify SPOT 85.97 -2.04	WestFraserTimber WFG 73.22 1.35
	Federal funds Effective rate <b>3.0800</b> 3.0800 3.0900	Libor 0.0800 Onemonth 3.33	<b>671</b> 3.17443 3.31671 0.08038	HenrySchein <b>HSIC</b> 67.55 Hershey <b>HSY</b> 223.55 3.03	M&T Bank MTB 181.28 -0.78 MGM Resorts MGM 31.42 -1.26	PembinaPipeline <b>PBA</b> 30.92 -0.79 PenskeAuto <b>PAG</b> 99.58 -0.31	StanleyBlackDck SWK 77.24 -0.28 Starbucks SBUX 87.06 0.03	WestPharmSvcs WST 245.82 -4.00 WestAllianceBcp WAL 64.31 -1.01
U.S. consumer price index	High <b>3.2500</b> 3.2500 3.2500			HertzGlobal HTZ 16.71 -0.43 Hess HES 126.78 -1.42	MPLX MPLX 30.73 -0.35 MSCI MSCI 406.92-12.92	Pentair         PNR         41.02         0.11           Penumbra         PEN         180.52         -0.74	StateStreet STT 61.62 -0.49	WesternDigital WDC 34.66 -1.08 WesternMidstrm WES 25.00 -0.89
	Jow         3.0600         3.0500         3.0600           Bid         3.0700         3.0800         3.0800			HessMidstream HESM 26.16 -0.85 HewlettPackard HPE 12.30 -0.16	MagellanMid MMP 46.99 -0.78	PepsiCo         PEP         161.82         0.21           PerformanceFood         PFGC         45.34         0.46	SteelDynamics STLD         77.72         1.83           Stellantis         STLA         11.86         -0.07           Steria         STE         168.56         1.62	Westlake WLK 89.28 0.43 WestRock WRK 31.37 0.02
(	Std         S.0700         S.0800         S.0800           Offer <b>3.0900</b> 3.1000         3.1200	0.0800	hight Financing Rate	Hilton HLT 120.33 -1.04 Hologic HOLX 61.97 -1.79		PerkinElmer <b>PKI</b> 121.35 -2.65 PetroleoBrasil <b>PBR</b> 14.24 -0.11	Steris STE 168.56 -1.63 STMicroelec STM 32.17 -0.55	WheatonPrecMet WPM 31.85 -0.42
International rates	Freasury bill auction		<b>05</b> 2.98 3.05 0.03	HoneDepot HD 282.46 -1.86 HondaMotor HMC 22.07 -0.24	MarathonOil MRO 27.52 -0.42 MarathonPetrol MPC 106.06 -0.78	PetroleoBrasilA <b>PBR.A</b> 12.80 -0.09 Pfizer <b>PFE</b> 41.75 -0.57	Stryker SYK 208.00 -0.52 SumitomoMits SMFG 5.59 -0.03	Whirlpool WHR 141.14 2.41 Williams WMB 29.35 -0.44
Week -52-Week - 4	4 weeks <b>2.920</b> 2.660 2.920	0.020	Value <sup>—</sup> 52-Week <sup>—</sup>	Honeywell HON 171.89 0.48	Markel MKL 1159.38 7.50 MarketAxess MKTX 232.81 -2.81	PhilipMorris <b>PM</b> 84.00 -0.65 Philips66 <b>PSX</b> 91.11 -1.39	SunComms SUI 125.11 -1.93 SunLifeFinancial SLF 40.00 -0.37	Williams-Sonoma <b>WSM</b> 120.29 1.84 WillisTowers <b>WTW</b> 205.92 0.99
	3 weeks         3.340         3.340         3.340           26 weeks         3.850         3.850         3.850	0.055	Traded High Low	HorizonTherap <b>HZNP</b> 65.08 0.08 HormelFoods <b>HRL</b> 45.28 0.74	Marriott MAR 140.50 -1.00	Pinduoduo PDD 58.26 -5.30 PinducleFinPtrs PNFP 82.63 0.09	SuncorEnergy SU 31.73 -1.07 Suzano SUZ 9.28 0.41	WillScotMobile <b>WSC</b> 41.81 -0.84 Wipro <b>WIT</b> 4.93 0.20
Prime rates U.S. 6.25 6.25 6.25 3.25	Secondary market	DICC GCF Rep	oolndex 063 45.450 3.064 0.015	DR Horton <b>DHI</b> 72.21 0.30 HostHotels <b>HST</b> 16.34 0.04	Marsh&McLen MMC 153.99 1.80 MartinMarietta MLM 318.98 -1.27	PinnacleWest PNW 61.19 0.21	Switch SWCH 33.84 0.07 SynchronyFin SYF 31.01 0.17	Wolfspeed WOLF 107.61 -2.09
Canada <b>5.45</b> 5.45 5.45 2.45	Fannie Mae		<b>111</b> 40.650 3.175 0.018	HowmetAerospace HWM 32.94 0.40 Hubbell HUBB 230.12 1.02	Masco MAS 48.95 0.33	Pinterest <b>PINS</b> 24.65 -0.47 PioneerNatRscs <b>PXD</b> 249.60 -7.28	Synopsys SNPS 292.98-14.03 Sysco SYY 72.80 0.61	WoodsideEnergy WDS 21.69 -0.64 Workday WDAY 147.83 -5.05
<u> </u>	<b>-annie Mae</b> 80-year mortgage yields	Notes on data:	the base vate an arm the	HubSpot         HUBS 273.44         -9.02           Humana         HUM 497.04         -6.42	Masimo MASI 130.34 -3.95 Mastercard MA 291.78 -3.19	PlainsAllAmPipe         PAA         10.91         -0.21           PlainsGP         PAGP         11.50         -0.21	TUV	XP XP 21.20 0.09
Policy Rates	<b>6.337</b> 6.180 6.337	2.452 loans posted by at	the base rate on corporate least 70% of the 10 largest	JBHunt JBHT 162.23 2.17 HuntingtonBcshs HBAN 13.23 0.02	MatadorRscs <b>MTDR</b> 61.44 -0.74 MatchGroup <b>MTCH</b> 48.20 -0.09	PlugPower PLUG 19.85 -0.05 PolestarAuto PSNY 5.23	TC Energy TRP 40.41 -0.79	
Switzerland <b>1.00</b> 1.00 1.00 0.00	60 days <b>6.446</b> 6.249 6.446	Other prime rates	ffective September 22, 2022. aren't directly comparable;	HuntingIngalls HII 235.06 2.18 HyattHotels H 81.93 -0.85	Mattel MAT 19.43 -0.41 McCormickVtg MKCV 79.00 1.82	Pool <b>POOL</b> 322.75         1.15           PrincipalFin <b>PFG</b> 76.12         0.08	TD Synnex SNX 82.39 -0.45 TE Connectivity TEL 111.67 -2.49	Xylem XYL 88.82 -0.45
Britain <b>2.25</b> 2.25 2.25 0.10	Other short-term rates	lending practices v	ary widely by location;	ICICI Bank IBN 21.24 0.17		ProcoreTech PCOR 50.33 -3.58		

	112 1112	20 veze mentez se vielde	Notes on data:	Humana HUM 497.04 -6.42 Mastercard MA 291.78 -3.19 PlainsGP PAGP 11.50 -0.21 TUV XP XP 21.20	0.00
Policy Rates		30-year mortgage yields 30 days <b>6.337</b> 6.180 6.337 2.452	<b>U.S. prime rate</b> is the base rate on corporate	JBHunt JBHT 162.23 2.17 MatadorRscs MTDR 61.44 -0.74 PlugPower PLUG 19.85 -0.05 XcelEnergy XEL 60.21	0.35
Euro zone <b>1.25</b> 1.25 1.	.25 0.00		loans posted by at least 70% of the 10 largest	HuntingtonBcshs HBAN 13.23 0.02 MatchGroup MTCH 48.20 -0.09 PolestarAuto PSNY 5.23 TC Energy TRP 40.41 -0.79 YRPage XPEV 9.54	
		60 days 6.446 6.249 6.446 2.477	U.S. banks, and is effective September 22, 2022.	Huntingingalls HII 235.06 2.18 Mattel MAT 19.43 -0.41 Pool POOL 322.75 1.15 TD Synnex SNX 82.39 -0.45 Xylem XYL 88.82	
	.00 0.00		Other prime rates aren't directly comparable;	HyattHotels H 81.93 -0.85 McCormickVtg MKCV 79.00 1.82 PrincipalFin PFG 76.12 0.08 TE Connectivity TEL 111.67 -2.49 YumBrands YUM 107.79	
Britain <b>2.25</b> 2.25 2.	.25 0.10	Other short-term rates	lending practices vary widely by location;	ICICI Bank IBN 21.24 0.17 McCormick MKC 75.86 2.42 ProcoreTech PCOR 50.33 -3.58 Telus TU 19.74 -0.29 YumChina YUMC 47.78	
Australia 2.60 2.35 2.	.60 0.10		<b>Discount rate</b> is effective September 22, 2022.	ICL Group ICL 8.29 -0.01 McDonald's MCD 234.95 1.76 Proter&Gamble PG 123.76 -0.51 TelusInti TIXT 25.50 0.39 ZTO Express ZTO 23.05	
		Week - 52-Week -	Secured Overnight Financing Rate is as of	IdexxLab IDXX 324.72 -8.52 McKesson MCK 347.32 0.64 Progressive PGR 123.73 1.77 TFI Intl TFI 95.63 1.37 ZebraTech ZBRA 258.60	
Overnight repurchase			October 7, 2022. DTCC GCF Repo Index is	ING Groep ING 8.59 -0.14 MedicalProp MPW 10.39 0.25 Prologis PLD 98.90 -1.46 TJX TJX 64.33 -0.26 Zendesk ZEN 76.42	
	07 0.01	Latest <sub>ago</sub> high low	Depository Trust & Clearing Corp.'s weighted	Invesco IVZ 14.43 0.06 Medtronic MDT 81.84 -0.58 ProsperityBcshs PB 68.31 -0.96 T-MobileUS TMUS 137.73 0.14 Zillow C Z 29.36	
U.S. <b>3.07</b> 3.02 3.	.07 0.01		average for overnight trades in applicable	1 IQVIA IQV 175.91 -4.43 MercadoLibre MELI 872.60 -9.39 PrudentialFin PRU 91.15 0.07 TPG 29.07 0.26 Zillow A ZG 29.38	
		Call money	CUSIPs. Value traded is in billions of U.S. dollars.	kahnEnterprises IEP 52.31 -0.02 Merck MRK 90.48 2.88 Prudential PUK 20.85 0.03 TRowePrice TROW 105.89 -0.31 ZimmerBiomet ZBH 106.94	
U.S. government rat	tes	<b>5.00</b> 5.00 5.00 2.00	Federal-funds rates are Tullett Prebon rates as	Icon ICLR 183.98 -2.54 MetaPlatforms META 133.79 0.34 PublicServiceEnt PEG 55.41 0.09 TaiwanSemi TSM 67.44 -2.31 ZionsBancorp ZION 49.95	
0.5. 90 verinnent rat	105	2.00 2.00 2.00	of 5:30 p.m. ET.	IDEX IEX 203.69 1.66 MetLife MET 63.39 0.14 PublicStorage PSA 287.60 3.93 TakeTwoSoftware TTWO 117.93 - 2.80 Zers 145.78	
Discount		Commercial paper (AA financial)	Sources: Federal Reserve; Bureau of Labor	IllinoisToolWks ITW 186.13 -1.28 MettlerToledo MTD 1127.08-29.81 PulteGroup PHM 39.86 -0.23 TakedaPharm TAK 13.00 -0.14 ZoomVideo ZM 73.72	
		• • • •	Statistics; DTCC; FactSet;	Illumina ILMN 203.53 -2.65 MicrochipTech MCHP 61.23 -2.59 PureStorage PSTG 27.30 -0.96 Tapestry TPR 31.14 -0.34 ZoomInfoTech ZI 43.64	-0.76
<b>3.25</b> 3.25 3.	.25 0.25	90 days <b>3.55</b> 3.48 3.65 0.10	Tullett Prebon Information, Ltd.	ImperialOil IMO 45.71 -1.49 MicronTech MU 51.38 -1.53 Vaigen QGEN 43.86 1.35 TargaResources TRGP 63.36 -0.41 Zscaler ZS 157.18-	-12.91
<b>3.29</b> 3.29 3.	.25 0.25	90 days <b>5.33</b> 5.48 5.05 0.10	Tullett Prebon Information, Ltd.	ImperialOii IMO 45.71 -1.49 MicronTech MU 51.38 -1.53 Qiagen QGEN 43.86 1.35 TargaResources TRGP 63.36 -0.41 Zscaler ZS	157.18

New Highs and Lows	Stock	52-Wk Sym Hi/Lo		52-Wk % Sym Hi/Lo Chg	Stock	52-Wk Sym Hi/Lo C		52-Wk % m Hi/Lo Chg Stock	52-Wk % Sym Hi/Lo Chg	52-Wk % Stock Sym Hi/Lo Chg	
	Bio-RadLab B			CLPR 6.58 -1.6		GMBL 0.11 -1	1.3 HUYA HU	YA 2.06 -5.0 LejuHoldir	gs <b>LEJU</b> 1.44 -8.3	Nogin NOGN 1.07 -1.3	.8 ProgressAcqnWt PGRWW 0.05 -9.2
The following explanations apply to the New York Stock Exchange, NYSE A		BTBT 1.06		CLOV 1.53 -0.6 na COCP 0.22 -6.9		EPIX 1.58 - ESS 219.16	3.0 HamiltonLanel Wt HLA 0.1 HannonArmstrong HA			NomadFoods NOMD 13.57 -0.2 NorthViewWt NVACW 0.04 -20.0	.3 Prologis PLD 98.83 -1.5 .0 PrudentialNts2060 PFH 19.40 -1.5
American and Nasdag Stock Market stocks that hit a new 52-week intrada in the latest session. <b>% CHG</b> -Daily percentage change from the previous tra	ng session. Bitfarms	BITF 0.95	-4.9 Codexis	CDXS 5.19 -2.4	EuronetWorldwide	EEFT 74.91 -	2.3 HartfordFinPfdG HIG	5pG 24.53 Li-Cycle	LICY 5.15 0.4	Nova NVMI 78.05 -3.	5 PublicStoragePfG PSApG 21.41 -0.3
	BitNilePfdD BitNile		<ul> <li>-1.8 CodiakBioSci</li> <li>1.3 CognyteSoftwa</li> </ul>	CDAK 0.64 -4.0 re CGNT 3.15 -5.1		ESEA 19.51 - EVEX.WS 0.34 -1	4.9 Hasbro HA 8.9 HealthCatalyst HC		ands LCUT 6.38 -5.3 Notors ZEV 1.22 3.3	NovaBayPharm NBY 0.09 -4.1 Novan NOVN 1.16 -24.1	2 PublicStoragePfF <b>PSApF</b> 21.61 -0.9 5 PublicStoragePfI <b>PSApI</b> 20.47 -0.4
Monday, October 10, 2022	BlackDiamon		-7.1 Cohen&Steers	CNS 59.97 -0.5		EVGN 0.67 -	8.1 HealthcareRealty HR	19.33 -1.4 LiliumWt	LILMW 0.17 -9.4	Novavax NVAX 16.00 9.1	1 PublicStoragePfdL PSApL 19.28 -1.0
52-Wk % 52-Wk % Stock Sym Hi/Lo Chg Stock Sym Hi/Lo Chg Stock 5	52-Wk % BlackBerry m Hi/Lo Chg BlackRock		-3.3 Coherent -0.9 ColgatePalm	COHR 34.40 -6.1 CL 67.84 -0.7		EVO 8.30 - XGN 2.57 -	ing indication intervention in the		LILM 1.77 -9.0 c LEV 2.51 -4.9	NovolntSci NVOS 0.79 -13. NutexHealth NUTX 0.63 2.	.2 PublicStoragePfK <b>PSApK</b> 19.81 -0.6 .3 PublicStoragePfJ <b>PSApJ</b> 19.55 -2.1
	BlackstoneM	tg <b>BXMT</b> 21.74	-3.7 Comcast A	CMCSA 29.03 -0.5	Exelixis	EXEL 14.91 -	2.9 Helbiz HLI	BZ 0.30 -3.6 LiquidMed	ia YVR 0.32 -12.0	Nuvasive NUVA 39.58	PyrogenesisCda PYR 0.96 -3.0
Highs ViscogliosiBros VBOC 9.96 0.1 AptIncmREIT	RC 35.78 -0.4 Blue Bidge Bkg		-0.8 ComeraLifeWt -0.9 CompassDivers		EyePointPharm FARO Tech	EYPT 5.91 - FARO 25.91 -	2.4 HeliusMedical HS 3.6 HeritageInsurance HR			NuvveHoldingWt NVVEW 0.10 -1.4 NVIDIA NVDA 114.08 -3.4	<sup>4</sup> Qiagen <b>QGEN</b> 40.38 3.2 4 QuadGraphics <b>OUAD</b> 2.20 -0.4
AceConvergence ACEV 10.43 0.5 LOWS ApolloAssetPfdA ApolloAssetPfdB	MpA 22.85 -1.1 BostonProps	BXP 70.13	-1.6 comScore	SCOR 1.38 -4.1	F5	FFIV 140.79 -	0.4 HertzGlobalWt HTZ	WW 8.50 -4.3 LiveRamp	RAMP 17.73 -1.2	ONE GroupHosp STKS 6.37 -0.3	8 QuanergySystems QNGY 3.03 -23.9
Adeia ADEA 9.85 3.5	PHW 0.26 -5.9 Boxed W/t	BOXD 0.76 BOXD.WS 0.06	-7.1 Conformis Conmed	CFMS 0.18 -7.4 CNMD 75.41 -4.6	FG Merger FOXOTechnologies	FGMCU 9.96 - s FOXO 1.05 -	0.5 HillmanSolns HLI 8.8 HippoWt HIP	7.00 1.2 6211	LIZI 0.54 -2.0 tl LOGI 43.58 0.0	OPKO Health OPK 1.75 2. OPYAcgnIWt OHAAW 0.05 -1.	<sup>.9</sup> QuantumScape <b>QS</b> 7.82 -5.1 .6 QuinceTherap <b>ONCX</b> 1.00 -10.5
Applicate to to a the main the main the second second	PH 1.68 -3.9 BraemarHtls	Pfd BHRpB 14.45	-1.7 ConnexaSport	s CNXA 0.27 -9.7	FS Bancorp	FSBW 27.00	Holley HLI	LY 3.54 8.1 Lucid	LCID 12.29 -5.2	OSI Systems OSIS 70.97 -0.	.6 QuoinPharm QNRX 1.94 -9.6
AmylyxPharm AMLX 35.48 5.2 AG Mortgage MITT 3.52 -8.7 ApplMaterials	MAT 77.36 -4.1 BraemarHtisPi		-1.7 Constellation V -3.3 ConsumerPtfo		FaradayFutureWt					Oatly OTLY 2.46 -2.3 Ocugen OCGN 1.58 -3.0	<sup>7</sup> Quotient <b>QTNT</b> 0.14 -6.6 Outoutiao <b>OTT</b> 0.51 -2.8
AnzuSpeciall A ANZU 9.89 AGNC Invt AGNC 7.36 -6.4 AppliedTherap AresAcqnA AAC 9.96 -0.1 AGNC InvtPfdE AGNCO 19.14 -3.2 AppliedUVPfdA A	LT 0.59 1.1 BreadFinancia		-2.3 ContraFect	CFRX 0.15 -0.2		FSLY 8.01 -	6.3 HothTherap HO		nance LFT 2.04 -0.5	Offerpad OPAD 0.95 -2. OfficePropIncm OPI 12.21 -0.	<sup>3</sup> QwestNts2056 <b>CTBB</b> 20.51 -4.8
ArgusCapitalA ARGU 10.55 AGNC InvtPfdF AGNCP 18.01 -2.9 Applovin	P 18.44 -3.9 Bright Health	BGXX 0.71 - BHG 0.90		Vt CPAAW 0.09 COO 257.24 -1.8	FathomDigital FedAgriMtgPfdD		5.1 HudsonPacProp HP 1.4 Humacyte HU		LMDX 0.88 -6.5 ech LKCO 0.17 -1.5		<sup>-5</sup> RCF Acqn Wt <b>RCFAWS</b> 0.14 -6.7 <sup>-5</sup> REE Automotive <b>REE</b> 0.58 -11.5
AvistaPubli A AHPA 10.29 AIM Immuno AIM 0.51 -0.2 Aptinyx BoaAcqnA BOAS 10.13 0.1 AMC Ent Pfd A APE 1.83 -6.5 AquaBountyTech	0.32 -3.3 BrightHorizor	ns <b>BFAM</b> 55.55	-1.5 CorbusPharm	CRBP 0.14 -9.9	FedAgriMtgPfdF	AGMpF 19.47 -	2.5 HumanCoAcqnWt HM	COW 0.02 -28.2 LutherBur	bank LBC 11.55 -0.4		<sup>2</sup> RLX Tech <b>RLX</b> 0.92 3.2
BlackStoneMin BSM 17.69 -1.0 Ansys ANSS 208.35 -4.2 ArborRealtyPfdD	RpD 18.60 -1.2 Broadcom	fdD BHFAM 15.94 AVGO 431.84	-2.6 CorEnergyInfr -4.9 Cosan	Pf CORRpA 10.25 -4.3 CSAN 11.83 -6.4	FedRealtyInvPfdC FinTechEvolWt		1.1 Hyliion HY 4.5 HyzonMotors HY		chWt LUXAW 0.00-99.0 na MEIP 0.37-3.0	Omnicell OMCL 78.33 -3.3	.1         R1 RCM         RCM         17.74         -1.0           .1         RadiusGlbInfr         RADI         8.14         -0.6
CONX CONX 10.02 AT&T PfdC TpC 17.72 -1.3 Arcimoto	DA 0.49 -0.8 0.00 1.0 BroadscaleW	/t SCLEW 0.03 -	22.5 CrescentCapBD	C CCAP 12.96 -4.1	FirstCapital	FCAP 23.44	3.4 ICU Medical ICU	II 143.61 -3.7 MFA Fina	ncial MFA 7.25 -2.8	OnHolding ONON 15.88 -4.0 OnconovaTherap ONTX 0.76 -6.1	RaniTherap RANI 6.73 -1.5
Canna-GlobalA CNGL 10.13 0.1 AVROBIO AVRO 0.63 -4.5 AresAcqnWt	C.WS 0.05 -9.1 BrookfieldMg		-0.9 CrownCastle -0.7 Crypto1AcqnW	CCI 131.99 -1.3 Vt DAOOW 0.05 -8.2			1.0 IHS Holding IHS 3.5 IMPAC Mortgage IMI			Ondas ONDS 3.23 -3.	-/ Ranpak PACK 3.03 -3.4 Rapid7 RPD 39.67 -6.7
CarticaAcqnA CITE 10.25 AXT AXTI 4.61 -9.9 ArgusCapitalWt	BK 2.23 -23.1 BrookfieldInfr	r <b>BIP</b> 33.94	-1.4 CustomersBncpNt	34 CUBB 20.00 -0.8	FirstUS Bcshs	FUSB 7.14 -	4.3 I-Mab IM	AB 3.50 -3.8 MVB Fina	ncial MVBF 26.30 -2.3	180LifeSci ATNF 0.50 -9.3 180LifeSciWt ATNFW 0.04 -10.3	<sup>8</sup> RealReal <b>REAL</b> 1.34 -9.4
ChesapeakeWtA CHKEW 96.01 1.7 Ayro AYRO 0.56 0.1 ArlingtonAssetPfB	ICpB 15.80 -0.9 BDD 5 75% Dfd		-2.0 CyclerionThera -2.6 CyxteraTech	ap CYCN 0.44 -15.8 CYXT 2.98 -4.5		FSR 6.77 - FIVN 57.00 -2	5.6 IQVIA IQV 5.6 IberePharmWt IBE		eGlobal MEGL 2.70 -17.3 ware MGIC 14.83 -0.7	OneEquityPtrsIWt 0EPWW 0.03 -36.	<sup>.2</sup> RealtyIncome <b>0</b> 57.32 -1.2 <sup>.4</sup> Redfin <b>RDFN</b> 4.81 -7.3
ColicityA COLI 9.87 0.1 Absci ABSI 2.80 0.7 ArmadaHofflerPfA	LO 4.53 -2.6 BrookfieldPropP	f2A BPYPO 17.01	-3.8 DTE Energy	DTE 106.28 -1.1	FivePoint	FPH 2.45 -	4.7 iBio IBI	0 3.02 -15.2 MainStree	tCap MAIN 32.34 -2.0	OneStopSystems OSS 3.12 3.1 OneConnectFinTech OCFT 0.67 1.1	RedwireWt RDW.WS 0.28 -10.4
ComputeHithA CPUH 9.91 0.1 AccelerateWt AAQCWS 0.05 -14.7 ArmourResREIT			<ul> <li>-5.2 DTE EnergyDeb</li> <li>-4.3 DanimerScientif</li> </ul>		FiverrIntl Flagstar	FVRR 28.91 - FBC 32.14 -	2.9 Ideanomics IDE 0.4 ImmixBiopharma IMI			OneSpan OSPN 8.36 -3.	<sup>-o</sup> RedwoodsAcqnWt <b>RWODW</b> 0.04 -6.7 <sup>-5</sup> RegionalHlthPfdA <b>RHEpA</b> 2.29 -11.3
AITIOUTRESFICE	VI 0.68 -5.2 BrooktakenewPta			DAIO 2.75 -0.7	Flexsteel	FLXS 14.70 -			ware MRIN 1.23 -5.3	OnfolioWt ONFOW 0.09 -0.3 OnionGlobal OG 0.32 -2.0	<sup>8</sup> RenaissancePfdG <b>RNRpG</b> 16.82 -0.4
DenaliCapAcqnA DECA 10.55 0.3 AcuityAds ATY 1.60 -4.1 ArrowFinancial A Denbury DEN 104.05 6.8 ADialPharm ADIL 0.34 2.2 Arteris						FRBNW 0.10 -3 FOR 11.00 -				Ontrak OTRK 0.45 -0.4	A Renalytix RNLX 1.19 Repay RPAY 6.54 -3.6
Disruptive   A DISA 9.96 0.2 AdvEmissions ADES 2.71 0.4 ArtisanPtrsAsset	5.80 -3.3 CEVA	<b>CEVA</b> 25.11	-4.6 DellTechC	DELL 33.69 -0.3	ForgeGlobal	FRGE 1.36 -	0.7 InspireMD NS	PR 1.17 -6.3 MerchantsBr	cpPfdC MBINN 20.00 -1.1	OpenText OTEX 25.99 -0.3 OpGen OPGN 0.23 -7.3	ReservoirMedia RSVR 4.42 -5.1
ECB Bancorp ECBK 14.99 0.5 AdvMicroDevices AMD 56.30 -1.1 Artivion	RT 11.13 -2.1 CHS PfdB4 TI 3.43 -6.7 CI Financial		-1.7 Deluxe -2.6 DentsplySiron	DLX 16.13 a XRAY 28.02 -1.2	Fortis FortressVal III Wt	FTS 36.56 - t FVT.WS 0.03 -4			cpPfdB <b>MBINO</b> 20.63 3.3 Pharm <b>MACK</b> 3.00 -9.0	Oppenheimer A OPY 28.76 -0.4	<sup>-0</sup> Revolve <b>RVLV</b> 21.01 1.6 P RingCentral <b>RNG</b> 35.26 -10.3
ESM Acqn A ESM 9.95 -0.2 AffiliatedMgrDeb MGR 22.04 -1.4 AspenInsPfd	Loc 21.96 0.2 CME Group		-0.3 DermTech	DMTK 3.40 -0.3				X 3.35 -6.4 MesaAir	MESA 1.49 -2.9	OrbitalInfr OIG 0.41 -1.0 OrientalCulture OCG 0.70 -1.1	<sup>.0</sup> RithmCapPfdB <b>RITMpB</b> 17.95 -0.4 RithmCapPfdC <b>RITMpC</b> 16.52 -2.2
EdifyAcqnA EAC 9.90 0.1 AffiliatedNts60 MGRB 17.69 -2.0 AssurantNts2061 AffiliatedNts61 MGRD 15.80 -1.4 AstraSpace	ZN 20.06 -2.3 TR 0.50 -11.7 CMSEnerNts20 CMSEnerNts20			DEO 163.00 -1.9 DBGI 0.08 -10.1					MLAB 129.49 -1.0 prms META 131.87 0.3	OrionAcqnWt OHPAW 0.00 -47.	5 RiverNorthPfdA <b>OPPpA</b> 18.23 0.1
FtacHeraA HERA 9.96 Affimed AFMD 1.56 -16.3 Astronics	RO 7.60 4.6 CSX		-0.7 DigitalRealty -2.2 DigitalRealtyP	DLR 89.44 -3.0 fJ DLRpJ 20.71	FreelineTherap FreseniusMed	FRLN 0.60 -1 FMS 12.79 -				OrionBiotechWt ORIAW 0.04 -55. OstinTech OST 1.11 -3.4	A RockleyPhotonics RKLY 0.47 -19.1 RogersComm B RCI 37.24 -0.8
FeutuneLightA FLFV 10.03 0.2 AgEagleAerial UAVS 0.44 -6.8 AsureSoftware A FinStrategiesA FXCO 10.05 Agora API 2.96 -13.2 AteaPharm	UR 4.87 -1.6 CTO Realty IR 5.25 -0.4 C3.ai	AI 12.09					0.7 InVivoTherap NV	IV 3.25 -17.8 MetLifePf		OtonomoTech OTMO 0.26 -0.1 Ouster OUST 0.83 -13.1	Roku ROKU 53.05 -2.7
FortistarSustA FSSI 9.91 0.2 AgreeRealtyPfdA ADCpA 16.60 -1.5 Athenex	NX 0.22 -6.4 CableOne	CABO 798.76 CLXT 0.15 -							MSFT 226.73 -2.1 t MAA 143.79 -0.5	OusterWt OUST.WS 0.14 -5.2	RomeoPower <b>RMO</b> 0.33 -9.1 RosecliffAcanIWt <b>RCLFW</b> 0.04 -1.7
Freedoml A FACT 9.97 -0.2 Airlndustries AIRI 0.48 -8.9 AtlUnionPfdA A Gaming&HospA GHAC 9.89 0.1 AkamaiTech AKAM 79.59 -2.7 AtlanticaSust	25.62 -0.7 CamdenPrope	erty CPT 111.66	-0.9 Diversey	DSEY 4.22 2.3	GDS Holdings	GDS 14.55 -	5.2 IrisAcqnWt IRA	AW 0.02 -53.7 Milestone	Sci MLSS 0.63 8.8	OxfordLanePfd2027 OXLCP 22.15 -0.4 OxfordLaneNts2031 OXLCL 22.80 -0.4	A RoyalBkCanada RY 87.58 -0.4
GardinerHlthcr GDNR 10.01 Akanda AKAN 0.26 -10.6 Atomera	OM 8.61 -8.4 Camtek	CAMT 21.75 CM 42.21	-0.6 DixieGroup -0.7 DocuSign	DXYN 1.04 -4.5 DOCU 45.67 -3.3		GVP 0.85 GSOB.WS 0.09 -2			UFJ MUFG 4.40 -1.3 MTC 1.22 -3.4	OxfordSquare OXSQ 2.84 -5.1	<sup>44</sup> RubiconTech <b>RBT</b> 1.38 -0.6 S&P Global <b>SPGI</b> 297.71 -1.9
GoldenFalconUn GFX.U 10.47 0.1 Akili AKLI 2.03 -9.3 Audacy	0 34 -1 3 Canoo	GOEV 1.36	-8.7 DolbyLab	DLB 63.79 -1.0	G Willi-Food	WILC 12.00	4.8 iSpecimen ISP	C 1.45 MobileGlbE	sports MGAM 1.31 -5.3	PLDT PHI 24.07 -2.1 PRA Group PRAA 31.95 -1.1	SBA Comm SBAC 255.96 -2.3
	TWS 0.03 -1.0 Cantaloupe	CTLP 3.13 CSTR 17.50	1.2 Domo -0.4 DoorDash	DOMO 15.40 -11.4 DASH 46.56 -3.4		GABpG 21.57 - GAIA 2.36 -		AR 8.42 -1.7 Mobilicom ARpG 23.16 -0.6 Mobilicom	MOB 1.52 -10.5 Wt MOBBW 0.22 -0.4	PSBusParksPfdY PSBpY 14.32 -0.2	SCE III Pfd SCEpH 19.86 -0.6 SCE IV Pfd SCEpJ 18.79 -1.5
GreencityAcqn GRCY 10.64 0.4 AlgonquinNt2079 AQNB 22.53 -1.6 AuroraCannabis	B 1.03 -9.5 CardiolTherat	p CRDL 0.77	-6.2 DouglasEllima	n <b>DOUG</b> 3.83 1.8	Galapagos	GLPG 41.23 -	1.9 iStarPfdl STA	ARpl 23.03 0.2 Modiv	MDV 11.67 -4.8	PagayaTech <b>PGY</b> 1.38 -3. PagerDuty <b>PD</b> 21.56 -4.	SCE V Pfd SCEpK 19.64 -1.1
	B 170.76 -0.8 Cardlytics XI 2.29 -3.0 CarLotzWt	CDLX 8.51 LOTZW 0.03 -				GCI 1.45 - GOTU 1.08 -			5 MNTS 1.28 -3.3 MDB 178.80 -4.3	ParabellumAcqnWt PRBM.WS 0.03 -5.	7 SellasLifeSci SLS 1.79 -7.0 SMART Global SGH 13.13 -6.3
IberePharmA IBER 9.96 -0.1 AllarityTherap ALLR 0.85 -13.5 AvePoint	PT 3.71 -2.4 CarLotz	LOTZ 0.26	-5.2 DriveShackPfd	B DSpB 16.00 -4.5	Garmin	GRMN 78.56 -	0.2 JanOne JAI	N 1.88 -2.5 Monolithic	Power MPWR 339.21 -5.0	ParamountA PARAA 21.12 -0.1 ParamountB PARA 18.40 -0.1	5 SNDL SNDL 2.07 -4.1
	TA 20.66 -3.6 Carnival TA 39.32 -4.7 Carnival	CCL 6.15 CUK 5.48			GenerationIncm	GNRC 151.17 -			CirWt MONCW 0.03 33.3 MCO 240.99 -1.0	ParamountPfdA PARAP 29.65 0.1 PardesBiosci PRDS 1.44 -6.1	SPI Energy SPI 1.28 -4.4 SS&C Tech SSNC 47.13 -2.5
IntegratedWellA WEL 10.15 AllianceBernstein AB 34.02 -3.0 B&G Foods	S 14.72 1.2 CarParts.com	PRTS 4.63	2.5 DukeEnergyPfd	A DUKpA 23.67 -0.5		GNS 2.04 -	6.8 JianzhiEduc JZ	2.28 -3.7 MorganStan	eyPfdE MSpE 25.19 -0.1	ParkAerospace PKE 10.08 -0.1	STAG Indl STAG 26.85 -1.9
	E 41.47 -1.1 Carvana SF 10.63 -0.9 CazooWt	CVNA 17.36 (Z00.WS 0.03	-5.5 Dun&Bradstree -7.7 DvnexCapital	et DNB 12.10 -1.1 DX 11.21 -3.3		GCT 5.82 - GBLI 21.18 -			eyPfd1 MSpl 24.48 -0.3 eyPfdK MSpK 23.80 -1.0	Paychex PAYX 108.55 0.1 PebblebrookPfdF PEBpF 18.57 -0.1	3 SachemNts2027 SCCG 22.92 -2.1 Safe-T SFET 0.39 2.3
LefterisAcqnA LFTR 10.05 0.2 AllstatePfdH ALLpH 20.57 -0.9 BitMining	CM 0.25 -2.7 Cazoo	CZ00 0.39		EBET 0.95 -5.4	GlobalMedREIT	GMRE 7.23 -	3.2 Kalera KA	L 0.92 -14.1 MullenAut	o MULN 0.24 -13.3	PediatrixMedical MD 16.25 -0.2	SalemMedia SALM 1.60 -4.2 SandstormGold SAND 4.79 -2.0
M-tronInds MPTI 21.00 2.6 AlphaHIthIII Wt ALPAW 0.21-14.6 BRileyFinlPfdA I ManaCapAcqn MAAQU 11.25 8.4 AlphaTauMed DRTS 4.31 -7.1 B.RileyNts2028 I	YP 21.05 -3.4 CellectarBios YT 21.41 -1.1 Celularity	ci CLRB 2.93 - CELU 1.87 -		C ECCC 21.56 -0.9	GlobalWaterRscs		0.6 Kaleyra KLI 0.4 KalVistaPharm KA		MYSZ 0.18 -5.1 MYO 1.35 -5.0	PegasusDigWt PGSS.WS 0.14 -12. Pegasystems PEGA 30.54 -4.	2 SapiensInt SPNS 18.11 -2.6
MedicusSciA MSAC 9.92 Alpine4 ALPP 0.50 -5.2 Bandwidth	ND 10.50 -9.7 Cemtrex	CETX 0.17 -					5.8 Katapult KPI	LT 0.84 -3.9 NanoLabs	NA 1.31-15.3	PerpetuaRscs PPTA 1.81 -6.	Z SarcosTech&Robotic STRC 2.05 -5.4 SarissaCapWt SRSAW 0.00 -97.1
NatrlOrderAcqn NOAC 10.01 -0.1 Ambarella AMBA 54.74 -4.3 BankofAmPfdE I	KAP 16.85 -1.9 CenturyCasin CPE 18.58 -1.1 Cerence	nos CNTY 6.10 CRNC 14.76		EBON 0.35 -6.3 ZEST 0.78 -15.5	Gogoro GoldRoyalty	GGR 3.24 - GROY 2.11 -				PetcoHealth WOOF 10.47 -1.0 Pharvaris PHVS 4.73 9.7	3 SaulCenters BFS 36.21 0.1
NielsenHoldings NLSN 27.99 Amedisys AMED 92.43 -0.7 BankofAmPfdHH I	CpK 23.20 -0.4 Certara	<b>CERT</b> 12.48	-4.2 Ecolab	ECL 140.51 -1.4 EDUC 2.21 -6.4	GooseheadIns GoresIX Wt	GSHD 32.01 GHIXW 0.27 -1	0.3 KennedyWilson KW	14.49 -0.9 NationalG		PhysiciansRealty DOC 13.70 -1.0	6 SaulCentersPfdD BFSpD 21.01 -0.8 SaulCentersPfdE BFSpE 20.40 -0.3
NobleRockA NRAC 9.95 0.1 AmerElecPwrUn AEPPZ 48.12 1.4 BankofAmPfdKK I OysterEntsA OSTR 9.90 AmerEqInVLifePfB AELpB 22.55 -1.8 BankofMontreal			-7.3 EHang	EDUC 2.21 -0.4 EH 3.88 -1.5		GFOR.WS 0.07 -1		STED EN HURdrandi	ishine NATR 7.97 -0.4	PiedmontOfficeA PDM 9.54 -1. PierisPharm PIRS 1.05 -3.	7 SaveFoods SVFD 1.50 8.1
PGT Innovations PGTI 23.80 2.9 AmerEqInvPfdA AELpA 21.14 -0.9 BankJamesFinI I	11.30 -3.3 CherryHillMtg	g CHMI 4.58		EHTH 3.14 -5.4 EGHT 2.90 -8.2					NTZ 5.10 -7.2 NLS 1.54 -5.5	PioneerPwrSols PPSI 2.52 -7.	O SaverOne2014 SVRE 1.41 -4.7 7 SchmittIndustries SMIT 1.80 -5.3
	VFG 28.87 -0.4 CherryHillPfd NRW 0.04 -29.8 CherryHillPfd		-8.5 ElancoAnimal	EGHT 2.90 -8.2 ELAN 11.83 -3.6	Graphex	GRFX 1.25			NES 1.54 -5.3 NEOG 12.08 -4.5	Pixelworks PXLW 1.51 -6. PlavaHotels PLYA 5.39 -1.	8 ScreamingEagleWt SCRMW 0.18
PontemA PNTM 9.97 AmHomes4Rent AMH 31.26 -1.8 BaoshengMedia		ug CJJD 1.43 hs IMOS 18.02	2.5 ElancoAnimalU -2.8 ElectraVehicles		GreatElmNts24 GreatLakesDredge			P 6.54 -1.4 Neoleukin	herap NLTX 0.57 -9.9 herap NBSE 0.32 -3.3	PlymouthIndREIT PLYM 15.78 -0.1	1 Seagate STX 51.59 -2.8 SecureWorks SCWX 7.50 -5.3
ProgressAcqnA PGRW 10.02 0.2 AmericanRebelWt AREBW 0.05 3.2 BectonDicknsn I	X 219.60 -1.3 ChunghwaTe	CHT 33.95	-0.1 EmbarkTech	EMBK 6.18 -8.8	GreenidgeGen	GREE 1.31 -2	4.1 KubientWt KBN	VTW 0.09 -18.2 NeuroPace	e NPCE 3.07	PolestarAutoWt PSNYW 0.95 -4. PontemWt PNTM.WS 0.03 -18.	5 SelectiveInsPfdB SIGIP 17.01 0.7
PropTechInvII A PTIC 9.98 0.1 AmerSupercond AMSC 3.95 -7.7 BectonDicknsnPfB I RichardsonElec RELL 20.62 -0.6 AmerTowerREIT AMT 188.96 -2.6 BerensonAcanIWt f			0.6 Emcore -2.6 Endava	EMKR 1.43 -8.6 DAVA 67.48 -7.7	GreenidgeGenNt GreenlandTech			F 1.70 2.7 Nevro X 340.42 -6.4 NewProvider	NVRO 36.44 -5.0 cell Wt NPARW 0.08 -6.1	Popular BPOP 70.68 -0.1 PortlandGenElec POR 42.04 -0.1	
SPAR Group SGRP 1.95 3.5 AmVirtualCloud AVCT 1.76 -15.6 BerkeleyLights I	2.53 -7.0 CipherMining	Wt CIFRW 0.13	-7.6 Enovis	ENOV 44.77 -2.3	Greenlane	GNLN 1.30 -1	5.5 LandcadialV Wt LCA	HW 0.12 -4.0 NY Cmnty	Bcp NYCB 8.42 -0.4	PostHldgsPtr PSPC.U 9.58 -0.	3 Semtech SMTC 26.68 1.2
ST Ener I A STET 10.06 0.3 AmericasTechWt ATA.WS 0.02 -8.7 BestBuy I ScreamingEagleA SCRM 10.20 0.1 AmericoldRealty COLD 23.79 -1.7 BetterwaredeMexico I	Y 62.42 -1.8 CipherMining IMX 6.80 4.1 CirrusLogic		-1.8 EnstarPfdD -2.4 Entegris	ESGRP 22.63 -1.3 ENTG 79.19 -2.1	GreenLightBioWt GreenproCap	t GRNAW 0.12 -1 GRNO 1.16 -1			NEGG 2.09 -4.5 sSvcs NEWT 15.59 -4.0	Pwr&Digital II Wt XPDBW 0.12 -20.1 PowerIntegrations POWI 62.50 -2.1	
7GC A VII 9.97 0.1 AngelOakMtg AOMR 11.17 -3.3 BeyondMeat I	ND 12.76 -3.1 CiscoSystem:	s <b>CSCO</b> 39.60	-0.9 EnvericBiosci	ENVB 3.62 -9.0	GreenwaveTech	n GWAV 1.27 -1	1.0 LaserPhotonics LAS	SE 1.82 -17.3 Nikola	NKLA 2.88 -7.2	PowerbridgeTech PBTS 0.25 -3.0	0 ShiftTech SFT 0.60 -5.3
	13.41 -10.7 CitizensFinPf 2.15 -5.9 ClarimAcqnW			ENV 43.26 -1.9 NVST 32.54 -1.1		GROV 1.63 -1 GROV.WS 0.12 -1				PowerUpAcqnWt PWUPW 0.09 -16. PresidioProperty SOFT 1.23 -2.4	4 Shopify SHOP 26.01 -2.8 4 ShuttlePharm SHPH 3.20 -15.0
TCW Spac A TSPQ 9.90 0.3 AB InBev BUD 44.58 -0.8 BiondVaxPharm I	XV 0.64 -0.7 CleanSpark	CLSK 2.81	-3.6 Equinix	EQIX 527.79 -2.6	Gyrodyne	GYRO 9.50 -	5.0 LeapTherap LP1	TX 0.83 2.2 NiuTech	NIU 3.35 1.3	PrimisFinl FRST 12.00 0.1	3 SightSciences SGHT 5.88 -7.4
TailwindIntIA TWNI 9.95 0.2 AnnalyCap NLY 15.11 -7.1 BioraTherap I twoA TWOA 9.93 0.3 AnnalyCapPfdI NLYpI 20.77 -2.3 Bio-RadLab A I	OR 0.39 -7.0 Clene 385.47 -8.4 CleverLeaves		-8.7 EquityLife -2.6 EquityResdnt1		HF Foods	HFFG 3.61 - HPO 24.60 -	2.4 LefterisAcqnWt LFT 0.2 LegalZoom LZ		LASR 9.21 -0.7 NCRA 1.35 0.7	Procter&Gamble PG 122.18 -0.4 ProfoundMed PROF 3.70 -3.4	4 Sigmatron SGMA 4.52 -0.6 Continued on Page B9
WYCA INVA 2.22 V.2 AnnayCapPiul NLTPL 20.77 *2.5 [DIO*KadLab A ]	JUDIAN -0.4 Clevel Leaves	LUK 0.20	2.0 Equityrcesdfill	<b>-un</b> 02.01 =0.7	1 m	11FQ 24.00 *		0.00 I.Z MUCER	NGRM 1.52 U.	Fromulativieu PRUP 5./U -5.4	The Continued on Page By

# **MARKETS**

# Tuesday, October 11, 2022 | **B9**

# **Chinese Shares Decline as Consumer Spending Cools**

\* \* \* \* \*

#### BY REBECCA FENG

China's CSI 300 index hit its lowest level in more than two years on Monday after a run of bad news pushed down the value of Chinese shares on every major exchange.

which The benchmark, tracks the 300 largest companies listed in Shanghai or Shenzhen, dropped 2.2% on its first trading day after a weeklong national holiday. Its 3720.94 closing level was its weakest finish since April 2020.

The closely watched Shanghai Composite Index fell 1.7% to its lowest level in more than five months after closing below 3000 points, a widely watched figure. Chinese stocks listed in Hong Kong also were sold heavily, leading to a 3% drop in the city's Hang Seng Index.

Mainland markets steadied early Tuesday, with the CSI 300 up 0.1% and the Shanghai Composite was down 0.1%

An uptick in Covid-19 cases in China, recent weak consumer-spending data and a decision by the U.S. government to tighten semiconductor exports to the country all weighed on the market, said Wei Xuan, chief strategist at China Asset Management Co., a domestic fund manager.

He added that volatility in overseas stock markets during China's long holiday also hurt sentiment. U.S. stocks had a roller-coaster week, rising last Monday and Tuesday before falling sharply in the second half of the week after hawkish comments from Federal Reserve officials. In Europe, the benchmark Stoxx Europe 600 largely followed the ups and downs in the U.S., ending the week 1% higher.

"It's hard to be optimistic given the overall situation in the global financial markets, and it did not play a positive role in boosting the risk appe-

tite for A shares after the holiday," Mr. Xuan said. Yuan-denominated stocks listed in mainland China also are known as A shares.

The tougher export rules, which require U.S. chip makers to get a license from the Commerce Department to export certain chips used in advanced artificial-intelligence calculations and supercomputing, came as a surprise, said David Chao, Invesco's global market strategist for Asia-Pacific excluding Japan.

"I thought we were pretty much out of the woods when it came to Washington implementing limitations on Americans selling to Chinese semiconductor companies," he said.

The U.S. government already requires licenses for various high-tech exports to China, although a recent analysis of trade data showed that most technology exports are still approved.

semiconductor Chinese shares fell Monday. The Hong Kong-listed shares of Semiconductor Manufacturing International, China's largest chip maker, dropped 4%. Manufacturers including Shanghai Fudan Microelectronics and Shanghai-listed Advanced Micro-Fabrication Equipment each slumped around 20%.

Economic data released in the past few days showed a drop in tourism spending and box-office receipts in China, the latest signs of weak consumer spending in the world's secondlargest economy.

Covid-19 China's cases climbed steadily last week, forcing some cities to once again impose lockdowns. Cities in the Xinjiang province and Inner Mongolia banned people from entering or leaving. The entire Xinjiang province reported 70 cases on Sunday while Inner Mongolia logged 119 new cases



Pepsico is among several companies scheduled to report quarterly earnings this week. Delta and Walgreens also report.

**Stocks** Move Lower



Dow Jones Industrial Average S&P 500 Nasdaq Composite

sold off. The yield on the 30year gilt rose to 4.672% from 4.380% on Friday, extending its climb into a sixth consecutive trading session. Bond yields rise when prices fall.

"It's a credibility issue. The bank saying it may or may not buy some bonds doesn't deal with that," said James Athev an investment manager at Abrdn. The British government sparked turmoil in U.K. markets in recent weeks with an unpopular package of tax cuts. Oil prices slipped, with global crude benchmark Brent trading down 1.8% at \$96.19 a barrel. Traders said they were focusing on the coming inflation data and what it could mean for Fed policy.

# **Robust Economy** Weakens Outlook **Across Markets**

#### BY MATT GROSSMAN

Investors' response to the newest jobs report signals more pain ahead for both stocks and bonds.

hotter-than-expected The jobs data fueled selling that knocked more than 600 points off the Dow Jones Industrial Average on Friday and drove the yield on the 10-year Treasury note, which rises when bond prices fall, back toward multiyear highs. Equities continued to lose ground on Monday, while in the U.S. the bond market was closed for the Columbus Day holiday.

The data dashed hopes that some sign of economic weakness might deter the Federal Reserve from its plans to continue raising interest rates sharply. Traders increased futures bets that rates will stay higher for longer, while punishing tech stocks and shares of other rate-sensitive companies. Stocks that thrived during the pandemic's stretch of historically low interest rates, such as Netflix Inc., Tesla Inc. and Amazon.com Inc. were among the S&P 500's biggest decliners on Friday.

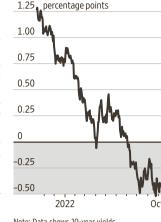
The report followed bullish business surveys this past week, and, on top of relatively benign corporate-profit estimates from Wall Street banks, confirmed a sense among many that the economy hasn't cooled substantially. Meanwhile, at 8.3% year over year, inflation remains too high for central bankers' comfort.

As it spells more rate increases ahead, the economy's resilience is making it harder for many investors to feel comfortable buying stocks and bonds.

"For rates to stop rising, you have this sad notion where you're actually rooting for a recession," said Eddy Vataru, a portfolio manager at Osterweis Capital Management.

For Osterweis and many other investment managers, it isn't yet time to jump back in to buy stocks and bonds, even at prices that have already fallen considerably this year. The S&P 500 is down 24% in 2022 and ICE's broad bond-market tracker has seen prices drop about 15% year to date.

Still, Mr. Vataru's team has



Size of the yield-curve

Note: Data shows 10-year yields minus two-year yields Source: Tradeweb

the Fed will raise interest rates by 0.75 percentage point for the fourth time in a row in November. Their bets give that outcome greater than 4-in-5 odds, according to CME Group's tracker. That would bring the fed-funds rate to a range of 3.75% to 4%, up from a floor of 0% at the start of this year.

In early July, many were betting that interest rates wouldn't even top 3.25% by November.

The timing of an anticipated Fed pivot-when the central bank will change course and cut rates again-seems to many traders to be getting no nearer. That is clear from how traders have been buying and selling Treasury bonds in the past two months.

The yield on a Treasury security closely follows investors' expectations for how the Fed will set interest rates through the date that the debt matures. Overall, bond prices have been falling across the board, pushing up yields.

Starting in July, shorterterm yields climbed above those on longer-term debt. This condition, known as an inverted yield curve, is viewed as a sign of a coming recession, implying the Fed will have to cut rates in the future to cushion a shrinking economy.

Since Aug. 8, however, the yield on the 10-year Treasury note has climbed by 1.12 percentage points, to reach 3.883% at the end of Friday's trading. The two-year yield has climbed 1.09 percentage points over that stretch to 4.306%.

Weeks later, in other words,

Continued from page B1 cator for where monetary policy might be headed.

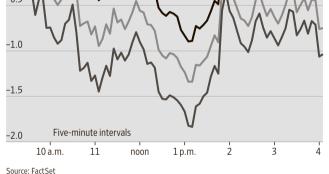
Earnings season is picking up speed, with household names in the consumer and finance sectors

week.

**MONDAY'S** set to report MARKETS this PepsiCo is on

the docket for Wednesday and Delta Air Lines, Walgreens Boots Alliance and BlackRock will give updates Thursday. JPMorgan, Wells Fargo, Morgan Stanley and Citigroup will report on Friday.

"Everyone is expecting a poor earnings season but quite a lot of that is already priced in. We're expecting down-



grades, guidance coming down. But that still doesn't mean we can't get negative surprises," said Esty Dwek, chief investment officer at FlowBank

Overseas, the pan-continen-

tal Stoxx Europe 600 fell 0.4%. The Bank of England said it may increase bond purchases that are part of a market-stabilizing operation and put forward a new repo facility for banks. U.K. government bonds

U.S. bond markets were closed Monday for the Columbus Day holiday.

Early Tuesday, Japan's Nikkei 225 was down 2.3%, Hong Kong's Hang Seng Index was down 1.5% and South Korea's Kospi was down 2.3%. S&P 500 futures fell 0.4%.

been holding significant levels of cash, wary of further declines for asset prices. "We talk internally about hard landing versus soft landing, but the bottom line is that there has been no landing yet. The economy continues to be fine," Mr. Vataru said. "In the here and now, that compels the Fed to continue going full steam ahead."

This summer, many bet rising rates would break inflation in fairly short order, allowingor even forcing—the Fed to cut rates again as soon as early 2023. Entering the home stretch of the year, however, investors are projecting that the timing of that moment has only receded.

Traders are convinced that

the size of the inversion is again close to 0.5 percentage point, neither growing nor shrinking.

"That's the market pricing in that the Fed will not have to pivot as aggressively," said John Madziyire, head of U.S. Treasurvs at Vanguard. "It's a function of the view that there is a path where the Fed will hold rates at these levels."

Investors are awaiting this week's update on whether the consumer-price index continued to climb in September and how fast.

They also will get their first glimpse of third-quarter financial results from major companies, starting with some of Wall Street's biggest banks.

New Highs and Lows	Stock	52-Wk % Sym Hi/Lo Ch		? 52-Wk Sym Hi/Lo Cl		52-Wk % Sym Hi/Lo Chg S	52-Wk % Stock Sym Hi/Lo Ch			
Stock         Sym         Hi/Lo         Chg         Stock         Sym         Hi/Lo         Chg           Stock         Sym         Hi/Lo         Chg         SomaLogic         StifelFinIPrdD         SrpD         16.58           SiliconMotion         Silico         6.70         -3.9         SonitForulary         StifelFinIPrdD         SrpD         16.58           SingularGenomics OMIC         2.64         -4.1         SonomaPharm         SN0A         1.97         -5.1         Stratasys         SSYS         3.54           Sinkutzerten         Sint         2.25         -7.0         Strata USC GJH         8.09         -           SinvatAbobile         SYTA         0.12         -9.9         SouthernNts27         SOL2         2.25         -7.0         Strata USC GJH         8.09         -           SinvatAbobile         SYTA         0.12         -9.9         SouthernNts27         SOL2         1.42         -1.6         SummithorHotePfdE         NNDE         16.99           Sixilisoft         SKIL         Siprec3D         ANY         0.40         -1.2         Sum4         1.42         SipreCiolal         SPR         6.69         Sivr         Sivr         Sivr         Sivr         Sivr	TFS Fin <b>g</b> TH Intl TRowePrice 5 TTEC 7 T2Biosystems 7 T2Biosystems 7 TaiwanSemi 6 TakungArt 5 TaraPharm 2 TattooedChef 5 Teladoc-Health 8 TeledyneTech 5 Telefex 5 Telefex 1 TelesbataPfdVV 6 Telesat 1 Dickeomics 1 Tenable 4 Tenable	TFSL         1.2.57         -0.           THCH         3.71-12.         TROW         104.65         -0.           TROW         104.65         -0.         -1.         TROW         104.65         -0.           TITEC         4.2.82         -4.         -0.         -1.         TS         TS         -0.         -1.         TS         -0.         -1.         TS         -0.         -1.         TS         -0.         -1.         TS         -0.         -0.         -1.         TS         -0.         -1.         TS         -0.         -1.         TS         -1.         -0.         -1.         TS         18.06         -2.         -1.         TDS         24.36         -0.         -1.         TS         18.96         -2.         TDS         16.91         -0.         TDS         16.91         -0.         TS         17.4         -1.         TK         26.52         -5.         FENB         30.40         -9.         -1.         TK         26.22         -5.         FENB         30.40         -9.         -1.         TM         2.62         -7.         -1.         TM         -1.         TM         2.62         -7.         -1.         TM         -1	Tradata Teradyne The9 ThirdCoastBcsh Thoughtworks ThredUp ThryU TimberPharm TransUnion TransUnion TransUnion TransUnion TransUnion TransUnion TransUnion TransUnion TritiumDCFC TritiumDCFC TransUnion TritiumDCFC	TDC 29.43 -: TER 74.75 -: NCTV 0.77 -: STCBX 16.61 -( TWKS 9.26 -: TDUP 1.61 -( TMKS 9.26 -: TDUP 1.61 -( TMKR 0.84 -: TMKP 0.49 -: TMKP 0.49 -: TW 53.07 -4 TAC 8.14 -: TRU 56.25 -: TCN 8.01 -( TRU 53.29 -: TCN 8.01 -( TRMB 53.29 -: TCM 0.69 -1: TCCW 0.69 -1:	Itrivago     trivago     trivago     TruistFinPfdI     TruistFinPfdI     TruistFinPfdI     TruistFinPfdI     TuringPoint     TurningPoint     TurningPoint     ZurdCentury     TwoHarbors     d     UDR     US BancorPfd     U	TRVG         1.11         -5.1           TRKA         0.25         -2.3           TRUE         1.37            TFG1         18.13         -1.2           TRUP         50.74            TRUP         10.0         0.95           TRUP         10.0         0.0           TWW         0.0         -9.55           VEEE         1.92         -3.4           TWOU         3.22         -5.1           UDR         37.78         -0.5           UUSB         1.59         1.3           UUCL         0.46         -9.3           PATH         12.08         -5.8           PATH         12.04         -4.20	Unitedinsurance UIHC 0.59 -C US Antimony UANY 0.33 -C US Bancorp USB 39,67 -C Univinsurance UVE 8.39 -C VF VFC 27,97 -J ViaOptronics VIAO 1.38 -C VyneTherap VVNE 0.22 -J VaronisSystems VRNS 23.13 -L VascularBiogenis VBLT 0.14 -J VascularBiogenis VBLT 0.01-4 Vetcol0II VV VTOW 0.33 -L Vetcol0II VV TTOW 0.33 -L Ventas VVTR 0.657 -C Vertasem VTR 0.657 -C Vertasem VTR 0.637 -C	ImageWineEstates         0.75 - 1.6.           J. VicnityMotor         VEW         2.46            J. VinargeWineEstates         WWE         2.46            J. VicnityEnc         VION         VION         0.75 - 1.6.           J. VirargeWineEstates         WKE         2.03         -5.           S. VirginOrbitW         VORBW         0.22 - 1.1.         VirsionTherap         VIRI         0.33         -5.           J. VirsionTherap         VIRI         0.33         -3.         -3.         -3.         -3.           J. VirsionTherap         VIRI         0.33         -3.	BerkleyDeb61         WR8pH         16.75         -1.9           WW Intl         WWW         3.54         -1.7           Waitr         WTRH         0.13         -1.14           Walbox         WR8x         6.31         -10.2           WarburgPinI-A Wt WRAWS         0.31         1.9           WarburgPinI-A Wt WRCAWS         0.20         1.9           WarburgPinI-A Wt WRCAWS         0.20         1.12           Weibs angoPhdAZ WFCCpL         1.8.30         -0.9           WeibSargoPhdAZ WFCpL         1.8.20         -2.1           WeibSargoPhdAZ WFCpL         6.69         -7.7           WestAstMigCap WML         6.40.2         -1.5           WestAstMigCap WMC         9.65         -7.7           WestAstMigCap WMC         0.67         -2.11           WeWork/Wt WEWS         0.20         -2.30         -4.0           WeWork/WW WE         WE         -20         -20         -4.0	WhitestoneREIT         WSR         8.18         -1.4           WholeEarthBrds         FREE         3.45         -2.8           Wiley A         WLY         3.60         -0.1           Wiley A         WLY         3.00         -0.1           Wildy A         WLY         8.00         -0.1           Wildy A         WLY         8.00         -0.1           Wildidon         WLX         8.00         -0.1           Wildidon         WLX         8.00         -0.1           Wildidon         WKAP         1.38         -3.3           WrapTech         WRAP         1.36         -0.1           XomaPrdid         XOMA0         2.3.06         -0.2           XomaPrdid         XOMA0         2.3.06         -0.4           XPACAcqmWL         RAAW         2.3.00         -0.4           XPACAcqmWL         RAW         0.30         -5.2           XPang         VSSH + 1.14         -5.7         -5.7           ZehaTech         ZIRA         255.8         -3.0           ZephaTech         ZIRA         2.55.8         -3.0           ZephaTech         ZIMV         2.7         -6.2

Mutual Funds Data provided by LIPPER	Fund	Ne NAV Ch	et YTD 1g %Ret	Fund		Net YTD Chg %Ret			Net YTI Chg %Re		NA	Net V Chg	YTD %Ret			Net YTD Chg %Ret			Net YTD Chg %Ret	Fund	Net YTD NAV Chg %Ret
				Fidelity Inves			TotRtnBdFdCllr		-0.08-17.2	2 HYMun			NA	VANGUARD							74.20 -1.18-31.9
Top 250 mutual-funds listings for Nasdaq-published share classes by net assets.		12.32 -0.					Harbor Fun		0.04.27	Old Wes				500Adml							63.93 -0.17 -16.7
e-Ex-distribution. f-Previous day's quotation. g-Footnotes x and s apply. j-Footnotes e	Income Intl Stk	11.92 -0. 38.85 -0.					CapApInst Harding Lo		-0.84-37.4	2 LrgCpSt Parnass		.58 -0.1	Z NA	BalAdml CAITAdml		-0.25-20.6 -0.01 -9.5	TxMCapAdm			SmvaiAdmi TotBd2	63.48 -0.11-16.2 9.21 -0.04-15.2
and s apply. k-Recalculated by Lipper, using updated data. p-Distribution costs apply,		202.83 -2.				0.11-30.2		21.05	-0.17 N/	ParnEg		.36 -0.3	E-2E 1				USGroAdml				99.04 -0.85-26.2
12b-1. r-Redemption charge may apply. s-Stock split or dividend. t-Footnotes p and r	DoubleLine F		.17 17.7	Colnc			Invesco Fur		0.17 107	Participa			9=29.1	DivAppIdxAd				102.04 -	0 25-13 2		99.06 -0.85-26.2
apply. <b>v</b> -Footnotes x and e apply. <b>x</b> -Ex-dividend. <b>z</b> -Footnote x, e and s apply. <b>NA</b> -Not	TotRetBdI	8.79 -0.	.03-13.2	GroCo		0.32-34.7			-0.07-13.4	<sup>1</sup> TotalRetur		NΑ	NA	EMAdmr			WdsrllAdml				88.07 -0.71-24.3
available due to incomplete price, performance or cost data. <b>NE</b> -Not released by Lipper;	Edgewood Gr	rowth Inst	tituti	InvGrBd	9.69 -	0.04-14.8	Invesco Fur	nds Y		PIMCO P				EqIncAdml	80.84 -	-0.36-10.5	WellsIAdml	58.65 -	0.30-14.5	VANGUARD	INSTL FDS
data under review. NN-Fund not tracked. NS-Fund didn't exist at start of period.	EdgewoodGrInst	33.00 -0.	.49-45.4				DevMktY		-0.42-32.2	AllAsset	t I	NA .	NA	ExplrAdml	86.89 ·	-1.13-27.0	Welltn∆dml	66 30 -	0 43-19 7	Ballnst	38.26 -0.24-20.6
	Fidelity			Magin			JHF III Disp			ShortT		NA .	NA	ExtndAdm	97.77 ·	-1.08-29.1	Winder Adml	70.00	0.54-12.3		: 11.81 -0.07-27.0
Monday, October 10, 2022	500ldxInstPrem						DispValMC		-0.12-15.0	o TotRt		NA .	NA	GNMAAdm	1 9.01 ·	-0.03-13.1	VANCUADD	FDS			18.45 -0.13-27.0
Net YTD Net YTD Net YTD							John Hance		0.05 1/	PIMCO F				GrwthAdm	1 109.99 -	-1.23-33.1	DividCro		0.11-15.1	ExtndInst	97.76 -1.08-29.1
Fund NAV Chg %Ret Fund NAV Chg %Ret Fund NAV Chg %Ret	ExtMktIdxInstPre			Puritn SAIUSQtvldx		0.15-21.0			-0.05-16.4	<sup>+</sup> Income		NA .	NA	HithCareAdm	Ir 81.74 ·	-0.93-11.6	IntlVal		0.24-22.4		109.99 -1.24-33.1
American Century Inv WshA 48.02 -0.41-17.3 LargeCapValue 14.52 -0.06-14.8	GrowthCompanyK6								-0.04 NA	PIMCO F	unds 12			HYCorAdml InfProAd	r 5.04	12.0	LifeCon		0.10-18.8	InPrSeln Instldx	9.51 -0.04-13.4 306.00 -2.31-23.3
Ultra 59.04 -0.57-32.6 Artisan Funds MunicipalBond 9.5110.1	InflPrBdIndInsPr					0.09-26.1		20.74		Income		NA .	NA	IntlGrAdml	25.55	-0.10-13.3	LifeGro LifeMod		0.24-23.0		305.99 -2.31-23.3
American Funds CI A IntlVal Inst 33.33 -0.14-21.0 Calamos Funds	IntildxInstPrem								-0.24 N/	PIMCO F				ITBondAdn	nl 9.89 ·	-0.04-15.4	LifeMod		0.16-20.9		64.09 -0.52-24.2
AmcpA 28.71 -0.37-32.0 Baird Funds MktNeutl 13.51 -0.02 -6.2	LaCpGwld InstPre						JPMorgan			' Income		NA .	NA	ITIGradeAdr		-0.03-16.9	PrmcpCor		0.27-20.0		52.10 -0.47-24.5
AMutlA 45.59 -0.19-13.1 AggBdInst 9.42 -0.03-15.7 Columbia Class I	MidCpInxInstPrem						CoreBond	10.00	-0.04 NA	Price Fu BIChip		.59 -1.4	1 27 0	LarCapAd		-0.68-24.5	STAR		0.21-23.0		256.96 -2.32-24.5
BalA 27.02 -0.18-17.9 CorBdInst 9.67 -0.04-15.4 DivIncom I 26.37 -0.17-15.4	SAIUSLgCpIndxFd				9.19 -	0.04-15.1	CorePlusBo		-0.03 N/	DivGro		.59 -1.4 .03 -0.4		LTGradeAdr	nl 7.50 ·	-0.09-29.2	TgtRe2020		0.13-18.1	RealEstaInst	16.82 -0.16-32.3
BondA 11.17 -0.04-14.8 ShtTBdInst 9.174.9 Dimensional Fds	SeriesBondFd						Lord Abbet			Crowth		.02 -1.0		MidCpAdm		-2.13-24.5	TgtRe2025 TatRe2030		0.10-20.3		83.63 -0.57-22.1
CapIBA 57.71 -0.33-16.1 BlackRock Funds 5GIbFxdInc 9.887.3	SeriesOverseas						ShtDurIncmA		5.8	HelSci		.02 -1.0		MuHYAdm		14.1	TatRe2035		0 10 00 1		241.38 -1.64-22.1
CapWGrA 46.58 -0.39-25.8 HiYldBd Inst 6.5712.7 EmgMktVa 24.64 -0.22-17.9 EupacA 44.47 -0.33-31.0 BlackRock Funds A EmMktCorEg 18.56 -0.20-23.0	SerLTTreBdldx			U.S.TreBdIdx		0.03-13.7	Lord Abbet			1 - Can C		.03 -0.6		MuIntAdm		9.5	TatPo2035		0 00 00 0		9.82 -0.01 -7.5
EupacA         44.47         -0.33-31.0         BlackRock Funds A         EmMktCorEq         18.56         -0.20-23.0           FdInvA         56.53         -0.50-23.5         GlbIAlloc         15.73         +0.06-20.1         IntlCoreEq         11.65         -0.07-25.3	SmCpldxInstPrem	21.02 -0.	.13-23.7	First Eagle F			ShtDurInc		5.5	MidCap		.54 -1.2		MuLTAdml	10.29	13.3	TgtRe2045		0.1/ 00/		23.86 -0.01 -3.4
GwthA 50.50 -0.57-32.0 BlackRock Funds III IntCollege 11.05 -0.07-23.	) TotalMarketIndex				54.16 -	0.43-16.1	Metropolita TotRetBdl		-0.01-16.	All Louis		36 -0.7		MuLtdAdm MuShtAdm		4.6	TatRe2050			TotBdInst TotBdInst2	9.32 -0.04-15.2 9.21 -0.04-15.1
HI TrA 8.9711.4 iShS&P500ldxK423.78 -3.21-23.3 IntSmVa 16.16 -0.10-23.3	2 USBdldxInstPrem				9.47	3.8		0.95	-0.01-16.5	R2020	18	.04 -0.1	0 NA	PrmcpAdml						TotBdInst2	9.32 -0.04-15.1
ICAA 39.04 -0.37-22.8 BlackRock Funds Inst LgCo 25.69 -0.20-23.3	Eidelity Freed	10.01 -0.		Franklin A1	7.47	5.0	MFS Funds	0.57	0.01 10.	R2025	15	.59 -0.1	0 NA	PrincpAurili PoolEctot Adr	1152.00 · nl109.71 .	-1.40-22.1	TgtRet2055				28.41 -0.10-13.5
IncoA 21.66 -0.08-14.4 EqtyDivd 17.43 -0.12-12.6 US CoreEq1 28.54 -0.16-20.8	FF2020			IncomeA1	2 15 -	0.01-11.1			-0.17-26.2	R2030	23	.02 -0.1	7 NA	SmCapAdn	nl 83.63 -	-1.02-32.3	TatRetInc	11.99 -		TotStInst	88.09 -0.71-24.2
IntBdA 12.30 -0.01 -9.0 StratlncOpptylns 9.247.0 US CoreEq2 26.02 -0.13-20.3				FrankTemp/F			MFS Funds		0117 201	Schwab	Funds			SmGthAdn						ValueInst	48.87 -0.25-13.2
N PerA 45.56 -0.37-31.4 Bridge Builder Trust US Small 37.74 -0.03-19.1		14.22 -0.				0.01-11.1		129.79	-1.61-33.3	3 1000 In		NA .	NA	STBondAdr			Welltn			WCM Focus	
NEcoA 41.54 -0.59-32.8 CoreBond 8.67 -0.04-15.2 US SmCpVal 38.2011.3	FF2035	12.13 -0.	.10-23.5	FrankTemp/F			Valuel	45.42	-0.17-15.2	7 S&P Se		NA .		STIGradeAdr	nl 9.82 ·		Wndsrll	36.58 -	0.33-20.1	WCMFocIntlGrwins	17.52 -0.25-36.7
NwWrldA 61.73 -0.65-28.2 CorePlusBond 8.59 -0.03-15.5 US TgdVal 26.33 -0.01-11.9							Northern F	unds		TSM Se	lr		NA	STIPSIxAd	m 23.85	3.4	VANGUARD			Western Ass	
SmCpA 52.61 -0.50-34.3 Intl Eq 9.50 -0.06-29.0 USLgVa 38.55 -0.26-14.9						0.42-19.7			-0.30-23.3	TIAA/CF	EF Fund	s		TotBdAdm	9.32 ·	-0.04-15.2	ExtndIstPl			CorePlusBdI	
TxExA 11.8011.5 LargeCapGrowth 16.49 -0.19-29.9 Dodge & Cox	Idx2030InsPre	16.10 -0.	.11-22.0	Guggenheim	Funds T	ru	Nuveen Cl			EqIdxIns	st 26	.02 -0.2	1-23.9	TotIntBdIdxAd	m 18.93 ·	-0.07-13.6	IdxIntl	14.81 -	0.12-26.3	CorePlusBdIS	9.06 -0.07 NA